Agenda

Regular Meeting of the Governing Body
August 12, 2026 at 5:00 PM
City Council Chambers, City Hall
200 Lincoln Avenue

Procedures for Governing Body Meeting

Viewing: *If the relevant technology is available to record the meeting in City Hall*, members of the public may stream the meeting live on the City of Santa Fe's YouTube channel. The YouTube live stream can be accessed from most smartphones, tablets, or computers.

The video recording*, if created,* of this and all past meetings of the Governing Body will also remain available for viewing at any time on the City's YouTube channel. Staff is available to help members of the public access pre-recorded Governing Body meetings online at any time during normal business hours. Please call 955-6521 for assistance.

Written Public Comment: Members of the public may submit written comments on legislation by clicking this link:https://santafenm.gov/city-clerk-1/meetings-minutes-and-agendas/governing-body-public-comment

If relevant technology is available and functioning for City use, the following options may be available:
Virtual Public Comment: To provide public comment during Petitions from the Floor, Public Comment, Final Action on Legislation, or Public Hearings virtually, you must join the Zoom meeting by internet or phone, using the following link: https://santafenm-gov.zoom.us/j/84566758349

- Internet: Join the Zoom meeting on the internet using a computer, laptop, smartphone, or tablet. Attendees should use the "Raise Hand" function to be recognized by the Mayor to speak at the appropriate time.
- Phone: To join the Zoom meeting using a phone, use the following phone numbers and Webinar ID: US: 1 (346) 248-7799 - Webinar ID: 819 0647 0889. Phone attendees should press *9 to use the "Raise Hand" function to be recognized by the Mayor to speak at the appropriate time.

1. Call to Order
2. Pledge of Allegiance
   a. Councilor Feghali
3. Salute to the New Mexico Flag

a. Councilor Bustamante

4. Invocation and Rememberances

   a. Councilor Faulkner

5. Roll Call

6. Approval of Agenda

7. Approval of Consent Agenda

8. Presentations

9. Action Items: Consent Agenda

   a. Request for Approval of the July 29, 2026, Regular Governing Body Meeting Minutes. (Geralyn Cardenas, City Clerk; gfcardenas@santafenm.gov)

      Committee Review:
      Governing Body: 08/12/2026

   b. Request for Approval of the Liquor Hearing Officer's Recommendation to Approve the Request from Santa Fe Brewing Co. for a Waiver of the 300-Foot Location Restriction and Approval to Allow Dispensing/Consumption of Alcoholic Beverages at the Santa Fe Children's Museum, Located at 1050 Old Pecos Trail, Which is Within 300 Feet of St. John's United Methodist Church, 1200 Old Pecos Trail, Santa Fe. (Emily Aragon, Constituent Services Specialists; emaragon@santafenm.gov)

      1. Pursuant to §60-6B-10 NMSA 1978, a Request from Santa Fe Brewing Co. for a Waiver of the 300-Foot Location Restriction has Been Submitted to Allow the Dispensing/Consumption of Alcohol at the Bricks and Brews Sponsored by Santa Fe Children's Museum, which Will be Held on Friday, August 28, 2026, with Alcohol Service from 6:00 p.m. to 8:30 p.m.

      Committee Review:
      Liquor Hearing: 08/06/2026
      Governing Body: 08/12/2026

   c. Request for Approval of a Public Celebration Permit Application from Santa Fe Brewing Co. to Allow the Dispensing/Consumption of Beer, Wine, and Cider at the 102nd Annual Burning of Zozobra, to be Held on Friday, September 4, 2026, with Alcohol Service from 4:30 P.M. to 9:15 P.M. in Two Beer Gardens One Located in Magers Field and One at Fort Marcy Park, 490 Bishops Lodge Road, Santa Fe, which are Located on City Property, with an Expected 50,000 Attendees, Pursuant to SFCC 1987 §23-6.2(C) and Consistent with NMSA

1978, §60-6A-12. (Emily Aragon, Constituent Services Specialists; emaragon@santafenm.gov)

Committee Review:
Governing Body: 8/12/2026

d. Request for Approval of Amendment No. 2 to Item # 22-0259 with Routeware, Inc. to Increase Compensation by $392,642.68 for a New Total Amount of $940,323.09 for Software-as-a-Service (SaaS) and Fleet Technology Solutions for Waste Management and Recycling Industry. (Debora Trujillo, Environmental Services Division Director; dctrujillo@santafenm.gov)

Committee Review:
Public Works and Utilities Committee: 08/03/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

e. Request for Approval of a Budget Adjustment Request (BAR) in the Total Amount of $6,000,000 from the Water Enterprise Cash Fund to the Water WIP Construction for On-Call Construction Services for Sub Surface Contracting, Inc. (Bill Huey, Engineer, Public Utilities; bchuey@santafenm.gov)

Committee Review:
Public Works and Utilities Committee: 08/03/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

f. Request for Approval of a Budget Amendment Request (BAR) in the Total Amount of $155,390 from Unanticipated GRT/One-Time Funds for the Southside Library Operations to Open the Southside Library on Sundays. (Margaret Neill, Library Director, mnneill@santafenm.gov)

Committee Review:
Quality of Life Committee: 08/05/2026
Finance Committe: 08/10/2026
Governing Body: 08/12/2026

g. Request for Approval of the Purchase of 24 Police Vehicles Including Equipment and Labor Costs Associated with Each Vehicle in the Total Amount $2,209,187.75 from Chalmers Ford, MHQ, and Code 3 Service LLC. (Lawrence Barnett, Deputy Chief of Police, lbarnett@santafenm.gov)

Committee Review:
Quality of Life Committee: 08/05/2026
Finance Committe: 08/10/2026
Governing Body: 08/12/2026

h. Request for Approval of Amendment No. 5 to Item #23-0551 Memorandum of Understanding with Santa Fe County to Increase the Compensation by $20,000 for a New Total Amount of $245,000 for Local LDWI Grant Funds. (Erik Ramirez, Police Captain; emramirez@santafenm.gov)

Committee Review:
Quality of Life Committee: 08/05/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

i. Request for Approval of a Budget Adjustment Request (BAR) in the Total Amount of $750,000, with $500,000 from the Lodgers Tax Fund and $250,000 from the General Fund to Salaries and Benefits for New Positions within the Police Department. (Ben Valdez, Interim Chief of Police, bpvaldez@santafenm.gov)

Committee Review:
Quality of Life Committee: 08/05/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

j. Request for Approval of Cooperative Grant Agreement with New Mexico Tourism Department for Marketing in the Total Amount of $259,527 through June 30, 2027. (Randy Randall, TOURISM Santa Fe, Executive Director, rrandall@santafenm.gov)

1. Request for Approval of Budget Adjustment Request (BAR) to Allocate Funds in the Amount of $64,455 for the Marketing Cooperative Agreement.

Committee Review:
Quality of Life Committee: 08/05/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

k. Request for Approval of a Public Fireworks Display Permit Submitted by the Kiwanis Club of Santa Fe for the 102nd Annual Burning of Zozobra on September 4, 2026 at Fort Marcy Park. (Geronimo Griego, Fire Marshal: gggriego@santafenm.gov)

Committee Review:
Governing Body: 08/12/2026

l. Request for Approval of Revised Findings of Fact and Conclusions of Law Reflecting the June 25, 2026, Decision by the Governing Body to Deny an Appeal by the Old Santa Fe Association, Appeal # 2026-12028-APPL, of the Planning Commission's Decision to Approve a Development Plan for a Four-Story, 150-Room Marriott Hotel at 1000, 1101 and 1103 Cerrillos Road. (Frank Ruybalid, Assistant City Attorney; feruybalid@santafenm.gov)

Committee Review:
Governing Body: 07/29/2026

m. CONSIDERATION OF RESOLUTION NO. 2026-__(Councilor Paul Bustamante and Councilor Patricia Feghali)
A Resolution Adopting the City of Santa Fe's ("City's") Regional Annual Transit Service Plan for Fiscal Year 2027; Accepting the North Central Regional Transit District's ("NCRTD's") Fiscal Year 2027 Proposed Funding of Regional Services Provided by the City of Santa Fe $1,421,890; and Approving the Submission of the City's Regional Annual Transit Service Plan for Fiscal Year 2027 to the NCRTD's Board of Directors for Approval. (Gabrielle Chavez, Transit Director of Administration; gnchavez@santafenm.gov)

Committee Review:
Governing Body (Introduction): 07/29/2026
Quality of Life Committee: 08/05/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

10. Action Items: Discussion Agenda

a. Request for Approval of a Goods and Services Contract With Axon Enterprises, Inc, for the Purchase of the Drone as First Responder Program in the Total Amount of $2,168,020 until June 30, 2031. (Ben Valdez, Interim Chief of Police, bpvaldez@santafenm.gov)

1. Request for Approval of a Budget Adjustment Request (BAR) in the Total Amount of $433,604 from the General Fund Reserves to the Inventory Exempt Equipment for FY27.

Committee Review:
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

b. CONSIDERATION OF RESOLUTION NO. 2026-__ . (Mayor Michael Garcia, Councilor Paul Bustamante, Councilor Jamie Cassutt, Councilor Amanda Chavez, Councilor Lee Garcia, Councilor Elizabeth Barrett)
A Resolution Proposing Four Ballot Questions to Be Submitted to the City of Santa Fe Voters at the November 3, 2026 General Election Relating to the Issuance of General Obligation Bonds: (1) up to $11,250,000 for Citywide Street, Sidewalk, Curb-ramp, and Pedestrian Accessibility Improvements; (2) up to $4,500,000 for Municipal Recreation Complex Soccer Valley Improvements; (3) up to $4,250,000 for Swan Park Splash Pad and Related Improvements; and (4) up to $5,000,000 for Midtown Capital Improvements; for a Total Maximum Principal Amount of $25,000,000 to Be Repaid from Property Taxes. (Sam Burnett, Public Works Directoer; jsburnett@santafenm.gov)

Committee Review:

Finance Committee (Introduced): 08/10/2026 (INTRODUCED PER PROCEDURAL RULE Section (IV)(A)(1))
Governing Body: 08/12/2026

11. Matters from the City Manager

12. Matters from the City Attorney

    a. **Executive Session**
    In Accordance with the Open Meetings Act, NMSA 1978, Section 10-15-1, Subpart (H)(7), Meetings Subject to the Attorney-Client Privilege Pertaining to Threatened or Pending Litigation in which the City is or may Become a Participant Including but not Limited to *Jeffrey Hurtado, v. City of Santa Fe*, et al., D-101-CV-2025-00757, and Subpart (H)(8), Meetings for the Discussion of the Purchase, Acquisition or Disposal of Real Property or Water Rights by the City. (Marcos Martinez, City Attorney; mdmartinez@santafenm.gov)

13. Executive Session Action Items

14. Matters from the City Clerk

15. Communications from the Governing Body

16. Introduction of Legislation

    a. CONSIDERATION OF RESOLUTION NO. 2026-__. (Mayor Michael Garcia, Councilor Paul Bustamante)
    A Resolution Suspending the Annual Fishing Derby in Santa Fe River; Approving a Children's Fishing Derby Event on City Property in Nichols Reservoir on September 26th, 2026; and Directing the City Manager and Designated City Staff to Take the Necessary Steps to Organize the Event. (Xavier Martinez, Constituent Services Manager; xbmartinez@santafenm.gov)

    Committee Review:
    Governing Body (Introduced): 08/12/2026
    Public Works and Utilities Committee: 08/17/2026
    Quality of Life Committee: 08/19/2026
    Finance Committee: 08/24/2026
    Governing Body: 08/26/2026

17. Petitions from the Floor

18. Public Comment on Bills (First Public Comment, No Action)

    a. CONSIDERATION OF BILL NO. 2026-13. ADOPTION OF ORDINANCE NO. 2026-___. (Councilor Alma Castro and Councilor Paul Bustamante)
    A Bill Amending the City of Santa Fe's Public Campaign Finance Code, Chapter 9-3 SFCC 1987, to Increase the Amount of Funding Available for

Publicly Financed Candidates for Municipal Office; Increasing the Funding Amounts for City Council, Municipal Judge, and Mayoral Candidates; Repealing Section 9-3.12 SFCC 1987, Qualified Small Contributions; and Repealing Section 9-3.13 SFCC 1987, Additional Reports of Qualified Small Contributions; Additional Matching Payments from the Fund. (Geralyn Cardenas, City Clerk; gfcardenas@santafenm.gov)

Committee Review:
Governing Body (Introduction): 07/29/2026
Governing Body (Public Comment): 08/12/2026
Quality of Life Committee: 08/19/2026
Finance Committee: 08/24/2026
Governing Body: 09/09/2026

19. Final Action on Legislation (Public Hearing)

    a. CONSIDERATION OF BILL NO. 2026-11. ADOPTION OF ORDINANCE NO. 2026-____. (Mayor Michael Garcia, Councilor Alma Castro, Councilor Pilar Faulkner, and Councilor Lee Garcia)
    A Bill Relating to the Santa Fe Homes Program and Requirements for Rental Units; Amending Section 26-1.22 to Make Certain Technical Changes, to Clarify the Calculation of Fees Paid in Lieu of Providing On-Site Affordable Units, to Amend the Fee-in-Lieu Calculation to Use Thirty Percent of the Area Median Income Instead of Sixty-Five Percent when Determining Base Fee Amount. (Faviola Chavez, Affordable Housing Director; fachavez@santafenm.gov)

    Committee Review:
    Governing Body (Introduction): 05/27/2026
    Governing Body (Public Comment): 06/10/2026
    Quality of Life Committee 06/17/2026 (POSTPONED TO A DATE CERTAIN - QUALITY OF LIFE COMMITTEE 07/01/2025)
    Finance Committee: 06/22/2026 (POSTPONED TO 07/06/2026)
    Governing Body (Public Hearing): 07/08/2026 (POSTPONED TO 07/29/2026)
    Quality of Life Committee: 07/01/2026
    Finance Committee: 07/06/2026 (POSTPONED TO 07/27/2026)
    Governing Body (Public Hearing): 07/29/2026 (POSTPONED FOR NOTICING)
    Finance Committee: 07/27/2026
    Governing Body (Public Hearing): 08/12/2026

20. Public Hearings (Land Use Cases, Appeals and Other Items Required to Have a Public Hearing)

21. Appointments

22. Adjourn

Closed captions are provided for this meeting. Persons with disabilities in need of

additional accommodations, contact the City Clerk’s office at 505-955-6521, five (5) working days prior to meeting date.

Agenda

Regular Meeting of the Governing Body
July 29, 2026 at 5:00 PM
City Council Chambers, City Hall
200 Lincoln Avenue

Procedures for Governing Body Meeting

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1. Call to Order
2. Pledge of Allegiance
   a. Councilor Barrett
3. Salute to the New Mexico Flag

a. Councilor Garcia

4. Invocation and Rememberances

   a. Councilor Chavez

5. Roll Call

6. Approval of Agenda

7. Approval of Consent Agenda

8. Presentations

   a. Development of City Offices and Community Space at 1614 Paseo de Peralta (Sam Burnett, Public Works Director; jsburnett@santafenm.gov)

9. Action Items: Consent Agenda

   a. Request for Approval of the July 1, 2026, Governing Body Study Session Minutes. (Geralyn Cardenas, City Clerk; gfcardenas@santafenm.gov)

      Committee Review:
      Governing Body: 07/29/2026

   b. Request for Approval of the July 8, 2026, Regular Governing Body Meeting Minutes. (Geralyn Cardenas, City Clerk; gfcardenas@santafenm.gov)

      Committee Review:
      Governing Body: 07/29/2026

   c. Request for Approval of Liquor Hearing Officer's Recommendation to Approve the Request from Izumi, Inc. for a Restaurant A (Beer & Wine) Liquor License with On-Premises Consumption Only, to be Located at Izmi Sushi Bar, 105 E. Marcy St. Suite A, Santa Fe. (Emily Aragon, Constituent Services Specialist; emaragon@santafenm.gov)

      Committee Review:
      Liquor Hearing: 07/17/2026
      Governing Body: 07/29/2026

   d. Request for Approval of a Liquor Hearing Officer's Recommendation to Approve the Request from Lotus Flower Dumpling Tea House, LLC for a Restaurant A (Beer & Wine) Liquor License with On-Premises Consumption Only, to be Located at Lotus Flower Dumpling Tea House, 1807 Second Street, Suite 35, Santa Fe. (Emily Aragon, Constituent Services Specialist; emaragon@santafenm.gov)

Committee Review:
Liquor Hearing: 7/27/2026
Governing Body: 7/29/2026

e. Request for Approval of Amendment No. 3 to Professional Services Agreement Item #23-0544 with Huitt-Zollars Inc. to Expand Scope of Work for Design Services to Prepare Area Drainage Report, Increase Compensation by $195,965 for a New Total Amount of $1,419,037 Including NMGRT, and Extend the Term to June 30, 2029. (Caryn Grosse, Public Works Project Manager III; clgrosse@santafenm.gov)

Committee Review
Public Works and Utilities Committee: 07/20/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

f.
Request for Approval of a Construction Contract with TLC Services, LLC for Replacement of the Energy Management System for the City-Owned Facility Leased by La Familia Medical Center in the Total Amount of $229,340 Including NMGRT through July 4, 2027. (Marlisa B. Wilson, Public Works Project Manager; mbwilson@santafenm.gov)

Committee Review
Public Works and Utilities Committee: 07/20/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

g. Request for Approval of a Construction Contract with AnchorBuilt Inc. for On-Call HVAC Installation and Maintenance Services in the Total Amount of $1,000,000 for a Four-Year Term. (Fred Heerbrandt, Engineer Supervisor, Public Utilities; pfheerbrandt@santafenm.gov)

1. Request for Approval of a Budget Adjustment Request (BAR) in the Total Amount of $250,000 from the Wastewater Enterprise Fund to Service Contracts.

Committee Review
Public Works and Utilities Committee: 07/20/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

h. Request for Approval of General Services Contract with Heads Up Contractors, LLC for On-Call Landscape, Snow and Ice Control in the Total Amount of $1,081,875 Including NMGRT for a Ten-Year Term. (Sebastian Gallegos, Airport Project Manager; sfgallegos@santafenm.gov)

Committee Review
Public Works and Utilities: 07/20/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

i. Request for Approval of Amended and Restated Buckman Direct Diversion Shared Pool Agreement Between City of Santa Fe and Santa Fe County. (Jesse Roach, Interim Public Utilities Department Director; jdroach@santafenm.gov)

Committee Review:
Public Works and Utilities Committee: 07/20/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

j. Request for Approval of Professional Services Contract with College & Career Plaza to Deliver Services to Address the Children and Youth Commission Priority Area of Education and Career Readiness in the Total Amount of $201,600 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

k. Request for Approval of Professional Services Contract with Rio Grande School as a Fiscal Sponsor to Community Educators Network to Deliver Services to Address the Children and Youth Commission Priority Area of Education and Career Readiness in the Total Amount of $239,898 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

l. Request for Approval of Professional Services Contract with Consuelo's Place to Deliver Services to Address the Children and Youth Commission Priority Area of Support Services for Youth at Higher Risk in the Total Amount of $225,000 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:

Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

m. Request for Approval of Professional Services Contract with Cooking with Kids to Deliver Services to Address the Children and Youth Commission Priority Area of Education and Career Readiness in the Total Amount of $215,325 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

n. Request for Approval of Professional Services Contract with Nature Ninos to Deliver Services to Address the Children and Youth Commission Priority Area of Youth Physical, Mental Health and Well Being in the Total Amount of $206,550 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

o. Request for Approval of Professional Services Contract with National Dance Institute of New Mexico to Deliver Services to Address the Children and Youth Commission Priority Area of Youth Physical, Mental Health and Well Being in the Total Amount of $209,622 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

p. Request for Approval of Professional Services Contract with New Mexico Immigrant Law Center to Deliver Services to Address the Children and Youth Commission Priority Area of Support Services for Youth at Higher Risk in the Total Amount of $255,000 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026

Governing Body: 07/29/2026

q. Request for Approval of Professional Services Contract with Partners in Education Foundation as a Fiscal Sponsor for Santa Fe Public Schools Office of Student Wellness to Deliver Services to Address the Children and Youth Commission Priority Area of Youth Physical, Mental Health and Well Being in the Total Amount of $240,975 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/20265
Governing Body: 07/29/2026

r. Request for Approval of Professional Services Contract with Santa Fe Public Schools to Deliver Services to Address the Children and Youth Commission Priority Area of Education and Career Readiness in the Total Amount of $240,000 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

s. Request for Approval of Professional Services Contract with The Sky Center/New Mexico Suicide Intervention Project to Deliver Services to Address the Children and Youth Commission Priority Areas of Youth Physical, Mental Health and Well Being and Support Services for Youth at Higher Risk in the Total Amount of $225,000 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

t. Request for Approval of a Professional Services Contract with Lou Hammond Group, Inc. for TOURISM Santa Fe Public Relations Services in the Total Amount of $588,000 Excluding NMGRT through June 30, 2030.(Randy Randall, TSF Executive Director; rrandall@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

u. Request for Approval of Lease Agreement With Daisy Lay II, LLC, dba Ranch

House, for the Lease of Land Adjacent to 2571 Cristos Rd. for Use as a Parking Lot in the Amount of $8,307.36 for the First Year With an Escalation of 2.5% Per Year. (Terry Lease, tjlease@santafenm.gov; Nina A. Nguyen, nanguyen@santafenm.gov)

Committee Review:
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

v. Request for Approval of Written Findings of Fact and Conclusions of Law Reflecting the June 25, 2026, Decision by the Governing Body to Deny an Appeal by the Old Santa Fe Association, Appeal # 2026-12028-APPL, of the Planning Commission's Decision to Approve a Development Plan for a Four-Story, 150-Room Marriott Hotel at 1000, 1101 and 1103 Cerrillos Road. (Frank Ruybalid, Assistant City Attorney; feruybalid@santafenm.gov)

Committee Review:
Governing Body: 07/29/2026

w. CONSIDERATION OF RESOLUTION NO. 2026-_____. (Councilor Paul Bustamante and Councilor Patricia Feghali)
A Resolution Approving the Updated Santa Fe Trails Title IV Program and Directing the City Manager to Authorize its Submission to the Federal Transit Administration. (Gabrielle Chavez, Transit Director of Administration; gnchavez@santafenm.gov)

Committee Review:
Governing Body (Introduced): 07/08/2026
Public Works and Utilities Committee: 07/20/2026
Quality of Life Committee: 07/22/2026
Governing Body: 07/29/2026

x. CONSIDERATION OF RESOLUTION NO. 2026-____. (Mayor Michael Garcia).
A Resolution Approving Budget Amendments and Associated New Mexico Department of Finance and Administration/ Local Government Division Schedules Summarizing the Fourth Quarter Amendments and Requesting that the New Mexico Department of Finance and Administration Approve the City of Santa Fe's Fourth Quarter Budget Amendments for Fiscal Year 2026. (Christina Martinez, Senior Budget Analyst; cfmartinez@santafenm.gov, Andrew Hopkins, Budget Officer; ajhopkins@santafenm.gov)

Committee Review:
Public Works and Utilities Committee (Introduction): 07/20/2026
Quality of Life Committee: 07/22/2026
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

y. CONSIDERATION OF RESOLUTION NO. 2026-____. (Councilor Patricia Feghali and Councilor Alma Castro)
A Resolution Amending Resolution Nos. 2014-49 and 2016-80 to Close the Streets Surrounding Plaza Park Annually from Memorial Day to October 31st or Later and to Close Lincoln Avenue and Palace Avenue, Next to Plaza Park Permanently. (Sam Burnett, Public Works Director; jsburnett@santafenm.gov)

Committee Review:
Governing Body (Introduced): 06/24/2026
Public Works and Utilities Committee: 06/29/2026
Quality of Life Committee: 07/01/2026
Finance Committee: 07/06/2026 (POSTPONED TO 07/27/2026)
Governing Body: 07/08/2026 (POSTPONED)
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

10. Action Items: Discussion Agenda

a. Request for Approval of Professional Services Contract with Reading Quest to Deliver Services to Address the Children and Youth Commission Priority Area of Education and Career Readiness in the Total Amount of $255,000 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

b. Request for Approval of Professional Services Contract with Santa Fe Public Schools Adelante Program to Deliver Services to Address the Children and Youth Commission Priority Area of Physical, Mental Health and Well Being in the Total Amount of $216,000 through June 30, 2029. (Sierra Vigil-Trujillo, Youth and Family Services Program Manager; svtrujillo@santafenm.gov)

Committee Review:
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

c. Request for Approval of a Professional Services Contract with Railyard Park Conservancy in the Total Amount of $460,000 Including NMGRT for Horticultural Care & Educational Programming at Santa Fe Railyard Park with a Term of Four Years. (Tim Farrell, Interim Facilities Division Director, tgfarrell@santafenm.gov)

Committee Review
Finance Committee: 07/27/2026

Governing Body, Discussion: 07/29/2026

d. Request for Approval of Grant Agreement with Interfaith Community Shelters for Senior Bridge Housing for Homelessness Services in the Total Amount of $350,000 through December 31, 2026. (Kristen Woods, Youth and Family Services Program Manager; krwoods@santafenm.gov)

Committee Review:
Finance Committee: 07/27/2026
Governing Body: 07/29/2026

11. Matters from the City Manager

12. Matters from the City Attorney

a. **Executive Session**
In Accordance with the Open Meetings Act, NMSA 1978, Section 10-15-1, Subpart (H)(7), Meetings Subject to the Attorney-Client Privilege Pertaining to Threatened or Pending Litigation in which the City is or May Become a Participant, and Subpart (H)(8), Meetings for the Discussion of the Purchase, Acquisition or Disposal of Real Property or Water Rights by the City. (Marcos D. Martinez, City Attorney;mdmartinez@santafenm.gov)

13. Executive Session Action Items

14. Matters from the City Clerk

15. Communications from the Governing Body

16. Introduction of Legislation

a. CONSIDERATION OF BILL NO. 2026-13. ADOPTION OF ORDINANCE NO. 2026-___. (Councilor Alma Castro and Councilor Paul Bustamante)
A Bill Amending the City of Santa Fe's Public Campaign Finance Code, Chapter 9-3 SFCC 1987, to Increase the Amount of Funding Available for Publicly Financed Candidates for Municipal Office; Increasing the Funding Amounts for City Council, Municipal Judge, and Mayoral Candidates; Repealing Section 9-3.12 SFCC 1987, Qualified Small Contributions; and Repealing Section 9-3.13 SFCC 1987, Additional Reports of Qualified Small Contributions; Additional Matching Payments from the Fund. (Geralyn Cardenas, City Clerk; gfcardenas@santafenm.gov)

Committee Review:
Governing Body (Introduction): 07/29/2026
Governing Body (Public Comment): 08/12/2026
Quality of Life Committee: 08/19/2026
Finance Committee: 08/24/2026

Governing Body: 10/09/2026

b. CONSIDERATION OF RESOLUTION NO. 2026-__(Councilor Paul Bustamante and Councilor Patricia Feghali)
A Resolution Adopting the City of Santa Fe's ("City's") Regional Annual Transit Service Plan for Fiscal Year 2027; Accepting the North Central Regional Transit District's ("NCRTD's") Fiscal Year 2027 Proposed Funding of Regional Services Provided by the City of Santa Fe $1,421,890; and Approving the Submission of the City's Regional Annual Transit Service Plan for Fiscal Year 2027 to the NCRTD's Board of Directors for Approval. (Gabrielle Chavez, Transit Director of Administration; gnchavez@santafenm.gov)
Committee Review:
Governing Body (Introduction): 07/29/2026
Quality of Life Committee: 08/05/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

17. Petitions from the Floor

a. Written Public Comment

18. Public Comment on Bills (First Public Comment, No Action)

a. CONSIDERATION OF BILL NO. 2026-14. ADOPTION OF ORDINANCE NO. 2026-___. (Councilor Jamie Cassutt and Councilor Patricia Feghali)
A Bill Amending Section 14-7.9, SFCC 1987, to Clarify a Park Impact Fee Exemption as it Relates to Certain Construction Permits. (Janice Biletnikoff, Long-Range Strategic Planner; jibiletnikoff@santafenm.gov)

Committee Review:
Governing Body (Introduction): 07/08/2026
Governing Body (Public Comment): 07/29/2026
Public Works and Utilities Committee: 08/03/2026
Finance Committee: 08/10/2026
Governing Body (Public Hearing): 08/26/2026

19. Final Action on Legislation (Public Hearing)

a. CONSIDERATION OF BILL NO. 2026-12. ADOPTION OF ORDINANCE NO. 2026-_____. (Councilor Paul Bustamante and Mayor Michael Garcia)
A Bill Specifying that Specific and Limited Fishing Events on City-Owned Property in the Santa Fe Municipal Watershed May be Approved by the Governing Body. (Alan Hook, Water Resources Coordinator; aghook@santafenm.gov)

Committee Review:
Governing Body (Introduced): 06/10/2026
Governing Body (Public Comment): 06/24/2026
Public Works and Utilities Committee: 06/29/2026
Quality of Life Committee: 07/01/2026
Governing Body: 07/08/2026 (POSTPONED FOR NOTICING)

20. Public Hearings (Land Use Cases, Appeals and Other Items Required to Have a Public Hearing)

    a. **Appeal #2026-12102-APPL of Case # 2026-11903-HDRB.** Property Owner Claudia L. Quan, DDS, Appeals the Historic Districts Review Board's March 10, 2026, Decision Denying a Request for an Exception to Build a Mixed-Use Structure to a Height of 24 Feet Where the Maximum Allowable Height is 14'1" at 911 Roybal St. in the Westside-Guadalupe Historic District. (Frank Ruybalid, Assistant City Attorney; feruybalid@santafenm.gov)"

21. Appointments

    a. Santa Fe Film and Digital Media Council

- Gay Dillingham - Reappointment - Term Ending 03/2028
- Robert Dennis - Reappointment - Term Ending 03/2028
- Dyanna Taylor - Reappointment - Term Ending 03/2028
- Jason Ordaz - Reappointment - Term Ending 03/2028
- Dr. Elizabeth Stahmer - Reappointment - Term Ending 03/2028
- James Wysong - Reappointment - Term Ending 03/2028
- Allesandra Dobrin-Khal - Reappointment - Term Ending 03/2028
- Ienenharihshon Thompson - Appointment - Term Ending 03/2027
- Ziad Seirafi - Appointment - Term Ending 03/2027
- Michael Garfield - Appointment - Term Ending 03/2027
- Judy Bell - Appointment - Term Ending 03/2027
- Lucia Ricciardelli-Fossi - Appointment - Term Ending 03/2027
- Shannon Hughes - Appointment - Term Ending 03/2027

22. Adjourn

Closed captions are provided for this meeting. Persons with disabilities in need of additional accommodations, contact the City Clerk's office at 505-955-6521, five (5) working days prior to meeting date.

SUMMARY OF ACTION
REGULAR MEETING OF THE GOVERNING BODY
WEDNESDAY, JULY 29, 2026, 5:00 PM
COUNCIL CHAMBERS, CITY HALL
200 LINCOLN AVENUE, SANTA FE, NEW MEXICO

1.	**Call To Order**	**Convened at 5:02 pm**	**3**
2.	**Pledge of Allegiance**	**Councilor Barrett**	**3**
3.	**Salute to the NM Flag**	**Councilor Garcia**	**3**
4.	**Invocation and Remembrances**	**Councilor Chavez**	**3**
5.	**Roll Call**	**Quorum**	**3-4**
6.	**Approval of Agenda**	**Approved**	**4**
7.	**Approval of Consent Agenda**	**Approved**	**4-5**
8.	**Presentations**		
	a. Development of City Offices	**Heard**	**5**
9.	**Action Items: Consent Agenda**	**Approved**	**5-10**
10.	**Action Items: Discussion Agenda**		
	a. Prof Serv Contract	**Approved**	**10-11**
	b. Prof Serv Contract	**Approved**	**11**
	c. Prof Serv Contract	**Approved**	**11**
	d. Grant Agreement	**Approved**	**11-12**
11.	**Matters from the City Manager**	**Heard**	**12**
12.	**Matters from the City Attorney**	**Heard**	**12**
	a. Executive Session	**Held**	**12-13**
13.	**Executive Session Action Items**	**None**	**13**
14.	**Matters from the City Clerk**	**None**	**13**

15.	**Comm. from the Gov. Body**	**Heard**	**13**
16.	**Introduction of Legislation**		
	a. Bill No. 2026-13	**Introduced**	**13**
	b. Resolution No. 2026-_____	**Introduced**	**14**
21.	**Appointments**		
	a. Film and Dig. Media Council	**Approved**	**14-15**
17.	**Petitions From the Floor**	**Heard**	**15-17**
9.	**X. Resolution No. 2026-_____**	**Approved**	**17-18**
18.	**Public Comment on Bills**		
	a. Bill No. 2026-14	**None**	**19**
19.	**Final Action on Legislation**		
	a. Bill No. 2026-12	**Approved**	**19-20**
22.	**Adjourn**	**Adjourned at 11:50 pm**	**20**

REGULAR MEETING OF THE GOVERNING BODY
WEDNESDAY, JULY 29, 2026, 4:00 PM
COUNCIL CHAMBERS, CITY HALL
200 LINCOLN AVENUE, SANTA FE, NEW MEXICO

1. CALL TO ORDER

The meeting of the Governing Body was called to order by Mayor Garcia, at 5:02 pm, on Wednesday, July 29, 2026, in the Council Chambers, City Hall, 200 Lincoln Avenue, Santa Fe, New Mexico.

2. PLEDGE OF ALLEGIANCE

A. COUNCILOR BARRETT

Recited.

3. SALUTE TO THE NEW MEXICO FLAG

A. COUNCILOR GARCIA

Recited.

4. INVOCATION AND REMEMBRANCES

A. COUNCILOR CHAVEZ

Given.

5. ROLL CALL

MEMBERS PRESENT
Councilor Alma Castro
Councilor Amanda Chavez
Councilor Jamie Cassutt, virtually
Councilor Elizabeth Barrett
Councilor Lee Garcia
Councilor Pilar Faulkner
Councilor Patricia Feghali
Councilor Paul Bustamante
Mayor Michael Garcia

OTHERS PRESENT
Brian Moya, Interim City Manager
Marcos Martinez, City Attorney
Geralyn Cardenas, City Clerk
Elizabeth Martin, Stenographer

6. APPROVAL OF AGENDA

Ms. Cardenas stated that item 9 Y had been postponed.

Councilor Feghali asked to move item 9 Y to after public comment.

MOTION A motion was made by Councilor Chavez, seconded by Councilor Faulkner, to approve the agenda as amended.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

7. APPROVAL OF CONSENT AGENDA

MOTION A motion was made by Councilor Chavez, seconded by Councilor Faulkner, to approve the agenda as amended.

Councilors Chavez and Faulkner withdrew their motion and second on approval of the agenda.

MOTION A motion was made by Mayor Garcia, seconded by Councilor Faulkner, to reconsider the approval of the agenda as amended.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Mayor Garcia, seconded by Councilor Faulkner to add 9 Y back to the agenda to be heard after public comment.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes;

Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Councilor Castro, seconded by Councilor Chavez, to pull item 9 V for discussion.

MOTION The motion passed on a roll call vote as follows:

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Councilor Castro, seconded by Councilor Chavez, to approve the Consent Agenda as amended.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

8. PRESENTATIONS

A. DEVELOPMENT OF CITY OFFICES AND COMMUNITY SPACE AT 1624 PASEO DE PERALTA.

Given.

9. ACTION ITEMS: CONSENT AGENDA

A. REQUEST FOR APPROVAL OF THE JULY 1, 2026, REGULAR GOVERNING BODY MEETING MINUTES.

Approved on consent.

B. REQUEST FOR APPROVAL OF THE JULY 8, 2026, REGULAR GOVERNING BODY MEETING MINUTES.

Approved on consent.

C. REQUEST FOR APPROVAL OF LIQUOR HEARING OFFICER'S RECOMMENDATION TO APPROVE THE REQUEST FROM IZUMI, INC. FOR A RESTAURANT A (BEER AND WINE) LIQUOR LICENSE WITH ON-PREMISES CONSUMPTION ONLY, TO BE LOCATED AT IZMI SUSHI BAR, 105 E. MARCY ST. SUITE A, SANTA FE.

Approved on consent.

D. REQUEST FOR APPROVAL OF A LIQUOR HEARING OFFICER'S RECOMMENDATION TO APPROVE THE REQUEST FROM LOTUS FLOWER DUMPLING TEA HOUSE, LLC FOR A RESTAURANT A (BEER AND WINE) LIQUOR LICENSE WITH ON-PREMISES CONSUMPTION ONLY, TO BE LOCATED AT LOTUS FLOWER DUMPLING TEA HOUSE, 1807 SECOND STREET, SUITE 35, SANTA FE.

Approved on consent.

E. REQUEST FOR APPROVAL OF AMENDMENT NO. 3 TO PROFESSIONAL SERVICES AGREEMENT ITEM #23-0544 WITH HUITT-ZOLLARS INC. TO EXPAND SCOPE FO WORK FOR DESIGN SERVICES TO PREPARE AREA DRAINAGE REPORT, INCREASE COMPENSATION BY $195,965 FOR A NEW TOTAL AMOUNT OF $1,419,037 INCLUDING NMGRT, AND EXTEND THE TERM TO JUNE 30, 2029.

Approved on consent.

F. REQUEST FOR APPROVAL OF A CONSTRUCTION CONTRACT WITH TLC SERVICES, LLC FOR REPLACEMENT OF THE ENERGY MANAGEMENT SYSTEM FOR THE CITY- OWNED FACILITY LEASED BY LA FAMILIA MEDICAL CENTER IN THE TOTAL AMOUNT OF $229,340 INCLUDING NMGRT THROUGH JULY 4, 2027.

Approved on consent.

G. REQUEST FOR APPROVAL OF A CONSTRUCTION CONTRACT WITH ANCHORBUILD INC. FOR ON-CALL HVAC INSTALLATION AND MAINTENANCE SERVICES IN THE TOTAL AMOUNT OF $1,000,000 FOR A FOUR-YEAR TERM.

1. REQUEST FOR APPROVAL OF A BUDGET ADJUSTMENT REQUEST (BAR) IN THE TOTAL AMOUNT OF $250,000 FROM THE WASTEWATER ENTERPRISE FUND TO SERVICE CONTRACTS.

Approved on consent.

H. REQUEST FOR APPROVAL OF GENERAL SERVICES CONTRACT WITH HEADS UP CONTRACTORS, LLC FOR ON-CALL LANDSCAPE,

SNOW AND ICE CONTROL IN THE TOTAL AMOUNT OF $1,081,875 INCLUDING NMGRT FOR A TEN-YEAR TERM.

Approved on consent.

I. REQUEST FOR APPROVAL OF AMENDED AND RESTATED BUCKMAN DIRECT DIVERSION SHARED POOL AGREEMENT BETWEEN CITY OF SANTA FE AND SANTA FE COUNTY.

Approved on consent.

J. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH COLLEGE AND CAREER PLAZA TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF EDUCATION AND CAREER READINESS IN THE TOTAL AMOUNT OF $201,600 THROUGH JUNE 30, 2029.

Approved on consent.

K. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH RIO GRANDE SCHOOL AS A FISCAL SPONSOR TO COMMUNITY EDUCATORS NETWORK TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF EDUCATION AND CAREER READINESS IN THE TOTAL AMOUNT OF $239,898 THROUGH JUNE 30, 2029.

Approved on consent.

L. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH CONSUELO'S PLACE TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF SUPPORT SERVICES FOR YOUTH AT HIGHER RISK IN THE TOTAL AMOUNT OF $225,000 THROUGH JUNE 30, 2029.

Approved on consent.

M. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH COOKING WITH KIDS TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF EDUCATION AND CAREER READINESS IN THE TOTAL AMOUNT OF $215,325 THROUGH JUNE 30, 2029.

Approved on consent.

N. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH NATURE NINOS TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF YOUTH PHYSICAL, MENTAL HEALTH AND WELL BEING IN THE TOTAL AMOUNT OF $206,550 THROUGH JUNE 30, 2029.

Approved on consent.

O. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH NATIONAL DANCE INSTITUTE OF NEW MEXICO TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF YOUTH PHYSICAL, MENTAL HEALTH AND WELL-BEING IN THE TOTAL AMOUNT OF $209,622 THROUGH JUNE 30, 2029.

Approved on consent.

P. REQUEST FOR APPROVAL OF PROFESSIONAL SERVCIES CONTRACT WITH NEW MEXICO IMMIGRANT LAW CENTER TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF SUPPORT SERVCIES FOR YOUTH AT HIGHER RISK IN THE TOTAL AMOUNT OF $255,000 THROUGH JUNE 30, 2029.

Approved on consent.

Q. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH PARTNERS IN EDUCATION FOUNDATION AS FISCAL SPONSOR FOR SANTA FE PUBLIC SCHOOLS OFFICE OF STUDENT WELLNESS TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF YOUTH PHYSICAL, MENTAL HEALTH AND WELL BEING IN THE TOTAL AMOUNT OF $240,975 THROUGH JUNE 30, 2029.

Approved on consent.

R. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH SANTA FE PUBLIC SCHOOLS TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF EDUCATION AND CAREER READINESS IN THE TOTAL AMOUNT OF $240,000 THROUGH JUNE 30, 2029/

Approved on consent.

S. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH THE SKY CENTER/ NEW MEXICO SUICIDE INTERVENTION PROJECT TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREAS OF YOUTH PHYSICAL, MENTAL HEALTH AND WELL BEING AND SUPPORT SERVICES FOR YOUTH AT HIGHER RISK IN THE TOTAL AMOUNT OF $225,000 THROUGH JUNE 30, 2029.

Approved on consent.

T. REQUEST FOR APPROVAL OF A PROFESSIONAL SERVICES CONTRACT WITH LOU HAMMOND GROUP, INC. FOR TOURISM SANTA FE PUBLIC RELATIONS SERVICES IN THE TOTAL AMOUNT OF $588,000 EXCLUDING NMGRT THROUGH JUNE 30, 2030.

Approved on consent.

U. REQUEST FOR APPROVAL OF LEASE AGREEMENT WITH DAISY LAY II, LLC, DBA RANCH HOUSE, FOR THE LEASE OF LAND ADJACENT TO 2571 CRISTOS RD. FOR USE AS A PARKING LOT IN THE AMOUNT OF $8,307.36 FOR THE FIRST YEAR WITH AN ESCALATION OF 2.5% PER YEAR.

Approved on consent.

V. REQUEST FOR APPROVAL OF WRITTEN FINDINGS OF FACT AND CONCLUSIONS OF LAW REFLECTING THE JUNE 25, 2026, DECISION BY THE GOVERNING BODY TO DENY AN APPEAL BY THE OLD SANTA FE ASSOCIATION, APPEAL # 2026-12028-APPL, OF THE PLANNING COMMISSION'S DECISION TO APPROVE A DEVELOPMENT PLAN FOR A FOUR-STORY, 150 - ROOM MARRIOTT HOTEL AT 1000, 1101 AND 1103 CERRILLOS ROAD.

MOTION A motion was made by Councilor Castro, seconded by Councilor Feghali, to table item 9 V until the presenter arrived.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Councilor Garcia, seconded by Councilor Faulkner, to postpone this item to the August meeting of the Governing

Body.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

W. CONSIDERATION OF RESOLUTION NO. 2026-_____. A RESOLUTION APPROVING THE UPDATED SANTA FE TRAILS TITLE IV PROGRAM AND DIRECTING THE CITY MANAGER TO AUTHORIZE ITS SUBMISSION TO THE FEDERAL TRANSIT ADMINISTRATION.

Approved on consent.

X. CONSIDERATION OF RESOLUTION NO. 2026-_____. A RESOLUTION APPROVING BUDGET AMENDMENTS AND ASSOCIATED NEW MEXICO DEPARTMENT OF FINANCE AND ADMINISTRATION/LOCAL GOVERNMENT DIVISION SCHEDULES SUMMARIZING THE FOURTH QUARTER AMENDMENTS AND REQUESTING THAT THE NEW MEXICO DEPARTMENT OF FINANCE AND ADMINISTRATION TO APPROVE THE CITY OF SANTA FE'S FOURTH QUARTER BUDGET AMENDMENTS FOR FISCAL YEAR 2026.

Approved on consent.

Y. CONSIDERATION OF RESOLUTION NO. 2026-_____. A RESOLUTION AMENDING RESOLUTION NOS. 2014-49 AND 2016-80 TO CLOSE THE STREETS SURROUNDING PLAZA PARK ANNUALLY FROM MEMORIAL DAY TO OCTOBER 31ST OR LATER TO CLOSE LINCOLN AVENUE AND PALACE AVENUE, NEXT TO PLAZA PARK PERMANENTLY.

This item was moved to after item 17 Petitions From The Floor.

10. ACTION ITEMS: DISCUSSION AGENDA

A. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH READING QUEST TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF EDUCATION AND CAREER READINESS IN THE TOTAL AMOUNT OF $255,000 THROUGH JUNE 30, 2029.

MOTION A motion was made by Councilor Chavez, seconded by Councilor Garcia,

to approve the contract.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

B. REQUEST FOR APPROVAL OF PROFESSIONAL SERVICES CONTRACT WITH SANTA FE PUBLIC SCHOOLS ADELANTE PROGRAM TO DELIVER SERVICES TO ADDRESS THE CHILDREN AND YOUTH COMMISSION PRIORITY AREA OF PHYSICAL, MENTAL HEALTH AND WELL BEING IN THE TOTAL AMOUNT OF $216,000 THROUGH JUNE 30, 2029.

MOTION A motion was made by Councilor Chavez, seconded by Councilor Barrett, to approve the contract.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

C. REQUEST FOR APPROVAL OF A PROFESSIONAL SERVICES CONTRACT WITH RAILYARD PARK CONSERVANCY IN THE TOTAL AMOUNT OF $460,000 INCLUDING NMGRT FOR HORTICULTURAL CARE AND EDUCATIONAL PROGRAMMING AT SANTA FE RAILYARD PARK WITH A TERM OF FOUR YEARS.

MOTION A motion was made by Councilor Castro, seconded by Councilor Chavez, to approve the contract.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

D. REQUEST FOR APPROVAL OF GRANT AGREEMENT WITH INTERFAITH COMMUNITY SHELTERS FOR SENIOR BRIDGE HOUSING FOR HOMELESSNESS SERVICES IN THE TOTAL AMOUNT OF $350,000 THROUGH DECEMBER 31, 2026.

MOTION A motion was made by Councilor Faulkner, seconded by Councilor Chavez, to approve the grant agreement.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

11. MATTERS FROM THE CITY MANAGER

Heard.

12. MATTERS FROM THE CITY ATTORNEY

Mr. Martinez recommended that the City Council enter into Executive Session.

A. EXECUTIVE SESSION IN ACCORDANCE WITH THE OPEN MEETINGS ACT, NMSA 1978, SECTION 10-15-1, SUBPART (H)(7), MEETINGS SUBJECT TO THE ATTORNEY-CLIENT PRIVILEGE PERTAINING TO THREATENED OR PENDING LITIGATION IN WHICH THE CITY IS OR MAY BECOME A PARTICIPANT, AND SUBPART (H)(8), MEETINGS FOR THE DISCUSSION OF THE PURCHASE, ACQUISITION OR DISPOSAL OF REAL PROPERTY OR WATER RIGHTS BY THE CITY.

MOTION A motion was made by Councilor Castro, seconded by Councilor Faulkner, to enter into Executive Session pursuant to the Open Meetings Act, NMSA 1978, Section 10-15-1, Subpart (H)(7).

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

The Governing Body entered into Executive Session at 6:02 pm.

MOTION A motion was made by Councilor Castro, seconded by Councilor Faulkner, to reconvene in open session.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes;

Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

The Governing Body reconvened in open session at 6:26 pm.

13. EXECUTIVE SESSION ACTION ITEMS

None.

MOTION A motion was made by Councilor Castro, seconded by Councilor Faulkner, to remove item 9 V from the table and make it the next item on the agenda.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

The Governing Body moved back to item 9 V.

14. MATTERS FROM THE CITY CLERK

None.

15. COMMUNICATIONS FROM THE GOVERNING BODY

Heard.

16. INTRODUCTION OF LEGISLATION

A. CONSIDERATION OF BILL NO. 2026-13. ADOPTION OF ORDINANCE NO. 2026-_____. A BILL AMENDING THE CITY OF SANTA FE'S PUBLIC CAMPAIGN FINANCE CODE, CHAPTER 9-3 SFCC 1987, TO INCREASE THE AMOUNT OF FUNDING AVAILABLE FOR PUBLICLY FINANCED CANDIDATES FOR MUNICIPAL OFFICE; INCREASING THE FUNDING AMOUNTS FOR CITY COUNCIL, MUNICIPAL JUDGE, AND MAYORAL CANDIDATES; REPEALING SECTION 9-3.12 SFCC 1987, QUALIFIED SMALL CONTRIBUTIONS; AND REPEALING SECTION 9-3.13 SFCC 1987, ADDITIONAL REPORTS OF QUALIFIED SMALL CONTRIBUTIONS; ADDITIONAL MATCHING PAYMENTS FROM THE FUND.

Introduced.

B. CONSIDERATION OF RESOLUTION NO. 2026-_____. A RESOLUTION ADOPTING THE CITY OF SANTA FE'S ("CITY'S") REGIONAL ANNUAL TRANSIT SERVICE PLAN FOR FISCAL YEAR 2027; ACCEPTING THE NORTH CENTRAL REGIONAL TRANSIT DISTRICT'S ("NCRTD'S") FISCAL YEAR 2027 PROPOSED FUNDING OF REGIONAL SERVICES PROVIDED BY THE CITY OF SANTA FE $1,421,890; AND APPROVING THE SUBMISSION OF THE CITY'S REGIONAL ANNUAL TRANSIT SERVICE PLAN FOR FISCAL YEAR 2027 TO THE NCRTD'S BOARD OF DIRECTORS FOR APPROVAL.

Introduced.

MOTION A motion was made by Councilor Feghali, seconded by Councilor Chavez, to move to item 21 as the next order of business.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

21. APPOINTMENTS

A. SANTA FE FILM AND DIGITAL MEDIA COUNCIL

- **GAY DILLINGHAM - REAPPOINTMENT - TERM ENDING 03/2028**
- **ROBERT DENNIS - REAPPOINTMENT - TERM ENDING 03/2028**
- **DYANNA TAYLOR - REAPPOINTMENT - TERM ENDING 03/2028**
- **JASON ORDAZ - REAPPOINTMENT - TERM ENDING 03/2028**
- **DR. ELIZABETH STAHMER - REAPPOINTMENT - TERM ENDING 03/2028**
- **JAMES WYSONG - REAPPOINTMENT - TERM ENDING 03/2028**
- **ALLESANDRA DOBRIN-KHAL - REAPPOINTMENT - TERM ENDING 03/2028**
- **IENENHARIHSHON THOMPSON - APPOINTMENT TERM ENDING 03/2027**
- **ZIAD SEIRAFI - APPOINTMENT - TERM ENDING 03/2027**
- **MICHAEL GARFIELD - APPOINTMENT - TERM ENDING 03/2027**
- **JUDY BELL - APPOINTMENT - TERM ENDING 03/2027**
- **LUCIA RICCIARDELLI-FOSSI - TERM ENDING 03/2027**
- **SHANNON HUGHES - APPOOINTMENT - TERM ENDING 03/2027**

MOTION A motion was made by Councilor Feghali, seconded by Councilor Castro, to approve the appointments to the Santa Fe Film and Digital Media

Council.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Councilor Faulkner, seconded by Councilor Bustamante, to move to item 17 as the next order of business.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

17. PETITIONS FROM THE FLOOR

Katherine Rivera. District 1. Ms. Rivera spoke to the closure of Plaza roads and the Marriott Hotel appeal.

Jim Heath. Mr. Heath spoke in reference to a project on the Midtown property.

Mat Falguard. Mr. Falguard spoke in support of closing the Plaza roads.

Cody. Cody spoke in opposition to closing the Plaza streets. He is the owner of the Fine and Dime on the Plaza.

Deserie Valarde. Chain Breaker member. Ms. Velarde spoke to San Cristo Apartment displacement of residents due to a fire.

Spoke in Spanish. District 2. Chain Breaker member. She spoke regarding local protections and support of tenants and health and safety standards.

Melinda Hall. County Resident. Ms. Hall spoke about protections of friends and neighbors to prohibit ICE raids in the City.

Elizabeth Herrera. Ms. Herrera spoke about immigrant issues around ICE efforts and ICE free zones.

Barbara Shroader. Ms. Shroader spoke about making Santa Fe an ICE free zone.

Ms. Espinosa Trujillo. Ms. Espinosa Trujillo spoke about focusing on the important issues of Santa Fe such as water, pot holes and others and against closing the streets around the Plaza.

Ron Trujillo. District 4. Mr. Trujillo spoke against the closure of streets around the Plaza.

Tony Gurlich. Mr. Gurlich spoke in favor of closing the Plaza to vehicular traffic.

Phil Lucero. President of Bike Santa Fe. Mr. Lucero spoke in support of street closures around the Plaza to vehicles.

Ramon Martinez. District 1. Mr. Martinez spoke in favor of the closure of streets around the Plaza.

David Mizel. Mr. Mizel spoke in favor of establishing ICE free zones in Santa Fe.

Gary Roybal. District 1. Mr. Roybal spoke in opposition to closing streets around the Plaza.

Elizabeth West. Ms. West spoke about the need for 3 stop signs at east end of Johnson Street as it comes into Grant.

Leonardo Resptias. Mr. Resptias owner of Plaza Café on the Plaza. He spoke in favor of the closure of streets around the Plaza.

Aurora Martinez. Ms. Martinez spoke against the closure of the streets around the Plaza.

Sean Newnan. Mr. Newnan spoke against the closure of streets around the Plaza.

No name given. He spoke about the failure of the Council to work for the people and against the closure of streets around the Plaza.

Molly Gray. District 1. Ms. Gray spoke in support of the closure of streets around the Plaza.

Lisa Gutierrez. District 1. Ms. Gutierrez spoke about the importance of leadership and listening.

Manny Marquez Ramirez. District 2. Mr. Ramirez spoke against the closure of streets around the Plaza.

Linda Garcia Grishom. Ms. Grishom spoke against the closure of streets around

the Plaza.

Lisel Foust. District 2. Ms. Foust spoke in support of the closure of streets around the Plaza.

Eddie Romero. District 2. Mr. Romero spoke against the closure of streets around the Plaza.

Givone Porter. Ms. Porter spoke about the ease of the closures on the street where she has a business.

Ana Maria Gonzalez. Ms. Gonzalez spoke against the closure of streets around the Plaza.

Chandler Moore. District 1. Mr. Moore spoke in support of reducing the amount of vehicular traffic on the Plaza.

Virgil Vigil. Mr. Vigil spoke against the closure of streets around the Plaza.

John Romero. District 2. Mr. Romero spoke against the closure of streets around the Plaza.

Sackaron Papastry. District 3. Ms. Papastry spoke in support of the closure of streets around the Plaza.

Joseph Romero. District 2. Mr. Romero spoke against the closure of streets around the Plaza.

Doris Vigil McBride. Ms. McBride spoke against the closure of streets around the Plaza.

Stephanie Beninato. Ms. Beninato spoke against the development of the Marriott and in support of the closure of streets around the Plaza.

Rick Martinez. Mr. Martinez spoke against the closure of streets around the Plaza.

9. X. CONSIDERATION OF RESOLUTION NO. 2026-_____. A RESOLUTION AMENDING RESOLUTION NOS. 2014-49 AND 2016-80 TO CLOSE THE STREETS SURROUNDING PLAZA PARK ANNUALLY FROM MEMORIAL DAY TO OCTOBER 31ST OR LATER TO CLOSE LINCOLN AVENUE AND PALACE AVENUE, NEXT TO PLAZA PARK PERMANENTLY.

MOTION A motion was made by Councilor Cassutt, seconded by Councilor Bustamante, to remove Amendment B from Resolution No. 2026-_____.

VOTE The motion passed on a roll call vote of 6 yes, 2 no, as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, no; Councilor Garcia, no.

MOTION A motion was made by Mayor Garcia, seconded by Councilor Castro to move Amendment D to Resolution No. 2026-_____.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Mayor Garcia, seconded by Councilor Faulkner, to move Amendment E to Resolution No. 2026-_____.

VOTE The motion passed on a roll call vote of 7 yes, 1 no, as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, no; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Mayor Garcia, seconded by Councilor Faulkner, to move Amendment F to Resolution No. 2026-_____.

VOTE The motion passed on a roll call vote of 6 yes, 2 no, as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, no; Councilor Chavez, yes; Councilor Feghali, no; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

MOTION A motion was made by Councilor Castro, seconded by Councilor Faulkner, to approve Resolution No. 2026-_____ as amended.

VOTE The motion passed on a roll call vote of 6 yes, 2 no, as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes ; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, no; Councilor Garcia, no.

18. PUBLIC COMMENT ON BILLS (FIRST PUBLIC COMMENT, NO ACTION)

A. CONSIDERATION OF BILL NO. 2026-14. ADOPTION OF ORDINANCE NO. 2026-_____. A BILL AMENDING SECTION 14-7.9, SFCC 1987, TO CLARIFY A PARK IMPACT FEE EXEMPTION AS IT RELATES TO CERTAIN CONSTRUCTION PERMITS.

There was no public comment.

19. CONSIDERATION OF BILL NO. 2026-12. ADOPTION OF ORDINANCE NO. 2026-_____. A BILL SPECIFYING THAT SPECIFIC AND LIMITED FISHING EVENTS ON CITY-OWNED PROPERTY IN THE SANTA FE MUNICIPAL WATERSHED MAY BE APPROVED BY THE GOVERNING BODY.

Public Comment

Morrie Hensley. Executive Director, Santa Fe Watershed Association. Mr. Hensley asked the Council to delay the vote on this item and safeguard our watershed and drinking water.

Aton Kreslowski. Forest Stewards Guild. Mr. Kreslowski spoke against the adoption of the Ordinance and urged the Council to delay the vote.

David Hernandez. Nature Conservancy of New Mexico. Mr. Hernandez said we are opposed to the process of bringing this Ordinance forward.

Stephanie Beninato. Ms. Beninato asked the Council to delay the vote and look at the process and location of the derby.

MOTION A motion was made by Councilor Faulkner, seconded by Councilor Chavez, to approve Bill No. 2026-12.

VOTE The motion passed on a tie vote with the Mayor breaking the tie - 5 yes, 4 no, as follows:

Councilor Feghali, no; Councilor Barrett, no; Councilor Cassutt, no; Councilor Castro, no; Councilor Chavez, yes; Councilor Bustamante, yes; Councilor Faulkner, yes; Councilor Garcia, yes; Mayor Garcia, yes.

20. PUBLIC HEARINGS (LAND USE CASES, APPEALS AND OTHER ITEMS REQUIRED TO HAVE A PUBLIC HEARING

A. APPEAL #2026-12102-APPL OF CASE #2026-11903-HDRB. PROPERTY OWNER CLAUDIA L. QUAN, DDS, APPEALS THE

HISTORIC DISTRICTS REVIEW BOARD'S MARCH 10, 2026, DECISION DENYING A REQUEST FOR AN EXCEPTION TO BUILD A MIXED-USE STRUCTURE TO A HEIGHT OF 24 FEET WHERE THE MAXIMUM ALLOWABLE HEIGHT IS 14' 1" AT 911 ROYBAL ST. IN THE WESTSIDE - GUADALUPE HISTORIC DISTRICT.

Councilor Cassutt recused herself from the case hearing.

The public hearing was held.

The following people were sworn in and made public comment as indicated:

Alissia Sorel. Ms. Sorel spoke in opposition to the build.

Steven Navarez. Mr. Navarez spoke in favor of the build.

Jennifer Navarez. Ms. Navarez spoke in favor of the build.

Kirtley Spear. Ms. Spear spoke in favor of the build.

Tom Jasper. Mr. Jasper spoke in favor of the build.

Lily Ytuarte. Ms. Ytuarte spoke in favor of the build.

Loretta Olguin. Ms. Olguin spoke in favor of the build.

MOTION A motion was made by Councilor Castro, seconded by Councilor Faulkner, to suspend the rules to continue past 11:30 pm.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

JJ Shapiro. Architect. Mr. Shapiro spoke in favor of the build.

Lucia Quan. Ms. Quan spoke in favor of the build.

Jordan Young. Ms. Young spoke in favor of the build and issues with HDRB.

Stephanie Beninato. Ms. Beninato spoke in favor of the HDRB decision.

MOTION A motion was made by Councilor Faulkner, seconded by Councilor

Bustamante, to grant the appeal.

VOTE The motion passed on a roll call vote as follows

Councilor Bustamante, yes; Councilor Barrett, yes; Councilor Castro, yes; Councilor Chavez, yes; Councilor Feghali, yes; Councilor Cassutt, yes; Councilor Faulkner, yes; Councilor Garcia, yes.

22. ADJOURN

There being no further business before the Governing Body, the meeting adjourned at 11:50 pm.

_____
Mayor Michael Garcia

Attested To By:

_____
Geralyn Cardenas, City Clerk

Respectfully Submitted By:

_____
Elizabeth Martin, Stenographer

GOVERNING BODY MEETING
EXECUTIVE SESSION
July 29, 2026

The Governing Body of the City of Santa Fe met in an executive session duly called on July 29, 2026, beginning at 6:08 p.m.

The following was discussed:

In Accordance with the Open Meetings Act, NMSA 1978, Section 10-15-1, Subpart (H)(7), Meetings Subject to the Attorney-Client Privilege Pertaining to Threatened or Pending Litigation in which the City is or May Become a Participant, and Subpart (H)(8), Meetings for the Discussion of the Purchase, Acquisition or Disposal of Real Property or Water Rights by the City. (Marcos D. Martinez, City Attorney;mdmartinez@santafenm.gov)

PRESENT
Mayor Garcia
Councilor Barrett
Councilor Bustamante
Councilor Cassutt (Virtual)
Councilor Castro
Councilor Chavez
Councilor Faulkner
Councilor Feghali
Councilor Garcia

NOT PRESENT

STAFF PRESENT
Brian Moya, Interim City Manager
Andrea Philips, Deputy City Manager (Arrived at 6:11 pm)
Marcos Martinez, City Attorney
Geralyn Cardenas, City Clerk
Natalie Couley, Assistant City Attorney

There being no further business to discuss, the executive session was adjourned at 6:19 p.m.

Geralyn F. Cardenas, City Clerk/Director of Community Engagement

CITY OF SANTA FE
LIQUOR LICENSE HEARING OFFICER

Recommended
Findings of Fact and Conclusions of Law

Lic. No./Appl. No.:
Name of Applicant: Santa Fe Brewing Co.
Event: Bricks and Brews, August 28, 2026
Proposed Location: 1050 Old Pecos Trail

THIS MATTER came before the Liquor License Hearing Officer for public hearing on **August, 2026** at 4:00 PM by video hearing, on the application of **Santa Fe Brewing Co** (Applicant) for:

1. Request from Santa Fe Brewing Co. for a waiver of the 300-foot location restriction and approval to allow dispensing/consumption of alcoholic beverages at Santa Fe Children's Museum, located at 1050 Old Pecos Trail which is within 300 feet of St. John's United Methodist Church, 1200 Old Pecos Trail, Santa Fe, NM 87505, for the Bricks and Brews event, sponsored by Santa Fe Children's Museum, which will be held on Friday, August 28, 2026, with alcohol service from 6:00 p.m. to 8:30 p.m.

The Hearing Officer recommends that the Governing Body adopt the following findings of fact and conclusions of law.

After reviewing the record, conducting a public hearing and having provided an opportunity to be heard from city staff, the Applicant and any interested persons, the Hearing Officer hereby proposes that the Governing Body find as follows:

FINDINGS OF FACT

1. Staff submitted a packet containing the following, which was reviewed by the Hearing Officer and relied on in making these findings:

    a. July 28, 2026 memo from Emily Aragon, Constituent Services Specialist.
    b. (NMRLD/AGD) Public Celebration Permit Intake Application.
    c. July 2, 2026 from the Santa Fe Children’s Museum granting permission for Applicant to serve alcohol during the Bricks and Brews event on August 28, 2026.
    d. Event map.
    e. Server list.

2. City Clerk staff member Emily Aragon presented the application.

3. Applicant was represented by Jacqualine Hatchel.
4. No members of the public appeared to testify.
5. The application is for:
   Request from Santa Fe Brewing Co. for a waiver of the 300-foot location restriction and approval to allow dispensing/consumption of alcoholic beverages at Santa Fe Children's Museum, located at 1050 Old Pecos Trail which is within 300 feet of St. John's United Methodist Church, 1200 Old Pecos Trail, Santa Fe, NM 87505, for the Bricks and Brews event, sponsored by Santa Fe Children's Museum, which will be held on Friday, August 28, 2026, with alcohol service from 6:00 p.m. to 8:30 p.m.
6. The hearing was recorded and a copy of the recording is made a part of the record.

CONCLUSIONS OF LAW

Under the circumstances and given the evidence and testimony submitted during the hearing, the Hearing Officer CONCLUDES:

1. Notice of the Application was properly given by publication, mail and posting on the website pursuant to Section 60-6B-4(D).
2. The governing body may disapprove a transfer or issuance only if individuals opposing the transfer or issuance provide positive evidence showing that the transfer or issuance would be detrimental to the health, safety or morals of the community. This evidence must be based on authentic, relevant facts related to s specific prospective licensee and specific location. *The Southland Corporation v. Manzagol*, 1994-NMSC-099, 118 N.M. 423
3. The Applicant does not have the burden to prove that the transfer would not be detrimental to the health, safety or morals of the residents of the local option district. *Dick v. City of Portales*, 1994-NMSC-092, 118 N.M. 541.
4. The Application meets the requirements of §60-6B-4(F)(2).

WHEREFORE, the Liquor License Hearing Officer recommends to the Governing Body that the Application be **APPROVED**.

/s/ Renee Barela-Gutierrez Date: 08/06/2026
Renee Barela-Gutierrez

City of Santa Fe

200 Lincoln Ave, Santa Fe, NM 87501 | santafenm.gov

Memorandum

DATE: July 28, 2026

TO: Renee Barela-Gutierrez, Liquor Hearing Officer

VIA: Geralyn F. Cardenas, City Clerk/Director of Community Engagement

FROM: Emily Aragon, Constituent Services Specialist

ITEM & ISSUE:
Request from Santa Fe Brewing Co. for a waiver of the 300-foot location restriction and approval to allow dispensing/consumption of alcoholic beverages at Santa Fe Children's Museum, located at 1050 Old Pecos Trail which is within 300 feet of St. John's United Methodist Church, 1200 Old Pecos Trail, Santa Fe, NM 87505.

Pursuant §60-6B-10 NMSA 1978, a request from Santa Fe Brewing Co. for a waiver of the 300-foot location restriction has been submitted to allow the dispensing/consumption of alcohol at the Bricks and Brews sponsored by Santa Fe Children's Museum, which will be held on Friday, August 28, 2026, with alcohol service from 6:00 p.m. to 8:30 p.m.

ACTION REQUESTED:
Consideration of the above request

Attachments:
Special Dispenser Permit Intake Application
Map Layout of Location of Beer Garden
Letter From Property Owner
List of Servers

Alcoholic Beverage Control Division

Public Celebration Permit Intake Application

Application Number: PAR-0000463345

License Holder Information

Business Name (DBA): SANTA FE BREWING CO.
Business Mailing Address: P.O. Box 29773,Santa Fe,NM,US,87592
Business Phone: 5056600565
Business Email: info@santafebrewing.com

License Number: SBL-000023
License Type: Small Brewer
License Expiry Date: 02/28/2027

Event Information

Event Name: Bricks and Brews
Event Venue: Both
Event Start Date: 08/28/2026
Event End Date: 08/28/2026
No of Days of Event: 1
Does this event allow guests of all ages: No
Will wristbands be used to assist in identifying attendees 21 years of age and older: Yes
Event Description: A playful, FUNdraiser for adults (ages 21+) at the Santa Fe Children's Museum! Leave the little ones with a sitter and enjoy a night of creativity, nostalgia, and fun!

Event Physical Address

Event Street: 1050 Old Pecos Trail
Event City: Santa Fe
Event Zip Code: 87505
Event State: NM
Event County: Santa Fe
Event Local Option District: Santa Fe City

Event Date/Hours

Date of Event: 08/28/2026
Time Event Begins: 6:00 PM
Time Event Ends: 9:00 PM
Time of Alcohol Service: Begins at: 6:00 PM
Ends at: 8:30 PM
Total No. of Attendees Expected at Event: 200
Total No. of Attendees Expected to Consume Alcohol: 150

Sponsor Information

Event Sponsor Name (Event Organizer): Santa Fe Children's Musuem
Event Sponsor Contact Person: Danielle Lavell
Event Sponsor Contact Email: dlavell@santafechildrensmuseum.org
Event Sponsor Contact Phone: 5059898359

Security Information

Security Type: Licensed Security Company
Number of Security Guards at Event: 2
Licensed Security Company Name: SAS

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

Alcoholic Beverage Control Division

Public Celebration Permit Intake Application

Application Number: PAR-0000463345

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

NOTE: LICENSEE'S EMPLOYEE(S) ASSIGNED TO WORK SECURITY, MUST WORK THIS EXCLUSIVELY AND MAY NOT SERVE AT THE EVENT.

License Holder and Server Certification

I Jacqualine Hatchel (Licensee) hereby certify this application is signed by Licensee or authorized person under this License. I further certify that all persons providing the service of alcoholic beverages at the Event are currently Server Certified, that they are all my employees, and that ALL the information in this Application and the Attachments, is true and correct. Licensee Agrees that if any statements or representations herein are found to be false, the Director may refuse to issue additional permits. I understand that all fees submitted are non-refundable.

Licensee Name: (print) Santa Fe Brewing Company c/o Brian Lock

Signature: Jacqualine Hatchel **Date:** 7/20/2026

Local Governing Body Approval

Print Name: Geralyn F. Cardenas **Title:** City Clerk

Signature: _____ **Date:** _____

Phone No.: 505-955-6519 **Fax:** _____

SANTA FE CHILDREN'S MUSEUM

July 2, 2026

The Santa Fe Children's Museum is pleased to host Santa Fe Brewing Company as a vendor for our Bricks & Brew event. The Santa Fe Children's Museum gives permission for Santa Fe Brewing Company to serve alcohol during this event - details below:

Event:
Bricks & Brew

Date/Time:
Friday, August 28 from 6 - 9 PM

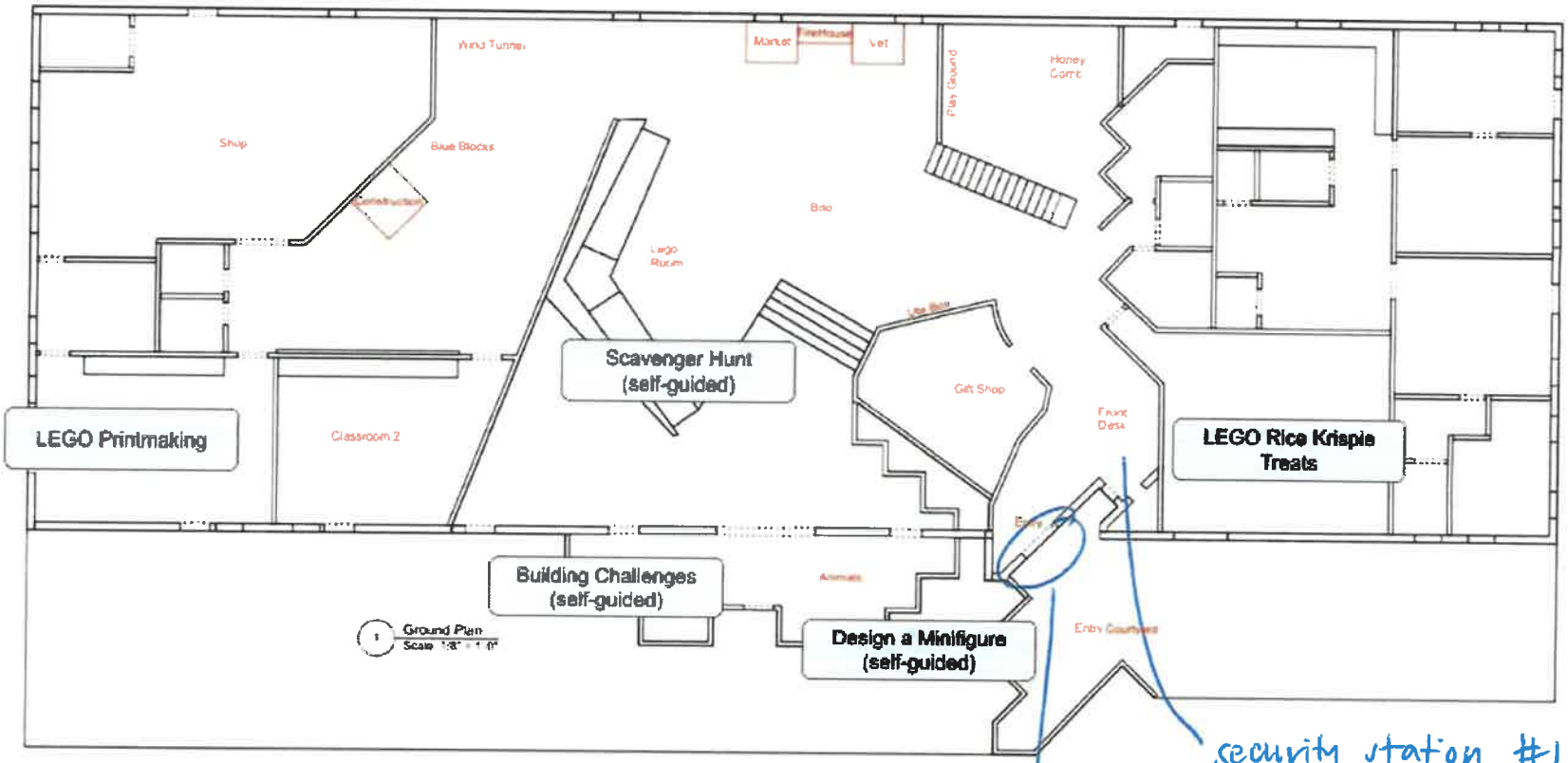
Location:
Santa Fe Children's Museum
1050 Old Pecos Trail, Santa Fe, NM 87505

Hannah Hausman
Executive Director

1050 Old Pecos Trail, Santa Fe, NM
(505) 989-8359 ♦ children@santafechildensmuseum.org
santafechildrensmuseum.org

BRICKS & BREW
Event Map

INSIDE:



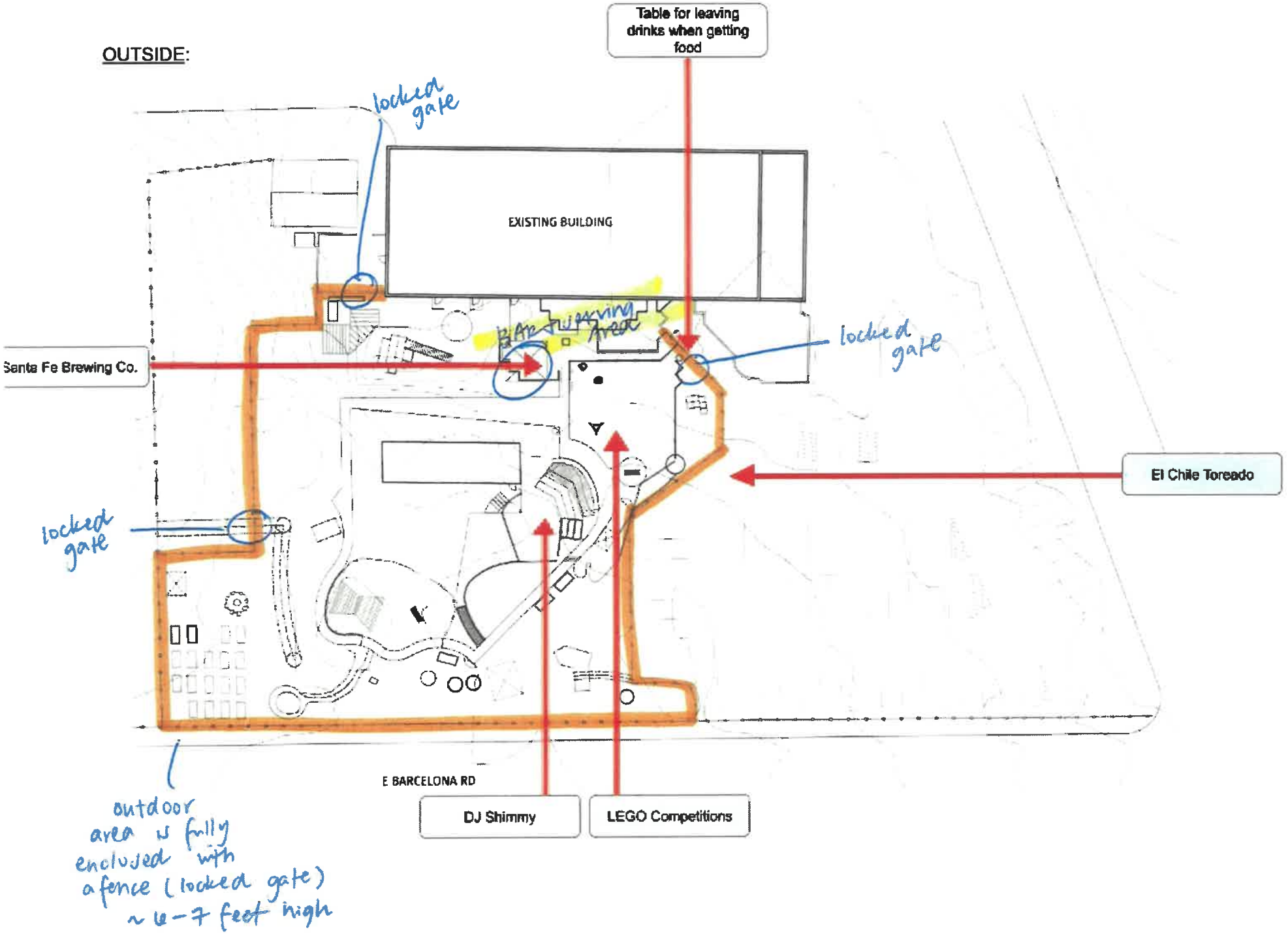
security station #1

* security member #2 will be roaming

only entrance/exit

Square footage

- inside : 8440 sq. feet.
- outside : 105,340 sq. feet.


OUTSIDE:
Table for leaving drinks when getting food
locked gate
EXISTING BUILDING
Bar + viewing area
locked gate
Santa Fe Brewing Co.
El Chile Toreado
locked gate
E BARCELONA RD
DJ Shimmy
LEGO Competitions
outdoor area is fully enclosed with a fence (locked gate) ~6-7 feet high

First Name	Last Name	Licence Number	Expiration Date
Angelic	Hatchel	537198	12/13/2026
Cori	Bobbett	334369	4/3/2027
Elizabeth	Jaques	S097231	1/17/2029
Eric	Venegas	540824	3/28/2027
Gabriel	Karns	S144973	07/22/2027
Gianne	Gomez	S053589	10/17/2027
Jacqualine	Hatchel	S097200	11/21/2028
Jennie	Lury	S155078	02/26/2028
Maryann	Romero	158117	04/12/2028
Spencer	Stroud	537351	12/23/2026
Susan	Crowley	S113502	04/26/2029

DATE: August 7, 2026

TO: The Governing Body

VIA: Geralyn F. Cardenas, City Clerk/Director of Community Engagement

FROM: Emily Aragon, Constituent Services Specialist

ITEM & ISSUE:
Request from Kiwanis Club of Santa Fe to allow the dispensing/consumption of beer, wine, and cider at the 102nd Annual Burning of Zozobra at Magers Field and Fort Marcy Park & Recreation Complex, 409 Bishops Lodge Rd.

BACKGROUND AND SUMMARY:
Request for a Public Celebration Permit Application from Santa Fe Brewing Co. to allow the dispensing/consumption of beer, wine and cider at the 102nd Annual Burning of Zozobra, to be held on Friday, September 4, 2026, with alcohol service from 4:30 p.m. to 9:15 p.m. in two beer gardens one located in Magers Field and one located in Fort Marcy Park, 409 Bishops Lodge Rd., Santa Fe, which are located on city property, with an expected 50,000 attendees pursuant to SFCC 1987 §23-6.2(C) and consistent with NMSA 1978,§60-6A-12.

ACTION REQUESTED:
Consideration of the above request

Attachments:
Special Dispenser Permit Intake Application
Letter from Sponsor
Letter from City Manager for City Owned Property
Map Layout of event
List of servers
Insurance

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

Alcoholic Beverage Control Division
Public Celebration Permit Intake Application
Application Number: PAR-0000467755

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

License Holder Information

Business Name (DBA): SANTA FE BREWING CO.
Business Mailing Address: P.O. Box 29773,Santa Fe,NM,US,87592
Business Phone: 5056600565
Business Email: info@santafebrewing.com

License Number: SBL-000023
License Type: Small Brewer
License Expiry Date: 02/28/2027

Event Information

Event Name: Zozobra 102
Event Venue: Outdoor
Event Start Date: 09/04/2026
Event End Date: 09/04/2026
No of Days of Event: 1
Does this event allow guests of all ages: No
Will wristbands be used to assist in identifying attendees 21 years of age and older: Yes
Event Description: Small beer garden at Kiwanis Club Zozobra Celebration.

Event Physical Address

Event Street: 490 Bishops Lodge Road
Event City: Santa Fe
Event Zip Code: 87501
Event State: NM
Event County: Santa Fe
Event Local Option District: Santa Fe City

Event Date/Hours

Date of Event: 09/04/2026
Time Event Begins: 4:00 PM
Time Event Ends: 10:00 PM
Time of Alcohol Service: Begins at: 4:30 PM
Ends at: 9:15 PM
Total No. of Attendees Expected at Event: 50000
Total No. of Attendees Expected to Consume Alcohol: 275

Sponsor Information

Event Sponsor Name (Event Organizer): Kiwanis Club of Santa Fe
Event Sponsor Contact Person: Ryan Miller
Event Sponsor Contact Email: rmiller.sundance@gmail.com
Event Sponsor Contact Phone: 5059820090

Security Information

Security Type: Licensed Security Company
Number of Security Guards at Event: 4
Licensed Security Company Name: Forte Security

NOTE: LICENSEE'S EMPLOYEE(S) ASSIGNED TO WORK SECURITY, MUST WORK THIS EXCLUSIVELY AND MAY NOT SERVE AT THE EVENT.

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

Alcoholic Beverage Control Division

Public Celebration Permit Intake Application

Application Number: PAR-0000467755

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

License Holder and Server Certification

I Jacqualine Hatchel (Licensee) hereby certify this application is signed by Licensee or authorized person under this License. I further certify that all persons providing the service of alcoholic beverages at the Event are currently Server Certified, that they are all my employees, and that ALL the information in this Application and the Attachments, is true and correct. Licensee Agrees that if any statements or representations herein are found to be false, the Director may refuse to issue additional permits. I understand that all fees submitted are non-refundable.

Licensee Name: (print) Santa Fe Brewing Company c/o Brian Lock

Signature: Jacqualine Hatchel **Date:** 7/28/2026

Local Governing Body Approval

Print Name: _____ **Title:** _____

Signature: _____ **Date:** _____

Phone No.: _____ **Fax:** _____

Michael J. Garcia, Mayor

July 29, 2026

Jackie Hatchel
Santa Fe Brewing Co.
P.O. Box 29773
Santa Fe, NM 87592

To Whom It May Concern,

I attest that the City of Santa Fe is the landowner of Fort Marcy Park and Recreation Complex located at 409 Bishops Lodge Rd., Santa Fe, New Mexico 87501.

I, Brian Moya, Interim City Manager of the City of Santa Fe grant permission to Santa Fe Brewing Co. to manage and conduct alcohol sales at the above-mentioned property, on Friday, September 4 2026, from 4:00pm to 9:15pm, for "Zozobra 102", as detailed in the application(s).

Please do not hesitate to call the City Clerk's Office at 505.955.6520 if you have any questions.

Sincerely,

Brian Moya
Interim City Manager

City Council

Alma G. Castro, District 1
Patricia Feghali, District 1
Elizabeth "Liz" Barrett, District 2
Paul C. Bustamante, District 2
Lee Garcia, Mayor Pro Tem, District 3
Pilar F.H. Faulkner, District 3
Jamie Cassutt, District 4
Amanda Chavez, District 4

Kiwanis
CLUB OF SANTA FE, NM

July 29, 2026

City of Santa Fe
Land Use Department — Permitting Division
200 Lincoln Avenue
Santa Fe, New Mexico 87501

RE: Special Event Permit — 102nd Annual Burning of Zozobra, September 4, 2026, Fort Marcy Park — Authorization for Santa Fe Brewing Company to Dispense Alcoholic Beverages

To Whom It May Concern:

The Kiwanis Club of Santa Fe, New Mexico is the producing organization and permit applicant for the 102nd Annual Burning of Zozobra, to be held on Friday, September 4, 2026, at Fort Marcy Park in Santa Fe, New Mexico.

By this letter, the Kiwanis Club of Santa Fe requests and authorizes Santa Fe Brewing Company to sell and dispense alcoholic beverages at the event as our designated alcohol vendor, operating under its own New Mexico Alcoholic Beverage Control license and under any special dispenser permit issued for this event. Santa Fe Brewing Company has our full permission to operate on the event premises for that purpose on September 4, 2026.

Alcohol service at the event will be conducted subject to the following controls:

- Service is confined to the designated, controlled service areas shown on the approved event site map. Alcohol may not be carried outside those areas.
- All service is performed by trained, certified Santa Fe Brewing Company personnel, with age verification and wristbanding at the point of service.
- No outside alcohol is permitted. The event operates a clear-bag-only policy with bag screening at every gate.
- Service hours are limited to the hours approved under the permit, and service ends prior to the conclusion of the event.
- Licensed private security and uniformed law enforcement are on site throughout the event under our inter-agency operations plan with the Santa Fe Police Department.

A certificate of insurance for the event is being furnished to the Permitting Division together with this letter, naming the City of Santa Fe as an additional insured as required.

Please do not hesitate to contact me directly with any questions or with anything further needed to complete the permit file. I can be reached at 206-719-9652 or burnhim@burnzozobra.com. Thank you for your assistance.

Sincerely,

Raymond G. Sandoval

Raymond G. Sandoval
Zozobra Event Chairman
Kiwanis Club of Santa Fe, New Mexico
206-719-9652 | burnhim@burnzozobra.com


Measure
Click points on the map to measure distances and area
Perimeter
46.95 m
Area
1,525 ft²
Advanced measurements
Elevation estimate
Min: 2,144.49 m | Median: 2,144.95 m |
Max: 2,145.28 m
Save to project
BAR
Entrance/exit
emergency exit
Security - 2 entance/exit, 1 at emergency exit, 1 roaming
Permeter is 6ft baseball fencing

First Name	Last Name	Licence Number	Expiration Date
Amor	Lucero	S024668	7/17/2027
Angelic	Hatchel	537198	12/13/2026
Caroline	Nash	229707	2/15/2027
Christopher	Padilla	S159148	05/31/2028
Cody	Ulibarri	S156459	03/13/2028
Constance	Perez	542056	04/16/2027
Cori	Bobbett	334369	4/3/2027
Elizabeth	Jaques	S097231	1/17/2029
Devin	Wheeler	S145873	08/23/2027
Enrique	Salazar	395292	08/13/2027
Eric	Venegas	540824	3/28/2027
Everest	Henze	540824	03/28/2027
Gabriel	Karns	S144973	07/22/2027
Gianne	Gomez	S053589	10/17/2027
Glenn	Hatchel	S172131	2/27/2029
Jacqualine	Hatchel	S097200	11/21/2028
Jennie	Lury	S155078	02/26/2028
Joshua	Yount	S160697	06/13/2028
Kayla	Caldwell	S160514	06/09/2028
Kayla	Wolf	S098489	10/23/2028
Maryann	Romero	158117	04/12/2028
Nikki	Lovelady	S077033	06/08/2027
Paris	Rubio	355776	4/18/2027
Spencer	Stroud	537351	12/23/2026
Susan	Crowley	S113502	04/26/2029
Victoria	Henderson	387617	8/29/2026

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 6/29/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER AssuredPartners Colorado dba Bespoke Insurance Solutions LLC 4582 S. Ulster St., Suite 600 Denver, CO 80237	**CONTACT NAME:** **PHONE (A/C, No, Ext):** 303-863-7788 **FAX (A/C, No):** 303-861-7502 **E-MAIL ADDRESS:** APCOI@assuredpartners.com
INSURED SANTFEB-01 Santa Fe Brewing Company PO BOX 29773 Santa Fe, NM 87592	**INSURER(S) AFFORDING COVERAGE** / **NAIC #** **INSURER A :** United Fire & Casualty Co / 13021 **INSURER B :** **INSURER C :** **INSURER D :** **INSURER E :** **INSURER F :**

COVERAGES **CERTIFICATE NUMBER:** 25282616 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X **COMMERCIAL GENERAL LIABILITY** CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY [ ] PRO-JECT [ ] LOC OTHER:			10021547033	2/27/2026	2/27/2027	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG $	$ 1,000,000 $ 300,000 $ 5,000 $ 1,000,000 $ 2,000,000 $ 2,000,000 $
A	**AUTOMOBILE LIABILITY** X ANY AUTO OWNED AUTOS ONLY [ ] SCHEDULED AUTOS X HIRED AUTOS ONLY [X] NON-OWNED AUTOS ONLY			10072129654	2/27/2026	2/27/2027	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) $	$ 1,000,000 $ $ $ $
A	X **UMBRELLA LIAB** X OCCUR **EXCESS LIAB** CLAIMS-MADE DED RETENTION $			10056994652	2/27/2026	2/27/2027	EACH OCCURRENCE AGGREGATE $	$ 5,000,000 $ 5,000,000 $
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y / N ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? [ ] N / A **(Mandatory in NH)** If yes, describe under DESCRIPTION OF OPERATIONS below						PER STATUTE [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ $ $
A	Leased & Rented Equipment			10021547033	2/27/2026	2/27/2027	Limit	$100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Excluded PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER(S):
BRIAN LOCK
JENNIFER LOCK

Certificate holder is recognized as additional insured, when required by written contract.

Event name: Zozobra
Date: September 2nd - 5th

CERTIFICATE HOLDER

Kiwanis Club of Santa Fe, New Mexico
Santa Fe Downtown Kiwanis Foundation
PO Box 622
Santa Fe NM 87504

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BEVERAGE ULTRA LIABILITY PLUS ENDORSEMENT

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

A. The following coverage is added to **SECTION I - COVERAGES** :
PRODUCT RECALL EXPENSE COVERAGE

1. Insuring Agreement

a. We will pay 90% of "product recall expense" you incur as a result of a "product recall" you initiate during the coverage period.

b. We will only pay for "product recall expense" arising out of "your products" which have been physically relinquished to others.

The amount we will pay is limited as described below in **SECTION III - LIMITS OF INSURANCE** .

2. Exclusions

This insurance does not apply to "product recall expense" arising out of:

a. Any fact, circumstance or situation which existed at the inception date of the policy and which you were aware of, or could reasonably have foreseen that would have resulted in a "product recall".

b. Deterioration, decomposition or transformation of a chemical nature, except if caused by an error in the manufacture, design, processing, storage, or transportation of "your product".

c. The withdrawal of similar products or batches that are not defective, when a defect in another product or batch has been found.

d. Acts, errors or omissions of any of your employees, done with prior knowledge of any of your officers or directors.

e. Inherent vice, meaning a natural condition of property that causes it to deteriorate or become damaged.

f. "Bodily injury" or "property damage".

g. Failure of "your product" to accomplish its intended purpose, including any breach of warranty of fitness, quality, efficacy or efficiency, whether written or implied.

h. Loss of reputation, customer faith or approval, or any costs incurred to regain customer market, or any other consequential damages.

i. Legal fees or expenses.

j. Damages claimed for any loss, cost or expense incurred by you or others for the loss of use of "your product".

k. "Product recall expense" arising from the "product recall" of any of "your products" for which coverage is excluded by endorsement.

l. "Product recall expense" arising from the "product recall" of any of "your products" on or after the designated shelf life has expired.

B. For the purposes of this endorsement, **SECTION II - WHO IS AN INSURED** is amended as follows:

1. The following is added to Paragraph **1. in SECTION II -WHO IS AN INSURED:**

f. Any legally incorporated entity of which you own more than 50 percent of the voting stock during the policy period only if there is no other similar insurance available to that entity.
However:

(1) Coverage A does not apply to "bodily injury" or "property damage" that occurred before you acquired more than 50 percent of the voting stock; and

(2) Coverage B does not apply to "personal and advertising injury" arising out of an offense committed before you acquired more than 50 percent of the voting stock.

2. With respect to your "employees" who occupy positions which are supervisory in nature, Paragraph **2.a.(1)** at **SECTION II - WHO IS AN INSURED** is replaced by the following :

(1) "Bodily injury" or "personal and advertising injury":

(a) To you to your partners or members (if you are a partnership or joint venture), or to your members (if you are a limited liability company); or

(b) For which there is any obligation to share damage with or repay someone else who must pay damages because of the injury described in Paragraph (1)(a) above.

A position is deemed to be supervisory in nature if that person performs principle work which is substantially different from that of his or her subordinates and has authority to hire, direct, discipline or discharge.

3. Paragraph 3.a. is replaced by the following:
   a. Coverage under this provision is afforded only until the 180th day after you acquire or form the organization or the end of the policy period, whichever is earlier.
4. The following paragraphs are added at **SECTION II - WHO IS AN INSURED:**

Additional Insured - Vendors

a. Any person(s) or organization(s) (referred to throughout this additional coverage as "vendor"), but only with respect to liability for "bodily injury" or "property damage", which may be imputed to that person(s) or organization(s) arising out of "your "products" which are distributed or sold in the regular course of the "vendor's" business is an insured.

   However:

   (1) The insurance afforded to such "vendor" only applies to the extent permitted by law; and
   (2) If coverage provided to the "vendor" is required by a contract or agreement, the insurance afforded to such "vendor" will not be broader than that which you are required by the contract or agreement to provide for such "vendor".

b. With respect to the insurance afforded to any "vendor", the following additional exclusions apply:
   (1) This insurance afforded the "vendor" does not apply to:
      (a) "Bodily injury" or "property damage" for which the "vendor" is obligated to pay damages by reason of the assumption of liability in a contract or agreement. This exclusion does not apply to liability for damages that the "vendor" would have in the absence of the contract or agreement;
      (b) Any express warranty unauthorized by you;
      (c) Any physical or chemical change in the product made intentionally by the "vendor";
      (d) Repackaging, except when unpacked solely for the purpose of inspection, demonstration, testing, or the substitution of parts under instructions from the manufacturer, and then repackaged in the original container;
      (e) Any failure to make such inspections, adjustments, tests or servicing as the "vendor" has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of products;
      (f) Demonstration, installation, servicing or repair operations, except such operations performed at the "vendor's" premises in connection with the sale of the product;
      (g) Products which, after distribution or sale by you, have been labeled or relabeled or used as a container, part or ingredient of any other thing or substance by or for the "vendor".
      (h) "Bodily injury" or "property damage" arising out of the sole negligence of the "vendor" for its own acts or omissions or those of its employees or anyone else acting on its behalf.

      However, this exclusion does not apply to:

      i. The exceptions contained in Paragraphs **b.(1)(d) or b.(1)(f);** or
      ii. Such inspections, adjustments, tests or servicing as the "vendor" has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products.
   (2) This insurance does not apply to any insured person(s) or organization(s), from whom you have acquired such products, or any ingredient, part or container, entering into, accompanying or containing such products.
c. "Vendor" with respect to **Additional Insured - Vendors** means any person(s) or organization(s) who distributes or sells "your product" in the regular course of its business when you have agreed in writing in a contract or agreement that such person(s) or organization(s) be added as an additional insured on your policy.

Additional Insured - Lessor Of Leased Equipment - Automatic Status When Required In Lease Agreement With You

a. Any person(s) or organization(s) from whom you lease equipment when you and such person(s) or organization(s) have agreed in writing in a contract or agreement that such person(s) or organization(s) be added as an additional insured on your policy. Such person(s) or organization(s) is an insured only with respect to your liability for "bodily injury", "property damage" or "personal and advertising injury" directly arising out of the maintenance, operation or use of equipment leased to you, which may be imputed to such person(s) or organization(s) as the lessor of equipment.

However, the insurance afforded to such additional insured:

(1) Only applies to the extent permitted by law; and

(2) Will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

A person's or organization's status as an additional insured under this endorsement ends when their contract or agreement with you for such leased equipment ends.

b. With respect to the insurance afforded to these additional insureds, this insurance does not apply to any "occurrence" which takes place after the equipment lease expires.

Additional Insured - Managers or Lessors of Premises

Any person(s) or organization(s), but only with respect to liability for "bodily injury", "property damage" or "personal injury" and "advertising injury" caused, in whole or in part, by you or those acting on your behalf in connection with the ownership, maintenance or use of that part of the premises leased to you and subject to the following additional exclusions:

This insurance does not apply to:

a. Any "occurrence" which takes place after you cease to be a tenant in that premises; or

b. Structural alterations, new construction or demolition operations performed by or on behalf of the additional insured.

However:

a. The insurance provided to such additional insured only applies to the extent permitted by law; and

b. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

C. For the purposes of this endorsement the following is added to **SECTION** III - **LIMITS OF INSURANCE**:

1. With respect to the insurance afforded to additional insureds referenced in **SECTION** II - **WHO IS AN INSURED** of this endorsement, the following is added:

The most we will pay on behalf of the additional insured is the amount of insurance:

a. Required by the contract or agreement; or

b. Available under the applicable limits of insurance

whichever is less.

This endorsement shall not increase the applicable limits of insurance.

2. With respect to **PRODUCT RECALL EXPENSE COVERAGE** the limits are as follows:

Aggregate Limit $50,000

Each Product Recall Limit $25,000

a. The Aggregate Limit shown above is the most we will pay for the sum of all "product recall expense" you incur as a result of all "product recalls" you initiate during the endorsement period.

b. The Each Product Recall Limit shown above is the most we will pay, subject to the Aggregate and $1,000 deductible, for "product recall expense" you incur for any one "product recall" you initiate during the endorsement period.

We will only pay for the amount of "product recall expense" which is in excess of the deductible amount. The deductible applies separately to each "product recall". The limits of insurance will not be reduced by the amount of this deductible.

We may, or will if required by law, pay all or any part of any deductible amount. Upon notice of our payment of a deductible amount, you shall promptly reimburse us for the part of the deductible amount we paid.

D. For the purposes of this endorsement the following changes are made to **SECTION IV - COMMERCIAL GENERAL LIABILITY CONDITIONS**:

1. With respect to a person afforded status by Paragraph 1.f. **in SECTION II - WHO IS AN INSURED** of this endorsement, Condition **4. Other Insurance b. Excess Insurance (1)(a)** is replaced by the following:
   (a) Any of the other insurance, whether primary, excess, contingent or on any other basis, that is available to an insured solely by reason of ownership by you of more than 50 percent of the voting stock, and not withstanding any other language in any other policy. This provision does not apply to a policy written to apply specifically in excess of this policy.
2. The following is added at **SECTION IV - COMMERCIAL GENERAL LIABILITY CONDITIONS:**

   Product Recall Expense Conditions

   In event of a "product recall", you must:
   a. See to it that we are notified as soon as practicable of a "product recall". To the extent possible, notice should include how, when and where the "product recall" took place and estimated "product recall expense".
   b. Take all reasonable steps to minimize "product recall expense". This will not increase the limits of insurance.
   c. If requested, permit us to question you under oath at such time as may be reasonable required about any matter relating to this insurance or your claim, including your books and records. Your answers must be signed.
   d. Permit us to inspect and obtain other information proving the loss. You must send us a signed, sworn statement of loss containing the information we request to investigate the claim. You must do this within 60 days after our request.
   e. Cooperate with us in the investigation or settlement of any claim.
   f. Assist us upon our request, in the enforcement of any rights against any person(s) or organization(s) which may be liable to you because of loss to which this insurance applies.
3. **Blanket Waiver Of Subrogation**

   We waive any right of recovery we may have against any person or organization because of payments we make for injury or damage arising out of: premises owned or occupied by or rented or loaned to you, ongoing operations performed by you or on your behalf, done under a contract with that person or organization, "your work", or "your products". We waive this right where you have agreed to do so as part of a written contract, executed by you before the "bodily injury" or "property damage" occurs or the "personal and advertising injury" offense is committed.

E. The following definitions are added for this endorsement only at **SECTION V - DEFINITIONS** :

"Product recall" means a withdrawal or removal from the market of "your product" based on the determination by you or any regulatory or governmental agency that:
   a. The use or consumption of "your product" has caused or will cause actual or alleged "bodily injury" or "property damage"; and
   b. Such determination requires you to recover possession or control of "your product" from any distributor, purchaser or user, to repair or replace "your product", but only if "your product" is unfit for use or consumption, or is hazardous as a result of:
      (1) An error or omission by an insured in the design, manufacturing, processing, labeling, storage, or transportation of "your product"; or
      (2) Actual or alleged intentional, malicious or wrongful alteration or contamination of "your product" by someone other than you.

"Product recall expense" means reasonable and necessary expenses for:
   a. Telephone, radio and television communication and printed advertisements, including stationery, envelopes and postage;
   b. Transporting recalled products from any purchaser, distributor or user, to locations designated by you;
   c. Remuneration paid to your employees for overtime, as well as remuneration paid to additional employees or independent contractors you hire;
   d. Transportation and accommodation expense incurred by your employees;
   e. Rental expense incurred for temporary locations used to store recalled products;
   f. Expense incurred to properly dispose of recalled products, including packaging that cannot be reused.
   g. Transportation expenses incurred to replace recalled products;
   h. Repairing, redistributing or replacing covered recalled products with like products or substitutes, not to exceed your original cost of manufacturing, processing, acquisition and/or distribution.

These expenses must be incurred as a result of a "product recall".

City of Santa Fe

200 Lincoln Ave, Santa Fe, NM 87501 | santafenm.gov

Memorandum

DATE: August 7, 2026

TO: The Governing Body

VIA: Geralyn F. Cardenas, City Clerk/Director of Community Engagement

FROM: Emily Aragon, Constituent Services Specialist

ITEM & ISSUE:
Request from Kiwanis Club of Santa Fe to allow the dispensing/consumption of beer, wine, and cider at the 102nd Annual Burning of Zozobra at Magers Field and Fort Marcy Park & Recreation Complex, 409 Bishops Lodge Rd.

BACKGROUND AND SUMMARY:
Request for a Public Celebration Permit Application from Santa Fe Brewing Co. to allow the dispensing/consumption of beer, wine and cider at the 102nd Annual Burning of Zozobra, to be held on Friday, September 4, 2026, with alcohol service from 4:30 p.m. to 9:15 p.m. in two beer gardens one located in Magers Field and one located in Fort Marcy Park, 409 Bishops Lodge Rd., Santa Fe, which are located on city property, with an expected 50,000 attendees pursuant to SFCC 1987 §23-6.2(C) and consistent with NMSA 1978,§60-6A-12.

ACTION REQUESTED:
Consideration of the above request

Attachments:
Special Dispenser Permit Intake Application
Letter from Sponsor
Letter from City Manager for City Owned Property
Map Layout of event
List of servers
Insurance

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

Alcoholic Beverage Control Division
Public Celebration Permit Intake Application
Application Number: PAR-0000467743

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

License Holder Information

Business Name (DBA): SANTA FE BREWING CO.
Business Mailing Address: P.O. Box 29773,Santa Fe,NM,US,87592
Business Phone: 5056600565
Business Email: info@santafebrewing.com

License Number: SBL-000023
License Type: Small Brewer
License Expiry Date: 02/28/2027

Event Information

Event Name: Zozobra 102
Event Venue: Outdoor
Event Start Date: 09/04/2026
Event End Date: 09/04/2026
No of Days of Event: 1
Does this event allow guests of all ages: No
Will wristbands be used to assist in identifying attendees 21 years of age and older: Yes
Event Description: Beer garden at Kiwanis Club Zozobra Celebration.

Event Physical Address

Event Street: 490 Bishops Lodge Road
Event City: Santa Fe
Event Zip Code: 87501
Event State: NM
Event County: Santa Fe
Event Local Option District: Santa Fe City

Event Date/Hours

Date of Event: 09/04/2026
Time Event Begins: 4:00 PM
Time Event Ends: 10:00 PM
Time of Alcohol Service: Begins at: 4:30 PM
Ends at: 9:15 PM
Total No. of Attendees Expected at Event: 50000
Total No. of Attendees Expected to Consume Alcohol: 1200

Sponsor Information

Event Sponsor Name (Event Organizer): Kiwanis Club of Santa Fe
Event Sponsor Contact Person: Ryan Miller
Event Sponsor Contact Email: rmiller.sundance@gmail.com
Event Sponsor Contact Phone: 5059820090

Security Information

Security Type: Licensed Security Company
Number of Security Guards at Event: 11
Licensed Security Company Name: Forte Security

NOTE: LICENSEE'S EMPLOYEE(S) ASSIGNED TO WORK SECURITY, MUST WORK THIS EXCLUSIVELY AND MAY NOT SERVE AT THE EVENT.

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

Alcoholic Beverage Control Division

Public Celebration Permit Intake Application

Application Number: PAR-0000467743

NMRLD
NEW MEXICO REGULATION & LICENSING DEPARTMENT

License Holder and Server Certification

I Jacqualine Hatchel (Licensee) hereby certify this application is signed by Licensee or authorized person under this License. I further certify that all persons providing the service of alcoholic beverages at the Event are currently Server Certified, that they are all my employees, and that ALL the information in this Application and the Attachments, is true and correct. Licensee Agrees that if any statements or representations herein are found to be false, the Director may refuse to issue additional permits. I understand that all fees submitted are non-refundable.

Licensee Name: (print) Santa Fe Brewing Company c/o Brian Lock

Signature: Jacqualine Hatchel **Date:** 7/28/2026

Local Governing Body Approval

Print Name: _____ **Title:** _____

Signature: _____ **Date:** _____

Phone No.: _____ **Fax:** _____

Michael J. Garcia, Mayor

July 29, 2026

Jackie Hatchel
Santa Fe Brewing Co.
P.O. Box 29773
Santa Fe, NM 87592

To Whom It May Concern,

I attest that the City of Santa Fe is the landowner of Fort Marcy Park and Recreation Complex located at 409 Bishops Lodge Rd., Santa Fe, New Mexico 87501.

I, Brian Moya, Interim City Manager of the City of Santa Fe grant permission to Santa Fe Brewing Co. to manage and conduct alcohol sales at the above-mentioned property, on Friday, September 4 2026, from 4:00pm to 9:15pm, for "Zozobra 102", as detailed in the application(s).

Please do not hesitate to call the City Clerk's Office at 505.955.6520 if you have any questions.

Sincerely,

Brian Moya
Interim City Manager

City Council

Alma G. Castro, District 1
Patricia Feghali, District 1
Elizabeth "Liz" Barrett, District 2
Paul C. Bustamante, District 2
Lee Garcia, Mayor Pro Tem, District 3
Pilar F.H. Faulkner, District 3
Jamie Cassutt, District 4
Amanda Chavez, District 4

Kiwanis
CLUB OF SANTA FE, NM

July 29, 2026

City of Santa Fe
Land Use Department — Permitting Division
200 Lincoln Avenue
Santa Fe, New Mexico 87501

RE: Special Event Permit — 102nd Annual Burning of Zozobra, September 4, 2026, Fort Marcy Park — Authorization for Santa Fe Brewing Company to Dispense Alcoholic Beverages

To Whom It May Concern:

The Kiwanis Club of Santa Fe, New Mexico is the producing organization and permit applicant for the 102nd Annual Burning of Zozobra, to be held on Friday, September 4, 2026, at Fort Marcy Park in Santa Fe, New Mexico.

By this letter, the Kiwanis Club of Santa Fe requests and authorizes Santa Fe Brewing Company to sell and dispense alcoholic beverages at the event as our designated alcohol vendor, operating under its own New Mexico Alcoholic Beverage Control license and under any special dispenser permit issued for this event. Santa Fe Brewing Company has our full permission to operate on the event premises for that purpose on September 4, 2026.

Alcohol service at the event will be conducted subject to the following controls:

- Service is confined to the designated, controlled service areas shown on the approved event site map. Alcohol may not be carried outside those areas.
- All service is performed by trained, certified Santa Fe Brewing Company personnel, with age verification and wristbanding at the point of service.
- No outside alcohol is permitted. The event operates a clear-bag-only policy with bag screening at every gate.
- Service hours are limited to the hours approved under the permit, and service ends prior to the conclusion of the event.
- Licensed private security and uniformed law enforcement are on site throughout the event under our inter-agency operations plan with the Santa Fe Police Department.

A certificate of insurance for the event is being furnished to the Permitting Division together with this letter, naming the City of Santa Fe as an additional insured as required.

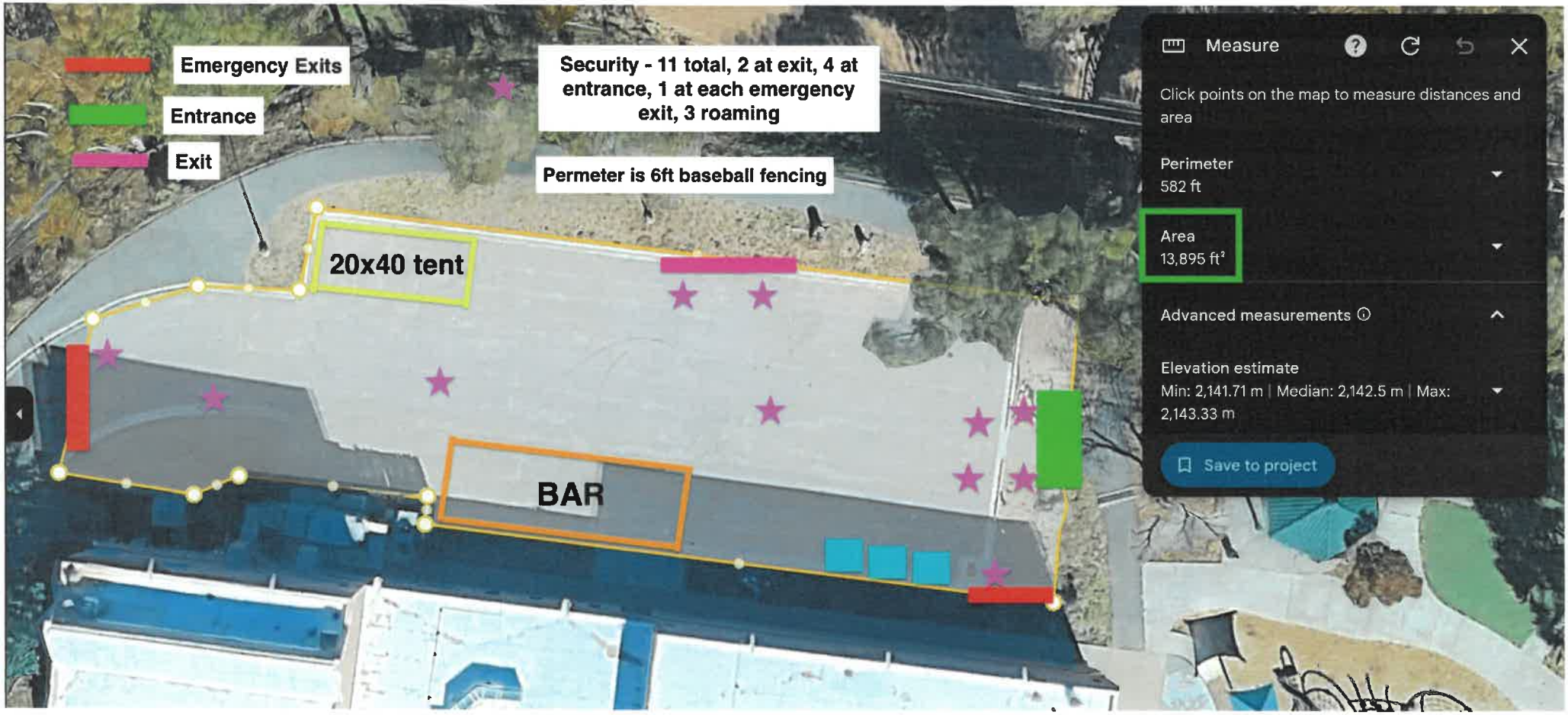
Please do not hesitate to contact me directly with any questions or with anything further needed to complete the permit file. I can be reached at 206-719-9652 or burnhim@burnzozobra.com. Thank you for your assistance.

Sincerely,

Raymond G. Sandoval

Raymond G. Sandoval
Zozobra Event Chairman
Kiwanis Club of Santa Fe, New Mexico
206-719-9652 | burnhim@burnzozobra.com

First Name	Last Name	Licence Number	Expiration Date
Amor	Lucero	S024668	7/17/2027
Angelic	Hatchel	537198	12/13/2026
Caroline	Nash	229707	2/15/2027
Christopher	Padilla	S159148	05/31/2028
Cody	Ulibarri	S156459	03/13/2028
Constance	Perez	542056	04/16/2027
Cori	Bobbett	334369	4/3/2027
Elizabeth	Jaques	S097231	1/17/2029
Devin	Wheeler	S145873	08/23/2027
Enrique	Salazar	395292	08/13/2027
Eric	Venegas	540824	3/28/2027
Everest	Henze	540824	03/28/2027
Gabriel	Karns	S144973	07/22/2027
Gianne	Gomez	S053589	10/17/2027
Glenn	Hatchel	S172131	2/27/2029
Jacqualine	Hatchel	S097200	11/21/2028
Jennie	Lury	S155078	02/26/2028
Joshua	Yount	S160697	06/13/2028
Kayla	Caldwell	S160514	06/09/2028
Kayla	Wolf	S098489	10/23/2028
Maryann	Romero	158117	04/12/2028
Nikki	Lovelady	S077033	06/08/2027
Paris	Rubio	355776	4/18/2027
Spencer	Stroud	537351	12/23/2026
Susan	Crowley	S113502	04/26/2029
Victoria	Henderson	387617	8/29/2026


Emergency Exits
Entrance
Exit
Security - 11 total, 2 at exit, 4 at entrance, 1 at each emergency exit, 3 roaming
Permeter is 6ft baseball fencing
20x40 tent
BAR
Measure
Click points on the map to measure distances and area
Perimeter
582 ft
Area
13,895 ft²
Advanced measurements
Elevation estimate
Min: 2,141.71 m | Median: 2,142.5 m | Max: 2,143.33 m
Save to project

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 6/29/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
AssuredPartners Colorado dba Bespoke Insurance Solutions LLC
4582 S. Ulster St., Suite 600
Denver, CO 80237

CONTACT NAME:
PHONE (A/C, No, Ext): 303-863-7788 **FAX (A/C, No):** 303-861-7502
E-MAIL ADDRESS: APCOI@assuredpartners.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : United Fire & Casualty Co	13021
INSURER B :	
INSURER C :	
INSURER D :	
INSURER E :	
INSURER F :	

INSURED SANTFEB-01
Santa Fe Brewing Company
PO BOX 29773
Santa Fe, NM 87592

COVERAGES **CERTIFICATE NUMBER:** 25282616 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY			10021547033	2/27/2026	2/27/2027	EACH OCCURRENCE	$ 1,000,000
	CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 300,000
							MED EXP (Any one person)	$ 5,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 2,000,000
	X POLICY PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$ 2,000,000
	OTHER:							$
A	AUTOMOBILE LIABILITY			10072129654	2/27/2026	2/27/2027	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
	X ANY AUTO						BODILY INJURY (Per person)	$
	OWNED AUTOS ONLY / SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	X HIRED AUTOS ONLY / X NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
								$
A	X UMBRELLA LIAB X OCCUR			10056994652	2/27/2026	2/27/2027	EACH OCCURRENCE	$ 5,000,000
	EXCESS LIAB CLAIMS-MADE						AGGREGATE	$ 5,000,000
	DED RETENTION $							$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y / N						PER STATUTE OTH-ER	
	ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N/A						E.L. EACH ACCIDENT	$
	(Mandatory in NH)						E.L. DISEASE - EA EMPLOYEE	$
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	$
A	Leased & Rented Equipment			10021547033	2/27/2026	2/27/2027	Limit	$100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Excluded PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER(S):
BRIAN LOCK
JENNIFER LOCK

Certificate holder is recognized as additional insured, when required by written contract.

Event name: Zozobra
Date: September 2nd - 5th

CERTIFICATE HOLDER

Kiwanis Club of Santa Fe, New Mexico
Santa Fe Downtown Kiwanis Foundation
PO Box 622
Santa Fe NM 87504

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights reserved.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BEVERAGE ULTRA LIABILITY PLUS ENDORSEMENT

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

A. The following coverage is added to **SECTION I - COVERAGES** :
PRODUCT RECALL EXPENSE COVERAGE

1. Insuring Agreement

a. We will pay 90% of "product recall expense" you incur as a result of a "product recall" you initiate during the coverage period.

b. We will only pay for "product recall expense" arising out of "your products" which have been physically relinquished to others.

The amount we will pay is limited as described below in **SECTION III - LIMITS OF INSURANCE** .

2. Exclusions

This insurance does not apply to "product recall expense" arising out of:

a. Any fact, circumstance or situation which existed at the inception date of the policy and which you were aware of, or could reasonably have foreseen that would have resulted in a "product recall".

b. Deterioration, decomposition or transformation of a chemical nature, except if caused by an error in the manufacture, design, processing, storage, or transportation of "your product".

c. The withdrawal of similar products or batches that are not defective, when a defect in another product or batch has been found.

d. Acts, errors or omissions of any of your employees, done with prior knowledge of any of your officers or directors.

e. Inherent vice, meaning a natural condition of property that causes it to deteriorate or become damaged.

f. "Bodily injury" or "property damage".

g. Failure of "your product" to accomplish its intended purpose, including any breach of warranty of fitness, quality, efficacy or efficiency, whether written or implied.

h. Loss of reputation, customer faith or approval, or any costs incurred to regain customer market, or any other consequential damages.

i. Legal fees or expenses.

j. Damages claimed for any loss, cost or expense incurred by you or others for the loss of use of "your product".

k. "Product recall expense" arising from the "product recall" of any of "your products" for which coverage is excluded by endorsement.

l. "Product recall expense" arising from the "product recall" of any of "your products" on or after the designated shelf life has expired.

B. For the purposes of this endorsement, **SECTION II - WHO IS AN INSURED** is amended as follows:

1. The following is added to Paragraph **1. in SECTION II -WHO IS AN INSURED:**

f. Any legally incorporated entity of which you own more than 50 percent of the voting stock during the policy period only if there is no other similar insurance available to that entity.
However:

(1) Coverage **A** does not apply to "bodily injury" or "property damage" that occurred before you acquired more than 50 percent of the voting stock; and

(2) Coverage **B** does not apply to "personal and advertising injury" arising out of an offense committed before you acquired more than 50 percent of the voting stock.

2. With respect to your "employees" who occupy positions which are supervisory in nature, Paragraph **2.a.(1)** at **SECTION II - WHO IS AN INSURED** is replaced by the following :

(1) "Bodily injury" or "personal and advertising injury":

(a) To you to your partners or members (if you are a partnership or joint venture), or to your members (if you are a limited liability company); or

(b) For which there is any obligation to share damage with or repay someone else who must pay damages because of the injury described in Paragraph (1)(a) above.

A position is deemed to be supervisory in nature if that person performs principle work which is substantially different from that of his or her subordinates and has authority to hire, direct, discipline or discharge.

3. Paragraph 3.a. is replaced by the following:
   a. Coverage under this provision is afforded only until the 180th day after you acquire or form the organization or the end of the policy period, whichever is earlier.
4. The following paragraphs are added at **SECTION II - WHO IS AN INSURED:**

Additional Insured - Vendors

a. Any person(s) or organization(s) (referred to throughout this additional coverage as "vendor"), but only with respect to liability for "bodily injury" or "property damage", which may be imputed to that person(s) or organization(s) arising out of "your "products" which are distributed or sold in the regular course of the "vendor's" business is an insured.

   However:

   (1) The insurance afforded to such "vendor" only applies to the extent permitted by law; and

   (2) If coverage provided to the "vendor" is required by a contract or agreement, the insurance afforded to such "vendor" will not be broader than that which you are required by the contract or agreement to provide for such "vendor".

b. With respect to the insurance afforded to any "vendor", the following additional exclusions apply:

   (1) This insurance afforded the "vendor" does not apply to:

      (a) "Bodily injury" or "property damage" for which the "vendor" is obligated to pay damages by reason of the assumption of liability in a contract or agreement. This exclusion does not apply to liability for damages that the "vendor" would have in the absence of the contract or agreement;

      (b) Any express warranty unauthorized by you;

      (c) Any physical or chemical change in the product made intentionally by the "vendor";

      (d) Repackaging, except when unpacked solely for the purpose of inspection, demonstration, testing, or the substitution of parts under instructions from the manufacturer, and then repackaged in the original container;

      (e) Any failure to make such inspections, adjustments, tests or servicing as the "vendor" has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of products;

      (f) Demonstration, installation, servicing or repair operations, except such operations performed at the "vendor's" premises in connection with the sale of the product;

      (g) Products which, after distribution or sale by you, have been labeled or relabeled or used as a container, part or ingredient of any other thing or substance by or for the "vendor".

      (h) "Bodily injury" or "property damage" arising out of the sole negligence of the "vendor" for its own acts or omissions or those of its employees or anyone else acting on its behalf.

      However, this exclusion does not apply to:

         i. The exceptions contained in Paragraphs **b.(1)(d) or b.(1)(f);** or

         ii. Such inspections, adjustments, tests or servicing as the "vendor" has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products.

   (2) This insurance does not apply to any insured person(s) or organization(s), from whom you have acquired such products, or any ingredient, part or container, entering into, accompanying or containing such products.

c. "Vendor" with respect to **Additional Insured - Vendors** means any person(s) or organization(s) who distributes or sells "your product" in the regular course of its business when you have agreed in writing in a contract or agreement that such person(s) or organization(s) be added as an additional insured on your policy.

Additional Insured - Lessor Of Leased Equipment - Automatic Status When Required In Lease Agreement With You

a. Any person(s) or organization(s) from whom you lease equipment when you and such person(s) or organization(s) have agreed in writing in a contract or agreement that such person(s) or organization(s) be added as an additional insured on your policy. Such person(s) or organization(s) is an insured only with respect to your liability for "bodily injury", "property damage" or "personal and advertising injury" directly arising out of the maintenance, operation or use of equipment leased to you, which may be imputed to such person(s) or organization(s) as the lessor of equipment.

However, the insurance afforded to such additional insured:

(1) Only applies to the extent permitted by law; and

(2) Will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

A person's or organization's status as an additional insured under this endorsement ends when their contract or agreement with you for such leased equipment ends.

b. With respect to the insurance afforded to these additional insureds, this insurance does not apply to any "occurrence" which takes place after the equipment lease expires.

Additional Insured - Managers or Lessors of Premises

Any person(s) or organization(s), but only with respect to liability for "bodily injury", "property damage" or "personal injury" and "advertising injury" caused, in whole or in part, by you or those acting on your behalf in connection with the ownership, maintenance or use of that part of the premises leased to you and subject to the following additional exclusions:

This insurance does not apply to:

a. Any "occurrence" which takes place after you cease to be a tenant in that premises; or

b. Structural alterations, new construction or demolition operations performed by or on behalf of the additional insured.

However:

a. The insurance provided to such additional insured only applies to the extent permitted by law; and

b. If coverage provided to the additional insured is required by a contract or agreement, the insurance afforded to such additional insured will not be broader than that which you are required by the contract or agreement to provide for such additional insured.

C. For the purposes of this endorsement the following is added to **SECTION III - LIMITS OF INSURANCE**:

1. With respect to the insurance afforded to additional insureds referenced in **SECTION II - WHO IS AN INSURED** of this endorsement, the following is added:

The most we will pay on behalf of the additional insured is the amount of insurance:

a. Required by the contract or agreement; or

b. Available under the applicable limits of insurance

whichever is less.

This endorsement shall not increase the applicable limits of insurance.

2. With respect to **PRODUCT RECALL EXPENSE COVERAGE** the limits are as follows:

Aggregate Limit $50,000

Each Product Recall Limit $25,000

a. The Aggregate Limit shown above is the most we will pay for the sum of all "product recall expense" you incur as a result of all "product recalls" you initiate during the endorsement period.

b. The Each Product Recall Limit shown above is the most we will pay, subject to the Aggregate and $1,000 deductible, for "product recall expense" you incur for any one "product recall" you initiate during the endorsement period.

We will only pay for the amount of "product recall expense" which is in excess of the deductible amount. The deductible applies separately to each "product recall". The limits of insurance will not be reduced by the amount of this deductible.

We may, or will if required by law, pay all or any part of any deductible amount. Upon notice of our payment of a deductible amount, you shall promptly reimburse us for the part of the deductible amount we paid.

D. For the purposes of this endorsement the following changes are made to **SECTION IV - COMMERCIAL GENERAL LIABILITY CONDITIONS**:

1. With respect to a person afforded status by Paragraph **1.f. in SECTION II - WHO IS AN INSURED** of this endorsement, Condition **4. Other Insurance b. Excess Insurance (1)(a)** is replaced by the following:
   (a) Any of the other insurance, whether primary, excess, contingent or on any other basis, that is available to an insured solely by reason of ownership by you of more than 50 percent of the voting stock, and not withstanding any other language in any other policy. This provision does not apply to a policy written to apply specifically in excess of this policy.
2. The following is added at **SECTION IV - COMMERCIAL GENERAL LIABILITY CONDITIONS:**

   Product Recall Expense Conditions

   In event of a "product recall", you must:
   a. See to it that we are notified as soon as practicable of a "product recall". To the extent possible, notice should include how, when and where the "product recall" took place and estimated "product recall expense".
   b. Take all reasonable steps to minimize "product recall expense". This will not increase the limits of insurance.
   c. If requested, permit us to question you under oath at such time as may be reasonable required about any matter relating to this insurance or your claim, including your books and records. Your answers must be signed.
   d. Permit us to inspect and obtain other information proving the loss. You must send us a signed, sworn statement of loss containing the information we request to investigate the claim. You must do this within 60 days after our request.
   e. Cooperate with us in the investigation or settlement of any claim.
   f. Assist us upon our request, in the enforcement of any rights against any person(s) or organization(s) which may be liable to you because of loss to which this insurance applies.
3. **Blanket Waiver Of Subrogation**

   We waive any right of recovery we may have against any person or organization because of payments we make for injury or damage arising out of: premises owned or occupied by or rented or loaned to you, ongoing operations performed by you or on your behalf, done under a contract with that person or organization, "your work", or "your products". We waive this right where you have agreed to do so as part of a written contract, executed by you before the "bodily injury" or "property damage" occurs or the "personal and advertising injury" offense is committed.

E. The following definitions are added for this endorsement only at **SECTION V - DEFINITIONS** :

"Product recall" means a withdrawal or removal from the market of "your product" based on the determination by you or any regulatory or governmental agency that:
   a. The use or consumption of "your product" has caused or will cause actual or alleged "bodily injury" or "property damage"; and
   b. Such determination requires you to recover possession or control of "your product" from any distributor, purchaser or user, to repair or replace "your product", but only if "your product" is unfit for use or consumption, or is hazardous as a result of:
      (1) An error or omission by an insured in the design, manufacturing, processing, labeling, storage, or transportation of "your product"; or
      (2) Actual or alleged intentional, malicious or wrongful alteration or contamination of "your product" by someone other than you.

"Product recall expense" means reasonable and necessary expenses for:
   a. Telephone, radio and television communication and printed advertisements, including stationery, envelopes and postage;
   b. Transporting recalled products from any purchaser, distributor or user, to locations designated by you;
   c. Remuneration paid to your employees for overtime, as well as remuneration paid to additional employees or independent contractors you hire;
   d. Transportation and accommodation expense incurred by your employees;
   e. Rental expense incurred for temporary locations used to store recalled products;
   f. Expense incurred to properly dispose of recalled products, including packaging that cannot be reused.
   g. Transportation expenses incurred to replace recalled products;
   h. Repairing, redistributing or replacing covered recalled products with like products or substitutes, not to exceed your original cost of manufacturing, processing, acquisition and/or distribution.

These expenses must be incurred as a result of a "product recall".

CITY OF SANTA FE

The Purchasing Memo

Date: July 10, 2026

To: Governing Body, Finance Committee, and Public Works & Utilities Committee

From: Debora Trujillo, ESD Division Director DT

Via: Jesse Roach, Interim Public Utilities Division Director Jesse Roach

Subject: Amendment No. 2 to Routeware / Wastech Contract 3260065

Vendor Name: Routeware Inc.

Munis Vendor Number: 10938

ITEM AND ISSUE:

Environmental Services Division respectfully requests your review and approval of Amendment No. 2 to 3260065 with Wastech / Routeware Corporation for software-as-a-service (SaaS) and fleet technology solutions for the waste management and recycling industry . Amendment No. 2 Increases the compensation by $392,642.68 for a total amount of $940,323.09 for a 6-year term.

CONTRACT NUMBER:

The Munis contract number is 3260065

BACKGROUND AND SUMMARY:

Amendment No. 1 was submitted and approved on June 25, 2026, extending the term for an additional 2 years. Due to year end deadlines, we were unable to include compensation Amendment No.2 covers the Compensation.

Routeware is a leading provider of waste collection management systems and in-cab technology to smart city and waste collection haulers. Routeware Elements simplifies and connects processes across collection, customer, revenue, and disposal operations to improve performance and ease internal and external self-service. Routeware accelerates user learning, increases adoption and compliance, drives productivity, and engages residential and commercial customers to advance zero waste programs.
City Clerk # 22-0259 contract approved on June 22, 2022

This amendment will help update the terms and scope of services provided by Routware, changes agreed upon by both parties regarding operational requirements, service expectations, expanded service scope, and additional software functionality requirements, revise pricing terms, and extend the contract period based on continued service utilization, update billing rates and renewal terms mutually agreed upon by both parties, ensure the agreement remains compliant with updated organizational policies and operational standards

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: ENVSVCS / 510

Munis Org Name/Number: ESD Comrcl / 5100332, ESD Rcycle / 5100334, ESD Refuse/ 5100335

Munis Object Name/Number: Svc Cntr / 510310

Budget Officer / Designee: Chris Parker for AJH (Jul 13, 2026 17:15:41 MDT) **Date:** 07/13/2026

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was H-GAC Cooperative, RFP

Chief Procurement Officer (CPO)/Designee: _____ **Date:** 07/14/2026

AP
AP

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? ☒ **Yes** | ☐ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: IT Approval was provided with original Contract 2018

Treasury/Point of Sale Components included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? ☐ **Yes** | ☒ **No**

If yes, what is the issuing agency: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? ☐ **Yes |** ☒ **No**

Project Ledger Number: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

ATTACHMENTS:

If Amendment:
Certificate of Liability Insurance
Amendment No. 1 that includes Original Contract

CITY OF SANTA FE

CITY OF SANTA FE

AMENDMENT No. 2 TO

Contract # 3260065

Original City Clerk Item Number: 22-0259

SOFTWARE AGREEMENT

This AMENDMENT No. 2 (the "Amendment No. 2") amends the MASTER SOFTWARE SERVICES AGREEMENT, together with the CITY OF SANTA FE CONTRACT, dated 06/22/2022 (the "Contract"), between the City of Santa Fe (the "City") and Routeware, Inc. (the "Contractor"). The date of this Amendment shall be July 1, 2026.

I. RECITALS

WHEREAS, the City and Rubicon Global, LLC entered into a Master Software Services Agreement effective July 1, 2022 (the “Contract”) by which Rubicon agreed to provide, and the City agreed to pay for hardware, service installation, and software subscriptions for solid waste management (the “Services”); and

WHEREAS, Rubicon was acquired by Wastech Corp., a wholly owned subsidiary of Routeware, Inc. (“Wastech”) in August 2024, and Wastech assumed the rights and obligations under the Contract upon such acquisition; and

WHEREAS, The City and Contractor entered into Amendment No. 1 to the Contract on June 25, 2026. Amendment No.1 extended the term to avoid termination of the Contract. Amendment No. 1 was executed with the mutual understanding that Amendment No. 2 would add compensation to the Contract and that Amendment No. 2 would be executed once agreed upon by the Contractor and the City after the City’s new fiscal year began on July 1, 2026.

NOW THEREFORE, Pursuant to the Article 1 of Exhibit A attached to the Contract dated July 1, 2022, and for good and valuable consideration, the receipt and sufficiency of which are acknowledged by the parties, the City and the Contractor agree to amend the Contract as follows:

II. COMPENSATION

Compensation - Order Number 1 ("Order") of the Contract , is amended to increase the amount of compensation by a total of $392,642.68 as reflected in quote Q-17279, hereto attached as Exhibit C, so that Order Number 1 of the Contract, paragraph 1, The Subscribed Services, paragraph 2, Other Charges, and paragraph 3, Payment Terms, read in their entirety as follows:

1. The Subscribed Services.

DESCRIPTION	COST
* indicates previously paid totals	
Year 1 Cost*	$128,883.20
Year 2 Cost*	$128,883.20
Year 3 Cost*	$128,883.20
Year 4 Cost*	$128,883.20
Total Cost (48-month Contract)*	$515,532.80
Year 5 Cost (7/1/2026-06/30/2027)	$187,269.60
Year 6 Cost (7/1/2027-06/30/2028	$196,633.08
Total Cost (24-month Contract Amendment)	$383,902.68
Installations, one-time fee	$8,740.00
NMGRT (8.1875%)	$32,147.62
Grand Total	**$940,323.09**

3. Payment Terms. The parties agree that the fees for the above services shall be a total of NINE HUNDRED AND FORTY THOUSAND, THREE HUNDRED AND TWENTY-THREE DOLLARS AND NINE CENTS, ($940,323.09) payable as follows ("Fee"):

a. US $187,269.60 due annually in advance for Subscription Services as described for the Year 5 Cost above, and $196,633.08 for the Year 6 Cost, and in Section 4 Paragraph 4., for services rendered during the term of the agreement described in Section 5, Paragraph 5.1, and 5.2.

b. US$8,740.00 due within 30 days of receipt of invoice for Installations as described above and in Contractor Order Form Q-17279.

III. CONTRACT IN FULL FORCE

Except as specifically provided in this Amendment No. 2, the Contract remains and shall remain in full force and effect, in accordance with its terms.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the Parties have executed this Amendment No. 2 as of the date of the signature by the required approval authority below.

CITY OF SANTA FE:

MICHAEL J. GARCIA, MAYOR

CONTRACTOR:
ROUTEWARE, INC.

Robert Nelson (Jul 9, 2026 21:03:48 EDT)

ROBERT NELSON, VP OF FINANCE

DATE: 07/09/2026

NMBTIN: 93-1314649

ATTEST:

GERALYN CARDENAS, CITY CLERK

Approved to form and legal sufficiency by:

Marcos D. Martínez (Jul 10, 2026 08:58:19 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

APPROVED FOR FINANCES:

MONICA MAESTAS, FINANCE DIRECTOR

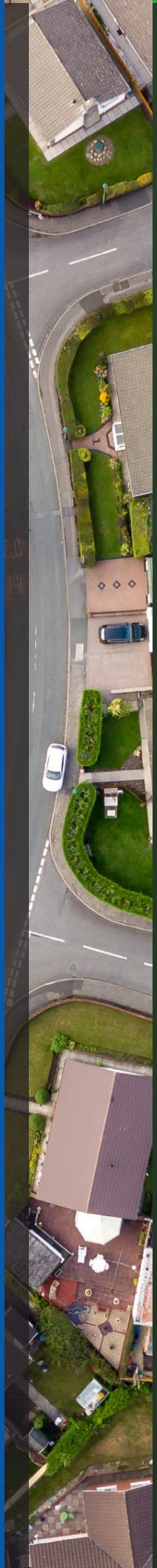


EXHIBIT C

Q-17279

City of Santa Fe, NM

Routeware

Routeware

QUOTE NUMBER Q-17279

Routeware, Inc.
7719 Wood Hollow Dr.
Suite #150
Austin, TX 78731

Order	Q-17279
Good Through:	Jul 30 2026
Payment Terms:	Net 30
Term	24 Months

Ship To

Kassie Garcia
City of Santa Fe, NM
1142 Siler Road Bldg. A
Santa Fe, New Mexico 87504
United States
kmgarcia@santafenm.gov

Bill To

City of Santa Fe, NM
1142 Siler Road Bldg. A
Santa Fe, New Mexico 87504
United States

Salesperson	Phone	Email
Shahbaz Hussain	(639) 898-2020	shahbaz.hussain@routeware.com

Statement of Confidentiality & Non-Disclosure

This document contains proprietary and confidential information. All information and data submitted to City of Santa Fe, NM is provided in reliance upon its consent not to use or disclose any information contained herein except in the context of its business dealings with Routeware, Inc. The recipient of this document agrees to inform present and future employees of City of Santa Fe, NM who view or have access to its content of its confidential nature. The recipient agrees to instruct each employee that they must not disclose any information concerning this document to others except to the extent that such information is generally known to, and is available for use by, the public. The recipient also agrees not to duplicate or distribute or permit others to duplicate or distribute any material contained herein without Routeware, Inc's express written consent.

Routeware retains all title, ownership and intellectual property rights to the material and trademarks contained herein, including all supporting documentation, files, marketing materials, and multi-media.

BY ACCEPTANCE OF THIS DOCUMENT THE RECIPIENT AGREES TO BE BOUND BY THE AFOREMENTIONED STATEMENT.

Routeware

QUOTE NUMBER Q-17279

HARDWARE

PRODUCT	UNIT	QTY	UNIT PRICE	EXTENDED
Regular Duty Tablet, Apple iPad Mini 6, 8", 64GB Tablet - price included in monthly service fee	Each	23	$0.00	$0.00
			HARDWARE TOTAL (USD):	$0.00

SERVICES

PRODUCT	UNIT	QTY	UNIT PRICE	EXTENDED
Vehicle Installation	Each	23	$380.00	$8,740.00
			SERVICES TOTAL (USD):	$8,740.00

RECURRING SUBSCRIPTIONS

PRODUCT	UNIT	QTY	UNIT PRICE	EXTENDED
Solid Waste Operations	Monthly	20	$115.01	$2,300.13
Telematics Device	Monthly	20	$16.38	$327.60
In-Cab Interface (Tablet)	Monthly	23	$73.95	$1,700.89
SmartCity Base Fee	Monthly	20	$0.00	$0.00
			SUBSCRIPTIONS TOTAL (USD):	$4,328.62

Payment Terms -

The Software Fee Effective Service Date for this Order will be 2026-07-01.

Invoices for Recurring Subscriptions shall be issued annually in advance, with the initial invoice issued on the Effective Service Date and each subsequent invoice due on the corresponding date of each successive anniversary thereafter. The term of the Recurring Subscription(s) shall commence on the Effective Service Date.

For Time and Materials projects and Install Services, Company will submit invoices for services to Customer by the 10th of the month following the month in which Company provided services.

For Fixed Fee and all other services, 100% shall be billed upon the Effective Service Date.

Company's invoice will include a date, an invoice number, a purchase order number and a description of the goods or services.

City of Santa Fe	
Existing Subscriptions (Amendment #1)	**Annual Subscription**
Year 1: 7/1/2026 - 6/30/2027	$135,326.28
Year 2: 7/1/2027 - 6/30/2028	$142,092.59

Additional Trucks & Subscriptions (Amendment #2)	**Annual Subscription**
Year 1: 7/1/2026 - 6/30/2027	$51,943.32
Year 2: 7/1/2027 - 6/30/2028	$54,540.49

Total Annual Cost (Existing + Additional)	**Annual Subscription**
Year 1: 7/1/2026 - 6/30/2027	$187,269.60
Year 2: 7/1/2027 - 6/30/2028	$196,633.08

One-time Implementation	**Annual Subscription**
Year 1: Installations, one time fee	$8,740.00

Grand Total	**Annual Subscription**
2-Year Contract + Implementation	**$392,642.68**

Terms & Conditions Information

This Order and all products and services herein are subject to and limited to the terms and conditions as detailed in the MASTER SOFTWARE SERVICES AGREEMENT, CITY OF SANTA FE CONTRACT, dated 07/01/2022, between the City of Santa Fe and Rubicon Global, LLC, as well as any subsequent Amendments, as reassigned to Wastech Corp., a wholly owned subsidiary of Routeware, Inc., upon its acquisition of Rubicon in August 2024, together with any Amendments. Any purchase orders issued in response to this Order will be deemed acceptance of such terms.

Prices are exclusive of any federal, state, or local taxes. The customer is responsible for all federal, state, and local taxes.
This system requires a specific server to operate Routeware software, which may need to be purchased separately.

This system requires cellular connectivity for each vehicle which may need to be purchased separately.
If route sequencing by Routeware is a requirement, additional professional services fees may apply.
On-Board Computer software is sold as a perpetual license, allowing the license to be activated on replacement hardware.
Any lapse in support voids perpetual license.
Pricing does not include freight cost or travel expenses, which will be invoiced as they are incurred.

Subscription Hardware Additional Terms -

Hardware on this Order sold as a subscription is the property of Routeware. Throughout the term of this Order and at no additional cost to the Customer, Routeware will repair or replace defective Subscription Hardware purchased on this Order with a comparable unit, provided that, in Routeware's sole determination, the unit has not been damaged beyond normal wear and tear. Normal wear and tear includes battery/component failure, scratches and superficial damage to the top, bottom, and corners of the unit. That not covered under the replacement program includes, but is not limited to, damage from (a) drops, (b) immersion in water, (c) cracked screens caused by excess pressure or hard devices, or (d) deliberate damage to the unit. Unit replacement costs resulting from damage not covered by the warranty is the responsibility of Customer. Customer shall surrender to Routeware any computers that are replaced under this program. Notwithstanding any other agreements or clauses on this matter in this agreement or others, Routeware reserves the right to increase monthly service if, in Routeware's sole determination, units are routinely abused or mishandled to the point of failure. Refer to the Hardware and Software Warranties section of the Routeware Master Sales and License Agreement for additional warranty details. At the conclusion of the License Period, Customer shall return all Subscription Hardware to Routeware in good condition and working order. In the event the Customer does not return all Subscription Hardware, or the Subscription Hardware is damaged, lost, or stolen while in the Customer’s possession, the Subscription Hardware will be deemed sold to Customer, and Customer agrees to pay the then-current list price (plus any applicable taxes) upon receipt of an invoice.

Accounts Payable Details:

Name: _____

Title: _____

Email: _____

Phone: _____

IN WITNESS WHEREOF, the Parties to the Order Form has caused it to be executed by their authorized officers as the day and year of the signatories below.

City of Santa Fe, NM

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

Purchase Order Details:

Purchase Order number: _____

Issuance of Purchase Order ("PO") in lieu of signature denotes acceptance of Order Form by Customer. Receipt of complete and accurate PO is required prior to Order execution.

Routeware, Inc, and Affiliates

Signature: _____ **Date:** _____

Name (Print): _____ **Title:** _____

Please sign and email to Shahbaz Hussain at shahbaz.hussain@routeware.com

FOR INTERNAL USE ONLY
Reviewed By:

CITY OF SANTA FE

The Purchasing Memo

Date: June 15, 2026

To: Chief Brian Moya, Interim City Manager

From: Debora Trujillo, ESD Division Director DEBORA TRUJILLO

Via: Jesse Roach, Interim Public Utilities Division Director Jesse Roach

Subject: Amendment No. 1 to Routeware / Wastech Contract 3260065

Vendor Name: Wastech Corporation

Munis Vendor Number: 10938

ITEM AND ISSUE:

Environmental Services Division respectfully requests your review and approval of Amendment No. 1 to 3260065 with Wastech / Routeware Corporation for software-as-a-service (SaaS) and fleet technology solutions for the waste management and recycling industry . Amendment No. 1 extends the term of service by 2 years in by for a term of 6 years.

CONTRACT NUMBER:

The Munis contract number is 3260065

BACKGROUND AND SUMMARY:

Routeware is a leading provider of waste collection management systems and in-cab technology to smart city and waste collection haulers. Routeware Elements simplifies and connects processes across collection, customer, revenue, and disposal operations to improve performance and ease internal and external self-service. Routeware accelerates user learning, increases adoption and compliance, drives productivity, and engages residential and commercial customers to advance zero waste programs.
City Clerk # 22-0259 contract approved on June 22, 2022

This amendment will help update the terms and scope of services provided by Routware, changes agreed upon by both parties regarding operational requirements, service expectations, expanded service scope, and additional software functionality requirements, revise pricing terms, and extend the contract period based on continued service utilization, update billing rates and renewal terms mutually agreed upon by both parties, ensure the agreement remains compliant with updated organizational policies and operational standards

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: ENVSVCS / 510

Munis Org Name/Number: ESD Comrcl / 5100332, ESD Rcycle / 5100334, ESD Refuse/ 5100335

Munis Object Name/Number: Svc Cntr / 510310

Budget Officer / Designee: Andy Hopkins **Date:** 06/17/2026

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

H-GAC Cooperative

The procurement method used was ~~NMSA 1978, Section 13-1-111~~, RFP

AP
AP

Chief Procurement Officer (CPO)/Designee: _____ **Date:** 06/24/2026

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? ☒ **Yes** | ☐ **No**

Approval: Eric Candelaria (Jun 19, 2026 13:02:27 MDT) **Title:** Director, IT **Date:** 06/19/2026

Comment/Exceptions: **IT Approval was provided with original Contract 2018**

Treasury/Point of Sale Components included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? ☐ **Yes** | ☐ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? ☐ **Yes** | ☒ **No**

If yes, what is the issuing agency: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? ☐ **Yes** | ☒ **No**

Project Ledger Number: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

ATTACHMENTS:

If Amendment:
Certificate of Liability Insurance
Original contract packet

CITY OF SANTA FE

CITY OF SANTA FE

AMENDMENT No. 1 TO

Contract # 3260065

Original City Clerk Item Number: 22-0259

SOFTWARE AGREEMENT

This AMENDMENT No. 1 the ("Amendment No. 1") amends the MASTER SOFTWARE SERVICES AGREEMENT, CITY OF SANTA FE CONTRACT, dated 07/01/2022 (the "Contract"), between the City of Santa Fe (the "City") and Routeware, Inc. (the "Contractor"). The date of this Amendment shall be the date when it is executed by the City and the Contractor whichever occurs last.

I. RECITALS

A. WHEREAS, the City and Rubicon Global, LLC (“Rubicon”) entered into a Master Software Services Agreement effective July 1, 2022 (the “Contract”) by which Rubicon agreed to provide and the City agreed to pay for hardware, service installation, and software subscriptions for solid waste management (the “Services”); and

B. WHEREAS, Rubicon was acquired by Wastech Corp., a wholly owned subsidiary of Routeware, Inc. (“Wastech”) in August 2024, and Wastech assumed the rights and obligations under the Contract upon such acquisition; and

NOW THEREFORE, Pursuant to the Article 1 of Exhibit A attached to the Contract dated July 1, 2022, and for good and valuable consideration, the receipt and sufficiency of which are acknowledged by the parties, the City and the Contractor agree to amend the Contract as follows:

II. TERM

Article 5.1 of the Contract is hereby deleted in its entirety and is replaced with the following Article 5.1 in its place:

The term of this Agreement (“Term”) shall not become effective until approved in writing by the City, and shall continue for a period of twenty-four (24) months, unless earlier terminated in accordance with the provisions hereof.

III. ASSIGNMENT

In reference to Article 11.3 of the Contract and with the permission of the City of Santa Fe, RUBICON

GLOBAL, LLC hereby assigns this contract and all responsibilities included therein to ROUTEWARE, INC. starting on date of final City signature.

IV. NOTIFICATION

Article 11.8 of the Contract is hereby deleted in its entirety and is replaced with the following Article 11.8 in its place:

Either party may give written notice to the other party in accordance with the terms of this Paragraph. Any written notice required or permitted to be given hereunder shall be deemed to have been given on the date of delivery if delivered by personal service or hand delivery or three (3) business days after being mailed.

To the City: Chief Procurement Officer purchasing@santafenm.gov PO Box 909 Santa Fe, NM 87504-0909	Public Utilities Admin Project Specialist 1142 Siler Rd Building A Santa Fe, NM 87507 sjperea1@santafenm.gov (505) 955-2201	**To the Contractor:** Routeware, Inc. Robert Nelson VP, Finance 7719 Wood Hollow Dr., Suite 150 Austin, TX 78731 rnelson@routeware.com (512) 298-5107

Either party may change its representative or address above by written notice to the other in accordance with the terms of this Paragraph. The carrier for mail delivery and notices shall be the agent of the sender.

V. ADDENDUM B

The Parties agree to update the Annual Recurring Subscription fees pursuant to Routeware Order Q-19696, as mutually approved and attached as Exhibit A, and incorporated herein.

VI. CONTRACT IN FULL FORCE

Except as specifically provided in this Amendment No. 1, the Contract remains and shall remain in full force and effect, in accordance with its terms.

[SIGNATURE PAGE TO FOLLOW]

IN WITNESS WHEREOF, the Parties have executed this Amendment No. 1 as of the date of the signature by the required approval authority below.

CITY OF SANTA FE:

BRIAN MOYA

BRIAN MOYA, INTERIM CITY MANAGER

06/25/2026

CONTRACTOR:
ROUTEWARE, INC.

Robert Nelson (Jun 15, 2026 14:18:16 EDT)

ROBERT NELSON, VP OF FINANCE

DATE: Jun 15, 2026

NMBTIN: 93-1314649

ATTEST:

CITY OF SANTA FE ORGANIZED SEAL JULY 13, AD 1891 NEW MEXICO

GERALYN CARDENAS, CITY CLERK

Approved to form and legal sufficiency by:

Marcos D. Martínez
Marcos D. Martínez (Jun 15, 2026 12:52:33 MDT)

Jun 15, 2026

MARCOS D. MARTÍNEZ, CITY ATTORNEY

APPROVED FOR FINANCES:

ANDREA PHILLIPS (Jun 24, 2026 18:19:02 MDT)

ANDREA PHILLIPS, INTERIM FINANCE DIRECTOR

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MASTER SOFTWARE SERVICES AGREEMENT

THIS MASTER SOFTWARE SERVICES AGREEMENT (this "Agreement") is made and entered into by and between RUBICON GLOBAL, LLC, a Delaware limited liability company ("Rubicon"), and the CITY OF SANTA FE, NEW MEXICO with a principal place of business at 200 Lincoln Ave Santa Fe, NM ("City").

In consideration of the mutual covenants and agreements made herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

1. Definitions.

Capitalized terms used and not otherwise defined in this Agreement shall have the following meanings:

1.1 "Affiliate" means any entity that is controlled by City, where "control" means the ownership of, or the power to vote, more than fifty percent (50%) of the voting stock, shares, or interests in an entity.

1.2 "Agreement" means this Agreement, and any Orders, exhibits, Statements of Work and amendments to the foregoing.

1.3 "City " means the entity entering into this Agreement and any Affiliate designated in this Agreement or an Order which is authorized to receive the Subscribed Services. City shall be fully responsible for the performance of all of its Affiliates' obligations under this Agreement.

1.4 "City Content" means all data, imagery, information and other content (a) transmitted by or on behalf of City through the System; (b) provided by City or on City's behalf for use in connection with the Subscribed Services; or (c) otherwise processed or stored by Rubicon or its contractors on City's behalf pursuant to this Agreement.

1.5 "Documentation" means the then-current, commercially available user manuals, training materials and technical manuals relating to the Subscribed Services provided to City by Rubicon pursuant to this Agreement.

1.6 "Effective Date" means the earlier of (a) the date this Agreement and the first Order are accepted and signed by Rubicon and the City;

1.7 "Intellectual Property Rights" means, on a world-wide basis, any and all (a) rights associated with works of authorship, including without limitation, copyrights, copyrightable rights, moral rights and mask work rights; (b) trademark, service mark and trade name rights and any similar rights recognized under applicable law; (c) rights in confidential information and trade secret; (d) patents and patentable rights; (e) all rights with respect to inventions, discoveries, improvements, know-how, formulas, algorithms, processes, technical information and other technology; (f) all other intellectual and industrial property rights of every kind or nature, whether arising by operation of law, contract, license or otherwise; and (g) all international, national, foreign, state and local registrations, applications for registration and any renewals and extensions thereof (including, without limitation, any continuations, continuations-in-part, divisions, reissues, substitutions and reexaminations), all goodwill associated therewith, and all benefits, privileges, causes of action and remedies relating to any of the foregoing (including, without limitation, the exclusive rights to apply for and maintain all such registrations, renewals and extensions; to sue for all past, present and future infringements or other violations relating thereto; and to settle and retain all proceeds from any such actions).

1.8 "Marks" means the trademarks, service marks or trade names of City.

1.9 "Order(s)" means the order(s), and any amendments thereto, executed by the parties and which references this Agreement. Each Order shall specify the Subscribed Services being subscribed for, the licensing parameters, the term of the Order, the applicable fees, billing period, and other charges, as well as payment terms. Each Order with the terms of this Agreement, and any exhibits and amendments to such Order, is a separate and independent contractual obligation of Rubicon from any other Order. In the event of any conflict between the terms of this Agreement and the terms of any such Order, the terms of such Order shall prevail.

1.10 "Professional Services" means implementation, consulting and training services, including without limitation, technical services to facilitate setup and deployment of the Subscribed Services specified in a Statement of Work.

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1.11 "Rubicon Software" means Rubicon's proprietary software programs used by Rubicon to provide the Subscribed Services (including, without limitation, all source code, object code, designs, copyrightable works, ideas, inventions, technology and other Intellectual Property Rights therein), as modified, enhanced or replaced by Rubicon from time to time. For the avoidance of doubt, Rubicon Software does not include City Content.

1.12 "Statement of Work" means a document executed by both parties that describes the Professional Services to be performed by Rubicon pursuant to the Professional Services Terms (as defined in Section 2.6), including without limitation, the project assumptions, specifications, scope, work plan, responsibilities, duration and fees for such Professional Services, which Statements of Work shall reference this Agreement and be sequentially numbered. Each Statement of Work with the Professional Services Terms, and any exhibits, change orders and amendments to such Statement of Work, is a separate and independent contractual obligation of Rubicon from any other Statement of Work.

1.13 "Subscribed Services" means Rubicon's proprietary, web-based services set forth in an Order which are provided to City on a subscription basis and enable use of the Rubicon Software through the System.

1.14 "System" means the Rubicon Software and the server grade computers and related networks maintained by or on behalf of Rubicon and its third-party providers to host the Rubicon Software and provide the Subscribed Services to City , all as hereafter modified, enhanced or replaced by Rubicon.

1.15 "Third Party Offerings" means services delivered or performed by third parties independently of Rubicon related to the Subscribed Services, or other online, web-based CRM, ERP, or other business application subscription services, and any associated offline products provided by third parties, that interoperate with the Subscribed Services.

1.16 "Work Product" means any software, data, documentation, graphics, text, code, inventions, pictures, audio, video, animations, enhancements, improvements, methods, processes, works of authorship, work-flow methods or other deliverables or any portions of the foregoing that Rubicon creates, whether alone or jointly, while performing Professional Services or any other services hereunder. Work Product excludes: (a) the Subscribed Services; (b) the System; (c) any generic routines or code that have general application to the Rubicon Software or System; and (d) all modifications, alterations, derivative works and enhancements to the foregoing, and all copies thereof.

2. Services.

2.1 Subscribed Services. Subject to the terms and conditions set forth herein, including without limitation, City's payment of all applicable fees, Rubicon hereby agrees to provide the Subscribed Services, and in connection therewith, Rubicon hereby grants to City during the term of the applicable Order a non-exclusive, non-transferable, non-sublicensable, limited right and license to (a) access and use of the Subscribed Services subject to the terms specified in the SOW and as specified in the applicable Order, solely for City's internal use; (b) to transmit and receive City Content to and from the System; and (c) use the Documentation in connection with such rights. The rights granted to City pursuant to any Order shall terminate upon the termination or expiration of this Agreement or the applicable Order for any reason. All rights not expressly granted to City are reserved by Rubicon and its licensors.

2.2 Limitations. City shall not: (a) access or use any portion of the Subscribed Services or System except as expressly authorized pursuant to an Order; (b) cause or permit decompilation, reverse assembly or reverse engineering of all or any portion of the Subscribed Services or System; (c) copy any ideas, features, functions or graphics of the Subscribed Services or System or modify or make derivative works based upon the Subscribed Services or System; (d) delete, fail to reproduce or modify any patent, copyright, trademark or other proprietary rights notices which appear on or in the Subscribed Services, System or Documentation; or (e) directly or indirectly, sublicense, relicense, distribute, disclose, use, rent or lease the Subscribed Services or System, or any portion thereof, for third party use, third party training, facilities management or time-sharing, or use as an application service provider or service bureau. Without limiting the foregoing, City may not use the Subscribed Services or System to: (i) send or store material containing viruses, worms, Trojan horses or other harmful computer code, files, scripts, agents or programs; (ii) interfere with or disrupt the integrity or performance of the Subscribed Services, System or the data contained therein; or (iii) attempt to gain unauthorized access to the Subscribed Services or System.

2.3 Support. City will be responsible for providing first line maintenance and support to its authorized end users in connection with the Subscribed Services. Qualified employees of City who have been trained on use of the Subscribed Services (the "Designated Employees") to contact Rubicon with technical questions or issues with respect to the Subscribed Services and to report System outages or failures. Rubicon shall respond to the technical support questions from the Designated Employees and commence the process of responding to System or Subscribed Services outages or failures in accordance with

Rubicon's standard procedures. The Designated Employees shall assist Rubicon in resolving issues with the Subscribed Services and System as City resources allow. Rubicon acknowledges that limited availability of Designated Employees does not, under any circumstance, waive Rubicon's obligations described in Addendum A. Rubicon is under no obligation to provide functional updates, enhancements or upgrades to the System or Subscribed Services by any time certain.

2.4 System Availability. Rubicon will use commercially reasonable efforts to enable and maintain access to the Subscribed Services. Updates to the System will be scheduled for evenings and/or weekends to minimize disruption. City acknowledges and agrees that certain portions of the Subscribed Services, including without limitation, data storage, hosting, and System hardware management, may be provided by third party service providers. Rubicon will provide ongoing management of the System, located at the third-party provider's location, in accordance with Rubicon's agreement with the third-party provider(s), in order to maintain the best practical availability of the Subscribed Services. Rubicon may change its third-party data hosting provider to another hosting provider, in Rubicon's sole discretion, from time to time. Additional system availabilities can be found in Addendum A.

2.5 Browsers. City acknowledges and agrees that the Subscribed Services will only be compatible with and support use with the most recently superseded version for one year from the date of the general release of the then-current version, of the following browsers: Edge, Firefox, Safari and Google Chrome.

2.6 Professional Services. If requested and as available, Rubicon will provide City with Professional Services pursuant to mutually agreeable Statements of Work in accordance with the Professional Services Terms attached hereto as Exhibit A ("Professional Services Terms").

2.7 Provisioning of the Subscribed Services. Rubicon may update the functionality and user interface of the Subscribed Services from time to time in its sole discretion as part of its ongoing improvement of the Subscribed Services. City agrees that its subscription to the Subscribed Services is neither contingent on the delivery of any future functionality or features nor dependent on any oral or written public comments made by Rubicon regarding future functionality or features.

3. City Obligations.

3.1 Resources. Except as expressly set forth herein, City and its end users shall be solely responsible for providing all resources, equipment and software at its or their respective facilities which are necessary for them to access the System and/or receive the Subscribed Services. City and its end users must provide all equipment and licenses necessary to access and use the Internet, and pay all fees associated with such access and use. To the extent Rubicon's provision of the Subscribed Services requires data, documents, information or materials of any nature to be furnished, in whole or in part, by City or its employees, agents, contractors, representatives or authorized users, City will cause such employees, agents, contractors, representatives and authorized users to furnish such data, documents and information in a manner which permits Rubicon to perform the Subscribed Services as contemplated herein.

3.2 Third Party Coordination; Required Consents. To the extent the Subscribed Services require access to a third party service provider who is under contract with City, or access or use of such provider's information or interconnection with such provider's services, facilities, technology or systems in order to receive or transmit City Content, City shall be responsible for obtaining any required third party licenses or consents necessary for Rubicon to access and use such information, services, facilities, technology or systems.

3.3 Third-Party Web Sites, Products and Services. The Subscribed Services may rely on or require that City access Third Party Offerings. If City elects to use the Subscribed Services with Third Party Offerings, City agrees that: (a) its use of Third Party Offerings must at all times comply with the terms of service governing such offerings; and (b) Rubicon has the right to export and import City Content to and from such Third-Party Offerings for purposes of delivering the Subscribed Services purchased by City. City's or its user's use of third-party websites must at all times comply with the terms of service governing such websites. City understands and agrees that the availability of the Subscribed Services, or certain features and functions thereof, is dependent on the corresponding availability of Third-Party Offerings or specific features and functions of Third-Party Offerings. Rubicon will not be liable to City or any third party in the event that changes in Third Party Offerings cause the unavailability of the Subscribed Services or any feature or function thereof. Rubicon may also refer City to third party service providers that offer Third Party Offerings. Rubicon does not make any representations or warranties regarding any such Third Party Offerings, whether or not such Third Party Offerings or services are designated by Rubicon as "certified," "approved," "recommended" or otherwise, or the services are provided by a third party that is a member of a Rubicon partner

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program. To the extent that Rubicon requires that City grant Rubicon authorizations, passwords or other user credentials to a Third-Party Offering ("Rubicon Access Codes") to retrieve City Content or to enable interoperability with the Subscribed Services, City shall promptly provide such Rubicon Access Codes.

3.4 Integrated Third-Party Software. Rubicon may integrate third-party computer software into the Subscribed Services. In such an event, Rubicon will obtain, at no additional charge to City, all rights necessary for City to use such third-party computer software with the Subscribed Services. All free software is distributed to Client WITHOUT ANY WARRANTY OF ANY KIND, INCLUDING WITHOUT LIMITATION, ANY WARRANTY OF TITLE, MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. A copy of the free software is included with the Subscribed Services. Rubicon disclaims on behalf of all individuals or entities that distributed such free software to Rubicon (the "Contributors") all warranties and conditions, express and implied, including warranties or conditions of title and non-infringement, and implied warranties or conditions of merchantability and fitness for a particular purpose; and Rubicon excludes on behalf of all such Contributors (i) all liability for damages, including direct, indirect, special, incidental and consequential damages, such as lost profits; and (ii) any provisions which differ from this Agreement which are offered by any particular Contributor alone and not by any other party.

3.5 Compliance with Laws. City will comply with all applicable laws, rules and regulations relating to City's or its authorized user's receipt or use of the Subscribed Services. Without limiting the foregoing, City will be solely responsible for determining the extent to which the design or provision of the Subscribed Services is subject to any privacy laws or regulations ("Privacy Laws") or the oversight of any regulatory agency charged with the enforcement thereof ("Regulatory Oversight"). To the extent that the design and operation of the Subscribed Services is subject to any Privacy Laws or Regulatory Oversight, City will specify any procedures to be taken by Rubicon during the customization and provision of the Subscribed Services to cause the Subscribed Services to be in compliance with such Privacy Laws and Regulatory Oversight. City shall not export the Subscribed Services, System or Documentation in violation of U.S. Department of Commerce export administration regulations.

3.6 Activity. Rubicon will provide City access to the Subscribed Services by issuance of a confidential site address and passwords to City. City is responsible for maintaining the confidentiality of such address and passwords and any activity that transpires through the use of such address and passwords. City shall: (a) notify Rubicon immediately of any unauthorized use of any password or account or any other known or suspected breach of security; (b) report to Rubicon immediately and use reasonable efforts to stop immediately any unauthorized copying or distribution of City Content that is known or suspected by City; and (c) not impersonate another Rubicon client or user or provide false identity information to gain access to or use of the Subscribed Services.

4. Prices; Ordering; Payment.

4.1 Invoicing and Payment. Except as otherwise specified in an Order or Statement of Work: (a) City shall pay to Rubicon all fees, charges and expenses due and owing pursuant to an Order or Statement of Work in U.S. dollars to the address designated on the invoice within thirty (30) days following Rubicon's invoice date; and (b) all payment obligations are non-cancellable, non-refundable and non-contingent. City may not set-off any amounts owing to City against any payments owing to Rubicon hereunder. Payments which are not received when due shall bear interest at the lesser of the maximum amount chargeable by law or one and a half percent (1½%) per month commencing with the date payment was due. In addition, in the event City fails to timely pay any fees or charges when due, Rubicon may, in its discretion, suspend or terminate any Subscribed Services or other services hereunder in accordance with Section 5.3.

4.2 Taxes and Duties. Excluding taxes based on Rubicon's net income, City is liable and responsible for paying all federal, state and local sales, foreign withholding, value added, use, property, excise, service and other taxes, and all duties and customs fees relating to City's receipt or use of the Subscribed Services, whether or not Rubicon invoices City for such taxes, duties or customs fees, unless City timely provides Rubicon with a valid tax exemption or direct pay certificate showing City is exempt from such payments. If Rubicon is required to pay any such taxes, duties or customs fees, City shall reimburse Rubicon for such amounts in accordance with Section 4.1,

4.3 Audits. During the Term, upon thirty (30) days prior written notice to City, Rubicon may audit City's facilities, records and use of the Subscribed Services to determine City's compliance with the terms and conditions of this Agreement. Such audits shall occur during regular business hours and shall be conducted in a manner designed to limit disruption to City's business.

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5. Term and Termination.

5.1 Term. The term of this Agreement ("Term") shall not become effective until approved in writing by the City, and shall continue for a period of four (4) years unless earlier terminated in accordance with the provisions hereof.

5.2 Termination. Either party may terminate this Agreement or the applicable Order or Statement of Work if the other party breaches this Agreement or such Order or Statement of Work, as applicable, and fails to correct the breach within thirty (30) days following receipt of written notice from the non-breaching party. In addition, the City or Rubicon may terminate this Agreement immediately if the other party files for bankruptcy, becomes insolvent, or makes an assignment for the benefit of creditors, or if a trustee is set up to administer a substantial portion of the other party's assets or business.

5.3 Suspension of Services. In the event (a) City fails to timely pay any fees when due; or (b) Rubicon believes, upon advice of counsel, that any element of the Subscribed Services, or City's receipt or use thereof, violates any applicable law, rule or regulation, Rubicon may it its sole discretion suspend or terminate any Subscribed Services and other services immediately without notice.

5.4 Effect of Termination. Upon termination of this Agreement or an Order or Statement of Work for any reason, all payment obligations shall become immediately due and owing and City shall immediately cease using the applicable Subscribed Services and return all Documentation to Rubicon. . Upon termination of this Agreement, City shall also return to Rubicon or destroy all copies of Rubicon's Trade Secrets and Confidential Information in every form. Upon request of Rubicon, City agrees to certify in writing to Rubicon that it and each of its Affiliates have performed the foregoing obligations. Sections 1, 4, 5.4, 6.2, 6.3, and 7, 8, 10 and 11 shall survive any termination of this Agreement in accordance with their respective terms. In the event of any termination hereunder, City shall not be entitled to any refund of any payments made by City.

6. Representations and Warranties.

6.1 Services Warranty. Provided that City notifies Rubicon of the non-conformance within the warranty period, and subject to the limitations set forth herein, Rubicon warrants that the Subscribed Services will be provided substantially in accordance with the applicable Documentation for a period of ninety (90) days from the date such Subscribed Services are first provided. No specific result from the provision of Subscribed Services is assured or guaranteed. In the event of any breach of the foregoing warranty, Rubicon shall, at its option and as City's sole and exclusive remedy, (a) re-perform the Subscribed Services which were not performed as warranted at no additional charge; or (b) in the event Rubicon is unable to re-perform such Subscribed Services after exercising commercially reasonable efforts to do so, refund the fees paid to Rubicon for the Subscribed Services which were not performed as warranted. Notwithstanding the foregoing, Rubicon shall have no obligation to provide the warranty services described in this Section 6.1 if: (i) the performance failure is at least partially attributable to City's deviation from applicable operating instructions or failure to perform City's obligations set forth in this Agreement; or (ii) City or any other person or entity (other than Rubicon) has modified the Subscribed Services.

6.2 City Acknowledgment. City acknowledges and agrees that it has made its own evaluation in deciding to subscribe for the Subscribed Services. The warranties provided in this Agreement extend solely to City and to no other person or entity whatsoever. Without limiting the foregoing, Rubicon is not responsible for the results that may be obtained from use of the Subscribed Services.

6.3 DISCLAIMERS. EXCEPT AS EXPRESSLY PROVIDED IN THIS SECTION 6, RUBICON MAKES NO REPRESENTATIONS OR WARRANTIES OF ANY KIND, WHETHER EXPRESS OR IMPLIED (EITHER IN FACT OR BY OPERATION OF LAW), WITH RESPECT TO THE SUBSCRIBED SERVICES, THE SYSTEM OR ANY OTHER SERVICES PROVIDED PURSUANT TO THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, PROFESSIONAL SERVICES. RUBICON EXPRESSLY DISCLAIMS ALL OTHER WARRANTIES OR CONDITIONS, INCLUDING WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, ALL WARRANTIES ARISING FROM CONDUCT, COURSE OF DEALING OR CUSTOM OF TRADE, AND ALL WARRANTIES OF TITLE AND NON-INFRINGEMENT. RUBICON DOES NOT WARRANT THAT THE SUBSCRIBED SERVICES, SYSTEM OR OTHER SERVICES ARE OR WILL BE ERROR-FREE OR THAT THE USE OR OPERATION OF THE SUBSCRIBED SERVICES, SYSTEM OR OTHER SERVICES WILL BE UNINTERRUPTED OR THAT ALL ERRORS OR ISSUES WITH THE SUBSCRIBED SERVICES, SYSTEM OR OTHER SERVICES CAN OR WILL BE CORRECTED.

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7. Confidentiality.

7.1 Confidentiality. Each party (the "Receiving Party") acknowledges that it will have access to Confidential Information and Trade Secrets of the other party (the "Disclosing Party"). For purposes of this Agreement, "Trade Secrets" means information, without regard to form, which: (a) derives economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy; and "Confidential Information" means information, other than Trade Secrets, that is of value to Disclosing Party and is treated as confidential. Rubicon's Trade Secrets and Confidential Information include, without limitation, the Subscribed Services, the System, the Documentation and object and source code for the Rubicon Software. The Receiving Party agrees to use the Trade Secrets and Confidential Information of the Disclosing Party solely for purposes of performing its obligations or exercising its rights under this Agreement. The Receiving Party agrees to discuss the Trade Secrets and Confidential information of the Disclosing Party only with, and to transmit the Trade Secrets and Confidential Information only to, those officers, employees and consultants of the Receiving Party who have a need to know the Trade Secrets or Confidential Information for the purposes set forth herein and who have agreed in writing to treat such information as confidential on terms no less restrictive than as set forth in this Agreement. The parties acknowledge and agree that the terms of any previously executed confidentiality or nondisclosure agreements shall remain in effect with respect to the information exchanged thereunder.

7.2 Security Precautions. The Receiving Party shall take commercially reasonable security precautions to prevent unauthorized use and disclosure of the Trade Secrets and Confidential Information of the Disclosing Party and shall use at least the same degree of care the Receiving Party employs with respect to its own Trade Secrets and Confidential Information, but in no event less than a reasonable standard of care. The Receiving Party shall not permit unauthorized access to the Trade Secrets or Confidential Information of the Disclosing Party.

7.3 Duration and Exceptions. With regard to Confidential Information, the obligations in this Section 7 shall continue for the Term and for a period of five (5) years thereafter. With regard to Trade Secrets, the obligations in this Section 7 shall continue for so long as such information constitutes a trade secret under applicable law, but in no event less than the Term and for a period of five (5) years thereafter. The Receiving Party's obligations with respect to Trade Secrets and Confidential Information of the Disclosing Party shall not apply to the extent such Trade Secrets or Confidential Information: (a) are previously known to the Receiving Party without restriction on disclosure; (b) cease to be secret or confidential except by reason of a breach of this Agreement by the Receiving Party; (c) are independently developed by the Receiving Party without reference to the Trade Secrets or Confidential Information of the Disclosing Party; or (d) were received from a third party without obligations of confidence and without breach of this Agreement. In addition, the Receiving Party may disclose Trade Secrets and Confidential Information of the Disclosing Party to the extent such disclosure is required by applicable law or by any governmental authority, provided the Receiving Party notifies the Disclosing Party, if permitted by law, of the applicable legal requirements before such disclosure occurs so as to enable the Disclosing Party to obtain such protection as may be available to preserve the confidentiality of such information.

8. Intellectual Property Rights.

8.1 Rubicon's Intellectual Property. Rubicon (or its licensors) retains title to the Subscribed Services, System, and Documentation, and all modifications, alterations, derivative works, and enhancements thereto, and all copies thereof and Intellectual Property Rights therein. Except as specified herein, Client does not acquire any rights, express or implied, in the Subscribed Services, System or Documentation, and has no right to commercialize or transfer the Subscribed Services, System or Documentation, in whole or in part. No license, right or Intellectual Property Right in any Rubicon trademark, trade name or service mark is granted pursuant to this Agreement. Subject only to the following, title to all Work Product will at all times remain the sole and exclusive property of Rubicon or its licensors; provided that Rubicon shall not obtain any ownership rights in any City Content provided by, or on behalf of, City. Upon request, City agrees to execute such documents as may be reasonably requested by Rubicon to secure Rubicon's rights in and to the foregoing. Rubicon hereby grants City during the term of the applicable Order a non-exclusive, royalty free (subject only to the fees provided for in a Statement of Work), limited right and license to copy, use, modify and sub-license all Work Product.

8.2 City Content. City shall own all City Content. City shall have sole responsibility for the accuracy, completeness, quality, integrity, legality, reliability, timeliness, appropriateness, and intellectual property ownership and right to use all City Content, and Rubicon shall not be responsible or liable for the deletion, correction, destruction, damage, loss or failure to store City Content for any reason. Rubicon does not warrant the correctness, completeness, merchantability or fitness for a particular purpose of any City Content. In the event this Agreement is terminated (other than by reason of City's breach), Rubicon will make available to City a file of the City Content in its possession, if any, within thirty (30) following City's

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request; provided such request is made within thirty (30) days following termination of the Agreement. Rubicon reserves the right to (a) withhold, remove and/or discard City Content in its possession, if any, in the event City breaches this Agreement, including, without limitation, non-payment of fees and charges; and (b) purge and delete City Content, if any, in its possession if Client fails to request such Client Data within thirty (30) days following termination of this Agreement.

8.3 License to City Content. City hereby grants to Rubicon the non-exclusive right and license to (a) receive, retrieve, process, use and transmit any City Content necessary or reasonably desirable to perform the Subscribed Services or other services; (b) use, copy, manipulate and store any City Content that will be archived, stored or otherwise transmitted in connection with the Subscribed Services or other services; and (c) to aggregate City Content and data with content and data from other clients ("Data Aggregations") for purposes including, without limitation, product and service development and commercialization and quality improvement initiatives. Rubicon will redact City Content in such a way as to not divulge City's Confidential Information or Trade Secrets. All Data Aggregations will be the sole and exclusive property of Rubicon.

8.4 License to the Marks. City hereby grants to Rubicon the worldwide, non-exclusive limited right and license during the Term to use the Marks in connection with performance of the Subscribed Services and its other obligations under this Agreement.

9. Defense and Indemnification.

9.1 Limited Covenant to Defend. Rubicon will defend any third party claim brought against City in the United States to the extent that the claim, if true, would constitute an infringement or misappropriation by the Subscribed Services of any valid and subsisting patent or copyright (a) recognized under the laws of the United States; and (b) of which Rubicon had actual knowledge; provided, however, that: (i) City immediately advises Rubicon of the claim upon learning of the assertion of the claim; and (ii) Rubicon is given the sole right to control the defense and/or settlement of the claim, in litigation or otherwise.

9.2 Injunctions Obtained by Third Parties. If a third-party infringement claim, of which Rubicon is notified in accordance with Section 9.1 (or of which Rubicon is otherwise aware or believe is likely) results, or in Rubicon's opinion is likely to result, in an injunction prohibiting City from continued use of the Subscribed Services that is the subject matter of the claim, then Rubicon may, in its sole discretion and at its expense: (a) procure for City the right to continue to use the Subscribed Services that are the subject matter of the claim; (b) replace or modify the Subscribed Services that are the subject matter of the claim to make them non-infringing, but, where reasonably possible, preserving the functionality of such Subscribed Services; or (c) if the foregoing remedies are not commercially practical, suspend or terminate access to the infringing Subscribed Services.

9.3 Exceptions to Duties to Defend and Indemnify. Notwithstanding any other provisions hereof, Rubicon shall have no obligation to indemnify or defend City for any third party claim pursuant to this Section 9, nor be required to pay losses, damages or expenses under this Section 9, if City agrees to settle any such claim without the prior written consent of Rubicon, or if the claim arises out of, in whole or in part: (a) a modification of the Subscribed Services by anyone other than Rubicon; (b) use of the Subscribed Services other than in accordance with the Documentation or the terms of this Agreement; (c) use of a release of the Subscribed Services without having implemented updates, the use of which would have cured the alleged infringement; (d) any third party software or service; (e) use of the Subscribed Services in combination with Third Party Offering or any other third party hardware, software, database or materials where, absent such combination, the Subscribed Services would not be infringing; or (f) City's negligence or willful misconduct.

9.4 Sole Obligation. This Section 9 states Rubicon's sole obligation, and City's sole and exclusive remedy, with respect to infringement of proprietary and Intellectual Property Rights. Notwithstanding anything else in this Section 9, Rubicon's aggregate liability for indemnification pursuant to this Section 9 shall not exceed the original subscription fees paid by City to Rubicon for the infringing Subscribed Services.

10. Limitation on Liability.

10.1 EXCLUSION OF DAMAGES. IN NO EVENT SHALL RUBICON OR ANY OF ITS AFFILIATES OR THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, SHAREHOLDERS, AGENTS OR REPRESENTATIVES BE LIABLE TO CLIENT OR ANY OTHER PERSON OR ENTITY FOR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE OR CONSEQUENTIAL DAMAGES (INCLUDING WITHOUT LIMITATION, LOSS OF GOODWILL OR BUSINESS PROFITS, WORK STOPPAGE, DATA LOSS, OR COMPUTER FAILURE, DELAY OR MALFUNCTION), EVEN IF RUBICON HAS BEEN ADVISED OF THE POSSIBILITY OR LIKELIHOOD OF SUCH DAMAGES.

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10.2 LIMITATION OF LIABILITY. RUBICON TOTAL AGGREGATE LIABILITY TO CLIENT OR ANY OTHER PERSON OR ENTITY FOR ANY AND ALL CLAIMS AND DAMAGES ARISING FROM OR OUT OF THIS AGREEMENT (WHETHER ARISING UNDER CONTRACT, TORT, NEGLIGENCE, STRICT LIABILITY OR OTHERWISE) SHALL IN NO EVENT EXCEED THE FEES PAID BY CLIENT TO RUBICON .

10.3 EXCEPTIONS. THE FOREGOING LIMITATIONS APPLY TO THE EXTENT PERMITTED BY APPLICABLE LAW.

11. Miscellaneous.

11.1 Dispute Resolution; Governing Law. The laws of the State of New Mexico shall govern this Agreement, without giving effect to its choice of law provision. Venue shall be proper only in a New Mexico court of competent jurisdiction in accordance with NMCA 1978, § 38-3-1 (G). By execution of this Agreement, Rubicon acknowledges and agrees to the jurisdiction of the courts of the State of New Mexico over any and all lawsuits arising under or out of any term of this Agreement.

11.2 Force Majeure. Neither party will be liable for any loss, damage or delay resulting from any event beyond such party's reasonable control (a "Force Majeure Event"), and delivery and performance dates will be extended to the extent of any delays resulting from any such Force Majeure Event. Each party will promptly notify the other upon becoming aware that a Force Majeure Event has occurred or is likely to occur and will use commercially reasonable efforts to minimize any resulting delay in or interference with the performance of its obligations under this Agreement. Notwithstanding any other provision of this Section 11.2, a Force Majeure Event shall not relieve City of its obligations to pay monies due and owing to Rubicon hereunder.

11.3 Assignment. Neither party shall assign, transfer, or otherwise delegate any of its rights, duties, or obligations under this Agreement in whole or in part to any individual, firm or corporation without the prior written consent of the other party, which consent shall not be unreasonably withheld, and any attempted assignment (whether by operation of law or otherwise) shall be void; except that Rubicon may delegate any of its rights, duties, or obligations under this Agreement to one or more of its affiliates. Notwithstanding the foregoing, either party may assign its rights, duties, and obligations hereunder, without approval of the other party, to a party that succeeds to all or substantially all of its assets or business (whether by sale, merger, operation of law or otherwise), so long as the assignee, and the City agrees in writing to be bound by the terms and conditions of this Agreement; provided, however, that any such assignment by City shall be subject to any fee adjustments specified in an Order, or that may be necessary because of City's use of the subscribed Services beyond the licensing parameters specified in the applicable Order**;** and further provided that no such assignment may be to a competitor of Rubicon. This Agreement shall be binding upon and shall inure to the benefit of the parties hereto and their successors and permitted assigns.

11.4 Independent Contractors. Nothing in this Agreement shall be construed to create an agency, joint venture, partnership or other form of business association between the parties. Neither party has the right or authority to make any contract, representation or binding promise of any nature on behalf of the other party, and neither party shall hold itself out as having such right or authority.

11.5 No Waiver. The failure on the part of either party to exercise any right or remedy hereunder will not operate as further waiver of such right or remedy in the future or any other right or remedy.

11.6 Severability. In the event that any provision of this Agreement is held invalid or unenforceable in any circumstances by a court of competent jurisdiction, the remainder of this Agreement, and the application of such provision in any other circumstances, will not be affected thereby.

11.7 Counterparts. This Agreement may be executed in duplicate and either copy or both copies are considered originals.

11.8 Notices. All official notices (including any notices regarding breach, termination, renewal, etc.) required or permitted hereunder shall be in writing and shall be delivered personally or sent by certified, registered mail or next day express mail or courier, postage prepaid. Any such notice shall be deemed given (a) when so delivered personally; (b) three (3) days after, when sent by certified or registered mail; or (c) the day after, when sent by next day express mail or courier, as follows: (i) if to City, to it at: 1142 Siler Road, Santa Fe, NM 87507 attention Environmental Services Division Director; (ii) if to Rubicon, to it at: Rubicon Global, LLC, 950 East Paces Ferry Road, Ste 1900, Atlanta, GA 30326. In addition, routine, non-contractual notices, consents and approvals (including support) given under this Agreement may be delivered in writing as provided above or through electronic mail or other electronic record addressed to the parties identified herein.

11.9 Marketing. City agrees that Rubicon may reference City's execution of this Agreement and its status as a user of the Subscribed Services in marketing materials and in sales presentations. Rubicon may use City's Marks in connection with such usage upon written approval by the City.

11.10 Entire Agreement. This Agreement (including any Orders, Exhibits, Statements of Work and attachments, which are hereby incorporated herein by reference) constitute the final and entire agreement between the parties, and supersedes all prior written and oral agreements, understandings, or communications with respect to the subject matter of this Agreement.

11.11 Cooperative Purchasing. Rubicon and the City agree that other government entities (including but not limited to municipalities, counties, states, public utilities, non-profit hospitals, educational institutes, special governmental agencies, and non-profit corporations) that allow cooperative purchasing may utilize the terms of this agreement to procure Rubicon's software and services.

The undersigned represent and warrant that they are authorized as representatives of the party on whose behalf they are signing to sign this Master Software Services Agreement and to bind their respective party hereto.

CITY OF SANTA FE, NEW MEXICO

Authorized Signature

Alan Webber, Mayor
Printed Name and Title

Date: Jun 22, 2022

RUBICON GLOBAL, LLC

DocuSigned by:
Michael Allegretti
6DBB57AB864D4D0...
Authorized Signature

Michael Allegretti Chief Strategy Officer
Printed Name and Title

Date: 5/23/2022 | 11:01 AM EDT

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ADDENDUM A

This agreement incorporates the additional terms and conditions in the addendum between RUBICON (RUBICON) and the CITY OF SANTA FE (CITY).

TERMINATION

This Agreement may be terminated by City upon 30 days written notice to the RUBICON.

INDEMNIFICATION

RUBICON shall indemnify, hold harmless and defend CITY from all losses, damages, claims or judgments, including payments of all attorneys' fees and costs on account of any suit, judgment, execution, claim, action or demand whatsoever arising from RUBICON's performance under this Agreement as well as the performance of RUBICON's employees, agents, representatives and subcontractor.

NEW MEXICO TORT CLAIMS ACT

Any liability incurred by CITY in connection with this Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act, Section 41-4-1, et. seq. NMSA 1978, as amended. CITY and its "public employees" as defined in the New Mexico Tort Claims Act, do not waive sovereign immunity, do not waive any defense and do not waive any limitation of liability pursuant to law. No provision in this Agreement modifies or waives any provision of the New Mexico Tort Claims Act.

APPLICABLE LAW; CHOICE OF LAW; VENUE

RUBICON shall abide by all applicable federal and state laws and regulations, and all ordinances, rules and regulations of CITY of Santa Fe. In any action, suit or legal dispute arising from this Agreement, RUBICON agrees that the laws of the State of New Mexico shall govern. The parties agree that any action or suit arising from this Agreement shall be commenced in a federal or state court of competent jurisdiction in New Mexico. Any action or suit commenced in the courts of the State of New Mexico shall be brought in the First Judicial District Court.

APPROPRIATIONS

The terms of this Agreement are contingent upon sufficient appropriations and authorization being made by CITY for the performance of this Agreement. If sufficient appropriations and authorization are not made by CITY, this Agreement shall terminate upon written notice being given by CITY to RUBICON. The CITY's decision as to whether sufficient appropriations are available shall be accepted by RUBICON and shall be final.

RELEASE

RUBICON, upon acceptance of final payment of the amount due under this Agreement, releases the CITY, its officers and employees, from all liabilities, claims and obligations whatsoever arising from or under this Agreement. RUBICON agrees not to purport to bind CITY to any obligation not assumed herein by CITY unless RUBICON has express written authority to do so, and then only within the strict limits of that authority.

INSURANCE

RUBICON shall maintain professional liability insurance throughout the term of this Agreement providing a minimum coverage in the amount required under the New Mexico Tort Claims Act. RUBICON shall furnish CITY with proof of insurance of RUBICON's compliance with the provisions of this section as a condition prior to performing services under this Agreement.

THIRD PARTY BENEFICIARIES

By entering into this Agreement, the parties do not intend to create any right, title or interest in or for the benefit of any person other than CITY and RUBICON. No person shall claim any right, title or interest under this Agreement or seek to enforce this Agreement as a third party beneficiary of this Agreement.

SEVERABILITY

In case any one or more of the provisions contained in this Agreement or any application thereof shall be invalid, illegal or unenforceable in any respect, the validity, legality, and enforceability of the remaining provisions contained herein and any other application thereof shall not in any way be affected or impaired thereby.

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Signature Lines required:

City of Santa Fe:

Alan Webber, Mayor

Date: Jun 22, 2022

DocuSigned by:
Michael Allegretti
6DBB57AB864D4D0...

Name & Title Michael Allegretti Chief Strategy Officer

Date: 5/23/2022 | 11:01 AM EDT

CRS# 03-396297-00-9

City of Santa Fe Business Registration #

Attest:

Kristine Bustos Mihelcic, City Clerk

GB MTG 06/08/2022

City Attorney's Office:

Marcos Martinez
Marcos Martinez (May 23, 2022 08:14 MDT)

Senior Assistant City Attorney

Approved for Finances:

Alexis Lotero
Alexis Lotero (Jun 22, 2022 09:49 MDT)

Alexis Lotero, Interim Finance Director

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Exhibit A
Professional Services Terms

These Professional Services Terms are hereby annexed to and made a part of the Master Software Services Agreement (the "Agreement") between Rubicon and City. In the event any provisions of these Professional Services Terms contradict or are inconsistent with the provisions of the Agreement, the provisions these Professional Services Terms shall prevail and govern.

1. Services. Upon approval by the City, Rubicon will provide consultants to perform implementation, consulting and training services to the extent such Professional Services are identified in any mutually agreed upon Statement of Work more fully describing the project assumptions, specifications, scope, work plan, responsibilities, duration and fees for such Professional Services, which Statements of Work shall reference the Agreement and be sequentially numbered. Any modifications to a Statement of Work shall be made by written change order, in Rubicon's standard form, executed by both parties to this Agreement (a "Change Order"). Each Change Order complying with this Section shall be deemed to be an amendment to the applicable Statement of Work to which it applies and shall become a part thereof.

2. Cooperation. All Professional Services will be coordinated with the designated City Project Coordinator, as identified in each Statement of Work. City shall cooperate and provide information as is reasonably necessary or desirable for the timely completion of the Professional Services. City shall at all times make available its functional and/or information technology personnel as reasonably required or desirable for Rubicon to perform the Professional Services, and City shall timely fulfill its obligations and responsibilities set forth in each Statement of Work. To the extent required or as specified in any Statement of Work or work plan, City shall provide Rubicon with access to its facilities, software, systems, data, information and support materials to perform the Professional Services. City acknowledges that Rubicon's performance hereunder is contingent on City's timely and effective performance of City's responsibilities and City's timely decisions and approvals. If City fails to provide required information and/or make decisions as agreed or in a reasonably expeditious and timely manner, and such failure results in a delay in delivery of any deliverables or Work Product or to the overall project, City agrees to extend the time frame for delivery of the deliverable or project, as applicable, on a day for day basis and compensate Rubicon for any additional work required as a result of such delay.

3. Project Control. Rubicon shall have the sole right to supervise, manage, contract, direct, procure, perform, or cause to be performed, all Professional Services performed by it pursuant to a Statement of Work. Rubicon may subcontract all or a portion of the Professional Services to a qualified third party. In recognition that Rubicon personnel may perform similar services for third parties, this Agreement shall not prevent Rubicon from providing services or developing materials that may be perceived as competitive with those developed or provided hereunder, subject to the confidentiality provisions of the Agreement.

4. Compensation. All Professional Services will be provided by Rubicon on a time, materials and expense basis at Rubicon's then current rates, unless otherwise agreed by the parties in a Statement of Work.

5. Termination. These Professional Services Terms shall be effective as of the Effective Date of the Agreement and shall remain in effect until (a) terminated by either party upon thirty (30) days prior written notice in the event no Statement of Work is outstanding; or (b) as provided in the Agreement, whichever is earlier.

6. Additional Services. Any services performed by Rubicon at the request of City that are outside the scope of any Professional Services described in the applicable Statement of Work shall be governed by these terms and will be billed at Rubicon's then current rates. All required services by Rubicon outside the scope of any Professional Services will need to be approved in writing by the City and follow City procurement requirements.

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ORDER NUMBER 1 TO THE
MASTER SOFTWARE SERVICES AGREEMENT

This independent Order Number 1 ("Order") to the Master Software Services Agreement is made, and shall not become effective until approved in writing by the City. , by and between Rubicon Global, LLC ("Rubicon") and the CITY OF SANTA FE, NEW MEXICO ("City "). This Order is part of the Master Software Services Agreement between the parties, dated when signed by the City ("Agreement"). Capitalized terms used and not otherwise defined in this Order shall have the respective meanings set forth in the Agreement.

1. The Subscribed Services.

DESCRIPTION	COST
Year 1 Cost	$128,883.20
Year 2 Cost	$128,883.20
Year 3 Cost	$128,883.20
Year 4 Cost	$128,883.20
Total Cost (48-month contract)	$515,532.80

The complete pricing proposal has been included in this package as Addendum B.

2. Other Charges. As may be agreed to by the parties in writing from time to time.

3. Payment Terms. The parties agree that the fees for the above services shall be a total of FIVE HUNDRED FIFTEEN THOUSAND, FIVE HUNDRED THIRTY-TWO DOLLARS AND EIGHTY CENTS ($515,532.80) payable as follows ("Fee"):

a. US$10,740.27 due monthly as described in Section 4 Paragraph 4., for services rendered during the term of the agreement described in Section 5, Paragraph 5.1, and 5.2.

4. Renewal. **This agreement shall begin on the date approved by the City, and end on June 30, 2027** In accordance with Section 13-1-150 NMSA 1978, no contract term for a professional services contract, including extensions and renewals, shall exceed four years, except as set forth in Section 13-1-150 NMSA 1978.

5. Separate Agreement. Rubicon may provide Professional Services regarding the Subscribed Services provided hereunder pursuant to a Statement of Work to the Professional Services Terms executed between the parties. City understands and agrees that such Professional Services and associated Statements of Work that may be signed are separate and independent contractual obligations from any Order or amendment thereto relating to the access and use of the Subscribed Services. City shall not withhold payments that are due and payable pursuant to this Order or any other Order(s) or amendment(s) thereto because of the status of Professional Services performed under any Statement of Work.

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The undersigned represent and warrant that they are authorized as representatives of the party on whose behalf they are signing to sign this Order and to bind their respective party hereto.

ACCEPTED BY:

CITY OF SANTA FE, NM

_____
Authorized Signature

_____
Printed Name and Title

ACCEPTED BY:

RUBICON GLOBAL, LLC

_____
Authorized Signature

_____
Printed Name and Title

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ADDENDUM B

SERVICE AVAILABILITY

RUBICONSmartCity software is hosted externally using Amazon Web Services (AWS).

Below please find our standard Service Level Availability Policy (SLA):

Rubicon's Service Availability commitment for a given calendar month is **99.5%.** Service Availability is calculated per month as follows: (Total time **-** Unplanned Outage **-** Planned Maintenance) / (Total – Planned Maintenance) X 100

- Definitions:
  - *Total time* is the total minutes in the month
  - *Unplanned Outage* is total minutes unavailable due to an unplanned outage in the month
  - *Planned Maintenance* is total minutes of planned maintenance in the month. Currently, Planned Maintenance is four (4) hours for weekly maintenance, four (4) hours for monthly maintenance, four (4) hours for quarterly maintenance. Rubicon's current weekly maintenance begins at 10 pm (Eastern) on Fridays; monthly maintenance begins at 2:00 am (Eastern) on Saturday; and quarterly maintenance begins at 6:00am (Eastern) on Saturday. All times are subject to change upon reasonable notice. If actual maintenance exceeds the time allotted for Planned Maintenance, it is considered an Unplanned Outage. If actual maintenance is less than time allotted for Planned Maintenance, that time is not applied as a credit to offset any Unplanned Outage time for the month. The measurement point for Service Availability is the availability of the Rubicon Service. Customer may request an availability report once per month.
- Service Response
  - Rubicon Production Support and Service Level Availability Policy (SLA)
  - Rubicon's Service Response commitment is: (1) not less than 50% of (online) transactions in two (2) seconds or less and not more than 10% in five (5) seconds or more.
  - Service Response is the processing time of the Rubicon Production Service in the Amazon Web Service data center to complete transactions submitted from a web browser.
  - The time required to complete the request will be measured from the point in time when the request has been fully received by the encryption endpoint in the Amazon Web Service data center, until such time as the response begins to be returned for transmission to Customer. Customer may request a response time report not more than once per month via email.
- Disaster Recovery
  - Rubicon commits to a recovery time objective of twelve (12) hours **-** measured from the time that the Rubicon Service becomes unavailable until it is available again. Rubicon commits to a recovery point objective of one (1) hour **-** measured from the time that the first transaction is lost until the Rubicon Service became unavailable.
  - Rubicon will test the disaster recovery plan once every six months and will make available a written summary of the results of the most recent test available to Customer upon its request made via the Customer Center.
- Severity Level Determination Submittal
  - Customer shall reasonably self-diagnose each support issue and recommend to Rubicon an appropriate Severity Level designation. Rubicon shall validate Customer's Severity Level designation or notify Customer of a proposed change in the Severity Level designation to a higher or lower level with justification for the proposal. In the event of a conflict regarding the appropriate Severity Level designation, each party shall promptly escalate such conflict to its management team for resolution through consultation between the parties' management, during which time the parties shall continue to handle the support issue in accordance with the Rubicon Severity Level designation. In the rare case a conflict requires a management discussion, both parties shall be available within one hour of the escalation.

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- Support Issue Production Levels - Response and Escalation
    - Response Time is the period from the time the Production case was logged in the Customer Center until Rubicon responds to Customer and/or escalation within Rubicon, as appropriate. Because of the widely varying nature of issues, it is not possible to provide specific resolution commitments.
        - SEVERITY LEVEL 1
            - Definition: The Rubicon Service is unavailable for all users
            - Rubicon Response Commitment: Rubicon will respond within one (1) hour of receipt of case.
            - Resolution: Rubicon will work to resolve the problem until the Service is returned to normal operation. Customer will be notified of status changes.
            - Escalation: If the problem has not been resolved within one (1) hour, Rubicon will escalate the problem within the appropriate Rubicon organization. The escalated problem will have higher priority than ongoing support, development or operations initiatives.
            - Customer Response Commitment: Customer shall remain accessible by phone for troubleshooting from the time a Severity 1 issue is logged until such time as it is resolved.
        - SEVERITY LEVEL 2
            - Definition: The Rubicon Service contains a bug that prevents Customer from executing one or more critical business processes with a significant impact and no workaround exists.
            - Rubicon Response Commitment: Rubicon will respond within one (1) hour of receipt of case.
            - Resolution: Rubicon will work to resolve the problem until the Service is returned to normal operation. Customer will be notified of status changes.
            - Escalation: If the problem has not been resolved within four {4) hours.; Customer may request that Rubicon escalate the problem within the appropriate Rubicon organization where the escalated problem will have higher priority than ongoing development or operations initiatives.
            - Customer Response Commitment: Customer shall remain accessible by phone for troubleshooting from the time a Severity 2 issue is logged until such time as it is resolved.
        - SEVERITY LEVEL 3
            - Definition: The Rubicon Service contains a bug that prevents Customer from executing one or more important business processes. A workaround exists but is not optimal.
            - Rubicon Response Commitment: Rubicon will respond within four (4) hours of receipt of case.
            - Resolution: If resolution requires a Rubicon bug fix, Rubicon will add the bug fix to its development queue for future Update and suggest potential workaround until the problem is resolved in a future Update. Customer will be notified of status changes.
            - Escalation: If the problem has not been resolved within one (1) week, Customer may request that Rubicon escalate the problem to the appropriate Rubicon organization .
            - Customer Response Commitment: Customer will respond to Rubicon requests for additional information and implement recommended solutions in a timely manner.
        - SEVERITY LEVEL 4:

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- Definition: The Rubicon Service contains an issue that may disrupt important business processes where a workaround is available or functionality is not imperative to Customer's business operations.
- Rubicon Response Commitment: Rubicon will respond within twenty-four (24) hour of receipt of case.
- Resolution: If resolution requires a Rubicon bug fix, Rubicon will add the bug fix to its development queue for a future Update and suggest potential workaround until the problem is resolved in a future Update. Customer will be notified of status changes.
- Escalation: None.
- Customer Response Commitment: Customer will respond to Rubicon requests for additional information and implement recommended solutions in a timely manner.

▪ CUSTOMER CARE or OPERATIONS REQUEST (Severity Level 5):

- Definition: Non-system issues such as Named Support Contact change, requests for SLA reports or business documents, etc. If necessary to open a Support case requesting assistance, Severity *5* should be used.
- Rubicon Response Commitment: Rubicon will respond within twenty-four (24) hours of receipt of case.
- Resolution Commitment: Rubicon will respond to request. Customer will be notified of status changes.
- Escalation: None.
- Customer Commitment: Customer will respond to Rubicon requests for additional information in a timely manner.

o Rubicon Support Scope

▪ Rubicon will support functionality that is developed by Rubicon and under its direct control. For any other functionality, and/or issues or errors in the Rubicon Service caused by issues, errors and/or changes in Customer's information systems and/or third party products or services, Rubicon may assist Customer and its third party providers in diagnosing and resolving issues or errors but Customer acknowledges that these matters are outside of Rubicon's support obligations. Service Level failures attributable to (i) Customers acts or omissions; and (ii) force majeure events shall be excused.

o Rubicon Service Credit

▪ In the event of a failure by Rubicon to meet the Service Availability and Service Response minimums as set forth in the SLA, as Customer's sole and exclusive remedy, at Customer's request, Rubicon shall provide service credits in accordance with the following:

▪ First month in any rolling six (6) month period: 10% of the Subscription Fee paid for the applicable month for the affected Service

▪ Second month in any rolling six (6) month period: 20% of the Subscription Fee paid for the applicable month for the affected Service

▪ Third month in any rolling six (6) month period: 30% of the Subscription Fee paid for the applicable month for the affected Service

▪ Fourth month in any rolling six (6) month period: 40% of the Subscription Fee paid for the applicable month for the affected Service

▪ Fifth month in any rolling six (6) month period: 50% of the Subscription Fee paid for the applicable month for the affected Service or within thirty (30) days of such failure Customer shall have the option to terminate the entire Agreement and upon such termination Customer shall receive a refund of all prepaid subscription fees that are unearned as of the date such termination is effective.

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- If more than one of the above (a through e) is triggered, Customer will be eligible for the greater amount for the applicable month only. Credits shall be deducted from subsequent invoices for subscription fees or other fees or, upon expiration or termination of the Agreement, paid to Customer directly.

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ADDENDUM B

Statement of Work – RUBICONSmartCity™

Rubicon will outfit **56** of the City's solid waste and recycling vehicles with the appropriate number of In-Cab-Interface (ICI) devices in order to provide insights into the City's waste, recycling, yard waste, and bulk pick-up collection operations (the ICI total includes an additional allotment for Supervisor use). Rubicon can either provide all hardware and accompanying accessories for the ICI devices for all vehicles, or provide download licenses which allow the department to utilize existing City owned ICI devices.

- Monitor and collect real time data on the City's solid waste, recycling, and bulk operations, capturing vehicle position, associated driver, route details & progress, and vehicle breadcrumbs on the Portal;
- Provide data insights on service verification, vehicle telematics, and driver performance;
- Log and photograph exceptions at the curb including, but not limited, cart not out, cart blocked, and bulk before /after photos;
- Report critical community issues – such as potholes, graffiti, branches, damaged public litter cans - via the In-Cab-Interface. Issues will be associated with a location and time stamp.
- Optimize bulk and other ad hoc, point to point routing, increasing the number of pick-ups per day;
- Provide overview of all routes, route progress, and route details through the Portal;
- Provide dynamic route information to City drivers via in-truck technology, including route progress, turn by turn directions, and voice over directions;
- Digitize existing operations including electronic pre / post-trip inspections, scale tickets, and route details;
- Improve accuracy and responsiveness to customer service requests in "real time";
- Gather, review, and export data on route mileage, route start and stop time, percentage of completed stops, miles driven, stationary time, and more;
- Identify cost savings by optimizing routes, improving driver performance, and identifying efficiencies;

Rubicon's team will work hand in hand with the Environmental Services Division to install (if necessary), instruct, and successfully deploy our solution. Rubicon will outfit the City's solid waste and recycling vehicles with ICI devices and any required accessories. We will closely coordinate with City staff to ensure installation does not disrupt daily operations. In addition, our Customer Success team will conduct a series of stakeholder specific trainings onsite or remotely to ensure all necessary and applicable City drivers, dispatchers, supervisors, and managers all know how to use our technology. Our Customer Success team will be available to do additional remote and onsite training as needed by the City.

Rubicon will provide the City of Santa Fe with ongoing support delivered by our Customer Success Manager, whose mission is to deliver on our commitments to meet or exceed the City's expectations. Rubicon will provide the City with numerous ways to contact the Customer Success Manager (i.e. phone, email, online help desk). This advocate is responsible for contract adherence, relationship health and continuous improvement, and will serve as an escalation point. The Customer Success Manager will also conduct consistent update calls with the City and provide support and training as needed throughout the lifetime of the contract.

Rubicon Deliverables:

- Provide all necessary hardware, software, installation, and training.
- Install all equipment or, in the case of City-led installation, advise the City on best method to install the equipment.
- Provide training to City staff on the equipment and portal and any maintenance required throughout the lifetime of the contract, where necessary.
- Monitor and service the hardware as needed to ensure it continues to function effectively for the lifetime of the contract.

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- Provide analysis on this data as needed to deliver insights to the Environmental Services Division.

Pricing Details

The parties agree that the fees for the above services shall be a total of **$515,532.80** payable as follows ("Fee"):

a. $128,883.20.

b. $128,883.20 due upon the first anniversary of the agreement.

c. $128,883.20 due upon the second anniversary of the agreement.

d. $128,883.20 due upon the third anniversary of the agreement.

30-days prior to the due dates Rubicon will provide an invoice to the City, and support the city in creating a purchase order.

Rubicon uses a Software-as-a-Service (SaaS) model for pricing. SaaS service models provide several advantages for the customer:

- Solution upgrades become available for customers automatically. Costs and effort associated with upgrades and new releases are lower than the traditional model that usually forces the user to buy an upgrade package and install it or pay for specialized services to get the environment upgraded.
- Reduce the costs for hardware and software licenses compared with the traditional model because service usually resides in shared or multi-user environments.
- Reduce the time spent on installation and configuration reducing issues that complicate software deployment.
- Reduce maintenance costs since Rubicon owns the environment and costs are split among all customers that use the solution.
- No hidden costs for additional services or features.

The proposed RUBICONSmartCity cost is for 56 vehicles in Santa Fe's sanitation fleet. A breakdown of all costs have been included below:

56 Vehicles - Rubicon Provided Tablets		
	UNITS	***COST***
Total Annual Recurring		**$128,883.20**
Portal & Mobile App Software License	56	$73,608.00
Y Hardware (Pods)	56	$10,483.20
X Hardware (Tablets)	53	$44,792.00
Y1		$128,883.20
Y2		$128,883.20
Y3		$128,883.20
Y4		$128,883.20
PROMOTIONAL DISCOUNT TOTAL		***$515,532.80***

What's Included in Portal & Mobile App Software License: ***$73,608.00 Annually***

- Unlimited City of Santa Fe staff access to the RUBICONSmartCity Portal (Software)
- External hosting in a secure cloud environment

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- All personnel training, hardware and software maintenance and warranty
- Access to all currently available features and software updates and upgrades
    - This includes in field supervisor, street sweeper, and snow removal Mobile App and Portal developments as they become publicly available

What's Included in Rubicon Y Hardware (Rubicon Provided Pod): ***$10,483.20 Annually***

- Pod devices (Geotab GO9 AVL/Telematics devices) for 56 solid waste vehicles.
- All mobile data services and costs
- All hardware maintenance and warranty

What's Included in X Hardware (Rubicon Provided Tablets): ***$44,792.00 Annually***

- In-Cab-Interfaces (iPad Mini Tablets) to be used across the entirety of the City's solid waste operation (53 devices)
- All mobile data services and costs
- All required charging cables, charging stations, iPad cases, and iPad mounts
- Warranty includes up to 10 replacement In-Cab-Interface devices per year

What's Included in Rubicon Y Installation: ***N/A***

- Rubicon will install 56 in-vehicle GO9 telematics devices in the City of Santa Fe's solid waste vehicles
- Rubicon will utilize Geotab certified vendor to complete all of the necessary G09 installations

The City can opt to extend this contract at their discretion. Any extensions or renewals beyond the 4th payment will be charged at the recurring annual cost of **$128,883.20.**

HGAC Add-Ons for RUBICONSmartCity

Should the City wish to add additional technology, devices, or services during the course of the contract, the City may purchase these at their discretion at any time during the lifetime of this agreement. The cost for additional technology, devices, and or services is listed as follows:

Additional Device Costs	
Item/Service	***COST***
Y Pod	$187/yr
iPhone w/Software	$2,3400/yr
Software License Only	$1,368/yr
Fleet Optimization	$2,500/vehicle
API Integration	250/hr

City of Santa Fe, New Mexico
Memorandum

DATE: May 23, 2022

TO: Public Utilities Committee

FROM: Shirlene Sitton, Environmental Services Division Director

VIA: Alexis Lotero, Interim Finance Director
Fran Dunaway, Chief Procurement Officer
Shannon Jones, Public Utilities Department Director

RE: Rubicon SmartCity Contract

ITEM AND ISSUE:
The Environmental Services Division requests for the approval to enter a four-year contract with Rubicon Global LLC, utilizing the H-GAC Buy cooperative purchasing agreement contract FLO3-21, in the yearly amount of $128,883.20 plus NMGRT for FY23 ($515,532.80 Total for a 4 year contract); Shirlene Sitton, Environmental Services Division Director, sesitton@santafenm.gov; 505-955-2209.

BACKGROUND AND SUMMARY:

The Environmental Services Division (ESD) released an RFP in 2018 for a solid waste collection oriented on-board routing and ticketing technology. The contract was awarded to Rubicon Global LLC, a certified B corporation who already had similar technology for the commercial sector, which was oriented to help customers reduce their waste. Rubicon was entering into the municipal residential sector with its SmartCity product, when we chose to partner with them as a Beta city for product development. The partnership has been very successful, as they have improved their product and expanded the types of services offered, in-part based on our requirements and requests. Some of these examples include electronic in-app pre- and post-trips for the operators, a new cart maintenance ticketing system, and specialized graffiti work orders. The four-year contract comes to an end on June 31, 2022.

One of the elements of the RFP and subsequent contract included a route optimization project, which we have been working together on over the past few months. Rubicon has been collecting the data transmitted from our routes over the past four years, and has the information needed to ensure our over-the-road efficiency. We plan to implement the optimized routes in August of this year. With the amount of time and effort already invested to build these databases of addresses and routes, we feel it would not be in the City's best interest to change providers at this time. Rubicon is now represented on the H-GAC Buy cooperative purchasing agreement, enabling us to request a new contract through that method.

An overview of the services provided by Rubicon includes:

- On-board device with unique routes for each driver and turn by turn directions
- Exception reporting so drivers can take pictures of non-compliant set-outs that are geocoded, time-stamped, and linked to customer accounts
- On the fly re-routing to other operators in cases of vehicle breakdown
- Real-time GPS tracking of each vehicle on-route
- Web-based log in program for office staff to see vehicle locations, route completion status, exception pictures and reports, ensuring better customer service
- Ticketing and routing for daily on-call routes, repairs, or complaints
- Large variety of reporting available to download from collected data
-

- Route Optimization functions to save time and money
- Engine interface devices to report malfunctions via automated emails to maintenance staff
- Notes driver behaviors such as speeding, hard braking, and sudden turns
- Provides accountability for both customers and employees
- Reliable cloud-based technology hosted by Amazon

As they have grown and improved this line of business, they have been able to decrease costs, resulting in a cost savings of $40,000 less over four years for the base price. This includes an upgrade from the iPhones currently in use, to tablets, which will give the operators a larger screen for turn-by-turn directions as they learn the new routes later this summer.

PROCUREMENT METHOD:
H-GAC Buy Cooperative Agreement

CONTRACT NUMBER: Munis Contract #3203377

FUNDING SOURCE:
Fund Name/Number: Environmental Services Enterprise Fund/510
Munis Org Name/Number: Admin/5100331
Munis Object Name/Number: Service Contracts/510310

ACTION REQUESTED: As ESD has been very satisfied with our partnership with Rubicon, and we wish to continue to utilize the technology into the future**.** ESD respectfully requests your review and approval of a new four-year contract with Rubicon.

City of Santa Fe

Real Estate Summary of Contracts, Agreements, Amendments & Leases

Section to be completed by department

1. Munis Contract # Pending3203377

Contractor: Rubicon

Description: on-board routing and ticketing

Contract [x] Agreement [ ] Lease / Rent [ ] Amendment [ ]

Term Start Date: Upon approval Term End Date: 6/30/26

[x] Approved by Council Date: Pending

Contract / Lease: $128,883.20 plus NMGRT for FY23 ($515,532.80 Total for a 4 year contract)

Amendment # _____ to the Original Contract / Lease # _____

Increase/(Decrease) Amount $ _____

Extend Termination Date to: _____

[ ] Approved by Council Date: _____

Amendment is for:

2. **HISTORY** of Contract, Amendments & Lease / Rent - Please Elaborate (option: attach spreadsheet if multiple amendments)

There is no history on this contract.
Contract is new.

3. **Procurement History:** _____

JoAnn Lovato for F.D.
JoAnn Lovato for F.D. (May 24, 2022 16:53 MDT)

Purchasing Officer Review: May 24, 2022 Date:

Comment & Exceptions: Reviewed 3.24.22. Original contract procured in 2018 via RFP. CoOp agreement current since 2019.

4. **Funding Source:** ESD Enterprise Fund **Org / Object:** 5100031.510310

Andy Hopkins
Andy Hopkins (May 24, 2022 12:00 MDT)

Budget Officer Approval: May 24, 2022 Date:

Comment & Exceptions: _____

Staff Contact who completed this form: _____ Phone # _____

Email: _____

To be recorded by City Clerk:

Clerk # _____

Date of Execution: _____

City of Santa Fe

Treasury Department
200 Lincoln Ave.
Santa Fe, New Mexico 87504-0909
505-955-6551

BUSINESS REGISTRATION

Business Name: RUBICON GLOBAL, LLC
DBA: RUBICON GLOBAL, LLC

Business Location: 950 E PACES FERRY RD STE. 1900
ATLANTA, GA 30326

CRS Number: 03588295006

Owner: RUBICON GLOBAL, LLC

License Number: 232783

License Type: Business License - Renewable

Issued Date: May 19, 2022

Classification: Out of Jurisdiction Business License

Expiration Date: May 19, 2023

Fees Paid: $10.00

RUBICON GLOBAL, LLC
100 W MAIN ST STE. 610
LEXINGTON, KY 40507

THIS IS NOT A CONSTRUCTION PERMIT OR SIGN PERMIT. APPROPRIATE PERMITS MUST BE OBTAINED FROM THE CITY OF SANTA FE BUILDING PERMIT DIVISION PRIOR TO COMMENCEMENT OF ANY CONSTRUCTION OR THE INSTALLATION OF ANY EXTERIOR SIGN.

THIS REGISTRATION/LICENSE IS NOT TRANSFERRABLE TO OTHER BUSINESSES OR PREMISES.

TO BE POSTED IN A CONSPICUOUS PLACE

Ver. 16 2/7/2020

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 4/15/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER ABD Insurance and Financial Services, Inc. 777 Mariners Island Blvd Suite 250 San Mateo, CA 94404 www.theabdteam.com	CONTACT NAME: Cert Request PHONE (A/C, No, Ext): 650-488-8565 FAX (A/C, No): E-MAIL ADDRESS: TechCertRequest@theabdteam.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A : Atlantic Specialty Insurance Company	27154
INSURED Rubicon Technologies, LLC 950 E Paces Ferry Rd, Ste 1900 Atlanta GA 30326	INSURER B :	
	INSURER C : Allied World Assurance Co (U.S.) Inc.	19489
	INSURER D :	
	INSURER E :	
	INSURER F :	

COVERAGES **CERTIFICATE NUMBER:** 67732165 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	✓ COMMERCIAL GENERAL LIABILITY	✓		711-01-70-74-0003	4/4/2022	4/4/2023	EACH OCCURRENCE	$ 1,000,000
	☐ CLAIMS-MADE ✓ OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 1,000,000
							MED EXP (Any one person)	$ 15,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 2,000,000
	✓ POLICY ☐ PRO-JECT ☐ LOC						PRODUCTS - COMP/OP AGG	$ 2,000,000
	☐ OTHER:							$
A	AUTOMOBILE LIABILITY			711-01-70-74-0003	4/4/2022	4/4/2023	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
	☐ ANY AUTO						BODILY INJURY (Per person)	$
	☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	✓ HIRED AUTOS ONLY ✓ NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
								$
A	✓ UMBRELLA LIAB ✓ OCCUR			711-01-70-74-0003	4/4/2022	4/4/2023	EACH OCCURRENCE	$ 15,000,000
	☐ EXCESS LIAB ☐ CLAIMS-MADE						AGGREGATE	$ 15,000,000
	☐ DED ☐ RETENTION $							$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y / N			406-04-67-35-0002	4/4/2022	4/4/2023	✓ PER STATUTE ☐ OTH-ER	
	ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N	N / A					E.L. EACH ACCIDENT	$ 1,000,000
	(Mandatory in NH)						E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	$ 1,000,000
C	Pollution Liability			03112806	4/4/2022	4/4/2023	Limit $10,000,000 Retention $25,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: All Operations of the Named Insured.
City of Santa Fe New Mexico is additional insured as respects General Liability policy but only to the extent required by written contract or written agreement.

CERTIFICATE HOLDER

City of Santa Fe New Mexico
ATTN: Kayla Conner
1142 Siler Road, Building A
Santa Fe, NM 87507

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



Rod Sockolov

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CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: RUBICON

Procurement Title: Cooperative Agreement H-GAC Buy under Contract FL03-21

Procurement Method: State Price Agreement [•] Cooperative [ ] Sole Source [ ] Other [ ]

Exempt [ ] Request For Proposal (RFP) [ ] Invitation To Bid (ITB) [ ] Contract under 60K [ ] Contract over 60K [•]

Department Requesting PUBLIC UTILITIES Staff Name Kayla Conner

Procurement Requirements:

A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees.

REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING*

YES	N/A	
[•]	[ ]	Approved Procurement Checklist (by Purchasing)
[•]	[ ]	Memo addressed to City Manager (under 60K) Committees/City Council (over 60K)
[ ]	[•]	State Price Agreement
[ ]	[•]	RFP
[ ]	[•]	Evaluation Committee Report
[ ]	[•]	ITB
[ ]	[•]	Bib Tab
[ ]	[•]	Quotes (3 valid current quotes)
[•]	[ ]	Cooperative Agreement
[ ]	[•]	Sole Source Request and Determination Form
[ ]	[•]	Contractors Exempt Letter
[ ]	[•]	Purchasing Officers approval for exempt procurement
[ ]	[•]	BAR
[ ]	[•]	FIR
[•]	[ ]	Executed Contract, Agreement or Amendment
[•]	[ ]	Current Business Registration and CRS numbers on contract or agreement
[•]	[ ]	Summary of Contracts and Agreements form
[•]	[ ]	Certificate of Insurance
[•]	[ ]	All documentation presented to Committees
[ ]	[ ]	Other:

Kayla Conner (May 18, 2022 09:42 MDT)

Kayla Conner	PROJECT SPECIALIST	5/10/2022
Department Rep Printed Name (attesting that all information included)	Title	Date
JoAnn Lovato for F.D. (May 24, 2022 16:53 MDT)	Contract Supervisor	May 24, 2022
Purchasing Officer (attesting that all information is reviewed)	Title	Date

Include all other substantive documents and records of communication that pertain to the procurement and contract.

DocuSign Envelope ID: DC4E3793-75B7-4ABD-8C5F-7A3F4425093F

RUBICON

April 18, 2022

Kayla Conner
City of Santa Fe, New Mexico
200 Lincoln Ave
P.O. Box 909
Santa Fe, NM, 87504-0909

Dear Ms. Conner,

Rubicon is listed on H-GAC Buy under Contract FL03-21. This contract expires on 02/28/2023, at which time Rubicon will be required to resubmit a bid to continue its listing on H-GAC. Rubicon has been listed on H-GAC since 2019, and it expects to maintain a contractual relationship with H-GAC for the foreseeable future. Per HGAC's policy, the end date of Rubicon's contract with the End User can extend past the end date of Rubicon's contract with H-GAC. The End User can place POs for the duration of its contract with Rubicon even if it is past the end date of Rubicon's current contract with H-GAC.

Rubicon's contract with HGAC contains a "Most Favored Customer" clause, which requires Rubicon to "provide its most favorable pricing and terms to H-GAC." By using HGAC, City of Santa Fe benefits from this agreement.

Sincerely,

DocuSigned by:
Michael Allegretti
6DBB57AB864D4D0...

4/18/2022 | 6:54 PM EDT

Michael Allegretti
Chief Strategy Officer
Rubicon Global, LLC

DocuSign Envelope ID: 585F2C7D-5F43-4D91-9272-AB8208AA827F

GENERAL PROVISIONS

This Agreement is made and entered into, by and between the Houston-Galveston Area Council hereinafter referred to as H-GAC having its principal place of business at 3555 Timmons Lane, Suite 120, Houston, Texas 77027 and Rubicon Global, LLC, hereinafter referred to as the Contractor, having its principal place of business at 950 East Paces Ferry Road, Suite 1900, Atlanta, GA 30326.

WITNESSETH:

WHEREAS, H-GAC hereby engages the Contractor to perform certain services in accordance with the specifications of the Agreement; and

WHEREAS, the Contractor has agreed to perform such services in accordance with the specifications of the Agreement;

NOW, THEREFORE, H-GAC and the Contractor do hereby agree as follows:

ARTICLE 1: LEGAL AUTHORITY

The Contractor warrants and assures H-GAC that it possesses adequate legal authority to enter into this Agreement. The Contractor's governing body, where applicable, has authorized the signatory official(s) to enter into this Agreement and bind the Contractor to the terms of this Agreement and any subsequent amendments hereto.

ARTICLE 2: APPLICABLE LAWS

The Contractor agrees to conduct all activities under this Agreement in accordance with all federal laws, executive orders, policies, procedures, applicable rules, regulations, directives, standards, ordinances, and laws, in effect or promulgated during the term of this Agreement, including without limitation, workers' compensation laws, minimum and maximum salary and wage statutes and regulations, and licensing laws and regulations. When required, the Contractor shall furnish H-GAC with satisfactory proof of its compliance therewith.

ARTICLE 3: PUBLIC INFORMATION

Except as stated below, all materials submitted to H-GAC, including any attachments, appendices, or other information submitted as a part of a submission or Agreement, are considered public information, and become the property of H-GAC upon submission and may be reprinted, published, or distributed in any manner by H-GAC according to open records laws, requirements of the US Department of Labor and the State of Texas, and H-GAC policies and procedures. In the event the Contractor wishes to claim portions of the response are not subject to the Texas Public Information Act, it shall so; however, the determination of the Texas Attorney General as to whether such information must be disclosed upon a public request shall be binding on the Contractor. H-GAC will request such a determination only if Contractor bears all costs for preparation of the submission. H-GAC is not responsible for the return of creative examples of work submitted. H-GAC will not be held accountable if material from submissions is obtained without the written consent of the contractor by parties other than H-GAC, at any time during the evaluation process.

ARTICLE 4: INDEPENDENT CONTRACTOR

The execution of this Agreement and the rendering of services prescribed by this Agreement do not change the independent status of H-GAC or the Contractor. No provision of this Agreement or act of H-GAC in performance of the Agreement shall be construed as making the Contractor the agent, servant or employee of H-GAC, the State of Texas or the United States Government. Employees of the Contractor are subject to the exclusive control and supervision of the Contractor. The Contractor is solely responsible for employee related disputes and discrepancies, including employee payrolls and any claims arising therefrom.

ARTICLE 5: ANTI-COMPETITIVE BEHAVIOR

Contractor will not collude, in any manner, or engage in any practice which may restrict or eliminate competition or otherwise restrain trade.

ARTICLE 6: SUSPENSION AND DEBARMENT

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to the Federal Rule above, Respondent certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency or by the State of Texas and at all times during the term of the Contract neither it nor its principals will be debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency or by the State of Texas Respondent shall immediately provide the written notice to H-GAC if at any time the Respondent learns that this certification was erroneous when submitted or has become erroneous by reason of changed circumstances. H-GAC may rely upon a certification of the Respondent that the Respondent is not debarred, suspended, ineligible, or voluntarily excluded from the covered contract, unless the H-GAC knows the certification is erroneous.

ARTICLE 7: GOAL FOR CONTRACTING WITH SMALL AND MINORITY BUSINESSES, WOMEN'S BUSINESS ENTERPRISES, AND LABOR SURPLUS AREA FIRMS (if subcontracts are to be let)

H-GAC's goal is to assure that small and minority businesses, women's business enterprises, and labor surplus area firms are used when possible in providing services under a contract. In accordance with federal procurements requirements of 2 CFR §200.321, if subcontracts are to be let, the prime contractor must take the affirmative steps listed below:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller task or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
5. Using the services and assistance as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.
6.

Nothing in this provision will be construed to require the utilization of any firm that is either unqualified or unavailable. The Small Business Administration (SBA) is the primary reference and database for information on requirements related to Federal Subcontracting https://www.sba.gov/federal-contracting/contracting-guide/prime-subcontracting

NOTE: The term DBE as used in this solicitation is understood to encompass all programs/business enterprises such as: Small Disadvantaged Business (SDB), Historically Underutilized Business (HUB), Minority Owned Business Enterprise (MBE), Women Owned Business Enterprise (WBE) and Disabled Veteran Business Enterprise (DVBE) or other designation as issued by a certifying agency.

Contractor agrees to work with and assist HGACBuy customer in meeting any DBE targets and goals, as may be required by any rules, processes or programs they might have in place. Assistance may include compliance with reporting requirements, provision of documentation, consideration of Certified/Listed subcontractors, provision of documented evidence that an active participatory role for a DBE entity was considered in a procurement transaction, etc.

ARTICLE 8: SCOPE OF SERVICES
The services to be performed by the Contractor are outlined in an Attachment to this Agreement.

ARTICLE 9: PERFORMANCE PERIOD
This Agreement shall be performed during the period which begins Mar 01 2021 and ends Feb 28 2023. All services under this Agreement must be rendered within this performance period, unless directly specified under a written change or extension provisioned under Article 21, which shall be fully executed by both parties to this Agreement.

ARTICLE 10: PAYMENT OR FUNDING
Payment provisions under this Agreement are outlined in the Special Provisions. H-GAC will not pay for any expenses incurred prior to the execution date of a contract, or any expenses incurred after the termination date of the contract.

ARTICLE 11: PAYMENT FOR WORK
The H-GAC Customer is responsible for making payment to the Contractor upon delivery and acceptance of the goods or completion of the services and submission of the subsequent invoice.

ARTICLE 12: PAYMENT TERMS/PRE-PAYMENT/QUANTITY DISOUNTS
If discounts for accelerated payment, pre-payment, progress payment, or quantity discounts are offered, they must be clearly indicated in the Contractor's submission prior to contract award. The applicability or acceptance of these terms is at the discretion of the Customer.

ARTICLE 13: REPORTING REQUIREMENTS
If the Contractor fails to submit to H-GAC in a timely and satisfactory manner any report required by this Agreement, or otherwise fails to satisfactorily render performances hereunder, H-GAC may terminate this agreement with notice as identified in Article 29 of these General Provisions. H-GAC has final determination of the adequacy of performance and reporting by Contractor. Termination of this agreement for failure to perform may affect Contractor's ability to participate in future opportunities with H-GAC. The Contractor's failure to timely submit any report may also be considered cause for termination of this Agreement. Any additional reporting requirements shall be set forth in the Special Provisions of this Agreement.

ARTICLE 14: INSURANCE
Contractor shall maintain insurance coverage for work performed or services rendered under this Agreement as outlined and defined in the attached Special Provisions.

ARTICLE 15: SUBCONTRACTS AND ASSIGNMENTS
Except as may be set forth in the Special Provisions, the Contractor agrees not to assign, transfer, convey, sublet or otherwise dispose of this Agreement or any right, title, obligation or interest it may have therein to any third party without prior written approval of H-GAC. The Contractor acknowledges that H-GAC is not liable to any

subcontractor or assignee of the Contractor. The Contractor shall ensure that the performance rendered under all subcontracts shall result in compliance with all the terms and provisions of this Agreement as if the performance rendered was rendered by the Contractor. Contractor shall give all required notices, and comply with all laws and regulations applicable to furnishing and performance of the work. Except where otherwise expressly required by applicable law or regulation, H-GAC shall not be responsible for monitoring Contractor's compliance, or that of Contractor's subcontractors, with any laws or regulations.

ARTICLE 16: AUDIT

Notwithstanding any other audit requirement, H-GAC reserves the right to conduct or cause to be conducted an independent audit of any transaction under this Agreement, such audit may be performed by the H-GAC local government audit staff, a certified public accountant firm, or other auditors designated by H-GAC and will be conducted in accordance with applicable professional standards and practices. The Contractor understands and agrees that the Contractor shall be liable to the H-GAC for any findings that result in monetary obligations to H-GAC.

ARTICLE 17: TAX EXEMPT STATUS

H-GAC and Customer members are either units of government or qualified non-profit agencies, and are generally exempt from Federal and State sales, excise or use taxes. Respondent must not include taxes in its Response. It is the responsibility of Contractor to determine the applicability of any taxes to an order and act accordingly. Exemption certificates will be provided upon request.

ARTICLE 18: EXAMINATION OF RECORDS

The Contractor shall maintain during the course of the work complete and accurate records of all of the Contractor's costs and documentation of items which are chargeable to H-GAC under this Agreement. H-GAC, through its staff or designated public accounting firm, the State of Texas, and United States Government, shall have the right at any reasonable time to inspect, copy and audit those records on or off the premises by authorized representatives of its own or any public accounting firm selected by H-GAC. The right of access to records is not limited to the required retention period, but shall last as long as the records are retained. Failure to provide access to records may be cause for termination of the Agreement. The records to be thus maintained and retained by the Contractor shall include (without limitation): (1) personnel and payroll records, including social security numbers and labor classifications, accounting for total time distribution of the Contractor's employees working full or part time on the work, as well as cancelled payroll checks, signed receipts for payroll payments in cash, or other evidence of disbursement of payroll payments; (2) invoices for purchases, receiving and issuing documents, and all other unit inventory records for the Contractor's stocks or capital items; and (3) paid invoices and cancelled checks for materials purchased and for subcontractors' and any other third parties' charges.

Contractor agrees that H-GAC will have the right, with reasonable notice, to inspect its records pertaining to purchase orders processed and the accuracy of the fees payable to H-GAC. The Contractor further agrees that the examination of records outlined in this article shall be included in all subcontractor or third-party agreements.

ARTICLE 19: RETENTION OF RECORDS

The Contractor and its subcontractors shall maintain all records pertinent to this Agreement, and all other financial, statistical, property, participant records, and supporting documentation for a period of no less than seven (7) years from the later of the date of acceptance of the final payment or until all audit findings have been resolved. If any litigation, claim, negotiation, audit or other action involving the records has been started before the expiration of the retention period, the records shall be retained until completion of the action and resolution of all issues which arise from it, or until the end of the seven (7) years, whichever is later, and until any outstanding litigation, audit, or claim has been fully resolved.

ARTICLE 20: DISTRIBUTORS, VENDORS, RESELLERS

Contractor agrees and acknowledges that any such designations of distributors, vendors, resellers or the like are for the convenience of the Contractor only and the awarded Contractor will remain responsible and liable for all obligations under the Contract and the performance of any designated distributor, vendor, reseller, etc. Contractor is also responsible for receiving and processing any Customer purchase order in accordance with the Contract and forwarding of the Purchase Order to the designated distributor, vendor, reseller, etc. to complete the sale or service. H-GAC reserves the right to reject any entity acting on the Contractor's behalf or refuse to add entities after a contract is awarded.

ARTICLE 21: CHANGE ORDERS AND AMENDMENTS

A. Any alterations, additions, or deletions to the terms of this Agreement, which are required by changes in federal or state law or by regulations, are automatically incorporated without written amendment hereto, and shall become effective on the date designated by such law or by regulation.

B. To ensure the legal and effective performance of this Agreement, both parties agree that any amendment that affects the performance under this Agreement must be mutually agreed upon and that all such amendments must be in writing. After a period of no less than 30 days subsequent to written notice, unless sooner implementation is required by law, such amendments shall have the effect of qualifying the terms of this Agreement and shall be binding upon the parties as if written herein.

C. Customers have the right to issue a change order to any purchase orders issued to the Contractor for the purposes of clarification or inclusion of additional specifications, qualifications, conditions, etc. The change order must be in writing and agreed upon by Contractor and the Customer agency prior to issuance of any Change Order. A copy of the Change Order must be provided by the Contractor to, and acknowledged by, H-GAC.

ARTICLE 22: CONTRACT ITEM CHANGES

A. If a manufacturer discontinues a contracted item, that item will automatically be considered deleted from the contract with no penalty to Contractor. However, H-GAC may at its sole discretion elect to make a contract award to the next lowest Respondent for the item, or take any other action deemed by H-GAC, at its sole discretion, to be in the best interests of its Customers.

B. If a manufacturer makes any kind of change in a contracted item which affects the contract price, Contractor must advise H-GAC of the details. H-GAC may allow or reject the change at its sole discretion. If the change is rejected, H-GAC will remove the item from its program and there will be no penalty to Contractor. However, H-GAC may at its sole discretion elect to make a contract award to the next lowest Respondent for the item, or take any other action deemed by H-GAC, at its sole discretion, to be in the best interests of its Customers.

C. If a manufacturer makes any change in a contracted item which does not affect the contract price, Contractor shall advise H-GAC of the details. If the 'new' item is equal to or better than the originally contracted item, the 'new' item shall be approved as a replacement. If the change is rejected H-GAC will remove the item from its program and there will be no penalty to Contractor. However, H-GAC may at its sole discretion elect to make a contract award to the next lowest Respondent for the item or may take any other action deemed by H-GAC at its sole discretion, to be in the best interests of its Customers.

D. In the case of specifically identified catalogs or price sheets which have been contracted as base bid items or as published options, routine published changes to products and pricing will be automatically incorporated into the contract. However, Contractor must still provide thirty (30) calendar days written

notice and an explanation of the changes to products and pricing. H-GAC will respond with written approval.

ARTICLE 23: CONTRACT PRICE ADJUSTMENTS

Price Decreases
If Contractor's Direct Cost decreases at any time during the full term of this award, Contractor must immediately pass the decrease on to H-GAC and lower its prices by the amount of the decrease in Direct Cost. (Direct Cost means Contractor's cost from the manufacturer of any item or if Contractor is the manufacturer, the cost of raw materials required to manufacture the item, plus costs of transportation from manufacturer to Contractor and Contractor to H-GAC. Contractor must notify H-GAC of price decreases in the same way as for price increases set out below. The price decrease shall become effective upon H-GAC's receipt of Contractor's notice. If Contractor routinely offers discounted contract pricing, H-GAC may request Contractor accept amended contract pricing equivalent to the routinely discounted pricing

Price Increases
Contractors may request a price increase after twelve (12) months from the bid opening date of the bid received by H-GAC. The amount of any increase will not exceed actual documented increase in Contractor's Direct Cost and will not exceed 10% of the previous bid price. Considerations on the percentage limit will be given if the price increase is the result of increased tariff charges, or other economic factors.

Price Changes
Any permanent increase or decrease in offered pricing for a base contract item or published option is considered a price change. Temporary increases in pricing by whatever name (e.g. 'surcharge', 'adjustment', 'equalization charge', 'compliance charge', 'recovery charge', etc.), are also considered to be price changes. For published catalogs and price sheets as part of an H-GAC contract, requests to amend the contract to reflect any new published catalog or price sheet must be submitted whenever the manufacturer publishes a new document. The request must include the new catalog or price sheet.

All Products shall, at time of sale, be equipped as required under any then current applicable local, state, and federal government requirements. If, during the course of any contract, changes are made to any government requirements which cause a manufacturer's costs of production to increase, Contractor may increase pricing to the extent of Contractor's actual cost increase. The increase must be substantiated with support documentation acceptable to H-GAC prior to taking effect. Modifications to a Product required to comply with such requirements which become effective after the date of any sale are the responsibility of the Customer.

Requesting Price Increase/Required Documentation
Contractor must submit a written notification at least thirty (30) calendar days prior to the requested effective date of the change, setting the amount of the increase, along with an itemized list of any increased prices, showing the Contractor's current price, revised price, the actual dollar difference and the percentage of the price increase by line item. Price change requests must include H-GAC Forms D Offered Item Pricing and E Options Pricing, or the documentation used to submit pricing in the original Response and be supported with substantive documentation (e.g. manufacturer's price increase notices, copies of invoices from suppliers, etc.) clearly showing that Contractor's actual costs have increased per the applicable line item bid. The Producer Price Index (PPI) may be used as partial justification, subject to approval by H-GAC, but no price increase based solely on an increase in the PPI will be allowed. This documentation should be submitted in Excel format to facilitate analysis and updating of the website. The letter and documentation must be sent to the Bids and Specifications manager, William Burton, at William.Burton@h-gac.com

Review/Approval of Requests

If H-GAC approves the price increase, Contractor will be notified in writing; no price increase will be effective until Contractor receives this notice. If H-GAC does not approve Contractor's price increase, Contractor may terminate its performance upon sixty (60) days advance written notice to H-GAC, however Contractor must fulfill any outstanding Purchase Orders. Termination of performance is Contractor's only remedy if H-GAC does not approve the price increase. H-GAC reserves the right to accept or reject any price change request.

ARTICLE 24: DELIVERIES AND SHIPPING TERMS

The Contractor agrees to make deliveries only upon receipt of authorized Customer Purchase Order acknowledged by H-GAC. Delivery made without such Purchase Order will be at Contractor's risk and will leave H-GAC the option of canceling any contract awarded to the Contractor. The Contractor must secure and deliver any item within five (5) working days, or as agreed to on any corresponding customer Purchase Order.

Shipping must be Freight On Board Destination to the delivery location designated on the Customer purchase order. The Contractor will retain title and control of all goods until delivery is completed and the Customer has accepted the delivery. All risk of transportation and all related charges are the responsibility of the Contractor. The Customer will notify the Contractor and H-GAC promptly of any damaged goods and will assist the Contractor in arranging for inspection. The Contractor must file all claims for visible or concealed damage. Unless otherwise stated in the Agreement, deliveries must consist only of new and unused merchandise.

ARTICLE 25: RESTOCKING (EXCHANGES AND RETURNS)

There will be no restocking charge to the Customer for return or exchange of any item purchased under the terms of any award. If the Customer wishes to return items purchased under an awarded contract, the Contractor agrees to exchange, these items for other items, with no additional charge incurred. Items must be returned to Contractor within thirty (30) days from date of delivery. If there is a difference in price in the items exchanged, the Contractor must notify H-GAC and invoice Customer for increase price or provide the Customer with a credit or refund for any decrease in price per Customer's preference. On items returned, a credit or cash refund will be issued by the Contractor to Customer. This return and exchange option will extend for thirty (30) days following the expiration of the term of the Contract. All items returned by the Customer must be unused and in the same merchantable condition as when received. Items that are special ordered may be returned only upon approval of the Contractor.

ARTICLE 26: MANUALS

Each product delivered under contract to any Customer must be delivered with at least one (1) copy of a safety and operating manual and any other technical or maintenance manual. The cost of the manual(s) must be included in the price for the Product offered.

ARTICLE 27: OUT OF STOCK, PRODUCT RECALLS, AND DISCONTINUED PRODUCTS

H-GAC does NOT purchase the products sold pursuant to a Solicitation or Agreement. Contractor is responsible for ensuring that notices and mailings, such as Out of Stock or Discontinued Notices, Safety Alerts, Safety Recall Notices and customer surveys, are sent directly to the Customer with a copy sent to H-GAC. Customer will have the option of accepting any equivalent product or canceling the item from Customer's Purchase Order. Contractor is not authorized to make substitutions without prior approval.

ARTICLE 28: WARRANTIES, SALES, AND SERVICE

Warranties must be the manufacturer's standard and inclusive of any other warranty requirements stated in the Agreement; any warranties offered by a dealer will be in addition to the manufacturer's standard warranty and will not be a substitute for such. Pricing for any product must be inclusive of the standard warranty.

Contractor is responsible for the execution and effectiveness of all product warranty requests and any claims, Contractor agrees to respond directly to correct warranty claims and to ensure reconciliation of warranty claims that have been assigned to a third party.

ARTICLE 29: TERMINATION PROCEDURES

The Contractor acknowledges that this Agreement may be terminated for Convenience or Default. H-GAC will not pay for any expenses incurred after the termination date of the contract.

A. *Convenience*

H-GAC may terminate this Agreement at any time, in whole or in part, with or without cause, whenever H-GAC determines that for any reason such termination is in the best interest of H-GAC, by providing written notice by certified mail to the Contractor. Upon receipt of notice of termination, all services hereunder of the Contractor and its employees and subcontractors shall cease to the extent specified in the notice of termination.

The Contractor may cancel or terminate this Agreement upon submission of thirty (30) days written notice, presented to H-GAC via certified mail. The Contractor may not give notice of cancellation after it has received notice of default from H-GAC.

B. *Default*

H-GAC may, by written notice of default to the Contractor, terminate the whole or any part of the Agreement, in any one of the following circumstances:

(1) If the Contractor fails to perform the services herein specified within the time specified herein or any extension thereof; or

(2) If the Contractor fails to perform any of the other provisions of this Agreement for any reason whatsoever, or so fails to make progress or otherwise violates the Agreements that completion of services herein specified within the Agreement term is significantly endangered, and in either of these two instances does not cure such failure within a period often (10) days (or such longer period of time as may be authorized by H-GAC in writing) after receiving written notice by certified mail of default from H-GAC.

(3) In the event of such termination, Contractor will notify H-GAC of any outstanding Purchase Orders and H-GAC will consult with the End User and notify the Contractor to what extent the End User wishes the Contractor to complete the Purchase Order. If Contractor is unable to do so, Contractor may be subject to a claim for damages from H-GAC and/or the End User.

ARTICLE 30: SEVERABILITY

H-GAC and Contractor agree that should any provision of this Agreement be determined to be invalid or unenforceable, such determination shall not affect any other term of this Agreement, which shall continue in full force and effect.

ARTICLE 31: FORCE MAJEURE

To the extent that either party to this Agreement shall be wholly or partially prevented from the performance of any obligation or duty placed on such party by reason of or through strikes, stoppage of labor, riot, fire, flood, acts of war, insurrection, accident, order of any court, act of God, or specific cause reasonably beyond the party's control and not attributable to its neglect or nonfeasance, in such event, the time for the performance of such obligation or duty shall be suspended until such disability to perform is removed. Determination of force majeure shall rest solely with H-GAC.

ARTICLE 32: CONFLICT OF INTEREST

No officer, member or employee of the Contractor or subcontractor, no member of the governing body of the Contractor, and no other public officials of the Contractor who exercise any functions or responsibilities in the review or Contractor approval of this Agreement, shall participate in any decision relating to this Agreement which affects his or her personal interest, or shall have any personal or pecuniary interest, direct or indirect, in this Agreement.

ACORD

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 3/25/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Christa Burnett
Hub International Northwest LLC 2 Centerpointe Drive Suite 650 Lake Oswego, OR 97035	PHONE (A/C, No, Ext): (503) 210-2302 FAX (A/C, No): (503) 210-2323 E-MAIL ADDRESS: christa.burnett@hubinternational.com

INSURED	INSURER(S) AFFORDING COVERAGE	NAIC #
Routeware, Inc.; Routeware TopCo, LLC 7719 Wood Hollow Dr., Suite 150 Austin, TX 78731	INSURER A : Transportation Insurance Company	20494
	INSURER B : American Casualty Co of Reading PA	20427
	INSURER C : The Continental Insurance Company	35289
	INSURER D : Travelers Property Casualty Insurance Company	36161
	INSURER E : Hanover Insurance Company	22292
	INSURER F :	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: X POLICY PRO-JECT LOC OTHER:			7034317032	8/18/2025	8/18/2026	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 1,000,000 $ 1,000,000 $ 15,000 $ 1,000,000 $ 2,000,000 $ 2,000,000
B	AUTOMOBILE LIABILITY ANY AUTO OWNED AUTOS ONLY SCHEDULED AUTOS X HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY			7034346742	8/18/2025	8/18/2026	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 1,000,000 $ $ $
C	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED X RETENTION $ 10,000			7034317029	8/18/2025	8/18/2026	EACH OCCURRENCE AGGREGATE	$ 5,000,000 $ 5,000,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		UB-C1111255-26-I5-G	1/16/2026	1/16/2027	X PER STATUTE OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	$ 1,000,000 $ 1,000,000 $ 1,000,000
E	Errors & Omissions/P			LH2-J366440-04	4/1/2026	8/18/2026	Occurrence/Aggregate	5,000,000
E				LH2-J366440-04	4/1/2026	8/18/2026	Retro Date: 09/21/21	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Certificate issued as proof of coverage.

CERTIFICATE HOLDER

City of Santa Fe New Mexico
ATTN: Kayla Conner
1142 Siler Road, Building A
Santa Fe, NM 87507

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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Additional Named Insureds

Other Named Insureds	
AllyPro, LLC	Limited Liability Company, Additional Named Insured
Andrews Software, Inc.	Corporation, Additional Named Insured
Banneker (Routeware) Investors	Limited Liability Company, Additional Named Insured
Citizen Communications, LLC	Limited Liability Company, Additional Named Insured
Compliance Publishing Corporation	Corporation, Additional Named Insured
Core Computing Solutions, Inc.	Corporation, Additional Named Insured
EasyRoute, Inc.	Corporation, Additional Named Insured
ReCollect Systems, Inc.	Corporation, Additional Named Insured
Recyclist	Doing Business As
Routeware Canada, Inc.	Corporation, Additional Named Insured
Routeware Global, Inc.	C Corporation, Additional Named Insured
Routeware HoldCo, LLC	Limited Liability Company, Additional Named Insured
Routeware Holdings, Inc.	Corporation, Additional Named Insured
Routeware, Inc.	Corporation, Doing Business As
Routeware Limited	Additional Named Insured
Wastech Corporation	Corporation Additional Named Insured

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MASTER GENERAL PROVISIONS

This Master Agreement is made and entered into, by and between the Houston-Galveston Area Council hereinafter referred to as H-GAC having its principal place of business at 3555 Timmons Lane, Suite 120, Houston, Texas 77027 and Routeware, Inc., hereinafter referred to as the Contractor, having its principal place of business at 16525 SW 72nd Avenue, Portland, OR 97224.

WITNESSETH:

WHEREAS, H-GAC hereby engages the Contractor to perform certain services in accordance with the specifications of the Master Agreement; and

WHEREAS, the Contractor has agreed to perform such services in accordance with the specifications of the Master Agreement;

NOW, THEREFORE, H-GAC and the Contractor do hereby agree as follows:

ARTICLE 1: LEGAL AUTHORITY

The Contractor warrants and assures H-GAC that it possesses adequate legal authority to enter into this Master Agreement. The Contractor's governing body, where applicable, has authorized the signatory official(s) to enter into this Master Agreement and bind the Contractor to the terms of this Master Agreement and any subsequent amendments hereto.

ARTICLE 2: APPLICABLE LAWS

The Contractor agrees to conduct all activities under this Master Agreement in accordance with all federal laws, executive orders, policies, procedures, applicable rules, regulations, directives, standards, ordinances, and laws, in effect or promulgated during the term of this Master Agreement, including without limitation, workers' compensation laws, minimum and maximum salary and wage statutes and regulations, and licensing laws and regulations. When required, the Contractor shall furnish H-GAC with satisfactory proof of its compliance therewith.

ARTICLE 3: PUBLIC INFORMATION

Except as stated below, all materials submitted to H-GAC, including any attachments, appendices, or other information submitted as a part of a submission or Master Agreement, are considered public information, and become the property of H-GAC upon submission and may be reprinted, published, or distributed in any manner by H-GAC according to open records laws, requirements of the US Department of Labor and the State of Texas, and H-GAC policies and procedures. In the event the Contractor wishes to claim portions of the response are not subject to the Texas Public Information Act, it shall so; however, the determination of the Texas Attorney General as to whether such information must be disclosed upon a public request shall be binding on the Contractor. H-GAC will request such a determination only if Contractor bears all costs for preparation of the submission. H-GAC is not responsible for the return of creative examples of work submitted. H-GAC will not be held accountable if material from submissions is obtained without the written consent of the contractor by parties other than H-GAC, at any time during the evaluation process.

ARTICLE 4: INDEPENDENT CONTRACTOR

The execution of this Master Agreement and the rendering of services prescribed by this Master Agreement do not change the independent status of H-GAC or the Contractor. No provision of this Master Agreement or act of H-GAC in performance of the Master Agreement shall be construed as making the Contractor the agent, servant, or employee of H-GAC, the State of Texas, or the United States Government. Employees of the Contractor are

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subject to the exclusive control and supervision of the Contractor. The Contractor is solely responsible for employee related disputes and discrepancies, including employee payrolls and any claims arising therefrom.

ARTICLE 5: ANTI-COMPETITIVE BEHAVIOR

Contractor will not collude, in any manner, or engage in any practice which may restrict or eliminate competition or otherwise restrain trade.

ARTICLE 6: SUSPENSION AND DEBARMENT

Debarment and Suspension (Executive Orders 12549 and 12689) – A contract award (2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR Part 1966 Comp. p. 189) and 12689 (3 CFR Part 1989 Comp. p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to the Federal Rule above, Respondent certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency or by the State of Texas and at all times during the term of the Contract neither it nor its principals will be debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency or by the State of Texas Respondent shall immediately provide the written notice to H-GAC if at any time the Respondent learns that this certification was erroneous when submitted or has become erroneous by reason of changed circumstances. H-GAC may rely upon a certification of the Respondent that the Respondent is not debarred, suspended, ineligible, or voluntarily excluded from the covered contract, unless the H-GAC knows the certification is erroneous.

ARTICLE 7: GOAL FOR CONTRACTING WITH SMALL AND MINORITY BUSINESSES, WOMEN'S BUSINESS ENTERPRISES, AND LABOR SURPLUS AREA FIRMS (if subcontracts are to be let)

H-GAC's goal is to assure that small and minority businesses, women's business enterprises, and labor surplus area firms are used when possible in providing services under a contract. In accordance with federal procurements requirements of 2 CFR §200.321, if subcontracts are to be let, the prime contractor must take the affirmative steps listed below:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller task or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
5. Using the services and assistance as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.
6.

Nothing in this provision will be construed to require the utilization of any firm that is either unqualified or unavailable. The Small Business Administration (SBA) is the primary reference and database for information on requirements related to Federal Subcontracting https://www.sba.gov/federal-contracting/contracting-guide/prime-subcontracting

NOTE: The term DBE as used in this solicitation is understood to encompass all programs/business enterprises such as: Small Disadvantaged Business (SDB), Historically Underutilized Business (HUB), Minority Owned Business Enterprise (MBE), Women Owned Business Enterprise (WBE) and Disabled Veteran Business Enterprise (DVBE) or other designation as issued by a certifying agency.

Contractor agrees to work with and assist HGACBuy customer in meeting any DBE targets and goals, as may be required by any rules, processes, or programs they might have in place. Assistance may include compliance with reporting requirements, provision of documentation, consideration of Certified/Listed subcontractors, provision of documented evidence that an active participatory role for a DBE entity was

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considered in a procurement transaction, etc.

ARTICLE 8: SCOPE OF SERVICES
The services to be performed by the Contractor are outlined in an Attachment to this Master Agreement.

ARTICLE 9: PERFORMANCE PERIOD
This Master Agreement shall be performed during the period which begins May 01 2025 and ends Apr 30 2029. All services under this Master Agreement must be rendered within this performance period, unless directly specified under a written change or extension provisioned under Article 21, which shall be fully executed by both parties to this Master Agreement.

ARTICLE 10: PAYMENT OR FUNDING
Payment provisions under this Master Agreement are outlined in the Special Provisions. H-GAC will not pay for any expenses incurred prior to the execution date of a contract, or any expenses incurred after the termination date of the contract.

ARTICLE 11: PAYMENT FOR WORK
The H-GAC Customer is responsible for making payment to the Contractor upon delivery and acceptance of the goods or completion of the services and submission of the subsequent invoice.

ARTICLE 12: PAYMENT TERMS/PRE-PAYMENT/QUANTITY DISCOUNTS
If discounts for accelerated payment, pre-payment, progress payment, or quantity discounts are offered, they must be clearly indicated in the Contractor's submission prior to contract award. The applicability or acceptance of these terms is at the discretion of the Customer.

ARTICLE 13: REPORTING REQUIREMENTS
If the Contractor fails to submit to H-GAC in a timely and satisfactory manner any report required by this Master Agreement, or otherwise fails to satisfactorily render performances hereunder, H-GAC may terminate this Master Agreement with notice as identified in Article 29 of these General Provisions. H-GAC has final determination of the adequacy of performance and reporting by Contractor. Termination of this Master Agreement for failure to perform may affect Contractor's ability to participate in future opportunities with H-GAC. The Contractor's failure to timely submit any report may also be considered cause for termination of this Master Agreement. Any additional reporting requirements shall be set forth in the Special Provisions of this Master Agreement.

ARTICLE 14: INSURANCE
Contractor shall maintain insurance coverage for work performed or services rendered under this Master Agreement as outlined and defined in the attached Special Provisions.

ARTICLE 15: SUBCONTRACTS AND ASSIGNMENTS
Except as may be set forth in the Special Provisions, the Contractor agrees not to assign, transfer, convey, sublet, or otherwise dispose of this Master Agreement or any right, title, obligation, or interest it may have therein to any third party without prior written approval of H-GAC. The Contractor acknowledges that H-GAC is not liable to any subcontractor or assignee of the Contractor. The Contractor shall ensure that the performance rendered under all subcontracts shall result in compliance with all the terms and provisions of this Master Agreement as if the performance rendered was rendered by the Contractor. Contractor shall give all required notices, and comply with all laws and regulations applicable to furnishing and performance of the work. Except where otherwise expressly required by applicable law or regulation, H-GAC shall not be responsible for monitoring Contractor's compliance, or that of Contractor's subcontractors, with any laws or regulations.

ARTICLE 16: AUDIT
Notwithstanding any other audit requirement, H-GAC reserves the right to conduct or cause to be conducted an independent audit of any transaction under this Master Agreement, such audit may be performed by the H-GAC local government audit staff, a certified public accountant firm, or other auditors designated by H-GAC and will be conducted in accordance with applicable professional standards and practices. The Contractor understands and

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agrees that the Contractor shall be liable to the H-GAC for any findings that result in monetary obligations to H-GAC.

ARTICLE 17: TAX EXEMPT STATUS

H-GAC and Customer members are either units of government or qualified non-profit agencies, and are generally exempt from Federal and State sales, excise or use taxes. Respondent must not include taxes in its Response. It is the responsibility of Contractor to determine the applicability of any taxes to an order and act accordingly. Exemption certificates will be provided upon request.

ARTICLE 18: EXAMINATION OF RECORDS

The Contractor shall maintain during the course of the work complete and accurate records of all of the Contractor's costs and documentation of items which are chargeable to H-GAC under this Master Agreement. H-GAC, through its staff or designated public accounting firm, the State of Texas, and United States Government, shall have the right at any reasonable time to inspect, copy and audit those records on or off the premises by authorized representatives of its own or any public accounting firm selected by H-GAC. The right of access to records is not limited to the required retention period, but shall last as long as the records are retained. Failure to provide access to records may be cause for termination of the Master Agreement. The records to be thus maintained and retained by the Contractor shall include (without limitation): (1) personnel and payroll records, including social security numbers and labor classifications, accounting for total time distribution of the Contractor's employees working full or part time on the work, as well as cancelled payroll checks, signed receipts for payroll payments in cash, or other evidence of disbursement of payroll payments; (2) invoices for purchases, receiving and issuing documents, and all other unit inventory records for the Contractor's stocks or capital items; and (3) paid invoices and cancelled checks for materials purchased and for subcontractors' and any other third parties' charges.

Contractor agrees that H-GAC will have the right, with reasonable notice, to inspect its records pertaining to purchase orders processed and the accuracy of the fees payable to H-GAC. The Contractor further agrees that the examination of records outlined in this article shall be included in all subcontractor or third-party Master Agreements.

ARTICLE 19: RETENTION OF RECORDS

The Contractor and its subcontractors shall maintain all records pertinent to this Master Agreement, and all other financial, statistical, property, participant records, and supporting documentation for a period of no less than seven (7) years from the later of the date of acceptance of the final payment or until all audit findings have been resolved. If any litigation, claim, negotiation, audit or other action involving the records has been started before the expiration of the retention period, the records shall be retained until completion of the action and resolution of all issues which arise from it, or until the end of the seven (7) years, whichever is later, and until any outstanding litigation, audit, or claim has been fully resolved.

ARTICLE 20: DISTRIBUTORS, VENDORS, RESELLERS

Contractor agrees and acknowledges that any such designations of distributors, vendors, resellers or the like are for the convenience of the Contractor only and the awarded Contractor will remain responsible and liable for all obligations under the Contract and the performance of any designated distributor, vendor, reseller, etc. Contractor is also responsible for receiving and processing any Customer purchase order in accordance with the Contract and forwarding of the Purchase Order to the designated distributor, vendor, reseller, etc. to complete the sale or service. H-GAC reserves the right to reject any entity acting on the Contractor’s behalf or refuse to add entities after a contract is awarded.

ARTICLE 21: CHANGE ORDERS AND AMENDMENTS

A. Any alterations, additions, or deletions to the terms of this Master Agreement, which are required by changes in federal or state law or by regulations, are automatically incorporated without written amendment hereto, and shall become effective on the date designated by such law or by regulation.

B. To ensure the legal and effective performance of this Master Agreement, both parties agree that any amendment that affects the performance under this Master Agreement must be mutually agreed upon and

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that all such amendments must be in writing. After a period of no less than 30 days subsequent to written notice, unless sooner implementation is required by law, such amendments shall have the effect of qualifying the terms of this Master Agreement and shall be binding upon the parties as if written herein.

C. Customers have the right to issue a change order to any purchase orders issued to the Contractor for the purposes of clarification or inclusion of additional specifications, qualifications, conditions, etc. The change order must be in writing and agreed upon by Contractor and the Customer agency prior to issuance of any Change Order. A copy of the Change Order must be provided by the Contractor to, and acknowledged by, H-GAC.

ARTICLE 22: CONTRACT ITEM CHANGES

A. If a manufacturer discontinues a contracted item, that item will automatically be considered deleted from the contract with no penalty to Contractor. However, H-GAC may at its sole discretion elect to make a contract award to the next lowest Respondent for the item, or take any other action deemed by H-GAC, at its sole discretion, to be in the best interests of its Customers.

B. If a manufacturer makes any kind of change in a contracted item which affects the contract price, Contractor must advise H-GAC of the details. H-GAC may allow or reject the change at its sole discretion. If the change is rejected, H-GAC will remove the item from its program and there will be no penalty to Contractor. However, H- GAC may at its sole discretion elect to make a contract award to the next lowest Respondent for the item, or take any other action deemed by H-GAC, at its sole discretion, to be in the best interests of its Customers.

C. If a manufacturer makes any change in a contracted item which does not affect the contract price, Contractor shall advise H-GAC of the details. If the 'new' item is equal to or better than the originally contracted item, the 'new' item shall be approved as a replacement. If the change is rejected H-GAC will remove the item from its program and there will be no penalty to Contractor. However, H-GAC may at its sole discretion elect to make a contract award to the next lowest Respondent for the item or may take any other action deemed by H-GAC at its sole discretion, to be in the best interests of its Customers.

D. In the case of specifically identified catalogs or price sheets which have been contracted as base bid items or as published options, routine published changes to products and pricing will be automatically incorporated into the contract. However, Contractor must still provide written notice and an explanation of the changes to products and pricing. H-GAC will respond with written approval.

ARTICLE 23: CONTRACT PRICE ADJUSTMENTS

Price Decreases

If Contractor's Direct Cost decreases at any time during the full term of this award, Contractor must immediately pass the decrease on to H-GAC and lower its prices by the amount of the decrease in Direct Cost. (Direct Cost means Contractor's cost from the manufacturer of any item or if Contractor is the manufacturer, the cost of raw materials required to manufacture the item, plus costs of transportation from manufacturer to Contractor and Contractor to H-GAC. Contractor must notify H-GAC of price decreases in the same way as for price increases set out below. The price decrease shall become effective upon H-GAC's receipt of Contractor's notice. If Contractor routinely offers discounted contract pricing, H-GAC may request Contractor accept amended contract pricing equivalent to the routinely discounted pricing.

Price Increase

Contractors may request a price increase for items priced as Base Bid items and Published Options. The amount of any increase will not exceed actual documented increase in Contractor's Direct Cost and will not exceed 10% of the previous bid price. Considerations on the percentage limit will be given if the price increase is the result of increased tariff charges or other governmental actions, or other economic factors. Manufacturer price/contract changes involving the sale of motor vehicles will be considered and may be allowed during the entire contract

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period subject to submission and verification of the proper documentation required for a contract change as referenced in this section.

Price Changes
Any permanent increase or decrease in offered pricing for a base contract item or published option is considered a price change. Temporary increases in pricing by whatever name (e.g., 'surcharge', 'adjustment', 'equalization charge', 'compliance charge', 'recovery charge', etc.), are also considered to be price changes.
For published catalogs and price sheets as part of an H-GAC contract, requests to amend the contract to reflect any new published catalog or price sheet must be submitted whenever the manufacturer publishes a new document. The request must include the new catalog or price sheet. All Products shall, at time of sale, be equipped as required under any then current applicable local, state, and federal government requirements. If, during any contract, changes are made to any government requirements which cause a manufacturer's costs of production to increase, Contractor may increase pricing to the extent of Contractor's actual cost increase. The increase must be substantiated with support documentation acceptable to H-GAC prior to taking effect. Modifications to a Product required to comply with such requirements which become effective after the date of any sale are the responsibility of the Customer.

Requesting Price Increase/Required Documentation
Contractor must submit a written overview of changes requested and reasons for the request, stating the amount of the increase, along with an itemized list of any increased prices, showing the Contractor's current price, revised price, the actual dollar difference and the percentage of the price increase by line item. Price change requests must be supported with substantive documentation (e.g., notices from suppliers and manufacturers of pricing changes in products, components, transportation, raw materials or commodities, and/or product availability, copies of invoices from suppliers, etc.) clearly showing that Contractor's actual costs have increased per the applicable line-item bid. The Producer Price Index (PPI) may be used as partial justification, subject to approval by H-GAC, but no price increase based solely on an increase in the PPI will be allowed. This documentation should be submitted in Excel format to facilitate analysis and updating of the website. The letter and documentation must be sent to Lead Program Coordinator, james.glover@h-gac.com.

Review/Approval of Requests
If H-GAC approves the price increase, Contractor will be notified in writing; no price increase will be effective until Contractor receives this notice. If H-GAC does not approve Contractor's price increase, Contractor may terminate its performance upon sixty (60) days advance written notice to H-GAC, however Contractor must fulfill any outstanding Purchase Orders. Termination of performance is Contractor's only remedy if H-GAC does not approve the price increase. H-GAC reserves the right to accept or reject any price change request.

ARTICLE 24: DELIVERIES AND SHIPPING TERMS

The Contractor agrees to make deliveries only upon receipt of authorized Customer Purchase Order acknowledged by H-GAC. Delivery made without such Purchase Order will be at Contractor's risk and will leave H-GAC the option of canceling any contract awarded to the Contractor. The Contractor must secure and deliver any item within five (5) working days, or as agreed to on any corresponding customer Purchase Order.

Unless otherwise addressed, the following requirements shall apply:

a. Title to goods, and responsibility and liability for loss and/or damage in shipping pass to End User at the delivery destination after receipt and acceptance have taken place. Cost of shipping/delivery shall be paid by End User unless otherwise agreed to by Contractor. If Contractor will be paying for shipping/delivery, shipping terms must be "F.O.B. Destination, Freight Prepaid". If End User will be paying for shipping/delivery, shipping terms must be "F.O.B. Destination – Freight Collect".
b. The details for the application and calculation of shipping and delivery charges must be stated in the Response on Form E. Any freight, shipping or delivery charged to End User will be prepaid and added to the invoice, and will be clearly shown an any Contract Pricing Worksheet or other quote presented to the End User.

ARTICLE 25: RESTOCKING (EXCHANGES AND RETURNS)

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There will be no restocking charge to the Customer for return or exchange of any item purchased under the terms of any award. If the Customer wishes to return items purchased under an awarded contract, the Contractor agrees to exchange, these items for other items, with no additional charge incurred. Items must be returned to Contractor within thirty (30) days from date of delivery. If there is a difference in price in the items exchanged, the Contractor must notify H-GAC and invoice Customer for increase price or provide the Customer with a credit or refund for any decrease in price per Customer's preference. On items returned, a credit or cash refund will be issued by the Contractor to Customer. This return and exchange option will extend for thirty (30) days following the expiration of the term of the Contract. All items returned by the Customer must be unused and in the same merchantable condition as when received. Items that are special ordered may be returned only upon approval of the Contractor.

ARTICLE 26: MANUALS

Each product delivered under contract to any Customer must be delivered with at least one (1) copy of a safety and operating manual and any other technical or maintenance manual. The cost of the manual(s) must be included in the price for the Product offered.

ARTICLE 27: OUT OF STOCK, PRODUCT RECALLS, AND DISCONTINUED PRODUCTS

H-GAC does NOT purchase the products sold pursuant to a Solicitation or Master Agreement. Contractor is responsible for ensuring that notices and mailings, such as Out of Stock or Discontinued Notices, Safety Alerts, Safety Recall Notices, and customer surveys, are sent directly to the Customer with a copy sent to H-GAC. Customer will have the option of accepting any equivalent product or canceling the item from Customer's Purchase Order. Contractor is not authorized to make substitutions without prior approval.

ARTICLE 28: WARRANTIES, SALES, AND SERVICE

Warranties must be the manufacturer's standard and inclusive of any other warranty requirements stated in the Master Agreement; any warranties offered by a dealer will be in addition to the manufacturer's standard warranty and will not be a substitute for such. Pricing for any product must be inclusive of the standard warranty.

Contractor is responsible for the execution and effectiveness of all product warranty requests and any claims, Contractor agrees to respond directly to correct warranty claims and to ensure reconciliation of warranty claims that have been assigned to a third party.

ARTICLE 29: TERMINATION PROCEDURES

The Contractor acknowledges that this Master Agreement may be terminated for Convenience or Default. H-GAC will not pay for any expenses incurred after the termination date of the contract.

A. *Convenience*

H-GAC may terminate this Master Agreement at any time, in whole or in part, with or without cause, whenever H-GAC determines that for any reason such termination is in the best interest of H-GAC, by providing written notice by certified mail to the Contractor. Upon receipt of notice of termination, all services hereunder of the Contractor and its employees and subcontractors shall cease to the extent specified in the notice of termination.

The Contractor may cancel or terminate this Master Agreement upon submission of thirty (30) days written notice, presented to H-GAC via certified mail. The Contractor may not give notice of cancellation after it has received notice of default from H-GAC.

B. *Default*

H-GAC may, by written notice of default to the Contractor, terminate the whole or any part of the Master Agreement, in any one of the following circumstances:

(1) If the Contractor fails to perform the services herein specified within the time specified herein or any extension thereof; or

(2) If the Contractor fails to perform any of the other provisions of this Master Agreement for any reason whatsoever, or so fails to make progress or otherwise violates the Master Agreements that completion of services herein specified within the Master Agreement term is significantly endangered, and in either of these two instances does not cure such failure within a period of ten (10) days (or such longer

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period of time as may be authorized by H-GAC in writing) after receiving written notice by certified mail of default from H-GAC.

(3) In the event of such termination, Contractor will notify H-GAC of any outstanding Purchase Orders and H-GAC will consult with the End User and notify the Contractor to what extent the End User wishes the Contractor to complete the Purchase Order. If Contractor is unable to do so, Contractor may be subject to a claim for damages from H-GAC and/or the End User.

ARTICLE 30: SEVERABILITY

H-GAC and Contractor agree that should any provision of this Master Agreement be determined to be invalid or unenforceable, such determination shall not affect any other term of this Master Agreement, which shall continue in full force and effect.

ARTICLE 31: FORCE MAJEURE

To the extent that either party to this Master Agreement shall be wholly or partially prevented from the performance of any obligation or duty placed on such party by reason of or through strikes, stoppage of labor, riot, fire, flood, acts of war, insurrection, accident, order of any court, act of God, or specific cause reasonably beyond the party's control and not attributable to its neglect or nonfeasance, in such event, the time for the performance of such obligation or duty shall be suspended until such disability to perform is removed. Determination of force majeure shall rest solely with H-GAC.

ARTICLE 32: CONFLICT OF INTEREST

No officer, member or employee of the Contractor or Contractors subcontractor, no member of the governing body of the Contractor, and no other public officials of the Contractor who exercise any functions or responsibilities in the review or Contractor approval of this Master Agreement, shall participate in any decision relating to this Master Agreement which affects his or her personal interest, or shall have any personal or pecuniary interest, direct or indirect, in this Master Agreement.

A. **Conflict of Interest Questionnaire:** Chapter 176 of the Texas Local Government Code requires contractors contracting or seeking to contract with H-GAC to file a conflict-of-interest questionnaire (CIQ) if they have an employment or other business relationship with an H-GAC officer or an officer's close family member. The required questionnaire and instructions are located on the H-GAC website or at the Texas Ethics Commission website https://www.ethics.state.tx.us/forms/CIQ.pdf. H-GAC officers include its Board of Directors and Executive Director, who are listed on this website. Respondent must complete and file a CIQ with the Texas Ethics Commission if an employment or business relationship with H-GAC office or an officer's close family member as defined in the law exists.

B. **Certificate of Interested Parties Form – Form 1295:** As required by Section 2252.908 of the Texas Government Code. H-GAC will not enter a Contract with Contractor unless (i) the Contractor submits a disclosure of interested parties form to H-GAC at the time the Contractor submits the contract H-GAC, or (ii) the Contractor is exempt from such requirement. The required form and instructions are located at the Texas Ethics Commission website https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm. Respondents who are awarded a Contract must submit their Form 1295 with the signed Contract to H-GAC.

ARTICLE 33: FEDERAL COMPLIANCE

Contractor agrees to comply with all federal statutes relating to nondiscrimination, labor standards, and environmental compliance. With regards to "Rights to Inventions Made Under a Contract or Master Agreement," If the Federal award meets the definition of "funding Master Agreement" under 37 CFR § 401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding Master Agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Master Agreements," and any implementing regulations issued by the awarding agency. Contractor agrees to be wholly compliant with the provisions of 2 CFR 200, Appendix II. Additionally, for work to be performed under the Master Agreement or subcontract thereof, including procurement of materials or leases of equipment, Contractor shall notify each potential subcontractor or supplier of the

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Contractor's federal compliance obligations. These may include, but are not limited to: (a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352) which prohibits discrimination on the basis of race, color or national origin; (b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§ 1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex; (c) the Fair Labor Standards Act of 1938 (29 USC 676 et. seq.), (d) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. § 794), which prohibits discrimination on the basis of handicaps and the Americans with Disabilities Act of 1990; (e) the Age Discrimination in Employment Act of 1967 (29 USC 621 et. seq.) and the Age Discrimination Act of 1974, as amended (42 U.S.C. §§ 6101-6107), which prohibits discrimination on the basis of age; (f) the Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse; (g) the Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to the nondiscrimination on the basis of alcohol abuse or alcoholism; (h) §§ 523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. 290 dd-3 and 290 ee-3), as amended, relating to confidentiality of alcohol and drug abuse patient records; (i) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. § 3601 et seq.), as amended, relating to nondiscrimination in the sale, rental or financing of housing; (j) any other nondiscrimination provisions in any specific statute(s) applicable to any Federal funding for this Master Agreement; (k) the requirements of any other nondiscrimination statute(s) which may apply to this Master Agreement; (l) applicable provisions of the Clean Air Act (42 U.S.C. §7401 et seq.), the Federal Water Pollution Control Act, as amended (33 U.S.C. §1251 et seq.), Section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and the Environmental Protection Agency regulations at 40 CPR Part 15; (m) applicable provisions of the Davis- Bacon Act (40 U.S.C. 276a - 276a-7), the Copeland Act (40 U.S.C. 276c), and the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-332), as set forth in Department of Labor Regulations at 20 CPR 5.5a; (n) the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (P.L. 94-163).

ARTICLE 34: PROHIBITION ON CONTRACTING WITH ENTITIES USING CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE EQUIPMENT (EFFECTIVE AUG. 13, 2020 AND AS AMENDED OCTOBER 26, 2020)

Pursuant to 2 CFR 200.216, Contractor shall not offer equipment, services, or system that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. Covered telecommunications equipment or services means 1) telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities); 2) for the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities); 3) telecommunications or video surveillance services provided by such entities or using such equipment; or 4) telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country. Respondent must comply with requirements for certifications. The provision at 48 C.F.R Section 52.204-26 requires that offerors review SAM prior to completing their required representations. This rule applies to all acquisitions, including acquisitions at or below the simplified acquisition threshold and to acquisitions of commercial items, including commercially available off the-shelf items.

ARTICLE 35: DOMESTIC PREFERENCE

In accordance with 2 CFR 200.322, as appropriate and to the extent consistent with law, when using federal grant award funds H-GAC should, to the greatest extent practicable, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). H-GAC must include this requirement in all subawards including all contracts and purchase orders for work or products under the federal grant award. If Contractor intends to qualify for Purchase Orders using federal grant money, then it shall work with H-GAC to provide all required certifications and other documentation needed to show compliance.

ARTICLE 36: CRIMINAL PROVISIONS AND SANCTIONS

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The Contractor agrees to perform the Master Agreement in conformance with safeguards against fraud and abuse as set forth by the H-GAC, the State of Texas, and the acts and regulations of any related state or federal agency. The Contractor agrees to promptly notify H-GAC of any actual or suspected fraud, abuse, or other criminal activity through the filing of a written report within twenty-four (24) hours of knowledge thereof. Contractor shall notify H-GAC of any accident or incident requiring medical attention arising from its activities under this Master Agreement within twenty-four (24) hours of such occurrence. Theft or willful damage to property on loan to the Contractor from H-GAC, if any, shall be reported to local law enforcement agencies and H-GAC within two (2) hours of discovery of any such act.

The Contractor further agrees to cooperate fully with H-GAC, local law enforcement agencies, the State of Texas, the Federal Bureau of Investigation, and any other duly authorized investigative unit, in carrying out a full investigation of all such incidents.

The Contractor shall notify H-GAC of the threat of lawsuit or of any actual suit filed against the Contractor pertaining to this Master Agreement or which would adversely affect the Contractor's ability to perform services under this Master Agreement.

ARTICLE 37: INDEMNIFICATION AND RECOVERY

H-GAC's liability under this Master Agreement, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to its order processing charge. In no event will H-GAC be liable for any loss of use, loss of time, inconvenience, commercial loss, lost profits, or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor agrees, to the extent permitted by law, to defend and hold harmless H-GAC, its board members, officers, agents, officials, employees, and indemnities from any and all claims, costs, expenses (including reasonable attorney fees), actions, causes of action, judgements, and liens arising as a result of Contractor's negligent act or omission under this Master Agreement. Contractor shall notify H-GAC of the threat of lawsuit or of any actual suit filed against Contractor relating to this Master Agreement.

ARTICLE 38: LIMITATION OF CONTRACTOR'S LIABILITY

Except as specified in any separate writing between the Contractor and an END USER, Contractor's total liability under this Master Agreement, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, but excluding its obligation to indemnify H-GAC, is limited to the price of the particular products/services sold hereunder, and Contractor agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. In no event will Contractor be liable for any loss of use, loss of time, inconvenience, commercial loss, loss of profits or savings or other incidental, special or consequential damages to the full extent such use may be disclaimed by law. Contractor understands and agrees that it shall be liable to repay and shall repay upon demand to END USER any amounts determined by H-GAC, its independent auditors, or any agency of State or Federal government to have been paid in violation of the terms of this Master Agreement.

ARTICLE 39: TITLES NOT RESTRICTIVE

The titles assigned to the various Articles of this Master Agreement are for convenience only. Titles shall not be considered restrictive of the subject matter of any Article, or part of this Master Agreement.

ARTICLE 40: JOINT WORK PRODUCT

This Master Agreement is the joint work product of H-GAC and the Contractor. This Master Agreement has been negotiated by H-GAC and the Contractor and their respective counsel and shall be fairly interpreted in accordance with its terms and, in the event of any ambiguities, no inferences shall be drawn against any party.

ARTICLE 41: PROCUREMENT OF RECOVERED MATERIAL

H-GAC and the Respondent must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include: (1) procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; (2) procuring solid waste management services in a manner that

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maximizes energy and resource recovery; and (3) establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. Pursuant to the Federal Rule above, as required by the Resource Conservation and Recovery Act of 1976 (42 U.S.C. § 6962(c)(3)(A)(i)), Respondent certifies that the percentage of recovered materials content for EPA-designated items to be delivered or used in the performance of the Contract will be at least the amount required by the applicable contract specifications or other contractual requirements.

ARTICLE 42: COPELAND "ANTI-KICKBACK" ACT

Contractor shall comply with 18 U.S.C. § 874, 40 U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into the contract. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as appropriate agency instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses. A breach of the contract clauses above may be grounds for termination of the Contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12.

ARTICLE 43: DISCRIMINATION

Respondent and any potential subcontractors shall comply with all Federal statutes relating to nondiscrimination. These include, but are not limited to:

a) Title VI of the Civil Rights Act of 1964 (P.L. 88-352), which prohibits discrimination on the basis of race, color, or national origin;
b) Title IX of the Education Amendments of 1972, as amended (20 U.S.C. §§1681-1683, and 1685-1686), which prohibits discrimination on the basis of sex;
c) Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. §794), which prohibits discrimination on the basis of handicaps;
d) The Age Discrimination Act of 1975, as amended (42 U.S.C. §§6101- 6107), which prohibits discrimination on the basis of age;
e) The Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255), as amended, relating to nondiscrimination on the basis of drug abuse;
f) The Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism;
g) Sections 523 and 527 of the Public Health Service Act of 1912 (42 U.S.C. §§290 dd-3 and 290 ee-3), as amended, relating to confidentiality of alcohol and drug abuse patient records;
h) Title VIII of the Civil Rights Act of 1968 (42 U.S.C. §§3601 et seq.), as amended, relating to nondiscrimination in the sale, rental, or financing of housing;
i) Any other nondiscrimination provisions in the specific statute(s) under which application for Federal assistance is being made; and
j) The requirements of any other nondiscrimination statute(s) that may apply to the application.

ARTICLE 44: DRUG FREE WORKPLACE

Contractor must provide a drug-free workplace in accordance with the Drug-Free Workplace Act, as applicable. For the purposes of this Section, "drug-free" means a worksite at which employees are prohibited from engaging in the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance. H-GAC may request a copy of this policy.

ARTICLE 45: APPLICABILITY TO SUBCONTRACTORS

Respondent agrees that all contracts it awards pursuant to the contract awarded as a result of this Master Agreement will be bound by the foregoing terms and conditions.

ARTICLE 46: WARRANTY AND COPYRIGHT

Submissions must include all warranty information, including items covered, items excluded, duration, and renewability. Submissions must include proof of licensing if using third party code for programming.

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ARTICLE 47: DATA HANDLING AND SECURITY

It will always be the responsibility of the selected Contractor to manage data transfer and to secure all data appropriately during the project to prevent unauthorized access to all data, products, and deliverables.

ARTICLE 48: DISPUTES

All disputes concerning questions of fact or of law arising under this Master Agreement, which are not addressed within the Whole Master Agreement as defined pursuant to Article 4 hereof, shall be decided by the Executive Director of H-GAC or his designee, who shall reduce his decision to writing and provide notice thereof to the Contractor. The decision of the Executive Director or his designee shall be final and conclusive unless, within thirty (30) days from the date of receipt of such notice, the Contractor requests a rehearing from the Executive Director of H-GAC. In connection with any rehearing under this Article, the Contractor shall be afforded an opportunity to be heard and offer evidence in support of its position. The decision of the Executive Director after any such rehearing shall be final and conclusive. The Contractor may, if it elects to do so, appeal the final and conclusive decision of the Executive Director to a court of competent jurisdiction. Pending final decision of a dispute hereunder, the Contractor shall proceed diligently with the performance of the Master Agreement and in accordance with H-GAC's final decision.

ARTICLE 49: CHOICE OF LAW: VENUE

This Master Agreement shall be governed by the laws of the State of Texas. Venue and jurisdiction of any suit or cause of action arising under or in connection with the Master Agreement shall lie exclusively in Harris County, Texas. Disputes between END USER and Contractor are to be resolved in accordance with the law and venue rules of the state of purchase. Contractor shall immediately notify H-GAC of such disputes.

ARTICLE 50: ORDER OF PRIORITY

In the case of any conflict between or within this Master Agreement, the following order of priority shall be utilized: 1) General Provisions, 2) Special Provisions, 3) Scope of Work, and 4) Other Attachments.

ARTICLE 51: WHOLE MASTER AGREEMENT

Please note, this is an H-GAC Master Agreement template and is used for all products and services offered in H-GAC Cooperative Purchasing. Any redlines to this Master Agreement may not be reviewed. If this Master Agreement has not been signed by the Contractor within 30 calendar days, this Master Agreement will be automatically voided. The Master General Provisions, Master Special Provisions, and Attachments, as provided herein, constitute the complete Master Agreement between the parties hereto, and supersede any and all oral and written Master Agreements between the parties relating to matters herein. Except as otherwise provided herein, this Master Agreement cannot be modified without written consent of the parties.

ARTICLE 52: UNIVERSAL IDENTIFIER AND SYSTEM FOR AWARD MANAGEMENT (SAM)

In accordance with 2 CFR Title 2, Subtitle A, Chapter I, Part 25 as it applies to a Federal awarding agency's grants, cooperative agreements, loans, and other types of Federal financial assistance as defined in 2 CFR 25.406. Contractor understands and as it relates to 2 CFR 25.205(a), a Federal awarding agency may not make a Federal award or financial modification to an existing Federal award to an applicant or recipient until the entity has complied with the requirements described in 2 CFR 25.200 to provide a valid unique entity identifier and maintain an active SAM registration (www.SAM.gov) with current information (other than any requirement that is not applicable because the entity is exempted under § 25.110). 2 CFR 25.200(b) requires that registration in the SAM **prior to submitting an application or plan**; and maintain an active SAM registration with current information, including information on a recipient's immediate and highest level owner and subsidiaries, as well as on all predecessors that have been awarded a Federal contract or grant within the last three years, if applicable, at all times during which it has an active Federal award or an application or plan under consideration by a Federal awarding agency; and provide its unique entity identifier in each application or plan it submits to the Federal awarding agency. To remain registered in the SAM database after the initial registration, the applicant is required to review and update its information in the SAM database on an annual basis from the date of initial registration or subsequent updates to ensure it is current, accurate and complete. At the time a Federal awarding agency is ready to make a Federal award, if the intended recipient has not complied with an applicable requirement to provide a unique entity identifier or maintain an active SAM registration with current information, the Federal awarding

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agency: (1) May determine that the applicant is not qualified to receive a Federal award; and (2) May use that determination as a basis for making a Federal award to another applicant.

ARTICLE 53: PROCUREMENT OF RECOVERED MATERIALS

In accordance with 2 CFR 200.323, the Houston-Galveston Area Council and the Contractor or Subrecipient must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include: (1) procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; (2) procuring solid waste management services in a manner that maximizes energy and resource recovery; and (3) establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. Pursuant to the Federal Rule above, as required by the Resource Conservation and Recovery Act of 1976 (42 U.S.C. § 6962(c)(3)(A)(i)), the Contractor or Subrecipient certifies that the percentage of recovered materials content for EPA-designated items to be delivered or used in the performance of the Agreement will be at least the amount required by the applicable contract specifications or other contractual requirements.

SIGNATURES:

H-GAC and the Contractor have read, agreed, and executed the whole Master Agreement as of the date first written above, as accepted by:

Routeware, Inc.		**H-GAC**	
Signature	DocuSigned by: Robert Nelson A41C496AD9FC420...	Signature	DocuSigned by: 82EC270D5D61423...
Name	Robert Nelson	Name	Chuck Wemple
Title	VP of Accounting	Title	Executive Director
Date	5/30/2025	Date	6/2/2025

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MASTER SPECIAL PROVISIONS

Please note, this is an H-GAC Master Agreement template and is used for all products and services offered in H-GAC Cooperative Purchasing. Any redlines to this Master Agreement may not be reviewed. Incorporated by attachment, as part of the whole Master Agreement, H-GAC and the Contractor do, hereby agree to the Master Special Provisions as follows:

ARTICLE 1: BIDS/PROPOSALS INCORPORATED

In addition to the whole Master Agreement, the following documents listed in order of priority are incorporated into the Master Agreement by reference: Bid/Proposal Specifications and Contractor's Response to the Bid/Proposal.

ARTICLE 2: END USER MASTER AGREEMENTS ("EUA")

H-GAC acknowledges that the END USER, which is the HGACBuy customer utilizing the contract (CUSTOMER and END USER may be used interchangeably) may choose to enter into an End User Master Agreement (EUA) with the Contractor through this Master Agreement. A CUSTOMER/END USER is a state agency, county, municipality, special district, or other political subdivision of a state, or a qualifying non-profit corporation (providing one or more governmental function or service that possess legal authority to enter into the Contract. The term of the EUA may exceed the term of the current H-GAC Master Agreement.

H-GAC's acknowledgement is not an endorsement or approval of the End User Master Agreement's terms and conditions. Contractor agrees not to offer, agree to or accept from the CUSTOMER/END USER, any terms or conditions that conflict with those in Contractor's Master Agreement with H-GAC. Contractor affirms that termination of its Master Agreement with H-GAC for any reason shall not result in the termination of any underlying EUA, which shall in each instance, continue pursuant to the EUA's stated terms and duration. Pursuant to the terms of this Master Agreement, termination of this Master Agreement will disallow the Contractor from entering into any new EUA with CUSTOMER/END USER. Applicable H-GAC order processing charges will be due and payable to H-GAC on any EUAs, surviving termination of this Master Agreement between H-GAC and Contractor.

ARTICLE 3: MOST FAVORED CUSTOMER CLAUSE

Contractor shall provide its most favorable pricing and terms to H-GAC, as follows. If at any time during this Master Agreement, Contractor develops a regularly followed standard procedure of entering into Master Agreements with other governmental customers within the State of Texas, and offers the same or substantially the same products/services offered to H-GAC on a basis that provides prices, warranties, benefits, and or terms more favorable than those provided to H-GAC, Contractor shall notify H-GAC within ten (10) business days thereafter, and this Master Agreement shall be deemed to be automatically retroactively amended, to the effective date of Contractor's most favorable past Master Agreement with another entity. Contractor shall provide the same prices, warranties, benefits, or terms to H-GAC and its CUSTOMER/END USER as provided in its most favorable past Master Agreement. H-GAC shall have the right and option at any time to decline to accept any such change, in which case the amendment shall be deemed null and void. If Contractor claims that a more favorable price, warranty, benefit, or term that was charged or offered to another entity during the term of this Master Agreement, does not constitute more favorable treatment, than Contractor shall, within ten (10) business days, notify H-GAC in writing, setting forth the detailed reasons Contractor believes the aforesaid

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offer is not in fact most favored treatment. H-GAC, after due consideration of Contractor's written explanation, may decline to accept such explanation and thereupon this Master Agreement between H-GAC and Contractor shall be automatically amended, effective retroactively, to the effective date of the most favored Master Agreement, to provide the same prices, warranties, benefits, or terms to H-GAC and the CUSTOMER/END USER.

EXCEPTION: This clause shall not be applicable to prices and price adjustments offered by a bidder, proposer, or contractor, which are not within bidder's/proposer's control [example; a manufacturer's bid concession], or to any prices offered to academic institutions, or the Federal Government and its agencies.

ARTICLE 4: PARTY LIABILITY

Contractor's total liability under this Master Agreement, whether for breach of contract, warranty, negligence, strict liability, in tort or otherwise, is limited to the price of the particular products/services sold hereunder. Contractor agrees either to refund the purchase price or to repair or replace product(s) that are not as warranted. Contractor accepts liability to repay, and shall repay upon demand to CUSTOMER/END USER, any amounts determined by H-GAC, its independent auditors, or any state or federal agency, to have been paid in violation of the terms of this Master Agreement.

ARTICLE 5: GOVERNING LAW & VENUE

Contractor and H-GAC agree that Contractor will make every reasonable effort to resolve disputes with the CUSTOMER/END USER in accord with the law and venue rules of the state of purchase. Contractor shall immediately notify H-GAC of such disputes.

ARTICLE 6: SALES AND ORDER PROCESSING CHARGE

Contractor shall sell its products to CUSTOMER/END USER based on the pricing and terms of this Master Agreement. H-GAC will invoice Contractor for the applicable order processing charge when H-GAC receives notification of a CUSTOMER/END USER order. Contractor shall remit to H-GAC the full amount of the applicable order processing charge, after delivery of any product or service and subsequent CUSTOMER/END USER acceptance. Payment of the Order Processing Charge shall be remitted from Contractor to H-GAC, within thirty (30) calendar days or ten (10) business days after receipt of a CUSTOMER/END USER's payment, whichever comes first, notwithstanding Contractor's receipt of invoice. For sales made by Contractor based on this Master Agreement, including sales to entities without Interlocal Master Agreements, Contractor shall pay the applicable order processing charges to H-GAC. Further, Contractor agrees to encourage entities who are not members of H-GAC's Cooperative Purchasing Program to execute an H-GAC Interlocal Master Agreement. H-GAC reserves the right to take appropriate actions including, but not limited to, Master Agreement termination if Contractor fails to promptly remit the appropriate order processing charge to H-GAC. In no event shall H-GAC have any liability to Contractor for any goods or services a CUSTOMER/END USER procures from Contractor. At all times, Contractor shall remain liable to pay to H-GAC any order processing charges on any portion of the Master Agreement actually performed, and for which compensation was received by Contractor.

ARTICLE 7: LIQUIDATED DAMAGES

Contractor and H-GAC agree that Contractor shall cooperate with the CUSTOMER/END USER at the time a CUSTOMER/END USER purchase order is placed, to determine terms for any liquidated damages.

ARTICLE 8: INSURANCE

Unless otherwise stipulated in Section B of the Bid/Proposal Specifications, Contractor must have the following insurance and coverage minimums:

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a. General liability insurance with a Single Occurrence limit of at least $1,000,000.00, and a General Aggregate limit of at least two times the Single Occurrence limit.
b. Product liability insurance with a Single Occurrence limit of at least $1,000,000.00, and a General Aggregate limit of at least two times the Single Occurrence limit for all Products except Automotive Fire Apparatus. For Automotive Fire Apparatus, see Section B of the Bid/Proposal Specifications.
c. Property Damage or Destruction insurance is required for coverage of End User owned equipment while in Contractor's possession, custody, or control. The minimum Single Occurrence limit is $500,000.00 and the General Aggregate limit must be at least two times the Single Occurrence limit. This insurance may be carried in several ways, e.g. under an Inland Marine policy, as art of Automobile coverage, or under a Garage Keepers policy. In any event, this coverage must be specifically and clearly listed on insurance certificate(s) submitted to H-GAC.
d. Insurance coverage shall be in effect for the length of any contract made pursuant to the Bid/Proposal, and for any extensions thereof, plus the number of days/months required to deliver any outstanding order after the close of the contract period.
e. Original Insurance Certificates must be furnished to H-GAC on request, showing Contractor as the insured and showing coverage and limits for the insurances listed above.
f. If any Product(s) or Service(s) will be provided by parties other than Contractor, all such parties are required to carry the minimum insurance coverages specified herein, and if requested by H-GAC, a separate insurance certificate must be submitted for each such party.
g. H-GAC reserves the right to contact insurance underwriters to confirm policy and certificate issuance and document accuracy.

ARTICLE 9: PERFORMANCE AND PAYMENT BONDS FOR INDIVIDUAL ORDERS

H-GAC's contractual requirements DO NOT include a Performance & Payment Bond (PPB); therefore, Contractor shall offer pricing that reflects this cost savings. Contractor shall remain prepared to offer a PPB to cover any order if so requested by the CUSTOMER/END USER. Contractor shall quote a price to CUSTOMER/END USER for provision of any requested PPB, and agrees to furnish the PPB within ten business (10) days of receipt of CUSTOMER/END USER's purchase order.

ARTICLE 10: ORDER PROCESSING CHARGE

H-GAC will apply an Order Processing Charge for each sale done through the H-GAC contract, with the exception of orders for motor vehicles. Any pricing submitted must include this charge amount per the most current H-GAC schedule. For motor vehicle orders, the Processing Charge is paid by the CUSTOMER/END USER. Contractor will need to refer to the solicitation for the Order Processing Charge.

ARTICLE 11: CHANGE OF STATUS

Contractor shall immediately notify H-GAC, in writing, of ANY change in ownership, control, dealership/franchisee status, Motor Vehicle license status, or name. Contractor shall offer written guidance to advise H-GAC if this Master Agreement shall be affected in any way by such change. H-GAC shall have the right to determine whether or not such change is acceptable, and to determine what action shall be warranted, up to and including cancellation of Master Agreement.

ARTICLE 12: REQUIREMENTS TO APPLICABLE PHYSICAL GOODS

In the case of physical goods (e.g. equipment, material, supplies, as opposed to services), all Products offered must comply with any applicable provisions of the Texas Business and Commerce Code, Title 1, Chapter 2 and with at least the following:

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a. Be new, unused, and not refurbished.
b. Not be a prototype as the general design, operation, and performance. This requirement is NOT meant to preclude the Contractor from offering new models or configurations which incorporate improvements in a current design or add functionality, but in which new model or configuration may be new to the marketplace.
c. Include all accessories which may or may not be specifically mentioned in the Master Agreement, but which are normally furnished or necessary to make the Product ready for its intended use upon delivery. Such accessories shall be assembled, installed, and adjusted to allow continuous operation of Product at time of delivery.
d. Have assemblies, sub-assemblies and component parts that are standard and interchangeable throughout the entire quantity of a Product as may be purchased simultaneously by any END USER/CUSTOMER.
e. Be designed and constructed using current industry accepted engineering and safety practices, and materials.
f. Be available for inspection at any time prior to or after procurement.

ARTICLE 13: TEXAS MOTOR VEHICLE BOARD LICENSING

All Contractors that deal in motor vehicles shall maintain current licenses that are required by the Texas Motor Vehicle Commission Code. If at any time during this Master Agreement term, any required Contractor license is denied, revoked, or not renewed, Contractor shall be in default of this Master Agreement, unless the Texas Motor Vehicle Board issues a stay or waiver. Contractor shall promptly provide copies of all current applicable Texas Motor Vehicle Board documentation to H-GAC upon request.

ARTICLE 14: INSPECTION/TESTING

All Products sold pursuant to this Master Agreement will be subject to inspection/testing by or at the direction of H-GAC and/or the ordering CUSTOMER/END USER, either at the delivery destination or the place of manufacture. In the event a Product fails to meet or exceed all requirements of this Master Agreement, and unless otherwise agreed in advance, the cost of any inspection and/or testing, will be the responsibility of the Contractor.

ARTICLE 15: ADDITIONAL REPORTING REQUIREMENTS

Contractor agrees to submit written quarterly reports to H-GAC detailing all transactions during the previous three (3) month period. Reports must include, but are not limited, to the following information:

a. CUSTOMER/END USER Name
b. Product/Service purchased, including Product Code if applicable
c. Customer Purchase Order Number
d. Purchase Order Date
e. Product/Service dollar amount
f. HGACBuy Order Processing Charge amount

ARTICLE 16: BACKGROUND CHECKS

Cooperative customers may request background checks on any awarded contractor's employees who will have direct contact with students, or for any other reason they so choose, any may require contractor to pay the cost of obtaining any background information requested by the CUSTOMER/END USER.

ARTICLE 17: PROHIBITION ON CONTRACTS WITH COMPANIES BOYCOTTING ISRAEL CERTIFICATION

As required by Chapter 2271 of the Texas Local Government Code the Contractor must verify that it 1) does not boycott Israel; and 2) will not boycott Israel during the term of the Contract. Pursuant to Section 2271.001, Texas Government Code:

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1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and

2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

ARTICLE 18: NO EXCLUDED NATION OR TERRORIST ORGANIZATION CERTIFICATION

As required by Chapter 2252 of the Texas Government Code the Contractor must certify that it is not a company engaged in active business operations with Sudan, Iran, or a foreign terrorist organization – specifically, any company identified on a list prepared and maintained by the Texas Comptroller under Texas Government Code §§806.051, 807.051, or 2252.153. (A company that the U.S. Government affirmatively declares to be excluded from its federal sanctions regime relating to Sudan, Iran, or any federal sanctions regime relating to a foreign terrorist organization is not subject to the contract prohibition.)

ARTICLE 19: PROHIBITION ON CONTRACTING WITH ENTITIES USING CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE EQUIPMENT (Effective Aug. 13, 2020 and as amended October 26, 2020)

Pursuant to 2 CFR 200.216, Contractor shall not offer equipment, services, or system that use covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. ''Covered telecommunications equipment or services means 1) telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation (or any subsidiary or affiliate of such entities); 2) for the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities); 3) telecommunications or video surveillance services provided by such entities or using such equipment; or 4) telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

Contractor must comply with requirements for certifications. The provision at 48 C.F.R Section 52.204-26 requires that Contractors review SAM prior to completing their required representations. This rule applies to all acquisitions, including acquisitions at or below the simplified acquisition threshold and to acquisitions of commercial items, including commercially available off the-shelf items.

ARTICLE 20: BUY AMERICA ACT (National School Lunch Program and Breakfast Program)

With respect to products purchased by CUSTOMER/END USER for use in the National School Lunch Program and/or National School Breakfast Program, Contractor shall comply with all federal procurement laws and regulations with respect to such programs, including the Buy American provisions set forth in 7 C.F.R. Part 210.21(d), to the extent applicable. Contractor agrees to provide all certifications required by CUSTOMER/END USER regarding such programs.

In the event Contractor or Contractor's supplier(s) are unable or unwilling to certify compliance with the Buy American Provision, or the applicability of an exception to the Buy American provision, H-GAC CUSTOMER/END USER may decide not to purchase from Contractor. Additionally, H-GAC

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CUSTOMER/END USER may require country of origin on all products and invoices submitted for payment by Contractor, and Contractor agrees to comply with any such requirement.

ARTICLE 21: BUY AMERICA REQUIREMENT (Applies only to Federally Funded Highway and Transit Projects)

With respect to products purchased by CUSTOMER/END USER for use in federally funded highway projects, Contractor shall comply with all federal procurement laws and regulations with respect to such projects, including the Buy American provisions set forth in 23 U.S.C. Section 313, 23 C.F.R. Section 635.410, as amended, and the Steel and Iron Preference provisions of Texas Transportation Code Section 223.045, to the extent applicable. Contractor agrees to provide all certifications required by CUSTOMER/END USER regarding such programs. With respect to products purchased by CUSTOMER/END USER for use in federally funded transit projects, Contractor shall comply with all federal procurement laws and regulations with respect to such projects, including the Buy American provisions set forth in 49 U.S.C. Section 5323(j)(1), 49 C.F.R. Sections 661.6 or 661.12, to the extent applicable. Contractor agrees to provide all certifications required by CUSTOMER/END USER regarding such programs.

ARTICLE 22: DOMESTIC PREFERENCE

In accordance with 2 CFR 200.322, as appropriate and to the extent consistent with law, a CUSTOMER/END USER using federal grant award funds should, to the greatest extent practicable, provide a preference for the purchase, acquisition, or use of goods, products, or materials produced in the United States (including but not limited to iron, aluminum, steel, cement, and other manufactured products). The CUSTOMER/END USER must include this requirement in all subawards including all contracts and purchase orders for work or products under the federal grant award. If Contractor intends to qualify for Purchase Orders using federal grant money, they shall work with the CUSTOMER/END USER to provide all required certifications and other documentation needed to show compliance.

ARTICLE 23: TITLE VI REQUIREMENTS

H-GAC in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all bidders that it will affirmatively ensure that any disadvantaged business enterprises will be afforded full and fair opportunity to submit in response to this Master Agreement and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

ARTICLE 24: EQUAL EMPLOYMENT OPPORTUNITY

Except as otherwise provided under 41 CFR Part 60, all Contracts and CUSTOMER/END USER Purchase Orders that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 shall be deemed to include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., pg.339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41CFR Part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

The equal opportunity clause provided under 41 CFR 60-1.4(b) is hereby incorporated by reference. Contractor agrees that such provision applies to any contract that meets the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 and agrees that it will comply with such provision.

ARTICLE 25: CLEAN AIR AND WATER POLLUTION CONTROL ACT

CUSTOMER/END USER Purchase Orders using federal funds must contain a provision that requires the Contractor to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean

Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to the Federal Rule above, Contractor certifies that it is in compliance with all applicable provisions of the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387) and will remain in compliance during the term of the Contract.

ARTICLE 26: PREVAILING WAGE

Contractor and any potential subcontractors have a duty to and shall pay the prevailing wage rate under the Davis-Bacon Act, 40 U.S.C. 276a – 276a-5, as amended, and the regulations adopted thereunder contained in 29 C.F.R. pt. 1 and 5.

ARTICLE 27: CONTRACT WORK HOURS AND SAFETY STANDARDS

As per the Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708), where applicable, all CUSTOMER/END USER Purchase Orders in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer, on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

ARTICLE 28: PROFIT AS A SEPARATE ELEMENT OF PRICE

For purchases using federal funds more than the current Simplified Acquisition Threshold of $250,000, requires negotiation of profit as a separate element of the price. See, 2 CFR 200.324(b). Contractor agrees to provide information and negotiate regarding profit as a separate element of the price for the purchase. Contractor also agrees that the total price, including profit, charged by Contractor will not exceed the awarded pricing, including any applicable discount, under any awarded contract.

ARTICLE 29: BYRD ANTI-LOBBYING AMENDMENT

Byrd Anti-Lobbying Amendment (31U.S.C. 1352) – Contractors that apply or bid for an award exceeding $100,000 must file the required anti-lobbying certification. Each tier must certify to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier, up to the CUSTOMER/END USER. As applicable, Contractor agrees to file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 USC 1352). Contractor certifies that it is currently in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352) and will continue to be in compliance throughout the term of the Contract and further certifies that:

1. No Federal appropriated funds have been paid or will be paid by or on behalf of the Contractor, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection

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with the awarding of a Federal contract, the making of a Federal Grant, the making of a Federal Loan, the entering into a cooperative Master Agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative Master Agreement.

2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing, or attempting to influence, an officer or employee of a Member of Congress in connection with a Federal contract, grant, loan, or cooperative Master Agreement, Contractor shall complete and submit Standard Form – LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
3. Contractor shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative Master Agreements) and that all subcontractors shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certificate is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

ARTICLE 30: COMPLIANCE WITH EPA REGULATIONS APPLICABLE TO GRANTS, SUBGRANTS, COOPERATIVE MASTER AGREEMENTS, AND CONTRACTS

Contractor certifies compliance with all applicable standards, orders, regulations, and/or requirements issued pursuant to the Clean Air Act of 1970, as amended (42 U.S.C. 1857(h)), Section 508 of the Clean Water Act, as amended (13 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15.

ARTICLE 31: COMPLIANCE WITH ENERGY POLICY AND CONSERVATION ACT

Contractor certifies that Contractor will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).

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Attachment-A
Routeware, Inc.
Contract: FL10-24A
Fleet Services Equipment

Manufacturer	Products/Services	Catalog Description	HGACBuy Discount Off List Price
Routeware, Inc.	Waste management fleet software covering solid waste, snow plowing, and street sweeping operations	"Routeware List Prices" document, effective March 6, 2025	0-14%
		H-GAC FL10-24A "Response Price List" document	

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CLOSED

Fleet Services Equipment-A

Request For Proposal

Public Services - HGACBuy/Cooperative Purchasing Program

92800

Close Date: No Close Date No Retention Policy

Project ID: FL10-24A

Release Date: Wednesday, February 12, 2025

Due Date: Thursday, March 6, 2025 12:00pm

Posted Wednesday, February 12, 2025 5:00am

Bid Unsealed Thursday, March 6, 2025 12:17pm by Allison Cruz

Pricing Unsealed Thursday, March 6, 2025 12:17pm by Allison Cruz

All dates & times in Central Time

Viewing Phase 3 (current)

5. Specifications/Categories/Scope of Work

This is an indefinite quantity/indefinite delivery offerings contract – The HGACBuy Customer is responsible to ensure adequate competition is performed between the various contractors or contractors outside of HGACBuy to determine price reasonableness that might be required per any funding agency. Customer will need to ensure compliance with any funding agency requirements before proceeding with a purchase order under this contract. Please consult legal counsel regarding questions concerning compliance as a contractor under this solicitation.

5.1. Categories

This solicitation is a supplement to the previously awarded contracts for FL10-24. Current FL10-24 contract holders do not need to submit a response to this solicitation.

This Solicitation is divided into separate product categories. Respondent may choose to submit a response to any of the categories or all of them. No additional weighted value will be assigned to a response that addresses more than one or all categories listed. All equipment must be the manufacturer's new and current models and must be fully operational upon delivery to the Customer.

Categories are as follows:

A. ***Vehicle Lifts and Support Equipment – Heavy Duty****:* Mobile and stationary heavy duty hydraulic vehicle lift equipment, covering such configurations as 2 and 4-post lifts, scissor lifts, parallelogram lifts, and related equipment

B. ***Vehicle Lifts and Support Equipment – Smaller Shop Designs:*** Such as jacks, cranes, dollies, and associated smaller shop material handlers
C. ***Tire and Wheel Equipment:*** Tire changers, wheel balancers, brake lathes, alignment machines, and related equipment
D. ***Exhaust Extraction Equipment:*** Exhaust extraction equipment as is commonly associated with fire stations and fleet facilities and associated with emergency vehicles, and related equipment
E. ***Lubrication and Fluid Management Equipment:*** Automated and/or manual shop lubrication equipment (e.g. fuel, brake, transmission, power steering, coolant, and refrigerant fluid exchange equipment), and related equipment
F. ***Stationary Vehicle Wash Systems:*** At a minimum, these must be presented as complete manufacturer's catalogs, with pricing on all equipment and manufacturer options. Additionally, H-GAC strongly encourages pricing of complete application-specific solutions as well. Such priced packages must be priced to include all standard and necessary manufacturer wash equipment components for basic operation, such as standard operator controls, control valves, float switches rails, water and detergent pumps, brushes, et cetera (H-GAC Member may use this as-is or customize with Respondents' priced catalog options). Such base wash system package's pricing must be **exclusive** of additional site work, such as installation, demolition, additional plumbing, electrical work, et cetera, which Respondent **must price separately**. This category also accommodates stand-alone drying systems for standard to commercial sized vehicles.
G. ***GPS Fleet Tracking Solutions:*** Complete equipment list pricing must be included and listed on solicitation pricing worksheet. Additionally, complete solutions/packages must be priced, and include, in a turn-key presentation: (1) all hardware (including digital recorders and standard GPS in-vehicle transponder-sender unit, standard wiring, cabling, harnesses, et cetera, for a single vehicle base system application, and (2) where applicable, associated, required standard "home office" software and mobile applications (Application Service Provider (ASP)/Single-Instance, Single-Tenant Legacy application, Software-as-a-Service (SaaS), or similar). Any required activation, service / monitoring, and maintenance fees **must** be detailed as such and included in Response. Such mandatory fees (and optional ones as well) that are staggered (e.g. monthly) must be presented as annual figures (calculated as the extended 12-month total) to accommodate the H-GAC purchase order system. Options, such as multi-seat licenses, additional vehicle pricing (e.g. 2+, 5+, 10+ vehicles, et cetera) **must** be priced as well. In this regard, Respondent may include supplemental clarification / itemization as needed. Additionally, Respondent must include a separate quotation document detailing all the components, software, required fees / licensing that are included in each base unit packed solution system priced.
H. ***Vehicle Video Systems:*** Complete solutions / packages designed for recording video (and audio, where applicable) inside and/or external to vehicles (cars, buses, et cetera). Follow the general guidelines and level of detail as shown in subsection 5.1.G.
I. ***Miscellaneous Catalogs:*** Portable and stationary, cold and hot water pressure washers and shop recovery systems (gas, oil/diesel, electric, natural gas, and liquefied petroleum); part washers; air compressors (portable, stationary, piston, rotary screw, et cetera); hose reels and related; undercarriage cleaners; waste oil heaters; shop/garage equipment falling under similar designs/solutions as listed herein.

NOTE 1: *Response cannot include pricing on equipment represented in other H-GAC contracts. Such equipment will be disallowed on any contract award.*

NOTE 2: *Accounting / inventory and/or fleet type software is outside the scope of this solicitation. HGACBuy has as separate Office Management Software contract for such solutions.*

5.2. Manuals and Manufacturers' Specifications

A. Contractor must supply at the time of delivery, at least one complete owner's manual (the price of which must be included in Respondent's pricing) and any applicable operations and service documentation covering the completed products as delivered and accepted.
B. Respondent must supply technical specifications which clearly show all the standard features and capabilities of the equipment in the response listing. For more response-specific "packaged" system solutions (e.g. specific vehicle wash systems), detailed quote sheets **must** also be included.

5.3. Heavy Lifting Equipment

At the time of Response submittal, for all applicable lifts, the associated equipment manufacturers must be members of the Automotive Lift Institute (ALI). Respondent must present evidence of current ALI membership and which specific models are certified. Respondent must also include the status of any pending ALI-ETL model certification(s) and the anticipated approval date.

5.4. Final Contract Deliverables

Contractor agrees to submit written quarterly reports to H-GAC detailing all transactions during the previous three (3) month period. Reports must include, but are not limited, to the following information:

- Customer Name and address
- HGACBuy confirmation number
- Product/Service purchased
- Customer Purchase Order Number
- Purchase Order Date
- Product/Service dollar amount
- HGACBuy Order Processing Charge amount

Reports must be provided to H-GAC in Excel or other acceptable electronic format by the 30th day of the month following the quarter being reported. If Contractor defaults in providing Products or Services reporting as required by the contract, recourse may be exercised through cancellation of the contract and other legal remedies as appropriate.

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AMENDMENT No. 1 to CONTRACT No. FL10-24A
For
Fleet Services Equipment
Between
HOUSTON-GALVESTON AREA COUNCIL
And
Routeware, Inc.

THIS AMENDMENT modifies the above referenced Contract as follows:

Contract date is amended through Sept 30, 2028, Midnight CST for Fleet Services Equipment.

Unless otherwise noted, this amendment goes into effect immediately**.** All other terms and conditions of this Contract shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their respective duly authorized representatives.

Sincerely,

DocuSigned by:
82EC270D5D61423...
Charles Wemple
Executive Director
Date: 8/26/2025

Signature: DEBORA TRUJILLO
DEBORA TRUJILLO (Jun 25, 2026 12:25:19 MDT)

Email: dctrujillo@santafenm.gov

Signature:

Email: jdroach@santafenm.gov

Signature: Erika Quintana

Email: efquintana@santafenm.gov

Signature: DEBORA TRUJILLO
DEBORA TRUJILLO (Jul 10, 2026 12:11:45 MDT)

Email: dctrujillo@santafenm.gov

Signature: 

Email: jdroach@santafenm.gov

CITY OF SANTA FE

Date: July 13, 2026

To: Governing Body, Finance Committee, and Public Works & Utilities Committee

From: Bill Huey, Water Division Engineer

Via: Jesse Roach, Interim Public Utilities Director Jesse Roach

Jonathan M. Montoya, Interim Water Division Director JM

John Del Mar, Engineering Supervisor JDM

Subject: Request for Approval of a Budget Amendment Request (BAR) in the amount of $6,000,000 for FY2027 to CIP 3058, Item # 21-0484/23-0182 with Sub Surface Contracting, Inc.

Vendor Name: Sub Surface Contracting, Inc.

Munis Vendor Number: 7991

ITEM AND ISSUE:

The Public Utilities Department respectfully request your review and approval of a Budget Adjustment Resolution (BAR) in the amount of $6,000,000.00 from the Water Enterprise Cash Fund to the Water WIP Construction for on-call Construction services for Sub Surface Contracting, Inc. (Bill Huey, Engineer, bchuey@santafenm.gov).

Action Requested: Approval of BAR for Price Agreement #21-0484 and #23-0182

BACKGROUND AND SUMMARY:

The Priority Line Replacement Price Agreement is an on-call requirements contract, with the Water Division issuing work orders as needed for work such as water line replacements. The contract is funded from CIP for Transmission and Distribution to work on their infrastructure.

In July 2021, City Council has awarded bid number '21/43/B for the Priority Line Replacement (PLR) Price Agreement, CIP # 3058 to Sub Surface and AAC for four (4) Fiscal Years, FY 2021-22 until FY2024-25 at the initial funding amount of $3,500,000 inclusive of NMGRT. Future funding was dependent upon the availability of CIP funds.

Contract Amendment #1 was approved April 2023 to correct supply chain delays on the previous Sub Surface PLR contract that required $467,000.00 to be paid under this contract.

Contract Amendment #2 was approved in January 2025 to increase contract amount $1,656,807.

Contract Amendment #3 was approved July 2025 to extend the contract term with Sub Surface Contracting, Inc. to 10 years from award and increase the maximum contract amount to $20,000,000.00 including NMGRT. The extended contract term will end on June 30, 2031.

The Water Division is requesting approval of the attached FY2027 BAR for $6,000,000.00 (including NMGRT) additional funding to allow for FY2027 work to be conducted.

PROCUREMENT METHOD:

ITB/PA No. 21/43/B FY 21/22 Priority Line Replacement Price Agreement, CIP # 3058 approved by City Council on 7/28/2021.

CONTRACT NUMBER:

The FY25 Munis Contract number for Sub Surface is 3202929

The FY25 Project Ledger number for Sub Surface is WTR1950535

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: Water Cash Fund / 505

Munis Org Name/Number: WTR Cap Proj / 5050395

Munis Object Name/Number: WIP Construction / 572970

Log # *{Finance use only}*:	
Journal # *{Finance use only}*:	

City of Santa Fe, New Mexico
BUDGET ADJUSTMENT REQUEST (BAR)

DEPARTMENT / DIVISION NAME	DATE
Public Utilities Department / Water Division	6/23/2026

ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE
EXPENDITURES				*{enter as positive #}*	*{enter as negative #}*
CIP WIP Construction, Priority Line Replacement	5050395	572970	WTR1950535	6,000,000	
REVENUES				*{enter as negative #}*	*{enter as positive #}*
				$ 6,000,000	$ -

JUSTIFICATION: *(use additional page if needed)*
--Attach supporting documentation/memo

BAR is needed to fund On-Call Construction services with Sub Surface Contracting, Inc. for FY27

Munis Contract #3202929

Item#21-0484 / 23-0182

{Complete section below if BAR results in a net change to ANY Fund}

Fund(s) Affected	Fund Balance Increase/(Decrease)
505	(6,000,000)
TOTAL:	**(6,000,000)**

Amanda Britt — 6/23/2026
Prepared By *{print name}* — Date

JONATHAN MONTOYA
JONATHAN MONTOYA (Jul 13, 2026 14:59:15 MDT)
Division Director Signature *{optional}* — Date

Department Director Signature — Date

{Use this form for Finance Committee/ City Council agenda items ONLY}

CITY COUNCIL APPROVAL

City Council Approval Date

Agenda Item #:

Andrew J. Hopkins
Budget Officer — Date

Finance Director *{≤ $5,000}* — Date

City Manager *{≤ $60,000}* — Date

Rev. 3/26

Signature: Bill Huey

Email: bchuey@santafenm.gov

Signature: John Del Mar
John Del Mar (Jul 13, 2026 13:35:41 PDT)

Email: jpdelmar@santafenm.gov

CITY OF SANTA FE

The Purchasing Memo

Date: July 29, 2026

To: Governing Body, Finance Committee, and Quality of Life Committee

From: Margaret Neill, Library Division Director MARGARET NEILL

Via: Sandra Emory, Community Services Department Director Sandra Emory
Marcella Apodaca, Business Operations Manager Marcella Apodaca

Subject: Southside Library Sunday Hours

Vendor Name: N/A

Munis Vendor Number: N/A

ITEM AND ISSUE:

Request Approval of a BAR in the amount of one hundred fifty-five thousand three hundred ninety dollars ($155,390) from Unanticipated GRT/One-Time Funds for the Southside Library Operations to open the Southside Library on Sundays.

CONTRACT NUMBER: NN/A

BACKGROUND AND SUMMARY:

Since the COVID-19 pandemic, the City of Santa Fe Libraries have not offered Sunday service hours. To better meet community needs and expand access to library resources, the Library Division is requesting funding to restore Sunday operations at the Southside Branch Library. The Southside Branch was identified as the most suitable location due to its central location, larger facility, ample parking, and accessibility for families. Reinstating Sunday hours will provide greater access to library services, educational programming, technology, and community resources for residents who are unable to visit during the traditional workweek.

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: General Fund/Fund 100

Munis Org Name/Number: Southside Library Ops/2510104

Munis Object Name/Number: Salaries/500110, FICA/Medicare/503100, Retirement (PERA)/503150 Med/Life/503200, Retiree Health Care/503250, Workers Comp/503350, Dental/503400, Service Contracts/510310

Budget Officer / Designee: Andrew J. Hopkins **Date:** Jul 30, 2026

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was Choose an item.

Chief Procurement Officer (CPO)/Designee: N/A **Date:** _____

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? ☐ **Yes |** ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Treasury/Point of Sale Components included? ☐ **Yes |** ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? ☐ **Yes |** ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? ☐ **Yes |** ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? ☐ **Yes |** ☒ **No**

If yes, what is the issuing agency: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? ☐ **Yes |** ☒ **No**

Project Ledger Number: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

ATTACHMENTS:

BAR
Salary Analysis
POPA

Log # *{Finance use only}*:	
Journal # *{Finance use only}*:	

City of Santa Fe, New Mexico
BUDGET ADJUSTMENT REQUEST (BAR)

DEPARTMENT / DIVISION NAME	DATE
Community Services Department/Library Division	7/29/2026

ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE
EXPENDITURES				*{enter as positive #}*	*{enter as negative #}*
Salaries	2510104	500110		74,407	
FICA/Medicare	2510104	503100		5,691	
Retirement (PERA)	2510104	503150		16,770	
Med/Life	2510104	503200		49,472	
Retiree Health Care	2510104	503250		1,489	
Workers Comp	2510104	503350		745	
Dental	2510104	503400		1,712	
Contract Services	2510104	510310		5,104	
Operating Transfer to Library Services (Library Fund)	1000101	750251		155,390	
REVENUES				*{enter as negative #}*	*{enter as positive #}*
Operating Transfer from Southsdie Library	2510104	650100		(155,390)	
				$ 155,390	$ -

JUSTIFICATION: *(use additional page if needed)*
--Attach supporting documentation/memo

Funding for Southside Library Sunday Hours from Unanticipated GRT/One-Time Funds

{Complete section below if BAR results in a net change to ANY Fund}

Fund(s) Affected	Fund Balance Increase/(Decrease)
100	(155,390)
TOTAL:	**155,390**

Marcella Apodaca	07/29/2026	*{Use this form for Finance Committee/ City Council agenda items ONLY}*	Andrew J. Hopkins	Jul 30, 2026
Prepared By *{print name}*	Date	**CITY COUNCIL APPROVAL**	Budget Officer	Date
MARGARET NEILL	Jul 29, 2026	*City Council Approval Date*		
Division Director Signature *{optional}*	Date		Finance Director *{≤ $5,000}*	Date
Sandra Emory	Jul 30, 2026	*Agenda Item #:*		
Department Director Signature	Date		City Manager *{≤ $60,000}*	Date

CITY OF SANTA FE

NEW Position Budget Analysis[1]

(All gold fields MUST be filled out)

Date of Request:	7/21/2026	**Submitted By:**	Maria Finley
Department:	Community Services	**Division:**	Library
Org Code:	2510104	**Percent Charged:**[2]	100.0%
Proposed Grade:	110	**FTE % (100% = FT):**[3]	50.0%
# of Effective Pay Periods (1 to 26):[4]	21	**Proposed Hourly:**	$ 29.362
Within Range?[5]	TRUE		
UNION STATUS:	AFSCME	**Total Annual Hours:**	840
Annual Salary:	$ 30,536		

SALARY/BENEFITS - $ IMPACT — ***Amounts to Budget***

Description	Object	Increase / (Decrease)
Salaries	500110	$ 24,664
FICA/Medicare	503100	$ 1,887
Retirement (PERA)	503150	$ 5,559
Med/Life	503200	$ 12,368
Retiree Health Care	503250	$ 493
Workers' Comp	503350	$ 247
Dental	503400	$ 428
TOTAL		**$ 45,646**

For Budget Use Only

Budget Log #

Comments/Justification *(use multiple lines below if needed):*

Request to create Part-Time Librarian at an hourly rate of $29.3620 to open the Southside Branch Library on Sundays.

Funding will come from ORG/OBJ..... and a BAR will be processed.

Department Director Approval (signature)

Budget Approval (signature)

NOTES :

[1] *All new positions require Council approval. If done during the annual budget process, Council will approve the new position(s) as part of the Department's budget; but in any case, Department Director and Budget approval is required prior to Council approval*

[2] *For split-funded positions, fill out this form for each org charged; this field should reflect the amount charged to the org filled out on the form*

[3] *For full-time positions, enter 100. For part-time positions, enter the percentage worked annually (e.g. for a half-time position, enter 50)*

[4] *Refer to the 'Pay Periods' tab; this field should reflect the number of pay periods in the current year for which the changes will be in effect*

[5] *This field turns red if the desired hourly is not within the desired range (and the field value will be "FALSE"). If this field is red and reads "FALSE", this form will be rejected by Budget.*

CITY OF SANTA FE

NEW Position Budget Analysis[1]

(All gold fields MUST be filled out)

Date of Request:	7/21/2026	**Submitted By:**	Maria Finley
Department:	Community Services	**Division:**	Library
Org Code:	2510104	**Percent Charged:**[2]	100.0%
Proposed Grade:	103	**FTE % (100% = FT):**[3]	50.0%
# of Effective Pay Periods (1 to 26):[4]	21	**Proposed Hourly:**	$ 19.740
Within Range?[5]	TRUE		
UNION STATUS:	AFSCME	**Total Annual Hours:**	840
Annual Salary:	$ 20,529		

SALARY/BENEFITS - $ IMPACT

Amounts to Budget

Description	Object	Increase / (Decrease)
Salaries	500110	$ 16,581
FICA/Medicare	503100	$ 1,268
Retirement (PERA)	503150	$ 3,737
Med/Life	503200	$ 12,368
Retiree Health Care	503250	$ 332
Workers' Comp	503350	$ 166
Dental	503400	$ 428
TOTAL		**$ 34,880**

For Budget Use Only

Budget Log #

Comments/Justification *(use multiple lines below if needed):*

Request to create Part-Time Library Technician at an hourly rate of $19.7397 to open the Southside Branch Library on Sundays. Funding will come from ORG/OBJ and a BAR will be processed. (1 of 3)

Department Director Approval (signature)

Budget Approval (signature)

NOTES :

[1] *All new positions require Council approval. If done during the annual budget process, Council will approve the new position(s) as part of the Department's budget; but in any case, Department Director and Budget approval is required prior to Council approval*

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CITY OF SANTA FE

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Department:	Community Services	**Division:**	Library
Org Code:	2510104	**Percent Charged:**[2]	100.0%
Proposed Grade:	103	**FTE % (100% = FT):**[3]	50.0%
# of Effective Pay Periods (1 to 26):[4]	21	**Proposed Hourly:**	$ 19.740
Within Range?[5]	TRUE		
UNION STATUS:	AFSCME	**Total Annual Hours:**	840
Annual Salary:	$ 20,529		

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Amounts to Budget

Description	Object	Increase / (Decrease)
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Retiree Health Care	503250	$ 332
Workers' Comp	503350	$ 166
Dental	503400	$ 428
TOTAL		**$ 34,880**

For Budget Use Only

Budget Log #

Comments/Justification *(use multiple lines below if needed):*

Request to create Part-Time Library Technician at an hourly rate of $19.7397 to open the Southside Branch Library on Sundays.

Funding will come from ORG/OBJ .....and a BAR will be processed. (2 of 3)

Department Director Approval (signature)

Budget Approval (signature)

NOTES :

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CITY OF SANTA FE

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Department:	Community Services	**Division:**	Library
Org Code:	2510104	**Percent Charged:**[2]	100.0%
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UNION STATUS:	AFSCME	**Total Annual Hours:**	840
Annual Salary:	$ 20,529		

SALARY/BENEFITS - $ IMPACT

Amounts to Budget

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FICA/Medicare	503100	$ 1,268
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Dental	503400	$ 428
TOTAL		**$ 34,880**

For Budget Use Only

Budget Log #

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Request to create Part-Time Library Technician at an hourly rate of $19.7397 to open the Southside Branch Library on Sundays.

Funding will come from ORG/OBJ .....and a BAR will be processed. (3 of 3)

Department Director Approval (signature)

Budget Approval (signature)

NOTES :

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[4] *Refer to the 'Pay Periods' tab; this field should reflect the number of pay periods in the current year for which the changes will be in effect*

[5] *This field turns red if the desired hourly is not within the desired range (and the field value will be "FALSE"). If this field is red and reads "FALSE", this form will be rejected by Budget.*

	2510104					Totals:
Salaries	500110	$24,664	$16,581	$16,581	$16,581	$74,407
FICA/Medicare	503100	$1,887	$1,268	$1,268	$1,268	$5,691
Retirement (PERA)	503150	$5,559	$3,737	$3,737	$3,737	$16,770
Med/Life	503200	$12,368	$12,368	$12,368	$12,368	$49,472
Retiree Health Care	503250	$493	$332	$332	$332	$1,489
Workers' Comp	503350	$247	$166	$166	$166	$745
Dental	503400	$428	$428	$428	$428	$1,712

Contract services	510310	5104

Total: $155,390

City of Santa Fe, New Mexico
Human Resources Action Request Form

Employee Last Name	Employee First Name	Employee No.	Employee Phone No.
Position Only			

Action Requested

Request to Hire:	Separations:	Requested Change:	
☐ New Hire	☐ Resignation (Letter Required)	☐ Promotion	☐ Add Incentive Pay
☐ Re-Employment	☐ With Notice	☐ Reclassification	☐ Deduct Incentive Pay
	☐ Without Notice	☐ Transfer	☐ Temporary Salary Increase
Proposed Effective Date for Hiring:	☐ Retirement	☐ Salary Increase	☐ End of Temporary Salary Increase
	☐ Termination	☐ Salary Decrease	☐ Temporary Promotion
	☐ Death	☐ Longevity Increase	☐ End of Temporary Promotion
	☐ Expiration of Appointment	☐ Probation Completion	☐ Change Pay Range
	☐ Expiration of Temporary Assignment	☐ Extend Probation	☐ Change Fund or Business Unit
	☐ Expiration of Term Assignment	☐ Demotion	☐ Leave of Absence (More than 10 Days)
	☐ Other:	☐ Voluntary Demotion	☒ Other: Provide thorough explanation

Comments: Creating Part-Time Librarian. (1 of 1)

	Current Information		Proposed Information	
Department:			Community Services	
Division:			Library	
Position Title:			Librarian	
Position Number:				
Fund:			251	
Business Unit:			2510104	
Position Status:	☐ Elected Official ☐ Exempt ☐ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months		☐ Elected Official ☐ Exempt ☒ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months	
Scheduled Hours:	☐ Full-Time ☐ Part-Time 1-15 hrs./week ☐ Part-Time 16-39 hrs./week		☐ Full-Time ☐ Part-Time 1-15 hrs./week ☒ Part-Time 16-39 hrs./week	
F.L.S.A Status:	☐ Exempt ☐ Non-Exempt ☐ Partial Exemption		☒ Exempt ☐ Non-Exempt ☐ Partial Exemption	
Union Status:	☐ AFSCME ☐ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union		☐ AFSCME ☒ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union	
Pay Range:			110	
Hourly Rate:			$29.3620	
Supervisor Name/Employee ID No.:		Payroll Admin:		Payroll Admin:
Location & Payroll Information:	Location Code:	Payroll Code:	Location Code:	Payroll Code:
Work & Lunch Hr. Schedule:	Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:		Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:	

Authorizations

① Division Director:	Date:	⑤ Budget Review: Budget Log #:	Date:
② Department Director:	Date:	⑥ Finance Director:	Date:
③ HR Review: HR Log #:	Date:	⑦ City Manager:	Date:
④ HR Director:	Date:	⑧ Employee Signature:	Date:

Effective Date:	HR Entry By:	Date Entered:	HR Audit By:	Date Audited:

City of Santa Fe, New Mexico
Human Resources Action Request Form

Employee Last Name	Employee First Name	Employee No.	Employee Phone No.
Position Only			

Action Requested

Request to Hire:	Separations:	Requested Change:	
☐ New Hire	☐ Resignation (Letter Required)	☐ Promotion	☐ Add Incentive Pay
☐ Re-Employment	☐ With Notice	☐ Reclassification	☐ Deduct Incentive Pay
	☐ Without Notice	☐ Transfer	☐ Temporary Salary Increase
Proposed Effective Date for Hiring:	☐ Retirement	☐ Salary Increase	☐ End of Temporary Salary Increase
	☐ Termination	☐ Salary Decrease	☐ Temporary Promotion
	☐ Death	☐ Longevity Increase	☐ End of Temporary Promotion
	☐ Expiration of Appointment	☐ Probation Completion	☐ Change Pay Range
	☐ Expiration of Temporary Assignment	☐ Extend Probation	☐ Change Fund or Business Unit
	☐ Expiration of Term Assignment	☐ Demotion	☐ Leave of Absence (More than 10 Days)
	☐ Other:	☐ Voluntary Demotion	☒ Other: Provide thorough explanation

Comments: Creating Part-Time Library Technician (1 of 3)

	Current Information		Proposed Information	
Department:			Community Services	
Division:			Library	
Position Title:			Library Technician	
Position Number:				
Fund:			251	
Business Unit:			2510104	
Position Status:	☐ Elected Official ☐ Exempt ☐ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months		☐ Elected Official ☐ Exempt ☒ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months	
Scheduled Hours:	☐ Full-Time ☐ Part-Time 1-15 hrs./week ☐ Part-Time 16-39 hrs./week		☐ Full-Time ☐ Part-Time 1-15 hrs./week ☒ Part-Time 16-39 hrs./week	
F.L.S.A Status:	☐ Exempt ☐ Non-Exempt ☐ Partial Exemption		☐ Exempt ☒ Non-Exempt ☐ Partial Exemption	
Union Status:	☐ AFSCME ☐ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union		☐ AFSCME ☒ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union	
Pay Range:			103	
Hourly Rate:			$19.7397	
Supervisor Name/Employee ID No.:		Payroll Admin:		Payroll Admin:
Location & Payroll Information:	Location Code:	Payroll Code:	Location Code:	Payroll Code:
Work & Lunch Hr. Schedule:	Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:		Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:	

Authorizations

① Division Director:	Date:	⑤ Budget Review: Budget Log #:	Date:
② Department Director:	Date:	⑥ Finance Director:	Date:
③ HR Review: HR Log #:	Date:	⑦ City Manager:	Date:
④ HR Director:	Date:	⑧ Employee Signature:	Date:

Effective Date:	HR Entry By:	Date Entered:	HR Audit By:	Date Audited:

City of Santa Fe, New Mexico
Human Resources Action Request Form

Employee Last Name	Employee First Name	Employee No.	Employee Phone No.
Position Only			

Action Requested

Request to Hire:	Separations:	Requested Change:	
☐ New Hire	☐ Resignation (Letter Required)	☐ Promotion	☐ Add Incentive Pay
☐ Re-Employment	☐ With Notice	☐ Reclassification	☐ Deduct Incentive Pay
	☐ Without Notice	☐ Transfer	☐ Temporary Salary Increase
Proposed Effective Date for Hiring:	☐ Retirement	☐ Salary Increase	☐ End of Temporary Salary Increase
	☐ Termination	☐ Salary Decrease	☐ Temporary Promotion
	☐ Death	☐ Longevity Increase	☐ End of Temporary Promotion
	☐ Expiration of Appointment	☐ Probation Completion	☐ Change Pay Range
	☐ Expiration of Temporary Assignment	☐ Extend Probation	☐ Change Fund or Business Unit
	☐ Expiration of Term Assignment	☐ Demotion	☐ Leave of Absence (More than 10 Days)
	☐ Other:	☐ Voluntary Demotion	☒ Other: Provide thorough explanation

Comments: Creating Part-Time Library Technician (2 of 3)

	Current Information		Proposed Information	
Department:			Community Services	
Division:			Library	
Position Title:			Library Technician	
Position Number:				
Fund:			251	
Business Unit:			2510104	
Position Status:	☐ Elected Official ☐ Exempt ☐ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months		☐ Elected Official ☐ Exempt ☒ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months	
Scheduled Hours:	☐ Full-Time ☐ Part-Time 1-15 hrs./week ☐ Part-Time 16-39 hrs./week		☐ Full-Time ☐ Part-Time 1-15 hrs./week ☒ Part-Time 16-39 hrs./week	
F.L.S.A Status:	☐ Exempt ☐ Non-Exempt ☐ Partial Exemption		☐ Exempt ☒ Non-Exempt ☐ Partial Exemption	
Union Status:	☐ AFSCME ☐ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union		☐ AFSCME ☒ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union	
Pay Range:			103	
Hourly Rate:			$19.7397	
Supervisor Name/Employee ID No.:		Payroll Admin:		Payroll Admin:
Location & Payroll Information:	Location Code:	Payroll Code:	Location Code:	Payroll Code:
Work & Lunch Hr. Schedule:	Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:		Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:	

Authorizations

① Division Director:	Date:	⑤ Budget Review: Budget Log #:	Date:
② Department Director:	Date:	⑥ Finance Director:	Date:
③ HR Review: HR Log #:	Date:	⑦ City Manager:	Date:
④ HR Director:	Date:	⑧ Employee Signature:	Date:

Effective Date:	HR Entry By:	Date Entered:	HR Audit By:	Date Audited:

City of Santa Fe, New Mexico
Human Resources Action Request Form

Employee Last Name	Employee First Name	Employee No.	Employee Phone No.
Position Only			

Action Requested

Request to Hire:	Separations:	Requested Change:	
☐ New Hire	☐ Resignation (Letter Required)	☐ Promotion	☐ Add Incentive Pay
☐ Re-Employment	☐ With Notice	☐ Reclassification	☐ Deduct Incentive Pay
	☐ Without Notice	☐ Transfer	☐ Temporary Salary Increase
Proposed Effective Date for Hiring:	☐ Retirement	☐ Salary Increase	☐ End of Temporary Salary Increase
	☐ Termination	☐ Salary Decrease	☐ Temporary Promotion
	☐ Death	☐ Longevity Increase	☐ End of Temporary Promotion
	☐ Expiration of Appointment	☐ Probation Completion	☐ Change Pay Range
	☐ Expiration of Temporary Assignment	☐ Extend Probation	☐ Change Fund or Business Unit
	☐ Expiration of Term Assignment	☐ Demotion	☐ Leave of Absence (More than 10 Days)
	☐ Other:	☐ Voluntary Demotion	☒ Other: Provide thorough explanation

Comments: Creating Part-Time Library Technician (3 of 3)

	Current Information		Proposed Information	
Department:			Community Services	
Division:			Library	
Position Title:			Library Technician	
Position Number:				
Fund:			251	
Business Unit:			2510104	
Position Status:	☐ Elected Official ☐ Exempt ☐ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months		☐ Elected Official ☐ Exempt ☒ Classified ☐ Term ☐ Probationary ☐ Temporary ☐ Less than 3 months ☐ 3 - 5 months ☐ 6 - 12 months	
Scheduled Hours:	☐ Full-Time ☐ Part-Time 1-15 hrs./week ☐ Part-Time 16-39 hrs./week		☐ Full-Time ☐ Part-Time 1-15 hrs./week ☒ Part-Time 16-39 hrs./week	
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Union Status:	☐ AFSCME ☐ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union		☐ AFSCME ☒ Probationary AFSCME ☐ SFFA ☐ Probationary SFFA ☐ POA ☐ Probationary POA ☐ Non-Union ☐ Probationary Non-Union	
Pay Range:			103	
Hourly Rate:			$19.7397	
Supervisor Name/Employee ID No.:		Payroll Admin:		Payroll Admin:
Location & Payroll Information:	Location Code:	Payroll Code:	Location Code:	Payroll Code:
Work & Lunch Hr. Schedule:	Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:		Lunch Hr. Schedule: ☐ 0 ☐ 30 ☐ 60 Work Schedule:	

Authorizations

① Division Director:	Date:	⑤ Budget Review: Budget Log #:	Date:
② Department Director:	Date:	⑥ Finance Director:	Date:
③ HR Review: HR Log #:	Date:	⑦ City Manager:	Date:
④ HR Director:	Date:	⑧ Employee Signature:	Date:

Effective Date:	HR Entry By:	Date Entered:	HR Audit By:	Date Audited:

CITY OF SANTA FE

The Purchasing Memo

Date: July 24, 2026

To: Governing Body, Finance Committee, and Quality of Life Committee

Via: Chief Brian Moya, Interim City Manager

Ben Valdez, Interim Chief of Police B. Valdez B. Valdez (Jul 24, 2026 14:49:32 MDT)

From: Lawrence Barnett, Deputy Chief of Police Lawrence Barnett Lawrence Barnett (Jul 24, 2026 13:36:49 MDT)

Subject: FY27 Vehicle Purchase Request

Vendor Name: Chalmers Ford, MHQ, Code 3 Service LLC

Munis Vendor Number: 1693, 3527,8602

ITEM AND ISSUE:

Request for the Approval of FY27 Police Vehicle Purchase Request. Total Amount is $2,209,187.75 for 24 vehicles, and equipment and labor costs associated with each vehicle.(Lawrence Barnett, Deputy Chief of Police, lbarnett@santafenm.gov)

BACKGROUND AND SUMMARY:

As part of the annual fleet replacement, the Santa Fe Police Department is requesting the purchase of 24 vehicles, including the purchase of the equipment and labor costs associated with each vehicle. The 24 police vehicles and associated equipment are imperative to maintain the operational capability of the Police Department. The following is the list of vehicles to be purchased.

VEHICLES	COSTS	ORG#	OBJ#
Ford Police Interceptor (7)	$359,605.75	2230310	570950
Ford 150 Responder (9)	$460,107.90	1000310	570950
Ford 150 Responder (8)	$413,024.80	2230310	570950
Total costs for 24 vehicles:	**$1,232,738.45**		

EQUIPMENT	COSTS
➢ Vehicle emergency/safety equipment, emergency lights, radio speaker, etc.	$815,826.75
➢ Radios	$160,586.55

Total costs for equipment and installation: **$976,413.30**

Grand total purchase cost: Vehicles, equipment and installation $2,209,187.75

Ford Police Interceptor Utility EcoBoost

Seven (7) Police Interceptor Utility vehicles will be purchased to replace the current Police Interceptor sedans that need replacement for the Patrol Section. The vehicles will be up fitted with the latest communication equipment, including police radios, mobile data terminals, and modems to work with our Dispatch Communications System, Records Management System and in car camera system.

The vehicle platform can accommodate varying sizes and compositions of officers while wearing protective and duty equipment. The ingress/egress for the vehicle does not require the officer to crouch down when entering the vehicle or to exit the vehicle from a crouched position. This can assist with minimizing issues with back pain, neck pain, and leg strain caused by entering/exiting the vehicle and minimizing lost time due to employee injuries. This remains a challenge with large statured officers who are issued a Police Interceptor sedan and often require them being placed in an Interceptor Utility if available.

The vehicle also provides sufficient secured storage space to accommodate communications equipment, duty equipment while also making it readily available for deployment or service when needed. The vehicle platform is also able to safely operate within the manufacturers' recommended payload capacity and gross vehicle weight rating (GVWR) without causing excessive brake, tire, and transmission wear when police vehicle equipment is installed, and duty equipment is loaded for duty use.

The vehicle comes standard as an all-wheel drive drivetrain providing improved handling stability and traction in all driving conditions. This is well suited for our community as we see all seasons. It is also the only vehicle, worldwide, that is engineered to meet the 75-mph rear-impact crash test that provides significant officer protection during a rear impact crash. Rear impact crashes are prone to occur while conducting traffic enforcement on roadways while a vehicle is parked on or alongside the roadway.

The vehicle is powered by the proven EcoBoost engine, which is reliable, fuel efficient and has allowed our Department to maintain an operational fleet with emergency response capability suitable to stand up to the rigorous work environment for law enforcement vehicles.

Ford F150 Responder
A total of 17 Ford F150 Responder trucks will be purchased. 8 Ford F150 Responders will be purchased for Administration and assigned to Police Commanders. 4 Ford F150 Responders will be purchased for the K9 Unit to replace their current trucks and sport utility vehicles. 3 Ford F150 Responders will be purchased for Patrol to be assigned to Patrol Lieutenants. 2 Ford F150 Responders will be purchased for Recruiting to replace their current trucks.

For this model year, the F150 Responder costs less than the Police Interceptor. The F150 Responder will assist personnel with the demands of their assignment and to allow additional flexibility to assist with completing tasks such as transporting large items or accessing locations where the terrain is challenging.

The vehicle is pursuit rated, with considerable street performance and off-road capability. The vehicle features a Torque-On Demand four-wheel drive which continually monitors and adjusts power delivery to all wheels to optimize traction based on road conditions or terrain. This capability allows deployment during inclement weather and in areas where roads are not well maintained within our jurisdiction. The standard vehicle engine and only offering is a 3.5L EcoBoost V6 engine and a 10-speed automatic.

The vehicle also provides sufficient secured storage space to accommodate communications equipment, duty equipment, and protective equipment while also making it readily available for deployment or service when needed. The vehicle platform is also able to safely operate within the manufacturers' recommended payload capacity and gross vehicle weight rating (GVWR) without causing excessive brake, tire, and transmission wear when police vehicle equipment is installed and duty equipment is loaded for duty use.

The vehicles will be up fitted with the latest communication equipment including police radio, mobile data terminal, and modem to work with our Dispatch Communications System and Records Management System.

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: General Fund/ Fund 100

Munis Org Name/Number: Police Admin/ 1000310

Munis Object Name/Number: Vehicles/ 570950

Fund Name/Number: Law Enforcement Fund/ Fund 223

Munis Org Name/Number: Police Admin/ 2230310

Munis Object Name/Number: Vehicles/ 570950

Fund Name/Number: Law Enforcement Fund/ Fund 223

Munis Org Name/Number: Police Admin/ 2230310

Munis Object Name/Number: Vehicle Outfitting/ 570575

Fund Name/Number: General Fund/ Fund 100

Munis Org Name/Number: Police Admin/ 1000310

Munis Object Name/Number: Vehicle Outfitting/ 570575

Budget Officer / Designee: Andrew J. Hopkins **Date:** 07/28/2026

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was NMSA 1978, Section 13-1-129, Statewide Price Agreement

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New Mexico Statewide or Other New Mexico Governmental Price Agreements - This procurement was conducted under the authority of NMSA 1978, Section 13-1-129, which permits the City to utilize price agreements established by the State of New Mexico or other New Mexico governmental entities. The underlying contract was competitively solicited and awarded on **4/25/2022** with **20-00000-21-000030** till **4/24/2027.** By purchasing through this agreement, the City secured the requested services from **Chalmers Ford DBA MHQ** while saving both time and administrative costs associated with conducting separate solicitation. Leveraging this competitively awarded contract provides the best value to the City and conserves taxpayer resources.

New Mexico Statewide or Other New Mexico Governmental Price Agreements - This procurement was conducted under the authority of NMSA 1978, Section 13-1-129, which permits the City to utilize price agreements established by the State of New Mexico or other New Mexico governmental entities. The underlying contract was

competitively solicited and awarded on **08/05/2024** with **40-00000-24-000068** till **8/05/2027.** By purchasing through this agreement, the City secured the requested services from **Don Chalmers Ford** while saving both time and administrative costs associated with conducting separate solicitation. Leveraging this competitively awarded contract provides the best value to the City and conserves taxpayer resources.

New Mexico Statewide or Other New Mexico Governmental Price Agreements - This procurement was conducted under the authority of NMSA 1978, Section 13-1-129, which permits the City to utilize price agreements established by the State of New Mexico or other New Mexico governmental entities. The underlying contract was competitively solicited and awarded on **11/18/2020** with **10-00000-20-000048** till **11/17/2026.** By purchasing through this agreement, the City secured the requested services from **Code 3 Service LLC** while saving both time and administrative costs associated with conducting separate solicitation. Leveraging this competitively awarded contract provides the best value to the City and conserves taxpayer resources.

Chief Procurement Officer (CPO)/Designee: _____ **Date:** 07/28/2026

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? ☒ **Yes** | ☐ **No**

Approval: Eric Candelaria (Jul 24, 2026 17:11:55 MDT) **Title:** _____ **Date:** 07/24/2026

Comment/Exceptions: _____

Vehicles included? ☒ **Yes** | ☐ **No**

Approval: David Tafarrillo (Jul 28, 2026 08:21:04 MDT) **Title:** Fleet manager **Date:** 07/28/2026

Comment/Exceptions: No comment

Is this a Capital Asset or Project? ☒ **Yes** | ☐ **No**

Project Ledger Number: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

ATTACHMENTS:

Vendors Quotes

Procurement Document: statewide price agreements

fy27 vehicle purchase- updated memo

Final Audit Report 2026-07-28

Created:	2026-07-24
By:	TARA RICO (trrico@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAIXgIVkM5Nf7pLQ4S4kY1VoGVK6DKr1DD
Documents:	fy27 vehicle purchase- updated memo.pdf (4 pages)
Number of Documents:	1
Document page count:	4
Number of supporting files:	0
Supporting files page count:	0

"fy27 vehicle purchase- updated memo" History

Document created by TARA RICO (trrico@santafenm.gov)
2026-07-24 - 7:30:57 PM GMT- IP address: 63.232.20.2

Document emailed to lbarnett@santafenm.gov for signature
2026-07-24 - 7:35:24 PM GMT

Email viewed by lbarnett@santafenm.gov
2026-07-24 - 7:35:58 PM GMT- IP address: 76.127.0.114

Signer lbarnett@santafenm.gov entered name at signing as Lawrence Barnett
2026-07-24 - 7:36:47 PM GMT- IP address: 76.127.0.114

Document e-signed by Lawrence Barnett (lbarnett@santafenm.gov)
Signature Date: 2026-07-24 - 7:36:49 PM GMT - Time Source: server- IP address: 76.127.0.114 - Signature Appearance Selected: MOBILE_TYPE

Document emailed to bpvaldez@santafenm.gov for signature
2026-07-24 - 7:36:52 PM GMT

Email viewed by bpvaldez@santafenm.gov
2026-07-24 - 8:49:00 PM GMT- IP address: 104.47.65.254

Signer bpvaldez@santafenm.gov entered name at signing as B. Valdez
2026-07-24 - 8:49:30 PM GMT- IP address: 107.126.26.48

Powered by Adobe Acrobat Sign

Document e-signed by B. Valdez (bpvaldez@santafenm.gov)

Signature Date: 2026-07-24 - 8:49:32 PM GMT - Time Source: server- IP address: 107.126.26.48 - Signature Appearance Selected: MOBILE_TYPE

Document emailed to Eric Candelaria (edcandelaria@santafenm.gov) for signature

2026-07-24 - 8:49:34 PM GMT

Email viewed by Eric Candelaria (edcandelaria@santafenm.gov)

2026-07-24 - 11:11:42 PM GMT- IP address: 104.47.65.254

Document e-signed by Eric Candelaria (edcandelaria@santafenm.gov)

Signature Date: 2026-07-24 - 11:11:55 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: DRAW

Document emailed to David Jaramillo (dmjaramillo@santafenm.gov) for signature

2026-07-24 - 11:11:57 PM GMT

Email viewed by David Jaramillo (dmjaramillo@santafenm.gov)

2026-07-27 - 2:42:00 PM GMT- IP address: 174.234.5.190

Email viewed by David Jaramillo (dmjaramillo@santafenm.gov)

2026-07-28 - 2:20:24 PM GMT- IP address: 174.234.2.230

Document e-signed by David Jaramillo (dmjaramillo@santafenm.gov)

Signature Date: 2026-07-28 - 2:21:04 PM GMT - Time Source: server- IP address: 174.234.2.230 - Signature Appearance Selected: MOBILE_DRAW

Agreement completed.

2026-07-28 - 2:21:04 PM GMT

CHALMERS FLEET Ford

Proposal

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

QUOTE TO: City of Santa Fe Police Department

SHIPPED TO: Ford Explorer Police Interceptor AWD-- Agate Black 3.0L Ecobost

PROPOSAL #	061026-9
PROPOSAL DATE	June 10th, 2026
MEMBER PO #.	
TERMS	Due on Receipt
SALES REP	Jocelyn Hernandez
SHIPPED VIA	Pick UP
F.O.B.	
PREPAID or COLLECT	

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	NMSPA# 40-00000-24-00068		
7	Item 9: Mid-Size Sport Utility Vehicle SUV	$ 53,715.00	$ 376,005.00
			$ -
	Options:		$ -
	Cloth Buckets/Vinyl		$ -
	10- Speed Automatic Transmission		$ -
	Police Engine Idle Feature		$ -
	Blind Spot Detection		$ -
	Remote Keyless Entry		$ -
			$ -
			$ -
7	SPA Discount (5%)	$ (2,685.75)	$ (18,800.25)
			$ -
7	Tint	$ 350.00	$ 2,450.00
			$ -
7	SPA Discount off of options (2%)	$ (7.00)	$ (49.00)
			$ -
			$ -
		SUBTOTAL	359,605.75

Units in stock
Quote Valid for 60 Days

DIRECT ALL INQUIRIES TO:
Jocelyn Hernandez
505.610.3770
jhernandez@chalmersford.com

Ford | COMMERCIAL VEHICLE CENTER

$359,605.75
PAY THIS AMOUNT

Chalmers Ford PROPOSAL

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

QUOTE TO: City of Santa Fe PD

SHIPPED TO: (8) 2026 Ford F-150 Responder- Oxford White
3.5L Ecoboost

PROPOSAL #	061026-8
PROPOSAL DATE	June 10th,2026
MEMBER PO #.	
CES PO#	
TERMS	Due on Receipt
SALES REP	Jocelyn Hernandez
SHIPPED VIA	Pick UP
F.O.B.	
PREPAID or COLLECT	

Sales Tax Rate: 0.00%

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	NMSPA # 40-00000-24-00068		
8	Item 13: Pick up, 1/2 ton	$ 56,745.00	$ 453,960.00
	Options:		$ -
	XL Series		$ -
	Running Boards		$ -
	145" Wheelbase		$ -
	3.31 Locking RR Axle		$ -
	7075# GVWR		
	Trailer Tow Package		$ -
	Trailer Brake Controller		$ -
	12" Screen		$ -
	Police Idle Feature		$ -
	Spot Lamp Driver		$ -
	Remote Keyless Entry		$ -
	18" Aluminum Wheels		$ -
	ALL WEATHER FLOOR MATS FRONT & REAR		$ -
8	SPA Discount (5%)	$ (2,793.00)	$ (22,344.00)
			$ -
	Options:		$ -
8	Spray Liner	$ 595.00	$ 4,760.00
8	Tint	$ 350.00	$ 2,800.00
			$ -
8	SPA Discount off of options (2%)	$ (18.90)	$ (151.20)
			$ -
8	Chalmers Ford Discount	$ (3,250.00)	$ (26,000.00)
			$ -
Quote Valid for 50 Days		SUBTOTAL	413,024.80
Units incoming// ETA: September 2026		TAX	0.00
		FREIGHT	
			$413,024.80 PAY THIS AMOUNT

DIRECT ALL INQUIRIES TO:
Jocelyn Hernandez
505.610.3770
jhernandez@chalmersford.com

Chalmers Ford PROPOSAL

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

QUOTE TO: City of Santa Fe PD

SHIPPED TO: (9) 2026 Ford F-150 Responder-Agate Black
3.5L Ecoboost

PROPOSAL #	061026-7
PROPOSAL DATE	June 10th,2026
MEMBER PO #.	
CES PO#	
TERMS	Due on Receipt
SALES REP	Jocelyn Hernandez
SHIPPED VIA	Pick UP
F.O.B.	
PREPAID or COLLECT	

Sales Tax Rate: 0.00%

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
	NMSPA # 40-00000-24-00068		
9	Item 13: Pick up, 1/2 ton	$ 56,260.00	$ 506,340.00
	Options:	$ -	$ -
	XL Series		$ -
	Running Boards		$ -
	145" Wheelbase		$ -
	3.31 Locking RR Axle		$ -
	7075# GVWR		
	Trailer Tow Package		$ -
	Trailer Brake Controller		$ -
	12" Screen		$ -
	Police Idle Feature		$ -
	Spot Lamp Driver		$ -
	Remote Keyless Entry		$ -
	All Weather Floor Mats Front and Rear		$ -
9	SPA Discount (5%)	$ (2,813.00)	$ (25,317.00)
			$ -
	Options:		$ -
9	Spray Liner	$ 595.00	$ 5,355.00
9	Tint	$ 350.00	$ 3,150.00
			$ -
9	SPA Discount off of options (2%)	$ (18.90)	$ (170.10)
			$ -
9	Chalmers Ford Discount	$ (3,250.00)	$ (29,250.00)
			$ -
Quote Valid for 60 Days		SUBTOTAL	460,107.90
Incoming units// ETA: Middle of July 2026		TAX	0.00
		FREIGHT	
			$460,107.90 PAY THIS AMOUNT

DIRECT ALL INQUIRIES TO:
Jocelyn Hernandez
505.610.3770
jhernandez@chalmersford.com

MHQ of New Mexico
5601 Balloon Fiesta Pkwy
Suite C
Albuquerque, NM 87113

MHQ WEST
EMERGENCY & SERVICE SOLUTIONS...
VEHICLES, GRAPHICS, EQUIPMENT & GEAR

CHALMERS Ford

Quote

Date	Estimate #
7/21/2026	22846
This quote expires in 30 days	

Name / Address	Ship To
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
		Contact Name: Eric Sanchez Contact Number: 505-231-0619 Contact E-mail: iesanchez@ci.santa-fe.nm.us Vehicle/Year: 2026 Ford PIU Type: x7 Patrol State Contract# 20-00000-21-00030 Labor pages 48, 61 and 65. Parts pages 67-69. Graphics pages 45-47.			
CSE		*Customer Supplied Equipment* - Dell Docking Station - Axon -Radio with Antenna -Printers -Cradlepoint with Antenna		0.00	0.00T
		Emergency Lighting and Siren			

	Subtotal
	Sales Tax (7.625%)
	Total

MHQ of New Mexico
5601 Balloon Fiesta Pkwy
Suite C
Albuquerque, NM 87113

MHQ WEST
EMERGENCY & SERVICE SOLUTIONS...
VEHICLES, GRAPHICS, EQUIPMENT & GEAR

CHALMERS Ford

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
MHQSUVLBAR	Whelen	Whelen Patrol Package Bundle CORE+: 1- Legacy Midnight WCX DUO Lightbar (Front)Red/White Blue/White (Rear)Red/Amber Blue/Amber 1- OEWT50 Rear Outer Edge (Red/Blue/White) 1- C399 Cencom Core + 1- CCTL7 Controller 1- C399SP OBDII Canport 1- CV2V Vehicle Sync Module 2- CEM24 24 Output Expansion Module 1- SA315P Siren Speaker 1- SAK1 Siren Speaker Bracket 2-Mega T TRIO R/B/W 8- TSS0JC T-ION Tri-Color R/B/W 2- VTX9D/E Vertex DUO Color Red/W & B/W 2- VTXADAPT Vertex Twist-in Adapter 2- 3SC0CDCR 3" Round Light White Patrol Package MSRP $12,491.40 State Contract 36% = $7,994.50	7	5,628.00	39,396.00
LINZ6D	Whelen	-Mirror Light- V-Series™ Linear Super-LED® Lightheads Horizontal Mount - Red/Clear $193.00 state contract 36% off = $123.52	7	123.52	864.64

	Subtotal
	Sales Tax (7.625%)
	Total

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VEHICLES, GRAPHICS, EQUIPMENT & GEAR
CHALMERS Ford

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
LINZ6E	Whelen	-Mirror Light- V-Series™ Linear Super-LED® Lightheads Horizontal Mount - Blue/Clear $193.00 state contract 36% off = $123.52	7	123.52	864.64
LSVBKT50	Whelen	One Pair Under the Side View Mirror Mount for Two LINSV2 Series 2020-2026 Ford PIU	7	34.95	244.65
TIONBKT1	Whelen	-Quarter Window- 90 Degree Mounting Bracket for T-Series MSRP = $20.00 State Contract 36% Off = $12.80	14	12.80	179.20
CHWLFE29	WHELEN	Siren Amplifier with One Speaker, Includes Mounting Bracket for 2020-2026 Ford Police Interceptor Utility $719.00 state contract 36% off = $460.16	7	460.16	3,221.12
ETFBSANFL	Sound Off Si...	Flashback Tail Flasher MSRP $128.00 State Contract 36% off = $81.92	7	81.92	573.44
		Push Bumper			
36-2125	Westin	2020 P.I. Utility Front Push Bumper Elite MSRP $543.77 State Contract 20% off = $435.02	7	435.02	3,045.14
36-2125PB	Westin	2020 Ford P.I. Utilities Pit-Bars (Pair) MSRP $568.39 State Contract 20% = $454.71	7	454.71	3,182.97
36-6005	Westin	Westin Light Channel, Solid for 23.5" PushBar MSRP $50.56 State Contract 20% off = $40.45	7	40.45	283.15
Materials		Whelen Mega T Westin Push Bumper Mounting Bracket x2	7	60.00	420.00
		Console & Docking Station Mount			

	Subtotal
	Sales Tax (7.625%)
	Total

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
CC-25UV-PRTR		2025-2026 Ford Police Interceptor Utility 14" Printer Console, 4" Slope, 10" Level MSRP $888.00 State Contract 20%off = $710.40	7	710.40	4,972.80
FP-MXTL2500	Troy	3" XTL2500/5000/APX6500 remote 05/07 MSRP $53.00 State Contract 20% Off $42.40	7	0.00	0.00
FP-WCENCOM-JD	Troy	4" Whelen Core CCTL7 Faceplate MSRP $53.00 State Contract 20% Off $42.40	7	0.00	0.00
AC-INBHG	Troy	4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized. MSRP $68.00 State Contract 20% off = $54.40	7	54.40	380.80
FP-USBC-2DC	Troy Products	2" face plate combo USB-C /USB port and (2) DC outlets MSRP = $95.00 State Contract 20% Off = $76.00	7	76.00	532.00
AC-MCM1	Troy	Dog-ear type microphone clip plate and clip assembly MSRP $19.00 State Contract 20% off = $15.20	21	15.20	319.20
425-3816	Jotto	Magnetic Mic - Single Pack MSRP $41.95 State Contract 20% = $33.56	14	33.56	469.84
AC-TB-ARMMNT-58	Troy	Console mounted height adjustable arm rest w/ 5x8 pad. MSRP $226.00 State Contract 20% off = $180.80	7	180.80	1,265.60

	Subtotal
	Sales Tax (7.625%)
	Total

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VEHICLES, GRAPHICS, EQUIPMENT & GEAR

CHALMERS Ford

Quote

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
CM-UV20-SL-LED	Troy	2020-26 PI Utility passenger seat mount w/slide arm dock. MSRP $815.00 State Contract 20% off = $652.00	7	652.00	4,564.00
		Partition			
TP-E-SL1-FS-SS	Troy	Full size Recessed Panel; Sliding window; Vertical bar MSRP $1,073.00 State Contract 20% off = $858.40	7	858.40	6,008.80
KP-20-FDUV-SS	Troy	2020-26 PI Utility 3 pc. Kick panel w/foot pockets. MSRP $229.00 State Contract 20% off = $183.20	7	183.20	1,282.40
WG-20-FDUV-SET	Troy	2020-26 PI Utility driver/passenger side window guards, welded bars, vertical design MSRP $343.00 State Contract 20% off = $274.40	7	274.40	1,920.80
PS-20-UVFX-OS-RL	Troy Products	2020-26 PI Utility Plastic seat with OS belts, rear partition polycarbonate window, with fire compartment MSRP = $2,500.00 State Contract 20% Off = $2,000.00	7	2,000.00286	14,000.02
AC-20-UV-HATCH	Troy	2020-26 PI Utility | 2020-24 Explorer Civilian hatch window screen; square-hole punched MSRP $173.00 State Contract 20% off = $138.40	7	138.40	968.80
		Gunlock			

	Subtotal
	Sales Tax (7.625%)
	Total

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CHALMERS Ford

Quote

Date	Estimate #
7/21/2026	22846
This quote expires in 30 days	

Name / Address	Ship To
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
GK11191B1SHK	Setina	D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key MSRP = $1,029.00 State Contract 20% = $823.20	7	823.20	5,762.40
		Rear Vault			
CP-GB403212-TL	Troy	Single-Drawer Weapon Box. Explorer, 40" W x 32" L x 12" H w/2 DL locking handles. Carpet top. MSRP $1,929.00 State Contract 20% = $1,543.20	7	1,543.20	10,802.40
CP-20UV-CARGO-DECK	TROY PRO...	2020-24 PI Utility Cargo storage system w/ electronics sliding tray, rubber mat top and gap panel MSRP = $2544.00 State Contract 20% off = $2035.20	7	2,035.20	14,246.40
		911, Radar and Scanner			
CH26.2.20.4 Hot	911 Circuits	CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP $1315.00 State Contract 20%off = $1052.00	7	1,052.00	7,364.00
BEE-III	MPH Inc	BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle	7	2,495.00	17,465.00
4910LR-152-LTRK	L-Tron	Imaging Scanner MSRP $476.00 State Contract 20% = $380.8	7	476.00	3,332.00
SAB-324-2	Panorama	GPSD4 Ford Interceptor Add On Bracket MSRP = $41.90 State Contract 0% Off	7	41.90	293.30

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
		Ballistic Armor			
A1-00261	Angel Armor	"Ford, Police Interceptor Utiliy, Level lllA Front Door, Driver Side (2020 & Newer Models)" MSRP = $850.00 State Contract 0% Off	7	1,067.12571	7,469.88
A1-00262	Angel Armor	"Ford, Police Interceptor Utiliy, Level lllA Front Door, Passenger Side (2020 & Newer Models)" MSRP = $850.00 State Contract 0% Off	7	1,067.12571	7,469.88
		Tint & Floor Mats			
TINT-FRONT WINDOWS O...	MHQ of New...	Tint front door windows only	7	95.00	665.00
TINT-FRONT-VISOR ONLY	MHQ of New...	Tint front visor only	7	55.00	385.00
4417161	weathertech	WeatherTech 2020-2026 Ford Explorer FloorLiner FRONT MSRP $114.95 State contract 10% off = $103.46	7	109.92857	769.50
		Labor, Shop Supplies & Shipping			
Labor NM	MHQ of New...	Installation Labor	462	115.00	53,130.00T
SHOP SUPPLIES LV1	MHQ of New...	Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.	7	300.00	2,100.00
Shipping		Shipping	7	500.00	3,500.00
		Graphics			
Graphics Materials		Graphics Print and Cut 2026 Ford PIU (City of Santa Fe Patrol)	7	550.00	3,850.00

	Subtotal
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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford PIU x7 Patrol

Item	MFG	Description	Qty	Price	Total
Labor GR	MHQ Graphics	Graphics Installation (5 hrs per vehicle)	35	92.00	3,220.00T
Labor GR	MHQ Graphics	Graphics Production	7	92.00	644.00T

Subtotal	$231,428.77
Sales Tax (7.625%)	$4,345.79
Total	$235,774.56

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Patrol x3

Item	MFG	Description	Qty	Price	Total
		Contact Name: Eric Sanchez Contact Number: 505-231-0619 Contact E-mail: iesanchez@ci.santa-fe.nm.us Vehicle/Year: 2026 Ford F-150 Type: x3 Patrol State Contract# 20-00000-21-00030 Labor pages 48, 61 and 65. Parts pages 67-69. Graphics pages 45-47.			
CSE		*Customer Supplied Equipment* - Dell Docking Station - Axon -Radio with Antenna -Printers -Cradlepoint with Antenna		0.00	0.00
		Emergency Lighting and Siren			

	Subtotal
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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Patrol x3

Item	MFG	Description	Qty	Price	Total
MHQTRUCKSLICK		MHQ Truck Slicktop Patrol Package Bundle CORE+: 1- BWUFX XLP Inner Edge 12 Lamp DUO WCX (Front)Red/White Blue/White 1- BSRW12 RST Inner Edge 10 Lamp DUO WCX (Rear)Red/Amber/Blue 1- C399 Cencom Core + 1- CCTL7 Controller 1- C399SP OBDII Canport 1- CV2V Vehicle Sync Module 2- CEM24 24 Output Expansion Module 1- SA315P Siren Speaker 1- SAK1 Siren Speaker Bracket 4- Mega T TRIO R/B/W 6- TSS0JCX T-ION Tri-Color R/B/W 1- 3SC0CDCR 3" Round Light White Patrol Package MSRP $12,491.40 State Contract 36% = $7,994.50	3	4,760.00	14,280.00
TCRWX6-TRIO	Whelen	6 Lamp Housing TRIO Color Tracer Bracket Mounting Included MSRP $2,102.00 State Contract 36% off = $1,345.28	6	1,262.80	7,576.80
TCRB47	Whelen	2015-2026 Ford F-150 SuperCrew Running Board Mounting Kit, for 6 Lamp Tracer™, Each	6	0.00	0.00
HSB35	Whelen	Siren Amplifier with One Speaker, Includes Mounting Bracket for 2015-2026 Ford F-150 $719.00 state contract 36% off = $460.16	3	460.16	1,380.48

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Patrol x3

Item	MFG	Description	Qty	Price	Total
Materials		Whelen T-Series F-150 Logo Mounting Bracket x2	3	40.00	120.00
ETFBSANFL	Sound Off Si...	Flashback Tail Flasher MSRP $128.00 State Contract 36% off = $81.92	3	81.92	245.76
		Push Bumper			
36-54085	WESTIN	2021-2026 F-150 Push Bumper EliteXD MSRP $1011.15 State Contract 20% = $808.92	3	808.92	2,426.76
36-54085PB		2021+ Ford F-150 Push Bumper Pit Bars	3	606.40	1,819.20
36-6015	Westin	Push Bumper Light Channel 33.1 inch Solid MSRP $50.56 State Contract 20% off = $40.45	3	40.45	121.35
Materials		Whelen Mega T Westin Push Bumper Mounting Bracket x2	3	60.00	180.00
		Console & Docking Station Mount			
CC-21F1-0713OS-PRTR	Troy	2021-2026 Ford F150 20" Printer Console with open Storage MSRP $1166.00 State Contract 20%off = $932.80	3	932.80	2,798.40
FP-MXTL2500	Troy	3" XTL2500/5000/APX6500 remote 05/07 MSRP $53.00 State Contract 20% Off $42.40	3	0.00	0.00
FP-WCENCOM-JD	Troy	4" Whelen Core CCTL7 Faceplate MSRP $53.00 State Contract 20% Off $42.40	3	0.00	0.00

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Patrol x3

Item	MFG	Description	Qty	Price	Total
AC-INBHG	Troy	4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized. MSRP $68.00 State Contract 20% off = $54.40	3	54.40	163.20
FP-SGTRAY	Troy	4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H. MSRP =$53.00 State Contract 20% off = $42.40 MSRP $50.00 State Contract 20% off = $40.00	3	42.40	127.20
FP-USBC-2DC	Troy Products	2" face plate combo USB-C /USB port and (2) DC outlets MSRP = $95.00 State Contract 20% Off = $76.00	3	76.00	228.00
AC-MCM1	Troy	Dog-ear type microphone clip plate and clip assembly MSRP $19.00 State Contract 20% off = $15.20	9	15.20	136.80
425-3816	Jotto	Magnetic Mic - Single Pack MSRP $41.95 State Contract 20% = $33.56	6	33.56	201.36
AC-TB-ARMMNT-58	Troy	Console mounted height adjustable arm rest w/ 5x8 pad. MSRP $226.00 State Contract 20% off = $180.80	3	180.80	542.40
CM-F15-SL-LED	Troy	2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount MSRP $773.00 State Contract 20% off = $618.40	3	618.40	1,855.20

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Patrol x3

Item	MFG	Description	Qty	Price	Total
		Gunlock			
GF1382FDT15F150	Setina	15-26 F-150 free standing T-rail mount MSRP = $379.00 State Contract 20% off = $303.20	3	303.20	909.60
GK11191B1SHK	Setina	D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key MSRP = $1,029.00 State Contract 20% = $823.20	3	823.20	2,469.60
		Rear Vault & Bed Cover			
XF4	Decked	Decked Cargo Box: Ford F-150 5'6" Bed MSRP = $1,599.99 State Contract 10% Off = $1,439.99	3	1,439.99	4,319.97
AD10LOCKSETV3	Decked	Decked Drawer lock set (two) with matching keys (two) MSRP $45.00 State Contract 10% = $40.50	3	40.50	121.50
448339		21-C F150/22-C LIGHTNING SUPERCREW 5.5FT BED BAKFLIP MX4 MATTE FINISH	3	1,001.77	3,005.31
		911, Radar and Scanner			
CH26.2.20.4 Hot	911 Circuits	CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP $1315.00 State Contract 20%off = $1052.00	3	1,052.00	3,156.00
CH26 15' Power Wires	911 Circuits	Optional CH26 15' Power Wires	3	6.50	19.50

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Patrol x3

Item	MFG	Description	Qty	Price	Total
BEE-III	MPH Inc	BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle	3	2,495.00	7,485.00
4910LR-152-LTRK	L-Tron	Imaging Scanner MSRP $476.00 State Contract 20% = $380.8	3	476.00	1,428.00
		Ballistic Armor			
A1-00745	Armored 1	Ford, F-150 SSV & Level lllA Front Door, Driver Side (2015 & Newer Models)	3	865.00	2,595.00
A1-00746	Armored 1	Ford, F-150 SSV, Level lllA Front Door, Passenger Side (2015 & Newer Models)	3	865.00	2,595.00
		Tint & Floor Mats			
TINT-FRONT-VISOR ONLY	MHQ of New...	Tint front visor only	3	55.00	165.00
TINT-FRONT WINDOWS O...	MHQ of New...	Tint front door windows only	3	95.00	285.00
446971V	Weathertech	2015+ F-150 Front Floor Mats WeatherTech	3	128.95	386.85
		Labor, Shop Supplies & Shipping			
Labor NM	MHQ of New...	Installation Labor	204	115.00	23,460.00T
SHOP SUPPLIES LV1	MHQ of New...	Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.	3	300.00	900.00
Shipping		Shipping	3	566.66667	1,700.00

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Patrol x3

Item	MFG	Description	Qty	Price	Total
		Graphics			
Graphics Materials		Graphics Print and Cut 2026 Ford F150 (City of Santa Fe Patrol)	3	550.00	1,650.00
Labor GR	MHQ Graphics	Graphics Installation (5 hrs per vehicle)	15	92.00	1,380.00T
Labor GR	MHQ Graphics	Graphics Production	3	92.00	276.00T

Subtotal	$92,510.24
Sales Tax (7.625%)	$1,915.10
Total	$94,425.34

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Admin x8

Item	MFG	Description	Qty	Price	Total
		Contact Name: Eric Sanchez Contact Number: 505-231-0619 Contact E-mail: iesanchez@ci.santa-fe.nm.us Vehicle/Year: 2026 Ford F-150 Type: x8 Admin State Contract# 20-00000-21-00030 Labor pages 48, 61 and 65. Parts pages 67-69. Graphics pages 45-47.			
CSE		*Customer Supplied Equipment* - Dell Docking Station - Axon -Radio with Antenna -Printers -Cradlepoint with Antenna		0.00	0.00
		Emergency Lighting and Siren			

	Subtotal
	Sales Tax (7.625%)
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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Admin x8

Item	MFG	Description	Qty	Price	Total
MHQTRUCKSLICK		MHQ Truck Slicktop Patrol Package Bundle CORE+: 1- BWUFX XLP Inner Edge 12 Lamp TRIO WCX (Front)Red/White/Blue 1- BSRW12 RST Inner Edge 10 Lamp DUO WCX (Rear)Red/Amber/Blue * x7 RST Rear Window * * x1 2250 Camper Shell * 1- C399 Cencom Core + 1- CCTL7 Controller 1- C399SP OBDII Canport 1- CV2V Vehicle Sync Module 1- CEM16 16 Output Expansion Module 1- SA315P Siren Speaker 1- SAK1 Siren Speaker Bracket 6- TSS0JCX T-ION Tri-Color R/B/W 2- White Flange on T-ION 2-U-SeriesX TRIO R/B/W 1- 3SC0CDCR 3" Round Light White Patrol Package MSRP $12,491.40 State Contract 36% = $7,994.50	8	4,760.00	38,080.00
TCRWX6-TRIO	Whelen	6 Lamp Housing TRIO Color Tracer Bracket Mounting Included MSRP $2,102.00 State Contract 36% off = $1,345.28	16	1,262.80	20,204.80
TCRB47	Whelen	2015-2026 Ford F-150 SuperCrew Running Board Mounting Kit, for 6 Lamp Tracer™, Each	16	0.00	0.00

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Admin x8

Item	MFG	Description	Qty	Price	Total
HSB35	Whelen	Siren Amplifier with One Speaker, Includes Mounting Bracket for 2015-2026 Ford F-150 $719.00 state contract 36% off = $460.16	8	460.16	3,681.28
Materials		Whelen T-Series F-150 Logo Mounting Bracket x2	8	80.00	640.00
ETFBSANFL	Sound Off Si...	Flashback Tail Flasher MSRP $128.00 State Contract 36% off = $81.92	8	81.92	655.36
		Console & Docking Station Mount			
CC-21F1-0713OS-PRTR	Troy	2021-2026 Ford F150 20" Printer Console with open Storage MSRP $1166.00 State Contract 20%off = $932.80	8	932.80	7,462.40
FP-MXTL2500	Troy	3" XTL2500/5000/APX6500 remote 05/07 MSRP $53.00 State Contract 20% Off $42.40	8	0.00	0.00
FP-WCENCOM-JD	Troy	4" Whelen Core CCTL7 Faceplate MSRP $53.00 State Contract 20% Off $42.40	8	0.00	0.00
AC-INBHG	Troy	4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized. MSRP $68.00 State Contract 20% off = $54.40	8	54.40	435.20
FP-SGTRAY	Troy	4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H. MSRP =$53.00 State Contract 20% off = $42.40 MSRP $50.00 State Contract 20% off = $40.00	8	42.40	339.20

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Item	MFG	Description	Qty	Price	Total
FP-USBC-2DC	Troy Products	2" face plate combo USB-C /USB port and (2) DC outlets MSRP = $95.00 State Contract 20% Off = $76.00	8	76.00	608.00
AC-MCM1	Troy	Dog-ear type microphone clip plate and clip assembly MSRP $19.00 State Contract 20% off = $15.20	16	15.20	243.20
425-3816	Jotto	Magnetic Mic - Single Pack MSRP $41.95 State Contract 20% = $33.56	16	33.56	536.96
AC-TB-ARMMNT-58	Troy	Console mounted height adjustable arm rest w/ 5x8 pad. MSRP $226.00 State Contract 20% off = $180.80	8	180.80	1,446.40
CM-F15-SL-LED	Troy	2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount MSRP $773.00 State Contract 20% off = $618.40	8	618.40	4,947.20
		Rear Vault & Bed Cover			
XF4	Decked	Decked Cargo Box: Ford F-150 5'6" Bed MSRP = $1,599.99 State Contract 10% Off = $1,439.99	8	1,439.99	11,519.92
AD10LOCKSETV3	Decked	Decked Drawer lock set (two) with matching keys (two) MSRP $45.00 State Contract 10% = $40.50	8	40.50	324.00

	Subtotal
	Sales Tax (7.625%)
	Total

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CHALMERS Ford

Quote

Date	Estimate #
7/21/2026	22849
This quote expires in 30 days	

Name / Address	Ship To
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Admin x8

Item	MFG	Description	Qty	Price	Total
C0090-DCGBK-BLK	Decked	Cargoglide Mounting Bracket for Drawer System MSRP = $100.00 State Contract 10% Off = $90.00	1	90.00	90.00T
DCG1500-6348	Decked	CargoGlide 1500 / 75% / 48" W / 63" L for Fullsize - Short Bed Length: 5'5"-5'7" / Payload: 1500 lbs / CG Extension: 79%	1	1,349.10	1,349.10T
448339		21-C F150/22-C LIGHTNING SUPERCREW 5.5FT BED BAKFLIP MX4 MATTE FINISH	7	1,001.77143	7,012.40
		Camper Shell			
CAMPER ARE	ARE	ARE Camper Shell - Oxford White 2026 Ford F-150 5'6" Bed DS & PS T-Handle Doors Rear Window Door with Dual Handles 12V Dome Light Front Picture Window MSRP $3,789.95	1	3,410.96	3,410.96
TSS0JCX	Whelen	*White Flange* Ion T-Series Trio, RBW, Smoked Lens MSRP = $232.00 State Contract 36% Off = $148.48	4	148.48	593.92
TIONWEDG	Whelen	This kit comes with (2) 5-degree T-ION blocks and (1) 15-degree block MSRP $19.00 State Contract 35% = $12.35	4	12.35	49.40
		911 Harness, Scanner			

	Subtotal
	Sales Tax (7.625%)
	Total

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Admin x8

Item	MFG	Description	Qty	Price	Total
CH26.2.20.4 Hot	911 Circuits	CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP $1315.00 State Contract 20%off = $1052.00	8	1,052.00	8,416.00
CH26 15' Power Wires	911 Circuits	Optional CH26 15' Power Wires	8	6.50	52.00
4910LR-152-LTRK	L-Tron	Imaging Scanner MSRP $476.00 State Contract 20% = $380.8	8	476.00	3,808.00
		***Radar**			
BEE-III	MPH Inc	BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle	8	2,495.00	19,960.00
		Tint & Floor Mats			
TINT-FRONT-VISOR ONLY	MHQ of New...	Tint front visor only	8	55.00	440.00
TINT-FRONT WINDOWS O...	MHQ of New...	Tint front door windows only	8	95.00	760.00
446971V	Weathertech	2015+ F-150 Front Floor Mats WeatherTech	8	128.95	1,031.60
		Labor, Shop Supplies & Shipping			
Labor NM	MHQ of New...	Installation Labor	440	115.00	50,600.00T
SHOP SUPPLIES LV1	MHQ of New...	Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.	8	300.00	2,400.00
Shipping		Shipping	8	493.75	3,950.00

Subtotal	$195,047.30
Sales Tax (7.625%)	$3,967.98
Total	$199,015.28

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Quote

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7/21/2026	22854
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City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Recruiting x2

Item	MFG	Description	Qty	Price	Total
		Contact Name: Eric Sanchez Contact Number: 505-231-0619 Contact E-mail: iesanchez@ci.santa-fe.nm.us Vehicle/Year: 2026 Ford F-150 Type: x2 Recruiting State Contract# 20-00000-21-00030 Labor pages 48, 61 and 65. Parts pages 67-69. Graphics pages 45-47.			
CSE		*Customer Supplied Equipment* - Dell Docking Station - Axon -Radio with Antenna -Printers -Cradlepoint with Antenna		0.00	0.00
		Emergency Lighting and Siren			

	Subtotal
	Sales Tax (7.625%)
	Total

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Recruiting x2

Item	MFG	Description	Qty	Price	Total
MHQTRUCKSLICK		MHQ Truck Slicktop Patrol Package Bundle CORE+: 1- BWUFX XLP Inner Edge 12 Lamp DUO WCX (Front)Red/White Blue/White 1- WX2250F 10-Lamp DUO WCX (Rear)Red/Amber Blue/Amber 1- C399 Cencom Core + 1- CCTL7 Controller 1- C399SP OBDII Canport 1- CV2V Vehicle Sync Module 2- CEM24 24 Output Expansion Module 1- SA315P Siren Speaker 1- SAK1 Siren Speaker Bracket 2- Mega T TRIO R/B/W 8- TSS0JCX T-ION Tri-Color R/B/W 2- U Series TRIO R/B/W 1- 3SC0CDCR 3" Round Light White Patrol Package MSRP $12,491.40 State Contract 36% = $7,994.50	2	4,760.00	9,520.00
TCRWX6-TRIO	Whelen	6 Lamp Housing TRIO Color Tracer Bracket Mounting Included MSRP $2,102.00 State Contract 36% off = $1,345.28	4	1,262.80	5,051.20
TCRB47	Whelen	2015-2026 Ford F-150 SuperCrew Running Board Mounting Kit, for 6 Lamp Tracer™, Each	4	0.00	0.00

	Subtotal
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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Recruiting x2

Item	MFG	Description	Qty	Price	Total
HSB35	Whelen	Siren Amplifier with One Speaker, Includes Mounting Bracket for 2015-2026 Ford F-150 $719.00 state contract 36% off = $460.16	2	460.16	920.32
Materials		Whelen T-Series F-150 Logo Mounting Bracket x2	2	80.00	160.00
ETFBSANFL	Sound Off Si...	Flashback Tail Flasher MSRP $128.00 State Contract 36% off = $81.92	2	81.92	163.84
		Push Bumper			
36-54085	WESTIN	2021-2026 F-150 Push Bumper EliteXD MSRP $1011.15 State Contract 20% = $808.92	2	808.92	1,617.84
36-54085PB		2021+ Ford F-150 Push Bumper Pit Bars	2	606.40	1,212.80
36-6015	Westin	Push Bumper Light Channel 33.1 inch Solid MSRP $50.56 State Contract 20% off = $40.45	2	40.45	80.90
Materials		Whelen Mega T Westin Push Bumper Mounting Bracket x2	2	60.00	120.00
		Console & Docking Station Mount			
CC-21F1-0713OS-PRTR	Troy	2021-2026 Ford F150 20" Printer Console with open Storage MSRP $1166.00 State Contract 20%off = $932.80	2	932.80	1,865.60
FP-MXTL2500	Troy	3" XTL2500/5000/APX6500 remote 05/07 MSRP $53.00 State Contract 20% Off $42.40	2	0.00	0.00
FP-WCENCOM-JD	Troy	4" Whelen Core CCTL7 Faceplate MSRP $53.00 State Contract 20% Off $42.40	2	0.00	0.00

	Subtotal
	Sales Tax (7.625%)
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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Recruiting x2

Item	MFG	Description	Qty	Price	Total
AC-INBHG	Troy	4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized. MSRP $68.00 State Contract 20% off = $54.40	2	54.40	108.80
FP-SGTRAY	Troy	4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H. MSRP =$53.00 State Contract 20% off = $42.40 MSRP $50.00 State Contract 20% off = $40.00	2	42.40	84.80
FP-USBC-2DC	Troy Products	2" face plate combo USB-C /USB port and (2) DC outlets MSRP = $95.00 State Contract 20% Off = $76.00	2	76.00	152.00
AC-MCM1	Troy	Dog-ear type microphone clip plate and clip assembly MSRP $19.00 State Contract 20% off = $15.20	6	15.20	91.20
425-3816	Jotto	Magnetic Mic - Single Pack MSRP $41.95 State Contract 20% = $33.56	4	33.56	134.24
AC-TB-ARMMNT-58	Troy	Console mounted height adjustable arm rest w/ 5x8 pad. MSRP $226.00 State Contract 20% off = $180.80	2	180.80	361.60
CM-F15-SL-LED	Troy	2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount MSRP $773.00 State Contract 20% off = $618.40	2	618.40	1,236.80

	Subtotal
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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Recruiting x2

Item	MFG	Description	Qty	Price	Total
		Gunlock			
GF1382FDT15F150	Setina	15-26 F-150 free standing T-rail mount MSRP = $379.00 State Contract 20% off = $303.20	2	303.20	606.40
GK11191B1SHK	Setina	D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key MSRP = $1,029.00 State Contract 20% = $823.20	2	823.20	1,646.40
		Rear Vault & Bed Cover			
XF4	Decked	Decked Cargo Box: Ford F-150 5'6" Bed MSRP = $1,599.99 State Contract 10% Off = $1,439.99	2	1,439.99	2,879.98
C0090-DCGBK-BLK	Decked	Cargoglide Mounting Bracket for Drawer System MSRP = $100.00 State Contract 10% Off = $90.00	2	90.00	180.00
DCG1500-6348	Decked	CargoGlide 1500 / 75% / 48" W / 63" L for Fullsize - Short Bed Length: 5'5"-5'7" / Payload: 1500 lbs / CG Extension: 79%	2	1,349.10	2,698.20
AD10LOCKSETV3	Decked	Decked Drawer lock set (two) with matching keys (two) MSRP $45.00 State Contract 10% = $40.50	2	40.50	81.00
		Camper Shell			

Subtotal	
Sales Tax (7.625%)	
Total	

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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Recruiting x2

Item	MFG	Description	Qty	Price	Total
CAMPER ARE	ARE	ARE Camper Shell - Agate Black 2026 Ford F-150 5'6" Bed No Window Sides Solid Rear Door with T-Handles 12V Dome Light Front Picture Window MSRP $3,475.00	2	3,127.50	6,255.00
TSS0JCX	Whelen	Ion T-Series Trio, RBW, Smoked Lens MSRP = $232.00 State Contract 36% Off = $148.48	4	148.48	593.92
TIONWEDG	Whelen	This kit comes with (2) 5-degree T-ION blocks and (1) 15-degree block MSRP $19.00 State Contract 35% = $12.35	4	12.35	49.40
		911, Radar and Scanner			
CH26.2.20.4 Hot	911 Circuits	CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP $1315.00 State Contract 20%off = $1052.00	2	1,052.00	2,104.00
CH26 15' Power Wires	911 Circuits	Optional CH26 15' Power Wires	2	6.50	13.00
BEE-III	MPH Inc	BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle	2	2,495.00	4,990.00
4910LR-152-LTRK	L-Tron	Imaging Scanner MSRP $476.00 State Contract 20% = $380.8	2	476.00	952.00

	Subtotal
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	Total

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 Recruiting x2

Item	MFG	Description	Qty	Price	Total
		Ballistic Armor			
A1-00745	Armored 1	Ford, F-150 SSV & Level lllA Front Door, Driver Side (2015 & Newer Models)	2	865.00	1,730.00
A1-00746	Armored 1	Ford, F-150 SSV, Level lllA Front Door, Passenger Side (2015 & Newer Models)	2	865.00	1,730.00
		Tint & Floor Mats			
TINT-FRONT-VISOR ONLY	MHQ of New...	Tint front visor only	2	55.00	110.00
TINT-FRONT WINDOWS O...	MHQ of New...	Tint front door windows only	2	95.00	190.00
446971V	Weathertech	2015+ F-150 Front Floor Mats WeatherTech	2	128.95	257.90
		Labor, Shop Supplies & Shipping			
Labor NM	MHQ of New...	Installation Labor	130	115.00	14,950.00T
SHOP SUPPLIES LV1	MHQ of New...	Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.	2	300.00	600.00
Shipping		Shipping	2	625.00	1,250.00
		Graphics TBD			

Subtotal	$66,749.14
Sales Tax (7.625%)	$1,139.94
Total	$67,889.08

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Quote

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7/21/2026	22857
This quote expires in 30 days	

Name / Address	Ship To
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
		Contact Name: Eric Sanchez Contact Number: 505-231-0619 Contact E-mail: iesanchez@ci.santa-fe.nm.us Vehicle/Year: 2026 Ford F-150 Type: x4 K9 Patrols State Contract# 20-00000-21-00030 Labor pages 48, 61 and 65. Parts pages 67-69. Graphics pages 45-47.			
CSE		*Customer Supplied Equipment* - Dell Docking Station - Axon -Radio with Antenna -Printers -Cradlepoint with Antenna		0.00	0.00
		Emergency Lighting and Siren			

	Subtotal
	Sales Tax (7.625%)
	Total

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7/21/2026	22857
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Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
MHQTRUCKLBAR		MHQ Truck Slicktop Patrol Package Bundle CORE+: 1- Legacy Midnght WCX DUO Lightbar(Front)Red/White Blue/White (Rear)Red/Amber Blue/Amber 1- C399 Cencom Core + 1- CCTL7 Controller 1- C399SP OBDII Canport 1- CV2V Vehicle Sync Module 2- CEM24 24 Output Expansion Module 1- SA315P Siren Speaker 1- SAK1 Siren Speaker Bracket 4- Mega T TRIO R/B/W 8- TSS0JCX T-ION Tri-Color R/B/W 1- 3SC0CDCR 3" Round Light White Patrol Package MSRP $12,491.40 State Contract 36% = $7,994.50	4	5,208.00	20,832.00
TCRWX6-TRIO	Whelen	6 Lamp Housing TRIO Color Tracer Bracket Mounting Included MSRP $2,102.00 State Contract 36% off = $1,345.28	8	1,262.80	10,102.40
TCRB47	Whelen	2015-2026 Ford F-150 SuperCrew Running Board Mounting Kit, for 6 Lamp Tracer™, Each	8	0.00	0.00
HSB35	Whelen	Siren Amplifier with One Speaker, Includes Mounting Bracket for 2015-2026 Ford F-150 $719.00 state contract 36% off = $460.16	4	460.16	1,840.64
Materials		Whelen T-Series F-150 Logo Mounting Bracket x2	4	80.00	320.00

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	Sales Tax (7.625%)
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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
ETFBSANFL	Sound Off Si...	Flashback Tail Flasher MSRP $128.00 State Contract 36% off = $81.92	4	81.92	327.68
		Push Bumper			
36-54085	WESTIN	2021-2026 F-150 Push Bumper EliteXD MSRP $1011.15 State Contract 20% = $808.92	4	808.92	3,235.68
36-54085	WESTIN	2021-2024 F-150 Push Bumper EliteXD MSRP $1011.15 State Contract 20% = $808.92	4	808.92	3,235.68
36-6015	Westin	Push Bumper Light Channel 33.1 inch Solid MSRP $50.56 State Contract 20% off = $40.45	4	40.45	161.80
Materials		Whelen Mega T Westin Push Bumper Mounting Bracket x2	4	60.00	240.00
		Console & Docking Station Mount			
CC-21F1-0713OS-PRTR	Troy	2021-2026 Ford F150 20" Printer Console with open Storage MSRP $1166.00 State Contract 20%off = $932.80	4	932.80	3,731.20
FP-MXTL2500	Troy	3" XTL2500/5000/APX6500 remote 05/07 MSRP $53.00 State Contract 20% Off $42.40	4	0.00	0.00
FP-WCENCOM-JD	Troy	4" Whelen Core CCTL7 Faceplate MSRP $53.00 State Contract 20% Off $42.40	4	0.00	0.00

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(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
AC-INBHG	Troy	4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized. MSRP $68.00 State Contract 20% off = $54.40	4	54.40	217.60
FP-SGTRAY	Troy	4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H. MSRP =$53.00 State Contract 20% off = $42.40 MSRP $50.00 State Contract 20% off = $40.00	4	42.40	169.60
FP-USBC-2DC	Troy Products	2" face plate combo USB-C /USB port and (2) DC outlets MSRP = $95.00 State Contract 20% Off = $76.00	4	76.00	304.00
AC-MCM1	Troy	Dog-ear type microphone clip plate and clip assembly MSRP $19.00 State Contract 20% off = $15.20	12	15.20	182.40
425-3816	Jotto	Magnetic Mic - Single Pack MSRP $41.95 State Contract 20% = $33.56	8	33.56	268.48
AC-TB-ARMMNT-58	Troy	Console mounted height adjustable arm rest w/ 5x8 pad. MSRP $226.00 State Contract 20% off = $180.80	4	180.80	723.20
CM-F15-SL-LED	Troy	2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount MSRP $773.00 State Contract 20% off = $618.40	4	618.40	2,473.60

	Subtotal
	Sales Tax (7.625%)
	Total

MHQ of New Mexico
5601 Balloon Fiesta Pkwy
Suite C
Albuquerque, NM 87113

MHQ WEST
EMERGENCY & SERVICE SOLUTIONS...
VEHICLES, GRAPHICS, EQUIPMENT & GEAR

CHALMERS Ford

Quote

Date	Estimate #
7/21/2026	22857
This quote expires in 30 days	

Name / Address	Ship To
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
		Gunlock			
GK0068E	Setina	Single T-Rail Mount 1080E Blac-Rac MSRP =$889.00 state contract 20% off = $711.20	4	711.20	2,844.80
GK10271UHKSSCAXL	Setina	Single T-Rail Mount Universal XL Handcuff Override. MSRP= $409.00 State Contract 20% = $327.20	4	327.20	1,308.80
		K9 Cage			
K9-F23-SDS-3-B	Havis	Standard K9 Transport System With Side Door Storage For 2017-2026 Ford F-Series – Black MSRP $8488.00 State Contract 20%off = $6790.40	4	6,790.40	27,161.60
K9-A-104	Havis	K9 Transport & Window guard option Kit includes 10" fan (K9-A-301) and fan mount kit with hardware (WGI007335) MSRP = $717.00 State Contract 20% Off = $573.60	4	573.60	2,294.40
K9-A-103	Havis	K9 Transport Water Bowl Option MSRP = $94.00 State Contract 20% Off = $75.20	4	75.20	300.80
K9-A-201	Havis	K9 Transport Hot-N-Pop Unit Option Includes Heat Alarm Pro - K9-A-203, Remote Door Pop System, C-EB35-RHP-1P Bracket, MSRP = $3,564.00 State Contract 20% Off = $2,851.20	4	2,851.20	11,404.80
ICM-AX3-2		Internal Camera Mounting Two-Piece Bracket for Axon Fleet 3 Interior Camera MSRP $35.00 State Contract 20%off = $28.00	4	28.00	112.00

	Subtotal
	Sales Tax (7.625%)
	Total

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CHALMERS Ford

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Name / Address	Ship To
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
		Rear Vault & Bed Cover			
XF4	Decked	Decked Cargo Box: Ford F-150 5'6" Bed MSRP = $1,599.99 State Contract 10% Off = $1,439.99	4	1,439.99	5,759.96
AD10LOCKSETV3	Decked	Decked Drawer lock set (two) with matching keys (two) MSRP $45.00 State Contract 10% = $40.50	4	40.50	162.00
C0090-DCGBK-BLK	Decked	Cargoglide Mounting Bracket for Drawer System MSRP = $100.00 State Contract 10% Off = $90.00	4	90.00	360.00
DCG1500-6348	Decked	CargoGlide 1500 / 75% / 48" W / 63" L for Fullsize - Short Bed Length: 5'5"-5'7" / Payload: 1500 lbs / CG Extension: 79%	4	1,349.10	5,396.40
		Camper Shell			
CAMPER ARE	ARE	ARE Camper Shell - Agate Black 2026 Ford F-150 5'6" Bed DS & PS T-Handle Doors Solid Rear Door with T-Handles 12V Dome Light Front Picture Window MSRP $3,789.95	4	3,410.96	13,643.84
TSS0JCX	Whelen	Ion T-Series Trio, RBW, Smoked Lens MSRP = $232.00 State Contract 36% Off = $148.48	4	148.48	593.92

	Subtotal
	Sales Tax (7.625%)
	Total

MHQ of New Mexico
5601 Balloon Fiesta Pkwy
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Quote

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Name / Address	Ship To
City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
TIONWEDG	Whelen	This kit comes with (2) 5-degree T-ION blocks and (1) 15-degree block MSRP $19.00 State Contract 35% = $12.35	4	12.35	49.40
		911, Radar and Scanner			
CH26.2.20.4 Hot	911 Circuits	CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP $1315.00 State Contract 20%off = $1052.00	4	1,052.00	4,208.00
CH26 15' Power Wires	911 Circuits	Optional CH26 15' Power Wires	4	6.50	26.00
BEE-III	MPH Inc	BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle	4	2,495.00	9,980.00
4910LR-152-LTRK	L-Tron	Imaging Scanner MSRP $476.00 State Contract 20% = $380.8	4	476.00	1,904.00
		Ballistic Armor			
A1-00745	Armored 1	Ford, F-150 SSV & Level lllA Front Door, Driver Side (2015 & Newer Models)	4	865.00	3,460.00
A1-00746	Armored 1	Ford, F-150 SSV, Level lllA Front Door, Passenger Side (2015 & Newer Models)	4	865.00	3,460.00
		Tint & Floor Mats			
TINT-FRONT-VISOR ONLY	MHQ of New...	Tint front visor only	2	55.00	110.00
TINT-FRONT/REAR WIND...	MHQ of New...	Ceramic Window Tint all Cab Vehicle Windows	4	400.00	1,600.00

	Subtotal
	Sales Tax (7.625%)
	Total

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CHALMERS Ford

Quote

Date	Estimate #
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City of Santa Fe Police Department Eric Sanchez 2515 Camino Entrada Santa Fe, NM 87505 505-210-2551 iesanchez@santafenm.gov	

Phone	Cell	Email	Visit our Website	Project
(505) 821-0667	(505) 249-3180	gtrujillo@mhqwest.com	www.mhqwest.com	2026 Ford F-150 K9 x4

Item	MFG	Description	Qty	Price	Total
446971V	Weathertech	2015+ F-150 Front Floor Mats WeatherTech	4	128.95	515.80
		Labor, Shop Supplies & Shipping			
Labor NM	MHQ of New...	Installation Labor	520	115.00	59,800.00T
SHOP SUPPLIES LV1	MHQ of New...	Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.	4	300.00	1,200.00
Shipping		Shipping	4	900.00	3,600.00
		Graphics			
Graphics Materials		Graphics Print and Cut 2026 Ford F150 (City of Santa Fe Patrol)	4	550.00	2,200.00
Labor GR	MHQ Graphics	Graphics Installation	20	92.00	1,840.00T
Labor GR	MHQ Graphics	Graphics Design and Production	4	92.00	368.00T

Subtotal	$214,030.48
Sales Tax (7.625%)	$4,728.11
Total	$218,758.59

PROPOSAL

Santa Fe Police Department
Attention: Accounts Payable
2515 Camino Entrada
SANTA FE NM 87507
USA

Date
5 Jun 2026

Expiry
3 Sep 2026

Quote Number
20265381

Reference
Mobile Patrol Car

CODE 3 SERVICE, LLC
2323 Aztec Rd NE - STE B
Albuquerque, NM 87107
ABQ (505) 407 2310
Taos (575) 737 8884
Roswell (575) 363 3135

Item	Description	Quantity	Unit Price	Discount	Tax	Amount USD
VM-8000	Kenwood Viking 8000 Mobile Radio KCH-20 Control Head with External Speaker Dual Band (VHF & 7/800) P25, P25 Trunking, TDMA, LLA, AES Multi-Key Encryption, OTAP, OTIP, Wifi, GPS, Bluetooth, and 3 Year Warranty	24.00	8,553.20	25.00%	Tax Exempt	153,957.60
ANTKIT	Vehicle Antenna Kit - Includes NMO roof mount, 17' low loss coax, connector, and Antenna Tri-Band With Spring	24.00	275.00	25.00%	Tax Exempt	4,950.00
PROGRAM	2-way Radio Programming	24.00	65.00		7.625%	1,560.00
				Subtotal *(includes a discount of 52,969.20)*		160,467.60
					TOTAL TAX	118.95
					TOTAL USD	**160,586.55**

Terms

New Mexico State Contract
Communications, Radio Equipment, Parts, Accessories and Related Services
SPA Number 10-00000-20-00048

State of NM Vendor # 116813

Proposal Terms & Conditions

All proposals are valid for 30 days from the date issued. We reserve the right to withdraw a proposal at any time and for any reason. Shipping or freight charges may be added to the final invoice if they are not explicitly included in the proposal.

Please note that due to ongoing fluctuations in U.S. trade policy, including the implementation and partial suspension of tariffs on goods from countries such as Mexico, Canada, and China, pricing remains subject to change. While we have made efforts to avoid immediate adjustments, the situation remains fluid. We are actively working with our suppliers to mitigate potential cost impacts and maintain the best possible pricing for our customers.

As this situation evolves, customers should be aware that price increases may occur at any time without prior notice.

Docusign Envelope ID: FFF20437-743A-8892-8196-B354DE72BE6F

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor: **13 Vendors**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested at Time of Order**

Number**: 40-00000-24-00068**

Amendment No.**: Four**

Term**: August 6, 2025 – August 5, 2027**

Procurement Specialist: **Kimberly A Hunt-Brown**

Telephone No.: **(505) 490-3152**

Email: **Kimberly.Hunt-Brown@gsd.nm.gov**

Title: **Automotive Vehicles**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from August 6, 2026 to August 5, 2027 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 6/29/2026

Certificate Of Completion

Envelope Id: FFF20437-743A-8892-8196-B354DE72BE6F
Status: Completed
Subject: 40-00000-24-00068 Automotive Vehicles A004 FINAL
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Kimberly A Hunt-Brown
1100 S Saint Francis Dr
Santa Fe, NM 87502
Kimberly.Hunt-Brown@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
6/29/2026 10:51:54 AM
Security Appliance Status: Connected

Holder: Kimberly A Hunt-Brown
Kimberly.Hunt-Brown@gsd.nm.gov
Pool: StateLocal

Location: DocuSign

Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO **Electronic Record and Signature Disclosure:** Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/29/2026 10:53:31 AM Viewed: 6/29/2026 11:08:19 AM Signed: 6/29/2026 11:08:26 AM
Kimberly A Hunt-Brown Kimberly.Hunt-Brown@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via Docusign	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/29/2026 11:08:27 AM Viewed: 6/29/2026 11:13:09 AM Signed: 6/29/2026 11:13:14 AM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/29/2026 11:13:15 AM Viewed: 6/29/2026 11:44:31 AM Signed: 6/29/2026 11:44:35 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	6/29/2026 10:53:31 AM
Certified Delivered	Security Checked	6/29/2026 11:44:31 AM
Signing Complete	Security Checked	6/29/2026 11:44:35 AM
Completed	Security Checked	6/29/2026 11:44:35 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: E3E533AA-EED6-4FE6-979F-57BB69BAE783

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
13 Vendors

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Number**: 40-00000-24-00068**

Amendment No.**: Three**

Term**: August 6, 2025 – August 5, 2026**

JC

Procurement Specialist**: Jessica Chavez**

Telephone No.**: (505) 500-9824**

Email: **jessica.chavez@gsd.nm.gov**

Title**: Automotive Vehicles**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from August 6, 2025 to August 5, 2026 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 8/4/2025

Certificate Of Completion

Envelope Id: E3E533AA-EED6-4FE6-979F-57BB69BAE783
Status: Completed
Subject: Please DocuSign: SPD SPA
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Jessica Chavez
1100 S Saint Francis Dr
Santa Fe, NM 87502
jessica.chavez@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
7/28/2025 8:55:09 AM
Holder: Jessica Chavez
jessica.chavez@gsd.nm.gov
Location: DocuSign

Security Appliance Status: Connected
Pool: StateLocal

Storage Appliance Status: Connected
Pool: General Services Department
Location: Docusign

Signer Events	Signature	Timestamp
Vanessa LeBlanc vanessa.leblanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 7/28/2025 9:01:34 AM Viewed: 7/28/2025 9:25:56 AM Signed: 7/28/2025 9:31:27 AM
Electronic Record and Signature Disclosure: Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4		
Jessica Chavez jessica.chavez@gsd.nm.gov Procurement Specialist II Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 7/28/2025 9:31:28 AM Viewed: 8/4/2025 8:23:28 AM Signed: 8/4/2025 8:23:56 AM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 8/4/2025 8:23:57 AM Viewed: 8/4/2025 8:39:26 AM Signed: 8/4/2025 8:39:35 AM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
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Signing Complete	Security Checked	8/4/2025 8:39:35 AM
Completed	Security Checked	8/4/2025 8:39:35 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

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C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: 9FD961B1-9A33-4FC3-8316-F7E9CA1E8265

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AG) 0000137865
MCLL., Inc
377 Emilio Lopez Rd
Los Lunas, NM 87031

Attn: Karen Sluga
Phone: (505) 866-3180
Email: karen@melloyfleet.com

Number**: 40-00000-24-00068**

Amendment No**: Two**

Term**: August 6, 2024 – August 5, 2025**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist**: Jessica Chavez** JC

Telephone No**.: (505) 500-9824**

Email: **Jessica.Chavez@gsd.nm.gov**

Title**: Automotive Vehicles**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

Please see the following revised item for vendor (AG) MCLL., LLC; Item 8

8	1	% Disc	Sports Utility Vehicle (SUV), BEV/PHEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AG)** **1% Chevrolet Blazer EV RWD/eAWD** **1% Chevrolet Blazer EV eAWD Police** **1% Chevrolet Equinox EV**

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Natalie Martinez

Date: 4/10/2025

Dorothy Mendonca
New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

Certificate Of Completion

Envelope Id: 9FD961B1-9A33-4FC3-8316-F7E9CA1E8265
Status: Completed
Subject: Please DocuSign: SPD SPA
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Jessica Chavez
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
jessica.chavez@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
4/10/2025 9:11:13 AM
Holder: Jessica Chavez
jessica.chavez@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: General Services Department
Location: Docusign

Signer Events	Signature	Timestamp
Vanessa LeBlanc vanessa.leblanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4	VL Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/10/2025 9:12:05 AM Viewed: 4/10/2025 9:13:24 AM Signed: 4/10/2025 9:13:29 AM
Jessica Chavez jessica.chavez@gsd.nm.gov Procurement Specialist II Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via Docusign	JC Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/10/2025 9:13:30 AM Viewed: 4/10/2025 9:14:13 AM Signed: 4/10/2025 9:14:22 AM
Natalie Martinez natalie.martinez1@gsd.nm.gov Deputy Director New Mexico General Services Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via Docusign	Natalie Martinez Signature Adoption: Pre-selected Style Using IP Address: 174.205.225.173	Sent: 4/10/2025 9:14:23 AM Viewed: 4/10/2025 9:24:26 AM Signed: 4/10/2025 9:24:48 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	4/10/2025 9:12:05 AM
Certified Delivered	Security Checked	4/10/2025 9:24:26 AM
Signing Complete	Security Checked	4/10/2025 9:24:48 AM
Completed	Security Checked	4/10/2025 9:24:48 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

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E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

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G. To advise SPD of your new email address

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H. To request paper copies from SPD

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I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
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- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor: **13 Vendors**

Number: **40-00000-24-00068**

Amendment No.: **One**

Term: **August 6, 2024 – August 5, 2025**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested at Time of Order**

Procurement Specialist: **Jessica Chavez**

Telephone No.: **(505) 500-9824**

Email: **Jessica.Chavez@gsd.nm.gov**

Title: **Automotive Vehicles**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

Please see the revised items on the following pages.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 9/20/2024

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
1	1	% Disc	Sub-Compact, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AJ)** **2%** **Nissan Versa**	**(AL)** **13.5%** **Ford Escape (ICE)** **8.5%** **Ford Maverick (ICE)** **8.5%** **Ford Maverick (HEV)**
Comments:					**All trim levels included in % discount**

1a)	1	% Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **5%**

1b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **6%**

1.5	1	% Disc	Sub-Compact, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AJ)** **2% Nissan Z**	**(AL)** **10.5% Ford Mustang** **All trim levels included in % discount**

1.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **5%**

1.5b)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **6%**

2	1	% Disc	Sub-Compact, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AL)** **13.5% Ford Escape (PHEV)** **9.5% Ford Mach-E (BEV)** **All trim levels included in % discount**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description	
2a)	1	% Disc	Percentage Discount off of MSRP for Factory Options	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AL)** **6%**

2b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AL)** **6%**

2.5)	1	% Disc	Sub-Compact, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**

2.5a)	1	% Disc	Percentage Discount off of MSRP for Factory Options
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**

2.5b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**

3	1	% Disc	Mid-size Sedan, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AG)** **1%** **Chevrolet Malibu 4 Dr Sedan**
Make/Model Options:			**(AJ)** **3% Nissan Sentra** **3% Nissan Sentra**	
Comments:				

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
3a)	1	% Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AG)** **2%**	**(AJ)** **3%**

3b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AG)** **2%**	**(AJ)** **3%**

3.5	**1**	% Disc	Mid-size Sedan, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD			
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC)** **5% Ford Mustang ECOBOOST GT** **No Specialty**	**(AF)** **2%**	**(AG)** **1%** **Chevy Camaro**	**(AH)** **1%** **Ford Mustang** **1% Ford Mustang GT**
			(AJ) **2%** **Nissan Z**	**(AK)** **5% Mustang All Factory Models**	**(AL)** **10.5% Ford Mustang (ICE)**	
Comments:				**Delivery to Agency: 10%** **Factory Extended Warranty: 10%**		

3.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AG)** **2%**	**(AH)** **2%**	**(AJ)** **2%**
			(AK) **2%**	**(AL)** **5%**		

3.5b)	1	%Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2% Mustang**	**(AG)** **2%**	**(AH)** **5%**	**(AJ)** **2%**
			(AK) **5%**	**(AL)** **5%**		

4	1	% Disc	Mid-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **10%**	

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description
4a)	1	% Disc	Percentage Discount off of MSRP for Factory Options
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**

4b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**

4.5	1	% Disc	Mid-size Sedan, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **10%** **Mustang Mach-e Electric**	**(AK)** **5% Mustang all Factory Models** **Delivery To Agency: 10%** **Factory Extended Warranty: 10%**

4.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **2%**	**(AL)** **5%**

4.5b)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **5%**	**(AL)** **6%**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
5	1	% Disc	Full-size Sedan, ICE/HEV/Diesel Powered, Four (4) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Charger** **10%** **Dodge Charger Pursuit**	**(AF)** **2%**	**(AI)** **1% Dodge Charger SXT RWD** **1% Dodge Charger SXT AWD** **1% Dodge Charger Police RWD** **10% Dodge Charger Police AWD** **10% Chrysler 300 Touring RWD** **1% Chrysler 300 Touring AWD** **1%**
			(AJ) **3%** **Nissan Altima**		
Comments:					

5a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AI)** **2%**	**(AJ)** **3%**

5b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB)** **5%**	**(AF)** **2%**	**(AI)** **5%**	**(AJ)** **3%**

5.5	1	% Disc	Full-size Sedan, ICE/HEV/Diesel Powered, Two (2) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Challenger 1%**	**(AF)** **2%**	**(AI)** **1% Dodge Challenger SXT RWD** **1% Dodge Challenger SXT AWD**
			(AJ) **2%** **Nissan Z**	**(AL)** **10.50%** **Ford Mustang (ICE)**	
Comments:				**All trim levels included in % discount**	

5.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AF)** **2%**	**(AI)** **2%**	**(AJ)** **2%**
			(AL) **5%**			

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description			
5.5b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AF) 2%**	**(AI) 5%**	**(AJ) 2%**
			(AL) 6%			

6	1	% Disc	Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**	
Comments:				

6a)	1	% Disc	Percentage Discount off of MSRP for Factory Options
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**

6b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**

6.5a)	1	% Disc	Percentage Discount off of MSRP for Factory Options
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**

6.5b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.
			(AF)
Percentage Discount off of MSRP for Factory Options			**2%**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
7	1	% Disc	Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD.		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1% Dodge Hornet**	**(AC)** **7% Ford Edge** **7% Ford Bronco Sport** **7% Ford Escape** **3% Ford Bronco Full Size No Specialty**	**(AF)** **5% Ford Escape** **5% Ford Edge** **5% Bronco Sport**
			(AG) **2% Chevrolet Blazer FWD/AWD** **3% Chevrolet Equinox FWD/AWD 2%**	**(AH)** **1% Ford Escape Base FWD** **1% Ford Escape Base AWD**	**(AI)** **1% Dodge Hornet GT AWD** **1% Jeep Compass Sport 4WD**
			(AJ) **2% Nissan Kicks**	**(AK)** **5% Ford Escape** **3% Escape Base** **5% Escape Active** **5% Escape Platinum** **5% Escape ST** **3% Escape - Hybrid** **2% Escape Plug-in Hybrid** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **13.50% Ford Escape (ICE)** **14.50% Ford Edge (ICE)** **11.50% Ford Bronco Sport (ICE)** **8.50% Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)** **10.00% Ford Explorer (ICE)** **11.50% Ford Expedition (ICE)**
Comments:				**For Hybrid & Plug-in Hybrid: When Available**	**All trim levels included in % discount**

7a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AH) **2%**	**(AI)** **2%**	**(AK)** **2%**	**(AL)** **5%**

7b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB)** **5%**	**(AC)** **5%**	**(AF)** **2%**	**(AG)** **5%**
			(AH) **5%**	**(AI)** **5%**	**(AK)** **5%**	**(AL)** **6%**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
7.5	1	% Disc	Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Two (2) door, 4X4, AWD, RWD, FWD.		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC)** **3% Ford Bronco Full Size** **No Specialty**	**(AF)** **2% Ford Bronco - 2 door model**	**(AH)** **1% Ford Bronco Big Bend**
			(AI) **1% Jeep Wrangler Sport**	**(AJ)** **3% Nissan Rogue** **3% Nissan Murano**	**(AK)** **6% Ford Edge All Factory Models** **10% Delivery to Agency** **10% Factory Extended Warranty**

7.5a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC)** **3%**	**(AF)** **2%**	**(AH)** **2%**	**(AI)** **2%**
			(AJ) **3%**	**(AK)** **2%**	**(AL)** **5%**	

7.5b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC)** **5%**	**(AF)** **2%**	**(AH)** **5%**	**(AI)** **5%**
			(AJ) **3%**	**(AK)** **5%**	**(AL)** **6%**	

8	1	% Disc	Sports Utility Vehicle (SUV), BEV/PHEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Hornet 1%**	**(AC)** **5%** **1% Ford Mach E** **5% Ford Escape Plug In**	**(AF)** **2% Ford Escape - PHEV**
			(AG) **1% Chevrolet Blazer EV RWD/eAWD** **1% Chevrolet Blazer EV eAWD Police**	**(AH)** **1% Ford Mustang Mach-E Select RWD** **1% Ford Mustang Mach-E Select AWD**	**(AI)** **1% Dodge Hornet R/T eAWD**
			(AJ) **3% Nissan Ariya**	**(AK)** **2% Ford Escape Plug In Hybrid** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **13.50% Ford Escape (PHEV)** **9.50% Ford Mach-E (BEV)**
Comments:				**When available**	**All trim levels included in % discount**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description			
8a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AJ) 3%**	**(AK) 2%**
			(AL) 5%			

8b)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 3%**	**(AK) 5%**
			(AL) 6%			

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
9	1	% Disc	Mid-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, four (4) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Durango 1%** **Dodge Durango Pursuit 6%**	**(AC)** **7%** **7% Ford Explorer** **7% Ford Explorer Interceptor**	**(AF)** **5% Ford Explorer**
			(AG) **1% Chevrolet Traverse Limited FWD/AWD** **1% Chevrolet Traverse 4 Dr LS (FWD)** **3% Chevrolet Traverse 4 DR Z71 (AWD)**	**(AH)** **1% Ford Edge SE AWD** **1% Ford Explorer Base RWD** **1% Ford Explorer Base 4WD 1%** **1% Ford Explorer Police Interceptor Utility AWD** **3% Ford Bronco Big Bend 4 Dr 4WD** **1% Ford Bronco Sport Big Bend 4WD**	**(AI)** **1% Dodge Durango SXT RWD** **1% Dodge Durango SXT AWD** **1% Dodge Durango Pursuit AWD** **6% Jeep Grand Cherokee Laredo 2WD** **2% Jeep Grand Cherokee Laredo 4WD** **2% Jeep Grand Cherokee L Laredo 2WD** **2% Jeep Grand Cherokee L Laredo 4WD**
			(AJ) **3% Nissan Rogue** **3% Nissan Pathfinder**	**(AK)** **3% Bronco Sport** **2% All Factory Civilian Model Explorer** **4% Explorer Police Interceptor EcoBoost AWD** **4.50% Explorer Police Interceptor Flex Fuel AWD** **4.50% Explorer Police Interceptor Hybrid AWD** **10% Delivery to Agency** **10% Factory Extended Warranty & Police Upfits**	**(AL)** **13.50% Ford Escape (ICE)** **14.50% Ford Edge (ICE)** **11.50% Ford Bronco Sport (ICE)** **8.50% Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)** **10% Ford Explorer (ICE)** **11.50% Ford Expedition (ICE)**
Comments:				**Ford Explorer / Bronco Sport**	**All trim levels included in % discount**

9a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AH) **2%**	**(AI)** **2%**	**(AJ)** **3%**	**(AK)** **2%**
			(AL) **5%**			

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Item	Approx. Qty	UOM	Description			
9b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 3%**	**(AK) 5%**
			(AL) 6%			

10	1	% Disc	Mid-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2% Ford Explorer - 4x4 - PHEV (timing TBD)**	**(AI) 1% Jeep Grand Cherokee 4xe 4WD 2% Jeep Wrangler 4xe Sport S 4WD 1%**	**(AJ) 3% Nissan Ariya**
			(AK)	**(AL)**	
			1% Mach E Mustang 1% Explorer 10% Delivery to Agency 10% Factory Extended Warranty	**13.50% Ford Escape (PHEV) 9.50% Ford Mach-E (BEV)**	
Comments:			**BEV / PHEV SUV**	**All trim levels included in % discount**	

10a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AI) 2%**	**(AK) 2%**	**(AL) 5%**

10b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AI) 5%**	**(AK) 5%**	**(AL) 6%**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
11)	1	% Disc	Full-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, Four (4) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Durango 1%** **Dodge Durango Pursuit 6%**	**(AC)** **8%** **8% Ford Expedition** **8% ForLud Expedition**	**(AF)** **8% Ford Expedition** **2% Ford Bronco - 4 door**
			(AG) **2% Chevrolet Tahoe 2WD/4WD** **3% Chevrolet Tahoe 4WD SSV** **2% Chevrolet Tahoe 2WD/4WD PPV** **2% Chevrolet Suburban 2WD/4WD** **3%**	**(AH)** **1% Ford Expedition XL 2WD** **1% Ford Expedition XL 4WD** **1% Ford Expedition XL 2WD SSV** **4% Ford Expedition XL 4WD SSV** **4% Ford Expedition Max XL 2WD** **1% Ford Expedition Max XL 4WD** **1%**	**(AI)** **1%** **Jeep Wagoneer 2WD 1%** **Jeep Wagoneer 4WD 1%** **Jeep Wagoneer L 2WD 1%** **Jeep Wagoneer L 4WD 1%** **Jeep Grand Wagoneer L 4WD** **1%**
			(AJ) **3% Nissan Armada**	**(AK)** **1% Ford Bronco Full Size 4 Door** **1% Ford Bronco Full Size 2 Door** **5% All Civilian Model Expedition** **4% Special Service Model Expedition** **10% Police Uplifts** **10% Delivery To Agency** **10% Factory Extended Warranty**	**(AL)** **13.50% Ford Escape (ICE)** **14.50%** **Ford Edge (ICE)** **11.50%** **Ford Bronco Sport (ICE)** **8.50%** **Ford Maverick (ICE)** **8.50%** **Ford Maverick (HEV)** **10%** **Ford Explorer (ICE)** **11.50%** **Ford Expedition (ICE)**
Comments:					**All trim levels included in % discount**

11a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AH) **2%**	**(AI)** **2%**	**(AJ)** **3%**	**(AK)** **2%**
			(AL) **5%**			

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Item	Approx. Qty	UOM	Description			
11b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 3%**	**(AK) 5%**
			(AL) 6%			

12)	1	% Disc	Full-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD RWD.
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**

12a)	1	% Disc	Percentage Discount off of MSRP for Factory Options
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**

12b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**

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<table>
<tr><th>Item</th><th>Approx. Qty</th><th>UOM</th><th colspan="3">Description</th></tr>
<tr><td>13</td><td>1</td><td>% Disc</td><td colspan="3">Pickup, ½ Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD</td></tr>
<tr><td colspan="3" rowspan="3">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.

Make/Model Options:</td><td>(AB)
2%
Ram 1500 DS 10%
Ram 1500 DT 2%
Ram 1500 SSV 14%</td><td>(AC)
8%
8% Ford F-150
10% Ford F-150 Interceptor</td><td>(AF)
5% Ford F150 - ICE
5% Ford F150 – Hybrid / PowerBoost
0% Ford F-150 – excludes Raptor</td></tr>
<tr><td>(AG)
1% Chevrolet Silverado 1500 2WD/4WD Reg Cab
1% Chevrolet Silverado 1500 2WD/4WD Double Cab
1% Chevrolet Silverado 1500 2WD/4WD Crew Cab
1% Chevrolet Silverado 1500 2WD/4WD SSV
3% Chevrolet Silverado 1500 4WD PPV
4%</td><td>(AH)
1% Ford F150 XL 2WD Reg Cab 6.5' Bed
1% Ford F150 XL 2WD SuperCab 6.5' Bed
1% Ford F150 XL 2WD SuperCrew 5.5' Bed
2% Ford F150 XL 4WD Reg Cab 6.5' Bed
2% Ford F150 XL 4WD SuperCab 6.5' Bed
2% Ford F150 XL 4WD SuperCrew 5.5' Bed
2% Ford F150 Police Responder XL 4WD SuperCrew 5.5' Bed
4%</td><td>(AI)
1% Ram 1500 Tradesman 2WD Quad Cab 6'4" Bed
1% Ram 1500 Tradesman 2WD Crew Cab 5'7" Bed
1% Ram 1500 Tradesman 4WD Quad Cab 6'4" Bed
1% Ram 1500 Tradesman 4WD Crew Cab 5'7" Bed
1% Ram 1500 Tradesman Classic 2WD Quad Cab 6'4" Bed
10% Ram 1500 Tradesman Classic 2WD Crew Cab 5'7" Bed
10% Ram 1500 Tradesman Classic 4WD Quad Cab 6'4" Bed
10% Ram 1500 Tradesman Classic 4WD Crew Cab 5'7" Bed
10% Ram 1500 Classic SSV 4WD Crew Cab 5'7" Bed
12%</td></tr>
<tr><td>(AJ)
2% Nissan Frontier
3% Nissan Titan</td><td>(AK)
1% Ranger
4% F150 Regular Cab
5% F150 Extended/Super Cab
5% F150 Crew Cab
5% F150 Crew Cab Hybrid
5% F150 Crew Cab Police Responder
1% F150 Crew Cab Raptor
10% Delivery to Agency & Police Upfit</td><td>(AL)
13.50% Ford F-150 (ICE) 2.7L

15.50% Ford F-150 (HEV)

14.50% Ford F-150 (ICE) 3.5L</td></tr>
<tr><td colspan="3">Comments:</td><td></td><td>Limited Availability for F150 Crew Cab Raptor</td><td>All trim levels included in % discount</td></tr>
</table>

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Item	Approx. Qty	UOM	Description			
13a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AJ) 2%**	**(AK) 2% (1% on Raptor Factory Options)**
			(AL) 5%			

13b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 2%**	**(AK) 5%**
			(AL) 6%			

14	1	% Disc	Pickup, ½ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC) 5% Ford Lightning**	**(AF) 8% Ford Lightning - Full Electric (W1B Model)**	**(AG) 0% Chevrolet Silverado EV e4WD Crew Cab**
			(AH) 1% Ford F150 Lightning Pro 4WD SuperCrew 5.5' Bed	**(AK) 3% F150 Lightning 10% Delivery To Agency 10% Factory Extended Warranty**	**(AL) 10.50% Ford F-150 Lightning (BEV)**
Comments:					**All trim levels included in % discount**

14a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC) 3%**	**(AF) 2%**	**(AH) 2%**	**(AK) 2%**
			(AL) 5%			

14b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC) 5%**	**(AF) 2%**	**(AG) 5%**	**(AH) 5%**
			(AK) 5%	**(AL) 6%**		

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<tr><td>15</td><td>1</td><td>% Disc</td><td colspan="2">Pickup, ¾ Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD</td></tr>
<tr><td rowspan="3">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.
Make/Model Options:</td><td colspan="2">(AB)
11% Ram 2500</td><td>(AC)
8% Ford F-250</td></tr>
<tr><td colspan="2">(AF)
8% F250</td><td>(AG)
1% Chevrolet Silverado 2500HD 2WD Reg Cab Gas/Diesel Engine
1% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Gas Engine
3% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Diesel Engine
4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Gas Engine
3% Chevrolet Silverado 2500HD 4WD Double Cab 149" Gas Engine
4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Diesel Engine
4% Chevrolet Silverado 2500HD 4WD Double Cab 149" Diesel Engine
5% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Gas Engine
3% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Gas Engine
4% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Diesel Engine
4% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Diesel Engine 5%</td></tr>
<tr><td colspan="2">(AH)
1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine 1%</td><td>(AI)
11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Gas Engine
11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine
11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine
11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine
11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Gas Engine
11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine
11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine *includes SSV
11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine *includes SSV
11%</td></tr>
<tr><td></td><td colspan="2">(AK)
3% F250 All Factory Models & Trim Levels
10% Delivery to Agency 10% Factory Extended Warranty</td><td>(AL)
11.50% Ford F-250 (ICE)
11.50% Ford F-250 (DIESEL)</td></tr>
<tr><td></td><td colspan="2"></td><td>All trim levels included in % discount</td></tr>
</table>

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description			
15a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AK) 2%**	**(AL) 5%**

15b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AK) 5%**	**(AL) 6%**

16	1	% Disc	Pickup, ¾ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**	**(AK) 3%** **10% Delivery to Agency** **10% Factory Extended Warranty**

16a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 2%**	**(AL) 5%**

16b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 5%**	**(AL) 6%**

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<tr><td colspan="3" rowspan="2">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.
Make/Model Options:</td><td>(AB)
11% Ram 3500
2% Ram 2500 Cab Chassis</td><td>(AC)
8% Ford F-350</td></tr>
<tr><td>(AF)
8% F350 – Pickup
8% F350 Chassis Cab</td><td>(AG)
1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Gas Engine
1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Diesel Engine
3% Chevrolet Silverado 3500HD 2WD Double Cab 162" Gas Engine
4% Chevrolet Silverado 3500HD 2WD Double Cab 162" Diesel Engine
5% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Gas Engine
3% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Diesel Engine
5% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Gas Engine
2% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Diesel Engine
4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Gas Engine
4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Diesel Engine
5% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Gas Engine
4% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Diesel Engine
5% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Gas Engine
1% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Diesel Engine
3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Gas Engine
3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Diesel Engine
5% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Gas Engine
2% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Diesel Engine
4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Gas Engine
4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Diesel Engine 5%</td></tr>
</table>

Item 17 Continued on next page

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Item 17 Continued:

<table>
<tr><th>Item</th><th>Approx. Qty</th><th>UOM</th><th colspan="2">Description</th></tr>
<tr><td>17</td><td>1</td><td>% Disc</td><td colspan="2">Pickup, 1 Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD</td></tr>
<tr><td rowspan="2">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.
Make/Model Options:</td><td colspan="2">(AH)
1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Gas Engine
1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Diesel Engine
1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Gas Engine
1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine
1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine
1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine
1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Gas Engine
1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Diesel Engine
1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Gas Engine
1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine
1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine
1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine
1% Ford Super Duty F350 SRW XL 2WD Reg Cab 60" CA Gas Engine
1% Ford Super Duty F350 SRW XL 2WD SuperCab 60" CA Gas Engine
1% Ford Super Duty F350 SRW XL 2WD Crew Cab 60" CA Gas Engine
1% Ford Super Duty F350 SRW XL 4WD Reg Cab 60" CA Gas Engine
1% Ford Super Duty F350 SRW XL 4WD SuperCab 60" CA Gas Engine
1% Ford Super Duty F350 SRW XL 4WD Crew Cab 60" CA Gas Engine
1%</td><td>(AI)
2% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Gas Engine
11% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine
11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine
11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine
11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Gas Engine
11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine
11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine
11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine
11% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" CA Gas Engine
2% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" Diesel Engine
2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Gas Engine
2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Diesel Engine
2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Gas Engine
2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Diesel Engine
2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Gas Engine
2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Diesel Engine
2%</td></tr>
<tr><td colspan="2">(AK)
3% F350 All Factory Models - Trim Levels
10% Delivery To Agency
10% Factory Extended Warranty</td><td>(AL)
10.50% Ford F-350 (ICE)
11.50% Ford F-350 (Diesel)</td></tr>
<tr><td>Comments:</td><td colspan="2"></td><td>All trim levels included in % discount</td></tr>
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Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description			
17a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AK) 2%**	**(AL) 5%**

17b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 5%**	**(AL) 6%**

18	1	% Disc	Pickup, 1 Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**	**(AK) 10% Delivery to Agency 10% Factory Extended Warranty**

18a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 2%**	**(AL) 5%**

18b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 5%**	**(AL) 6%**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
19	1	% Disc	Mid-Size Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC)** **5% Ford Ranger**	**(AF)** **5% Ford Ranger (excludes Ranger Raptor)** **0% Excludes Ranger Raptor**	**(AG)** **1% Chevrolet Colorado 2WD/4WD Crew Cab** **1%**
			(AH) **1% Ford Ranger XL 2WD SuperCrew 5' Bed** **1% Ford Ranger XL 4WD SuperCrew 5' Bed** **1%**	**(AI)** **1% Jeep Gladiator Sport 4WD** **1%**	**(AK)** **1% Ranger** **10% Delivery to Agency** **10% Factory Extended Warranty**
			(AL) **10.50% Ford F-450 (ICE/DIESEL)** **10.50% Ford F-550 (ICE/DIESEL)**		
Comments:			**All trim levels included in % discount**		

19a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**	**(AH)** **2%**
			(AI) **2%**	**(AK)** **2%**	**(AL)** **5%**	

19b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC)** **5%**	**(AF)** **2%**	**(AG)** **5%**	**(AH)** **5%**
			(AI) **5%**	**(AK)** **5%**	**(AL)** **6%**	

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
20	1	% Disc	Compact Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC)** **3% Ford Maverick**	**(AE)** **1.50% Ford Maverick**	**(AH)** **1% Ford Maverick XL FWD SuperCrew** **1% Ford Maverick XL AWD SuperCrew** **1%**
			(AK) **2% Maverick All Models & Trim Levels** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **8.50% Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)** **13.50% Ford F-150 (ICE) 2.7L** **15.50% Ford F-150 (HEV)** **14.50% Ford F-150 (ICE) 3.5L**	
Comments:				**All trim levels in % discount**	

20a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC)** **3%**	**(AF)** **1%**	**(AH)** **2%**	**(AK)** **2%**
			(AL) **5%**			

20b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC)** **5%**	**(AF)** **1%**	**(AH)** **5%**	**(AK)** **5%**
			(AL) **6%**			

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
21	1	% Disc	Van, Seven (7) Passenger or Cargo, ICE/HEV Powered RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1% Ram ProMaster**	**(AE)** **7% Ford Transit - ICE**	**(AG)** **6% Chevrolet Express Passenger RWD 2500 135"** **6% Chevrolet Express Passenger RWD 3500 135"** **6%**
			(AH) **1% Ford Transit Passenger Wagon T350 148" Roof XL RWD** **1% Ford Transit Passenger Wagon T350 148" Roof XL AWD** **1%**	**(AI)** **1% Chrysler Voyager LX FWD** **1% Chrysler Pacifica Touring FWD** **1% Chrysler Pacifica Touring L AWD** **1%**	**(AK)** **2% 10 Passenger Configuration** **2% 12 Passenger Configuration** **2% 14 Passenger Configuration** **10% Delivery To Agency** **10% Factory Extended Warranty** **Ford Transit Cargo/ Passenger Wagon**
			(AL) **10.50% Ford Transit 150 Low Roof (ICE)** **All trim levels included in % discount**		

21a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AF)** **2%**	**(AG)** **2%**	**(AH)** **2%**
			(AI) **2%**	**(AK)** **2%**	**(AL)** **5%**	

21b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB)** **5%**	**(AE)** **2%**	**(AG)** **5%**	**(AH)** **5%**
			(AI) **5%**	**(AK)** **5%**	**(AL)** **6%**	

22	1	% Disc	Van, Seven (7) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **6% Ford eTransit - Full Electric**	**(AI)** **1% Chrylser Pacifica Hybrid Select FWD**
			(AK) **3% E-Transit** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **10.50% Ford Transit 150 Low Roof (ICE)**
Comments:				**All trim levels included in % discount**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description			
22a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AI)** **2%**	**(AK)** **2%**	**(AL)** **5%**

22b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AI)** **5%**	**(AK)** **5%**	**(AL)** **6%**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

<table>
<tr><th>Item</th><th>Approx. Qty</th><th>UOM</th><th colspan="2">Description</th></tr>
<tr><td>23</td><td>1</td><td>% Disc</td><td colspan="2">Van, Two (2) Passenger or Cargo, ICE/HEV/Diesel Powered, RWD, FWD, AWD</td></tr>
<tr><td colspan="3" rowspan="2">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.
Make/Model Options:</td><td>(AB)
1% Ram ProMaster 1500
1% Ram ProMaster 2500
1% Ram ProMaster 3500</td><td>(AC)
7% Ford Transit</td></tr>
<tr><td>(AF)
7% Ford Transit</td><td>(AG)
6% Chevrolet Express Cargo RWD 2500 135"
6% Chevrolet Express Cargo RWD 3500 135"</td></tr>
<tr><td colspan="3" rowspan="2"></td><td>(AH)
1% Ford Transit Cargo Van T150 130" Low Roof RWD
1% Ford Transit Cargo Van T250 130" Low Roof RWD
1% Ford Transit Cargo Van T350 130" Low Roof RWD
1% Ford Transit Cargo Van T150 130" Low Roof AWD
1% Ford Transit Cargo Van T250 130" Low Roof AWD
1% Ford Transit Cargo Van T350 130" Low Roof AWD
1% Ford Transit Chassis T250 RWD SRW 138" WB
1% Ford Transit Chassis T350 RWD SRW 138" WB
1% Ford Transit Chassis T350 AWD SRW 138" WB
1% Ford Transit Chassis T350 RWD DRW 138" WB
1% Ford Transit Chassis T350 AWD DRW 138" WB
1% Ford Transit Cutaway T250 RWD SRW 138" WB
1% Ford Transit Cutaway T250 AWD SRW 138" WB
1% Ford Transit Cutaway T350 RWD SRW 138"
1% Ford Transit Cutaway T350 AWD SRW 138" WB
1% Ford Transit Cutaway T350 RWD DRW 138" WB
1% Ford Transit Cutaway T350 AWD DRE 138" WB
1%</td><td>(AI)
1% Ram ProMaster Cargo Van Tradesman 1500 Low Roof 118" WB w/Passenger Seat
1% Ram ProMaster Cargo Van Tradesman 2500 Low Roof 136" WB w/Passenger Seat
1% Ram ProMaster Cargo Van Tradesman 3500 High Roof 159" WB w/Passenger Seat
1% Ram ProMaster Cutaway Tradesman 3500 159" WB w/Passenger Seat
1% Ram ProMaster Window Van 2500 High Roof 159" WB
1%</td></tr>
<tr><td>(AK)
3% Transit Cargo All Models & Trims
10% Delivery To Agency
10% Factory Extended Warranty</td><td>(AL)
10.50% Ford Transit 150 Low Roof (ICE)
10.50% Ford Transit 250 Medium Roof (ICE)
10.50% Ford Transit 350 High Roof (ICE)</td></tr>
</table>

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description			
23a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AK) 2%**	**(AL) 5%**

23b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AK) 5%**	**(AL) 6%**

24	1	% Disc	Van, Two (2) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC) 7% Ford Transit**	**(AF) 6% Ford eTransit - Full Electric**	**(AH) 1% Ford E-Transit Cargo Van T350 130" Low Roof 1% Ford E-Transit Chassis T350 RWD SRW 178" WB 1% Ford E-Transit Cutaway T350 RWD SRW 178" WB 1%**
			(AI) 1% Ram ProMaster Delivery Van BEV 3500 Super High Roof 159" WB 1%	**(AK) 3% E Transit All Models & Trims Econoline Cutaway 3% Transit 3% Econline Cutaway 10% Delivery to Agency 10% Factory Extended Warranty**	**(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)**
Comments:					**All trim levels included in % discount**

24a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC) 3%**	**(AF) 2%**	**(AH) 2%**	**(AI) 2%**
			(AK) 2%	**(AL) 5%**		

24b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC) 5%**	**(AF) 8% Ford Transit**	**(AH) 5%**	**(AI) 5%**
			(AK) 5%	**(AL) 6%**		

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
25	1	% Disc	Van, Fifteen (15) Passenger or Cargo, ICE/BEV/PHEV/Diesel Powered, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1% Ram ProMaster**	**(AC)** **7% Ford Transit**	**(AF)** **2%**
			(AG) **6% Chevrolet Express Passenger RWD 3500 135"** **6%**	**(AH)** **1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW RWD** **1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW AWD** **1%**	**(AK)** **3% Transit Passenger Wagon** **10% Delivery to Agency** **10% Factory Extended Warranty**
			(AL) **10.50% Ford Transit 150 Low Roof (ICE)** **10.50% Ford Transit 250 Medium Roof (ICE)** **10.50% Ford Transit 350 High Roof (ICE)** **10.50% Ford Transit 250 Medium Roof Cargo (BEV)** **10.50% Ford Transit 350 High Roof Cargo (BEV)**		
Comments:			**All trim levels included in % discount**		

25a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AH) **2%**	**(AK)** **2%**	**(AL)** **5%**	

25b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB)** **5%**	**(AC)** **5%**	**(AF)** **2%**	**(AG)** **5%**
			(AH) **5%**	**(AK)** **5%**	**(AL)** **6%**	

26	1	% Disc	Van, Fifteen (15) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **6% Ford eTransit**	**(AK)** **3% Transit w/aftermarket BEV package** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **10.50% Ford Transit 250 Medium Roof Cargo (BEV)** **10.50% Ford Transit 350 High Roof Cargo (BEV)**
Comments:					**All trim levels included in % discount**

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description		
26a)	1	% Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **2%**	**(AL)** **5%**

26b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **5%**	**(AL)** **6%**

27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AA)** **2%** **Tint 5%** **Federal Signal 5%** **Sound off Signal 40%** **Troy Products 20%** **Westin Automotive / Public Safety 30%** **911 Circuts 10%** **Tiger Tough 2%** **RKI 0%** **WeatherGuard 2%** **Real Truck 5%**	**(AC)** **10% Lighting** **5% Standard Vehicle** **5% Body/Major Truck UpFit** **5% Van UpFit** **5% Emergency Lighting/Equipment**

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Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item 27 Continued

Item	Approx. Qty	UOM	Description
27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AD)** **AMERICAN EAGLE Drawer Systems-H.D. 10%, AUTOCRANE Truck Cranes 5%, BOSS Air Compressors 5%, BRAND FX Fiberglass service body 5%, BUYERS Truck Accessories, 20%, BUYERS SNOW AND ICE CONTROL Truck plows & Spreaders 15%, CADET MFG Truck platforms, bodies 10%, CHELSEA Power take off, pumps 10%, COX Reels and Pumps 10%, DECKED Drawer systems 10%, DEEZEE Pickup Accessories 10%, DHOLLANDIA Liftgates 10%, DONOVAN/SHURCO Tarps and mechanisms 10%, DOUGLAS DYNAMICS Snow Removal Equipment 10%, DURA CLASS-HEIL Dump Bodies, Hoists 10%, DURALIFT Bucket trucks 5%, FEDERAL SIGNAL Warning lights, accessories 20%, FISHER Spreaders 10%, FISHER Snow Plows 5%, FORCE AMERICA PTO, Pumps/hydraulics 25%, GOLIGHT Truck Lighting 15%, GPI Transfer Fuel Pumps 5%, HENDERSON MFG Dump Bodies, Hoists 10%, HENDERSON MFG Spreaders, H.D. snow plows 10%, HIGHWAY PRODUCTS Aluminum work equipment 5%, IOWA MOLD TOOL (IMTCO) Truck Cranes 15%, IOWA MOLD TOOL (IMTCO) Dominator Crane Bodies 15%, IOWA MOLD TOOL (IMTCO) Site Star Lube Bodies 5%, INGERSOL RAND Air Compressors 5%, INTERLIFT Lift gates 10%, JACKSON CREEK MFG Metal Animal Control Bodies 2%, JOBOX -DELTA Truck Tool Boxes 30%, HOLMAN Racks, Van & Pickup 10%, HOLMAN Van Interiors 15%, KNAPHEIDE MFG Utility, Platform, Crane Bodies 10%, KNAPHEIDE MFG Cargo Utility Vans (KUV series) 0%, KNAPHEIDE-SORTIMO Van Interior Equipment 10%, (LELY) AMERICAN TANK Vacuum Septic Tanks 5%, LIFTMOORE Truck Cranes 10%, MASTER RACK Van Interiors 15%, MEYER Pickup Accessories 5%, MORGAN Dry Freight van Bodies 10%, MORGAN Refrigerated Van Bodies 10%, MOUNTAIN TARP-PIONEER Tarps and Mechanisms 5%, MUNCIE PTO, Pumps/hydraulics 25%, RANCH HAND Grill guards, accessories 10%, RC Mfg. Toolboxes 10%, RKI Toolboxes 10%, RUGBY Dump Beds 10%, SAGE OIL VAC Lube Skids, Lube trailers 2%, SENSATA / MAGNUM Inverters 5%, SHURCO / DONOVAN Tarps and Mechanisms 10%, SNOW EX Snow/Ice Control 10%, SNUG TOP Work Shells / Pickup Tonneau Covers 10%, SPACE KAP Transferable Service bodies 3%, STELLAR Hook Lifts 10%, SWAB MFG Fiberglass Animal Control Body 2%, TBEI Dump Beds 10%, TOMMY GATE (WOODBINE MFG) Liftgates 15%, TRANSFER FLOW Auxiliary Fuel Tanks 10%, TRUCKLITE Truck Lighting 0%, UTEM MFG Aerial Man Lift, Insulated and non insulated 10%, VANAIR Air Compressors 5%, VENCO VENTURO Truck Cranes 5%, VISIONX Truck Lighting 15%, VMAC Air Compressors 5%, WALTCO Liftgates 5%, WARN WINCH Electric winches 10%, WEATHER GUARD TOOLBOXES/VAN INTERIORS 10%, ALL OTHER MFG 0%**

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Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item 27 Continued

Item	Approx. Qty	UOM	Description	
27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AE)** **READING TRUCK BODY - SL ST 98 SW RW1 40 U AA FFF 5%, SL ST 108 DW RW1 40 U AA FFR 5%, SL ST 132 DW RW1 40 U AA FFR 5%** **READING CRANE BODY RMS132DRW2FA045405 5%, MSS108DRW2FA100110 5%, PALFINGER CRANES** **PSC3216 3%, PSC6025H 3%** **CRYSTEEL DUMP BODY** **ETIP-87/96-1100-03Y-LBDUMP 6%, ETIP-60/96-1100-02Y-LBDUMP 6%** **MAXON LIFT GATE** **C2-60-1342 TP27 5%, C2-60-1542 TP27 5%, C2-54-1342 TP27 5%, C2-92-1650 TP35 5%, C2-92-1650 DT33 5%** **NORSTAR TRUCK BED** **SF094946002U06 3%, SR114948403U061 3%, ST114948403U061 3%** **RKI TRUCK BOXES / WINDOW GRILLES** **C63 7%, ST63 7%, M54U-1NM 7%, WG11 7%, WG15 7%**	**(AF)** **10% Upfits**
			(AJ) **3%**	**(AK)** **5% All upfits per quote specifications** **5% Service Body** **5% Flatbed** **5% Dump Body** **5% Crane** **5% Lift Gates** **5% Custom Options and Equipment**
			(AL) **6.00%**	

27a)	1	% Disc	Hourly Labor Rate			
Percentage Discount off of MSRP for Factory Options			**(AA)** **$120**	**(AC)** **$120**	**(AD)** **$100.00**	**(AE)** **$125**
			(AF) **$185**	**(AJ)** **$155.00**	**(AK)** **$125.00**	**(AL)** **$189.95**
			(AM) **$110**			

Docusign Envelope ID: 69DED676-7CC1-407D-856C-407C6D1BA41E

Item	Approx. Qty	UOM	Description			
27b)	1	% Disc	Percentage off Discount for Equipment and Supplies			
Percentage Discount off of MSRP for Factory Options			**(AA) 2%**	**(AC) 0%**	**(AD) 5%**	**(AE) 10%**
			(AF) 10%	**(AJ) 3%**	**(AK) 5%**	**(AL) 5%**
			(AM) 2%			

***** 27 Items Total *****

DocuSign

Certificate Of Completion

Envelope Id: 69DED6767CC1407D856C407C6D1BA41E
Status: Completed
Subject: Please DocuSign: 40-00000-24-00068 A001
Source Envelope:
Document Pages: 32 Signatures: 1
Certificate Pages: 5 Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Arrianna Romero
1100 S Saint Francis Dr
Santa Fe, NM 87502
Arrianna.Romero1@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
9/17/2024 3:32:50 PM
Holder: Arrianna Romero
Arrianna.Romero1@gsd.nm.gov
Location: DocuSign

Security Appliance Status: Connected
Pool: StateLocal

Storage Appliance Status: Connected
Pool: General Services Department
Location: DocuSign

Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4	VL Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 9/17/2024 3:36:20 PM Viewed: 9/18/2024 7:07:31 AM Signed: 9/19/2024 2:09:31 PM
Arrianna Romero Arrianna.Romero1@gsd.nm.gov Purchasing Agent Advance New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	AR Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 9/19/2024 2:09:35 PM Viewed: 9/20/2024 10:03:25 AM Signed: 9/20/2024 10:03:37 AM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 9/20/2024 10:03:41 AM Viewed: 9/20/2024 10:44:22 AM Signed: 9/20/2024 10:44:30 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	9/17/2024 3:36:21 PM
Envelope Updated	Security Checked	9/18/2024 12:25:36 PM
Envelope Updated	Security Checked	9/18/2024 12:25:36 PM
Envelope Updated	Security Checked	9/18/2024 12:25:36 PM
Envelope Updated	Security Checked	9/18/2024 12:25:36 PM
Certified Delivered	Security Checked	9/20/2024 10:44:22 AM
Signing Complete	Security Checked	9/20/2024 10:44:30 AM
Completed	Security Checked	9/20/2024 10:44:30 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

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State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor: **13 Vendors – See Pages 6 - 9**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested at Time of Order**

Price Agreement Number**:** **40-00000-24-00068**

Payment Terms**:** **Net 30**

F.O.B.**:** **Destination**

Delivery**:** **See Pages 6 - 9**

Procurement Specialist**:** **Jessica Chavez**

Telephone No.**:** **(505) 500-9824**

Email: **Jessica.Chavez@gsd.nm.gov**

Title**:** **Automotive Vehicles**

Term**:** **August 6, 2024 thru August 5, 2025**

This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 8/6/2024

New Mexico State Purchasing Agent

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Terms and Conditions

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. **Assignment:**

a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.

b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.

6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. **Taxes:** The unit price shall exclude all state taxes.

10. **Packing, Shipping and Invoicing:**

a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.

b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.

c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

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the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel**: Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

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New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: https://bewellnm.com.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and

(2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

Statewide Price Agreement

Article I – Statement of Work
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

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Article V – Termination
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

Article VIII – Issuance or Orders
Only written signed orders are valid under this Price Agreement.

Article IX – Packing (if applicable)
Packing shall be in conformance with standard commercial practices.

Article X – Price Schedule
Prices as listed in the price schedule hereto attached are firm.

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Awarded Vendors:

(AA) 0000132535
BJW Ventures LLC. dba Accessories Unlimited
2322 Candelaria NE
Albuquerque New Mexico 87107
Jordan Liesener
505-888-5811
Ginger@wacupfitters.com

Delivery: **2322 Candelaria NE, Albuquerque New Mexico 87107**

(AB) 0000047770
Albuquerque Motor Company
9621 Coors Blvd NW
Albuquerque, NM 87114
Jason Sanchez
505-907-2483
jsanchez@melloydodge.com

Delivery: **Approx 60-120 days on ordered vehicles**

(AC) 0000049896
Bob Turner's Ford Country dba Power Ford
1101 Montano Rd NE
Albuquerque, NM 87107
Manuel Beltran
(505) 449-1268
mbeltran@myforddealer.com

Delivery: **Albuquerque and Santa Fe**

(AD) 0000045857
Clark Truck Equipment Co.
PO Box 3483
Albuquerque, Nm 87190
Kevin Stacy
505-880-8222
Kevin@cte-nm.com

Delivery: **As Requested**

(AE) 0000094627
Construction Truck Equipment, LLC
PO Box 16020
Albuquerque, NM 87191
David Frederick
(505) 292-8018
dfrederick747@gmail.com

Delivery: **As Required**

(AF) 0000051541
Don Chalmers Ford
2500 Rio Rancho Dr SE
Rio Rancho, NM 87124
Mike Michnuk
505 897-2227
mmichnuk@chalmersford.com

Delivery: **2500 Rio Rancho Dr SE Rio Rancho, NM 87124**

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(AG) 0000137865 **MCLL, Inc** **377 Emilio Lopez Rd** **Los Lunas, New Mexico 87031** **Karen Sluga** **505-866-3180** **karen@melloyfleet.com**	Delivery:	**Within 150 miles of Rich Ford (8601 Lomas Blvd NE, Albuquerque, NM 87112); Beyond 150 miles, as requested.**
(AH) 0000137862 **MFLL INC** **499 Emilio Lopez Rd** **Los Lunas, New Mexico 87031** **Karen Sluga** **505-866-3180** **karen@melloyfleet.com**	Delivery:	**Approximately 180 days after receipt of order**
(AI) 0000137868 **MJLL INC** **357 Emilio Lopez Rd** **Los Lunas, New Mexico 87031** **Karen Sluga** **505-866-3180** **karen@melloyfleet.com**	Delivery:	**Approximately 180 days after receipt of order**
(AJ) 0000062888 **Melloy Brothers, Inc. DBA Melloy Nissan** **7707 Lomas Blvd NE** **Albuquerque, NM 87110** **Don Bonar** **505-265-8721** **donb@melloynissan.com**	Delivery:	**Albuquerque, NM**
(AK) 0000087738 **Phil Long Ford of Raton, LLC** **301 South Second Street** **Raton, NM 87740** **Rhett M. Butler** **505-514-3552** **rbutler@phillong.com**	Delivery:	**As Requested**
(AL) 0000046112 **Richardson Investments, Inc** **8601 Lomas Blvd NE** **Albuquerque, NM 87112-5048** **Joe Moralez** **(505) 275-4457** **jmoralez@rich-ford.com**	Delivery:	**Within 150 miles of Rich Ford (8601 Lomas Blvd NE, Albuquerque, NM 87112); Beyond 150 miles, as requested.**

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(AM) 0000125381
WAC Upfitters, LLC
2322 Candelaria NE
Albuquerque, NM 87107
Josh Hoyle
505-554-1966
Josh@wacupfitters.com

Delivery: **FOB Dealer**

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Specifications:
Establish a Statewide Price Agreement for the Purchase of all Vehicles to include Gasoline, Diesel, Electric and Hybrid powered vehicles. This agreement will also be used to acquire law enforcement vehicles. It should be noted that utilization of this Price Agreement by non-profit organizations under contract with the State or funded in part by the state may be allowed, provided, however, that such organization can furnish the proper tax exemption certificate. In addition, all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law are authorized to purchase from this Price Agreement, pursuant to section 13-1-129 (NMSA 1978).

The State is requesting bids for a percentage discount off of MSRP for all types of Vehicles meeting minimum specifications described herein.

New models announced by Manufacturers may also be utilized with the existing contract. Pricing must be equivalent to the percentage discount of other vehicle types submitted by the awarded vendor along with the required supporting documentation.

Term:
The term of this agreement shall be for one (1) year from date of award with the option to extend for a period of three (3) additional years, on a year-to-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This agreement shall not exceed four (4) years.

Escalation Clause (percentage discount):
In the event of a decrease in discount, a request will be reviewed by State Purchasing Division (SPD) on an individual basis. This measure is not intended to allow any increase in profit margin, only to compensate for an actual cost increase. The State Purchasing Division will not accept, or agree, to any decrease request in percentage discount, greater than five percent (5%) per year. If a requested decrease of the percentage discount is greater than the maximum allowed by the Agency, as stated previously, the Agency will consider that the amount of escalation is 0%.
Effective Dates for the decrease in discount will not be any sooner than fifteen (15) days from the date the written request is received and approved by SPD. Awarded Vendor may be required to provide the following information:
1. Contract Item Number
2. Current Item Price
3. Proposed New Price
4. Percentage of Increase
5. Mill/Supplier Notification of price increase indicating percentage of increase including reason for increase.

Vendor must also supply a Letter from Manufacturer addressed to the vendor. The letter must state that they are increasing the price from the factory to the vendor, as well as reason for increase. Requests for increase due to labor do not apply and will not be approved.

Note to State Agencies:

1. Executive Branch Agencies need to acquire Transportation Services Division approval to purchase state vehicles (per 15-8-7 NMSA 1978). Under Section 15-8-3 NMSA 1978, a "state vehicle means an automobile, van, sport-utility truck, pickup truck or other vehicle with a declared gross vehicle weight of less than ten thousand pounds used by a State Agency to transport passengers or property[.]"

2. Sufficient ordering time must be given to vendors to fulfill each order. Vendors are not responsible for filling orders placed for less than one hundred eighty (180) days prior to end of each fiscal year.

3. Agencies must list a contact person, telephone number, and correct title information, for the vehicle, in the "Bill To" section on the purchase document. There will be an additional charge for lien requirements.

The vehicles purchased by the State may be federally funded; therefore the New Mexico Resident/Veteran/Native American Preferences shall not apply to the evaluation of this Invitation to Bid.

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Method of Award:
Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154, the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to ensure availability and timely delivery. Awards will be made to meet the best interests of the State of New Mexico.

Note to Bidders:
All Items should be completed by bidders for maximum benefit and participation. Blank fields are equivalent to "No Bid" and will not be awarded. This would prevent newer models from being sold by the Awarded Vendor.

Quantities Goods:
The approximate quantities for each item are estimated and are for bidding purposes only. Actual requirements will be as determined by the using agency at the time of P.O. Quantities may be increased or decreased as necessary to meet actual requirements. The State does not guarantee any amount of work.

Qualified Bidders:
Bids may be accepted from manufacturers and/or factory authorized dealers who are able and willing to provide responsive service to the ordering agency during the warranty period if required. Bidders must be in a position to offer the lowest cost/highest effectiveness, completely assembled units meeting or exceeding the minimum specifications contained herein.

When additional equipment (components) are required to complete a bid package which is not normally supplied by the Awarded Vendor, such equipment shall be supplied by an authorized equipment supplier, but shall be the full responsibility of the Awarded Vendor. (Example: truck chassis with dump body installed.)

Intent of Specifications:
The specifications are intended to describe equipment for use by the ordering agency which will operate efficiently and safely. The design specifications incorporated herein are intended to describe such unit and to set forth minimal performance parameters required by the State of New Mexico. Any references herein to a particular make or model are not intended to be restrictive but to set forth an acceptable level of quality, design and size. The State reserves the right to accept minor variances in product design and/or operation offered by bidders if such acceptance is determined to be in the best interest of the State.

The various types of vehicles include, but are not limited to:
- BEV- Battery Electric Vehicle, ONLY powered by battery/ 100% electric.
- PHEV- Plug-in Hybrid Electric Vehicle, electric and gas, you can plug in.
- HEV- Hybrid Electric Vehicle, electric and gas, cannot be plugged in.
- ICE – Internal Combustion Vehicle, powered only by gasoline
- DIESEL – Diesel powered vehicle, powered by diesel only

Minimum Specifications:
Vehicle specifications must meet all Federal and State Safety Standard requirements. This does not give a bidder permission to omit required equipment.

Vehicles shall include the following:
Cruise control & tilt wheel
Door Locks: Power
Floor mats: Factory
Keys: Three (3) ignition keys total, two (2) of which must be fobs
Bluetooth/Hands Free
Radio: Factory Digital Standard

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Transmission: Automatic
Windows: Power

The following conditions shall apply to all items.

A. All specifications are minimum requirements.
B. Bidder must be a factory authorized in-state dealer, and have parts and service facilities within the state of New Mexico
C. Units shall be new current production year models; no demonstration models, used, rebuilt, or refurbished vehicles will be accepted.
D. Units shall meet all federal and state safety requirements.
E. Units shall include all standard items as listed in manufacturer's literature.
F. Units furnished shall be completely assembled, serviced and ready for operation as required by the manufacturer and the user agency, if applicable.
G. Units shall carry the manufacturer's standard warranty as offered to the general public. Warranty shall apply from the date the unit is accepted and approved by the user agency as meeting all specifications.
H. Units are to be transported to the dealer's place of business, rather than driven.
I. All ordered options shall be installed.
J. Award shall be based on current MSRP, less awarded vendors' percentage discount, F.O.B. to dealers location,
K. MSRP listing all specifications and factory options must be provided to user agency during quotation process, less awarded vendors' percentage discount.
L. Requested delivery: Within estimated one hundred eighty (180) working days ARO depending on vehicle, subject to availability.
M. All vehicles shall include all OEM equipment, unless otherwise specified in Price Agreement specifications
N. Prior to delivery of vehicle(s) to user agency, all fuel tanks and reservoirs must be filled to full capacity
O. Awarded vendor shall acknowledge receipt of purchase order to ordering agency within two (2) working days after receipt of order. Verbal orders are not valid.
P. Ornamentation – advertising: No dealer advertisement shall be displayed on any part of the of vehicle(s)
Q. Pricing for vehicles shall include all discounts and deductions including government concessions, less Federal and State taxes. Percentage Discount off of current MSRP shall be firm for the duration of the Contract period.
R. All factory options must be reflected on MSRP less the awarded vendor's percentage discount applied.
S. Vendor must provide manufacturer's current catalog list prices less awarded vendor's percentage discounts applied for all after-market options requested.
T. All vehicles are to be billed at current MSRP prices at the time of order, not the date of shipment.
U. All actual "build out" schedules must be submitted by the Supplier as it is made aware to them. The approximate build out schedules provided by the Supplier on the effective date of the Contract will be adjusted as the actual schedules become available.
V. All upgrades or repairs required by the OEM due to changes or recalls shall be incorporated at no cost to the Customer.

Definition: "Build out date" – when manufacturer stops accepting orders subject to availability.

Notice to selling dealer(s): Vehicles delivered with dealer advertisement stickers and/or plates will be returned for removal at dealer's expense.

Payment Provisions:

Within fifteen (15) days after the date the User Agency receives written notice from the Awarded Vendor that payment is requested for services or items of tangible personal property delivered on site and received, the User Agency shall issue a written certification of complete or partial acceptance or rejection of the services or items of tangible personal property. If the User Agency finds that the services or items of tangible personal property are not acceptable, it shall, within thirty (30) days after the date of receipt of written notice from the Awarded Vendor that payment is requested, provide to the Awarded Vendor, a letter of exception explaining the defect or objection to the services or delivered tangible personal property along with the details of how the Awarded Vendor may proceed to provide remedial action.

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Upon acceptance by the User Agency that the services or delivered tangible personal property have been received and accepted, payment shall be tendered to the Awarded Vendor within thirty (30) days after the date of certification. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth (30th) day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the contract to the Awarded Vendor at the rate of one and one half percent (1-1/2%) per month. For purchases funded by state or federal grants to local public bodies, if the local public body has not received the funds from the federal or state funding agency, but has already certified that the services or items of tangible personal property have been received and accepted, payments shall be tendered to the Awarded Vendor within five (5) working days of receipt of funds from that funding agency.

Final payment shall be made within thirty (30) days after the work has been approved and accepted by the User Agency's Secretary or his duly authorized representative.

Prompt payment to awarded vendor is very important. User Agency(ies) must make every effort to expedite payment within ten (10) days, or sooner, from receipt is according to Section 13-1-158 (b) NMSA 1978.

The awarded vendor has the right to withhold vehicle transaction documents (M.S.O.) until payment has received.
In addition: Section 13-1-158 (NMSA 1978) authorizes the seller to assess late payment charges on past due accounts not to exceed one and one-half percent (1 ½%) per month of the unpaid balance. Paragraph C of section 13-1-158 (NMSA 1978) also states that if the payment shall be deemed on the date it is postmarked.

Payment or acceptance Not Conclusive:
Vendor must supply agency with a computer generated invoice for payment. No payment made under this Price Agreement shall be conclusive evidence of the performance of the Price Agreement, either wholly or in part, and that no payment made for the delivery of the items in whole or in part shall be construed as an acceptance of defective work or improper materials, nor relieve the bidder from corrections of the defects. The final acceptance shall not be binding upon the ordering agency or the State, or conclusive, should it subsequently develop the bidder has furnished inferior items or had departed from the specifications and/or the terms of the Price Agreement. Should such conditions become evident, the ordering agency shall have the right, notwithstanding final acceptance and payment, to cause the item(s) to be properly furnished in accordance with the specifications (and drawings, if any) at the cost and expense of the bidder.

Tax Note:
Bid shall not include state gross receipts tax or local option tax(es). Such tax or taxes shall be added at time of invoicing at current rate, and shown as a separate item to be paid by user.

Late Delivery:
It is expressly understood and agreed that, as a result of the public interest, and because of the monetary losses which may be sustained by the State, as a result of failure to deliver the equipment described in the Price Agreement on time, that time is of the essence in the performance of this Price Agreement. It is agreed that damages resulting from late delivery can neither be accurately anticipated or calculated.

Motor Vehicle Regulations:
Unit(s) ordered shall be furnished with all equipment necessary to comply with all applicable rules and regulations of the New Mexico Department of Motor Vehicles and shall be in compliance with safety standards required by the Federal Motor Vehicle Safety Standards established by the National Traffic Safety Administration, and the safety standards required by OSHA and applicable ANSI standards and reference to the operation of such vehicles within the State of New Mexico.

Certificates, Manuals and Warranties:
When the unit(s) is delivered, the bidder shall deliver to the ordering agency (if applicable):
A) Documents of title (released at time of payment);
B) Certificate of origin (to be released at time of payment);

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C) Warranty and guarantee certificates;
D) Certifications specified in the contract; and
E) Manuals specified in the contract.

Warranty Service:
The successful bidder shall arrange to provide a service facility employing factory trained service representatives to service the equipment and all components described herein warranty service shall be provided to the user agency on a priority basis. Upon notification to the bidder or delivery of unit to his facility, the unit(s) will be repaired or serviced within five (5) working days, unless beyond the control of the vendor, parts ordered will take longer. This period may be extended at the user's option only for major repairs such as engine or transmission overhauls. Failure to complete repairs within the stipulated time, or receipt of the user/owner concurrence for extending this time, may result in contract default and remedies as prescribed in the general conditions and instructions to bidders. Vendors must provide certified proof of service capabilities for alternative fuel vehicle, prior to award.

Responsibility of Bidders:
It shall be the responsibility of the bidder(s) to secure written quotations on price and delivery from manufacturers among the general specifications set forth herein. Only those manufacturers, who can meet delivery dates, such as to permit delivery of completely assembled unit to the ordering agency by specified delivery date, shall be considered by the bidder. The bidder may be required to provide the State with field test results and surveys which will show conclusively:

Maintenance and reliability experience of units in service for at least one (1) year

Additional date in the opinion of the bidder on the actual performance of equipment will assist the State in selecting the most effective cost efficient unit offered by the bidder

***** End of Specifications *****

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Item	Approx. Qty	UOM	Description			
1	1	% Disc	Sub-Compact, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD			
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AG)** **4%** **ICE - Nissan Versa S** **Model Year 2024** **Built/Sold out** **4%** **ICE - Subaru Impreza Base** **Model Year 2025** **Pricing has not been released**	**(AJ)** **2%** **Nissan Versa**	**(AL)** **13.5%** **Ford Escape (ICE)** **14.5%** **Ford Edge (ICE)** **11.5%** **Ford Bronco Sport (ICE)** **8.5%** **Ford Maverick (ICE)** **8.5%** **Ford Maverick (HEV)**
Comments:						**All trim levels included in % discount**

1a)	1	% Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **5%**

1b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **6%**

1.5	1	% Disc	Sub-Compact, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AI)** **2% Nissan Z**	**(AL)** **10.5% Ford Mustang** **All trim levels included in % discount**

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Item	Approx. Qty	UOM	Description		
1.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **5%**

1.5b)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AJ)** **2%**	**(AL)** **6%**

2	1	% Disc	Sub-Compact, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AG)** **8% BEV - Nissan Leaf S** **8% BEV - Nissan Leaf SV Plus**	**(AL)** **13.5% Ford Escape (PHEV)** **9.5% Ford Mach-E (BEV)** **All trim levels included in % discount**

2a)	1	% Disc	Percentage Discount off of MSRP for Factory Options	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AL)** **6%**

2b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**	**(AL)** **6%**

2.5)	1	% Disc	Sub-Compact, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**

2.5a)	1	% Disc	Percentage Discount off of MSRP for Factory Options
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **2%**

2.5b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**

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Item	Approx. Qty	UOM	Description	
3	1	% Disc	Mid-size Sedan, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AG)** **1%** **Chevrolet Malibu 4 Dr Sedan**
			(AI) **3% Nissan Sentra** **3% Nissan Sentra**	**(AL)** **13.50% Ford Escape (ICE)** **14.50% Ford Edge (ICE)** **11.50% Ford Bronco Sport (ICE)** **8.50% Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)**
Comments:				**All trim levels included in % discount**

3a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AG)** **2%**	**(AI)** **3%**	**(AL)** **5%**

3b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AG)** **2%**	**(AI)** **3%**	**(AL)** **5%**

3.5	**1**	% Disc	Mid-size Sedan, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD			
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC)** **5% Ford Mustang ECOBOOST GT** **No Specialty**	**(AF)** **2%**	**(AG)** **1%** **Chevy Camaro**	**(AH)** **1%** **Ford Mustang** **1% Ford Mustang GT**
			(AI) **2%** **Nissan Z**	**(AK)** **5% Mustang All Factory Models**	**(AL)** **10.5% Ford Mustang (ICE)**	
Comments:				**Delivery to Agency: 10%** **Factory Extended Warranty: 10%**		

3.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AG)** **2%**	**(AH)** **2%**	**(AJ)** **2%**
			(AJ) **2%**	**(AL)** **5%**		

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Item	Approx. Qty	UOM	Description			
3.5b)	1	%Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2% Mustang**	**(AG)** **2%**	**(AH)** **2%**	**(AJ)** **2%**
			(AJ) **2%**	**(AL)** **5%**		

4	1	% Disc	Mid-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **10%**	**(AL)** **13.50% Ford Escape (HEV)** **9.50% Ford Mach-E (BEV)**

4a)	1	% Disc	Percentage Discount off of MSRP for Factory Options	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AL)** **5%**

4b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AL)** **6%**

4.5	1	% Disc	Mid-size Sedan, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.			**(AF)** **10%** **Mustang Mach-e Electric**	**(AK)** **5% Mustang all Factory Models** **Delivery To Agency: 10%** **Factory Extended Warranty: 10%**

4.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **2%**	**(AL)** **5%**

4.5b)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **5%**	**(AL)** **6%**

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Item	Approx. Qty	UOM	Description		
5	1	% Disc	Full-size Sedan, ICE/HEV/Diesel Powered, Four (4) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Charger** **10%** **Dodge Charger Pursuit**	**(AF)** **2%**	**(AI)** **1% Dodge Charger SXT RWD** **1% Dodge Charger SXT AWD** **1% Dodge Charger Police RWD** **10% Dodge Charger Police AWD** **10% Chrysler 300 Touring RWD** **1% Chrysler 300 Touring AWD** **1%**
			(AI) **3%** **Nissan Altima**	**(AL)** **13.50% Ford Escape (ICE)** **14.50% Ford Edge (ICE)** **11.50% Ford Bronco Sport (ICE)** **8.50%Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)** **10% Ford Explorer (ICE)**	
Comments:				**All trim levels included in % discount**	

5a)	1	Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AI)** **2%**	**(AI)** **3%**	**(AL)** **5%**

5b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AI)** **5%**	**(AKJ)** **3%**	**(AL)** **6%**

5.5	1	% Disc	Full-size Sedan, ICE/HEV/Diesel Powered, Two (2) door, FWD, AWD, RWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Challenger 1%**	**(AF)** **2%**	**(AI)** **1% Dodge Challenger SXT RWD** **1% Dodge Challenger SXT AWD**
			(AI) **2%** **Nissan Z**	**(AL)** **10.50%** **Ford Mustang (ICE)**	
Comments:				**All trim levels included in % discount**	

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Item	Approx. Qty	UOM	Description			
5.5a)	1	Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AF) 2%**	**(AI) 2%**	**(AI) 2%**
			(AL) 5%			

5.5b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AF) 2%**	**(AI) 5%**	**(AI) 2%**
			(AL) 6%			

6	1	% Disc	Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**	**(AL) 13.50% Ford Escape (PHEV) 9.50% Ford Mach-E (BEV)**
Comments:				**All trim levels included in % discount**

6a)	1	% Disc	Percentage Discount off of MSRP for Factory Options	
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AL) 5%**

6b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.	
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AL) 6%**

6.5	1	% Disc	Full-size Sedan, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**

6.5a)	1	% Disc	Percentage Discount off of MSRP for Factory Options	
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AM) 5%**

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Item	Approx. Qty	UOM	Description	
6.5b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.	
			(AF)	**(AM)**
Percentage Discount off of MSRP for Factory Options			**2%**	**6%**

7	1	% Disc	Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD.		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1% Dodge Hornet**	**(AC)** **7% Ford Edge** **7% Ford Bronco Sport** **7% Ford Escape** **3% Ford Bronco Full Size** **No Specialty**	**(AF)** **5% Ford Escape** **5% Ford Edge** **5% Bronco Sport**
			(AG) **2% Chevrolet Blazer FWD/AWD** **3% Chevrolet Equinox FWD/AWD** **2%**	**(AH)** **1% Ford Escape Base FWD** **1% Ford Escape Base AWD**	**(AI)** **1% Dodge Hornet GT AWD** **1% Jeep Compass Sport 4WD**
			(AI) **2% Nissan Kicks**	**(AJ)** **5% Ford Escape** **3% Escape Base** **5% Escape Active** **5% Escape Platinum** **5% Escape ST** **3% Escape - Hybrid** **2% Escape Plug-in Hybrid** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **13.50% Ford Escape (ICE)** **14.50% Ford Edge (ICE)** **11.50% Ford Bronco Sport (ICE)** **8.50% Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)** **10.00% Ford Explorer (ICE)** **11.50% Ford Expedition (ICE)**
Comments:				**For Hybrid & Plug-in Hybrid: When Available**	**All trim levels included in % discount**

7a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AG) **2%**	**(AI)** **2%**	**(AJ)** **2%**	**(AL)** **5%**

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Item	Approx. Qty	UOM	Description			
7b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AG) 5%	**(AI) 5%**	**(AJ) 5%**	**(AM) 6%**

7.5	1	% Disc	Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Two (2) door, 4X4, AWD, RWD, FWD.		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC) 3% Ford Bronco Full Size No Specialty**	**(AF) 2% Ford Bronco - 2 door model**	**(AG) 1% Ford Bronco Big Bend**
			(AI) 1% Jeep Wrangler Sport	**(AI) 3% Nissan Rogue 3% Nissan Murano**	**(AJ) 6% Ford Edge All Factory Models 10% Delivery to Agency 10% Factory Extended Warranty**

7.5a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC) 3%**	**(AF) 2%**	**(AH) 2%**	**(AI) 2%**
			(AI) 3%	**(AJ) 2%**	**(AL) 5%**	

7.5b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC) 5%**	**(AF) 2%**	**(AH) 5%**	**(AI) 5%**
			(AI) 3%	**(AJ) 5%**	**(AL) 6%**	

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Item	Approx. Qty	UOM	Description		
8	1	% Disc	Sports Utility Vehicle (SUV), BEV/PHEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Hornet 1%**	**(AC)** **5%** **1% Ford Mach E** **5% Ford Escape Plug In**	**(AF)** **2% Ford Escape - PHEV**
			(AG) **1% Chevrolet Blazer EV RWD/eAWD** **1% Chevrolet Blazer EV eAWD Police**	**(AH)** **1% Ford Mustang Mach-E Select RWD** **1% Ford Mustang Mach-E Select AWD**	**(AI)** **1% Dodge Hornet R/T eAWD**
			(AI) **3% Nissan Ariya**	**(AJ)** **2% Ford Escape Plug In Hybrid** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **13.50% Ford Escape (PHEV)** **9.50% Fprd Mach-E (BEV)**
Comments:				**When available**	**All trim levels included in % discount**

8a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AG) **2%**	**(AI)** **2%**	**(AI)** **3%**	**(AJ)** **2%**
			(AL) **5%**			

8b)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **5%**	**(AC)** **5%**	**(AF)** **2%**	**(AG)** **5%**
			(AI) **5%**	**(AI)** **5%**	**(AJ)** **3%**	**(AL)** **5%**
			(AL) **6%**			

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description		
9	1	% Disc	Mid-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, four (4) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1%** **Dodge Durango 1%** **Dodge Durango Pursuit 6%**	**(AC)** **7%** **7% Ford Explorer** **7% Ford Explorer Interceptor**	**(AF)** **5% Ford Explorer**
			(AG) **1% Chevrolet Traverse Limited FWD/AWD** **1% Chevrolet Traverse 4 Dr LS (FWD)** **3% Chevrolet Traverse 4 DR Z71 (AWD)**	**(AH)** **1% Ford Edge SE AWD** **1% Ford Explorer Base RWD** **1% Ford Explorer Base 4WD 1%** **1% Ford Explorer Police Interceptor Utility AWD** **3% Ford Bronco Big Bend 4 Dr 4WD** **1% Ford Bronco Sport Big Bend 4WD**	**(AI)** **1% Dodge Durango SXT RWD** **1% Dodge Durango SXT AWD** **1% Dodge Durango Pursuit AWD** **6% Jeep Grand Cherokee Laredo 2WD** **2% Jeep Grand Cherokee Laredo 4WD** **2% Jeep Grand Cherokee L Laredo 2WD** **2% Jeep Grand Cherokee L Laredo 4WD**
			(AI) **3% Nissan Rogue** **3% Nissan Pathfinder**	**(AJ)** **3% Bronco Sport** **2% All Factory Civilian Model Explorer** **4% Explorer Police Interceptor EcoBoost AWD** **4.50% Explorer Police Interceptor Flex Fuel AWD** **4.50% Explorer Police Interceptor Hybrid AWD** **10% Delivery to Agency** **10% Factory Extended Warranty & Police Upfits**	**(AL)** **13.50% Ford Escape (ICE)** **14.50% Ford Edge (ICE)** **11.50% Ford Bronco Sport (ICE)** **8.50% Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)** **10% Ford Explorer (ICE)** **11.50% Ford Expedition (ICE)**
Comments:				**Ford Explorer / Bronco Sport**	**All trim levels included in % discount**

9a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AG) **2%**	**(AI)** **2%**	**(AI)** **3%**	**(AJ)** **2%**
			(AL) **5%**			

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description			
9b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AI) 3%**	**(AJ) 5%**
			(AL) 6%			

10	1	% Disc	Mid-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2% Ford Explorer - 4x4 - PHEV (timing TBD)**	**(AI) 1% Jeep Grand Cherokee 4xe 4WD 2% Jeep Wrangler 4xe Sport S 4WD 1%**	**(AJ) 3% Nissan Ariya**
			(AK)	**(AL)**	
			1% Mach E Mustang 1% Explorer 10% Delivery to Agency 10% Factory Extended Warranty	**13.50% Ford Escape (PHEV) 9.50% Ford Mach-E (BEV)**	
Comments:			**BEV / PHEV SUV**	**All trim levels included in % discount**	

10a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AI) 2%**	**(AK) 2%**	**(AL) 5%**

10b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AI) 5%**	**(AK) 5%**	**(AL) 6%**

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

<table>
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<tr><td>11)</td><td>1</td><td>% Disc</td><td colspan="3">Full-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, Four (4) door, 4X4, AWD, RWD, FWD</td></tr>
<tr><td colspan="3" rowspan="3">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.

Make/Model Options:</td><td>(AB)
1%
Dodge Durango 1%
Dodge Durango Pursuit 6%</td><td>(AC)
8%
8% Ford Expedition
8% ForLud Expedition</td><td>(AF)
8% Ford Expedition
2% Ford Bronco - 4 door</td></tr>
<tr><td>(AG)
2% Chevrolet Tahoe 2WD/4WD
3% Chevrolet Tahoe 4WD SSV
2% Chevrolet Tahoe 2WD/4WD PPV
2% Chevrolet Suburban 2WD/4WD
3%</td><td>(AH)
1% Ford Expedition XL 2WD
1% Ford Expedition XL 4WD
1% Ford Expedition XL 2WD SSV
4% Ford Expedition XL 4WD SSV
4% Ford Expedition Max XL 2WD
1% Ford Expedition Max XL 4WD
1%</td><td>(AI)
1%
Jeep Wagoneer 2WD 1%
Jeep Wagoneer 4WD 1%
Jeep Wagoneer L 2WD 1%
Jeep Wagoneer L 4WD 1%
Jeep Grand Wagoneer L 4WD 1%</td></tr>
<tr><td>(AJ)
3% Nissan Armada</td><td>(AK)
1% Ford Bronco Full Size 4 Door
1% Ford Bronco Full Size 2 Door
5% All Civilian Model Expedition
4% Special Service Model Expedition
10% Police Uplifts
10% Delivery To Agency
10% Factory Extended Warranty</td><td>(AL)
13.50% Ford Escape (ICE)
14.50%
Ford Edge (ICE)
11.50%
Ford Bronco Sport (ICE)
8.50%
Ford Maverick (ICE)
8.50%
Ford Maverick (HEV)
10%
Ford Explorer (ICE)
11.50%
Ford Expedition (ICE)</td></tr>
<tr><td colspan="3">Comments:</td><td></td><td></td><td>All trim levels included in % discount</td></tr>
</table>

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description			
11a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AJ) 3%**	**(AK) 2%**
			(AL) 5%			

11b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 3%**	**(AK) 5%**
			(AL) 6%			

12)	1	% Disc	Full-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD RWD.	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**	**(AL) 13.5% Ford Escape (PHEV) 9.5% Ford Mach-E (BEV)**

12a)	1	% Disc	Percentage Discount off of MSRP for Factory Options	
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AL) 5%**

12b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.	
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AL) 6%**

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Item	Approx. Qty	UOM	Description		
13	1	% Disc	Pickup, ½ Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **2%** **Ram 1500 DS 10%** **Ram 1500 DT 2%** **Ram 1500 SSV 14%**	**(AC)** **8%** **8% Ford F-150** **10% Ford F-150 Interceptor**	**(AF)** **5% Ford F150 - ICE** **5% Ford F150 – Hybrid / PowerBoost** **0% Ford F-150 – excludes Raptor**
			(AG) **1% Chevrolet Silverado 1500 2WD/4WD Reg Cab** **1% Chevrolet Silverado 1500 2WD/4WD Double Cab** **1% Chevrolet Silverado 1500 2WD/4WD Crew Cab** **1% Chevrolet Silverado 1500 2WD/4WD SSV** **3% Chevrolet Silverado 1500 4WD PPV** **4%**	**(AH)** **1% Ford F150 XL 2WD Reg Cab 6.5' Bed** **1% Ford F150 XL 2WD SuperCab 6.5' Bed** **1% Ford F150 XL 2WD SuperCrew 5.5' Bed** **2% Ford F150 XL 4WD Reg Cab 6.5' Bed** **2% Ford F150 XL 4WD SuperCab 6.5' Bed** **2% Ford F150 XL 4WD SuperCrew 5.5' Bed** **2% Ford F150 Police Responder XL 4WD SuperCrew 5.5' Bed** **4%**	**(AI)** **1% Ram 1500 Tradesman 2WD Quad Cab 6'4" Bed** **1% Ram 1500 Tradesman 2WD Crew Cab 5'7" Bed** **1% Ram 1500 Tradesman 4WD Quad Cab 6'4" Bed** **1% Ram 1500 Tradesman 4WD Crew Cab 5'7" Bed** **1% Ram 1500 Tradesman Classic 2WD Quad Cab 6'4" Bed** **10% Ram 1500 Tradesman Classic 2WD Crew Cab 5'7" Bed** **10% Ram 1500 Tradesman Classic 4WD Quad Cab 6'4" Bed** **10% Ram 1500 Tradesman Classic 4WD Crew Cab 5'7" Bed** **10% Ram 1500 Classic SSV 4WD Crew Cab 5'7" Bed** **12%**
			(AJ) **2% Nissan Frontier** **3% Nissan Titan**	**(AK)** **1% Ranger** **4% F150 Regular Cab** **5% F150 Extended/Super Cab** **5% F150 Crew Cab** **5% F150 Crew Cab Hybrid** **5% F150 Crew Cab Police Responder** **1% F150 Crew Cab Raptor** **10% Delivery to Agency & Police Upfit**	**(AL)** **13.50% Ford F-150 (ICE) 2.7L** **15.50% Ford F-150 (HEV)** **14.50% Ford F-150 (ICE) 3.5L**
Comments:				**Limited Availability for F150 Crew Cab Raptor**	**All trim levels included in % discount**

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Item	Approx. Qty	UOM	Description			
13a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AJ) 2%**	**(AK) 2% (1% on Raptor Factory Options)**
			(AL) 5%			

13b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 2%**	**(AK) 5%**
			(AL) 6%			

14	1	% Disc	Pickup, ½ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC) 5% Ford Lightning**	**(AF) 8% Ford Lightning - Full Electric (W1B Model)**	**(AG) 0% Chevrolet Silverado EV e4WD Crew Cab**
			(AH) 1% Ford F150 Lightning Pro 4WD SuperCrew 5.5' Bed	**(AK) 3% F150 Lightning 10% Delivery To Agency 10% Factory Extended Warranty**	**(AL) 10.50% Ford F-150 Lightning (BEV)**
Comments:					**All trim levels included in % discount**

14a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC) 3%**	**(AF) 2%**	**(AH) 2%**	**(AK) 2%**
			(AL) 5%			

14b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC) 5%**	**(AF) 2%**	**(AG) 5%**	**(AH) 5%**
			(AK) 5%	**(AL) 6%**		

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<tr><td>15</td><td>1</td><td>% Disc</td><td colspan="2">Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD</td></tr>
<tr><td colspan="3" rowspan="3">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.
Make/Model Options:</td><td>(AB)
11% Ram 2500</td><td>(AC)
8% Ford F-250</td></tr>
<tr><td>(AF)
8% F250</td><td>(AG)
1% Chevrolet Silverado 2500HD 2WD Reg Cab Gas/Diesel Engine
1% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Gas Engine
3% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Diesel Engine
4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Gas Engine
3% Chevrolet Silverado 2500HD 4WD Double Cab 149" Gas Engine
4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Diesel Engine
4% Chevrolet Silverado 2500HD 4WD Double Cab 149" Diesel Engine
5% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Gas Engine
3% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Gas Engine
4% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Diesel Engine
4% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Diesel Engine 5%</td></tr>
<tr><td>(AH)
1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine
1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine
1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine 1%</td><td>(AI)
11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Gas Engine
11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine
11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine
11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine
11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Gas Engine
11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine
11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine *includes SSV
11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine *includes SSV
11%</td></tr>
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ITEM 15 Continued

Item	Approx. Qty	UOM	Description	
15	1	% Disc	Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AK)** **3% F250 All Factory Models & Trim Levels** **10% Delivery to Agency 10% Factory Extended Warranty**	**(AL)** **11.50% Ford F-250 (ICE)** **11.50% Ford F-250 (DIESEL)**
				All trim levels included in % discount

15a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**
			(AH) **2%**	**(AI)** **2%**	**(AK)** **2%**	**(AL)** **5%**

15b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB)** **5%**	**(AC)** **5%**	**(AF)** **2%**	**(AG)** **5%**
			(AH) **5%**	**(AI)** **5%**	**(AK)** **5%**	**(AL)** **6%**

16	1	% Disc	Pickup, ¾ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **2%**	**(AK)** **3%** **10% Delivery to Agency** **10% Factory Extended Warranty**

16a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **2%**	**(AL)** **5%**

16b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AK)** **5%**	**(AL)** **6%**

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<tr><td>17</td><td>1</td><td>% Disc</td><td colspan="2">Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD</td></tr>
<tr><td colspan="3" rowspan="2">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.
Make/Model Options:</td><td>(AB)
11% Ram 3500
2% Ram 2500 Cab Chassis</td><td>(AC)
8% Ford F-350</td></tr>
<tr><td>(AF)
8% F350 – Pickup
8% F350 Chassis Cab</td><td>(AG)
1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Gas Engine
1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Diesel Engine
3% Chevrolet Silverado 3500HD 2WD Double Cab 162" Gas Engine
4% Chevrolet Silverado 3500HD 2WD Double Cab 162" Diesel Engine
5% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Gas Engine
3% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Diesel Engine
5% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Gas Engine
2% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Diesel Engine
4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Gas Engine
4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Diesel Engine
5% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Gas Engine
4% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Diesel Engine
5% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Gas Engine
1% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Diesel Engine
3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Gas Engine
3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Diesel Engine
5% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Gas Engine
2% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Diesel Engine
4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Gas Engine
4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Diesel Engine 5%</td></tr>
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Item 17 Continued

Item	Approx. Qty	UOM	Description	
17	1	% Disc	Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AH)** **1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Gas Engine** **1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Diesel Engine** **1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Gas Engine** **1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine** **1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine** **1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine** **1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Gas Engine** **1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Diesel Engine** **1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Gas Engine** **1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine** **1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine** **1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine** **1% Ford Super Duty F350 SRW XL 2WD Reg Cab 60" CA Gas Engine** **1% Ford Super Duty F350 SRW XL 2WD SuperCab 60" CA Gas Engine** **1% Ford Super Duty F350 SRW XL 2WD Crew Cab 60" CA Gas Engine** **1% Ford Super Duty F350 SRW XL 4WD Reg Cab 60" CA Gas Engine** **1% Ford Super Duty F350 SRW XL 4WD SuperCab 60" CA Gas Engine** **1% Ford Super Duty F350 SRW XL 4WD Crew Cab 60" CA Gas Engine** **1%**	**(AI)** **2% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Gas Engine** **11% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine** **11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine** **11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine** **11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Gas Engine** **11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine** **11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine** **11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine** **11% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" CA Gas Engine** **2% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" Diesel Engine** **2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Gas Engine** **2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Diesel Engine** **2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Gas Engine** **2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Diesel Engine** **2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Gas Engine** **2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Diesel Engine** **2%**
			(AK) **3% F350 All Factory Models - Trim Levels** **10% Delivery To Agency** **10% Factory Extended Warranty**	**(AL)** **10.50% Ford F-350 (ICE)** **11.50% Ford F-350 (Diesel)**
Comments:				**All trim levels included in % discount**

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Item	Approx. Qty	UOM	Description			
17a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AK) 2%**	**(AL) 5%**

17b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AJ) 5%**	**(AL) 6%**

18	1	% Disc	Pickup, 1 Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 2%**	**(AK) 10% Delivery to Agency 10% Factory Extended Warranty**

18a)	1	Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 2%**	**(AL) 5%**

18b)	1	Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 5%**	**(AL) 6%**

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description		
19	1	% Disc	Mid-Size Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC)** **5% Ford Ranger**	**(AF)** **5% Ford Ranger (excludes Ranger Raptor)** **0% Excludes Ranger Raptor**	**(AG)** **1% Chevrolet Colorado 2WD/4WD Crew Cab** **1%**
			(AH) **1% Ford Ranger XL 2WD SuperCrew 5' Bed** **1% Ford Ranger XL 4WD SuperCrew 5' Bed** **1%**	**(AI)** **1% Jeep Gladiator Sport 4WD** **1%**	**(AK)** **1% Ranger** **10% Delivery to Agency** **10% Factory Extended Warranty**
			(AL) **10.50% Ford F-450 (ICE/DIESEL)** **10.50% Ford F-550 (ICE/DIESEL)**		
Comments:			**All trim levels included in % discount**		

19a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC)** **3%**	**(AF)** **2%**	**(AG)** **2%**	**(AH)** **2%**
			(AI) **2%**	**(AK)** **2%**	**(AL)** **5%**	

19b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC)** **5%**	**(AF)** **2%**	**(AG)** **5%**	**(AH)** **5%**
			(AI) **5%**	**(AK)** **5%**	**(AL)** **6%**	

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description		
20	1	% Disc	Compact Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC)** **3% Ford Maverick**	**(AE)** **1.50% Ford Maverick**	**(AH)** **1% Ford Maverick XL FWD SuperCrew** **1% Ford Maverick XL AWD SuperCrew** **1%**
			(AK) **2% Maverick All Models & Trim Levels** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **8.50% Ford Maverick (ICE)** **8.50% Ford Maverick (HEV)** **13.50% Ford F-150 (ICE) 2.7L** **15.50% Ford F-150 (HEV)** **14.50% Ford F-150 (ICE) 3.5L**	
Comments:				**All trim levels in % discount**	

20a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC)** **3%**	**(AF)** **1%**	**(AH)** **2%**	**(AK)** **2%**
			(AL) **5%**			

20b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC)** **5%**	**(AF)** **1%**	**(AH)** **5%**	**(AK)** **5%**
			(AL) **6%**			

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description		
21	1	% Disc	Van, Seven (7) Passenger or Cargo, ICE/HEV Powered RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1% Ram ProMaster**	**(AE)** **7% Ford Transit - ICE**	**(AG)** **6% Chevrolet Express Passenger RWD 2500 135"** **6% Chevrolet Express Passenger RWD 3500 135"** **6%**
			(AH) **1% Ford Transit Passenger Wagon T350 148" Roof XL RWD** **1% Ford Transit Passenger Wagon T350 148" Roof XL AWD** **1%**	**(AI)** **1% Chrysler Voyager LX FWD** **1% Chrysler Pacifica Touring FWD** **1% Chrysler Pacifica Touring L AWD** **1%**	**(AK)** **2% 10 Passenger Configuration** **2% 12 Passenger Configuration** **2% 14 Passenger Configuration** **10% Delivery To Agency** **10% Factory Extended Warranty** **Ford Transit Cargo/ Passenger Wagon**
			(AL) **10.50% Ford Transit 150 Low Roof (ICE)** **All trim levels included in % discount**		

21a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB)** **2%**	**(AF)** **2%**	**(AG)** **2%**	**(AH)** **2%**
			(AI) **2%**	**(AK)** **2%**	**(AL)** **5%**	

21b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB)** **5%**	**(AE)** **2%**	**(AG)** **5%**	**(AH)** **5%**
			(AI) **5%**	**(AK)** **5%**	**(AL)** **6%**	

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Item	Approx. Qty	UOM	Description	
22	1	% Disc	Van, Seven (7) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF)** **6% Ford eTransit - Full Electric**	**(AI)** **1% Chrylser Pacifica Hybrid Select FWD**
			(AK) **3% E-Transit** **10% Delivery to Agency** **10% Factory Extended Warranty**	**(AL)** **10.50% Ford Transit 150 Low Roof (ICE)**
Comments:				**All trim levels included in % discount**

22a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AI)** **2%**	**(AK)** **2%**	**(AL)** **5%**

22b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AF)** **2%**	**(AI)** **5%**	**(AK)** **5%**	**(AL)** **6%**

23	1	% Disc	Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB)** **1% Ram ProMaster 1500** **1% Ram ProMaster 2500** **1% Ram ProMaster 3500**	**(AC)** **7% Ford Transit**
			(AF) **7% Ford Transit**	**(AG)** **6% Chevrolet Express Cargo RWD 2500 135"** **6% Chevrolet Express Cargo RWD 3500 135"**

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Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

<table>
<tr><th>Item</th><th>Approx. Qty</th><th>UOM</th><th colspan="2">Description</th></tr>
<tr><td>23</td><td>1</td><td>% Disc</td><td colspan="2">Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD</td></tr>
<tr><td colspan="3" rowspan="2">Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.
Make/Model Options:</td><td>(AH)
1% Ford Transit Cargo Van T150 130" Low Roof RWD
1% Ford Transit Cargo Van T250 130" Low Roof RWD
1% Ford Transit Cargo Van T350 130" Low Roof RWD
1% Ford Transit Cargo Van T150 130" Low Roof AWD
1% Ford Transit Cargo Van T250 130" Low Roof AWD
1% Ford Transit Cargo Van T350 130" Low Roof AWD
1% Ford Transit Chassis T250 RWD SRW 138" WB
1% Ford Transit Chassis T350 RWD SRW 138" WB
1% Ford Transit Chassis T350 AWD SRW 138" WB
1% Ford Transit Chassis T350 RWD DRW 138" WB
1% Ford Transit Chassis T350 AWD DRW 138" WB
1% Ford Transit Cutaway T250 RWD SRW 138" WB
1% Ford Transit Cutaway T250 AWD SRW 138" WB
1% Ford Transit Cutaway T350 RWD SRW 138"
1% Ford Transit Cutaway T350 AWD SRW 138" WB
1% Ford Transit Cutaway T350 RWD DRW 138" WB
1% Ford Transit Cutaway T350 AWD DRE 138" WB
1%</td><td>(AI)
1% Ram ProMaster Cargo Van Tradesman 1500 Low Roof 118" WB w/Passenger Seat
1% Ram ProMaster Cargo Van Tradesman 2500 Low Roof 136" WB w/Passenger Seat
1% Ram ProMaster Cargo Van Tradesman 3500 High Roof 159" WB w/Passenger Seat
1% Ram ProMaster Cutaway Tradesman 3500 159" WB w/Passenger Seat
1% Ram ProMaster Window Van 2500 High Roof 159" WB
1%</td></tr>
<tr><td>(AK)
3% Transit Cargo All Models & Trims
10% Delivery To Agency
10% Factory Extended Warranty</td><td>(AL)
10.50% Ford Transit 150 Low Roof (ICE)
10.50% Ford Transit 250 Medium Roof (ICE)
10.50% Ford Transit 350 High Roof (ICE)</td></tr>
</table>

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description			
23a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AI) 2%**	**(AK) 2%**	**(AL) 5%**

23b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AI) 5%**	**(AK) 5%**	**(AL) 6%**

24	1	% Disc	Van, Two (2) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AC) 7% Ford Transit**	**(AF) 6% Ford eTransit - Full Electric**	**(AH) 1% Ford E-Transit Cargo Van T350 130" Low Roof 1% Ford E-Transit Chassis T350 RWD SRW 178" WB 1% Ford E-Transit Cutaway T350 RWD SRW 178" WB 1%**
			(AI) 1% Ram ProMaster Delivery Van BEV 3500 Super High Roof 159" WB 1%	**(AK) 3% E Transit All Models & Trims Econoline Cutaway 3% Transit 3% Econline Cutaway 10% Delivery to Agency 10% Factory Extended Warranty**	**(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)**
Comments:					**All trim levels included in % discount**

24a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AC) 3%**	**(AF) 2%**	**(AH) 2%**	**(AI) 2%**
			(AK) 2%	**(AL) 5%**		

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Item	Approx. Qty	UOM	Description			
24b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AC) 5%**	**(AF) 8% Ford Transit**	**(AH) 5%**	**(AI) 5%**
			(AK) 5%	**(AL) 6%**		

25	1	% Disc	Van, Fifteen (15) Passenger or Cargo, ICE/BEV/PHEV/Diesel Powered, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AB) 1% Ram ProMaster**	**(AC) 7% Ford Transit**	**(AF) 2%**
			(AG) 6% Chevrolet Express Passenger RWD 3500 135" 6%	**(AH) 1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW RWD 1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW AWD 1%**	**(AK) 3% Transit Passenger Wagon 10% Delivery to Agency 10% Factory Extended Warranty**
			(AL) 10.50% Ford Transit 150 Low Roof (ICE) 10.50% Ford Transit 250 Medium Roof (ICE) 10.50% Ford Transit 350 High Roof (ICE) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)		
Comments:			**All trim levels included in % discount**		

25a)	1	% Disc	Percentage Discount off of MSRP for Factory Options			
Percentage Discount off of MSRP for Factory Options			**(AB) 2%**	**(AC) 3%**	**(AF) 2%**	**(AG) 2%**
			(AH) 2%	**(AK) 2%**	**(AL) 5%**	

Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item	Approx. Qty	UOM	Description			
25b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.			
Percentage Discount off of MSRP for Factory Options			**(AB) 5%**	**(AC) 5%**	**(AF) 2%**	**(AG) 5%**
			(AH) 5%	**(AK) 5%**	**(AL) 6%**	

26	1	% Disc	Van, Fifteen (15) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD		
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AF) 6% Ford eTransit**	**(AK) 3% Transit w/aftermarket BEV package 10% Delivery to Agency 10% Factory Extended Warranty**	**(AL) 10.50% Ford Transit 250 Medium Roof Cargo (BEV) 10.50% Ford Transit 350 High Roof Cargo (BEV)**
Comments:					**All trim levels included in % discount**

26a)	1	% Disc	Percentage Discount off of MSRP for Factory Options		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 2%**	**(AL) 5%**

26b)	1	% Disc	Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP.		
Percentage Discount off of MSRP for Factory Options			**(AF) 2%**	**(AK) 5%**	**(AL) 6%**

27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AA) 2% Tint 5% Federal Signal 5% Sound off Signal 40% Troy Products 20% Westin Automotive / Public Safety 30% 911 Circuts 10% Tiger Tough 2% RKI 0% WeatherGuard 2% Real Truck 5%**	**(AC) 10% Lighting 5% Standard Vehicle 5% Body/Major Truck UpFit 5% Van UpFit 5% Emergency Lighting/Equipment**

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Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item 27 Continued

Item	Approx. Qty	UOM	Description
27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AD)** **AMERICAN EAGLE Drawer Systems-H.D. 10%, AUTOCRANE Truck Cranes 5%, BOSS Air Compressors 5%, BRAND FX Fiberglass service body 5%, BUYERS Truck Accessories, 20%, BUYERS SNOW AND ICE CONTROL Truck plows & Spreaders 15%, CADET MFG Truck platforms, bodies 10%, CHELSEA Power take off, pumps 10%, COX Reels and Pumps 10%, DECKED Drawer systems 10%, DEEZEE Pickup Accessories 10%, DHOLLANDIA Liftgates 10%, DONOVAN/SHURCO Tarps and mechanisms 10%, DOUGLAS DYNAMICS Snow Removal Equipment 10%, DURA CLASS-HEIL Dump Bodies, Hoists 10%, DURALIFT Bucket trucks 5%, FEDERAL SIGNAL Warning lights, accessories 20%, FISHER Spreaders 10%, FISHER Snow Plows 5%, FORCE AMERICA PTO, Pumps/hydraulics 25%, GOLIGHT Truck Lighting 15%, GPI Transfer Fuel Pumps 5%, HENDERSON MFG Dump Bodies, Hoists 10%, HENDERSON MFG Spreaders, H.D. snow plows 10%, HIGHWAY PRODUCTS Aluminum work equipment 5%, IOWA MOLD TOOL (IMTCO) Truck Cranes 15%, IOWA MOLD TOOL (IMTCO) Dominator Crane Bodies 15%, IOWA MOLD TOOL (IMTCO) Site Star Lube Bodies 5%, INGERSOL RAND Air Compressors 5%, INTERLIFT Lift gates 10%, JACKSON CREEK MFG Metal Animal Control Bodies 2%, JOBOX -DELTA Truck Tool Boxes 30%, HOLMAN Racks, Van & Pickup 10%, HOLMAN Van Interiors 15%, KNAPHEIDE MFG Utility, Platform, Crane Bodies 10%, KNAPHEIDE MFG Cargo Utility Vans (KUV series) 0%, KNAPHEIDE-SORTIMO Van Interior Equipment 10%, (LELY) AMERICAN TANK Vacuum Septic Tanks 5%, LIFTMOORE Truck Cranes 10%, MASTER RACK Van Interiors 15%, MEYER Pickup Accessories 5%, MORGAN Dry Freight van Bodies 10%, MORGAN Refrigerated Van Bodies 10%, MOUNTAIN TARP-PIONEER Tarps and Mechanisms 5%, MUNCIE PTO, Pumps/hydraulics 25%, RANCH HAND Grill guards, accessories 10%, RC Mfg. Toolboxes 10%, RKI Toolboxes 10%, RUGBY Dump Beds 10%, SAGE OIL VAC Lube Skids, Lube trailers 2%, SENSATA / MAGNUM Inverters 5%, SHURCO / DONOVAN Tarps and Mechanisms 10%, SNOW EX Snow/Ice Control 10%, SNUG TOP Work Shells / Pickup Tonneau Covers 10%, SPACE KAP Transferable Service bodies 3%, STELLAR Hook Lifts 10%, SWAB MFG Fiberglass Animal Control Body 2%, TBEI Dump Beds 10%, TOMMY GATE (WOODBINE MFG) Liftgates 15%, TRANSFER FLOW Auxiliary Fuel Tanks 10%, TRUCKLITE Truck Lighting 0%, UTEM MFG Aerial Man Lift, Insulated and non insulated 10%, VANAIR Air Compressors 5%, VENCO VENTURO Truck Cranes 5%, VISIONX Truck Lighting 15%, VMAC Air Compressors 5%, WALTCO Liftgates 5%, WARN WINCH Electric winches 10%, WEATHER GUARD TOOLBOXES/VAN INTERIORS 10%, ALL OTHER MFG 0%**

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Docusign Envelope ID: 375DE65A-2BEB-436F-B39D-B6D94813D12E

Item 27 Continued

Item	Approx. Qty	UOM	Description	
27	1	% Disc	Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies	
Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options:			**(AE)** **READING TRUCK BODY - SL ST 98 SW RW1 40 U AA FFF 5%, SL ST 108 DW RW1 40 U AA FFR 5%, SL ST 132 DW RW1 40 U AA FFR 5%** **READING CRANE BODY RMS132DRW2FA045405 5%, MSS108DRW2FA100110 5%,** **PALFINGER CRANES PSC3216 3%, PSC6025H 3%** **CRYSTEEL DUMP BODY ETIP-87/96-1100-03Y-LBDUMP 6%, ETIP-60/96-1100-02Y-LBDUMP 6%** **MAXON LIFT GATE C2-60-1342 TP27 5%, C2-60-1542 TP27 5%, C2-54-1342 TP27 5%, C2-92-1650 TP35 5%, C2-92-1650 DT33 5%** **NORSTAR TRUCK BED SF094946002U06 3%, SR114948403U061 3%, ST114948403U061 3%** **RKI TRUCK BOXES / WINDOW GRILLES C63 7%, ST63 7%, M54U-1NM 7%, WG11 7%, WG15 7%**	**(AF)** **10% Upfits**
			(AJ) **3%**	**(AK)** **5% All upfits per quote specifications** **5% Service Body** **5% Flatbed** **5% Dump Body** **5% Crane** **5% Lift Gates** **5% Custom Options and Equipment**
			(AL) **6.00%**	

27a)	1	% Disc	Hourly Labor Rate			
Percentage Discount off of MSRP for Factory Options			**(AA)** **$120**	**(AC)** **$120**	**(AD)** **$100.00**	**(AE)** **$125**
			(AF) **$185**	**(AJ)** **$155.00**	**(AK)** **$125.00**	**(AL)** **$189.95**
			(AM) **$110**			

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Item	Approx. Qty	UOM	Description			
27b)	1	% Disc	Percentage off Discount for Equipment and Supplies			
Percentage Discount off of MSRP for Factory Options			**(AA) 2%**	**(AC) 0%**	**(AD) 5%**	**(AE) 10%**
			(AF) 10%	**(AJ) 3%**	**(AK) 5%**	**(AL) 5%**
			(AM) 2%			

***** 27 Items Total *****

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Certificate Of Completion

Envelope Id: 375DE65A2BEB436FB39DB6D94813D12E
Status: Completed
Subject: GSD/SPD Procurement#: 40-00000-24-00068 Automotive Vehicles
Source Envelope:
Document Pages: 44
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Arrianna Romero
1100 S Saint Francis Dr
Santa Fe, NM 87502
Arrianna.Romero1@gsd.nm.gov
IP Address: 164.64.63.2

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Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4	VL Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 8/6/2024 8:46:12 AM Viewed: 8/6/2024 9:29:32 AM Signed: 8/6/2024 9:29:40 AM
Arrianna Romero arrianna.romero1@gsd.nm.gov Purchasing Agent Advance New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	AR Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 8/6/2024 9:29:44 AM Viewed: 8/6/2024 9:39:28 AM Signed: 8/6/2024 9:39:46 AM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 8/6/2024 9:39:51 AM Viewed: 8/6/2024 10:52:55 AM Signed: 8/6/2024 10:53:00 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	8/6/2024 8:46:12 AM
Certified Delivered	Security Checked	8/6/2024 10:52:55 AM
Signing Complete	Security Checked	8/6/2024 10:53:00 AM
Completed	Security Checked	8/6/2024 10:53:00 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: 94D58AAA-654E-8C8F-8143-640B958224A1

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AL) 0000009746
New Mexico Emergency Products
3211 University Blvd. SE suite C
Albuquerque NM, 87106

Contact Name: Gabe Padilla
Email: gabe.padilla@aep-na.com
Telephone No.: (505) 242-9111

Number**: 20-00000-21-00030**

Amendment No.**: Ten**

Term**: April 25, 2026 - April 24, 2027**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist: **Gerry Escobedo**

Telephone No.: **(505) 470-7534**

Email: **Gerardo.Escobedo@gsd.nm.gov**

GE

Title: **Police Vehicle Equipment Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Change in contact person for vendor (AL) New Mexico Emergency Products

From:	**To:**
Contact Name: Mike Lanctot	**Contact Name: Gabe Padilla**
Email: Mike.lanctot@aep-na.com	**Email: gabe.padilla@aep-na.com**
Telephone No.: (505) 242-9111	**Telephone No.: (505) 242-9111**

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 5/6/2026

Certificate Of Completion

Envelope Id: 94D58AAA-654E-8C8F-8143-640B958224A1
Status: Completed
Subject: 20-00000-21-00030 POLICE VEHICLE EQUIPMENT PARTS AND LABOR 0427
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Gerardo Escobedo
1100 S Saint Francis Dr
Santa Fe, NM 87502
gerardo.escobedo@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
5/6/2026 1:06:56 PM
Holder: Gerardo Escobedo
gerardo.escobedo@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal

Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO **Electronic Record and Signature Disclosure:** Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4	VL Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 5/6/2026 1:07:49 PM Viewed: 5/6/2026 2:05:49 PM Signed: 5/6/2026 2:05:54 PM
Gerry Escobedo gerardo.escobedo@gsd.nm.gov Procurement Specialist 1 Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 9/15/2025 2:20:42 PM ID: b7600253-6e39-47c4-aed3-23f5a6432e53	GE Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 5/6/2026 2:05:55 PM Viewed: 5/6/2026 2:15:48 PM Signed: 5/6/2026 2:15:53 PM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 5/6/2026 2:15:54 PM Viewed: 5/6/2026 2:22:39 PM Signed: 5/6/2026 2:22:45 PM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	5/6/2026 1:07:49 PM
Certified Delivered	Security Checked	5/6/2026 2:22:39 PM
Signing Complete	Security Checked	5/6/2026 2:22:45 PM
Completed	Security Checked	5/6/2026 2:22:45 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: A6CDA0A5-59C4-81AA-8211-3C0AFAEF6A4D

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor: **13 Vendors**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested**

Number**: 20-00000-21-00030**

Amendment No.**: Nine**

Term**: April 25, 2026 – April 24, 2027**

Procurement Specialist: **Gerry Escobedo**

Telephone No.: **(505) 470-7534**

Email: **Gerardo.Escobedo@gsd.nm.gov**

GE

Title: **Police Vehicle Equipment Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2026 to April 24, 2027 at the same price, terms and conditions.

Vendors (AH) Federal Signal Corp, (AJ) MFLL Inc, (AM) Organ Mountain Graphix LLC are not extended.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 4/24/2026

Certificate Of Completion

Envelope Id: A6CDA0A5-59C4-81AA-8211-3C0AFAEF6A4D
Status: Completed
Subject: 20-00000-21-00030 Police Vehicle Equipment Parts and Labor
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Gerardo Escobedo
1100 S Saint Francis Dr
Santa Fe, NM 87502
gerardo.escobedo@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
4/24/2026 9:02:50 AM
Security Appliance Status: Connected

Holder: Gerardo Escobedo
gerardo.escobedo@gsd.nm.gov
Pool: StateLocal

Location: DocuSign

Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO **Electronic Record and Signature Disclosure:** Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4	VL Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/24/2026 9:05:23 AM Viewed: 4/24/2026 9:55:44 AM Signed: 4/24/2026 9:56:03 AM
Gerry Escobedo gerardo.escobedo@gsd.nm.gov Procurement Specialist 1 Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 9/15/2025 2:20:42 PM ID: b7600253-6e39-47c4-aed3-23f5a6432e53	GE Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/24/2026 9:56:04 AM Viewed: 4/24/2026 10:05:13 AM Signed: 4/24/2026 10:05:44 AM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/24/2026 10:05:46 AM Viewed: 4/24/2026 10:11:28 AM Signed: 4/24/2026 10:11:34 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	4/24/2026 9:05:23 AM
Certified Delivered	Security Checked	4/24/2026 10:11:28 AM
Signing Complete	Security Checked	4/24/2026 10:11:34 AM
Completed	Security Checked	4/24/2026 10:11:34 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

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At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

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E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

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G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: 7AF32EA1-C901-4DB6-B097-09166307D8ED

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AL) 0000009746
New Mexico Emergency Products
3211 University Blvd. SE Suite C
Albuquerque, NM 87106
Contact: Gabe Padilla
Email: gabe.padilla@aep-na.com
Telephone No. (505) 242-9111

Number**:** **20-00000-21-00030**

Amendment No**.:** **Eight**

Term**:** **April 25, 2022 – April 24, 2026**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist**:** **Jessica Chavez** JC

Telephone No**.:** **(505) 500-9824**

Email: **jessica.chavez@gsd.nm.gov**

Title**:** Police Vehicle Equipment Parts and Labor

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Change in contact person for vendor (AL) New Mexico Emergency Products

From:
Contact Name: Mike Lanctot
Email: Mike.lanctot@aep-na.com
Telephone No.: (505) 242-9111

To:
Contact Name: Gabe Padilla
Email: gabe.padilla@aep-na.com
Telephone No.: (505) 242-9111

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 1/9/2026

Certificate Of Completion

Envelope Id: 7AF32EA1-C901-4DB6-B097-09166307D8ED
Status: Completed
Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Pollice Vehicle Equipment Parts and Labor A008
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Jessica Chavez
1100 S Saint Francis Dr
Santa Fe, NM 87502
jessica.chavez@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
1/8/2026 11:09:32 AM
Holder: Jessica Chavez
jessica.chavez@gsd.nm.gov
Location: DocuSign

Security Appliance Status: Connected
Pool: StateLocal

Storage Appliance Status: Connected
Pool: General Services Department
Location: Docusign

Signer Events	Signature	Timestamp
Vanessa LeBlanc vanessa.leblanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/8/2026 11:10:58 AM Viewed: 1/9/2026 1:14:52 PM Signed: 1/9/2026 1:14:57 PM
Electronic Record and Signature Disclosure: Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4		
Jessica Chavez jessica.chavez@gsd.nm.gov Procurement Specialist II Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/9/2026 1:14:57 PM Viewed: 1/9/2026 1:56:39 PM Signed: 1/9/2026 1:56:42 PM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 1/9/2026 1:56:43 PM Viewed: 1/9/2026 1:57:09 PM Signed: 1/9/2026 1:57:16 PM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	1/8/2026 11:10:58 AM
Certified Delivered	Security Checked	1/9/2026 1:57:09 PM
Signing Complete	Security Checked	1/9/2026 1:57:16 PM
Completed	Security Checked	1/9/2026 1:57:16 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

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G. To advise SPD of your new email address

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I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DbcLu|gn Enve|bpe ~D B4DFE9BF-4436-442C-A30E-27243D91 A8F8

State of New Mexico
General Services Department
Purchasing Division

Price Agreement Amendment

Awarded Vendor: 1 5 Vendors

Ship To: All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice: As Requested at Time of Order

Number: 20-00000-21-00030

Amendment No.: Seven

Term: April 25, 2022 - April 24, 2026

Procurement Specialist: Jessica Chavez

Telephone No.: (505) 500-9824

Email jessica.chavez@gsd.nm.gov JC

Title: Police Vehicle Equipment, Parts and Labor

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2025 to April 24, 2026 at the same price, terms and conditions for all vendors except vendor (AK) Motorola Solutions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Date 4/1 7/2025

Dorothy Mendonca
New Mexico State Purchasing Agent

Certificate Of Completion

Envelope Id: B4DFE9BF-4436-442C-A30E-27243D91A8F8
Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Police Vehicle Equipment
Source Envelope:
Document Pages: 1
Certificate Pages: 5
AutoNav: Enabled
Envelope Id Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Signatures: 1
Initials: 2

Status: Completed

Envelope Originator:
Jessica Chavez
1100 S Saint Francis Dr
Santa Fe NM 87502
jessica.chavez@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
4/17/2025 12:17:53 PM

Holder: Jessica Chavez
jessica.chavez@gsd.nm.gov

Location: DocuSign

Security Appliance Status: Connected
Storage Appliance Status: Connected

Pool: StateLocal
Pool: General Services Department

Location: Docusign

Signer Events	Signature	Timestamp
Vanessa LeBlanc vanessa.leblanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/17/2025 12:18:58 PM Viewed: 4/17/2025 12:26:47 PM Signed: 4/17/2025 12:27:20 PM
Jessica Chavez jessica.chavez@gsd.nm.gov Procurement Specialist Security Level: Email Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via Docusign	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/17/2025 12:27:21 PM Viewed: 4/17/2025 1:00:12 PM Signed: 4/17/2025 1:00:18 PM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/17/2025 1:00:19 PM Viewed: 4/17/2025 1:11:34 PM Signed: 4/17/2025 1:11:40 PM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
8rvelope Sert	Hasred/8rcrypted	4/17/2025 1231 8358 PM
Certfied Oepfvered	SecLrfty Crecked	4/17/2025 1311 3334 PM
Sfgrfrg Co◆ete	SecLrfty Crecked	4/17/2025 1311 3340 PM
Co◆eted	SecLrfty Crecked	4/17/2025 1311 3340 PM
Payment Events	Status	Timestamps
Electronic Record and Signature Disclosure		

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

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E. All notiise and dieiloeurse will bs esnt to you slsitroniially

Unless you tnform GI D otherwtse aiiordtng to these proiedures GI D wtll eleitrontially provtde you through the Doiultgn system all reequtred notties dtsilosures authortzattonss aiknowledgements and other doiuments that are reequtred to be provtded or made avatlable to you durtng the iourse of your eleitronti stgnature relattonshtp wtth I SONMs To reduie the posstbtltty of tnadvertent nonóreietpts GI D prefers to provtde all reequtred notties and dtsilosures by the same method and to the same ematl or phystial address that you furntsh to GI Ds Thuss you may reietve the dtsilosures and notties eleitrontially or tn paper forms .f you do not agree wtth thts proiedures please tnform GI D aiiordtng to the proiedures stated tn leitton .s bows Please also refer to leitton Ds tmmedtately aboves whtih states the ionseequenies resulttng from your deiltnatton of eleitronti deltvery of notties and dtsilosures

F. How to iontait GSD>

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G. To advies SPD of your nsw smail addrsee

To tnform I PD of a ihange tn the ematl address to whtih I PD sends you notties and dtsilosures eleitrontially you must send an ematl to I PD at GSDe SPDcn-fo@ssast: nme us and tn the body of suih reequest you must tnilude your prevtous and new ematl addressess

H. To rsequset papsr iopise from SPD

To reequest deltvery of paper ioptes of eleitronti notties and dtsilosures that Doiultgn and/or I PD have prevtously provtded to yous you must send an ematl to I PD at GSDe SPDcn-fo@ssast: nme us and tn the body of your ematl reequest state your ematl addresss full names matltng addresss and telephone numbers I PD wtll iharge you a v$ s00 per page iopy fee plus postages

y. To withdraw your ionesnt with SPD

To tnform I PD that you no longer wtsh to reietve notties and dtsilosures tn eleitronti format you mayt

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J5 Required hardware and software

The mtntmum system requtrements for ustng the Doeu! tgn system may ehange over ttmer The eurrent Doeu! tgn system requtrements may be found att
httpst //supportr doeustgnr eom/gutdes/stgnerrgutderstgntngrsystemrrequtrements

K5 Aeknoweedging your aeeess and eonsent to reeeive and sign doeuments eeeetronieaeey

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By seeeettng the eheekrbox next to \I agree to use eeeetronse reeords and ssgnaturess" you eonftrm thatt

- You have read thts Eeeetronte Reeord and ! tgnature Dtseeosure :ER! D)s and
- You ean prtnt thts ER! D on papers or you ean save and/ or send thts ER! D to a eoeatton where you ean prtnt thts ER! Ds for your future referenee and aeeesss and
- Untte or uneess you nottfy ! PD as stated tn thts ER! Ds you eonsent to exeeustveey reeetve through eeeetronte means aee notteess dtseeosuress authortizattonss aeknoweedgementss and other doeuments that are requtred to be provtded or made avateabee to you by ! PD durtng the eourse of your eeeetronte stgnature reeattonshtp wtth ! PDr

DocuSign Envelope ID: 90ED6EC6-36E1-47D0-A759-6954913D681D

State of New Mexico
General Services Department
Purchasing Division

Price Agreement Amendment

Awarded Vendor:
(AS) 0000178316
Mobile Communications America, Inc.
PO Box 1458
Charlotte, NC 28201

Contact: Mercy Borunda
Email: mercyborunda@callmc.com
Telephone No.: (915) 584-6646

Number: **20-00000-21-00030**

Amendment No.: **Six**

Term: **April 25, 2022 – April 24, 2025**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist: **Yuliastuti Wulandari** JC

Telephone No.: **(505) 469-2248**

Email: **yuliastuti.wulandari@gsd.nm.gov**

Title: **Police Vehicle Equipment, Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Change in contact person for vendor (AS) Mobile Communications America, Inc.

From:	**To:**
Contact Name: Mercy Borunda	**Contact Name: Mercy Borunda**
Email: mercyborunda@callme.com	**Email: mercyborunda@callmc.com**
Telephone No.: (915) 584-6646	**Telephone No.: (915) 584-6646**

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 6/26/2024

Dorothy Mendonca
New Mexico State Purchasing Agent

DocuSign

Certificate Of Completion

Envelope Id: 90ED6EC636E147D0A7596954913D681D
Status: Completed
Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Police Vehicle Equipment Parts and Labor A006
Source Envelope:
Document Pages: 1
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Jessica Chavez
1100 S Saint Francis Dr
Santa Fe, NM 87502
jessica.chavez@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
6/25/2024 3:51:01 PM
Holder: Jessica Chavez
jessica.chavez@gsd.nm.gov
Location: DocuSign

Security Appliance Status: Connected
Pool: StateLocal

Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Michael Saavedra michael.saavedra@gsd.nm.gov IT and Const. Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/4/2020 11:04:51 AM ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/25/2024 3:55:19 PM Resent: 6/25/2024 3:57:18 PM Viewed: 6/26/2024 8:36:28 AM Signed: 6/26/2024 8:36:32 AM
Jessica Chavez jessica.chavez@gsd.nm.gov Procurement Specialist II Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/26/2024 8:36:33 AM Viewed: 6/26/2024 11:38:09 AM Signed: 6/26/2024 11:38:15 AM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	 Signature Adoption: Pre-selected Style Using IP Address: 98.60.107.202	Sent: 6/26/2024 11:38:16 AM Viewed: 6/26/2024 3:18:34 PM Signed: 6/26/2024 3:18:40 PM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	6/25/2024 3:55:19 PM
Envelope Updated	Security Checked	6/25/2024 3:57:17 PM
Envelope Updated	Security Checked	6/25/2024 3:57:17 PM
Certified Delivered	Security Checked	6/26/2024 3:18:34 PM
Signing Complete	Security Checked	6/26/2024 3:18:40 PM
Completed	Security Checked	6/26/2024 3:18:40 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

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E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

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G. To advise SPD of your new email address

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To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

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https://support.docusign.com/guides/signer-guide-signing-system-requirements

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- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DocuSign Envelope ID: DCD6FF1B-69BD-4F1C-8503-C85E1C0E163C

State of New Mexico
General Services Department
Purchasing Division

Price Agreement Amendment

Awarded Vendor:
(AS) 0000178316
Mobile Communications America, Inc.
PO Box 1458
Charlotte, NC 28201

Contact: Mercy Borunda
Email: mercyborunda@callme.com
Telephone No.: (915) 584-6646

Number: **20-00000-21-00030**

Amendment No.: **Five**

Term: **April 25, 2022 – April 24, 2025**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

JC

Procurement Specialist: **Yuliastuti Wulandari**

Telephone No.: **(505) 469-2248**

Email: **yuliastuti.wulandari@gsd.nm.gov**

Title: **Police Vehicle Equipment, Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Change in contact person for vendor (AS) Mobile Communications America, Inc.

From:	**To:**
Contact Name: Latif Alam	**Contact Name: Mercy Borunda**
Email: latifalam@callme.com	**Email: mercyborunda@callme.com**
Telephone No.: (847) 309-0181	**Telephone No.: (915) 584-6646**

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 6/24/2024

Dorothy Mendonca
New Mexico State Purchasing Agent

DocuSign

Certificate Of Completion

Envelope Id: DCD6FF1B69BD4F1C8503C85E1C0E163C
Status: Completed
Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Police Vehicle Equipment Parts and Labor A005
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Jessica Chavez
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
jessica.chavez@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
6/24/2024 10:46:26 AM
Holder: Jessica Chavez
jessica.chavez@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Michael Saavedra michael.saavedra@gsd.nm.gov IT and Const. Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	MS Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/24/2024 10:48:00 AM Viewed: 6/24/2024 10:48:43 AM Signed: 6/24/2024 10:48:50 AM
Electronic Record and Signature Disclosure: Accepted: 6/4/2020 11:04:51 AM ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8		
Jessica Chavez jessica.chavez@gsd.nm.gov Procurement Specialist II Security Level: Email, Account Authentication (None)	JC Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/24/2024 10:48:51 AM Viewed: 6/24/2024 10:50:20 AM Signed: 6/24/2024 10:50:33 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/24/2024 10:50:34 AM Viewed: 6/24/2024 12:07:13 PM Signed: 6/24/2024 12:07:16 PM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	6/24/2024 10:48:00 AM
Certified Delivered	Security Checked	6/24/2024 12:07:13 PM
Signing Complete	Security Checked	6/24/2024 12:07:16 PM
Completed	Security Checked	6/24/2024 12:07:16 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DocuSign Envelope ID: DCA0C829-FC1D-4FB0-937F-D7D07FA5E434

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
17 Vendors

Number: **20-00000-21-00030**

Amendment No.: **Four**

Term: **April 25, 2022 – April 24, 2025**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist: **Karen G. Acosta Gonzalez** KGA

Telephone No.: **(505) 372-9264**

Email: **Karen.Acosta-Gonzal@gsd.nm.gov**

Title: **Police Vehicle Equipment, Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2024 to April 24, 2025 at the same price, terms and conditions for the following vendors:

(AA) BJW Ventures, LLC dba Accessories Unlimited
(AB) Advanced Communications and Electronics
(AC) Kevin Kocharoff dba Blue Sky Upfitting, LLC
(AD) Code 3 Service, LLC
(AE) Dana Safety Supply, Inc.
(AF) Chalmers Ford, Inc. dba MHQ
(AG) Enchanted Technology Solutions, LLC
(AH) Federal Signal Corporation
(AI) Frontline Upfitting, LLC
(AK) Motorola Solutions, Inc.
(AM) Organ Mountain Graphix, LLC
(AO) State of Emergency Upfitting, LLC
(AP) Gonzales, Joshua dba The Wrap Lab
(AQ) WAC Upfitters, LLC
(AR) West Mesa Auto Craft, Inc.
(AS) Mobile Communications America, Inc.

Vendor (AL) New Mexico Emergency Products at the same terms and conditions with a price increase as shown on Page 2.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 4/23/2024

Dorothy Mendonca
New Mexico State Purchasing Agent

DocuSign Envelope ID: DCA0C829-FC1D-4FB0-937F-D7D07FA5E434

Vendor (AL) New Mexico Emergency Products

Item	Description	Previous Price	New Price
011	Labor/repair & installation cost per hour	$95.00	$105.00
017	Labor / repair & installation cost per hour	$95.00	$105.00
022	Hourly Labor rate for Installation and Repairs	$95.00	$105.00
025	Maintenance of the in-car camera and equipment	$95.00	$105.00
034	Installation and vehicle prep services: includes all labor relating to prepping and installation of wraps and decals on law enforcement vehicles	$95.00	$105.00
042	Discount off parts catalog or list price for related accessories pertaining to push bars	$95.00	$105.00
044	Labor/repair & installation cost per hour related to interior accessories	$95.00	$105.00
046	Labor/repair & installation cost per hour related to exterior accessories	$95.00	$105.00

DocuSign

Certificate Of Completion

Envelope Id: DCA0C829FC1D4FB0937FD7D07FA5E434
Status: Completed
Subject: Extension Amendment 20-00000-21-00030 Police Vehicle Equipment
Source Envelope:
Document Pages: 2
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Karen G Acosta
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Karen.Acosta-Gonzal@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
4/23/2024 2:10:52 PM
Holder: Karen G Acosta
Karen.Acosta-Gonzal@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None)	VL Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/23/2024 2:12:12 PM Viewed: 4/23/2024 2:18:24 PM Signed: 4/23/2024 2:18:31 PM
Electronic Record and Signature Disclosure: Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4		
Karen G Acosta karen.acosta-gonzal@gsd.nm.gov Procurement Specialist New Mexico General Services Security Level: Email, Account Authentication (None)	KGA Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/23/2024 2:18:32 PM Viewed: 4/23/2024 2:21:47 PM Signed: 4/23/2024 2:22:19 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Security Level: Email, Account Authentication (None)	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/23/2024 2:22:20 PM Viewed: 4/23/2024 2:25:23 PM Signed: 4/23/2024 2:25:28 PM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp
Carbon Copy Events	**Status**	**Timestamp**
Witness Events	**Signature**	**Timestamp**
Notary Events	**Signature**	**Timestamp**
Envelope Summary Events	**Status**	**Timestamps**
Envelope Sent	Hashed/Encrypted	4/23/2024 2:12:12 PM
Certified Delivered	Security Checked	4/23/2024 2:25:23 PM
Signing Complete	Security Checked	4/23/2024 2:25:28 PM
Completed	Security Checked	4/23/2024 2:25:28 PM
Payment Events	**Status**	**Timestamps**
Electronic Record and Signature Disclosure		

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DocuSign Envelope ID: D6EF6142-CBA4-415D-8565-CADF193D542B

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
16 Vendors

Number: **20-00000-21-00030**

Amendment No.: **Four**

Term: **April 25, 2022 – April 24, 2025**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist: **Karen G. Acosta Gonzalez** KGA

Telephone No.: **(505) 372-9264**

Email: **Karen.Acosta-Gonzal@gsd.nm.gov**

Title: **Police Vehicle Equipment, Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2024 to April 24, 2025 at the same price, terms and conditions for the following vendors:

(AA) BJW Ventures, LLC dba Accessories Unlimited
(AB) Advanced Communications and Electronics
(AC) Kevin Kocharoff dba Blue Sky Upfitting, LLC
(AD) Code 3 Service, LLC
(AE) Dana Safety Supply, Inc.
(AF) Chalmers Ford, Inc. dba MHQ
(AG) Enchanted Technology Solutions, LLC
(AH) Federal Signal Corporation
(AI) Frontline Upfitting, LLC
(AM) Organ Mountain Graphix, LLC
(AO) State of Emergency Upfitting, LLC
(AP) Gonzales, Joshua dba The Wrap Lab
(AQ) WAC Upfitters, LLC
(AR) West Mesa Auto Craft, Inc.
(AS) Mobile Communications America, Inc.

Vendor (AL) New Mexico Emergency Products at the same terms and conditions with a price increase as shown on Page 2.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca
Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 4/23/2024

DocuSign Envelope ID: D6EF6142-CBA4-415D-8565-CADF193D542B

Vendor (AL) New Mexico Emergency Products

Item	Description	Previous Price	New Price
011	Labor/repair & installation cost per hour	$95.00	$105.00
017	Labor / repair & installation cost per hour	$95.00	$105.00
022	Hourly Labor rate for Installation and Repairs	$95.00	$105.00
025	Maintenance of the in-car camera and equipment	$95.00	$105.00
034	Installation and vehicle prep services: includes all labor relating to prepping and installation of wraps and decals on law enforcement vehicles	$95.00	$105.00
042	Discount off parts catalog or list price for related accessories pertaining to push bars	$95.00	$105.00
044	Labor/repair & installation cost per hour related to interior accessories	$95.00	$105.00
046	Labor/repair & installation cost per hour related to exterior accessories	$95.00	$105.00

DocuSign

Certificate Of Completion

Envelope Id: D6EF6142CBA4415D8565CADF193D542B
Status: Completed
Subject: Extension Amendment for 20-00000-21-00030 Police Vehicle Equipment Parts and Labor
Source Envelope:
Document Pages: 2
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Karen G Acosta
1100 S Saint Francis Dr
Santa Fe, NM 87502
Karen.Acosta-Gonzal@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
4/23/2024 7:28:56 AM
Holder: Karen G Acosta
Karen.Acosta-Gonzal@gsd.nm.gov
Location: DocuSign

Security Appliance Status: Connected
Pool: StateLocal

Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/23/2024 7:33:19 AM Viewed: 4/23/2024 7:35:33 AM Signed: 4/23/2024 7:35:36 AM
Electronic Record and Signature Disclosure: Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4		
Karen G Acosta karen.acosta-gonzal@gsd.nm.gov Procurement Specialist New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/23/2024 7:35:37 AM Viewed: 4/23/2024 7:37:16 AM Signed: 4/23/2024 7:37:19 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/23/2024 7:37:21 AM Viewed: 4/23/2024 7:44:07 AM Signed: 4/23/2024 7:44:13 AM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp
Carbon Copy Events	**Status**	**Timestamp**
Witness Events	**Signature**	**Timestamp**
Notary Events	**Signature**	**Timestamp**
Envelope Summary Events	**Status**	**Timestamps**
Envelope Sent	Hashed/Encrypted	4/23/2024 7:33:19 AM
Certified Delivered	Security Checked	4/23/2024 7:44:07 AM
Signing Complete	Security Checked	4/23/2024 7:44:13 AM
Completed	Security Checked	4/23/2024 7:44:13 AM
Payment Events	**Status**	**Timestamps**
Electronic Record and Signature Disclosure		

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

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G. To advise SPD of your new email address

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https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

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DocuSign Envelope ID: 8818EC91-C827-43CB-B2E4-C6C433F2B17E

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AS) 0000178316
Mobile Communications America, Inc.
PO Box 1458
Charlotte, NC 28201

Email: latifalam@callmc.com
Telephone No. (847) 309-0181

Number**: 20-00000-21-00030**

Amendment No.**: Three**

Term**: April 25, 2022 – April 24, 2024**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist**: Karen G. Acosta Gonzalez** KGA

Telephone No.**: (505) 372-9264**

Email: **Karen.Acosta-Gonzal@gsd.nm.gov**

Title**: Police Vehicle Equipment, Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Vendor R.T.C., Inc. has been acquired by Mobile Communications America, Inc.

From:	To:
(AN) 0000086640	(AS) 0000178316
R.T.C., Inc	Mobile Communications America, Inc.
300 E. Sunset Rd.	PO Box 1458
El Paso, TX. 79922	Charlotte, NC 28201
915- 584-6646	847- 309-0181
omar@rtcinc.org	latifalam@callmc.com

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Natalie Martinez

Date: 3/14/2024

Dorothy Mendonca
New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472

VL

DocuSign

Certificate Of Completion

Envelope Id: 8818EC91C82743CBB2E4C6C433F2B17E
Status: Completed
Subject: Name Change Amendment 20-00000-21-00030 Police Vehicles
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Karen G Acosta
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Karen.Acosta-Gonzal@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
3/13/2024 7:36:03 AM
Holder: Karen G Acosta
Karen.Acosta-Gonzal@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Vanessa LeBlanc Vanessa.LeBlanc@gsd.nm.gov Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None)	VL Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 3/13/2024 7:37:37 AM Viewed: 3/13/2024 7:40:15 AM Signed: 3/13/2024 7:40:30 AM
Electronic Record and Signature Disclosure: Accepted: 6/2/2020 7:02:26 AM ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4		
Karen G Acosta karen.acosta-gonzal@gsd.nm.gov Procurement Specialist New Mexico General Services Security Level: Email, Account Authentication (None)	KGA Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 3/13/2024 7:40:31 AM Viewed: 3/13/2024 7:41:13 AM Signed: 3/13/2024 7:41:15 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Natalie Martinez Natalie.Martinez1@gsd.nm.gov Deputy Director New Mexico General Services Security Level: Email, Account Authentication (None)	Natalie Martinez Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 3/13/2024 7:41:16 AM Viewed: 3/14/2024 3:19:49 PM Signed: 3/14/2024 3:24:24 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	3/13/2024 7:37:37 AM
Certified Delivered	Security Checked	3/14/2024 3:19:49 PM
Signing Complete	Security Checked	3/14/2024 3:24:24 PM
Completed	Security Checked	3/14/2024 3:24:24 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

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E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

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G. To advise SPD of your new email address

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J. Required hardware and software

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DocuSign Envelope ID: D4B41B1A-164B-48FF-B86E-78DD1F743A2C

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AK) 0000013468
Motorola Solutions, Inc.
13104 Collections Center Drive
Attn: Motorola Solutions Lockbox Services
Chicago, IL 60693
Email: watchguard.sales.support@motorolasolutions.com
Telephone No.: 1-800-605-6734

Number: **20-00000-21-00030**

Amendment No.: **Two**

Term: **April 25, 2022 – April 24, 2024**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist: **Tami Concha** JC

Telephone No.: **(505) 660-3671**

Email: **Tami.Concha@gsd.nm.gov**

Title: **Police Vehicle Equipment, Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2023 to April 24, 2024 at the same price, terms and conditions.

Update Item 20 for Vendor (AK) Motorola Solutions, Inc. as follows:

Item	Description	Percentage Discount
20	**Camera (with or without) wireless downloading capability Manufacturer:**	
	Motorola Solutions V300 Wifi/Bluetooth Body Camera	20%
	Motorola Solutions Vista XLT 2-Piece Body Camera	20%
	Motorola Solutions Vista Wifi Body Camera - REMOVED	N/A

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk

Date: 4/18/2023

New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

DocuSign

Certificate Of Completion

Envelope Id: D4B41B1A164B48FFB86E78DD1F743A2C
Status: Completed
Subject: Please DocuSign: 20-00000-21-00030 Police Vehicle Equipment A002
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Tami Concha
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Tami.Concha@gsd.nm.gov
IP Address: 174.56.109.88

Record Tracking

Status: Original
4/18/2023 8:52:10 AM
Holder: Tami Concha
Tami.Concha@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Natalie Martinez natalie.martinez1@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 4/18/2023 8:54:09 AM Viewed: 4/18/2023 8:58:17 AM Signed: 4/18/2023 9:21:58 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Tami Concha tami.concha@gsd.nm.gov Procurement Specialist II New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 174.56.109.88	Sent: 4/18/2023 9:21:59 AM Viewed: 4/18/2023 9:22:25 AM Signed: 4/18/2023 9:22:40 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Valerie Paulk Valerie.Paulk@gsd.nm.gov Signed of Behalf of State Purchasing Agent New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 67.0.237.194 Signed using mobile	Sent: 4/18/2023 9:22:41 AM Viewed: 4/18/2023 9:46:09 AM Signed: 4/18/2023 9:46:21 AM
Electronic Record and Signature Disclosure: Accepted: 5/29/2020 9:40:59 AM ID: f12ca6d0-7cba-4de4-b58f-8180244887ff		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	4/18/2023 8:54:09 AM
Envelope Updated	Security Checked	4/18/2023 9:19:28 AM
Envelope Updated	Security Checked	4/18/2023 9:19:28 AM
Certified Delivered	Security Checked	4/18/2023 9:46:09 AM
Signing Complete	Security Checked	4/18/2023 9:46:21 AM
Completed	Security Checked	4/18/2023 9:46:21 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

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DocuSign Envelope ID: 97C34AF0-7853-49C3-AC0A-0120BD5D5242

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
17 Vendors

Number**: 20-00000-21-00030**

Amendment No.**: One**

Term**: April 25, 2022 – April 24, 2024**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist**: Tami Concha** JC

Telephone No.**: (505) 660-3671**

Email: **Tami.Concha@gsd.nm.gov**

Title**: Police Vehicle Equipment, Parts and Labor**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2023 to April 24, 2024 at the same price, terms and conditions for the following Vendors.

(AA) BJW Ventures, LLC dba Accessories Unlimited
(AB) Advanced Communications and Electronics
(AC) Kevin Kocharoff dba Blue Sky Upfitting, LLC
(AD) Code 3 Service, LLC
(AE) Dana Safety Supply, Inc.
(AF) Chalmers Ford, Inc. dba MHQ
(AG) Enchanted Technology Solutions, LLC
(AH) Federal Signal Corporation
(AI) Frontline Upfitting, LLC
(AJ) MFLL Inc dba Melloy Ford
(AL) New Mexico Emergency Products
(AM) Organ Mountain Graphix, LLC
(AN) RTC, Inc
(AO) State of Emergency Upfitting, LLC
(AP) Gonzales, Joshua dba The Wrap Lab
(AQ) WAC Upfitters, LLC
(AR) West Mesa Auto Craft, Inc.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk

Date: 3/29/2023

Acting New Mexico State Purchasing Agent

DocuSign

Certificate Of Completion

Envelope Id: 97C34AF0785349C3AC0A0120BD5D5242
Status: Completed
Subject: Please DocuSign: 20-00000-21-00030 Police Vehicle Equipment A001
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Tami Concha
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Tami.Concha@gsd.nm.gov
IP Address: 174.56.109.88

Record Tracking

Status: Original
3/29/2023 11:44:53 AM
Holder: Tami Concha
Tami.Concha@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Natalie Martinez natalie.martinez1@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 3/29/2023 11:46:36 AM Viewed: 3/29/2023 11:47:14 AM Signed: 3/29/2023 11:47:43 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Tami Concha tami.concha@gsd.nm.gov Procurement Specialist II New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None), Login with SSO	 Signature Adoption: Pre-selected Style Using IP Address: 174.56.109.88	Sent: 3/29/2023 11:47:44 AM Viewed: 3/29/2023 11:50:06 AM Signed: 3/29/2023 11:50:10 AM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Valerie Paulk Valerie.Paulk@gsd.nm.gov Signed of Behalf of State Purchasing Agent New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 3/29/2023 11:50:11 AM Viewed: 3/29/2023 12:01:23 PM Signed: 3/29/2023 12:07:07 PM
Electronic Record and Signature Disclosure: Accepted: 5/29/2020 9:40:59 AM ID: f12ca6d0-7cba-4de4-b58f-8180244887ff		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	3/29/2023 11:46:36 AM
Certified Delivered	Security Checked	3/29/2023 12:01:23 PM
Signing Complete	Security Checked	3/29/2023 12:07:07 PM
Completed	Security Checked	3/29/2023 12:07:07 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

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State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor:
18 Vendors (see page 6)

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Price Agreement Number**:** **20-00000-21-00030**

Payment Terms**:** **Net 30**

F.O.B.**:** **Destination**

Delivery**:** **As Requested**

Procurement Specialist**:** **Tami Concha** JC

Telephone No.**:** **(505) 660-3671**

Email: **Tami.Concha@state.nm.us**

Title**:** **Police Vehicle Equipment, Parts and Labor**

Term**:** **April 25, 2022 – April 24, 2023**

This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.

Accepted for the State of New Mexico

Valerie Paulk

Date: 4/25/2022

M... Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

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Terms and Conditions

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. **Assignment:**

a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.

b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.

6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. **Taxes:** The unit price shall exclude all state taxes.

10. **Packing, Shipping and Invoicing:**

a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.

b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.

c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

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the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel**: Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing

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this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: https://bewellnm.com.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and

(2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

Statewide Price Agreement

Article I – Statement of Work
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

Article V – Termination
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30)

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days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

Article VIII – Issuance or Orders
Only written signed orders are valid under this Price Agreement.

Article IX – Packing (if applicable)
Packing shall be in conformance with standard commercial practices.

Article X – Price Schedule
Prices as listed in the price schedule hereto attached are firm.

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Awarded Vendors:

(AA) 0000132535
BJW Ventures, LLC dba
Accessories Unlimited
2322 Candelaria NE
Albuquerque, NM 87107
505-888-5811
jordan.accunlimited@gmail.com

Payment Term: Net 30

Delivery: FOB Dealer

(AB) 0000051480
Advanced Communications and Electronics
2417 Baylor Dr. SE
Albuquerque, NM 87106
505-244-3321
sales@advtwoway.com
service@advtwoway.com

Payment Term: Net 30

Delivery: 10 days ARO

(AC) 0000155534
Blue Sky Upfitting, LLC
48 Wind Dancer Rd
Edgewood, NM 87015
505-553-5239
blueskyupfitting@yahoo.com

Payment Term: Net 30

Delivery: As Requested

(AD) 0000116813
Code 3 Service, LLC
2323 Aztec Rd NE - STE A
Albuquerque, NM 87107
505 407 2310
sales@code3service.com

Payment Term: Net 30

Delivery: FOB

(AE) 0000165807
Dana Safety Supply, Inc
PO Box 117297
Atlanta, GA 30368-7297
813-348-4866
bids@danasafetysupply.com

Payment Term: Net 30

Delivery: 30 days ARO is standard delivery time

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(AF) 0000051541
Chalmers Ford DBA MHQ
West 5601 Balloon Fiesta Parkway Suite C
Albuquerque, NM 87113
505-821-0667
jgranger@mhqwest.com

Payment Term: Net 30

Delivery: 30-120 days depending on product. Materials/Chip Shortages may affect these delivery times.

(AG) 0000135964
Enchanted Technology Solutions, LLC
6615 Sujeto Rd. NW
Albuquerque, NM 87120
(505) 946-8219
jeffg@ets.us.com

Payment Term: Net 30

Delivery: 4-6 Weeks or as requested

(AH) 0000091507
Federal Signal Corporation
2645 Federal Signal Drive
University Park, IL 60484
(708)534-3400
policefireorders@fedsig.com
service@fedsig.com

Payment Term: Net 30

Delivery: 30 days FOB

(AI) 0000165776
Frontline Upfitting LLC
3008 Walsh Loop SE
Rio Rancho NM 87124
(505) 980-0466
javis@frontlinenm.com

Payment Term: Net 30

Delivery: As Requested

(AJ) 0000137862
MFLL, Inc dba Melloy Ford
499 Emilio Lopez Rd
Los Lunas, NM 87031
505-866-3005
randy@melloyfleet.com

Payment Term: Net 10 days

Delivery: As Requested

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(AK) 0000013468
Motorola Solutions Inc
13104 Collections Center Drive
Attn: Motorola Solutions Lockbox Services
Chicago, IL 60693
1-800-605-6734
Watchguard.sales.support@motorolasolutions.com

Payment Term: Net 30 from date of invoice. MSI will invoice upon delivery

Delivery: Freight on Board Destination

(AL) 0000009746
New Mexico Emergency Products
3211 University Blvd. SE suite C
Albuquerque NM, 87106
(505) 242-9111
mike.lanctot@aep-na.com

Payment Term: Net 30

Delivery: As requested by the user agency

(AM) 0000165769
Organ Mountain Graphix, LLC
1771 W. Hadley Ave
Las Cruces, NM 88005
575-993-4465
organmountaingraphixllc@gmail.com

Payment Term: 30 days

Delivery: 1-3 Business Days

(AN) 0000086640
R.T.C., Inc.
300 E Sunset Rd.
El Paso, TX 79922
915-584-6646
omar@rtcinc.org

Payment Term: Net 30

Delivery: 2-6 weeks depending on product

(AO) 0000144998
STATE OF EMERGENCY UPFITTING LLC
1908 1st Street NW
Albuquerque New Mexico 87102
505-900-3486 O / 505-702-1450 C
stateofemergencynm@gmail.com

Payment Term: Net 30

Delivery: As Requested

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(AP) 0000143639
The Wrap Lab LLC
5445 Edith Blvd Ne Suite G
Albuquerque NM 87107
505-267-7758
thewraplabnm@gmail.com

Payment Term: Net 30

Delivery: As Requested

(AQ) 0000125381
WAC Upfitters, LLC
2322 Candelaria Rd NE
Albuquerque, NM 87107
505-554-1966
Admin@wacupfitters.com

Payment Term: Net 30

Delivery: Dealers place of business

(AR) 0000050718
West Mesa Auto Craft, Inc.
122 Frontage Rd
Rio Rancho, NM 87124
505-891-0774
steve@wmepnm.com

Payment Term: Net 30

Delivery: As Requested

DocuSign Envelope ID: 0435B55D-D8C7-47D1-AFCD-0345CB9EF2ED

Specifications:
To establish a price agreement for police vehicle equipment, parts, and labor. The purpose of the specifications is to establish acceptable products to be installed in New Mexico State Police and other law enforcement vehicles. The equipment categories will include 1) computer stands, consoles, modems, accessories, and labor; 2) visual and audio warning systems, parts, supplies and labor; 3) in-car digital camera, equipment, and labor; and 4) decals, wraps, stripes, letters, and labor. The average order for the above equipment is 60-100 per year.

The term of this price agreement shall be for one (1) year from date of award with an option to extend for a period of up to five (5) additional years, on a year-by-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Director at the same price, terms, and conditions. This agreement shall not exceed six (6) years.

Multiple Awards:
Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154, the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to ensure availability and timely delivery. Awards will be made to meet the best interests of the State of New Mexico.

Escalation Clause:
Contractor shall keep pricing fixed for each year of this Agreement. Thereafter, SPD and the Contractor may adjust pricing no more than once annually through an amendment to the Agreement at the time of Agreement renewal. Contractor shall submit all pricing increase requests to SPD directly or through the agency contact in writing and provide substantiating evidence that each request is based on demonstrable market changes impacting the cost of products. The request must show all proposed increases by line item and include supporting documentation acceptable to SPD (such as a letter from a manufacturer indicating price increases, etc.) SPD's decision on what is acceptable in this context is final and shall be accepted by all parties to the Agreement. ***Requested price increases that exceed 10% will not be accepted***. No price increase may result in a higher profit margin for the Contractor than at the beginning of the initial term of this Agreement. Pricing changes will apply to Agreements and amendments to Agreements entered on and after the effective date of the price change. Price decreases as well as increases shall apply in the same manner. If vendor's prices are reduced for any reason, users shall receive the benefit of such reductions, immediately. Price increases will not be retroactive to orders already in house or backorders. Orders will be filled at the price in effect on the date of receipt of the order by the vendor. To facilitate prompt consideration, all requests for price increase must include all information listed below:

1. Agreement Item Number
2. Current Item Price
3. Proposed New Price
4. Percentage of Increase
5. Mill/Supplier Notification of price increase indicating percentage of increase including reason for increase.

Quantities Goods & Services:
The approximate quantities for each item are estimated and are for bidding purposes only. Actual requirements will be as determined by the using agency at the time of P.O. Quantities may be increased or decreased as necessary to meet actual requirements. The State does not guarantee any amount of work.

Brand Name or Equal:
The use of a brand name is for the purpose of describing the standard of quality, performance and a characteristic desired and is not to limit or restrict competition.

Ornamentation/Advertising:
The New Mexico State Police or any other agency utilizing this agreement shall in no way be referenced to endorse or advertise any product or service in any manner.

Please note: Vendors must bid specifically as requested in bid specifications. Bidders are encouraged to submit descriptive literature with their bid.

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Award:
In order to provide the using agencies with the widest possible variety of goods and services multiple awards may be issued for ALL items. Bid responses must include a firm fixed fully loaded price to include all overhead, shipping, and any other associated cost. Determination for award shall be based upon the lowest total cost of each item listed per category or based upon the total lowest cost per category and the bidder's abilities to meet the "minimum and submittal requirements" of the Invitation to Bid, whichever is in the best interest of the State of New Mexico.
Successful vendor should be an authorized dealer and be a physically established dealership with parts and service facilities in New Mexico, with O.E.M. certified mechanics qualified to repair, service and install all items bid.

General Specifications:
The following specifications are intended to describe the minimum requirements for all items in this ITB. Actual dimensions and configuration, such as size, color or mounting location will be determined by the ordering agency.

Specifications for Computer Stands, Consoles and Modems:

Computer stands:
Only **complete** computer stands, with brackets and hardware, will be accepted. Items must be standard production items and may not be specially built for this bid. Bids must be for the complete unit that includes the adjustable major portion of the computer stand. Units must be packaged to protect the stand, brackets, and hardware.

Computer Stand Specifications:
1. The stand must be made of a durable heavy-duty construction.
2. The computer stand must be designed for proper fit in law enforcement vehicles.
3. Computer mounts to attach to passenger side factory seat bolts.
4. Should have a 9" swing and 9" slide arms to be able to rotate 360 degrees.
5. Designed to extend a minimum of 8"
6. Designed to allow computer mount to be centered over console, out of passenger area.
7. Pivot mount bolted to slide arm for docking stations, laptops, keyboards and 2-piece computers.
8. Must have support brace to minimize vibrations.

Consoles:
Consoles must be able to contain and protect wiring and equipment installed in the equipment consoles. (Installed equipment to include but not be limited to: lighting controls, siren, radio, and other controls as applicable).

Only **complete** consoles with faceplates, brackets, and hardware, will be accepted. Bids must be for the complete unit that includes the adjustable major portion of the consoles. Units must be packaged to protect the console, faceplates, brackets, and hardware.

Console Specifications:
1. The console must contain heavy duty material to withstand police use.
2. The console must be designed for proper fit in police pursuit vehicles and must be compatible with the computer stand.
3. Must have a cup holder, arm rest, map light and accessory power supply.
4. The console must contain the faceplates, brackets, and hardware.

Modems:
Only **complete** modems, with connecting cables and mounting hardware, will be accepted. Items must be standard production items and may not be specially built for this bid. Bids must be for the complete unit that includes the adjustable major portion of the modem. Units must be individually packaged to protect the modem, cables, and hardware.

Modem Specifications:
1. The modem must contain an Ethernet Interface with DC power cable.

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2. The modem antenna must be dual band and bolt mount.
3. The modem must come with all needed Ethernet Cables and hardware.

Peripherals and other Accessories:
Peripherals, such as printers, radios, vehicle security systems, GPS remote starting systems, wiring harness, gun lock timers and other accessories will vary according to the requirements of the ordering agency.

Specifications for Visual and Audio Warning Systems, Parts, Supplies and Labor:
All items bid in this category shall conform to the Society of Automotive Engineers (SAE) or California Code Certifications, Title 13.

When an item is identified by manufacturer's name, trade name, catalog number or reference, it is the responsibility of the bidder to document brand name equals in the space provided for each item or to make changes on manufacturer's numbers on each item if the numbers have been changed.

These specifications are for vehicle-mounted roof lights, vehicle-mounted rear deck lights, LED light systems, directional light controls, sirens, and speakers. The systems must be suitable for mounting in or on high-speed emergency vehicles operated by New Mexico Department of Public Safety and other New Mexico law enforcement and public safety agencies.

Acceptable Equipment:
Only **complete** equipment, consisting of the lighting system, lenses, covers, mounting brackets, and power and/or control cable will be accepted. All items offered shall be standard production models of the manufacturer and except for configuration, may not be built especially for this bid request. Repair parts must be readily available to New Mexico Department of Public Safety or user agency/entity without unreasonable delay. No additional charges will be accepted. All prices bid per unit **shall** include all delivery charges to the purchaser's place of business within the State of New Mexico. The successful bidder shall be authorized by the manufacturer and required to: offer warranty repair service when requested by the end user; stock repair parts and finished products locally in the State of New Mexico.

Specifications for Light-Emitting Diode (LED) Light Bar and LED lights:
This specification describes the minimum requirements for visual warning system for emergency vehicles. The light bar shall utilize reflector LED-based technology and reliable onboard circuitry manufacturing design. The light bar must be capable of removal without disassembly of the interior components for ease of service or repair. The light bar must be compatible with current Department of Public Safety equipment.

Light Bar:
LED heads shall consist of reflector modules utilizing most current technology. Each module shall be offset, use a compound curve and polished-reflector design, and shall contain at least twelve (12) diodes, projecting downward into the reflector assemblies. Modules shall be available in red, white, blue, and amber LEDs, chosen by user agency. Each light bar shall contain at least twenty-two (22) reflector modules, with a total of three hundred and twenty-four (324) most current lamp diodes. Microprocessor controls shall be utilized to provide a total of twenty-eight (28) user-selectable flash patterns, including an intersection mode and a low-power "dim" mode. The light bar must contain three (3) prioritized modes of operation with mode 3 the highest priority. Mode 3 will override mode 2 and mode 2 will override mode 1. Each of the three modes will provide preset flash patterns that can be activated for various stages of the emergency vehicle's warning light levels of operation. Modules shall be field-replaceable and shall meet SAE J595 light output, SAE 1113/41 RFI, and SAE J845 standards. No exceptions will be allowed.

Alley Lights:
Alley lights shall be integrated into the light bar. Each module shall contain at least twelve (12) diodes on the driver and passenger side. No exceptions will be allowed

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Flood Lights:
Flood lights shall be 360 degrees visibility and integrated in the light bar. Each module shall contain at least six (6) diodes and be white LED. No exceptions will be allowed.

Construction:
The Light Bar shall be a single piece, polycarbonate, based on a minimum 1/8" thick extrusion that shall provide strength without excessive weight. Housing shall be molded polycarbonate for durability. Colors (clear, red, blue, or amber) shall be specified by user agency. The dome shall be secured with barrel nuts and shall use "O" rings for a waterproof seal.

Mounts:
A pair of stainless-steel installation brackets, vehicle specific, shall be included. The mounting brackets must allow for height and pitch adjustment. Mounting legs must be adjustable for distance to allow for differing roof lines. No exceptions will be allowed.

Dimensions:
The Light Bar must be no more than 2" in height, no less than 10" in width, and 44" in overall length. 51" overall length light bar for trucks and large SUVs with the same height and width.

Warranty:
The warranty period shall be five years parts replacement, one year labor.

Specifications for Siren/Light Control:
This specification describes the minimum requirements for a siren/switching/public address combination for emergency vehicles. The system shall be compatible with 12 Volt DC, negative ground vehicles, two-way radios, vehicle lighting and speakers. The system shall be compatible with current department of public safety equipment.

Construction:
The control should be a programmable siren/light controller with remote mount amplifier and have a programmable illuminated push button with three position slide switch with built-in traffic control and display capability. It should have a minimum of fourteen solid state relays and external fuses. It should be capable of using a Cat5 siren controller and light bar. It shall contain directional warning capability.

Sounds:
System shall have siren sounds and non-siren sounds. The siren sounds shall include manual, wail, and yelp. Manual shall consist of a tone that rises as the vehicle's horn button or the siren's manual button is pressed. Momentary application shall produce a brief burst. Wail and yelp shall provide tones that automatically rise between 500 Hz and 1650 Hz eleven times per minute. Frequencies below 500 Hz shall be eliminated to avoid speaker damage. Non-siren sounds shall include an air-horn type sound at 1000 Hz, a choice of two high/low alternating 600 Hz and 1350 Hz sounds, and a hetro sound. The system shall offer an alarm input for K9, or burglar alarm uses.

Siren Operation:
System shall stop siren when vehicle is shifted into park but allow continued operation of public address and lighting circuits. System shall allow either a five-second override (change of tone for five seconds when horn button or manual switch is pressed), lock (tone is changed when horn button or manual switch is pressed and changed back upon pressing again), or sweep (siren cycles through three siren sounds every six seconds upon pressing horn button or manual switch, returned to normal operation upon pressing again).

Public Address:
The public address system shall provide inputs for radio and microphone audio. The included microphone can be dedicated for P.A. or can be common between radio and P.A. system. The output power shall be 50 Watts 400 Hz to 10K Hz with less than 10% harmonic distortion. Volume shall be established with three fixed settings via two externally accessible potentiometers.

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Electrical:
Total switching system capacity shall be 205 Amperes. The system shall have a slide switch with the following functions: five sequenced circuits for warning light control having a total capacity of 60 Amperes; lever positions 1 & 2 shall turn on warning lights without siren, position 3 shall activate siren also; lever position 3 shall transfer horn ring for siren control (use of external relays is unacceptable; the slide switch shall be rated at 800,000 cycle life. Accessory switches shall provide the following functions from left to right: takedown control (30 Ampere capacity), brake and backup light cutoff (two separate circuits at 30 Ampere capacity each), right and left alley light control (30 Ampere each), auxiliary control (fourth, up position, 30 Ampere capacity), gunlock (fourth, down position) release with optional plug-in 9-second timer. Siren and accessory selector switches shall have 50,000 cycle life rating; accessory switch relays shall have a life rating of 500,000 cycles and be rated for 30 Amperes each. Indicator lights shall have a life rating of 100,000 flashing hours, while panel lights shall have a life rating of 16,000 hours.

Warranty:
Electronic components shall be warrantied for five years. Switches, panel lights, hardware, and non-electronic parts shall be warrantied for three years.

Specifications for Rear Deck Warning Light:
This specification describes the minimum requirements for a rear, low profile, deck warning light, capable of mounting in the rear deck of emergency vehicles. The system must be supplied with a universal mounting kit for mounting in department of public safety vehicles. The system shall be compatible with 12 Volt DC systems and current department of public safety equipment.

Construction:
The system housing shall be constructed of a durable material to withstand heavy duty activities. It must have a minimum of eight reflectors containing at least three LED Diodes. The system shall be capable of operation in temperatures from -30 degrees c to 65 degrees c and weight no more than 4.2 lbs. (shipping weight).

Electrical:
The system must draw no more than 4.68 Amperes and operate at 12.8 Volts DC. It must comply with FCC part 15, SAE 113/41 RFI, SAE J595, and SAE J2498.

Warranty:
Warranty period shall be five years parts, one year labor.

Specifications for LED Corner Inserts:
This specification describes the minimum requirements for a LED insert consisting of at least nine LEDs per head designed for installation in existing light housings of emergency vehicles. The system must be capable of cloning other identical systems to the same configuration with a cloning cable while only one is powered to save installation time. The system shall offer a built-in power supply, reverse polarity protection and the system must be waterproof. Light head dimensions shall be no bigger than 1.5” in base by 1.0” in width. Equipment must be compatible with current department of public safety equipment.

Electrical:
System shall operate at full power from 12-30 Volts DC. It shall operate at reduced power from 7-12 Volts DC. The system shall require no more than 7 Amperes at 12 Volts DC and have standby current of no more than 6.5mA.

Warranty:
Product shall be warrantied for five years, except strobe tubes, which shall be warrantied for one year.

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Patrol Vehicle In-Car Digital Camera and Equipment

The camera must be capable to be record / play back within the unit as well as be able to record many different traffic stops without interruptions. The digital camera must be able to operate in extreme cold as well as hot conditions. The camera should be able to record all actions performed by an officer while engaged in high-speeds and to not skip when being driven on rough roads.

The camera shall, in all aspects, meet or exceed all requirements of the federal government for the year and model bid. The camera shall include all standard equipment and components normally sold and marketed to the retail public.

Illustrative and Technical Data:

Bidder must submit with bid packet two (2) sets of illustrative product brochures and all technical data identifying all equipment included with the digital camera including performance and specifications.

Repair Parts:

It is the responsibility of the contractor supplying the video unit to ensure an adequate stock of all parts, regular and special parts to meet the continuing service and repair needs of the New Mexico State Police and/or user agency without undue delay. All repair parts must be received within seventy-two (72) hours of Purchase Order receipt.

Technical Information:

The successful bidder shall provide the following technical information prior to the delivery of the first camera delivery:

A. Service Shop Manual covering all aspects of the Digital Camera (covering all components) eight (8) copies.
B. Owner's Manuals (with the warranty provisions).

Video Systems and requirements:

Performance Testing and Product Evaluation: The emphasis of the testing will be on recording quality while subjected to outside interference from the following systems, but not limited to:

A. High powered television stations.
B. Other radio frequency interference sources including UHF, VHF, and HF transmitters.
C. Automobile alternator, ignition, and electrical systems.
D. Automobile air conditioner fan motor.
E. High voltage power lines, traffic signals, neon signs, etc.

The agency reserves the right to have the digital video system examined by any other qualified agency, for acceptable design, construction fabrication and assembly methods.

A. Patent Infringement. The seller shall indemnify and save harmless the agency and all persons acting for or on their behalf from all suits and claims against them, or any of them, arising from or occasioned by the use of any material, equipment, or apparatus, or any part thereof, which infringes or is alleged to infringe on any patent rights. In case such material, infringement, the Seller, within a reasonable time, will at its expense and as the agencies may elect, replace such material, equipment or apparatus with non-infringing material, equipment, or apparatus, or remove the material, equipment, or apparatus and refund the sums paid therefore.

B. The bidder shall state manufacturer and model number of the recorder, camera, monitor and wireless microphone.

Video System Specifications/System Description:

Overall Description of Digital System:

The digital patrol car surveillance system shall consist of a mounted miniature camera, ruggedized recorder, and overhead control center with compact monitor, and wireless microphone to provide digital audio and video recording of traffic stops, pursuits, D.U.I. tests, etc.

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Video authentication shall be provided by a timestamp embedded in the video. This time-stamp information shall be recorded in a proprietary format that cannot be duplicated outside the vehicle to ensure any attempts to alter the video are detected. Proprietary software designed to detect and reveal alterations to video files shall be supplied.

The miniature camera shall be Charged Coupled Device (CCD) type and shall be capable of operating in extreme weather conditions. Its small size shall not obstruct the driver's field of view.

The overhead control center shall be mounted within easy reach of the driver's seat and give the officer the ability to review recorded segments. The system shall also protect recorded segments to insure they are not recorded over.

The wireless microphone shall allow audio recording of events inside/outside the car. The microphone supplied shall be ready to operate on two frequencies that can be selected using the transmitter's power switch.

All cables and hardware required for installation and operation shall be supplied.

Each digital in-car video system shall be capable of interfacing with compatible traffic radar units. Target and patrol speeds shall be displayed on the monitor and recorded on the digital media simultaneously with the video being recorded by the camera.

Color Camera Specifications:
The CCD camera shall be high resolution, full color with an auto iris, fixed focus, and motorized zoom lens. The motorized zoom lens shall offer a minimum of 10X optical zoom. The camera shall include auto and manual focus capabilities, auto white balance, and backlight compensation.

The camera shall house the video system’s external record/microphone indicator. This indicator shall consist of an LED built into the front of the camera’s housing to indicate to an officer outside the vehicle that the recorder is recording, and that audio from the wireless transmitter is being received.

The auto iris lens shall automatically adjust for varying light levels from day to night. The use of electronic shuttering to adjust for varying light levels shall not be acceptable.

The camera shall be capable of mounting within the Overhead Control Center or outside the Control Center using a heavy-duty, spring loaded, dual-ball pivot mount. The dual-ball mount shall allow the camera to be easily positioned, rotated 360° and secured in place without tools.

Video Compression and Recording Specifications:
The digital video system shall be capable of supporting either a SD card or hard disk drive (HDD). The drive shall be housed in an enclosure that is secure.

The following record times shall be achievable on a 40 GB HDD or 40 GB SD card:
High resolution mode – 52 hours,
Normal resolution mode – 73 hours,
Low resolution – 91 hours 20 minutes.

The system shall include a buffer memory for pre-event recording. This buffer shall be capable of capturing at least 60 seconds of video prior to the recorder being activated.

The digital recorder shall have an operating temperature range of 20°F to 120°F (-7°C to 49°C). When packaged in the environmentally controlled vault, the recorder shall be capable of operating in temperatures ranging from –20°F to 150°F (-29°C to 66°C)

The video system shall draw no more than 12 amps @ 12 VDC with both recorder and environmental system operating. In normal operation, the system shall draw approximately 2 amps.

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Overhead Controls Specifications:
All system controls and the system monitor shall be packaged in an overhead mounted integrated controller.

The control center shall be designed so that controls for power, record, stop, and auto zoom are the most prominent buttons on the control center. All controls shall be identified with back-lighted legends for night operation.

The system shall allow a second camera to be added without requiring hardware or software changes. The control center shall include a camera switch that is used when the system is equipped with two cameras. This switch shall have no effect when the system is equipped with one camera. This shall ensure video from the single camera will be seen, regardless of the camera switch's position.

The overhead control center shall accommodate an optional miniature rear-facing camera. The lens shall offer a fixed-focus wide-angle lens sufficient to cover the back seat area. No adjustment of this camera shall be required.

The control center shall have a frequency switch for the wireless microphone system's receiver. This switch shall allow the operator to easily select from the two microphone frequencies available.

The control center shall have the ability to start the recorder from outside the car using the wireless microphone.

Control center features shall include:
A. Power on/off.
B. Record start/stop.
C. Video review: play, previous file, next file, pause, rewind, fast forward.
D. On-screen rewind and fast forward (Search).
E. Zoom wide/tele.
F. Auto zoom.
G. Digital auto zoom. The control center shall allow the operator to select whether the camera's digital zoom is used during auto zoom.
H. Focus auto/manual.
I. Backlight compensation.

The control center shall include a set-up menu that shall include the following features/options:

A. User Friendly Access – Pressing any switch on the monitor shall access the main menu. Menu access and entry shall not require a separate programmer or external device.
B. Limiting Menu Access - A method shall be available to limit access to the menu. If this method is selected, a key shall be required to gain access to the set-up menu.
C. Time and Date Generator - Records time on the tape in hours, minutes, and seconds.
D. Time and Date Position - The time and date shall be capable of being placed at the top or bottom of the screen.
E. Time and Date Format - Three time and date formats shall be available through the Set-Up Menu: MM/DD/YY, DD/MM/YY, and MM/DD/YYYY.
F. Flash Preference - The set-up menu shall allow the operator to set the display to flash every 60 seconds or to remain steady. Flashing the display prevents it from covering important details in the scene.
G. Selectable Resolution - Three resolution modes shall be available through the Set-Up Menu.
H. Auto Zoom Positions - The telephoto and wide-angle positions used for Auto Zoom shall be adjustable through the Set-Up menu.

The control center shall include the speaker used to activate the optional automatic audio transmitter.

The control center shall provide a connector for a radar interface to compatible radar showing target and patrol speeds to document tracking history. Operational messages shall also be recorded: RFI hold, crystal error, and low voltage. The video system shall be capable of directly communicating with radar products, without the use of a separate translator device.

Color Monitor Specifications:
A high-quality active-matrix color LCD monitor shall be provided for focusing the camera and for continuous viewing.

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The monitor shall mount in the overhead control center on a swivel mount that allows it to be recessed up into the housing or swing down and swivel side-to-side for the best viewing angle. It shall include a soft rubber outer shell to prevent the operator from contacting hard and/or sharp corners. Controls shall be provided for power/volume and brightness.

The monitor's screen shall be non-reflective for optimum viewing in the vehicle. Mirror-like reflective screens shall not be acceptable. The screen size shall be a minimum of 4” measured diagonally. The monitor's dimensions shall not exceed 4.55" x 3.45" x 2.25" w/h/d (11.5 x 8.8 x 5.7 cm w/h/d). The monitor's weight shall not exceed 1 lb. (.71 kg).

The monitor's audio shall be played over two 1.5” speakers. The total audio output of these speakers shall be no less than 200 MW (14.4 ohms). Audio and video monitoring shall be possible whether or not the system is recording.

The monitor shall be capable of displaying:

A. Time and date
B. Emergency lights indicator (L)
C. Siren indicator (S)
D. Microphone reception indicator (M)
E. Brake use indicator (B)
F. Target and patrol speeds from radar

High Performance Audio Transmitter/Receiver Specifications:

The wireless microphone system shall be compact and lightweight, and easily attach to the officer's uniform. It shall include a right-angle modular plug that easily detaches from the transmitter. Hard wired microphones shall not be acceptable. Transmitter shall be capable of operating 8-10 hours on one battery.

An optional upgrade shall be available to vary the transmitter’s primary frequency, allowing multiple vehicles to operate their transmitters at the same scene without interference.

The receiver shall be mounted in the recorder enclosure for convenient access to the trunk mounted (or patch) antenna.

A hard wired in-car microphone shall be available to record conversations inside the patrol vehicle simultaneously with conversations recorded with the wireless mic. The in-car microphone shall mount inside the passenger compartment and be controlled by a switch integrated with the Control Center.

Operating Instructions and Specification Manual:

A full and complete set of operating instructions shall be furnished by the contractor with each unit.

Manufacturer’s Quality Control and Testing:

All electrical components utilized, including integrated circuits, shall be a high reliability commercial grade part. Each individual electrical and electronic component shall be subjected to a complete quality control inspection. This is required before installation into printed circuit board or other sub-assembly.

All assembled printed circuit boards and sub-assemblies shall be thoroughly inspected and completely tested mechanically and electrically before installed into video system. All printed circuit boards shall be glass epoxy, type FR4 or equivalent. Also, all high-density circuit boards shall be the solder mask type.

All components dissipating power in excess of one watt and mounted directly against a circuit board shall have adequate heat sinks for circuit board protection. All electronic and electrical components shall only be utilized within their manufacturer's operating specifications, pertaining to voltage, current and heat dissipation characteristics.

Each complete video system shall be individually bench tested for all functions and test parameters.

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Warranty:
The manufacturer shall at a minimum fully guarantee the digital patrol car video systems to be free of defects in materials and workmanship for a period of one year from the date of delivery to the agency. This warranty shall not extend to finish, appearance items, or malfunction due to abuse, neglect, misuse, accidents, or operation under other than specified conditions. Warranty shall be a minimum of one (1) year.

Vehicle Wraps and Decals
This category describes services, materials, and specifications for marking police vehicles which includes: 1) designing/creating new designs and modifying existing designs, 2) furnishing and installing decals and wraps on various vehicles as required, 3) miscellaneous repairs on previously decaled or wrapped vehicles as needed.

Design Services:
Includes all services regarding creation of new designs, setup, proofing and editing of existing designs at a set hourly rate.

Standard Specifications:
Decals applied to police vehicles shall be high-performance, high-quality materials with a minimum manufacturer's warranty. The product thickness, color, strength, reflectivity, and adhesion must be able to withstand weather and usage common to law enforcement and municipal vehicles. The product should be able to remain intact with minimal damage under conditions normally withstood by the vehicles paint and surface preparation.

Push Bar:
Heavy duty 4-gauge steel uprights
Minimum 2" wide rubber strips
Minimum 1 ½" lower tube for extra protection and added strength
Top channel options for 2 or 4 warning lights
4-gauge steel mounting brackets
Mounting bracket design minimizes bumper trimming
Black plated stainless hardware used on all visible fasteners
Uprights are pre-drilled for mounting pit bars or additional lights
Cross bar pre-drilled for mounting lights, siren, or speaker

Interior Accessories:
Heavy duty metal and/or poly carbonate construction separating front and rear seating areas. Design will vary based on type of vehicle and use, such as K-9-unit, prisoner transport, or patrol. Final type, dimensions and configuration will be determined by the ordering agency.

Ballistic door armor, seat covering, window and glass modifications, type, dimensions, and configuration will be determined by the ordering agency.

First aid items, stop sticks, fire extinguishers or other first responder type items, of which type, dimensions, configuration and mounting locations will be determined by the ordering agency.

Exterior Accessories:
Weapons and/or evidence vaults, including vaults and trays for electronics. Pick up bed covers and/or camper type shells.
Winches and winch mounts as well as bumpers and hitches, add are to be heavy duty type can be fabricated or bolt on type. Final type, dimensions and configuration will be determined by the ordering agency.
Modifications or replacements for wheels, tires and suspensions, all to be heavy duty type, all of which type, dimensions, configuration and mounting locations will be determined by the ordering agency.

**** End of Specifications ****

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Items For Consoles, Stands and Modems:		
001	**1**	**%**	**Complete Computer stand, console mounted**		
			Troy Products	25% Off List	(AA)
				10%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			Troy	5%	
			Gamber Johnson	39%	(AE)
				20%	(AF)
			Gamber Johnson	15%	(AG)
			Havis	15%	
			Other not listed	2%	
			PMT	5%	
			Premier	5%	
			Ram	5%	
			Troy	5%	
			Troy, CM - SDMT - SL LED	25%	(AL)
				25%	(AN)
			Troy Products	25% Off List	(AQ)
			Havis - Current Price List Discount	18%	(AR)
002	**1**	**%**	**Sedans: Complete free standing computer stand for:**		
			Ford		
			Chevrolet		
			Dodge		
			Other:_____		
			Troy Products	25% Off List	(AA)
				10%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			Troy	5%	
				39%	(AE)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
002	**1**	**%**	**Sedans: Complete free standing computer continued**		
			See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)
			Ford	15%	(AG)
			Chevrolet	15%	
			Dodge	15%	
			Gamber Johnson	15%	
			Havis	15%	
			Other not listed	2%	
			Other: Universal	15%	
			PMT	5%	
			Premier	5%	
			Ram	5%	
			Troy	5%	
			Dodge: Charger, TROY, CM-PSCH-SL-LED	25%	(AL)
				25%	(AN)
				25%	
				25%	
				25%	
			Troy Products	25% Off List	(AQ)
			HAVIS Current Price List Discount	18%	(AR)
			Items For Consoles, Stands and Modems:		
003	**1**	**%**	**Utility Vehicle: Complete free standing computer stand for:**		
			Ford :		
			Chevrolet :		
			Dodge :		
			Other :		
			Troy Products	25% Off List	(AA)
			Other:_____	25% Off List	
				10%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			Troy	5%	
			Gamber Johnson	39%	(AE)
			See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
003	**1**	**%**	**Utility Vehicle: Complete free standing computer stand continued**		
			Ford	15%	(AG)
			Chevrolet	15%	
			Dodge	15%	
			Gamber Johnson	15%	
			Havis	15%	
			Other not listed	2%	
			Other: Universal	15%	
			PMT	5%	
			Premier	5%	
			Ram	5%	
			Troy	5%	
			Ford: PI Utility, TROY, CM-UV20-SL-LED	25%	(AL)
			Chevrolet: Tahoe, TROY, CM-21TH-SL-C	25%	
			Dodge: Charger, HAVIS Premium Package, PKG-PSM368	20%	
				25%	(AN)
			Troy Products	25% Off List	(AQ)
			Other	25% Off List	
			HAVIS Current Price List Discount	18%	(AR)
			Items For Consoles, Stands and Modems:		
004	**1**	**%**	**Pick-up Truck: Complete free standing computer stand for:**		
			Ford		
			Chevrolet		
			Dodge		
			Troy Products	25% Off List	(AA)
				10%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			Troy	5%	
			Gamber Johnson	39%	(AE)
			See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)
			Chevrolet	15%	(AG)
			Dodge	15%	
			Ford	15%	
			Gamber Johnson	15%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
004	**1**	**%**	**Pick-up Truck: Complete free standing computer stand (continued)**		
			Havis	15%	(AG)
			Other not listed	2%	continued
			Other: Universal	15%	
			PMT	5%	
			Premier	5%	
			Ram	5%	
			Troy	5%	
			Ford: F-150 & F250, TROY, CM-F150-SL-LED	25%	(AL)
			Chevrolet: Silverado 1500, TROY, 1500, CM-CHV19-SL_LED	25%	
			Dodge: Ram 1500,2500 & 3500 SSV, GAMBER JOHNSON, PKG # 7170-0770	35%	
				25%	(AN)
			Troy Products	25% Off List	(AQ)
			Other:	25% Off List	
			Havis Current Price List Discount	18%	(AR)
			Items For Consoles, Stands and Modems:		
005	**1**	**%**	**Sedans: Console with 10" slope and 8" mounting at level area, compatible with side-mounted computer mounts, fits exactly against OEM consoles. Must be able to mount to OEM floor plate. Includes: 4" faceplate for radio, 2" repeater faceplate, controller faceplate, console mount, metal storage tray to be 4" with a 1.75" depth, dual external cup holders, 2" faceplate for three (3) – 12V outlets.**		
			Ford		
			Chevrolet		
			Dodge		
				25% Off List	(AA)
				10%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			PlastixPlus	5%	
			Troy	5%	
			Gamber Johnson	39%	(AE)
			See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)
			Ford	15%	(AG)
			Chevrolet	15%	

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
005	**1**	**%**	**Sedans: Console with 10” slope and 8” mounting at level area, compatible with side-mounted computer mounts, fits exactly against OEM consoles continued**		
			Dodge	15%	(AG)
			Gamber Johnson	15%	Continued
			Havis	15%	
			Other not listed	2%	
			Other: Universal	15%	
			PMT	5%	
			Premier	5%	
			Ram	5%	
			Troy	5%	
			Dodge: Charger, TROY CC-21CH-DM-0711	25%	(AL)
				25%	(AN)
				25% Off List	(AQ)
			HAVIS Current List Price Discount	18%	(AR)
			Items For Consoles, Stands and Modems:		
006	**1**	**%**	**Utility Vehicle: Console with 12” slope, 6” mounting at level area – snaps onto OEM side panels, relocate Bluetooth option USB/Aux, works with low-profile accessories. Must be able to mount to OEM floor plate. Includes: 4” faceplate for radio, 2” repeater faceplate, blanks and console mount, controller faceplate, external cup holders, metal storage tray to be 4" with a 1.75" depth, 2” repeater faceplate, 2” faceplate for three (3) – 12V outlets**		
			Ford		
			Chevrolet		
			Dodge		
				25% Off List	(AA)
				10%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			PlastixPlus	5%	
			Troy	5%	
			Gamber Johnson	39%	(AE)
			Troy Products, Havis, Gamber Johnson, Innovative; See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
006	**1**	**%**	**Utility Vehicle: Console with 12” slope, 6” mounting at level area – snaps onto OEM side panels, relocate Bluetooth option USB/Aux, works with low-profile accessories. Must be able to mount to OEM floor plate. Includes: 4” faceplate for radio, 2” repeater faceplate, blanks and console mount, controller faceplate, external cup holders, metal storage tray to be 4" with a 1.75" depth, 2” repeater faceplate, 2” faceplate for three (3) – 12V outlets (continued)**		
			Chevrolet	15%	(AG)
			Dodge	15%	
			Ford	15%	
			Gamber Johnson	15%	
			Havis	15%	
			Other not listed	2%	
			Other: Universal	15%	
			PMT	5%	
			Premier	5%	
			Ram	5%	
			Troy	5%	
			Ford: PI SUV, TROY, CC-20-UV10-L8	25%	(AL)
			Chevrolet: Tahoe, TROY, CC-21TH-0711-OS-DM	25%	
			Dodge: Durango, TROY, CC-21DUR-0810	25%	
				25%	(AN)
				25% Off List	(AQ)
			HAVIS Current List Price Discount	18%	(AR)
			Items For Consoles, Stands and Modems:		
007	**1**	**%**	**Pick-up Truck: Wide body console, fills space seat to seat, 8” slope, 12” mounting at level area - Must be able to mount to OEM floor plate. Includes: 4” faceplate for radio, 2” repeater faceplate, Controller faceplate, Console mount floorplate, Metal storage tray to be 4” with a 1.75” depth, Dual internal cup holders, 2” faceplate for three (3) – 12V outlets**		
			Ford Chevrolet Dodge		
				25% Off List	(AA)
				10%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			PlastixPlus	5%	
			Troy	5%	

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
007	**1**	**%**	**Pick-up Truck: Wide body console, fills space seat to seat, 8" slope, 12" mounting at level area - Must be able to mount to OEM floor plate. (continued)**		
			Gamber Johnson	39%	(AE)
			See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)
			Ford	15%	(AG)
			Chevrolet	15%	
			Dodge	15%	
			Gamber Johnson	15%	
			Havis	15%	
			Other not listed	2%	
			Other: Universal	15%	
			PMT	5%	
			Premier	5%	
			Ram	5%	
			Troy	5%	
			Ford: F-150 & F-250, TROY, CC-WBOS-20	25%	(AL)
			Chevrolet: Silverado 1500 & 2500, TROY, CC-WBOS-20	25%	
			Dodge: : RAM 1500, TROY, CC-WBOS-20	25%	
				25%	(AN)
				25% Off List	(AQ)
			HAVIS Current List Price Discount	18%	(AR)
			Other Vehicle Manufacturers JOTTO Current Price List Discount	15%	
			Items For Consoles, Stands and Modems:		
008	**1**	**%**	**Modems:** **Manufacturer:**		
			CradlePoint	3%	(AB)
			Cradlepoint	0%	(AC)
			Sierra Wireless	0%	
			Cradlepoint	5%	(AD)
			Sierra Wireless	5%	
			Cradle Point	0%	(AF)
			Sierra Wireless	0%	
			Amazon	2%	(AG)
			CalAmp	2%	
			CalAmp Services	0%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Items For Consoles, Stands and Modems:		
008	**1**	**%**	**Modems (continued)**		
			Cradlepoint Hardware	5%	(AG) continued
			Cradlepoint Services	0%	
			DIGI	2%	
			DIGI Services	0%	
			GetWireless	2%	
			GetWireless Services	0%	
			Ingram Micro	2%	
			Ingram Micro Services	0%	
			inseego	2%	
			Others Modems Not Listed	2%	
			Peplink	2%	
			Peplink Services	0%	
			Real Time Ops Hardware	2%	
			Real Time Ops Services	0%	
			Sierra Wireless	5%	
			Sierra Wireless Services	0%	
			Synnex	2%	
			Synnex Services	0%	
			Tessco	2%	
			Tessco Services	0%	
			CradlePoint, Sierra Wireless www.sierrawireless.com/products-and-solutions/	0%	(AL)
				10%	(AN)
			Items For Consoles, Stands and Modems:		
009	**1**	**%**	**Antenna for modems:**	5% Off List	(AA)
				5%	(AB)
			Panorama	0%	(AC)
				5%	(AD)
			Parsec, Panorama	1%	(AF)
			Airgain	5%	(AG)
			Amazon	2%	
			Antenna for modems (Airgain)	5%	
			DIGI	2%	
			GetWireless	2%	
			Ingram Micro	2%	
			inseego	2%	
			Mobile Mounts	2%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Items For Consoles, Stands and Modems:		
009	**1**	**%**	**Antenna for modems (continued)**		
			Others Antennas Not Listed	2%	(AG)
			Panorama	5%	continued
			Parsec	5%	
			Real Time Ops	2%	
			Synnex	2%	
			Taoglas	2%	
			Tessco	2%	
			airgain/antennas plus	15%	(AL)
			CradlePoint www.cradlepoint.com	0%	
			Panorama Antenna www.panorama-antennas.com	10%	
				10%	(AN)
				5% Off List	(AQ)
			Items For Consoles, Stands and Modems:		
010	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems**		
				5% Off List	(AA)
			Gamber Johnson: www.gamberjohnson.com	25% Off List	
			Havis: www.havis.com	20% Off List	
			Innovative Emergency Equipment: www.idsmp.com	20% Off List	
			Jotto Desk: jottopublicsafety.gojotto.com	25% Off List	
			L-Tron: www.l-tron.com	5% Off List	
			Midland: midlandusa.com/collections/cb-radios	5% Off List	
			Panorama Antennas: panorama-antennas.com	10% Off List	
			Plastix Plus: www.pptexas.com	5% Off List	
			Troy Products: troyproducts.com	25% Off List	
				8%	(AB)
			Gamber Johnson	5%	(AC)
			Havis	20%	
			JottoDesk	20%	
			PlastixPlus	5%	
			Troy	5%	
			AntennaPlus	10%	(AD)
			Gamber Johnson	10%	
			Havis	10%	
			Jotto	10%	
			Laird	10%	
			Panorama Antennas	5%	
			Pctel	5%	
			Plastix Plus	5%	

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
010	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems (continued)**		
			Pulse Larsen	10%	(AD) continued
			Tram Browning	5%	
			Troy Products	10%	
			www.danasafetysupply.com	10%	(AE)
			See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)
			4K Solutions	2%	(AG)
			Airgain Connect	5%	
			Amazon	2%	
			AT&T Modem Activation and SIM Card Installation Services	0%	
			AWS	2%	
			Best Buy	2%	
			Brother	5%	
			CDW	2%	
			DIGI	2%	
			DIGI Services	0%	
			FirstNet Modem Activation and SIM Card Installation Services	0%	
			Gamber Johnson Metal passenger side mounting/console and accessory products	15%	
			Gamber Johnson non-metal accessories with electronics	2%	
			Gamber Johnson vehicle docking stations and cradles	5%	
			GetWireless Hardware	2%	
			GetWireless Services	0%	
			Havis metal passenger side mounting/console and accessory products	10%	
			Havis non-metal accessories with electronics	2%	
			Havis vehicle docking stations and cradles	5%	
			Honeywell	2%	
			Ingram Micro	5%	
			inseego	2%	
			Insight	2%	
			I-PRO	5%	
			Island Tech Solutions	2%	
			Jotto	5%	
			Lehr	2%	
			LEM Solutions	2%	
			Leonardo ELSAG	2%	
			Lind	2%	
			L-TRON	2%	
			Managed Services	0%	
			Mobile Mounts	2%	
			Newegg.com	2%	

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
010	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems (continued)**		
			Nextivity	2%	(AG) Continued
			Others Related Accessories Not Listed	2%	
			Panasonic	2%	
			Pelican	2%	
			PMT	5%	
			PopUp WiFi	2%	
			Premier Mounts	5%	
			Printek	5%	
			Radio Bridge	5%	
			Ram Mounts	2%	
			RCN Technologies	2%	
			Real Time Ops Hardware	2%	
			Real Time Ops Services	0%	
			Router-Modem Configuration and Provisioning Services	0%	
			Router-Modem Deployment Services	0%	
			Router-Modem Kitting Services	0%	
			Router-Modem Support/Services	0%	
			Tech Bargains	2%	
			Tech Support	0%	
			Tiger Direct	2%	
			T-Mobile Modem Activation and SIM Card Installation Services	0%	
			Troy	5%	
			USAT	2%	
			Verizon Modem Activation and SIM Card Installation Services	0%	
			Walmart	2%	
			Weboost	5%	
			Westward Sales	2%	
			Zebra	5%	
				2%	
			911 Circuit	0%	(AI)
			Antenna Plus	0%	
			Cradlepoint	0%	
			EGIS	0%	
			Gamber Johnson	0%	
			Harris	0%	
			Jotto	0%	
			Kenwood	0%	
			Motorola	0%	
			Panorama Antennas	0%	
			Ram Products	0%	
			Setina	0%	
			Sierra Wireless	0%	
			Troy	0%	
			Viking	0%	

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
010	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems (continued)**		
			Gamber Johnson at www.gamberjohnson.com	35%	(AL)
			Havis at, www. havis.com	20%	
			Jotto at, www.jottopublicsafety.com	25%	
			Magnetic Mic, at www.magneticmic.com	0%	
			Troy at, www.troyproducts.com	25%	
				10%	(AN)
			Antenna Plus	0%	(AO)
			Cradle point	0%	
			EGIS	0%	
			Gamber Johnson	5%	
			Harris	0%	
			Havis	5%	
			Jotto	5%	
			Ram Products	0%	
			Setina	0%	
			Sierra Wireless	0%	
			Troy	5%	
			Viking	0%	
			Gamber Johnson : www.gamberjohnson.com	25% Off List	(AQ)
			Havis : www.havis.com	20% Off List	
			Innovative Emergency Equipment : www.idsmp.com	20% Off List	
			Jotto Desk : jottopublicsafety.gojotto.com	25% Off List	
			L-Tron : www.l-tron.com	5% Off List	
			Midland : midlandusa.com/collections/cb-radios	5% Off List	
			Panorama Antennas : panorama-antennas.com	10% Off List	
			Plastix Plus : www.pptexas.com	5% Off List	
			Troy Products : troyproducts.com	25% Off List	
			See Page 70 for Discount Off Catalog List Prices **EXCLUDES MODEMS**		(AR)
			Items For Consoles, Stands and Modems:	**Unit Price**	
011	**1**	**Hourly**	**Labor/repair & installation cost per hour**	$ 100.00	(AA)
				$ 125.00	(AB)
				$ 95.00	(AC)
				$ 125.00	(AD)
				$ 115.00	(AF)

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Item	Approx Qty	Unit	Description	Unit Price	Vendor
011	**1**	**Hourly**	**Labor/repair & installation cost per hour continued**		
				$ 150.00	(AG)
			Panasonic	$ 300.00	
			Mobile Mounts	$ 300.00	
			Lehr	$ 300.00	
			State of Emergency	$ 200.00	
			RSP Enterprises	$ 200.00	
				$ 110.00	(AI)
				$ 95.00	(AL)
				$ 95.00	(AN)
				$ 125.00	(AO)
				$ 99.00	(AQ)
				$ 85.00	(AR)
			Items for audio/visual systems:		
012	**1**	**%**	**LED Light Bar Manufacturer:**	**Percentage Discount**	
			Soundoff Signal	40% Off List	(AA)
			Federal Signal, Bogan, Whelen, Code 3, Sound Off	5%	(AB)
			Brookings Industries	20%	(AC)
			Code 3	5%	
			Federal Signal	20%	
			Feniex	5%	
			Soundoff	5%	
			Speedtech	5%	
			Whelen	20%	
			Federal Signal	15%	(AD)
			nForce NXT Lightbar - Soundoff Signal	47.25%	(AE)
			Sound Off 36% Federal Signal 36 % Whelen 36% See Pages 67-69 for Discount off parts catalog or list price	36%	(AF)
			Brooking Industries	2%	(AG)
			Federal Signal	2%	
			Feniex	2%	
			SoundOff Signal	2%	
			Whelen	2%	

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
012	**1**	**%**	**LED Light Bar (continued)**		
			Federal Signal	35%	(AH)
			SoundOff Signal	50%	(AL)
				25%	(AN)
			Soundoff Signal	40% Off List	(AQ)
			WHELEN ENGINEERING Current Price List Discount	30%	(AR)
			Items for audio/visual systems:		
013	**1**	**%**	**Siren light control** **Manufacturer:**		
			Soundoff Signal	40% Off List	(AA)
			Federal Signal, Bogan, Whelen, Code 3, Sound Off	5%	(AB)
			Brookings Industries	20%	(AC)
			Code 3	5%	
			Federal Signal	20%	
			Feniex	5%	
			Soundoff	5%	
			Speedtech	5%	
			Whelen	20%	
			Federal Signal	15%	(AD)
			BluePrint 500 Series Siren - Soundoff Signal	47.25%	(AE)
			Sound Off 36% Federal Signal 36 % Whelen 36% See Pages 67-69 for Discount off parts catalog or list price	36%	(AF)
			Brooking Industries	2%	(AG)
			Federal Signal	2%	
			Feniex	2%	
			SoundOff Signal	2%	
			Whelen	2%	
			Federal Signal	35%	(AH)
			SoundOff Signal	45%	(AL)
				25%	(AN)

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
013	**1**	**%**	**Siren light control (continued)**		
			Soundoff Signal	40% Off List	(AQ)
			WHELEN ENGINEERING Current Price List Discount	30%	(AR)
			Items for audio/visual systems:		
014	**1**	**%**	**Rear deck warning light**		
			Soundoff Signal	40% Off List	(AA)
			Federal Signal, Bogan, Whelen, Code 3, Sound Off	5%	(AB)
			Brookings Industries	20%	(AC)
			Code 3	5%	
			Federal Signal	20%	
			Feniex	5%	
			Soundoff	5%	
			Speedtech	5%	
			Whelen	20%	
			Federal Signal	15%	(AD)
			UltraLite Plus 12Mod Interior T/A - Soundoff Signal	47.25%	(AE)
			Sound Off 36% Federal Signal 36 % Whelen 36% See Pages 67-69 for Discount off parts catalog or list price	36%	(AF)
			Brooking Industries	2%	(AG)
			Federal Signal	2%	
			Feniex	2%	
			SoundOff Signal	2%	
			Whelen	2%	
			Federal Signal	35%	(AH)
			SoundOff Signal	50%	(AL)
				25%	(AN)
			Soundoff Signal	40% Off List	(AQ)
			FEDERAL SIGNAL Current Price List Discount	25%	(AR)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Items for audio/visual systems:		
015	**1**	**%**	**Siren and speaker**		
			Soundoff Signal	40% Off List	(AA)
			Federal Signal, Bogan, Whelen, Code 3, Sound Off	5%	(AB)
			Brookings Industries	20%	(AC)
			Code 3	5%	
			Federal Signal	20%	
			Feniex	5%	
			Soundoff	5%	
			Speedtech	5%	
			Whelen	20%	
			Federal Signal	15%	(AD)
			nErgy 482 Siren w/100J Speaker - Soundoff Signal	47.25%	(AE)
			Sound Off 36% Federal Signal 36 % Whelen 36% See Pages 67-69 for Discount off parts catalog or list price	36%	(AF)
			Brooking Industries	2%	(AG)
			Federal Signal	2%	
			Feniex	2%	
			SoundOff Signal	2%	
			Whelen	2%	
			Federal Signal	35%	(AH)
			SoundOff Signal	45%	(AL)
				25%	(AN)
			Soundoff Signal	40% Off List	(AQ)
			WHELEN ENGINEERING Current Price List Discount	30%	(AR)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Items for audio/visual systems:		
016	**1**	**%**	**Discount off most current parts catalog or list price for related law enforcement audio, visual warning systems**		
			Baja Designs: www.bajadesigns.com	5% Off List	(AA)
			Brookings Industries: brookingindustries.com	25% Off List	
			Code 3 PSE: www.code3esg.com/us/en	20% Off List	
			Ecco Safety Group: www.eccosafetygroup.com	5% Off List	
			Federal Signal: www.fedsig.com	30% Off List	
			Feniex Industries: www.feniex.com	5% Off List	
			GoLight: www.golight.com	5% Off List	
			Hella: www.hella.com/hell-com/index.html	10% Off List	
			Metra Electronics: metraonline.com	10% Off List	
			Putco: www.putco.com	10% Off List	
			Rigid Industries: www.rigidindustries.com	10% Off List	
			Soundoff Signal: www.soundoffsignal.com	40% Off List	
			Streamlight: www.streamlight.com	30% Off List	
			Superior Signals: www.supersignals.com	10% Off List	
			Synnex: www.synnexcorp.com	5% Off List	
			Tomar: tomar.com	0% Off List	
			Unity: www.unityusa.com	30% Off List	
			Whelen: www.whelen.com	30% Off List	
				5%	(AB)
			Brookings Industries	20%	(AC)
			Code 3	5%	
			Federal Signal	20%	
			Feniex	5%	
			Soundoff	5%	
			Speedtech	5%	
			Whelen	20%	
			911 Circuits	10%	(AD)
			Brookings	5%	
			Code 3 Inc	10%	
			Federal Signal	15%	
			Feniex	5%	
			GoLight	5%	
			Soundoff Signal	10%	
			Speedtech	5%	
			Streamlight	5%	
			Unity USA	5%	
			Whelen	10%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
016	1	%	**Items for audio/visual systems: Continued**		
			See Pages 67-69 for Discount off parts catalog or list price		(AF)
			Brooking Industries	2%	(AG)
			Federal Signal	2%	
			Feniex	2%	
			Others not listed	2%	
			SoundOff Signal	2%	
			Whelen	2%	
				35%	(AH)
			Brookings	0%	(AI)
			Code3	0%	
			Federal Signal	5%	
			Feniex	0%	
			Go light	0%	
			Pelican	0%	
			Putco	0%	
			Ram products	0%	
			Sound OFF	5%	
			Speedtech lights	5%	
			Streamlight	0%	
			Unity	0%	
			Whelen	5%	
			Code 3 www.code3esg.com	25%	(AL)
			Diode Dynamics www.diodedynamics.com	10%	
			Federal Signal www.fedsig.com	20%	
			Go-Light www.golight.com	10%	
			Hella Hero www.hellausa.com	10%	
			Shoe-Me/Able www.able2products.com	40%	
			Soundoff Signal www.Soundoffsignal.com	45%	
			Tomar www.tomar.com	20%	
			Unity Spot Lights www.unityusa.com	40%	
			Whelen www.whelen.com/literature	20%	
				25%	(AN)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
016	**1**	**%**	**Items for audio/visual systems: Continued**		
			Brookings	5%	(AO)
			Code 3	0%	
			Federal Signal	5%	
			Feniex	0%	
			Go Light	0%	
			Pelican	0%	
			Putco	0%	
			Ram Products	0%	
			Soundoff	5%	
			Speedtech lights	5%	
			Strem light	0%	
			Unity	0%	
			Whelen	0%	
			Baja Designs: www.bajadesigns.com	5% Off List	(AQ)
			Brookings Industries: brookingindustries.com	25% Off List	
			Code 3 PSE: www.code3esg.com/us/en	20% Off List	
			Ecco Safety Group: www.eccosafetygroup.com	5% Off List	
			Federal Signal: www.fedsig.com	30% Off List	
			Feniex Industries: www.feniex.com	5% Off List	
			GoLight: www.golight.com	5% Off List	
			Hella: www.hella.com/hell-com/index.html	10% Off List	
			Metra Electronics: metraonline.com	10% Off List	
			Putco: www.putco.com	10% Off List	
			Rigid Industries: www.rigidindustries.com	10% Off List	
			Soundoff Signal: www.soundoffsignal.com	40% Off List	
			Streamlight: www.streamlight.com	30% Off List	
			Superior Signals: www.supersignals.com	10% Off List	
			Synnex: www.synnexcorp.com	5% Off List	
			Tomar: tomar.com	0% Off List	
			Unity: www.unityusa.com	30% Off List	
			Whelen: www.whelen.com	30% Off List	
			See Page 70 for Discount Off Catalog List Prices		(AR)

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Item	Approx. Qty	Unit	Description	Unit Price	Vendor
			Items for audio/visual systems:		
017	**1**	**Hourly**	**Labor / repair & installation cost per hour**	$ 100.00	(AA)
				$ 125.00	(AB)
				$ 95.00	(AC)
				$ 125.00	(AD)
				$ 115.00	(AF)
				$ 150.00	(AG)
				$ 110.00	(AI)
				$ 225.00	(AJ)
				$ 95.00	(AL)
				$ 95.00	(AN)
				$ 125.00	(AO)
				$ 99.00	(AQ)
				$ 85.00	(AR)
			Items for digital camera and equipment:		
018	**1**	**%**	**In-Vehicle Camera with wireless downloading capability Manufacturer:**	**Percentage Discount**	
			Pro-Vision	8% Off List	(AA)
			SafeFleet, L3	5%	(AB)
			Digital Ally	0%	(AC)
			Kustom Signals	5%	
			Provision	0%	
			Watchguard	0%	
			Digital Ally	0%	(AD)
			Watchguard, Getac, Digital Ally, Kustom Signals	0%	(AF)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
018	**1**	**%**	**In-Vehicle Camera with wireless downloading capability continued Manufacturer:**		
			Axis	2%	(AG)
			Axon	2%	
			I-PRO	5%	
			Panasonic	5%	
			Samsung	2%	
			Visual Labs	2%	
			WatchGuard	2%	
			Wolfcom	2%	
			Coban Technologies	0%	(AI)
			Digital Ally	0%	
			PRO Vision	0%	
			Watchguard	0%	
			Wolfcom	0%	
			Motorola Solutions M500 ICV Solution w/ Wireless Kit	20%	(AK)
			Motorola Solutions 4RE ICV Solution w/ Wireless Kit	20%	
			Digital Ally, Pro-Vision, WatchGuard	0%	(AL)
			Digital Ally	0%	(AO)
			Pro-Vision	8% Off List	(AQ)
			Items for digital camera and equipment:		
019	**1**	**%**	**In-Vehicle Camera without wireless downloading capability Manufacturer:**		
			Pro-Vision	8% Off List	(AA)
			SafeFleet, L3	5%	(AB)
			Digital Ally	0%	(AC)
			Kustom Signals	5%	
			Provision	0%	
			Watchguard	0%	
			Digital Alley	0%	(AD)
			Watchguard, Getac, Digital Ally, Kustom Signals	0%	(AF)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
019	**1**	**%**	**In-Vehicle Camera <u>without</u> wireless downloading capability Continued** **Manufacturer:**		
			Axis	2%	(AG)
			Axon	2%	
			I-PRO	5%	
			Panasonic	2%	
			Samsung	2%	
			Visual Labs	2%	
			WatchGuard	2%	
			Wolfcom	2%	
			Coban Technologies	0%	(AI)
			Digital Ally	0%	
			PRO Vision	0%	
			Watchguard	0%	
			Wolfcom	0%	
			Motorola Solutions M500 ICV Solution	20%	(AK)
			Motorola Solutions M500 ICV Solution	20%	
			Digital Ally, Pro-Vision, WatchGuard	0%	(AL)
			Digital Ally	0%	(AO)
			Pro-Vision	8% Off List	(AQ)
			<u>Items for digital camera and equipment:</u>		
020	**1**	**%**	**Body Camera (With or <u>With-Out</u> wireless downloading capability)** **Manufacturer:**		
			Pro-Vision	8% Off List	(AA)
			SafeFleet, L3	5%	(AB)
			Digital Ally	0%	(AC)
			Kustom Signals	5%	
			Provision	0%	
			Watchguard	0%	
			Digital Alley	0%	(AD)
			Watchguard, Getac, Digital Ally, Kustom Signals	0%	(AF)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
020	**1**	**%**	**Body Camera (with or without wireless downloading capability) Manufacturer:**		
			Axis	2%	(AG)
			Axon	2%	
			I-PRO	5%	
			Panasonic	2%	
			Samsung	2%	
			Visual Labs	2%	
			WatchGuard	2%	
			Wolfcom	2%	
			PRO Vision	0%	(AI)
			Digital Ally	0%	
			Watchguard	0%	
			Coban Technologies	0%	
			Motorola Solutions V300 Wifi/Bluetooth Body Camera	20%	(AK)
			Motorola Solutions Vista XLT 2-Piece Body Camera	20%	
			Motorola Solutions Vista Wifi Body Camera	20%	
			Digital Ally, Pro-Vision, WatchGuard	0%	(AL)
			WatchGuard	0%	(AO)
			Pro-Vision	8% Off List	(AQ)
			Items for digital camera and equipment:		
021	**1**	**%**	**Discount off most current catalog for parts and accessories, discount is for related cameras and equipment as described above**		
			10-8 Video : www.10-8video.com	10% Off List	(AA)
			Digital Ally : www.digitalallyinc.com	5% Off List	
			Provision	8%	
			WatchGuard/Motorola : www.motorolasolutions.com/en_us/video-security-access-control/in-car-videosystems.html	0% Off List	
				5%	(AB)
			Digital Ally	0%	(AC)
			Kustom Signals	5%	
			Provision	0%	
			Watchguard	0%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
021	**1**	**%**	**Discount off most current catalog for parts and accessories, discount is for related cameras and equipment as described above: continued**		
			Axis	2%	(AG)
			Axon	2%	
			I-PRO	2%	
			Leonardo/ELSAG	2%	
			Other LPR Solutions	2%	
			Panasonic	2%	
			Samsung	2%	
			Visual Labs	2%	
			WatchGuard	2%	
			Wolfcom	2%	
				20%	(AK)
			Digital Ally, Pro-Vision, WatchGuard	0%	(AL)
				8% Off List	(AQ)
			10-8 Video : www.10-8video.com	10% Off List	
			Digital Ally : www.digitalallyinc.com	5% Off List	
			WatchGuard/Motorola : www.motorolasolutions.com/en_us/video-security-access-control/in-car-video-systems.html	0% Off List	
			Items for digital camera and equipment:	**Unit Price**	
022	**1**	**Hourly**	**Hourly Labor rate for Installation and Repairs**	$ 100.00	(AA)
				$ 125.00	(AB)
				$ 95.00	(AC)
				$ 125.00	(AD)
				$ 115.00	(AF)
				$ 150.00	(AG)
				$ 110.00	(AI)
				$ 95.00	(AL)
				$ 95.00	(AN)
				$ 125.00	(AO)

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
022	**1**	**Hourly**	**Hourly Labor rate for Installation and Repairs (continued)**	$ 99.00	(AQ)
				$ 85.00	(AR)
			Items for digital camera and equipment:		
023	**1**	**%**	**Discount off Software (Off most current Catalog Price List)**		
				3%	(AB)
			Digital Ally www.digitalallyinc.com	0%	(AL)
			Pro-Vision www.provisionusa.com	0%	
			WatchGuard www.watchguardvideo.com	0%	
			Items for digital camera and equipment:	**Unit Price**	
024	**1**	**Hourly**	**Support**	$ 100.00	(AA)
				$ 150.00	(AB)
				$ 95.00	(AC)
				$ 300.00	(AD)
				$ 115.00	(AF)
				$ 300.00	(AG)
				$ 110.00	(AI)
			Support: On-Site Support by NMEP	$ 125.00	(AL)
			Support: Questions in shop or by Phone	N/C	
				$ 125.00	(AO)
				$ 99.00	(AQ)
			Items for digital camera and equipment:		
025	**1**	**Hourly**	**Maintenance of the in-car camera and equipment**	$ 100.00	(AA)
				$ 125.00	(AB)
				$ 95.00	(AC)
				$ 500.00	(AD)
				$ 115.00	(AF)

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Item	Approx Qty	Unit	Description	Percentage Discount	Vendor
025	**1**	**Hourly**	**Maintenance of the in-car camera and equipment (continued)**		
				$ 300.00	(AG)
				$ 110.00	(AI)
				$ 95.00	(AL)
				$ 95.00	(AN)
				$ 125.00	(AO)
				$ 99.00	(AQ)
			Items for digital camera and equipment:		
026	**1**	**Each**	**Additional warranty package**	**Unit Price**	
			Additional warranty package	$ 6,500.00	(AD)
			Additional warranty package	$ 500.00	(AG)
				$ 500.00	(AI)
			Additional warranty package: M500 ICV year 1	Included	(AK)
			Additional warranty package: M500 ICV year 2	$ 115.00	
			Additional warranty package: M500 ICV year 3	$ 230.00	
			Additional warranty package: M500 ICV year 4	$ 370.00	
			Additional warranty package: M500 ICV year 5	$ 500.00	
			Additional warranty package: 4RE ICV Year 1	Included	
			Additional warranty package: 4RE ICV Year 2	$ 100.00	
			Additional warranty package: 4RE ICV Year 3	$ 200.00	
			Additional warranty package: 4RE ICV Year 4	$ 325.00	
			Additional warranty package: 4RE ICV Year 5	$ 450.00	
			Additional warranty package: Vista 3 year No-Fault Warranty	$ 380.00	
			Additional warranty package: V300 3 Year No-Fault Warranty	$ 450.00	
			Additional warranty package: V300 Year 4 (Requires No-Fault Warranty)	$ 180.00	
			Additional warranty package: V300 Year 5 (Requires No-Fault Warranty)	$ 235.00	
				$ 600.00	(AO)
				$ 500.00	(AP)
			Items for decals and wraps:	**Percentage Discount**	
027	**1**	**%**	**Roof vehicle wrap: 3m IJ 1800CV3 – premium 2mil semi-gloss white vinyl film with air egress pressure sensitive adhesive or equivalent product**		
				3%	(AB)
				40%	(AF)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
027	**1**	**%**	**Roof vehicle wrap: 3m IJ 1800CV3 continued**	2%	(AG)
				10%	(AL)
				10%	(AR)
			Items for decals and wraps:		
028	**1**	**%**	**A & B pillars vehicle wrap: 3M IJ 180CV3 – premium 2mil semi-gloss white vinyl film with air egress pressure sensitive adhesive or equivalent product**		
				3%	(AB)
				40%	(AF)
				2%	(AG)
				10%	(AL)
				10%	(AR)
			Items for decals and wraps:		
029	**1**	**%**	**Badges, decals – Print, laminate and contour cut: 3M680CR – premium 7mil white reflective printable vinyl with 3M8518 2mil cast gloss over-laminate or equivalent product, must meet ASTM D 4956-11A, Type 1 and NFPA 1901. 2 per unit, 16.25” x 11.63”**		
				3%	(AB)
				40%	(AF)
				2%	(AG)
				10%	(AL)
				10%	(AR)
			Items for decals and wraps:		
030	**1**	**Sets**	**Stripes, machine cut: 3M680CR – premium 7mil white reflective vinyl or equivalent product, must meet ASTM D 4956-11A Type 1 and NFPA 1901. 2 sets per unit, 2.25” x 60”**		
				3%	(AB)
				40%	(AF)
				2%	(AG)
				10%	(AL)
				10%	(AR)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Items for decals and wraps:		
031	**1**	**Sets**	**Lettering, machine cut: 3.3" tall Caps, Nikalite 48010P – 4.3mil premium engineering grade retro reflective vinyl or equivalent product, 3 sets of 11 letters per unit**		
				3%	(AB)
				40%	(AF)
				2%	(AG)
				10%	(AL)
				10%	(AR)
			Items for decals and wraps:		
032	**1**	**Sets**	**Lettering, machine cut: 3.3" tall Caps, Nikalite 48010P – 4.3mil premium engineering grade retro reflective vinyl or equivalent product, 3 sets of more than 11 letters per unit**		
				3%	(AB)
				40%	(AF)
				2%	(AG)
				10%	(AL)
				10%	(AR)
			Items for decals and wraps:		
033	**1**	**Hourly**	**Design services: Includes all services regarding design, setup, proofing and editing of existing designs**	**Unit Price**	
				$ 100.00	(AA)
				$ 250.00	(AB)
				$ 95.00	(AC)
				$ 200.00	(AD)
				$ 92.00	(AF)
				$ 150.00	(AG)
				$ 110.00	(AI)
				$ 100.00	(AL)

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Item	Approx. Qty	Unit	Description	Unit Price	Vendor
033	**1**	**Hourly**	**Design services: continued**	$ 70.00	(AM)
				$ 125.00	(AO)
				$ 75.00	(AP)
				$ 99.00	(AQ)
				$ 100.00	(AR)
			Items for decals and wraps:		
034	**1**	**Hourly**	**Installation and vehicle prep services: includes all labor relating to prepping and installation of wraps and decals on law enforcement vehicles**		
				$ 100.00	(AA)
				$ 150.00	(AB)
				$ 95.00	(AC)
				$ 175.00	(AD)
				$ 92.00	(AF)
				$ 150.00	(AG)
				$ 110.00	(AI)
				$ 100.00	(AL)
				$ 70.00	(AM)
				$ 125.00	(AO)
				$ 25.00	(AP)
				$ 99.00	(AQ)
				$ 85.00	(AR)
			Items for decals and wraps:	**Percentage Discount**	
035	**1**	**%**	**License Plate: front, specialty team identification plate**	3%	(AB)
				40%	(AF)
				2%	(AG)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Items for decals and wraps:		
036	**1**	**%**	**Discount off most current parts list for all other related services not included in the specification. Discount only applies to services relating to wraps and decals.**		
				5%	(AA)
				3%	(AB)
				5%	(AD)
				40%	(AF)
				2%	(AG)
				10%	(AL)
				10%	(AM)
				5%	(AQ)
			Items for decals and wraps:		
037	**1**	**%**	**Discount off most current parts list for all other related material not included in the specifications. Discount only applies to material relating to wraps and decals. (include all manufacturers and their discounts) Manufacturer:**		
			3M	5%	(AA)
			any make and model agency requests	3%	(AB)
				5%	(AD)
				40%	(AF)
				2%	(AG)
				10%	(AL)
				10%	(AM)
				5%	(AQ)
			Items for decals and wraps:		
038	**1**	**%**	**Discount off most current parts list price:**	10%	(AA)
				3%	(AB)
			911 Circuits	10%	(AC)
			American Aluminum	5%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
038	**1**	**%**	**Items for decals and wraps:** **Discount off most current parts list price: continued**		
			Angel Armor	0%	(AC)
			Antenna Kit	10%	continued
			Brookings Industries	20%	
			Code 3	5%	
			Decked	5%	
			Federal Signal	20%	
			Feniex	5%	
			Gamber Johnson	5%	
			Havis	20%	
			JottoDesk	20%	
			Kustom Signals	5%	
			OPS	5%	
			Patrol Power	0%	
			PlastixPlus	5%	
			Progard	5%	
			Ranch Hand	5%	
			Setina	10%	
			Soundoff	5%	
			Speedtech	5%	
			Stalker	5%	
			Tigertough	5%	
			Troy	5%	
			Westin	10%	
			Whelen	20%	
				5%	(AD)
			www.danasafetysupply.com	10%	(AE)
				40%	(AF)
				2%	(AG)
			3M	0%	(AI)
			American Aluminum	0%	
			Avery	0%	
			AWS	0%	
			Bak	0%	
			Brooking	0%	
			Decked	0%	
			DEE Zee	0%	
			DEI	0%	
			Federal Signal	0%	
			Go Rhino	0%	
			Havis	0%	
			Iron Cross	0%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
038	**1**	**%**	**Items for decals and wraps:** **Discount off most current parts list price continued**		
			Phoenix Lighting	0%	(AI)
			Pro Guard	0%	continued
			Ram Products	0%	
			Ranch Hand	0%	
			Rough Country	0%	
			Smitty Bilt	0%	
			Sound Off	0%	
			Steel Craft	0%	
			Thunder Struck	0%	
			Truck Vault	0%	
			Warn	0%	
			Whelen	0%	
				10%	(AM)
			3M	0%	(AO)
			American Aluminum	0%	
			Avery	0%	
			BAK	0%	
			Compustar	0%	
			Decked	0%	
			DEE ZEE	0%	
			DEI	0%	
			Estes AWS	0%	
			Federal Signal	5%	
			Go Rhino	0%	
			Havis	5%	
			Iron Bull	0%	
			Iron Cross	0%	
			Jotto	5%	
			Pro Gard	0%	
			Ram Products	0%	
			Ranch Hand	0%	
			Rough Country	0%	
			Setina	5%	
			Smittybilt	0%	
			Soundoff	5%	
			Steelcraft	0%	
			Thunder struck	0%	
			Truckvault	0%	
			Warn	0%	
			Westin	5%	
				10%	(AQ)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Push Bar:		
039	**1**	**%**	**Push Bar:**		
			Sedan: SUV Mid-Size: SUV Full-Size: Pickup:		
			Westin Elite	35%	(AA)
			Westin Elite or Elite XD	35%	
			Westin Elite, Elite XD or HDX	35%	
				5%	(AB)
			Gamber Johnson	5%	(AC)
			Go Rhino	5%	
			JottoDesk	20%	
			Ranch Hand	5%	
			Setina	10%	
			Westin	10%	
				5%	(AD)
			Setina	29%	(AE)
			Westin, Setina, See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)
				5%	(AG)
				35%	(AH)
			Dodge Charger, SETINA, BK0532CGR15	15%	(AL)
			PI Explorer, SETINA, BK0534ITU20	15%	
			Tahoe, SETINA, BK0534TAH21	15%	
			Ford F-150, SETINA, BK0534FDT21F150	15%	
				15%	(AN)
			Westin Elite	35%	(AQ)
			Westin Elite or Elite XD	35%	
			Westin Elite or Elite XD	35%	
			Westin Elite, Elite XD or HDX	35%	
			Pro-gard Products Current List Price Discount	15%	(AR)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Push Bar:		
040	**1**	**%**	**Heavy Duty Push Bar, to extend to both front corners of vehicle to prevent damage during a PIT maneuver**		
			Sedan:		
			SUV Mid-Size:		
			SUV Full Size:		
			Pickup:		
			Westin Elite or Elite XD Pit Bars or Wing Wraps	35%	(AA)
				5%	(AB)
			Gamber Johnson	5%	(AC)
			Go Rhino	5%	
			JottoDesk	20%	
			Ranch Hand	5%	
			Setina	10%	
			Westin	10%	
				5%	(AD)
			Setina	29%	(AE)
			Westin, Setina Mfg; See Pages 67-69 for Discount off parts catalog or list price	20%	(AF)
				5%	(AG)
				35%	(AH)
			Dodge Charger, Westin Push Bumper Elite, 36-2035 & Pit Bars 36-2035PB	30%	(AL)
			PI Explorer, Westin Push Bumper Elite, 36-2125 & Pit Bars 36-2125PB	30%	
			Tahoe, Westin Push Bumper Elite, 36-4045 & Pit Bars 36-4045PB	30%	
			Ford F-150, Westin Push Bumper EliteXD, 36-52065 & Pit Bars 36-56025PB	30%	
				15%	(AN)
			Westin Elite or Elite XD Pit Bars or Wing Wraps	35%	(AQ)
			Go Rhino Public Safety Current List Price Discount	15%	(AR)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
			Push Bar:		
041	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to push bars**		
			B&W: www.bwtrailerhitches.com	10% Off List	(AA)
			Fab Fours: fabfours.com	5% Off List	
			Go Rhino: www.gorhino.com & publicsafety.gorhino.com	5% Off List	
			Hammerhead Armor: www.hammerheadarmor.com	5% Off List	
			Iron Bull Bumpers: www.ironbullbumpers.com	0% Off List	
			Road Armor: roadarmor.com	10% Off List	
			Westin: www.westinautomotive.com & westinpublicsafety.com	35% Off List	
				5%	(AB)
			Gamber Johnson	5%	(AC)
			Go Rhino	5%	
			JottoDesk	20%	
			Ranch Hand	5%	
			Setina	10%	
			Westin	10%	
			Decked	5%	(AD)
			GoRyno	5%	
			Ranch Hand	5%	
			Setina	10%	
			Westin	15%	
			Winch	5%	
			www.danasafetysupply.com	10%	(AE)
				20%	(AF)
			Gamber Johnson	5%	(AG)
			Havis	2%	
			Lehr	2%	
			Mobile Mounts	2%	
			PMT	2%	
			Premier	2%	
			Setina	2%	
			Troy	2%	
				35%	(AH)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
041			**Push Bar: Continued**		
			DEE ZEE	0%	(AI)
			Federal Signal	0%	
			Go Rhino	0%	
			Havis	0%	
			Iron Bull	0%	
			Jotto	0%	
			Pro Gard	0%	
			Ram Products	0%	
			Ranch Hand	0%	
			Setina	0%	
			Steel Craft	0%	
			Thunder Struck	0%	
			Warn	0%	
			Westin	0%	
			Go Industries www.goindustriesinc.com/product-category/law-enforcement/	20%	(AL)
			Progard www.pro-gard.com	15%	
			Setina www.setina.com	15%	
			Troy www.troyproducts.com	20%	
			Westin westinpsd@westinautomotive.com	30%	
				15%	(AN)
			DEE ZEE	0%	(AO)
			Federal Signal	5%	
			Go Rhino	5%	
			Havis	5%	
			Iron Bull	0%	
			Iron Cross	0%	
			Jotto	5%	
			Pro Gard	5%	
			Ram Products	0%	
			Ranch Hand	5%	
			Rough Country	0%	
			Setina	5%	
			Smittybilt	0%	
			Steelcraft	0%	
			Thunder struck	0%	
			Warn	0%	
			Westin	5%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
041			**Push Bar: Continued**		
			B&W: www.bwtrailerhitches.com	10% Off List	(AQ)
			Fab Fours: fabfours.com	5% Off List	
			Go Rhino: www.gorhino.com & publicsafety.gorhino.com	5% Off List	
			Hammerhead Armor: www.hammerheadarmor.com	5% Off List	
			Iron Bull Bumpers: www.ironbullbumpers.com	0% Off List	
			Road Armor: roadarmor.com	10% Off List	
			Westin:	35% Off List	
			See Page 70 for Discount Off Catalog List Prices		(AR)
			Push Bar:		
042	1	Hourly	**Labor/repair & installation cost per hour related to push bars**	**Unit Price**	
				$ 100.00	(AA)
				$ 125.00	(AB)
				$ 95.00	(AC)
				$ 125.00	(AD)
				$ 115.00	(AF)
				$ 150.00	(AG)
				$ 110.00	(AI)
				$ 95.00	(AL)
				$ 95.00	(AN)
				$ 125.00	(AO)
				$ 99.00	(AQ)
				$ 85.00	(AR)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
043	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to interior accessories**		
			911 Circuits: 911circuits.com	10% Off List	(AA)
			Tiger Tough: www.tigertough.com	5% Off List	
			AED One Stop Shop: www.aedonestopshop.com	0% Off List	
			AEDEC: www.aedec.com	15% Off List	
			American Aluminum: ezrideronline.com	10% Off List	
			Angel Armor: angelarmor.com	40% Off List	
			Canyon Coolers: https://canyoncoolers.com/	5% Off List	
			Cobra: cobra.com	0% Off List	
			Cover Craft: covercraft.com/us/en	0% Off List	
			Dash Designs: dashdesigns.com	10% Off List	
			DEI/VOXX: directed.com	10% Off List	
			Egis Mobile: egismobile.com	10% Off List	
			Kenwood: www.kenwood.com	10% Off List	
			Kussmaul: kussmaul.com/index.php?route=common/home	10% Off List	
			Kustom Signals: kustomsignals.com	10% Off List	
			Pendaliner: penda.com	5% Off List	
			Pro-Gard: www.pro-gard.com	15% Off List	
			PTS: prisonertransportsystems.com	15% Off List	
			Santa Cruz: santacruzgunlocks.com	20% Off List	
			Setina: setina.com	15% Off List	
			Stalker: stalkerradar.com	5% Off List	
			Tekonsha: tekonsha.com	10% Off List	
			Truck Vault: www.truckvault.com	10% Off List	
			Tuffy Security Products: www.tuffyproducts.com	10% Off List	
			WeatherGuard: www.weatherguard.com	10% Off List	
			WeatherTech: www.weathertech.com	10% Off List	
			Weboost: www.weboost.com	5% Off List	
			Weiser Solutions: thinkweiser.com	25% Off List	
			Window Tint	10% Off List	
				5%	(AB)
			American Aluminum	5%	(AC)
			Angel Armor	5%	
			Gamber Johnson	5%	
			Go Rhino	5%	
			Havis	20%	
			Innovative Products	5%	
			JottoDesk	20%	
			Setina	10%	
			Streamlight	5%	
			Tigertough	5%	
			Troy	5%	
			Westin	10%	
			Window Tint	5%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
043	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to interior accessories: Continued**		
			Alarm & Remote Start Systems	5%	(AD)
			Angle Armor	0%	
			Antenna Kit	5%	
			Cell Booster	5%	
			Gamber Johnson	10%	
			GPS Vehicle Tracking	5%	
			Havis	10%	
			Jotto	10%	
			K9 Systems & Accessories	5%	
			Kenwood	5%	
			Kustom Signal Radar	5%	
			OPS	5%	
			Patrol Power	5%	
			Pro-Gard	5%	
			PTS	5%	
			Setina	5%	
			Speakers	5%	
			Stalker Radar	5%	
			Troy	10%	
			Truck Vault	5%	
			Westin	15%	
			Window Tinting	0%	
			www.danasafetysupply.com	10%	(AE)
			See Pages 67-69 for Discount off parts catalog or list price		(AF)
				2%	(AG)
				35%	(AH)
			DEE ZEE	0%	(AI)
			Federal Signal	0%	
			Go Rhino	0%	
			Havis	0%	
			Iron Bull	0%	
			Jotto	0%	
			Pro Gard	0%	
			Ram Products	0%	
			Ranch Hand	0%	
			Rough Country	0%	
			Setina	0%	
			Smitybilt	0%	
			Steel Craft	0%	
			Thunder Struck	0%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
043	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to interior accessories continued**		
			Warn	0%	(AI)
			Westin	0%	continued
			American Aluminum, K-9, Prisoner Transport Parts & accessories, Etc. www.ezrideronline.com	20%	(AL)
			CDW-G, Electronics, etc. https://www.cdwg.com/content/cdwg/en/home/state-and-local.html	10%	
			Havis Inc., K-9, Prisoner Transport Parts & accessories, Etc., www.havis.com	20%	
			Kustom Signal, Radar, accessories www.kustomsignals.com	0%	
			MPH, Radar www.mphindustries.com	7%	
			OPS - Easy Stack, Vaults, Storage solutions and accessories, www.opspublicsafety.com	15%	
			Ray Allen www.rayallen.com	0%	
			Samlex America, Power inverters, Battery Chargers, etc. 20% www.samlexamerica.com	20%	
			Secure Idle www.secure-idle.com	0%	
			Streamlight, Flashlights and Accessories www.streamlight.com/ecatalog/2020FullLineCatalog/index.html	30%	
			Weiser, Gun Locks www.thinkweiser.com	30%	
				15%	(AN)
			3M	0%	(AO)
			American Aluminum	5%	
			Antenna Plus	0%	
			Arion	0%	
			Avery	0%	
			BAK	0%	
			Briteline	0%	
			Brookings	5%	
			Code 3	0%	
			Compustar	0%	
			Cradle point	0%	
			Decked	0%	
			DEE ZEE	0%	
			DEI	0%	
			EGIS	5%	
			Estes AWS	5%	
			Federal Signal	5%	
			Feniex	0%	
			Go Light	0%	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
043	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to interior accessories: Continued**		
			Go Rhino	0%	(AO) continued
			Harris	0%	
			Havis	5%	
			Iron Bull	0%	
			Iron Cross	0%	
			Jotto	5%	
			Kenwood	0%	
			Motorola	0%	
			Orafol	0%	
			Panorama Antennas	0%	
			Pelican	0%	
			Pro Gard	0%	
			Putco	0%	
			Ram Products	0%	
			Ranch Hand	0%	
			Rough Country	0%	
			Setina	5%	
			Sierra Wireless	0%	
			Smittybilt	0%	
			Soundoff	5%	
			Speedtech lights	0%	
			Steelcraft	0%	
			Streamlight	0%	
			Thunder struck	0%	
			Truckvault	0%	
			Unity	0%	
			Viking	0%	
			Warn	0%	
			Westin	5%	
			Whelen	0%	
			911 Circuits: 911circuits.com	10% Off List	(AQ)
			AED One Stop Shop: www.aedonestopshop.com	2% Off List	
			AEDEC: www.aedec.com	15% Off List	
			American Aluminum: ezrideronline.com	10% Off List	
			Angel Armor: angelarmor.com	40% Off List	
			Canyon Coolers: https://canyoncoolers.com/	5% Off List	
			Cobra: cobra.com	0% Off List	
			Cover Craft: covercraft.com/us/en	0% Off List	
			Dash Designs: dashdesigns.com	10% Off List	
			DEI/VOXX: directed.com	10% Off List	
			Egis Mobile: egismobile.com	10% Off List	
			Kenwood: www.kenwood.com	10% Off List	
			Kussmaul: kussmaul.com/index.php?route=common/home	10% Off List	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
043	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to interior accessories: Continued**		
			Kustom Signals: kustomsignals.com	10% Off List	(AQ)
			Mobileye: https://www.mobileye.com/	0% Off List	continued
			Pendaliner: penda.com	5% Off List	
			Pro-Gard: www.pro-gard.com	15% Off List	
			PTS: prisonertransportsystems.com	15% Off List	
			Santa Cruz: santacruzgunlocks.com	20% Off List	
			Setina: setina.com	15% Off List	
			Stalker: stalkerradar.com	5% Off List	
			Tekonsha: tekonsha.com	10% Off List	
			Tiger Tough: www.tigertough.com	5% Off List	
			Truck Vault: www.truckvault.com	10% Off List	
			Tuffy Security Products: www.tuffyproducts.com	10% Off List	
			WeatherGuard: www.weatherguard.com	10% Off List	
			WeatherTech: www.weathertech.com	10% Off List	
			Weboost: www.weboost.com	5% Off List	
			Weiser Solutions: thinkweiser.com	25% Off List	
			Window Tint	10% Off List	
			See Page 70 for Discount Off Catalog List Prices		(AR)
044	**1**	**Hourly**	**Labor/repair & installation cost per hour related to interior accessories**	**Unit Price**	
				$ 100.00	(AA)
				$ 125.00	(AB)
				$ 95.00	(AC)
				$ 125.00	(AD)
				$ 115.00	(AF)
				$ 150.00	(AG)
				$ 110.00	(AI)
				$ 95.00	(AL)
				$ 95.00	(AN)
				$ 125.00	(AO)
				$ 99.00	(AQ)
				$ 85.00	(AR)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
045	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to exterior accessories**		
			Access: www.accesscover.com/truck-accessories/	10% Off List	(AA)
			Airlift: https://www.airliftcompany.com/	10% Off List	
			BDS Suspension: bds-suspension.com	10% Off List	
			Better Built: www.lifebetterbuilt.com	10% Off List	
			Bolt Lock: www.boltlock.com	10% Off List	
			Carr: www.carr.com	3% Off List	
			Curt Manufacturing: www.curtmfg.com	10% Off List	
			Daystar: daystarweb.com	10% Off List	
			Decked: decked.com	10% Off List	
			Deerskin Manufacturning: deerskinmfg.com	2% Off List	
			DeeZee: www.deezee.com	10% Off List	
			Delta/Jobox: www.crescenttool.com/brands/crescent-jobox	10% Off List	
			Diamonback Truck Covers: diamondbackcovers.com	0% Off List	
			Fabtech: fabtechmotorsports.com	5% Off List	
			Factory 55: factor55.com	0% Off List	
			Firestone: www.firestoneip.com	10% Off List	
			Go Industries: goindustriesinc.com	10% Off List	
			Icon Vehicle Dynamics: www.iconvehicledynamics.com	0% Off List	
			Leer: leertruckxl.com	5% Off List	
			Lund: lund-industries.com	10% Off List	
			Luverne Truck: www.luvernetruck.com	10% Off List	
			Magnum: magnumtruckracks.com/truck-racks	10% Off List	
			Maxtrac: maxtracsuspension.com	10% Off List	
			Pro-Comp: www.procompusa.com	5% Off List	
			Ranch Hand: www.ranchhand.com	10% Off List	
			Rancho: www.gorancho.com	5% Off List	
			RDS: rdsaluminum.com/auto-auxiliary.html	0% Off List	
			Readylift: www.readylift.com	5% Off List	
			Reece: www.reece-hitches.com	5% Off List	
			Rhino Rack: www.rhinorack.com/en-us	2% Off List	
			RKI: www.rki-us.com	10% Off List	
			Rough Coutry: www.roughcountry.com	10% Off List	
			Ruff Tuff: www.rufftuff.com	5% Off List	
			Texas Truck Rack: texastruckracks.com	5% Off List	
			Torklift: www.torklift.com	10% Off List	
			Trailfx: www.trailfx.com	10% Off List	
			Truck Hero: truck-hero.com	5% Off List	
			Tuff Country: www.tuffcountry.com	5% Off List	
			UWS: www.uwsta.com	10% Off List	
			Warn: www.warn.com	5% Off List	
			Wheel Pros: www.wheelpros.com	5% Off List	
			Zone Offroad: zoneoffroad.com	10% Off List	

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
045	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to exterior accessories: Continued**		
				5%	(AB)
			Camper Shell	0%	(AC)
			Decked	5%	
			Gamber Johnson	5%	
			Go Rhino	5%	
			Havis	20%	
			JottoDesk	20%	
			OPS	5%	
			Ranch Hand	5%	
			Setina	10%	
			Tonneau Covers	5%	
			Westin	10%	
			Bed Covers	0%	(AD)
			Camper Shells	0%	
			Custom Fabrication	0%	
			Tool Box	0%	
			Trailer Brake Controllers	0%	
			Trailer Hitch Receivers	0%	
			www.danasafetysupply.com	10%	(AE)
			See Pages 67-69 for Discount off parts catalog or list price		(AF)
				2%	(AG)
				35%	(AH)
			Airgain/ Antennas Plus https://airgain.com/products/antenna-plus-external-antennas/	20%	(AL)
			Angel Armor www.angelarmor.com	30%	
			Decked, Vaults and Accessories www.decked.com	15%	
			Finishing Touch, Window Tint	10%	
			L-tron, License plate Scanners, etc.	0%	
			Panorama Antennas www.panorama-antennas.com	10%	
			Patrol Power wiring solutions www.patrol-power.com	20%	
			Stalker Radar and Accessories www.stalkerradar.com	0%	
			Truck Vault www.truckvault.com	10%	
			Warn Industries www.warn.com	10%	
				15%	(AN)

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Item	Approx. Qty	Unit	Description	Percentage Discount	Vendor
045	**1**	**%**	**Discount off most current parts catalog or list price for related accessories pertaining to exterior accessories: Continued**		
			Access: www.accesscover.com/truck-accessories/	10% Off List	(AQ)
			Airlift: https://www.airliftcompany.com/	10% Off List	
			BDS Suspension: bds-suspension.com	10% Off List	
			Better Built: www.lifebetterbuilt.com	10% Off List	
			Bolt Lock: www.boltlock.com	10% Off List	
			Carr: www.carr.com	3% Off List	
			Curt Manufacturing: www.curtmfg.com	10% Off List	
			Daystar: daystarweb.com	10% Off List	
			Decked: decked.com	10% Off List	
			Deerskin Manufacturing: deerskinmfg.com	0% Off List	
			DeeZee: www.deezee.com	10% Off List	
			Delta/Jobox: www.crescenttool.com/brands/crescent-jobox	10% Off List	
			Diamondback Truck Covers: diamondbackcovers.com	0% Off List	
			Fabtech: fabtechmotorsports.com	5% Off List	
			Factory 55: factor55.com	0% Off List	
			Firestone: www.firestoneip.com	10% Off List	
			Go Industries: goindustriesinc.com	10% Off List	
			Icon Vehicle Dynamics: www.iconvehicledynamics.com	0% Off List	
			Leer: leertruckxl.com	5% Off List	
			Lund: lund-industries.com	10% Off List	
			Luverne Truck: www.luvernetruck.com	10% Off List	
			Magnum: magnumtruckracks.com/truck-racks	10% Off List	
			Maxtrac: maxtracsuspension.com	10% Off List	
			Pro-Comp: www.procompusa.com	5% Off List	
			Putco: www.putco.com	10% Off List	
			Ranch Hand: www.ranchhand.com	10% Off List	
			Rancho: www.gorancho.com	5% Off List	
			RDS: rdsaluminum.com/auto-auxiliary.html	0% Off List	
			Readylift: www.readylift.com	5% Off List	
			Reece: www.reece-hitches.com	5% Off List	
			Rhino Rack: www.rhinorack.com/en-us	2% Off List	
			RKI: www.rki-us.com	10% Off List	
			Rough Coutry: www.roughcountry.com	10% Off List	
			Ruff Tuff: www.rufftuff.com	5% Off List	
			Texas Truck Rack: texastruckracks.com	5% Off List	
			Torklift: www.torklift.com	10% Off List	
			Trailfx: www.trailfx.com	10% Off List	
			Truck Hero: truck-hero.com	5% Off List	
			Tuff Country: www.tuffcountry.com	5% Off List	
			UWS: www.uwsta.com	10% Off List	
			Warn: www.warn.com	5% Off List	
			Wheel Pros: www.wheelpros.com	5% Off List	
			Zone Offroad: zoneoffroad.com	10% Off List	
			See Page 70 for Discount Off Catalog List Prices		(AR)

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Item	Approx. Qty	Unit	Description	Unit Price	Vendor
046	**1**	**hourly**	**Labor/repair & installation cost per hour related to exterior accessories**		
				$ 100.00	(AA)
				$ 125.00	(AB)
				$ 95.00	(AC)
				$ 125.00	(AD)
			See Pages 67-69 for Discount off parts catalog or list price	$ 115.00	(AF)
				$ 150.00	(AG)
				$ 110.00	(AI)
				$ 95.00	(AL)
				$ 95.00	(AN)
				$ 125.00	(AO)
				$ 99.00	(AQ)
				$ 85.00	(AR)

***** 46 Items Total *****

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(AE) Dana Safety Supply
Statewide Price Agreement # 20-00000-21-00030
Additional Manufacturer Offered Discounts

Whelen	**31.00%**
Soundoff	**47.25%**
Code3	**42.00%**
PTS Prisoner Transport Systems	**28.00%**
Troy	**31.00%**
Westin	**30.00%**
Gamber Johnson	**39.00%**
OPS	**18.00%**
Setina	**29.00%**
ProGard	**26.50%**
American Aluminum	**15.00%**
Angel Armor	**20.00%**
ISBI	**5.00%**
GoRhino	**30.00%**
Laguna	**20.00%**
Pelican	**20.00%**
Streamlight	**38.00%**
TruckVault	**10.00%**
Warn	**10.00%**
Weiser	**32.00%**
Feniex	**38.00%**
Brooking	**36.00%**
Unity	**45.00%**
Santa Cruz	**25.00%**
D&R Electronics	**25.00%**
Go Light	**20.00%**
Able2	**35.00%**
Big Sky Racks	**15.00%**
www.danasafetysupply.com	**10.00%**
www.fleetsafety.com	**10.00%**

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(AF) Don Chalmers Ford dba MHQ West

Statewide Price Agreement # 20-00000-21-00030

Discount off parts catalog or list price for all related vehicle equipment, both emergency and non-emergency products

Vendor	Percentage Off List Price
4 Wheel Parts-Automotive Parts	www.4wheelparts.com MSRP - 0%
911 Circuits-Wire harness and accessories	www.911circuits.com MSRP - 20%
Able 2 Products - Emergency Lighting	www.able2products.com MSRP - 25%
Admiral Camper-camper shells/accessories	www.admiralcampers.com MSRP - 0%
Aervoe-Safety devices	www.aervoe.com MSRP - 0%
Alamo Auto Supply-Vehicle Accessories	www.alamoauto.com MSRP - 0%
All other **Open Market** items	MSRP - 0%
Amazon-variety of products required for builds	www.amazon.com MSRP-0%
American Aluminum-K9 /Prisoner Transport	www.ezrideronline.com MSRP - 10%
Angel Armor LLC-Ballistic Panels	www.angelarmor.com MSRP - 0%
ARB-Off road accessories	www.arbusa.com MSRP - 0%
Asset Works-Fuel Management	www.assetworks.com MSRP - 0%
ATC Campers-camper shells/access.	www.atctruckcovers.com MSRP - 0%
B & B Enterprises-custom vehicle equip.	www.bbenterprisesinc.com MSRP - 20%
Bendix King-communication equip.	www.bktechnologies.com MSRP - 0%
Better Built-tool boxes	www.lifebetterbuilt.com MSRP - 0%
Brookings Ind.-Emergency Vehicle Equip.	www.brookingindustries.com MSRP - 25%
Brother Printers-computer printers	www.brother-usa.com MSRP - 10%
Bull Dog Winch-vehicle winches	www.bulldogwinch.com MSRP - 0%
Cargo Glide-vehicle storage	www.cargoglide.com MSRP - 10%
Coban-In Car/Body Cameras	www.safefleet.net MSRP - 0%
Code 3-Emergency vehicle lighting	www.code3esg.com MSRP - 20%
Cool Cop-officer cooling access.	www.coolcop.com MSRP - 0%
Cradle Point-Computer Modems	www.cradlepoint.com MSRP - 0%
Curt-vehicle accessories	www.curtmfg.com MSRP - 0%
D & R Manufacturing-Emergency Vehicle Lighting	www.dandrmanufacturing.com MSRP - 15%
Dakota Bodies-Vehicle Service Bodies	www.dakotabodies.com MSRP - 0%
Decked-Vehicle Storage	www.decked.com MSRP - 10%
Dell-computers	www.dell.com MSRP - 0%
Digital Ally-Cameras in car/body	www.digitalallyinc.com MSRP - 0%
ECCO-Vehicle Lighting	www.eccoesg.com MSRP - 10%
Extang-Truck Covers	www.extang.com MSRP - 0%
Extendo Bed-Storage Systems	www.extendobed.com MSRP - 0%
Fab Fours-Push Bumpers	www.fabfours.com MSRP - 0%
Federal Signal-Vehicle Lighting/Accessories	www.fedsig.com MSRP - 36%
Feniex Industries-Vehicle Lighting	www.feniex.com MSRP - 15%
Ford Motor Company-Auto Parts	www.parts.ford.com MSRP-0%
FRC-Scene Ligthing	www.fireresearch.com MSRP - 0%

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(AF) Don Chalmers Ford dba MHQ West continued	
Gamber Johnson-Consoles, Dock and Access.	www.gamberjohnson.com MSRP - 20%
Getac-Computers	www.geta.com MSRP - 0%
General Motors-Auto Parts	www.gm.com MSRP-0%
Go Light-Scene Lighting	www.golight.com MSRP - 10%
Go Rhino-Push Bumpers/Access	www.gorhino.com MSRP - 20%
Harris-Two Way Radios	www.l3harris.com MSRP - 0%
Havis-Console-Dock, K9, Prisoner Tran.	www.havis.com MSRP - 20%
Highway Products-Vehicle Bodies	www.highwayproducts.com MSRP - 0%
Innovative-Consoles/Storage	www.idsmp.com MSRP - 10%
Jackson Creek-Animal Control	www.Jacksoncreekmfg.com MSRP - 0%
Jotto Desk-Docks Consoles, Weapon Mounts	www.gojotto.com MSRP - 20%
Kent D Bruce LLC-Havis/Whelen	www.kdbco.com MSRP - 0%
Kenwood-Two Way Radios	www.comms.kenwood.com MSRP - 0%
Kussmaul-Vehicle Battery Chargers	www.kussmaul.com MSRP - 10%
Kustom Signals Radar- Video in car/Body	www.kustomsignals.com MSRP - 10%
L3 Mobile Vision-Video in Car/Body	www.safefleent.net MSRP - 0%
Laguna Seats-Prisoner Seats	www.laguna3p.com MSRP - 10%
Leer-Campers/Accessories	www.leer.com MSRP - 0%
Lenco-Armored Vehicle Parts	www.lencoarmor.com MSRP - 0%
Line-X-Bed Lining	www.linex.com MSRP - 0%
LKQ-Reconditioned auto parts	www.lkqonline.com MSRP - 0%
L-Tron-Electronic Scanner	www.l-tron.com MSRP - 0%
Mopar-Auto Parts	www.mopar.com MSRP-0%
MHQ Graphics-Graphics	www.mhqwest.com MSRP - 40%
MHQ Shop Supplies	www.mhqwest.com MSRP - 0%
MHQ Window Tint	www.mhqwest.com MSRP - 10%
Motorola-Two Way Radios	www.motorola.com MSRP - 0%
MPH Industries-Vehicle Radars	www.mphindustries.com MSRP - 0%
NAPA-Auto Parts	www.napaonline.com MSRP - 0%
NextBelt-Belt Accessories	www.nexbelt.com MSRP - 5%
Night Stick-Flashlights	www.nightstick.com MSRP - 0%
OPS/Ezstak-Storage Solutions	www.opspublicsafety.com /www.ezstak.com MSRP - 15%
Panasonic-Computers	www.panasonic.com MSRP - 0%
Panorama-Antennas	www.panorama-antennas.com MSRP - 0%
Parsec Technologies-Antennas	www.parsec-t.com MSRP - 0%
Pelican Products-Storage Products	www.pelican.com MSRP - 10%
Poly Plannar-Vehicle Speakers	www.polyplanar.com MSRP - 0%
PTS-Prisoner Seats	www.prisonertransportsystems.com MSRP - 15%
Pro-Gard-Prisoner Cages, seats, weapon locks	www.pro-gard.com MSRP - 20%
Propper-Clothing	www.propper.com MSRP - 0%
ProVision-In Car Video	www.provisionusa.com MSRP - 0%

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(AF) Don Chalmers Ford dba MHQ West continued	
Putco-Vehicle Lighting	www.putco.com MSRP - 10%
Ranch Hand-Vehicle Bumpers	www.ranchhand.com MSRP - 0%
Raptor Products-Weapon Locks	www.usaraptor.com MSRP - 10%
Retrax-Truck Accessories	www.retrax.com MSRP - 0%
Rigid Industries-Vehicle Lighting	www.ridgidindustries.com MSRP - 10%
RKI-Tool Box Storage	www.rki-us.com MSRP - 0%
Rockland Products-Storage Systems.	www.rocklandcustomproducts.com MSRP - 0%
Safety LLC-First Aid Kits	www.safetynm.com MSRP - 0%
Safety Vision-in car camera	www.safetyvision.com MSRP - 0%
Samlex-Power inverters	www.samlexamerica.com MSRP - 0%
Santa Cruz- Gun Locks	www.santacruzgunlocks.com MSRP - 20%
Setina Mfg-Prisoner Cage, weapon locks, storage	www.setina.com MSRP - 20%
Smitty Built-Winches	www.smittybilt.com MSRP - 0%
SoundOff Signal-Vehicle Lighting	www.soundoffsignal.com MSRP - 36%
Southwest Iron Works-custom fabrication	www.southwestironworks.com MSRP - 0%
Stalker- Radar, in car camera	www.stalkerradar.com MSRP - 10%
Streamlight-Flashlights	www.streamlight.com MSRP - 20%
Strong Suit -Gloves	www.strongsuitgloves.com MSRP - 0%
Super Springs-Vehicle Accessories	www.superspringsinternational.com MSRP - 0%
Survival Armor-Armor	www.survivalarmor.com MSRP - 0%
Synnex-Computers/Accessories	www.synnex.com MSRP - 0%
Tessco-communications accessories	www.tessco.com MSRP - 0%
Tiger Tough-Seat covers	www.tigertough.com MSRP - 0%
Tomar-Vehicle Lighting	www.tomar.com MSRP - 20%
Topper Town-camper shells	www.toppertownabq.com MSRP - 0%
Troy Products-Consoles, partitions, computer mounts	www.troyproducts.com MSRP - 20%
Truck Vault-Storage Solutions	www.truckvault.com MSRP - 10%
Tuffy Products-Storage Solutions	www.tuffyporducts.com MSRP - 0%
Unity Spotlights-Scene Lighting	www.unitusa.com MSRP - 10%
UWS-truck storage boxes	www.uwsta.com MSRP - 0%
Wanco-message boards	www.wanco.com MSRP - 0%
Warn-Winches	www.warn.com MSRP - 0%
Watchguard-video in car/body	www.watchguardvideo.com MSRP - 0%
Waytek Wire-Wiring Accessories	www.waytekwire.com MSRP - 0%
Weather Guard-tool boxes	www.weathguard.com MSRP - 0%
Western-Snow Plows	www.westernplows.com MSRP - 0%
Westin-push bumper, partitions, accessories	www.westinautomotive.com MSRP - 20%
Whelen-Vehicle Lighting	www.whelen.com MSRP - 36%

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(AR) West Mesa Auto Craft, Inc.
Statewide Price Agreement # 20-00000-21-00030
Discount Off Catalog List Price for Emergency Equipment

Whelen Current Catalog — 30%
Federal Signal Current Catalog — 25%
Feniex Industries Current Catalog— 20% Brooking Industries Current Catalog— 20%
Able 2/Sho-me Current Catalog— 30%
Jotto except Kodiak Current Catalog— 15%
Havis Current Catalog — 18%
Setina except PB450 & PB550 Current Catalog — 20%
Go Rhino Current Catalog — 15%
Pro-Gard Current Catalog — 15%
estesAWS Current Catalog ---10%
Other Law Enforcement MFG, Not Including Camera systems, radars or radios -5%

Manufacturer Websites

Whelen Engineering: www.whelen.com
Federal Signal: www.fedsig.com
Havis: www.havis.com
Jotto Desk: https://jottopublicsafety.gojotto.com
Feniex Industries: www.feniex.com
Brooking Industries: www.brookingindustries.com
Able 2/ Sho-Me: www.able2products.com
Setina: https://setina.com
Go Rhino: https://publicsafety.gorhino.com/
Pro-gard Products: www.pro-gard.com
estesAWS: www.estesaws.com

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Certificate Of Completion

Envelope Id: 0435B55DD8C747D1AFCD0345CB9EF2ED
Status: Completed
Subject: GSD/SPD Procurement#: 20-00000-21-00030 Police Vehicle Equipment
Source Envelope:
Document Pages: 70
Signatures: 1
Certificate Pages: 5
Initials: 2
AutoNav: Enabled
EnvelopeId Stamping: Enabled
Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Envelope Originator:
Tami Concha
13 Bataan Blvd
Santa Fe, NM 87508
tami.concha@state.nm.us
IP Address: 164.64.63.2

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Pool: StateLocal

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Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Natalie Martinez natalie.martinez1@state.nm.us New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Signed by link sent to natalie.martinez1@state.nm.us Using IP Address: 164.64.62.10	Sent: 4/25/2022 1:24:12 PM Viewed: 4/25/2022 1:29:04 PM Signed: 4/25/2022 1:29:13 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Tami Concha tami.concha@state.nm.us Procurement Officer-A New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Signed by link sent to tami.concha@state.nm.us Using IP Address: 164.64.62.10	Sent: 4/25/2022 1:29:22 PM Viewed: 4/25/2022 1:31:29 PM Signed: 4/25/2022 1:31:36 PM
Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Valerie Paulk Valerie.Paulk@state.nm.us Signed of Behalf of State Purchasing Agent New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Signed by link sent to Valerie.Paulk@state.nm.us Using IP Address: 97.123.188.71 Signed using mobile	Sent: 4/25/2022 1:31:49 PM Viewed: 4/25/2022 1:34:18 PM Signed: 4/25/2022 1:35:22 PM
Electronic Record and Signature Disclosure: Accepted: 5/29/2020 9:40:59 AM ID: f12ca6d0-7cba-4de4-b58f-8180244887ff		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	4/25/2022 1:24:12 PM
Certified Delivered	Security Checked	4/25/2022 1:34:18 PM
Signing Complete	Security Checked	4/25/2022 1:35:22 PM
Completed	Security Checked	4/25/2022 1:35:22 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

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State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AF) 0000070398
Icom America Inc.
12421 Willows Road NE
Kirkland, Washington 98034

Contact: Kristina Pickering
Email: SalesContracts@IcomAmerica.com
Telephone No.: (425) 450-6092

Number**: 10-00000-20-00048**

Amendment No.**: Nine**

Term**: November 18, 2020 – November 17, 2026**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist**: Yuliastuti Wulandari** YW

Telephone No**.: (505) 469-2248**

Email: **Yuliastuti.Wulandari@gsd.nm.gov**

Title**: Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

- **Additions, removals, code changes, and price changes as per Attachment 1**
- **Updated Master Product List as per Attachment 2**

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 2/3/2026

Dorothy Mendonca
New Mexico State Purchasing Agent

Docusign Envelope ID: B8A8D7E9-D2A7-4366-8D8E-D1CB21B54587

Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
Icom	B	Amateur	2730B 55 USA	2730B 55 USA	VHF/UHF dual-band transceiver w/black display	-15%
Icom	B	Amateur	7760 12 USA	7760 12 USA	200W HF/50MHz base station w/remote control head	-15%
Icom	B	Amateur	IDRP1200VD 31	IDRP1200VD 31	25W, 1240-1300 MHz D-STAR repeater, 2U height DV/DD/FM modes.	-15%
Icom	B	Amateur	IDRP2010V 31	IDRP2010V 31	25W, 144-148 MHz D-STAR repeater, 2U height DV/FM modes.	-15%
Icom	B	Amateur	IDRP4010V 31	IDRP4010V 31	25W, 440-450 MHz D-STAR repeater, 2U height DV/FM modes.	-15%
Icom	B	Amateur	R15 15 USA	R15 15 USA	Portable receiver, 108-500 MHz, AM, FM, WFM	-15%
Icom	A, B	Avionics	A220TSO 71 USA	A220TSO 71 USA	TSO approved panel mount aviation radio	-30%
Icom	A, B	Landmobile	F200 USA Earpiece Kit	F200 USA Earpiece Kit	450-470 MHz radio with rapid charger and IJKP - HM1LSOW acoustic tube earpiece	-30%
Icom	A, B, C	Network	IPM60 12 USA	IPM60 12 USA	Marine VHF and LTE portable	-25%
Icom	A, B or C	Accessories	AD132N	AD132N	Adapter cup for the BC214-1/E for use with the BP284/BP290/BP303	-30%
Icom	A, B or C	Accessories	BC217SA	BC217SA	USB charger; 100-240V with a US style plug	-30%
Icom	A, B or C	Accessories	BC218	BC218	Charging cradle with Bluetooth® (requires CP22 or CP23L)	-30%
Icom	A, B or C	Accessories	HS98	HS98	8-pin Handset for the M802, GM800, and GM600	-30%
Icom-FIPLEX	A, B or C	Accessories	IASPR1010	IASPR1010	400-440MHz 4 cavity pre-selector (assembly kit required with FR6000)	-30%
Icom	A, B or C	Accessories	OPC2478	OPC2478	DC power cable for the IC-F5330D and IC-5130D series	-30%
Icom	A, B or C	Accessories	OPC2501 12	OPC2501 12	DPD feedback cable (3m, 9.8 ft)	-30%
Icom	A, B or C	Accessories	RC7760 22 USA	RC7760 22 USA	Remote controller for the IC-7760.	-30%

Docusign Envelope ID: B8A8D7E9-D2A7-4366-8D8E-D1CB21B54587

ATTACHMENT 1 for 10-00000-20-00048 A009
(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	B	Amateur	ID52A 15 USA	ID52A 15 USA	D-STAR dual-band handheld with full color display	No longer offered by Icom America.
Icom	A, B	Avionics	A220B	A220B	Radio plus PS80 power supply for base station option (radio not installed into power supply)	No longer offered by Icom America.
Icom	A, B	Landmobile	F3001 51 RC USA	F3001 51 RC USA	136-174MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	No longer offered by Icom America.
Icom	A, B	Landmobile	F3230DS 20 USA	F3230DS 20 USA	136-174MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	No longer offered by Icom America.
Icom	A, B	Landmobile	F3261DT NI	F3261DT NI	136-174MHz nonincendive rated waterproof IDAS radio, full DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F4001 71 RC	F4001 71 RC	400-470MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	No longer offered by Icom America.
Icom	A, B	Landmobile	F4001 81 RC	F4001 81 RC	450-512MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	No longer offered by Icom America.
Icom	A, B	Landmobile	F4230DS 20 USA	F4230DS 20 USA	400-470MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	No longer offered by Icom America.
Icom	A, B	Landmobile	F4230DS 34 USA	F4230DS 34 USA	450-512MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	No longer offered by Icom America.
Icom	A, B	Landmobile	F5121D	F5121D	136-174MHz IDAS mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F6121D 76 USA	F6121D 76 USA	400-470MHz IDAS mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F7020T 21	F7020T 21	380-470MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	No longer offered by Icom America, non-keypad version still available.
Icom	A, B	Landmobile	F7040T	F7040T	7/800MHz P25 conventional portable with full DTMF keypad.	No longer offered by Icom America, non-keypad version still available.
Icom	A, B	Landmobile	F9521S 41	F9521S 41	400-470MHz 45W P25 Conventional mobile, no keypad	No longer offered by Icom America.
Icom	A, B	Marine	M400BB	M400BB	Black box marine VHF fixed mount with black Command Mic	No longer offered by Icom America, replacement option M410BB 11 USA).
Icom	A, B	Marine	M400BB SW	M400BB SW	Black box marine VHF fixed mount with white Command Mic	No longer offered by Icom America, replacement option M410BB GW 11 USA).
Icom	A, B	Marine	M510 11 USA	M510 11 USA	VHF fixed mount; class D DSC, no AIS	No longer offered by Icom America.
Icom	A, B or C	Accessories	3310004800	3310004800	IP100H antenna	No longer offered under Contract, parts now available open market.
Icom	A, B or C	Accessories	3310005140	3310005140	LTE Antenna	No longer offered under Contract, parts now available open market.
Icom	A, B or C	Accessories	8900019882	8900019882	LAN cable (20 m, 65.6 ft) for the IC-SAT100M	No longer offered under Contract, parts now available open market.
Icom	A, B or C	Accessories	AD101	AD101	Adapter cup for the BC119N or BC121N for the BP210N & BP211 batteries	No longer offered by Icom America.
Icom	A, B or C	Accessories	AH2B	AH2B	Antenna element/base	No longer offered by Icom America.
Icom	A, B or C	Accessories	AH8000	AH8000	Discone antenna wideband RX TX 100-3300MHz	No longer offered by Icom America.
Icom-AW Enterprises	A, B or C	Accessories	AW SWIVEL	AW SWIVEL	Swivel clip used with the AW Stud/Swivel Kit.	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC212EX	BC212EX	Rapid charger (includes BC213SA) for F3201DEX/4201DEX	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC220	BC220	Rapid charger for the M93D, charging cable sold separately.	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP265	BP265	Li-ion 7.4V 1900mAh	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP271	BP271	Li-ion 7.4V 1200mAh (typical capacity), 1150mAh (minimum value)	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP273	BP273	Battery case that holds 3 AA alkaline batteries	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP285	BP285	Li-ion 7.2V 1570mAh (typical), 1485mAh (minimum) battery for M93D	No longer offered by Icom America.
Icom	A, B or C	Accessories	F5061 MMB	F5061 MMB	Mounting bracket included with the F5061/F6061	No longer offered by Icom America.
Icom	A, B or C	Accessories	FAS270C	FAS270C	Wideband RX antenna (SMA)	No longer offered by Icom America.
Icom	A, B or C	Accessories	FAS74U	FAS74U	490-520MHz antenna for F60/V (blue ring)	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM168LWP	HM168LWP	Waterproof speaker microphone	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM169	HM169	Waterproof speaker mic (9-pin)	No longer offered by Icom America.
Icom-Schippers & Crew	A, B or C	Accessories	IAJB1001	IAJB1001	Extension cable junction box for RMK5 or RMK7 that allows installer to connect 2 OPC2367s together for 52ft of cable	No longer offered by Icom America.
Icom	A, B or C	Accessories	IAOPC1075	IAOPC1075	F7500 mobile adapter cable to use with Motorola KVL3000/4000/5000 keyloaders. Requires the OPC1534 cable and a RJ45 female-to-female adapter.	No longer offered by Icom America.
Icom-FIPLEX	A, B or C	Accessories	IASDUP1009	IASDUP1009	160-174 6 cavity 50W internal duplexer, 10MHz TX-RX separation	No longer offered by Icom America.
Icom-FIPLEX	A, B or C	Accessories	IASDUP1039	IASDUP1039	490-512 6 cavity 50W internal duplexer, 5MHz TX-RX separation	No longer offered by Icom America.

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ATTACHMENT 1 for 10-00000-20-00048 A009

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Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom - PC - TEL Inc.	A, B or C	Accessories	K220A	K220A	Aviation mobile antenna with a magnetic mount	No longer offered by Icom America. This was a 'partner-product' not manufactured by Icom. They are discontinued in our system, but still available in the marketplace.
Icom - PC - TEL Inc.	A, B or C	Accessories	K220C	K220C	Aviation mobile antenna with a NMO permanent mount for 3/4" hole; includes 17" RG58A/U coax cable	No longer offered by Icom America. This was a 'partner-product' not manufactured by Icom. They are discontinued in our system, but still available in the marketplace.
Icom-Klein Electronics	A, B or C	Accessories	KLEIN DOUBLE AGENT-	KLEIN DOUBLE AGENT-	2-Wire Kit D-Ring Earloop for F50/F60	No longer offered by Icom America.
Icom	A, B or C	Accessories	LC189	LC189	R30 carrying case	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF3261S SWIVEL	LCF3261S SWIVEL	Leather carrying case with a swivel clip and cutout for the display for F3261	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC1106	OPC1106	Seperation cable between controller and main unit (16.4ft) for M802	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC1107A	OPC1107A	M802 Main Unit DC PC	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC1457	OPC1457	DC power cord with 4-pin connector and 30A fuse for 7000/7200/7410/7600/9100	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC1540	OPC1540	6.1m/20ft connection cable to use with the COMMANDMIC III/IV (mounting hardware required)	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC1871	OPC1871	Radio to radio cloning cable between 14-pin connector portable & mobile radio; used in conjunction with the OPC1534 for encryption key loading on the F7010 portable series	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC2218LU	OPC2218LU	Cloning/data cable with USB connector for ID51A/ID31A/5100A/7100	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC2276	OPC2276	5m audio connection cable between the VEPG3 and the HM152/SM26 (Modular jack connector with speaker jack)	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC2361	OPC2361	DC power cord with 25A fuse for 718/78/7300	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC344	OPC344	A110/A120 power cord	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC515L	OPC515L	DC power cable for single unit rapid chargers	No longer offered by Icom America.
Icom	A, B or C	Accessories	PS80	PS80	Power supply that includes the HM-176 & MBA-3 for A220/A210/A200	No longer offered by Icom America.
Icom	A, B or C	Accessories	RCFS10	RCFS10	Remote Communicator software + CT-24 (digital voice converter unit - each IDAS system requires 1 CT-24)	No longer offered by Icom America.
Icom-AT & T Mobility	A, B or C	Accessories	SIM CARD	SIM CARD	SIM card for U.S. LTE networks	No longer offered by Icom America.
Icom	Services	Standard Shop Installatio	SERVICE/SALE BUILD-U	SERVICE/SALE BUILD-U	Systems support - per hour	No longer offered by Icom America.
Icom	Services	Radio Programming	PROGLM6789	PROGLM6789	Icom to program your radio or IAS product	No longer offered by Icom America.

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Manufacturer	Product Category	Product Group	Old Item Code	Replacement Item Code	Short Description	Comments
Icom	B	Amateur	R8600 02	R8600 12 USA	Blocked super wideband 10 kHz to 3 GHz communication receiver	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Avionics	A16 41 USA	A16 61 USA	Communications only avionics handheld with full keypad	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7020T 21	F7020T 41	380-470MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F8101 33	F8101 71 EXP	HF 125W transceiver with ALE (automatic link establishment)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	V10MR	V10MR 12 USA	MURS license-free handheld with BC213 rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M25 BLACK 41 USA	M25 EVO BLACK 61 USA	5W floating marine VHF handheld in metallic black	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M25 BLUE 51 USA	M25 EVO BLUE 71 USA	5W floating marine VHF handheld in marine blue	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B, C	Network	SAT100M	SAT100M 12 EXP	Mobile satellite PTT radio with a multi-functional speaker microphone and antenna unit	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	RMK5	RMK5 31	Bracket & face plate for remote mounting for the F5400D/F6400D. Separation cable not included.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	RMK7	RMK7 32	Dual head and separation kit for the F5400D/F6400D. Separation cables & microphone not included.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.

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Manufacturer	Category	Group	Item Code	Short Description	MSRP % Discount	Retail FROM	Retail TO
Icom	Services	System Technician Technologis	QENG-PH	Engineering support - per hour	-30%	$ 285.70	$ 266.67
Icom	Services	System Technician Technologis	QFS-1D	OnSite Technical/Field Support 1st Day	-30%	$7,856.75	$7,790.00
Icom	Services	System Technician Technologis	QFS-AD	OnSite Technical/Field Support Additional Days	-30%	$4,571.20	$4,540.00
Icom	Services	Standard Shop Installation	CONTROL STATION ASSEMBL	Install mobile into power supply and cabinet to make control station (no charge courtesy service)	-30%	$ 20.00	$ 60.00
Icom	Services	Standard Shop Installation	ENGRAVE	Engrave radio	-30%	$ 42.86	$ 40.00
Icom	Services	Standard Shop Installation	IASTUN1001	Icom to tune your system products	-30%	$ 80.35	$ 75.00
Icom	Services	Standard Shop Installation	INSTALLATION AVIONICS	Install radio into power supply	-30%	$ 80.35	$ 75.00
Icom	Services	Standard Shop Installation	INSTALLATION MARINE	Install a component into an Marine mobile or portable	-30%	$ 42.86	$ 40.00
Icom	Services	Standard Shop Installation	INSTALL-IAS	Install a component into a repeater or an item into a cabinet	-30%	$ 80.35	$ 75.00
Icom	Services	Standard Shop Installation	INSTALL-MF	Install a component into an LM mobile or portable	-30%	$ 42.86	$ 40.00
Icom	Services	Radio Programming	PROG-IAS	Icom to program your system products	-30%	$ 80.35	$ 75.00
Icom	Services	Radio Programming	PROG-MF	Icom to program your land mobile mainframe with provided icf file or 1 to 2 channels	-30%	$ 42.86	$ 40.00
Icom	Services	Training	QTT-OS1D	On-Site Technical Training 1st Day, Up to 6 People	-30%	$7,856.75	$7,790.00
Icom	Services	Training	QTT-OSAD	On-Site Technical Training Additional Days, Up to 6 People	-30%	$4,571.20	$4,540.00
Icom	Services	Extended Warranty Options	EXTWARR211	1 year extended warranty for a total 3 years for low tier mainframes	-30%	$ 26.78	$ 25.00
Icom	Services	Extended Warranty Options	EXTWARR212	2 year extended warranty for a total 4 years for low tier mainframes	-30%	$ 48.21	$ 44.00
Icom	Services	Extended Warranty Options	EXTWARR213	3 year extended warranty for a total 5 years for low tier mainframes	-30%	$ 69.64	$ 62.00
Icom	Services	Extended Warranty Options	EXTWARR611	1 year extended warranty for mid tier mainframes	-30%	$ 42.86	$ 40.00
Icom	Services	Extended Warranty Options	EXTWARR612	2 year extended warranty for mid tier mainframes	-30%	$ 75.00	$ 70.00
Icom	Services	Extended Warranty Options	EXTWARR613	3 year extended warranty for mid tier mainframes	-30%	$ 117.85	$ 110.00
Icom	Services	Extended Warranty Options	EXTWARR811	1 year extended warranty for P25 mainframes	-30%	$ 92.85	$ 65.00

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Manufacturer	Category	Group	Item Code	Short Description	MSRP % Discount	Retail FROM	Retail TO
Icom	Services	Extended Warranty Options	EXTWARR812	2 year extended warranty for P25 mainframes	-30%	$ 132.85	$ 93.00
Icom	Services	Extended Warranty Options	EXTWARR813	3 year extended warranty for P25 mainframes	-30%	$ 185.71	$ 130.00
Icom	Services	Extended Warranty Options	EXTWARR912	1 year extended warranty for Landmobile HF mainframes	-30%	$ 133.92	$ 125.00
Icom	Services	Extended Warranty Options	EXTWARR913	2 year extended warranty for Landmobile HF mainframes	-30%	$ 171.42	$ 160.00
Icom	Services	Extended Warranty Options	EXTWARR914	3 year extended warranty for Landmobile HF mainframes	-30%	$ 262.49	$ 245.00
Icom	Services	Extended Warranty Options	EXTWARRPT1	1 year extended warranty, a total 3 years for repeaters	-30%	$ 192.85	$ 180.00
Icom	Services	Extended Warranty Options	EXTWARRPT2	2 year extended warranty, a total 4 years for repeaters	-30%	$ 348.20	$ 325.00
Icom	Services	Extended Warranty Options	EXTWARRPT3	3 year extended warranty, a total 5 years for repeaters	-30%	$ 503.55	$ 465.00

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Discount Rate	The State of New Mexico receives a fixed discount rate is based on product group and subject to the current published retail pricing.
Amateur/Receiver	15% from published retail
Avionics	30% from published retail
Landmobile	30% from published retail
Marine	30% from published retail
Landmobile-Systems	30% from published retail
Network	25% from published retail
Accessories	30% from published retail
Implementation Services	30% from published retail
Retail Prices	This January 2026 list replaces the November 2024 version and includes any product additions, deletions, price increases/decreases, as well as code changes.
Shipping Terms	FOB Destination. Icom America offers free surface freight on all off-the-shelf (OTS) orders for the State (CONUS).

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
1	Icom	B	Amateur	2730A 35	2730A 35	VHF/UHF dual band transceiver	-15%
2	Icom	B	Amateur	2730B 55 USA	2730B 55 USA	VHF/UHF dual-band transceiver w/black display	-15%
3	Icom	B	Amateur	705 42 USA	705 42 USA	5-10W HF/6m/2m/70cm portable	-15%
4	Icom	B	Amateur	7100 22 USA	7100 22 USA	HF/6m/2m/70cm mobile transceiver	-15%
5	Icom	B	Amateur	718 72 USA	718 72 USA	100W HF transceiver with AF DSP	-15%
6	Icom	B	Amateur	7300 02	7300 02	HF/6m transceiver with an IF-DSP and internal ATU	-15%
7	Icom	B	Amateur	7610 22	7610 22	100W HF/50MHz amateur radio base station	-15%
8	Icom	B	Amateur	7760 12 USA	7760 12 USA	200W HF/50MHz base station w/remote control head	-15%
9	Icom	B	Amateur	905 12 USA	905 12 USA	5 band multi-mode base, 2m, 70cm, 23cm, 13cm, 5cm	-15%
10	Icom	B	Amateur	9700 12	9700 12	VHF/UHF transceiver	-15%
11	Icom	B	Amateur	ID50A 15 USA	ID50A 15 USA	D-STAR dual-band handheld with waterfall display	-15%
12	Icom	B	Amateur	ID5100AD 15 USA	ID5100AD 15 USA	Dual band, 2m/70cm (144-148/420-450MHz), D-Star mobile radio with MB-A2 remote mounting bracket	-15%
13	Icom	B	Amateur	ID52A PLUS 45 USA	ID52A PLUS 45 USA	D-STAR dual-band handheld with full color display and USB Type-C™	-15%
14	Icom	B	Amateur	IDRP1200VD 31	IDRP1200VD 31	25W, 1240-1300 MHz D-STAR repeater, 2U height DV/DD/FM modes.	-15%
15	Icom	B	Amateur	IDRP2010V 31	IDRP2010V 31	25W, 144-148 MHz D-STAR repeater, 2U height DV/FM modes.	-15%
16	Icom	B	Amateur	IDRP4010V 31	IDRP4010V 31	25W, 440-450 MHz D-STAR repeater, 2U height DV/FM modes.	-15%
17	Icom	B	Amateur	R15 15 USA	R15 15 USA	Portable receiver, 108-500 MHz, AM, FM, WFM	-15%
18	Icom	B	Amateur	R6 SPORT 86 USA	R6 SPORT 86 USA	Scanning receiver. Blocked version for consumer purchase. No supplied battery or charger. Requires 2	-15%
19	Icom	B	Amateur	R6E	R6E	Unblocked receiver for Federal/Export Only. No supplied battery or charger. Requires 2 AA batteries.	-15%
20	Icom	B	Amateur	R8600 12 USA	R8600 12 USA	Blocked super wideband 10 kHz to 3 GHz communication receiver	-15%
21	Icom	B	Amateur	R8600 14 USA	R8600 14 USA	Unblocked super wideband 10 kHz to 3 GHz communication receiver	-15%
22	Icom	B	Amateur	T10 32 USA	T10 32 USA	5W VHF/UHF dual-band handheld	-15%
23	Icom	B	Amateur	V3500 65 USA	V3500 65 USA	65W 144MHz FM mobile with white display	-15%
24	Icom	B	Amateur	V86 12	V86 12	2m 7W VHF handheld	-15%
25	Icom	A, B	Avionics	A120 24 USA	A120 24 USA	Airband mobile with 200 channels with open VFO, 8.33/25kHz	-30%
26	Icom	A, B	Avionics	A120B 24 USA	A120B 24 USA	A120 with 120V power supply and cabinet for base station	-30%
27	Icom	A, B	Avionics	A16 61 USA	A16 61 USA	Communications only avionics handheld with full keypad	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
28	Icom	A, B	Avionics	A16B 51 USA	A16B 51 USA	Communications only avionics handheld with Bluetooth and full keypad	-30%
29	Icom	A, B	Avionics	A220	A220	Panel mount aviation radio	-30%
30	Icom	A, B	Avionics	A220M	A220M	Radio with MB-53 for mobile mount	-30%
31	Icom	A, B	Avionics	A220TSO 71 USA	A220TSO 71 USA	TSO approved panel mount aviation radio	-30%
32	Icom	A, B	Avionics	A25C 86 USA	A25C 86 USA	Communications only aviation handheld 6W with li-ion battery and rapid charger	-30%
33	Icom	A, B	Avionics	A25N 76 USA	A25N 76 USA	Communications plus navigation aviation handheld 6W	-30%
34	Icom	A, B	Landmobile	F1000 82 USA	F1000 82 USA	136-174MHz,16 CH, no display, analog portable with rapid charger	-30%
35	Icom	A, B	Landmobile	F1000S 83 USA	F1000S 83 USA	136-174MHz, 128 CH, LCD, 4-key analog portable with rapid charger	-30%
36	Icom	A, B	Landmobile	F1000T 84 USA	F1000T 84 USA	136-174MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	-30%
37	Icom	A, B	Landmobile	F1100D 53 USA	F1100D 53 USA	136-174MHz IDAS portable with 16 channels, no display, includes rapid charger	-30%
38	Icom	A, B	Landmobile	F1100DS 63 USA	F1100DS 63 USA	136-174MHz IDAS portable with 128 channels, display with limited keypad, includes rapid charger	-30%
39	Icom	A, B	Landmobile	F1100DT 73 USA	F1100DT 73 USA	136-174MHz IDAS portable with 128 channels, display, full DTMF keypad, includes rapid charger	-30%
40	Icom	A, B	Landmobile	F200 11 USA	F200 11 USA	450-470 MHz radio with battery (BP-304A), charger (BC-262), and adapter (BC-263A)	-30%
41	Icom	A, B	Landmobile	F200 USA Earpiece Kit	F200 USA Earpiece Kit	450-470 MHz radio with rapid charger and IJKP - HM1LSOW acoustic tube earpiece	-30%
42	Icom	A, B	Landmobile	F2000 82 USA	F2000 82 USA	400-470MHz, 16 CH, no display, analog portable with rapid charger	-30%
43	Icom	A, B	Landmobile	F2000 88 USA	F2000 88 USA	450-512MHz, 16 CH, no display, analog portable with rapid charger	-30%
44	Icom	A, B	Landmobile	F2000S 83 USA	F2000S 83 USA	400-470MHz, 128 CH, LCD, 4-key analog portable with rapid charger	-30%
45	Icom	A, B	Landmobile	F2000S 89 USA	F2000S 89 USA	450-512MHz, 128 CH, LCD, 4-key analog portable with rapid charger	-30%
46	Icom	A, B	Landmobile	F2000T 84 USA	F2000T 84 USA	400-470MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	-30%
47	Icom	A, B	Landmobile	F2000T 90 USA	F2000T 90 USA	450-512MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	-30%
48	Icom	A, B	Landmobile	F2100D 63 USA	F2100D 63 USA	400-470MHz IDAS portable (5W) with 16 channels + rapid charger and no display	-30%
49	Icom	A, B	Landmobile	F2100D 66 USA	F2100D 66 USA	450-512MHz IDAS portable with 16 channels and no display, includes rapid charger	-30%
50	Icom	A, B	Landmobile	F2100DS 73 USA	F2100DS 73 USA	400-470MHz IDAS portable with 128 channels, display, limited keypad and rapid charger	-30%
51	Icom	A, B	Landmobile	F2100DS 76 USA	F2100DS 76 USA	450-512MHz IDAS portable with 128 channels, display and limited keypad, includes rapid charger	-30%
52	Icom	A, B	Landmobile	F2100DT 83 USA	F2100DT 83 USA	400-470MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger	-30%
53	Icom	A, B	Landmobile	F2100DT 86 USA	F2100DT 86 USA	450-512MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger	-30%
54	Icom	A, B	Landmobile	F3400DS 51 USA	F3400DS 51 USA	136-174MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
55	Icom	A, B	Landmobile	F3400DT 41 USA	F3400DT 41 USA	136-174MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately.	-30%
56	Icom	A, B	Landmobile	F4400DS 43 USA	F4400DS 43 USA	450-512MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.	-30%
57	Icom	A, B	Landmobile	F4400DS 81 USA	F4400DS 81 USA	380-470MHz IDAS portable with 1024 channels, and a color display. Purchase antenna and charger separately.	-30%
58	Icom	A, B	Landmobile	F4400DT 33 USA	F4400DT 33 USA	450-512MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately.	-30%
59	Icom	A, B	Landmobile	F4400DT 71 USA	F4400DT 71 USA	380-470MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately.	-30%
60	Icom	A, B	Landmobile	F5011 66 USA	F5011 66 USA	136-174MHz mobile	-30%
61	Icom	A, B	Landmobile	F5021 66 USA	F5021 66 USA	136-174MHz mobile	-30%
62	Icom	A, B	Landmobile	F5122DD 12	F5122DD 12	136-174MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet	-30%
63	Icom	A, B	Landmobile	F5130D 11 USA	F5130D 11 USA	50W, 136-174MHz, IDAS mobile radio	-30%
64	Icom	A, B	Landmobile	F5220D 16 USA	F5220D 16 USA	136-174MHz IDAS mobile	-30%
65	Icom	A, B	Landmobile	F52D 17 USA	F52D 17 USA	136-174MHz compact, IDAS, waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
66	Icom	A, B	Landmobile	F52DUL 12 USA	F52DUL 12 USA	136-174MHz intrinsically safe, IDAS waterproof portable with 512 channels. Purchase antenna and charger	-30%
67	Icom	A, B	Landmobile	F5330D 16 USA	F5330D 16 USA	50W, 136-174MHz, black box IDAS mobile radio with 128 channels and CommandMic	-30%
68	Icom	A, B	Landmobile	F5400D 31 USA	F5400D 31 USA	136-174MHz IDAS mobile with color display	-30%
69	Icom	A, B	Landmobile	F6011 66 USA	F6011 66 USA	400-470MHz mobile	-30%
70	Icom	A, B	Landmobile	F6011 67 USA	F6011 67 USA	450-512MHz mobile	-30%
71	Icom	A, B	Landmobile	F6021 56 USA	F6021 56 USA	400-470MHz mobile	-30%
72	Icom	A, B	Landmobile	F6021 57 USA	F6021 57 USA	450-512MHz mobile	-30%
73	Icom	A, B	Landmobile	F6130D 11 USA	F6130D 11 USA	45W 400-512MHz, IDAS mobile radio	-30%
74	Icom	A, B	Landmobile	F6220D 16 USA	F6220D 16 USA	400-470MHz IDAS mobile	-30%
75	Icom	A, B	Landmobile	F62D 17 USA	F62D 17 USA	400-470MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
76	Icom	A, B	Landmobile	F62D 27 USA	F62D 27 USA	450-512MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
77	Icom	A, B	Landmobile	F62DUL 12 USA	F62DUL 12 USA	400-470MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
78	Icom	A, B	Landmobile	F62DUL 22 USA	F62DUL 22 USA	450-512MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
79	Icom	A, B	Landmobile	F6330D 16 USA	F6330D 16 USA	45W, 400-512MHz, black box IDAS mobile radio with 128 channels and CommandMic	-30%
80	Icom	A, B	Landmobile	F6400D 56 USA	F6400D 56 USA	380-470MHz IDAS mobile with color display, no	-30%
81	Icom	A, B	Landmobile	F6400D 71 USA	F6400D 71 USA	450-512MHz IDAS mobile with color display	-30%
82	Icom	A, B	Landmobile	F7010S 13 USA	F7010S 13 USA	136-174MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	-30%
83	Icom	A, B	Landmobile	F7010T 23 USA	F7010T 23 USA	136-174MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	-30%
84	Icom	A, B	Landmobile	F7020S 51 USA	F7020S 51 USA	380-470MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	-30%

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85	Icom	A, B	Landmobile	F7020S 71 USA	F7020S 71 USA	450-512MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	-30%
86	Icom	A, B	Landmobile	F7020T 41	F7020T 41	450-512MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	-30%
87	Icom	A, B	Landmobile	F7040S 31 USA	F7040S 31 USA	7/800MHz P25 conventional portable with partial keypad.	-30%
88	Icom	A, B	Landmobile	F7510 13 USA	F7510 13 USA	136-174MHz P25 conventional mobile with color display	-30%
89	Icom	A, B	Landmobile	F7520 11	F7520 11	380-470MHz P25 conventional mobile with color display	-30%
90	Icom	A, B	Landmobile	F7520 23 USA	F7520 23 USA	450-512MHz P25 conventional mobile with color display	-30%
91	Icom	A, B	Landmobile	F7540	F7540	700/800MHz P25 conventional mobile with color display	-30%
92	Icom	A, B	Landmobile	F8101 71 EXP	F8101 71 EXP	HF 125W transceiver with ALE (automatic link establishment)	-30%
93	Icom	A, B	Landmobile	F9511HT 21	F9511HT 21	136-174MHz 110W P25 Conventional mobile with full keypad. No external speaker included - must be ordered separately	-30%
94	Icom	A, B	Landmobile	V10MR 12 USA	V10MR 12 USA	MURS license-free handheld with BC213 rapid charger	-30%
95	Icom	A, B	Landmobile	V3MR 66 USA	V3MR 66 USA	MURS license-free portable with BC240 rapid charger	-30%
96	Icom	A, B	Landmobile - Systems	FR5300 21 USA	FR5300 21 USA	136-174 MHz analog/digital, 50W, IDAS Simulcast	-30%
97	Icom	A, B	Landmobile - Systems	FR6300 35 USA	FR6300 35 USA	450-512MHz analog/digital, 50W, IDAS repeater	-30%
98	Icom	A, B	Landmobile - Systems	FR6300 41 USA	FR6300 41 USA	400-470MHz analog/digital, 50W, IDAS repeater	-30%
99	Icom	A, B	Landmobile - Systems	FR9010 11	FR9010 11	146-174MHz 110W P25 repeater	-30%
100	Icom	A, B	Landmobile - Systems	FR9020 11	FR9020 11	440-475MHz 100W P25 repeater	-30%
101	Icom	A, B	Landmobile - Systems	IAS X-BAND 50	IAS X-BAND 50	VHF FM & UHF FM cross band repeater	-30%
102	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 AIR U	IAS X-BAND 50 AIR U	Airband AM & UHF FM cross band repeater	-30%
103	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 AIR V	IAS X-BAND 50 AIR V	Airband AM & VHF FM cross band repeater	-30%
104	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 UU	IAS X-BAND 50 UU	UHF FM & UHF FM cross band repeater	-30%
105	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 VV	IAS X-BAND 50 VV	VHF FM & VHF FM cross band repeater	-30%
106	Icom	A, B	Landmobile-Systems	CY5300	CY5300	136-174MHz VHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional.	-30%
107	Icom	A, B	Landmobile-Systems	CY6301	CY6301	400-470MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional.	-30%
108	Icom	A, B	Landmobile-Systems	CY6302	CY6302	450-512MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional.	-30%
109	Icom	A, B	Marine	GM1600DU 71 USA	GM1600DU 71 USA	GMDSS VHF handheld for survival crafts; includes li-ion battery/charger plus the BP-234 battery. Surface shipping only.	-30%
110	Icom	A, B	Marine	GM1600SC 71 USA	GM1600SC 71 USA	GMDSS VHF handheld for survival crafts; radio plus BP-234 lithium battery	-30%
111	Icom	A, B	Marine	M25 EVO BLACK 61 USA	M25 EVO BLACK 61 USA	5W floating marine VHF handheld in metallic black	-30%
112	Icom	A, B	Marine	M25 EVO BLUE 71 USA	M25 EVO BLUE 71 USA	5W floating marine VHF handheld in marine blue	-30%
113	Icom	A, B	Marine	M330 BLACK	M330 BLACK	Black compact VHF fixed mount	-30%
114	Icom	A, B	Marine	M330 WHITE	M330 WHITE	Super white compact VHF fixed mount	-30%
115	Icom	A, B	Marine	M330G BLACK	M330G BLACK	Black compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna	-30%
116	Icom	A, B	Marine	M330G WHITE	M330G WHITE	Super white compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna	-30%
117	Icom	A, B	Marine	M37 31 USA	M37 31 USA	6W VHF floating handheld	-30%
118	Icom	A, B	Marine	M410BB 11 USA	M410BB 11 USA	Black box marine VHF fixed mount with HM-195GB and two CommandMic ports.	-30%

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119	Icom	A, B	Marine	M410BB GW 11 USA	M410BB GW 11 USA	Black box marine VHF fixed mount with HM-195GW and two CommandMic ports.	-30%
120	Icom	A, B	Marine	M424G BLACK	M424G BLACK	Black VHF fixed mount	-30%
121	Icom	A, B	Marine	M424G WHITE	M424G WHITE	Super white VHF fixed mount	-30%
122	Icom	A, B	Marine	M510 EVO 41 USA	M510 EVO 41 USA	VHF fixed mount; class D DSC, NMEA 2000™, no AIS	-30%
123	Icom	A, B	Marine	M510 PLUS 21 USA	M510 PLUS 21 USA	VHF fixed mount; class D DSC, with AIS	-30%
124	Icom	A, B	Marine	M510 PLUS EVO 51 USA	M510 PLUS EVO 51 USA	VHF fixed mount; class D DSC, NMEA 2000™, with AIS	-30%
125	Icom	A, B	Marine	M510BB 21 USA	M510BB 21 USA	Black box marine VHF fixed mount with AIS, HM-195GB, and three CommandMic ports	-30%
126	Icom	A, B	Marine	M510BB GW 21 USA	M510BB GW 21 USA	Black box marine VHF fixed mount with AIS, HM-195GW, and three CommandMic ports	-30%
127	Icom	A, B	Marine	M605 31 USA	M605 31 USA	VHF fixed mount with color display and rear mic	-30%
128	Icom	A, B	Marine	M605 41 USA	M605 41 USA	VHF fixed mount with AIS, color display, and rear mic connector	-30%
129	Icom	A, B	Marine	M73 61 USA	M73 61 USA	6W IPX8 submersible handheld	-30%
130	Icom	A, B	Marine	M73 PLUS 71 USA	M73 PLUS 71 USA	6W IPX8 submersible handheld with built-in active noise cancelling, bass boost function, and voice recording	-30%
131	Icom	A, B	Marine	M803	M803	150W advanced SSB with Class E DSC MF/HF	-30%
132	Icom	A, B	Marine	M85 21 USA	M85 21 USA	Marine VHF 5W handheld; 100 land mobile programmable channels (2W)	-30%
133	Icom	A, B	Marine	M85UL 31 USA	M85UL 31 USA	Intrinsically safe marine 5W VHF handheld; 100 land mobile programmable channels (2W)	-30%
134	Icom	A, B	Marine	M94D 21 USA	M94D 21 USA	6W VHF handheld with built-in AIS & DSC	-30%
135	Icom	A, B	Marine	MR1010R2 23	MR1010R2 23	Marine radar, 4kW, color LCD - US version	-30%
136	Icom	A, B or C	Network	IP110H 43 USA	IP110H 43 USA	License-free IP radio for wireless networks	-25%
137	Icom	A, B, C	Network	IP501H	IP501H	Portable LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.	-25%
138	Icom	A, B, C	Network	IP501M	IP501M	Mobile LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.	-25%
139	Icom	A, B or C	Network	IP730D	IP730D	136-174 LTE, IDAS, and analog portable radio.	-25%
140	Icom	A, B or C	Network	IP740D	IP740D	400-512 LTE, IDAS, and analog UHF portable radio.	-25%
141	Icom	A, B, C	Network	IPM60 12 USA	IPM60 12 USA	Marine VHF and LTE portable	-25%
142	Icom	A, B, C	Network	SAT100 13 EXP	SAT100 13 EXP	Satellite PTT handheld with Bluetooth®	-25%
143	Icom	A, B, C	Network	SAT100M 12 EXP	SAT100M 12 EXP	Mobile satellite PTT radio with a multi-functional speaker microphone and antenna unit	-25%
144	Icom	A, B, C	Network	VEPG4	VEPG4	RoIP gateway that bridges land mobile radio systems. Deactivated SIM included. Airtime fees apply when SIM activated.	-25%
145	Icom	A, B or C	Accessories	A200 TRAY	A200 TRAY	Mounting tray for A200/A210/A220	-30%
146	Icom	A, B or C	Accessories	AD106	AD106	Adapter cup for the BC119N/BC121N for the radios with the BP232N/H battery	-30%
147	Icom	A, B or C	Accessories	AD109	AD109	Adapter cup fits the BC119N/BC121N and charges the BP224 (M90/GM1600)	-30%
148	Icom	A, B or C	Accessories	AD118	AD118	14-pin ACC adapter to use with Hirose plug accessories	-30%
149	Icom	A, B or C	Accessories	AD121	AD121	Adapter cup that fits into the BC197 12/13 for the BP265 Li-ion battery	-30%
150	Icom	A, B or C	Accessories	AD122	AD122	Adapter cup that fits into the BC197 22/23 for the BP232N/H batteries	-30%
151	Icom	A, B or C	Accessories	AD129	AD129	Adapter cup for BC197 gang charger for M73	-30%
152	Icom	A, B or C	Accessories	AD130	AD130	Adapter cup that fits into the BC214 for radios with BP279/BP280	-30%

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153	Icom	A, B or C	Accessories	AD132N	AD132N	Adapter cup for the BC214-1/E for use with the BP284/BP290/BP303	-30%
154	Icom	A, B or C	Accessories	AD135	AD135	3.5mm earphone jack adapter that plugs into a 14-pin connector	-30%
155	Icom	A, B or C	Accessories	AD149H	AD149H	IC-T10 DC battery adapter, requires the CP-12L or OPC-254L	-30%
156	Icom	A, B or C	Accessories	AD55NS	AD55NS	100-240V power supply for the R8600 with a US plug	-30%
157	Icom	A, B or C	Accessories	AD92SMA	AD92SMA	Antenna connector adapter to connect a BNC-type antenna	-30%
158	Icom	A, B or C	Accessories	AD98FSC	AD98FSC	Antenna connector adapter for "J" to "BNC" conversion	-30%
159	Icom	A, B or C	Accessories	AH100	AH100	Colinear antenna w/mount, 10GHz	-30%
160	Icom	A, B or C	Accessories	AH109PB 12	AH109PB 12	Parabolic antenna w/mount, 10.0 - 10.5GHz	-30%
161	Icom	A, B or C	Accessories	AH24	AH24	Colinear antenna w/mount, 2.4GHz	-30%
162	Icom	A, B or C	Accessories	AH38	AH38	Iridium passive antenna for AH38	-30%
163	Icom	A, B or C	Accessories	AH40	AH40	Antenna (4.9ft) for in-vehicle and in-building use	-30%
164	Icom	A, B or C	Accessories	AH41	AH41	Iridium active antenna system for the SAT100	-30%
165	Icom	A, B or C	Accessories	AH56	AH56	Colinear antenna w/mount, 5.6GHz	-30%
166	Icom	A, B or C	Accessories	AH705	AH705	HF/6M automatic antenna tuner	-30%
167	Icom	A, B or C	Accessories	AH710	AH710	Folded dipole antenna with an SO-239 connector. Covers 1.9 to 30MHz band. Length is approx 80.3ft.	-30%
168	Icom	A, B or C	Accessories	AH730	AH730	Automatic antenna tuner, 1.8 – 54 MHz	-30%
169	Icom	A, B or C	Accessories	AH740	AH740	Relay-driven compact automatic tuning antenna 2.5MHz-29.999MHz	-30%
170	Icom	A, B or C	Accessories	AL705	AL705	QRP portable magnetic antenna	-30%
171	Icom-PC-TEL Inc.	A, B or C	Accessories	ANTENNA 1	ANTENNA 1	118-940MHz 1/4 wave antenna, unity gain, field tunable	-30%
172	Icom-PC-TEL Inc.	A, B or C	Accessories	ANTENNA 2	ANTENNA 2	144-174MHz 3dB gain mountable antenna, CHR, 59" high	-30%
173	Icom-PC-TEL Inc.	A, B or C	Accessories	ANTENNA 3	ANTENNA 3	450-470MHz 5dB gain mountable antenna, CHR, 40" high	-30%
174	Icom-PC-TEL Inc.	A, B or C	Accessories	ANTENNA 4	ANTENNA 4	152-162MHz, unity gain antenna, NMO compatible, 21.6". Factory tuned to 157MHz	-30%
175	Icom	A, B or C	Accessories	AP95M	AP95M	Wireless LAN access point	-30%
176	Icom	A, B or C	Accessories	AT140	AT140	HF automatic antenna tuner	-30%
177	Icom-Pulse Electronics	A, B or C	Accessories	B ANT	B ANT	Base station antenna 118.8-126.8MHz with 50' 4" cable for Avionic mobile units.	-30%
178	Icom	A, B or C	Accessories	BC119NS 11	BC119NS 11	Rapid charger with AD110 installed for F70/80/9011/9021 radios; 100-240V with US style plug	-30%
179	Icom	A, B or C	Accessories	BC121NS	BC121NS	6-Unit Charger Kit BC121N + AD110 x 6. Requires BC157S AC adapter.	-30%
180	Icom	A, B or C	Accessories	BC123SA	BC123SA	Straight-angle AC adapter for rapid chargers; 100-240V with US style plug	-30%
181	Icom	A, B or C	Accessories	BC123SE	BC123SE	AC adapter for rapid chargers; 100-240V with Euro style plug	-30%
182	Icom	A, B or C	Accessories	BC147SA	BC147SA	AC adapter for trickle chargers; 100-240V with a US style plug	-30%
183	Icom	A, B or C	Accessories	BC147SE 15	BC147SE 15	AC adapter for trickle chargers; 230V with a Euro style	-30%
184	Icom	A, B or C	Accessories	BC152N 11	BC152N 11	F50/F60/M88 desktop trickle charger (requires BC-147)	-30%
185	Icom	A, B or C	Accessories	BC157S	BC157S	AC adapter for gang chargers; 100-240V with US style	-30%
186	Icom	A, B or C	Accessories	BC157SE	BC157SE	AC adapter for gang chargers; 100-240V with Euro style	-30%
187	Icom	A, B or C	Accessories	BC160	BC160	Rapid charger for radios with the BP230/231/232 battery; 100-240V with a US style plug	-30%
188	Icom	A, B or C	Accessories	BC160E	BC160E	Rapid charger for radios with the BP230/231/232 battery; 100-240V with a Euro style plug	-30%
189	Icom	A, B or C	Accessories	BC167SA	BC167SA	Wall trickle charger; 100-240V with US style plug	-30%

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190	Icom	A, B or C	Accessories	BC173 01	BC173 01	Desktop trickle charger (M34/M36/GM1600/BP224) requires BC-147S	-30%
191	Icom	A, B or C	Accessories	BC193	BC193	Rapid charger for radios with BP265 Li-ion battery; 100-240V with US style plug	-30%
192	Icom	A, B or C	Accessories	BC193E	BC193E	Rapid charger for radios with BP265 Li-ion battery; 100-240V with Euro style plug	-30%
193	Icom	A, B or C	Accessories	BC197 23	BC197 23	Six unit charger for radios with the BP232N/H Li-Ion battery (includes AC adapter and cups installed); 100-240V with Euro style plug	-30%
194	Icom	A, B or C	Accessories	BC202IP3AC	BC202IP3AC	Kit includes BC-202IP3L rapid charger with BC-123SA AC adapter	-30%
195	Icom	A, B or C	Accessories	BC202IP3L	BC202IP3L	Rapid charger. Requires either BC123S, BC-228, or CP-	-30%
196	Icom	A, B or C	Accessories	BC207S	BC207S	12V / 3.5A AC adapter for VEPG3/IP1000C/IP1100CV	-30%
197	Icom	A, B or C	Accessories	BC210	BC210	Rapid charger for the BP-245 includes AC adapter with US plug	-30%
198	Icom	A, B or C	Accessories	BC213	BC213	Rapid charger with a US plug for radios with the BP279/BP280 battery (BC-123SA or BC242 included)	-30%
199	Icom	A, B or C	Accessories	BC213NAC	BC213NAC	Rapid charger cup for radios with the BP279 battery (BC-123S not included)	-30%
200	Icom	A, B or C	Accessories	BC214	BC214	Six bank charger with US plug AC adapter and cups	-30%
201	Icom	A, B or C	Accessories	BC214 14	BC214 14	Gang charger for the M93D. Includes the BC157.	-30%
202	Icom	A, B or C	Accessories	BC214-1	BC214-1	Six gang charger (includes AC adapter with US plug)	-30%
203	Icom	A, B or C	Accessories	BC214-1E	BC214-1E	Six gang charger (includes AC adapter with Euro plug)	-30%
204	Icom	A, B or C	Accessories	BC214E	BC214E	Six bank charger with EURO plug AC adapter and cups installed	-30%
205	Icom	A, B or C	Accessories	BC214N 27	BC214N 27	Six unit charger for radios with the BP298/BP299 battery	-30%
206	Icom	A, B or C	Accessories	BC214NSAT	BC214NSAT	Six unit charger for SAT100	-30%
207	Icom	A, B or C	Accessories	BC217SA	BC217SA	USB charger; 100-240V with a US style plug	-30%
208	Icom	A, B or C	Accessories	BC218	BC218	Charging cradle with Bluetooth® (requires CP22 or	-30%
209	Icom	A, B or C	Accessories	BC218 CCK	BC218 CCK	Car charger kit includes 1 each: BC218, CP23L, MBA7, MBF1, HM215 & SP35	-30%
210	Icom	A, B or C	Accessories	BC219E	BC219E	Rapid charger for radios with the BP283/BP28/BP290/BP294 batteries; 100-240V with a	-30%
211	Icom	A, B or C	Accessories	BC219N	BC219N	Rapid charger for radios with the BP283/BP284/BP294; 100-240V with a US style plug	-30%
212	Icom	A, B or C	Accessories	BC223	BC223	Rapid charger for R30; 100-240V with a US style plug	-30%
213	Icom	A, B or C	Accessories	BC224	BC224	Rapid charger with BC123SA	-30%
214	Icom	A, B or C	Accessories	BC224E	BC224E	Rapid charger with BC123SE (Euro plug)	-30%
215	Icom	A, B or C	Accessories	BC225	BC225	Smart rapid charger; 100-240V with a US style plug	-30%
216	Icom	A, B or C	Accessories	BC226	BC226	Connectable rapid charger (connect up to 6). Requires AC adapter: BC123S for single use or BC228 for 2+	-30%
217	Icom	A, B or C	Accessories	BC227	BC227	Rapid charger that goes into trickle mode at a 80% charge (US Plug)	-30%
218	Icom	A, B or C	Accessories	BC228	BC228	AC adapter for connectable chargers (BC226, BC202IP3, &BC257). Use one BC228 for up to 4 BC257's, 6 BC202IP3 or BC226 chargers.	-30%
219	Icom	A, B or C	Accessories	BC235	BC235	Desktop trickle charger (requires BC217SA)	-30%
220	Icom	A, B or C	Accessories	BC238	BC238	6-unit gang charger for the M37	-30%
221	Icom	A, B or C	Accessories	BC240	BC240	Rapid charger for the V86	-30%
222	Icom	A, B or C	Accessories	BC241	BC241	Rapid charger with multi-plug AC adapter for SAT100	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
223	Icom	A, B or C	Accessories	BC242	BC242	AC adapter for rapid chargers	-30%
224	Icom	A, B or C	Accessories	BC247	BC247	Charger cradle for SAT100 for in-vehicle and in-building	-30%
225	Icom	A, B or C	Accessories	BC251	BC251	Rapid charger for the BP306	-30%
226	Icom	A, B or C	Accessories	BC257	BC257	Rapid charger for the IP110H. Connect up to 4 units, BC228 required.	-30%
227	Icom	A, B or C	Accessories	BC258A	BC258A	USB AC adapter	-30%
228	Icom	A, B or C	Accessories	BC264	BC264	Battery pack charger for the BP304A. Use w/BC262 or USB Type-C™.	-30%
229	Icom	A, B or C	Accessories	BP208N	BP208N	Battery case that holds 6 AA alkaline batteries.	-30%
230	Icom	A, B or C	Accessories	BP210N	BP210N	NiMH 7.2V 1650mAh battery	-30%
231	Icom	A, B or C	Accessories	BP227	BP227	Li-ion 7.2V 1950mAh (typical capacity), 1850mAh (minimum value); waterproof	-30%
232	Icom	A, B or C	Accessories	BP232H	BP232H	Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value)	-30%
233	Icom	A, B or C	Accessories	BP232UL	BP232UL	Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) for the nonincendive approved radios	-30%
234	Icom	A, B or C	Accessories	BP232WP	BP232WP	Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) IP67 waterproof battery	-30%
235	Icom	A, B or C	Accessories	BP234	BP234	9.0V 3300mAh lithium battery pack GM1600. FedEx ground shipping only. No shipments to HI or AK.	-30%
236	Icom	A, B or C	Accessories	BP245H	BP245H	7.4V 2000mAh Li-Ion battery for M72/M73	-30%
237	Icom	A, B or C	Accessories	BP251	BP251	Alkaline case for M34/M36 (5 x AAA)	-30%
238	Icom	A, B or C	Accessories	BP252	BP252	7.4V 980mAh Li-Ion battery (M36/M34/GM1600)	-30%
239	Icom	A, B or C	Accessories	BP253	BP253	Li-ion 7.2V 1650mAh (typical capacity), 1570mAh (minimum value)	-30%
240	Icom	A, B or C	Accessories	BP254	BP254	Li-ion 7.2V 3040mAh (typical capacity), 2900mAh (minimum value) for P25 portables	-30%
241	Icom	A, B or C	Accessories	BP263	BP263	Battery case that holds 6 AA alkaline batteries	-30%
242	Icom	A, B or C	Accessories	BP264	BP264	Ni-MH 7.2V 1400mAh	-30%
243	Icom	A, B or C	Accessories	BP272	BP272	Li-ion 7.4V 2000mAh (typical capacity), 1880mAh (minimum value)	-30%
244	Icom	A, B or C	Accessories	BP277EX	BP277EX	Li-ion 7.4V 1900mAh (typ. capacity), 1800mAh (min. value) blue battery	-30%
245	Icom	A, B or C	Accessories	BP279	BP279	Li-ion 7.2V 1485mAh battery	-30%
246	Icom	A, B or C	Accessories	BP280	BP280	Li-ion 7.2V 2280mAh battery	-30%
247	Icom	A, B or C	Accessories	BP282N	BP282N	1500mAh Li-ion battery for the M25	-30%
248	Icom	A, B or C	Accessories	BP284	BP284	Li-ion 7.4V 3210mAh (typical capacity), 3070mAh (minimum value)	-30%
249	Icom	A, B or C	Accessories	BP287	BP287	2800mAh li-ion 7.2V battery	-30%
250	Icom	A, B or C	Accessories	BP288	BP288	2350mAh li-ion 7.2V battery; IP57	-30%
251	Icom	A, B or C	Accessories	BP289	BP289	Battery case 6 x AA; IP54	-30%
252	Icom	A, B or C	Accessories	BP291	BP291	Battery case 5 x AA	-30%
253	Icom	A, B or C	Accessories	BP292UL	BP292UL	2010mAh li-ion intrinsically safe battery	-30%
254	Icom	A, B or C	Accessories	BP293	BP293	Battery case 6 x AA	-30%
255	Icom	A, B or C	Accessories	BP294	BP294	3150mAh li-ion battery for the F52D/F62D/M85	-30%
256	Icom	A, B or C	Accessories	BP296	BP296	3.6V 2350mAh Li-Ion battery (M37)	-30%
257	Icom	A, B or C	Accessories	BP297	BP297	Alkaline case for M37 (3 x AAA)	-30%
258	Icom	A, B or C	Accessories	BP298	BP298	2250mAh Li-ion battery for the V86	-30%
259	Icom	A, B or C	Accessories	BP299	BP299	3150mAh li-ion battery for the V86	-30%
260	Icom	A, B or C	Accessories	BP300	BP300	7.2V 2350mAh li-ion battery for the SAT100	-30%
261	Icom	A, B or C	Accessories	BP303	BP303	3200mAh li-ion battery pack	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
262	Icom	A, B or C	Accessories	BP304A	BP304A	Li-ion battery 7.2V 1900mAh for F200	-30%
263	Icom	A, B or C	Accessories	BP305	BP305	Battery case AA x5	-30%
264	Icom	A, B or C	Accessories	BP306	BP306	Battery pack for the M94D	-30%
265	Icom	A, B or C	Accessories	BP307	BP307	Li-ion battery pack 7.2 V, 3 150 mAh (typ.)	-30%
266	Icom	A, B or C	Accessories	CFFR5000 02	CFFR5000 02	Multi-site (conventional only) IP repeater link card (requires UC-FR5000 or UCFR5300 board)	-30%
267	Icom	A, B or C	Accessories	CFFR5000MT	CFFR5000MT	Multi-site (conventional & trunking) IP repeater link card (requires UC-FR5000 or UCFR5300 board)	-30%
268	Icom	A, B or C	Accessories	CFFR5300SC	CFFR5300SC	Simulcast IP Repeater link card (requires UC-FR5300)	-30%
269	Icom	A, B or C	Accessories	CFUF8100	CFUF8100	Cooling fan unit	-30%
270	Icom	A, B or C	Accessories	CP12L 21	CP12L 21	Cigarette lighter cable with noise filter and right-angle connector. For direct use on the ID-52A.	-30%
271	Icom	A, B or C	Accessories	CP20	CP20	Cigarette lighter cable with noise filter and DC-DC converter. Charges the BC167 with a 12V/24V cigarette	-30%
272	Icom	A, B or C	Accessories	CP23L	CP23L	12V cigarette lighter cable for use with rapid chargers	-30%
273	Icom	A, B or C	Accessories	CP25H	CP25H	Cigarette lighter cable to use with the BC-202IP3L rapid charger	-30%
274	Icom	A, B or C	Accessories	CT23 01	CT23 01	PTT microphone adapter to use SM-26 or HM-152 with a PC. Requires BC-147S.	-30%
275	Icom	A, B or C	Accessories	CT24	CT24	Digital voice converter (supplied with RCFS10 and works with VEPG3)	-30%
276	Icom	A, B or C	Accessories	CX-10G 15 USA	CX-10G 15 USA	Transverter, 10.0 - 10.5GHz (0.5W)	-30%
277	Icom	A, B or C	Accessories	EH15B	EH15B	Earphone with 2.5mm plug to use with HM-163MC	-30%
278	Icom	A, B or C	Accessories	EX2785J01	EX2785J01	P25 activation software for F70/80 & F1721/2721 radios	-30%
279	Icom	A, B or C	Accessories	F1721 MMB	F1721 MMB	Mounting bracket for F1721/F1821, F2721/2821,	-30%
280	Icom	A, B or C	Accessories	FAB02AR	FAB02AR	Standard antenna for Aviation handheld radios	-30%
281	Icom	A, B or C	Accessories	FAB45V	FAB45V	144-148MHz antenna	-30%
282	Icom	A, B or C	Accessories	FAS100U	FAS100U	7/800MHz antenna	-30%
283	Icom	A, B or C	Accessories	FAS102U	FAS102U	Antenna for SAT100	-30%
284	Icom	A, B or C	Accessories	FAS103U	FAS103U	Quick disconnect antenna system	-30%
285	Icom	A, B or C	Accessories	FAS24V	FAS24V	136-150MHz antenna for the F50/V handhelds (Blue ring)	-30%
286	Icom	A, B or C	Accessories	FAS27U	FAS27U	400-470MHz antenna for the F60/V (green ring)	-30%
287	Icom	A, B or C	Accessories	FAS56U	FAS56U	450-520MHz antenna for F60/V (red ring)	-30%
288	Icom	A, B or C	Accessories	FAS57US	FAS57US	450-490MHz stubby antenna for F60/V portable radios (red ring)	-30%
289	Icom	A, B or C	Accessories	FAS58U	FAS58U	400-470MHz antenna - standard on the F9021	-30%
290	Icom	A, B or C	Accessories	FAS59V	FAS59V	150-174MHz standard antenna for the F50 & M88 (red	-30%
291	Icom	A, B or C	Accessories	FAS61V	FAS61V	Standard antenna for GM1600	-30%
292	Icom	A, B or C	Accessories	FAS62VS	FAS62VS	150-162MHz stubby antenna for F50/V (Red ring)	-30%
293	Icom	A, B or C	Accessories	FAS64V	FAS64V	Standard antenna for the M72/M73 (4 17/32" or 115mm)	-30%
294	Icom	A, B or C	Accessories	FAS65V	FAS65V	148-160 MHz flexible antenna - standard on F9011	-30%
295	Icom	A, B or C	Accessories	FAS67VC	FAS67VC	136-174MHz cut antenna - F3400/F7010/F9011	-30%
296	Icom	A, B or C	Accessories	FAS76UC	FAS76UC	380-520MHz cut antenna for F4400/F9021	-30%
297	Icom	A, B or C	Accessories	FAS81U	FAS81U	380-430MHz antenna for F4400	-30%
298	Icom	A, B or C	Accessories	FAS81US	FAS81US	400-450MHz stubby antenna for F4400	-30%
299	Icom	A, B or C	Accessories	FAS81V	FAS81V	136-150MHz antenna for F3400/F7010/F9011	-30%
300	Icom	A, B or C	Accessories	FAS82U	FAS82U	430-480MHz antenna for F4400	-30%
301	Icom	A, B or C	Accessories	FAS82US	FAS82US	450-490MHz stubby antenna for F4400	-30%
302	Icom	A, B or C	Accessories	FAS82V	FAS82V	148-162MHz antenna	-30%
303	Icom	A, B or C	Accessories	FAS82VS	FAS82VS	148-162MHz stubby antenna	-30%
304	Icom	A, B or C	Accessories	FAS83U	FAS83U	470-520MHz antenna for F4400	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
305	Icom	A, B or C	Accessories	FAS83V	FAS83V	160-174MHz antenna for F3400	-30%
306	Icom	A, B or C	Accessories	FASC25U	FASC25U	400-430MHz antenna for LM portables	-30%
307	Icom	A, B or C	Accessories	FASC25V	FASC25V	136-150MHz antenna J type connector	-30%
308	Icom	A, B or C	Accessories	FASC26US	FASC26US	400-450MHz stubby antenna J type connector	-30%
309	Icom	A, B or C	Accessories	FASC26VS	FASC26VS	136-144MHz stubby antenna J type connector	-30%
310	Icom	A, B or C	Accessories	FASC27VS	FASC27VS	142-150MHz stubby antenna J type connector	-30%
311	Icom	A, B or C	Accessories	FASC28V	FASC28V	142-162MHz antenna J type connector	-30%
312	Icom	A, B or C	Accessories	FASC29V	FASC29V	160-174MHz antenna J type connector	-30%
313	Icom	A, B or C	Accessories	FASC55V	FASC55V	146-174MHz standard antenna J type connector	-30%
314	Icom	A, B or C	Accessories	FASC56VS	FASC56VS	150-160MHz stubby antenna J type connector	-30%
315	Icom	A, B or C	Accessories	FASC57U	FASC57U	430-470MHz standard antenna (red ring) J type connector	-30%
316	Icom	A, B or C	Accessories	FASC57VS	FASC57VS	160-174MHz stubby antenna J type connector	-30%
317	Icom	A, B or C	Accessories	FASC58V	FASC58V	Standard antenna M24/M34/M36/M85	-30%
318	Icom	A, B or C	Accessories	FASC59V	FASC59V	Standard antenna M25/M37/M93D/M92D	-30%
319	Icom	A, B or C	Accessories	FASC61UC	FASC61UC	380-520MHz cut antenna J type connector	-30%
320	Icom	A, B or C	Accessories	FASC61VC	FASC61VC	136-174MHz cut antenna for the specific frequency desired	-30%
321	Icom	A, B or C	Accessories	FASC62V	FASC62V	150-160MHz high gain antenna J type connector	-30%
322	Icom	A, B or C	Accessories	FASC63V	FASC63V	155-165MHz high gain antenna J type connector	-30%
323	Icom	A, B or C	Accessories	FASC72U	FASC72U	470-512MHz antenna J type connector	-30%
324	Icom	A, B or C	Accessories	FASC73US	FASC73US	450-470MHz stubby antenna for J type connector	-30%
325	Icom	A, B or C	Accessories	G1004	G1004	SAT100 shoulder holster	-30%
326	Icom-Galtronics	A, B or C	Accessories	GAL 06026	GAL 06026	VHF Wideband 136-174MHz Helical Antenna.	-30%
327	Icom	A, B or C	Accessories	HM126RB	HM126RB	Standard black rear mount mic for M504/M604	-30%
328	Icom	A, B or C	Accessories	HM133V	HM133V	Standard partial function remote microphone (squelch only) 2300H/V8000	-30%
329	Icom	A, B or C	Accessories	HM135N	HM135N	Hand microphone; water resistant, remote function for	-30%
330	Icom	A, B or C	Accessories	HM138	HM138	Waterproof 9-pin marine style speaker mic (IS approved for F50/F60/M88/F70/F80)	-30%
331	Icom	A, B or C	Accessories	HM148G	HM148G	Self grounding microphone for mobile radios	-30%
332	Icom	A, B or C	Accessories	HM148T	HM148T	DMTF mobile microphone	-30%
333	Icom	A, B or C	Accessories	HM151	HM151	Remote control microphone (7000/7100)	-30%
334	Icom	A, B or C	Accessories	HM152	HM152	Microphone for low/mid range mobile radios	-30%
335	Icom	A, B or C	Accessories	HM153LS	HM153LS	Microphone with 2.5mm earphone combination (right angle 2-pin connector)	-30%
336	Icom	A, B or C	Accessories	HM154	HM154	Simple microphone for Amateur mobile radios (RJ45)	-30%
337	Icom	A, B or C	Accessories	HM158LA	HM158LA	Compact speaker microphone with revolving clip and earphone jack (right angle 2-pin screw down connector, stereo mic/mono speaker)	-30%
338	Icom	A, B or C	Accessories	HM159LA	HM159LA	Large speaker microphone with earphone jack and metal alligator clip (right angle 2-pin screw down connector, stereo mic/mono speaker)	-30%
339	Icom	A, B or C	Accessories	HM163MC	HM163MC	Lapel mic with 2.5mm earphone jack	-30%
340	Icom	A, B or C	Accessories	HM165	HM165	Waterproof speaker mic for M34/M36/M93D/M94D	-30%
341	Icom	A, B or C	Accessories	HM166LA	HM166LA	Earphone microphone with 2-pin right angle connector	-30%
342	Icom	A, B or C	Accessories	HM166LS	HM166LS	Earphone microphone with two pin right angle connector	-30%
343	Icom	A, B or C	Accessories	HM167	HM167	Lightweight IPX8 waterproof speaker mic M73/GM1600/M92/M72	-30%
344	Icom	A, B or C	Accessories	HM169 IS	HM169 IS	Intrinscially safe waterproof speaker mic (9-pin)	-30%
345	Icom	A, B or C	Accessories	HM176	HM176	Microphone for the A220/A210/A200/PS80	-30%
346	Icom	A, B or C	Accessories	HM179PI	HM179PI	Earphone speaker microphone	-30%
347	Icom	A, B or C	Accessories	HM183LS	HM183LS	Waterproof compact speaker microphone (2pin connector)	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
348	Icom	A, B or C	Accessories	HM184H	HM184H	14-pin loud waterproof speaker mic (no accessory jack)	-30%
349	Icom	A, B or C	Accessories	HM184UL	HM184UL	14-pin intrinsically safe approved waterproof speaker mic (no accessory jack)	-30%
350	Icom	A, B or C	Accessories	HM186LS	HM186LS	Compact speaker microphone with earphone jack (2 pin connector)	-30%
351	Icom	A, B or C	Accessories	HM186PI	HM186PI	Speaker microphone	-30%
352	Icom	A, B or C	Accessories	HM192	HM192	Remote control microphone for F8101 (requires separation cable)	-30%
353	Icom	A, B or C	Accessories	HM193	HM193	Hand microphone for the F8101	-30%
354	Icom	A, B or C	Accessories	HM195B 41 EXP	HM195B 41 EXP	CommandMic IV with yellow backlit LCD in black	-30%
355	Icom	A, B or C	Accessories	HM195GB 61 EXP	HM195GB 61 EXP	CommandMic IV with white backlit LCD in black	-30%
356	Icom	A, B or C	Accessories	HM195GW 62 EXP	HM195GW 62 EXP	CommandMic IV with white backlit LCD in super white	-30%
357	Icom	A, B or C	Accessories	HM195SW 42 EXP	HM195SW 42 EXP	Command Mic IV with yellow backlit LCD in super white	-30%
358	Icom	A, B or C	Accessories	HM196B	HM196B	Standard hand microphone for M424 and works with the M424G	-30%
359	Icom	A, B or C	Accessories	HM196SW	HM196SW	Standard hand microphone for M424 and works with the M424G	-30%
360	Icom	A, B or C	Accessories	HM198	HM198	Hand microphone for 7100	-30%
361	Icom	A, B or C	Accessories	HM202	HM202	Compact IPX7 waterproof speaker mic M73/M72	-30%
362	Icom	A, B or C	Accessories	HM203EX	HM203EX	Blue speaker microphone for F3201DEX/4201DEX	-30%
363	Icom	A, B or C	Accessories	HM205B	HM205B	Speaker microphone M424G/M506	-30%
364	Icom	A, B or C	Accessories	HM205RB	HM205RB	Speaker microphone for M506 rear connector & M605	-30%
365	Icom	A, B or C	Accessories	HM207	HM207	Control hand microphone (ID-5100)	-30%
366	Icom	A, B or C	Accessories	HM213	HM213	Waterproof floating speaker mic for M25	-30%
367	Icom	A, B or C	Accessories	HM214H	HM214H	Hand microphone for GM800 & M803	-30%
368	Icom	A, B or C	Accessories	HM215	HM215	Speaker microphone for the BC-218 car charger	-30%
369	Icom	A, B or C	Accessories	HM216	HM216	Microphone for A120	-30%
370	Icom	A, B or C	Accessories	HM217	HM217	Microphone with built-in speaker and front panel includes up/down buttons and two programmable buttons (P1/P2)	-30%
371	Icom	A, B or C	Accessories	HM218	HM218	Secondary remote control microphone, COMMANDMIC, for the F5400D/F6400D. Requires RMK5 + OPC2373 or OPC2374.	-30%
372	Icom	A, B or C	Accessories	HM219	HM219	Hand microphone 7300/7610/9700	-30%
373	Icom	A, B or C	Accessories	HM220	HM220	Heavy duty microphone (IP54) for the F5400 series	-30%
374	Icom	A, B or C	Accessories	HM220T	HM220T	Heavy duty microphone with DTMF keypad (IP54) for the F5400 series	-30%
375	Icom	A, B or C	Accessories	HM222H	HM222H	IP68 waterproof speaker microphone w/3.5mm accessory jack (14-pin connector)	-30%
376	Icom	A, B or C	Accessories	HM222HLWP	HM222HLWP	IP68 speaker mic	-30%
377	Icom	A, B or C	Accessories	HM228	HM228	Compact IPX7 speaker mic for M93D/M94D/IP110H	-30%
378	Icom	A, B or C	Accessories	HM230HB	HM230HB	CommandMic with 10-key (IP55) for IP501M	-30%
379	Icom	A, B or C	Accessories	HM231	HM231	Waterproof speaker microphone (A25)	-30%
380	Icom	A, B or C	Accessories	HM232	HM232	Hand microphone for ID4100	-30%
381	Icom	A, B or C	Accessories	HM233GP	HM233GP	GPS microphone IP67	-30%
382	Icom	A, B or C	Accessories	HM234	HM234	Aviation speaker mic (2-pin right angle connector)	-30%
383	Icom	A, B or C	Accessories	HM235B	HM235B	Black microphone for M330	-30%
384	Icom	A, B or C	Accessories	HM235W	HM235W	White microphone for M330	-30%
385	Icom	A, B or C	Accessories	HM236	HM236	Compact waterproof speaker microphone	-30%
386	Icom	A, B or C	Accessories	HM240	HM240	Waterproof aviation speaker mic (2-pin)	-30%
387	Icom	A, B or C	Accessories	HM241	HM241	Mobile microphone with emergency button for IP501M (IP54)	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
388	Icom	A, B or C	Accessories	HM243	HM243	Speaker microphone for the IC-705 &IC-905	-30%
389	Icom	A, B or C	Accessories	HM243LS 32	HM243LS 32	Speaker microphone for the ID-50A (2-pin connector)	-30%
390	Icom	A, B or C	Accessories	HM245T	HM245T	DTMF microphone	-30%
391	Icom	A, B or C	Accessories	HM249 12	HM249 12	Hands-free microphone for mobile radios	-30%
392	Icom	A, B or C	Accessories	HM-9000	HM-9000	Speaker microphone for the FR9010/9020 repeaters	-30%
393	Icom-Impact Radio Accessories	A, B or C	Accessories	HM-HD7I6WP	HM-HD7I6WP	Large waterproof, high gain speaker microphone with 3.5mm accessory jack (14-pin connector)	-30%
394	Icom-Impact Radio Accessories	A, B or C	Accessories	HM-HD7I7WP	HM-HD7I7WP	Large waterproof speaker microphone with 3.5mm accessory jack (right angle 2-pin screw down connector)	-30%
395	Icom	A, B or C	Accessories	HS102	HS102	Over the head headset with earphone. Allows for full-duplex operation and requires the OPC-2359.	-30%
396	Icom	A, B or C	Accessories	HS94	HS94	Earpiece headset; use with	-30%
397	Icom	A, B or C	Accessories	HS94LWP	HS94LWP	Earhook headset with boom microphone with 2-pin screw down connector for hands-free operation.	-30%
398	Icom	A, B or C	Accessories	HS95	HS95	Headset with boom mic; use with VS/OPC2004/OPC2006/OPC1392	-30%
399	Icom	A, B or C	Accessories	HS95LWP	HS95LWP	Behind-the-head type with boom microphone with 2-pin screw down connector	-30%
400	Icom	A, B or C	Accessories	HS97	HS97	Earphone with throat mic headset; use with VS/OPC2004/OPC2006/OPC1392	-30%
401	Icom	A, B or C	Accessories	HS98	HS98	8-pin Handset for the M802, GM800, and GM600	-30%
402	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IABC1019	IABC1019	Heavy duty vehicular charger	-30%
403	Icom	A, B or C	Accessories	IA-DH1095	IA-DH1095	Remote mounting kit for the F9511/F9521 dual head kit. Dual head, external speaker, speaker microphone, and separation cables are required.	-30%
404	Icom	A, B or C	Accessories	IAFASC450US	IAFASC450US	430-470MHz stubby antenna with a J type connector	-30%
405	Icom-Pryme Radio Products	A, B or C	Accessories	IAHM600	IAHM600	Heavy duty Bluetooth speaker microphone with loud audio, water/dust resistant & 40+ hours of talk time (charger included)	-30%
406	Icom-Tate Technology	A, B or C	Accessories	IAOPC054	IAOPC054	Cable to wire the F5400/F6400 to an external speaker	-30%
407	Icom-Tessco	A, B or C	Accessories	IAOPC1003	IAOPC1003	USB to micro-USB 3ft cable	-30%
408	Icom	A, B or C	Accessories	IAOPC1076	IAOPC1076	F7500 mobile adapter cable to use with the KVL125 keyloader. Requires the OPC-IAKVL1 cable and a RJ45 female-to-female adapter.	-30%
409	Icom-Innovative Circuit Technology	A, B or C	Accessories	IAPS04	IAPS04	110V power supply and cabinet for control station use for F5011/5021/F5121/F5220	-30%
410	Icom-Innovative Circuit Technology	A, B or C	Accessories	IAPS11	IAPS11	120V power supply and cover for base station use on the	-30%
411	Icom-Innovative Circuit Technology	A, B or C	Accessories	IAPS12	IAPS12	Power supply with cover for control station (120VAC;	-30%
412	Icom - Innovative Circuit Technology Ltd	A, B or C	Accessories	IAPS13	IAPS13	Power supply and cover for the IP501M and SAT100M.	-30%
413	Icom - Innovative Circuit Technology Ltd	A, B or C	Accessories	IAPS14	IAPS14	Power supply cover for control station for the F5130D series. (13.8VDC, 12A)	-30%
414	Icom	A, B or C	Accessories	IAS ANTRLY-D	IAS ANTRLY-D	1RU dual antenna switch for FR9010/9020	-30%
415	Icom	A, B or C	Accessories	IAS ANTRLY-S	IAS ANTRLY-S	1RU single antenna switch for FR9010/9020	-30%
416	Icom	A, B or C	Accessories	IAS CROSSBAND CONTROLLE	IAS CROSSBAND CONTROLLE	Analog gateway that provides an easy migration path from analog to digital technology	-30%
417	Icom	A, B or C	Accessories	IASANTSW1	IASANTSW1	Single antenna switch for base station operation	-30%
418	Icom	A, B or C	Accessories	IASANTSW2	IASANTSW2	Dual antenna switch for base station operation	-30%
419	Icom - Innovative Circuit Technology Ltd	A, B or C	Accessories	IASDP1001	IASDP1001	DC distribution panel 12/24VDC with remote power control and SNMP. It can manage up to 12 loads.	-30%
420	Icom-FIPLEX	A, B or C	Accessories	IASDUP1001	IASDUP1001	136-148 6 cavity 50W internal duplexer, 3MHz TX-RX separation	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
421	Icom - Ali Express	A, B or C	Accessories	IASDUP1002	IASDUP1002	148-160 6 cavity 50W internal duplexer, 3MHz TX-RX separation	-30%
422	Icom-FIPLEX	A, B or C	Accessories	IASDUP1003	IASDUP1003	160-174 6 cavity 50W internal duplexer, 3MHz TX-RX separation	-30%
423	Icom-FIPLEX	A, B or C	Accessories	IASDUP1004	IASDUP1004	136-148 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
424	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1005	IASDUP1005	148-160 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
425	Icom-FIPLEX	A, B or C	Accessories	IASDUP1006	IASDUP1006	160-174 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
426	Icom-FIPLEX	A, B or C	Accessories	IASDUP1007	IASDUP1007	136-148 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
427	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1008	IASDUP1008	148-160 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
428	Icom-EMR	A, B or C	Accessories	IASDUP1010	IASDUP1010	144-190MHz 6 cavity 100W duplexer with 3MHz minimum TX-RX separation	-30%
429	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1015	IASDUP1015	152-175MHz 50W internal duplexer (6-15MHz minimum separation)	-30%
430	Icom - EMR Corporation	A, B or C	Accessories	IASDUP1035	IASDUP1035	400-512 4 cavity 100W duplexer, 3MHz TX-RX	-30%
431	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1036	IASDUP1036	400-440 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
432	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1037	IASDUP1037	440-470 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
433	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1038	IASDUP1038	470-490 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
434	Icom-FIPLEX	A, B or C	Accessories	IASDUP1040	IASDUP1040	400-440 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
435	Icom-FIPLEX	A, B or C	Accessories	IASDUP1041	IASDUP1041	440-470 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
436	Icom-FIPLEX	A, B or C	Accessories	IASDUP1042	IASDUP1042	470-490 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
437	Icom-FIPLEX	A, B or C	Accessories	IASDUP1043	IASDUP1043	490-512 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
438	Icom-EMR	A, B or C	Accessories	IASDUP1044	IASDUP1044	440-512 6 cavity 100W duplexer with 3MHz minimum TX-RX separation	-30%
439	Icom	A, B or C	Accessories	IASDUP50CY	IASDUP50CY	CY5000/6000 internal duplexer assembly kit including RF jumpers and screws	-30%
440	Icom	A, B or C	Accessories	IASDUP50FR	IASDUP50FR	FR5000/6000 internal duplexer assembly kit including RF jumpers, mounting bracket and screws	-30%
441	Icom	A, B or C	Accessories	IASE2PA511	IASE2PA511	470-490MHz 100W 2RU additional power amplifier (fits next to IASE2PA507 in chassis)	-30%
442	Icom-THALES	A, B or C	Accessories	IASKF7P	IASKF7P	System Owner Master Key (SOMK); USB Dongle and CS-F7500ASK “P25 Advanced System Key (ASK) Manager Application” Note: Available only to P25 trunking system owners and requires the completion of the “P25 System Key Request Form” by the P25 Trunking System Owner	-30%
443	Icom-THALES	A, B or C	Accessories	IASKF7S	IASKF7S	Accessory Advanced System Key (AASK) USB dongle required for programming P25 trunking parameters. Note: shipped unprogrammed; requires P25 trunking system owner to program	-30%
444	Icom	A, B or C	Accessories	IASMNT1028	IASMNT1028	28x19, 16U desktop 2-post rack; 350lb weight capacity	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
445	Icom - Tessco Inc.	A, B or C	Accessories	IASMNT1030	IASMNT1030	30" (17RU) locking indoor cabinet	-30%
446	Icom-Radar	A, B or C	Accessories	IASMNT1042	IASMNT1042	42x19 welded steel 2-post rack; 24U, 1,500lb weight	-30%
447	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASMNT1046	IASMNT1046	46" (26RU) locking indoor cabinet	-30%
448	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASMNT1060	IASMNT1060	60" (34RU) locking indoor cabinet	-30%
449	Icom - Mouser Electronics Inc.	A, B or C	Accessories	IASMNT1070	IASMNT1070	70x19 welded steel 2-post rack; 40U, 1,500lb weight	-30%
450	Icom-Innovative Circuit Technology	A, B or C	Accessories	IASMNT1102	IASMNT1102	19" 2RU rack mount tray for 20A power supply; holds up to 2 units (power supplies not screwed into tray)	-30%
451	Icom	A, B or C	Accessories	IASMNT1105	IASMNT1105	Battery charger rackmount kit holds 1 to 2 chargers	-30%
452	Icom - Crescend Technologies	A, B or C	Accessories	IASPA500	IASPA500	136-174MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable	-30%
453	Icom - Crescend Technologies	A, B or C	Accessories	IASPA540	IASPA540	403-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable	-30%
454	Icom - Crescend Technologies	A, B or C	Accessories	IASPA550	IASPA550	450-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable	-30%
455	Icom - Fiplex Communications Inc.	A, B or C	Accessories	IASPR1001	IASPR1001	136-150MHz 4 cavity pre-selector (assembly kit required with FR5000)	-30%
456	Icom-FIPLEX	A, B or C	Accessories	IASPR1002	IASPR1002	150-174MHz 4 cavity pre-selector (assembly kit required with FR5000)	-30%
457	Icom-FIPLEX	A, B or C	Accessories	IASPR1010	IASPR1010	400-440MHz 4 cavity pre-selector (assembly kit required with FR6000)	-30%
458	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASPR50FR	IASPR50FR	FR5000/6000 internal pre-selector assembly kit including RF jumpers, mounting bracket and screws	-30%
459	Icom-Innovative Circuit Technology	A, B or C	Accessories	IASPS1022	IASPS1022	12v/30A power supply/battery charger - 1RU rack mountable with IASMNT1105	-30%
460	Icom-Innovative Circuit Technology	A, B or C	Accessories	IASPS1220	IASPS1220	20A power supply 13.8VDC; requires tray for use in rack (IASMNT1102)	-30%
461	Icom	A, B or C	Accessories	IJKP-HM1LSOW	IJKP-HM1LSOW	1-wire kit w/acoustic tube	-30%
462	Icom	A, B or C	Accessories	IJKP-HM2LSOW	IJKP-HM2LSOW	1-wire kit ear hanger & earbud	-30%
463	Icom	A, B or C	Accessories	IJKP-HM2PLOW	IJKP-HM2PLOW	2-wire kit w/acoustic tube	-30%
464	Icom	A, B or C	Accessories	IJKP-HM3LSOW	IJKP-HM3LSOW	1-wire kit D-shape ear hanger	-30%
465	Icom-Impact Radio Accessories	A, B or C	Accessories	IMPACT HD3-I3	IMPACT HD3-I3	Heavy duty speaker mic w/3.5mm accessory jack (2-pin screw down connector)	-30%
466	Icom-Impact Radio Accessories	A, B or C	Accessories	IMPACT HD3-I5	IMPACT HD3-I5	Heavy duty use speaker mic with 3.5mm accessory jack (9-pin)	-30%
467	Icom-Impact Radio Accessories	A, B or C	Accessories	IMPACT HD3-I6	IMPACT HD3-I6	Lightweight heavy duty use speaker mic with 3.5mm accessory jack (14-pin connector)	-30%
468	Icom	A, B or C	Accessories	IP100FS	IP100FS	IP based PC-dispatcher	-30%
469	Icom	A, B or C	Accessories	IP1100CV 51 EXP	IP1100CV 51 EXP	WLAN controller that manages up to 300 radios. The AC adapter (BC207S) is sold seperately.	-30%
470	Icom	A, B or C	Accessories	ISL-3	ISL-3	P25 trunking upgrade for the F9011/9511 series radios	-30%
471	Icom	A, B or C	Accessories	ISL-AK25K	ISL-AK25K	Add 25kHz into the radio	-30%
472	Icom	A, B or C	Accessories	ISL-AKAES	ISL-AKAES	AES activation code for F3400/F5400 series	-30%
473	Icom	A, B or C	Accessories	ISL-AKSTM	ISL-AKSTM	Add front panel programming/tactical group functions	-30%
474	Icom	A, B or C	Accessories	ISL-CHEX	ISL-CHEX	Memory channel expansion (4000 CH)	-30%
475	Icom	A, B or C	Accessories	ISL-P25AES/ARC4	ISL-P25AES/ARC4	License enables AES and ARC4 in P25 radios (requires UT134 or UT125 FIPS-2)	-30%
476	Icom	A, B or C	Accessories	ISL-P25DS	ISL-P25DS	P25 packet data service (GPS/text) license	-30%
477	Icom	A, B or C	Accessories	ISL-P25FP	ISL-P25FP	Front panel programming	-30%
478	Icom	A, B or C	Accessories	ISL-P25P2	ISL-P25P2	P25 Phase 2 trunking license (Phase 1 license required)	-30%
479	Icom	A, B or C	Accessories	ISL-P25TR	ISL-P25TR	P25 Phase 1 trunking license	-30%

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480	Icom	A, B or C	Accessories	ISL-P25VS	ISL-P25VS	P25 conventional voting scan license	-30%
481	Icom	A, B or C	Accessories	ISL-P25W	ISL-P25W	Enable 25kHz in the F7010/F7510 radios	-30%
482	Icom	A, B or C	Accessories	ISL-UGMTR	ISL-UGMTR	Type D trunking license for single and multi-site trunking	-30%
483	Icom-Pulse Electronics	A, B or C	Accessories	LARSEN SPHL10160IC	LARSEN SPHL10160IC	151-163MHz helical ¼ wave antenna center tuned to	-30%
484	Icom	A, B or C	Accessories	LC192	LC192	Backpack for the IC-705 & IC-905	-30%
485	Icom	A, B or C	Accessories	LC202 12	LC202 12	Carrying case for the ID-50A	-30%
486	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1000S	LCF1000S	Leather carrying case with a swivel for F1000/2000/D non display radios	-30%
487	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1000SS	LCF1000SS	Leather carrying case with a swivel belt loop and cutout for the display for the F1000S/2000S	-30%
488	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1000TS	LCF1000TS	Leather case for the F1000T/2000T with a full keypad cutout with a swivel loop	-30%
489	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1035SW	LCF1035SW	Leather case with swivel belt loop and D-ring; display cutout for the F3400DS & F7010S	-30%
490	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1036SW	LCF1036SW	Leather case with swivel belt loop and D-ring; display & full keypad cutout for the F3400DT & F7010T	-30%
491	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1052S	LCF1052S	Leather case with swivel belt loop and D-ring for the F52D	-30%
492	Icom-A.W. Enterprises	A, B or C	Accessories	LCF3000 SWIVEL	LCF3000 SWIVEL	Leather carrying case with a swivel for the F3001/4001 & F3101D/4101D radios	-30%
493	Icom	A, B or C	Accessories	M602 MMB	M602 MMB	Black Mounting Bracke M602 01	-30%
494	Icom	A, B or C	Accessories	M802 MMB	M802 MMB	Mounting Bracket M802	-30%
495	Icom	A, B or C	Accessories	MA510TR 13	MA510TR 13	AIS transponder with GPS navigation function, and NMEA 2000 connectivity.	-30%
496	Icom	A, B or C	Accessories	MB103	MB103	Alligator belt clip	-30%
497	Icom	A, B or C	Accessories	MB103Y	MB103Y	Yellow alligator belt clip for the GM1600	-30%
498	Icom	A, B or C	Accessories	MB109	MB109	Belt clip for the M34/M36/M92D	-30%
499	Icom	A, B or C	Accessories	MB115	MB115	Standard belt clip for F9011 series	-30%
500	Icom	A, B or C	Accessories	MB118	MB118	Mounting bracket for the 7200/7300/9700	-30%
501	Icom	A, B or C	Accessories	MB121	MB121	Carrying handle for 7610	-30%
502	Icom	A, B or C	Accessories	MB123	MB123	Carrying handle for 7300/9100/7410/9700	-30%
503	Icom	A, B or C	Accessories	MB124	MB124	Alligator type belt clip	-30%
504	Icom	A, B or C	Accessories	MB126	MB126	Mounting bracket for F8101	-30%
505	Icom	A, B or C	Accessories	MB127	MB127	Alligator belt clip	-30%
506	Icom	A, B or C	Accessories	MB130	MB130	Vehicle charger bracket holds rapid charger; requires cigarette lighter cable	-30%
507	Icom	A, B or C	Accessories	MB132	MB132	Flush mount kit for M324/M424G/MA510TR	-30%
508	Icom	A, B or C	Accessories	MB133	MB133	Alligator type belt clip	-30%
509	Icom	A, B or C	Accessories	MB135	MB135	Alligator type belt clip	-30%
510	Icom	A, B or C	Accessories	MB136	MB136	Swivel belt clip for F1000/F3400/F7010/F52D/M85 series	-30%
511	Icom	A, B or C	Accessories	MB23	MB23	Carry handle and mounting hardware for the IC-718/77/707/821H/R8500/R75	-30%
512	Icom	A, B or C	Accessories	MB2730B	MB2730B	Base station mount (MBF4 + MBA4)	-30%
513	Icom	A, B or C	Accessories	MB2730R	MB2730R	Remote head kit w/mobile bracket (MBF4 + MBA5)	-30%
514	Icom	A, B or C	Accessories	MB2730R1	MB2730R1	Glass mount remote head kit w/mobile bracket (MBF1+MBF4+MBA5)	-30%
515	Icom	A, B or C	Accessories	MB53	MB53	Mobile mounting bracket that includes HM176 microphone, SP35 external speaker, MBA-3 rear panel adapter, and harness for A200/A210/A220	-30%
516	Icom	A, B or C	Accessories	MB62	MB62	Main Unit mounting bracket for the 706 Series, 703 Series, 7000 & 7100	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
517	Icom	A, B or C	Accessories	MB75	MB75	Flush mount kit for mounting controller or speaker to a panel for M506/M605/M802/M504/M604/MA500TR/M502/M602	-30%
518	Icom	A, B or C	Accessories	MB86	MB86	Swivel belt clip that screws into back of radio	-30%
519	Icom	A, B or C	Accessories	MB93	MB93	Swivel belt clip	-30%
520	Icom	A, B or C	Accessories	MB94	MB94	Alligator belt clip	-30%
521	Icom	A, B or C	Accessories	MB94R	MB94R	Alligator belt clip with long clip that angles the antenna/top of radio off the body	-30%
522	Icom	A, B or C	Accessories	MB96N	MB96N	Swivel belt hanger to use with belt clip	-30%
523	Icom	A, B or C	Accessories	MB98	MB98	Standard belt clip for the F50/60 & M88	-30%
524	Icom	A, B or C	Accessories	MBA1	MBA1	Controller bracket for 7100	-30%
525	Icom	A, B or C	Accessories	MBA2	MBA2	Remote head mounting bracket for the ID5100A	-30%
526	Icom	A, B or C	Accessories	MBA3	MBA3	Rear panel adapter with a card edge connector for the	-30%
527	Icom	A, B or C	Accessories	MBA4	MBA4	Bracket to attach the controller to the main unit	-30%
528	Icom	A, B or C	Accessories	MBA5	MBA5	Bracket to attach the controller to the MBF-1	-30%
529	Icom	A, B or C	Accessories	MBA7	MBA7	Bracket adapter for the BC-218	-30%
530	Icom	A, B or C	Accessories	MBA8	MBA8	Controller bracket for ID4100A	-30%
531	Icom	A, B or C	Accessories	MBB3	MBB3	Standard belt clip	-30%
532	Icom	A, B or C	Accessories	MBB5	MBB5	Belt clip for SAT100	-30%
533	Icom	A, B or C	Accessories	MBF1	MBF1	Remote head mount. Adhesive pad and adjustable pivot points holds it securely. Requires MBA5, MBA7 or	-30%
534	Icom	A, B or C	Accessories	MBF4	MBF4	Mounting bracket for the ID5100	-30%
535	Icom	A, B or C	Accessories	MBF5	MBF5	Flush mount kit for M330 series	-30%
536	Icom	A, B or C	Accessories	MBF7	MBF7	Flush mount kit for the M510	-30%
537	Icom	A, B or C	Accessories	MBF705	MBF705	Desktop tray for the IC-705 &IC-905	-30%
538	Icom	A, B or C	Accessories	MBF9	MBF9	Flush mount kit for the M510/M510 EVO	-30%
539	Icom	A, B or C	Accessories	MBZ1	MBZ1	Screen cover for the M510	-30%
540	Icom-PC-TEL Inc.	A, B or C	Accessories	MOUNT 1	MOUNT 1	NMO Permanent Mount, 17ft RG58 cable, PL259	-30%
541	Icom-PC-TEL Inc.	A, B or C	Accessories	MOUNT 3	MOUNT 3	Black Magnetic Mount - 3 1/4" diameter, 12ft RG58 cable w/PL259 connector	-30%
542	Icom-OEM PC World	A, B or C	Accessories	MSD CARD	MSD CARD	32GB micro SD card	-30%
543	Icom-A.W. Enterprises	A, B or C	Accessories	NCA25	NCA25	Nylon case for the A25	-30%
544	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1000C	NCF1000C	Nylon carrying case with a clip for the F1000/2000/D non display radios	-30%
545	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1000SC	NCF1000SC	Nylon carrying case with a clip and cutout for the display F1000S/2000S	-30%
546	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1000TC	NCF1000TC	Nylon carrying case with a clip and cutout for the display and keypad F1000T/2000T	-30%
547	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1035C	NCF1035C	Nylon case with metal clip with display cutout; F3400DS/F7010S	-30%
548	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1036C	NCF1036C	Nylon case with metal clip with full keypad cutout; F3400DT/F7010T	-30%
549	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1052C	NCF1052C	Nylon case for the F52D with a clip	-30%
550	Icom-A.W. Enterprises	A, B or C	Accessories	NCF3000 CLIP	NCF3000 CLIP	Nylon carrying case with a clip for the F3001/4001 & F3101D/4101D radios	-30%
551	Icom	A, B or C	Accessories	OPC025D	OPC025D	12V DC power cord with 6-pin connector for HF radios (718/706MK2/G/756PRO/2)	-30%
552	Icom	A, B or C	Accessories	OPC1000	OPC1000	6.1m/20ft connection cable to use with the HM126RB/RG/HM205RB/HM157 (mounting hardware	-30%
553	Icom	A, B or C	Accessories	OPC1132	OPC1132	DC power cable (9.8ft) with 2-pin T connector.	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
554	Icom	A, B or C	Accessories	OPC1147N	OPC1147N	Shielded control cable to connect the M802 to the AT140 (10m)	-30%
555	Icom	A, B or C	Accessories	OPC1156	OPC1156	Remote head extension cable (3.5m)	-30%
556	Icom	A, B or C	Accessories	OPC1174	OPC1174	M602/M604 DC power cord	-30%
557	Icom	A, B or C	Accessories	OPC1392	OPC1392	Headset adapter to use with HS94/95/97 for the M73/M72/GM1600/M90	-30%
558	Icom	A, B or C	Accessories	OPC1465	OPC1465	32.8ft shielded control cable from AT140 to M803	-30%
559	Icom	A, B or C	Accessories	OPC1529R	OPC1529R	Data cable (RS232 to 3.5mm)	-30%
560	Icom	A, B or C	Accessories	OPC1532	OPC1532	Radio to radio cloning cable between P25 mobile radios	-30%
561	Icom	A, B or C	Accessories	OPC1533	OPC1533	Radio to radio cloning cable between F1721/2721/D series mobiles & F70/80/D portable radios	-30%
562	Icom-Otto Engineering	A, B or C	Accessories	OPC1534	OPC1534	Key Loader cable for P25 radio to KVL3000/4000. For portables: requires OPC-1871, RJ45 female to RJ45 female & 8920001690. For mobiles: requires RJ45 female to RJ45 female & 8920001690.	-30%
563	Icom	A, B or C	Accessories	OPC1536	OPC1536	Radio to radio cloning cable between F70/80/D portable radios	-30%
564	Icom	A, B or C	Accessories	OPC1541	OPC1541	6.1m/20ft extension cable to use with the COMMANDMIC III/IV with the OPC1540. Up to 2 OPC-1541 can be connected.	-30%
565	Icom	A, B or C	Accessories	OPC1870	OPC1870	Radio to radio cloning cable between two 14-pin connector portable radios	-30%
566	Icom	A, B or C	Accessories	OPC1939	OPC1939	D-Sub 15-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn	-30%
567	Icom	A, B or C	Accessories	OPC1962	OPC1962	DC power cord for F9511HT	-30%
568	Icom	A, B or C	Accessories	OPC2004	OPC2004	Adapter plug to to use the HS94/95/97 for the F3001/4001/3101D/4101D & V80	-30%
569	Icom	A, B or C	Accessories	OPC2004LA	OPC2004LA	VOX conversion cable to to use the HS-97 for the F1000/D products	-30%
570	Icom	A, B or C	Accessories	OPC2006LS	OPC2006LS	Adapter plug with VOX and no PTT to to use with the HS94/95/97	-30%
571	Icom	A, B or C	Accessories	OPC2078	OPC2078	D-Sub 25-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn	-30%
572	Icom	A, B or C	Accessories	OPC2113	OPC2113	32.8 ft coaxial cable for the AH38	-30%
573	Icom	A, B or C	Accessories	OPC2132	OPC2132	2-pin conversion cable with a headset (3.5mm) and microphone (2.5mm) adapter	-30%
574	Icom	A, B or C	Accessories	OPC2144	OPC2144	Right angle plug adapter cable to plug old straight pin connector headsets into (recommended to use with OPC478UC, not needed with OPC478UD when programming radios)	-30%
575	Icom	A, B or C	Accessories	OPC2204	OPC2204	F8101 Cloning cable	-30%
576	Icom	A, B or C	Accessories	OPC2253	OPC2253	3.5m (11ft) separation cable	-30%
577	Icom	A, B or C	Accessories	OPC2254	OPC2254	5m (16ft) separation cable	-30%
578	Icom	A, B or C	Accessories	OPC2275	OPC2275	5m audio connection cable between the VEPG3 and the F5061/D series or A120 (RJ-45 modular plug connector with speaker plug).	-30%
579	Icom	A, B or C	Accessories	OPC2308	OPC2308	GPS/External modem connection cable	-30%
580	Icom	A, B or C	Accessories	OPC2309	OPC2309	Antenna tuner control cable for AT140/AH740 for F8101 (10M or 32.8ft)	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
581	Icom	A, B or C	Accessories	OPC2321	OPC2321	Control cable adapter to 4 pin type for AH740	-30%
582	Icom	A, B or C	Accessories	OPC2328	OPC2328	Adapter plug with PTT to to use with the HS94/95/97	-30%
583	Icom	A, B or C	Accessories	OPC2350LU	OPC2350LU	Smart phone data cable	-30%
584	Icom	A, B or C	Accessories	OPC2359	OPC2359	PTT switch cable	-30%
585	Icom	A, B or C	Accessories	OPC2362	OPC2362	Handheld to mobile zone copy cable (14-pin to 10-pin	-30%
586	Icom	A, B or C	Accessories	OPC2364	OPC2364	1.9m/6.2ft separation cable for RMK5/RMK7	-30%
587	Icom	A, B or C	Accessories	OPC2365	OPC2365	3m/9.8ft separation cable for RMK5/RMK7	-30%
588	Icom	A, B or C	Accessories	OPC2366	OPC2366	5m/16.4ft separation cable for RMK5/RMK7	-30%
589	Icom	A, B or C	Accessories	OPC2367	OPC2367	8m/26.2ft separation cable for RMK5/RMK7	-30%
590	Icom	A, B or C	Accessories	OPC2373	OPC2373	1.9m/6.2ft separation cable for HM218	-30%
591	Icom	A, B or C	Accessories	OPC2374	OPC2374	8m/26.2ft separation cable for HM218	-30%
592	Icom	A, B or C	Accessories	OPC2377	OPC2377	32.8ft extension cable for RC-M600	-30%
593	Icom-Pilot Communications	A, B or C	Accessories	OPC2379	OPC2379	Headset adapter cable for A25	-30%
594	Icom	A, B or C	Accessories	OPC2382	OPC2382	Conversion cable to program M605 (links OPC478UC to M605)	-30%
595	Icom	A, B or C	Accessories	OPC2384	OPC2384	12-pin to 8-pin conversion cable to connect HM195 to M605 (1 cable required per HM195)	-30%
596	Icom	A, B or C	Accessories	OPC2389	OPC2389	Cable connecting serial device w/RS232	-30%
597	Icom	A, B or C	Accessories	OPC2390	OPC2390	Cable connecting VEPG4 to FR5000/6000	-30%
598	Icom	A, B or C	Accessories	OPC2401	OPC2401	Headset adapter with screw down connector (A16)	-30%
599	Icom	A, B or C	Accessories	OPC2407	OPC2407	D-SUB 25-pin connector for the IP501M	-30%
600	Icom	A, B or C	Accessories	OPC2412	OPC2412	Connection cable between VEPG4 & SAT100	-30%
601	Icom	A, B or C	Accessories	OPC2417	OPC2417	Micro USB to micro USB cable	-30%
602	Icom	A, B or C	Accessories	OPC2418	OPC2418	USB type-C to micro USB cable	-30%
603	Icom	A, B or C	Accessories	OPC2421	OPC2421	DC power cable	-30%
604	Icom	A, B or C	Accessories	OPC2422	OPC2422	5M extension cable between the SAT100 and AH40.	-30%
605	Icom	A, B or C	Accessories	OPC2429	OPC2429	SAT100M mic extension cable	-30%
606	Icom	A, B or C	Accessories	OPC2462	OPC2462	193ft 5D-HFA coax cable	-30%
607	Icom	A, B or C	Accessories	OPC2474	OPC2474	Control cable (5m, 16.4 ft)	-30%
608	Icom	A, B or C	Accessories	OPC2475	OPC2475	Coaxial cable (5m, 16.4 ft)	-30%
609	Icom	A, B or C	Accessories	OPC2478	OPC2478	DC power cable for the IC-F5330D and IC-5130D series	-30%
610	Icom	A, B or C	Accessories	OPC2500	OPC2500	2 m, 6.56 ft extension cable for HM-245	-30%
611	Icom	A, B or C	Accessories	OPC2501 12	OPC2501 12	DPD feedback cable (3m, 9.8 ft)	-30%
612	Icom	A, B or C	Accessories	OPC2513	OPC2513	Controller cable (20 m, 65.6 ft) for the IC-905	-30%
613	Icom	A, B or C	Accessories	OPC2522L 11	OPC2522L 11	L-type (90-degree angle) conversion adapter cable for the HM-205 series.	-30%
614	Icom	A, B or C	Accessories	OPC2523L 12	OPC2523L 12	L-type (90-degree angle) conversion adapter cable for the HM-195 series.	-30%
615	Icom	A, B or C	Accessories	OPC254L	OPC254L	Power supply cable; 10-14V DC required for high power output	-30%
616	Icom	A, B or C	Accessories	OPC440	OPC440	Microphone extension cable (RJ-45 M/F) (16.4ft)	-30%
617	Icom	A, B or C	Accessories	OPC589	OPC589	Microphone adapter cable (8 pin to RJ-45)	-30%
618	Icom	A, B or C	Accessories	OPC599	OPC599	Cable adapter converts 13-pin ACC connector to 7-pin & 8-pin ACC connector	-30%
619	Icom	A, B or C	Accessories	OPC607	OPC607	3m/9.8ft separation cable for remote mounting kits	-30%
620	Icom	A, B or C	Accessories	OPC609	OPC609	1.9m/6.2ft separation cable for remote mounting kits	-30%
621	Icom	A, B or C	Accessories	OPC617	OPC617	Accesory cable for external terminal connection	-30%
622	Icom	A, B or C	Accessories	OPC726	OPC726	5m/16.4ft separation cable for remote mounting kits	-30%
623	Icom	A, B or C	Accessories	OPC871A	OPC871A	Headset adapter A120/A110	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
624	Icom	A, B or C	Accessories	OPC999	OPC999	20ft extension cable to connect COMMANDMIC II or HM-205RB to the OPC1000 and radio. Connect up to two HM205RB with M506 or one with M605.	-30%
625	Icom	A, B or C	Accessories	OPC-IAKVL1	OPC-IAKVL1	Interface Cable with RJ45 Connector between P25 mobiles & KA KVL125	-30%
626	Icom	A, B or C	Accessories	OPC-IAKVL14	OPC-IAKVL14	Interface Cable with 14 Pin Connector between P25 portable & KA KVL125	-30%
627	Icom	A, B or C	Accessories	PRC7300	PRC7300	Radio cover for the IC-7300	-30%
628	Icom	A, B or C	Accessories	PRC7610	PRC7610	Radio cover for the IC-7610	-30%
629	Icom-Pilot Communications	A, B or C	Accessories	PTT SW	PTT SW	Avionic PTT switch. Plugs into your headset.	-30%
630	Icom	A, B or C	Accessories	PW2 12 USA	PW2 12 USA	HF + 50MHz, 1kW linear amplifier	-30%
631	Icom	A, B or C	Accessories	RC28	RC28	Remote control USB encoder	-30%
632	Icom	A, B or C	Accessories	RC7760 22 USA	RC7760 22 USA	Remote controller for the IC-7760.	-30%
633	Icom	A, B or C	Accessories	RCM600	RCM600	Command head for M605. Comes with OPC-2383 & HM-205RB.	-30%
634	Icom	A, B or C	Accessories	RMK2	RMK2	F1721/1821 bracket & face plate for remote mounting. Separation cable not included	-30%
635	Icom	A, B or C	Accessories	RMK3 01	RMK3 01	F5061/6061 bracket & face plate for remote mounting. Separation cable not included	-30%
636	Icom	A, B or C	Accessories	RMK4 01	RMK4 01	Dual head and separation kit for F9511HT. Requires external speaker and cable.	-30%
637	Icom	A, B or C	Accessories	RMK5 31	RMK5 31	Bracket & face plate for remote mounting for the F5400D/F6400D. Separation cable not included.	-30%
638	Icom	A, B or C	Accessories	RMK6	RMK6	Remote mount kit for the F8101. Separation cable sold separately.	-30%
639	Icom	A, B or C	Accessories	RMK7 32	RMK7 32	Dual head and separation kit for the F5400D/F6400D. Separation cables & microphone not included.	-30%
640	Icom	A, B or C	Accessories	RR FIRMWARE UPGRADE	RR FIRMWARE UPGRADE	Add 3.1 RR firmware to your IDAS radio	-30%
641	Icom	A, B or C	Accessories	RSBC225	RSBC225	Battery management software for the BP-283/284/BP290. Can connect up to 30 BC-225 chargers to it.	-30%
642	Icom	A, B or C	Accessories	RSMGR1	RSMGR1	Remote system manager software for IDAS MultiTrunk	-30%
643	Icom	A, B or C	Accessories	SM26	SM26	Desktop microphone with monitor switch for mobile	-30%
644	Icom	A, B or C	Accessories	SM28	SM28	Desktop microphone for IP501M	-30%
645	Icom	A, B or C	Accessories	SM29	SM29	Desktop microphone for F5400 series	-30%
646	Icom	A, B or C	Accessories	SM30	SM30	Compact desktop microphone with low cut function	-30%
647	Icom	A, B or C	Accessories	SM50	SM50	Desktop unidirectional microphone with up/down switches and low cut function	-30%
648	Icom	A, B or C	Accessories	SP24	SP24	External speaker (4x4") for marine fixed mount radios	-30%
649	Icom	A, B or C	Accessories	SP26	SP26	Tube earphone with 2.5mm plug to use with HM-163MC/HM-153LS	-30%
650	Icom	A, B or C	Accessories	SP27	SP27	Acoustic tube earphone with a clip (3.5mm)	-30%
651	Icom	A, B or C	Accessories	SP28	SP28	Earhook type earphone with 2.5mm plug to use with HM-163MC/HM-153LS	-30%
652	Icom	A, B or C	Accessories	SP29	SP29	Earhook type earphone with 3.5mm plug	-30%
653	Icom	A, B or C	Accessories	SP30	SP30	20W large external speaker	-30%
654	Icom	A, B or C	Accessories	SP32	SP32	Tube adapter for use with the EH-15B	-30%
655	Icom	A, B or C	Accessories	SP33	SP33	Base station speaker (4Ohm)	-30%
656	Icom	A, B or C	Accessories	SP35	SP35	5W external speaker with 3.5mm speaker jack and 2m	-30%
657	Icom	A, B or C	Accessories	SP37	SP37	30W hailer/speaker for fixed mounts; 4 ohm, extra UV protecting, all stainless steel hardware, heavy duty mounting bracket	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
658	Icom	A, B or C	Accessories	SP38	SP38	5W external speaker for HF radios	-30%
659	Icom	A, B or C	Accessories	SP39AD	SP39AD	External speaker with 15V/2A power supply for the R8600	-30%
660	Icom	A, B or C	Accessories	SP40	SP40	Earphone with 3.5mm plug	-30%
661	Icom	A, B or C	Accessories	SP41	SP41	5W external speaker for HF radios	-30%
662	Icom-Impact Radio Accessories	A, B or C	Accessories	SP-AT1	SP-AT1	Single pin listen only w/QD acoustic tube (9", 3.5mm L-shape)	-30%
663	Icom-StromStod	A, B or C	Accessories	SS BC61	SS BC61	Mobile rapid charger with cigarette adapter for the F3161 & F3261 series	-30%
664	Icom-StromStod	A, B or C	Accessories	SS BC62	SS BC62	Mobile rapid charger with cigarette adapter for the F3400 & F7010 series	-30%
665	Icom	A, B or C	Accessories	UCFR5300	UCFR5300	Trunking/Network controller board (1 per repeater)	-30%
666	Icom	A, B or C	Accessories	URFR5300 61 USA	URFR5300 61 USA	136-174MHz analog/digital IDAS repeater channel	-30%
667	Icom	A, B or C	Accessories	URFR6300 75 USA	URFR6300 75 USA	450-512MHz Repeater module	-30%
668	Icom	A, B or C	Accessories	URFR6300 81 USA	URFR6300 81 USA	400-470MHz Repeater module	-30%
669	Icom	A, B or C	Accessories	UT112	UT112	Digital voice scrambling unit - 32 Codes	-30%
670	Icom	A, B or C	Accessories	UT120 01	UT120 01	P25 upgrade board for F70/80 handhelds	-30%
671	Icom	A, B or C	Accessories	UT120 02	UT120 02	P25 Hardware Upgrade Board - Mobiles	-30%
672	Icom	A, B or C	Accessories	UT124 01	UT124 01	Man down unit	-30%
673	Icom	A, B or C	Accessories	UT125 01	UT125 01	AES/DES encryption board with OTAR compliance for F9011/F9511 series	-30%
674	Icom	A, B or C	Accessories	UT125 FIPS	UT125 FIPS	FIPS 140-2 AES encryption board with OTAR compliance for F9011/F9511 series	-30%
675	Icom	A, B or C	Accessories	UT125 FIPS-2	UT125 FIPS-2	FIPS 140-2 encryption board; requires ISL-P25AES license key to activate AES	-30%
676	Icom	A, B or C	Accessories	UT126H 03	UT126H 03	6.25kHz digital module for old PLL versions of the F3161/4161 or F5061/6061 radios	-30%
677	Icom	A, B or C	Accessories	UT133	UT133	Bluetooth unit	-30%
678	Icom	A, B or C	Accessories	UT134	UT134	AES/DES encryption board; requires ISL code to activate	-30%
679	Icom	A, B or C	Accessories	UT137	UT137	Bluetooth unit	-30%
680	Icom	A, B or C	Accessories	UX241	UX241	GPS antenna	-30%
681	Icom	A, B or C	Accessories	UX248	UX248	GPS unit	-30%
682	Icom	A, B or C	Accessories	UX251	UX251	AIS receiver unit for the M605	-30%
683	Icom	A, B or C	Accessories	UX252	UX252	Analog TCG output for the MR1010RII	-30%
684	Icom	A, B or C	Accessories	VESP1	VESP1	LTE speakerphone unit	-30%
685	Icom	A, B or C	Accessories	VS1L	VS1L	VOX/PTT case with 2-pin right angle connector. Must use with HS94/HS95/HS97	-30%
686	Icom	A, B or C	Accessories	VS3	VS3	Compact lapel PTT Bluetooth with earphone w/3.5mm	-30%
687	Icom	A, B or C	Accessories	VS4LA	VS4LA	PTT switch cable to communicate using the HS94/95/97	-30%
688	Icom	A, B or C	Accessories	VS5MC	VS5MC	VOX/PTT switch cable to use with headset (HS94/95/97)	-30%

II. Implementation Services: Software Integration, Hardware Installation and Training

No.	Service		MSRP % Discount	Retail	$ Rate *(indicate Hourly or Daily)*	UOM
1.	**System Technician Technologist**		30% off retail			
	QENG-PH	Engineering support - per hour		$ 266.67	$ 186.67	Hourly
	QFS-1D	OnSite Technical/Field Support 1st Day		$ 7,790.00	$ 5,453.00	Daily
	QFS-AD	OnSite Technical/Field Support Additional Days		$ 4,540.00	$ 3,178.00	Daily
2.	**Standard Shop Installation**		30% off retail			
	CONTROL STATION ASSEMBLE	Install mobile into power supply and cabinet to make control station (no charge courtesy service)		$ 60.00	$ 42.00	Each
	ENGRAVE	Engrave radio		$ 40.00	$ 28.00	Each
	IASTUN1001	Icom to tune your system products		$ 75.00	$ 52.50	Each
	INSTALLATION AVIONICS	Install radio into power supply		$ 75.00	$ 52.50	Each
	INSTALLATION MARINE	Install a component into an Marine mobile or portable		$ 40.00	$ 28.00	Each
	INSTALL-IAS	Install a component into a repeater or an item into a cabinet		$ 75.00	$ 52.50	Each
	INSTALL-MF	Install a component into an LM mobile or portable		$ 40.00	$ 28.00	Each
3.	**Mobile Radio Installation**		30% off retail			
	DEALER FIELD INSTALL	Dealer Mobile Installation Charge (underdash)		$ 357.13	$ 250.00	Each
	DEALER HOURLY RATE	Authorized Dealer Support		$ 257.13	$ 180.00	Hourly
4.	**Radio Programming**		30% off retail			
	PROG-IAS	Icom to program your system products		$ 75.00	$ 52.50	Each
	PROG-MF	Icom to program your land mobile mainframe with provided icf file or 1		$ 40.00	$ 28.00	Each
5.	**Training**		30% off retail			
	QTT-OS1D	On-Site Technical Training 1st Day, Up to 6 People		$ 7,790.00	$ 5,453.00	Daily
	QTT-OSAD	On-Site Technical Training Additional Days, Up to 6 People		$ 4,540.00	$ 3,178.00	Daily
	QTT-OSPH	Technical training from their desk		$ 249.99	$ 175.00	Hourly
6.	**Post-Warranty Maintenance**		30% off retail for labor; 23% off retail for parts			
	REPAIR LABOR	Icom Service Center Repair Labor for Icom mainframes/accessories.		$ 178.57	$ 125.00	Hourly
	REPAIR PARTS	Any required parts or components may be charged separately.		*Multiple*	*Multiple*	Each
7.	**Support Services – Implementation**		30% off retail			
	QFS-PH	Field/design support		$ 249.99	$ 175.00	Hourly
8.	**Support Services – Post Implementation**		30% off retail			
	QFS-PH	Field/design support		$ 249.99	$ 175.00	Hourly
9.	**Project Management Services**		**NO BID**			
10.	**Extended Warranty Options (as per specification instructions)**		30% off retail			
	EXTWARR211	1 year extended warranty for a total 3 years for low tier mainframes		$ 25.00	$ 17.50	Each
	EXTWARR212	2 year extended warranty for a total 4 years for low tier mainframes		$ 44.00	$ 30.80	Each
	EXTWARR213	3 year extended warranty for a total 5 years for low tier mainframes		$ 62.00	$ 43.40	Each
	EXTWARR611	1 year extended warranty for mid tier mainframes		$ 40.00	$ 28.00	Each
	EXTWARR612	2 year extended warranty for mid tier mainframes		$ 70.00	$ 49.00	Each
	EXTWARR613	3 year extended warranty for mid tier mainframes		$ 110.00	$ 77.00	Each
	EXTWARR811	1 year extended warranty for P25 mainframes		$ 65.00	$ 45.50	Each
	EXTWARR812	2 year extended warranty for P25 mainframes		$ 93.00	$ 65.10	Each
	EXTWARR813	3 year extended warranty for P25 mainframes		$ 130.00	$ 91.00	Each
	EXTWARR912	1 year extended warranty for Landmobile HF mainframes		$ 125.00	$ 87.50	Each
	EXTWARR913	2 year extended warranty for Landmobile HF mainframes		$ 160.00	$ 112.00	Each
	EXTWARR914	3 year extended warranty for Landmobile HF mainframes		$ 245.00	$ 171.50	Each
	EXTWARRPT1	1 year extended warranty, a total 3 years for repeaters		$ 180.00	$ 126.00	Each
	EXTWARRPT2	2 year extended warranty, a total 4 years for repeaters		$ 325.00	$ 227.50	Each
	EXTWARRPT3	3 year extended warranty, a total 5 years for repeaters		$ 465.00	$ 325.50	Each

III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:

1 https://www.icomamerica.com/clientproposal

2 https://www.icomamerica.com/government/contracts/newmexico/

3 _____

NOTE TO BIDDERS:
All bids must be made completely independent of all other bids submitted. Where multiple bids are submitted by bidding entities owned by the same person or persons, those bids will be presumed to not be made independently of one another, and may be disqualified.

Certificate Of Completion

Envelope Id: B8A8D7E9-D2A7-4366-8D8E-D1CB21B54587 Status: Completed

Subject: 10-00000-20-00048 A009 Communication, Radio Equipment, Parts, Accessories & Related Services - Icom

Source Envelope:

Document Pages: 29 Signatures: 1 Envelope Originator:

Certificate Pages: 5 Initials: 2 Yuliastuti Wulandari

AutoNav: Enabled 1100 S Saint Francis Dr

EnvelopeId Stamping: Enabled Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada) Yuliastuti.Wulandari@gsd.nm.gov

IP Address: 164.64.62.10

Record Tracking

Status: Original Holder: Yuliastuti Wulandari Location: DocuSign

2/3/2026 1:40:48 PM Yuliastuti.Wulandari@gsd.nm.gov

Security Appliance Status: Connected Pool: StateLocal

Storage Appliance Status: Connected Pool: General Services Department Location: Docusign

Signer Events	Signature	Timestamp
John Moya John.Moya@gsd.nm.gov IT Senior Manager, Procurement Security Level: Email, Account Authentication (None), Login with SSO	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 2/3/2026 1:49:09 PM Viewed: 2/3/2026 3:10:15 PM Signed: 2/3/2026 3:10:36 PM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Yuliastuti Wulandari yuliastuti.wulandari@gsd.nm.gov Procurement Specialist New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 2/3/2026 3:10:38 PM Viewed: 2/3/2026 3:11:31 PM Signed: 2/3/2026 3:11:36 PM
Electronic Record and Signature Disclosure: Not Offered via Docusign		
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 2600:1011:b302:23e2:ad67:64c0:428d:ae6b Signed using mobile	Sent: 2/3/2026 3:11:37 PM Viewed: 2/3/2026 3:12:08 PM Signed: 2/3/2026 3:12:15 PM
Electronic Record and Signature Disclosure: Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	2/3/2026 1:49:09 PM
Certified Delivered	Security Checked	2/3/2026 3:12:08 PM
Signing Complete	Security Checked	2/3/2026 3:12:15 PM
Completed	Security Checked	2/3/2026 3:12:15 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: B351B274-2897-4531-8DA6-F67FDB5D3E39

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AF) 0000070398
Icom America Inc.
12421 Willows Road NE
Kirkland, Washington 98034

Contact: Kristina Pickering
Email: SalesContracts@IcomAmerica.com
Telephone No.: (425) 450-6092

Number**: 10-00000-20-00048**

Amendment No.**: Eight**

Term**: November 18, 2020 – November 17, 2026**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist**: Yuliastuti Wulandari** YW

Telephone No**.: (505) 469-2248**

Email: **Yuliastuti.Wulandari@gsd.nm.gov**

Title**: Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the items changes as per Attachment 1 effective immediately.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 12/6/2024

MS

Docusign Envelope ID: B351B274-2897-4531-8DA6-F67FDB5D3E39

ATTACHMENT 1 for 10-00000-20-00048 A008 Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx

Increases

(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	Old Item Code	All Current Codes	Short Description	MSRP % Discount	Retail FROM	Retail TO
Icom	N/A	Support Services	CONTROL STATION ASSEMBLE	CONTROL STATION ASSEMBLE	Install mobile into power supply and cabinet to make control station.	-30%	No charge courtesy service.	$ 20.00
Icom	**N/A**	Support Services	REPAIR LABOR	REPAIR LABOR	Icom Service Center Repair Hourly Labor for Icom mainframes/accessories.	-30%	$ 131.99	$ 178.57

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(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
Icom	B	Amateur	705 42 USA	705 42 USA	5-10W HF/6m/2m/70cm portable	-15%
Icom	B	Amateur	905 12 USA	905 12 USA	5 band multi-mode base, 2m, 70cm, 23cm, 13cm, 5cm	-15%
Icom	B	Amateur	ID50A 15 USA	ID50A 15 USA	D-STAR dual-band handheld with waterfall display	-15%
Icom	B	Amateur	ID52A 15 USA	ID52A 15 USA	D-STAR dual-band handheld with full color display	-15%
Icom	B	Amateur	ID52A PLUS 45 USA	ID52A PLUS 45 USA	D-STAR dual-band handheld with full color display and USB Type-C™	-15%
Icom	B	Amateur	R8600 14 USA	R8600 14 USA	Unblocked super wideband 10 kHz to 3 GHz communication receiver	-15%
Icom	B	Amateur	T10 32 USA	T10 32 USA	5W VHF/UHF dual-band handheld	-15%
Icom	B	Amateur	V3500 65 USA	V3500 65 USA	65W 144MHz FM mobile with white display	-15%
Icom	A, B	Landmobile	F200 11 USA	F200 11 USA	450-470 MHz radio with battery (BP-304A), charger (BC-262), and adapter (BC-263A)	-30%
Icom	A, B	Landmobile	F5130D 11 USA	F5130D 11 USA	50W, 136-174MHz, IDAS mobile radio	-30%
Icom	A, B	Landmobile	F5330D 16 USA	F5330D 16 USA	50W, 136-174MHz, black box IDAS mobile radio with 128 channels and CommandMic	-30%
Icom	A, B	Landmobile	F6130D 11 USA	F6130D 11 USA	45W 400-512MHz, IDAS mobile radio	-30%
Icom	A, B	Landmobile	F6330D 16 USA	F6330D 16 USA	45W, 400-512MHz, black box IDAS mobile radio with 128 channels and CommandMic	-30%
Icom	A, B	Landmobile	V10MR	V10MR	MURS license-free handheld with BC213 rapid charger	-30%
Icom	A, B	Landmobile	V3MR 66 USA	V3MR 66 USA	MURS license-free portable with BC240 rapid charger	-30%
Icom	A, B	Landmobile-Systems	CY5300	CY5300	136-174MHz VHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional.	-30%
Icom	A, B	Landmobile-Systems	CY6301	CY6301	400-470MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional.	-30%
Icom	A, B	Landmobile-Systems	CY6302	CY6302	450-512MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional.	-30%
Icom	A, B or C	Network	IP110H 43 USA	IP110H 43 USA	License-free IP radio for wireless networks	-25%
Icom	A, B or C	Network	IP730D	IP730D	136-174 LTE, IDAS, and analog portable radio.	-25%
Icom	A, B or C	Network	IP740D	IP740D	400-512 LTE, IDAS, and analog UHF portable radio.	-25%
Icom	A, B	Marine	M25 BLACK 41 USA	M25 BLACK 41 USA	5W floating marine VHF handheld in metallic black	-30%
Icom	A, B	Marine	M410BB 11 USA	M410BB 11 USA	Black box marine VHF fixed mount with HM-195GB and two CommandMic ports.	-30%
Icom	A, B	Marine	M410BB GW 11 USA	M410BB GW 11 USA	Black box marine VHF fixed mount with HM-195GW and two CommandMic ports.	-30%
Icom	A, B	Marine	M510 11 USA	M510 11 USA	VHF fixed mount; class D DSC, no AIS	-30%
Icom	A, B	Marine	M510 EVO 41 USA	M510 EVO 41 USA	VHF fixed mount; class D DSC, NMEA 2000™, no AIS	-30%
Icom	A, B	Marine	M510 PLUS 21 USA	M510 PLUS 21 USA	VHF fixed mount; class D DSC, with AIS	-30%
Icom	A, B	Marine	M510 PLUS EVO 51 USA	M510 PLUS EVO 51 USA	VHF fixed mount; class D DSC, NMEA 2000™, with AIS	-30%
Icom	A, B	Marine	M510BB 21 USA	M510BB 21 USA	Black box marine VHF fixed mount with AIS, HM-195GB, and three CommandMic ports	-30%
Icom	A, B	Marine	M510BB GW 21 USA	M510BB GW 21 USA	Black box marine VHF fixed mount with AIS, HM-195GW, and three CommandMic ports	-30%
Icom	A, B	Marine	M94D 21 USA	M94D 21 USA	6W VHF handheld with built-in AIS & DSC	-30%
Icom	A, B or C	Accessories	8900019882	8900019882	LAN cable (20 m, 65.6 ft) for the IC-SAT100M	-30%
Icom	A, B or C	Accessories	AD149H	AD149H	IC-T10 DC battery adapter, requires the CP-12L or OPC-254L	-30%
Icom	A, B or C	Accessories	AH100	AH100	Colinear antenna w/mount, 10GHz	-30%

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(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
Icom	A, B or C	Accessories	AH109PB 12	AH109PB 12	Parabolic antenna w/mount, 10.0 - 10.5GHz	-30%
Icom	A, B or C	Accessories	AH24	AH24	Colinear antenna w/mount, 2.4GHz	-30%
Icom	A, B or C	Accessories	AH38	AH38	Iridium passive antenna for AH38	-30%
Icom	A, B or C	Accessories	AH41	AH41	Iridium active antenna system for the SAT100	-30%
Icom	A, B or C	Accessories	AH56	AH56	Colinear antenna w/mount, 5.6GHz	-30%
Icom	A, B or C	Accessories	AH705	AH705	HF/6M automatic antenna tuner	-30%
Icom	A, B or C	Accessories	AH730	AH730	Automatic antenna tuner, 1.8 – 54 MHz	-30%
Icom	A, B or C	Accessories	AL705	AL705	QRP portable magnetic antenna	-30%
Icom	A, B or C	Accessories	BC202IP3AC	BC202IP3AC	Kit includes BC-202IP3L rapid charger with BC-123SA AC adapter	-30%
Icom	A, B or C	Accessories	BC202IP3L	BC202IP3L	Rapid charger. Requires either BC123S, BC-228, or CP-25H.	-30%
Icom	A, B or C	Accessories	BC214N 27	BC214N 27	Six unit charger for radios with the BP298/BP299 battery	-30%
Icom	A, B or C	Accessories	BC238	BC238	6-unit gang charger for the M37	-30%
Icom	A, B or C	Accessories	BC242	BC242	AC adapter for rapid chargers	-30%
Icom	A, B or C	Accessories	BC251	BC251	Rapid charger for the BP306	-30%
Icom	A, B or C	Accessories	BC257	BC257	Rapid charger for the IP110H. Connect up to 4 units, BC228 required.	-30%
Icom	A, B or C	Accessories	BC258A	BC258A	USB AC adapter	-30%
Icom	A, B or C	Accessories	BC264	BC264	Battery pack charger for the BP304A. Use w/BC262 or USB Type-C™.	-30%
Icom	A, B or C	Accessories	BP303	BP303	3200mAh li-ion battery pack	-30%
Icom	A, B or C	Accessories	BP304A	BP304A	Li-ion battery 7.2V 1900mAh for F200	-30%
Icom	A, B or C	Accessories	BP305	BP305	Battery case AA x5	-30%
Icom	A, B or C	Accessories	BP306	BP306	Battery pack for the M94D	-30%
Icom	A, B or C	Accessories	BP307	BP307	Li-ion battery pack 7.2 V, 3 150 mAh (typ.)	-30%
Icom	A, B or C	Accessories	CP25H	CP25H	Cigarette lighter cable to use with the BC-202IP3L rapid charger	-30%
Icom	A, B or C	Accessories	CX-10G 15 USA	CX-10G 15 USA	Transverter, 10.0 - 10.5GHz (0.5W)	-30%
Icom	A, B or C	Accessories	FAB45V	FAB45V	144-148MHz antenna	-30%
Icom	A, B or C	Accessories	FAS103U	FAS103U	Quick disconnect antenna system	-30%
Icom	A, B or C	Accessories	G1004	G1004	SAT100 shoulder holster	-30%
Icom	A, B or C	Accessories	HM179PI	HM179PI	Earphone speaker microphone	-30%
Icom	A, B or C	Accessories	HM186PI	HM186PI	Speaker microphone	-30%
Icom	A, B or C	Accessories	HM222HLWP	HM222HLWP	IP68 speaker mic	-30%
Icom	A, B or C	Accessories	HM243	HM243	Speaker microphone for the IC-705 &IC-905	-30%
Icom	A, B or C	Accessories	HM243LS 32	HM243LS 32	Speaker microphone for the ID-50A (2-pin connector)	-30%
Icom	A, B or C	Accessories	HM245T	HM245T	DTMF microphone	-30%
Icom	A, B or C	Accessories	HM249 12	HM249 12	Hands-free microphone for mobile radios	-30%
Icom	A, B or C	Accessories	IAFASC450US	IAFASC450US	430-470MHz stubby antenna with a J type connector	-30%
Icom - Crescend Technologies	A, B or C	Accessories	IASPA500	IASPA500	136-174MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable	-30%
Icom - Crescend Technologies	A, B or C	Accessories	IASPA540	IASPA540	403-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable	-30%
Icom - Crescend Technologies	A, B or C	Accessories	IASPA550	IASPA550	450-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable	-30%
Icom - Fiplex Communications Inc.	A, B or C	Accessories	IASPR1001	IASPR1001	136-150MHz 4 cavity pre-selector (assembly kit required with FR5000)	-30%
Icom - Innovative Circuit Technology Ltd	A, B or C	Accessories	IAPS13	IAPS13	Power supply and cover for the IP501M and SAT100M.	-30%

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ATTACHMENT 1 for 10-00000-20-00048 A008
(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
Icom - Innovative Circuit Technology Ltd	A, B or C	Accessories	IAPS14	IAPS14	Power supply cover for control station for the F5130D series. (13.8VDC, 12A)	-30%
Icom	A, B or C	Accessories	IJKP-HM1LSOW	IJKP-HM1LSOW	1-wire kit w/acoustic tube	-30%
Icom	A, B or C	Accessories	IJKP-HM2LSOW	IJKP-HM2LSOW	1-wire kit ear hanger & earbud	-30%
Icom	A, B or C	Accessories	IJKP-HM2PLOW	IJKP-HM2PLOW	2-wire kit w/acoustic tube	-30%
Icom	A, B or C	Accessories	IJKP-HM3LSOW	IJKP-HM3LSOW	1-wire kit D-shape ear hanger	-30%
Icom	A, B or C	Accessories	IP100FS	IP100FS	IP based PC-dispatcher	-30%
Icom	A, B or C	Accessories	IP1100CV 51 EXP	IP1100CV 51 EXP	WLAN controller that manages up to 300 radios. The AC adapter (BC207S) is sold seperately.	-30%
Icom	A, B or C	Accessories	LC192	LC192	Backpack for the IC-705 & IC-905	-30%
Icom	A, B or C	Accessories	LC202 12	LC202 12	Carrying case for the ID-50A	-30%
Icom	A, B or C	Accessories	MA510TR 13	MA510TR 13	AIS transponder with GPS navigation function, and NMEA 2000 connectivity.	-30%
Icom	A, B or C	Accessories	MBF7	MBF7	Flush mount kit for the M510	-30%
Icom	A, B or C	Accessories	MBF705	MBF705	Desktop tray for the IC-705 &IC-905	-30%
Icom	A, B or C	Accessories	MBF9	MBF9	Flush mount kit for the M510/M510 EVO	-30%
Icom	A, B or C	Accessories	MBZ1	MBZ1	Screen cover for the M510	-30%
Icom	A, B or C	Accessories	OPC2113	OPC2113	32.8 ft coaxial cable for the AH38	-30%
Icom	A, B or C	Accessories	OPC2132	OPC2132	2-pin conversion cable with a headset (3.5mm) and microphone (2.5mm) adapter	-30%
Icom	A, B or C	Accessories	OPC2204	OPC2204	F8101 Cloning cable	-30%
Icom	A, B or C	Accessories	OPC2417	OPC2417	Micro USB to micro USB cable	-30%
Icom	A, B or C	Accessories	OPC2418	OPC2418	USB type-C to micro USB cable	-30%
Icom	A, B or C	Accessories	OPC2421	OPC2421	DC power cable	-30%
Icom	A, B or C	Accessories	OPC2429	OPC2429	SAT100M mic extension cable	-30%
Icom	A, B or C	Accessories	OPC2462	OPC2462	193ft 5D-HFA coax cable	-30%
Icom	A, B or C	Accessories	OPC2474	OPC2474	Control cable (5m, 16.4 ft)	-30%
Icom	A, B or C	Accessories	OPC2475	OPC2475	Coaxial cable (5m, 16.4 ft)	-30%
Icom	A, B or C	Accessories	OPC2500	OPC2500	2 m, 6.56 ft extension cable for HM-245	-30%
Icom	A, B or C	Accessories	OPC2513	OPC2513	Controller cable (20 m, 65.6 ft) for the IC-905	-30%
Icom	A, B or C	Accessories	OPC2522L 11	OPC2522L 11	L-type (90-degree angle) conversion adapter cable for the HM-205 series.	-30%
Icom	A, B or C	Accessories	OPC2523L 12	OPC2523L 12	L-type (90-degree angle) conversion adapter cable for the HM-195 series.	-30%
Icom	A, B or C	Accessories	PRC7300	PRC7300	Radio cover for the IC-7300	-30%
Icom	A, B or C	Accessories	PRC7610	PRC7610	Radio cover for the IC-7610	-30%
Icom	A, B or C	Accessories	PW2 12 USA	PW2 12 USA	HF + 50MHz, 1kW linear amplifier	-30%
Icom	A, B or C	Accessories	URFR5300 61 USA	URFR5300 61 USA	136-174MHz analog/digital IDAS repeater channel module	-30%
Icom	A, B or C	Accessories	URFR6300 75 USA	URFR6300 75 USA	450-512MHz Repeater module	-30%
Icom	A, B or C	Accessories	URFR6300 81 USA	URFR6300 81 USA	400-470MHz Repeater module	-30%

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ATTACHMENT 1 for 10-00000-20-00048 A008

(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	B	Amateur	2300H 05	2300H 05	65W, 2m (144-148MHz) mobile	No longer offered by Icom America.
Icom	B	Amateur	7700 12	7700 12	200W HF + 6m transceiver with single receiver	No longer offered by Icom America.
Icom	B	Amateur	7851 02	7851 02	200W HF + 6m transceiver with 2 independent receivers, internal power supply and antenna tuner (ATU)	No longer offered by Icom America.
Icom	B	Amateur	ID4100A	ID4100A	VHF/UHF dual band D-STAR mobile	No longer offered by Icom America.
Icom	B	Amateur	R30 16	R30 16	Blocked receiver handheld w/dual receive & dual band recording	No longer offered by Icom America.
Icom	B	Amateur	R9500 02	R9500 02	Blocked version for consumer purchase	No longer offered by Icom America.
Icom	A, B	Avionics	A220T	A220T	TSO approved panel mount aviation radio	No longer offered under Contract.
Icom	A, B	Avionics	A25C SPORT	A25C SPORT	Communications only aviation handheld 6W and AA battery pack	No longer offered by Icom America.
Icom	A, B	Landmobile	F2821D 23	F2821D 23	400-470MHz analog mobile, upgradeable to P25	No longer offered by Icom America.
Icom	A, B	Landmobile	F3161S 56	F3161S 56	136-174MHz analog only radio, no DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F3201DEX 14	F3201DEX 14	136-174MHz ATEX intrinsically safe IDAS portable	No longer offered by Icom America.
Icom	A, B	Landmobile	F3210D 01	F3210D 01	136-174MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)	No longer offered by Icom America.
Icom	A, B	Landmobile	F3261DT 35 RR	F3261DT 35 RR	Railroad specific version: 136-174MHz 512 channel, IDAS waterproof portable radio with a DTMF keypad and GPS. Special railroad firmware installed.	No longer offered by Icom America.
Icom	A, B	Landmobile	F3360DS 11	F3360DS 11	136-174MHz waterproof IDAS radio with GPS, 512CH, 4-key	No longer offered by Icom America.
Icom	A, B	Landmobile	F3400D 21	F3400D 21	136-174MHz IDAS portable with 32 channels and no display. Purchase antenna and charger separately.	No longer offered under Contract.
Icom	A, B	Landmobile	F4210D 01	F4210D 01	400-470MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)	No longer offered under Contract.
Icom	A, B	Landmobile	F4210D 21	F4210D 21	450-512MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)	No longer offered by Icom America.
Icom	A, B	Landmobile	F4261DS 65	F4261DS 65	400-470MHz waterproof IDAS radio with GPS, no DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F4261DS 90	F4261DS 90	450-512MHz waterproof IDAS radio with GPS, no DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F4261DT 55	F4261DT 55	400-470MHz waterproof IDAS radio with GPS, full DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F4261DT 85	F4261DT 85	450-512MHz waterproof IDAS radio with GPS, full DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F4261DT NI-1	F4261DT NI-1	400-470MHz nonincendive rated waterproof IDAS radio, full DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F4261DT NI-2	F4261DT NI-2	450-512MHz nonincendive rated waterproof IDAS radio, full DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F4360DS 12	F4360DS 12	400-470MHz waterproof IDAS radio with GPS, 512CH, 4-key	No longer offered by Icom America.
Icom	A, B	Landmobile	F5061	F5061	136-174MHz analog mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F5061D	F5061D	136-174MHz IDAS mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F5061D RR	F5061D RR	136-174MHz IDAS radio, RR firmware installed, HM-148T included	No longer offered by Icom America.
Icom	A, B	Landmobile	F5360D 01	F5360D 01	136-174MHz, 50W, GPS, 512CH, type-C trunking	No longer offered by Icom America.
Icom	A, B	Landmobile	F5400DS 11	F5400DS 11	136-174MHz IDAS mobile with numerical display	No longer offered by Icom America.
Icom	A, B	Landmobile	F6061D 61	F6061D 61	400-470MHz IDAS mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F6061D 66	F6061D 66	450-512MHz IDAS mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F6121D 68	F6121D 68	450-512MHz IDAS mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F6122DD 12	F6122DD 12	400-470MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet	No longer offered by Icom America.
Icom	A, B	Landmobile	F6220D 22	F6220D 22	450-512MHz IDAS mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F6360D 01	F6360D 01	400-470MHz, 45W, GPS, 512CH, type-C trunking	No longer offered by Icom America.
Icom	A, B	Landmobile	F6400DS 11	F6400DS 11	380-470MHz IDAS mobile with numeric display	No longer offered by Icom America.
Icom	A, B	Landmobile	F80DS 31	F80DS 31	380-450MHz P25 radio with FIPS AES installed, no	No longer offered by Icom America.
Icom	A, B	Landmobile	F9011B 01	F9011B 01	136-174MHz P25 conventional portable, 6W, 512 CH, basic model, no display or keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9011B 21	F9011B 21	136-174MHz P25 Conventional portable, 6W, 512 CH, basic model, no display or keypad	No longer offered by Icom America.

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Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	A, B	Landmobile	F9011S 25	F9011S 25	136-174MHz P25 Conventional portable, 6W, 512 CH, display, simple keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9011T 30	F9011T 30	136-174MHz P25 Conventional portable, 6W, 512 CH, display, full DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9021B 82	F9021B 82	450-512MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9021B 91	F9021B 91	380-470MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9021S 85	F9021S 85	450-512MHz P25 Conventional, 5W, 512 CH, display, simple keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9021S 95	F9021S 95	380-470MHz P25 Conventional portable, 5W, 512 CH, display, simple keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9021T 30	F9021T 30	450-512MHz P25 Trunking portable, 5W, 512 CH, display, full DTMF keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9511S 01	F9511S 01	136-174MHz P25 conventional 50W mobile	No longer offered by Icom America.
Icom	A, B	Landmobile	F9511T 25	F9511T 25	136-174MHz P25 Conventional 50W mobile with keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9521T 25	F9521T 25	400-470MHz mobile with full keypad	No longer offered by Icom America.
Icom	A, B	Landmobile	F9521T 45	F9521T 45	400-470MHz P25 Conventional 45W mobile, full keypad	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	CY5000	CY5000	136-174MHz IDAS analog/digital repeater with power supply	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	CY6001	CY6001	400-470MHz IDAS analog/digital repeater with power supply	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	CY6002	CY6002	450-512MHz IDAS analog/digital repeater with power supply	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR5000 01 2CH KIT	FR5000 01 2CH KIT	136-174MHz 2 channel conventional system (2 repeaters, 2 external power supplies)	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR5000 01 UR KIT	FR5000 01 UR KIT	136-174MHz, 2 channel analog/digital repeater (FR5000 + URFR5000 installed)	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR5000 14	FR5000 14	136-174MHz analog/digital IDAS repeater (power supply not included)	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR5200H 51	FR5200H 51	136-174MHz 50W analog, IDAS repeater 100% duty cycle	No longer offered under Contract.
Icom	A, B	Landmobile - Systems	FR6000 01 2CH KIT	FR6000 01 2CH KIT	400-470MHz 2 channel conventional system (2 repeaters, 2 external power supplies)	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR6000 01 UR KIT	FR6000 01 UR KIT	400-470MHz, 2 channel analog/digital repeater (FR6000+URFR6000 installed)	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR6000 14	FR6000 14	400-470MHz analog/digital IDAS repeater (power supply not included)	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR6000 19	FR6000 19	450-512MHz analog/digital IDAS repeater (power supply not included)	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR6200H 51	FR6200H 51	400-470MHz 50W analog, IDAS repeater 100% duty cycle	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	FR6200H 61	FR6200H 61	450-512MHz 50W analog, IDAS repeater 100% duty cycle	No longer offered by Icom America.
Icom	A, B	Marine	GM600	GM600	VHF GMDSS fixed mount	No longer offered by Icom America.
Icom	A, B, C	Network	IP1000C 100	IP1000C 100	Manages up to 100 radios in a network	No longer offered by Icom America.
Icom	A, B, C	Network	IP100FS	IP100FS	IP based PC-dispatcher	No longer offered under Contract.
Icom	A, B, C	Network	IP100H	IP100H	IP license-free radio for wireless networks	No longer offered under Contract.
Icom	A, B	Marine	M25 GRAY	M25 GRAY	5W floating marine VHF handheld in metallic gray	No longer offered by Icom America.
Icom	A, B	Marine	M25 WHITE	M25 WHITE	5W floating marine VHF handheld in pearl white	No longer offered by Icom America.
Icom	A, B	Marine	M506 01	M506 01	Class D DSC marine VHF radio	No longer offered by Icom America.
Icom	A, B	Marine	M506 11	M506 11	Class D DSC marine VHF radio with NMEA2000	No longer offered by Icom America.
Icom	A, B	Marine	M506 21	M506 21	Class D DSC marine VHF radio with NMEA2000 and AIS	No longer offered by Icom America.
Icom	A, B	Marine	M506 31	M506 31	Class D DSC marine VHF radio with rear mic and NMEA2000	No longer offered by Icom America.
Icom	A, B	Marine	M506 41	M506 41	Class D DSC marine VHF radio with rear mic, NMEA2000 and AIS receiver	No longer offered by Icom America.
Icom	A, B	Marine	M93D	M93D	5 Watt VHF handheld with built-in GPS and Class D DSC	No longer offered by Icom America.

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ATTACHMENT 1 for 10-00000-20-00048 A008

(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	A, B	Marine	MA510TR	MA510TR	AIS transponder with GPS navigation function, and NMEA 2000 connectivity.	No longer offered by Icom America.
Icom-RF Technology	A, B	Landmobile - Systems	RFT 136-174	RFT 136-174	100W analog 136-174MHz repeater with a power supply (P25 upgradeable)	No longer offered by Icom America.
Icom-RF Technology	A, B	Landmobile - Systems	RFT 440-490	RFT 440-490	100W analog 440-490MHz repeater with a power supply (P25 upgradeable)	No longer offered by Icom America.
Icom-RF Technology	A, B	Landmobile - Systems	RFT P25 136-174	RFT P25 136-174	2-120W P25/analog 136-174MHz repeater with a power supply	No longer offered by Icom America.
Icom-RF Technology	A, B	Landmobile - Systems	RFT P25 400-430	RFT P25 400-430	100W P25/analog 400-430MHz repeater with a power supply	No longer offered by Icom America.
Icom-RF Technology	A, B	Landmobile - Systems	RFT P25 485-520	RFT P25 485-520	100W P25/analog 485-520MHz repeater with a power supply	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	URFR5000 63	URFR5000 63	136-174MHz analog/digital repeater channel module	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	URFR5300	URFR5300	136-174MHz analog/digital IDAS repeater channel module	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	URFR6000 63	URFR6000 63	400-470MHz repeater module	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	URFR6300H	URFR6300H	450-512MHz Repeater module	No longer offered by Icom America.
Icom	A, B	Landmobile - Systems	URFR6300L	URFR6300L	400-470MHz Repeater module	No longer offered by Icom America.
Icom	A, B or C	Accessories	AD100	AD100	Adapter cup to install in the BC119N or BC121N for the F50/60 & M88 radios	No longer offered by Icom America.
Icom	A, B or C	Accessories	AD110	AD110	Adapter cup to install in the BC119N or BC121N for the BP253 or BP254 batteries	No longer offered by Icom America.
Icom	A, B or C	Accessories	AD120	AD120	Adapter cup that fits into the BC197 02/03 for the BP264 NiMH battery	No longer offered by Icom America.
Icom	A, B or C	Accessories	AD123 02	AD123 02	Adapter cup for BC119N for M24	No longer offered under Contract.
Icom	A, B or C	Accessories	AD94 11	AD94 11	Adapter cup for the BC119N or BC121N for the BP209N/BP210N batteries	No longer offered by Icom America.
Icom	A, B or C	Accessories	AH4	AH4	Automatic antenna tuner (long wire/AH2B)	No longer offered by Icom America.
Icom	A, B or C	Accessories	AT130	AT130	Auto antenna tuner M710/IC-78	No longer offered under Contract.
Icom	A, B or C	Accessories	AT141	AT141	Export HC automatic antenna tuner - special order	No longer offered under Contract.
Icom-AW Enterprises	A, B or C	Accessories	AW F70 AREA 51	AW F70 AREA 51	Water repellant case with a swivel belt clip for the F70/80	No longer offered by Icom America.
Icom-AW Enterprises	A, B or C	Accessories	AW STUD/SWIVEL KIT	AW STUD/SWIVEL KIT	Metal stud that slides on like a belt clip and it's attached to a strong metal swivel belt clip	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC145SA 31	BC145SA 31	AC adapter for BC119N; 100-240V with US style plug	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC146 01	BC146 01	Drop-in trickle charger base for the F11/21/3G/4G/30G/40G series. Requires BC147 AC adapter.	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC162 01	BC162 01	Rapid charger for M34/M36. Includes BC123SA with US plug.	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC167SD	BC167SD	Wall trickle charger; 100-240V with Euro style plug	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC190 01	BC190 01	Sensing rapid charger for F50/60 radios; 100-240V with a US style plug	No longer offered under Contract.
Icom	A, B or C	Accessories	BC190 02	BC190 02	Sensing rapid charger for F50/60 radios; 100-240V with a Euro style plug	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC197 02	BC197 02	Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with US style plug	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC197 03	BC197 03	Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with Euro style plug	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC197 12	BC197 12	110-240V six unit charger for radios with the BP265 Li-Ion battery (includes AC adapter with US plug and cups installed)	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC197 13	BC197 13	220V six unit charger for radios with the BP265 Li-Ion battery (includes AC adapter and cups installed)	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC197 22	BC197 22	Six unit charger for radios with the BP232N/H Li-Ion battery (includes AC adapter and cups installed); 100-240V with US style plug	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC197 32	BC197 32	Six unit charger for radios with the BP245N Li-Ion battery (includes AC adapter and cups installed); 100-240V with US style	No longer offered by Icom America.

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ATTACHMENT 1 for 10-00000-20-00048 A008

(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	A, B or C	Accessories	BC197 37	BC197 37	6-Unit Charger Kit BC197 + BC157S + AD128 x 6 for F50/F60/M88	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC199SE 13	BC199SE 13	Wall charger for the M24; 100-240V with a Euro style plug	No longer offered under Contract.
Icom	A, B or C	Accessories	BC202IP2	BC202IP2	Rapid charger (includes BC-123SA AC adapter with US plug)	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC211	BC211	Rapid rate 6-unit charger - IP100H	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC211E	BC211E	Rapid rate 6-unit charger for BP271/BP272 with European plug	No longer offered by Icom America.
Icom	A, B or C	Accessories	BC217SA	BC217SA	USB charger; 100-240V with a US style plug	No longer offered under Contract.
Icom	A, B or C	Accessories	BC218	BC218	Car charger with bluetooth (requires CP22 or CP23L)	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP224	BP224	7.2V 750mAh NiCd battery - GM1600/M32/M2A/M90	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP226	BP226	Battery case holds 5 AA alkaline batteries for the F50/F60 & M88	No longer offered under Contract.
Icom	A, B or C	Accessories	BP237	BP237	Battery case that holds 6 AA alkaline batteries	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP240	BP240	Battery case that holds 6 AAA alkaline batteries (1W output	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP261	BP261	Battery case that holds 6 AA alkaline batteries	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP266	BP266	Li-ion 1500mAh battery for the M24	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP275	BP275	7.4V 1500mAh Li-ion battery for M92D	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP283	BP283	Li-ion 7.4V 2010mAh (typical capacity), 1910mAh (minimum value)	No longer offered by Icom America.
Icom	A, B or C	Accessories	BP290	BP290	2010mAh li-ion battery	No longer offered by Icom America.
Icom-Laird Technologies	A, B or C	Accessories	CEN EXD 400 SMI	CEN EXD 400 SMI	400-420MHz stubby antenna for the F60/V portable radios	No longer offered by Icom America.
Icom-Laird Technologies	A, B or C	Accessories	CEN EXD 450 SMI	CEN EXD 450 SMI	450-470MHz stubby antenna for F60/V portable radios	No longer offered by Icom America.
Icom-Laird Technologies	A, B or C	Accessories	CEN EXS 150 SMI	CEN EXS 150 SMI	150-160MHz stubby antenna for F50/V & M88 handheld radios	No longer offered by Icom America.
Icom	A, B or C	Accessories	CP22	CP22	Cigarette lighter cable wtih DC-DC converter for use with the BC179 for the A14/S. 12-24V DC input available.	No longer offered by Icom America.
Icom	A, B or C	Accessories	CP24	CP24	Cigarette lighter cable that charges the charger in a vehicle	No longer offered by Icom America.
Icom	A, B or C	Accessories	CS2300H	CS2300H	Cloning software for 2300H	No longer offered under Contract.
Icom	A, B or C	Accessories	CS7100	CS7100	Programming software for 7100	No longer offered under Contract.
Icom	A, B or C	Accessories	CS9100	CS9100	Cloning software for 9100	No longer offered under Contract.
Icom	A, B or C	Accessories	CSA120	CSA120	Programming software A120	No longer offered under Contract.
Icom	A, B or C	Accessories	CSA14	CSA14	Programming software for the A14/A14S	No longer offered under Contract.
Icom	A, B or C	Accessories	CSA220	CSA220	Programming software A220	No longer offered under Contract.
Icom	A, B or C	Accessories	CSA24	CSA24	A24 Cloning Software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSA25	CSA25	A25 programming software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF11	CSF11	F11/F21 Program Sftwre	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF14	CSF14	F14/F24 Program Sftwre w/ MDC	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF2000	CSF2000	Programming software for the F1000/2000 series	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF2100D	CSF2100D	Programming software for the F1100D/2100D	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF3001	CSF3001	F3001/F4001 programming software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF3011	CSF3011	F3011/4011 software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF3021/F5021/F5011	CSF3021/F5021/F5011	F3021/5021/5011 series programming software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF3101D/F5121D	CSF3101D/F5121D	F3101D/F5121D series programming software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF3161/F5061	CSF3161/F5061	Software to program the F3161/4161 & F5061/6061 radios	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF3210D	CSF3210D	Programming software for F3210D/4210D, F3230D/4230D & F5220D/6220D	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF3360D/F5360D	CSF3360D/F5360D	Programming software for the F3360D & F5360D series	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSF3400D	CSF3400D	Programming software for the F3400D/F5400D series	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF5122DD	CSF5122DD	F5122DD/6122DD programming software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSF52D	CSF52D	F52D/F62D programming software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF70/F1700	CSF70/F1700	Cloning Softwre F70/F80/F1721/F1821/F2721/F282	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF7510	CSF7510	Programming software for the F7010 & F7510 P25 radios	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF8101	CSF8101	Programming software. Use a generic USB "A" to "B" cable to program radio.	No longer offered under Contract.
Icom	A, B or C	Accessories	CSF9010/F9510	CSF9010/F9510	F9011/9511 programming software	No longer offered under Contract.

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Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	A, B or C	Accessories	CSFR5000	CSFR5000	FR5000/6000 programming software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSFR9010	CSFR9010	Programming software for the FR9010/9020	No longer offered under Contract.
Icom	A, B or C	Accessories	CSGM1600	CSGM1600	GM1600 programming software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSIP501H	CSIP501H	IP501H programming software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSKLD2	CSKLD2	Encryption key loader software for F3400/F5400 series	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM24	CSM24	M24 programming software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM25	CSM25	M25 programming software (requires OPC478UC+OPC1655)	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM330	CSM330	M330 programming software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM400BB	CSM400BB	M400BB programming software. Requires OPC-478UC + OPC-980 cables.	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM506	CSM506	M506 programming software. Requires OPC-478UC + OPC-980 cables.	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM604A	CSM604A	M604A programming software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM605	CSM605	Programming software for the M605. Includes MMSI reset dongle. Requires OPC2382 + OPC478UC for programming.	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM72	CSM72	M72 Programming Software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM73	CSM73	Programming software for the M73	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM802	CSM802	M802 Program Software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM85	CSM85	M85 programming software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSM92D/M424	CSM92D/M424	Programming software for M92D & M424	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSOTPM1	CSOTPM1	Over-the-air programming (OTAP) manager software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSOTPM2	CSOTPM2	P25 over-the-air programming (OTAP) manager software; support only conventional mode	No longer offered under Contract.
Icom	A, B or C	Accessories	CSR30	CSR30	Programming software for R30	No longer offered under Contract.
Icom	A, B or C	Accessories	CSR6	CSR6	Programming software fo R6	No longer offered under Contract.
Icom	A, B or C	Accessories	CSR8600	CSR8600	R8600 programming software	No longer offered under Contract.
Icom	A, B or C	Accessories	CSRMK4	CSRMK4	Programming software for the RMK4	No longer offered under Contract.
Icom	A, B or C	Accessories	CST70	CST70	T70A software	No longer offered by Icom America.
Icom	A, B or C	Accessories	CSV80	CSV80	V80 software	No longer offered by Icom America.
Icom	A, B or C	Accessories	EM80	EM80	9-pin full size speaker mic for F30G series. IS approved to work with F30G IS radios.	No longer offered under Contract.
Icom	A, B or C	Accessories	EX2785J03	EX2785J03	AES activation upgrade	No longer offered under Contract.
Icom	A, B or C	Accessories	F121 MMB	F121 MMB	Mounting bracket F121/F221 F5011/F5021 series	No longer offered by Icom America.
Icom	A, B or C	Accessories	F5061 IGN SENSE CABLI	F5061 IGN SENSE CABLI	96" cable with 3A fuse	No longer offered by Icom America.
Icom	A, B or C	Accessories	FAS63VS	FAS63VS	160-174MHz stubby antenna for F50/V (green ring)	No longer offered by Icom America.
Icom	A, B or C	Accessories	FAS81VS	FAS81VS	136-150MHz stubby antenna for F3400	No longer offered by Icom America.
Icom	A, B or C	Accessories	FAS83VS	FAS83VS	160-174MHz stubby antenna for F3400	No longer offered under Contract.
Icom	A, B or C	Accessories	HM126B	HM126B	Standard black front mount mic for M504	No longer offered under Contract.
Icom	A, B or C	Accessories	HM128	HM128	Earphone-microphone with 2-pin straight connector	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM128L	HM128L	Earphone/mic with 2-pin right angle connector	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM131	HM131	Speaker/microphone with earphone jack and clip (straight 2-pin, both stereo plug)	No longer offered under Contract.
Icom	A, B or C	Accessories	HM131SC	HM131SC	Lightweight speaker microphone with earphone jack (9-pin)	No longer offered under Contract.
Icom	A, B or C	Accessories	HM152T	HM152T	DTMF modular microphone for LM mobile radios	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM153LA	HM153LA	Covert durable microphone with earphone combination (right angle 2-pin screw down connector)	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM159SC LG	HM159SC LG	Large speaker microphone with earphone jack and metal alligator clip (9-pin, stereo mic/mono speaker)	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM164B	HM164B	Standard black hand mic M200/M304/M412	No longer offered under Contract.
Icom	A, B or C	Accessories	HM180	HM180	Microphone for M710/M700PRO	No longer offered under Contract.
Icom	A, B or C	Accessories	HM207S	HM207S	DTMF standard mic ID4100	No longer offered under Contract.
Icom	A, B or C	Accessories	HM221	HM221	Microphone (IP55) for the F5400 series	No longer offered by Icom America.

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Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	A, B or C	Accessories	HM221T	HM221T	Microphone with DTMF keypad (IP55) for the F5400 series	No longer offered by Icom America.
Icom	A, B or C	Accessories	HM75LS	HM75LS	Remote control speaker microphone with transmit indicator and earphone jack (right angle 2-pin, both stereo plug)	No longer offered by Icom America.
Icom-ASAP Metal Fabricators	A, B or C	Accessories	IA-BC171	IA-BC171	Heavy duty vehicular charger for the F3161/F4161 series	No longer offered by Icom America.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BC-RHADPTR	IAS BC-RHADPTR	100-240V charger adapter for use with the IAS OPC-RHUSB	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BC-RHCHG1	IAS BC-RHCHG1	100-240V single unit charger for RedHawk mic	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BC-RHCHG12	IAS BC-RHCHG12	100-240V 12 unit charger for the RedHawk mics	No longer offered by Icom America.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BP-RHBATT1	IAS BP-RHBATT1	3.8V 1200mAh battery for RedHawk mic	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS CP-RHLP	IAS CP-RHLP	12-24V cigarette lighter plug requiring 2 USB cables	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS CS-RHSW	IAS CS-RHSW	Utility software to upload stored tracks, optional PC programming, online demos. One per customer needed.	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHI14	IAS OPC-RHI14	RedHawk 14-pin cable connects GPS mic to radio (works in analog, P25 digital and IDAS)	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHI1D	IAS OPC-RHI1D	RedHawk cable connects GPS mic to P25 mobile radios (works in both analog and P25 digital). May require AFO mod on radio.	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHI9	IAS OPC-RHI9	RedHawk 9-pin cable connects GPS mic to radio (works in analog only)	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHUSB	IAS OPC-RHUSB	USB cable to connect mic with PC or charger adapter. One comes with each microphone.	No longer offered under Contract.
Icom-Kirmuss & Associates	A, B or C	Accessories	IAS REDHAWK	IAS REDHAWK	Speaker microhpone with GPS receiver. LCD display shows basic orientation of all members within a group. Battery & USB cable included. Cable that hooks from microphone to radio is required.	No longer offered under Contract.
Icom-Telewave	A, B or C	Accessories	IASDUP1012	IASDUP1012	144-174MHz 6 cavity, 350W duplexer, 400kHz TX-RX separation; 32" tall	No longer offered by Icom America.
Icom-RF Technology	A, B or C	Accessories	IASE2PA506	IASE2PA506	440-470MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply	No longer offered by Icom America.
Icom-RF Technology	A, B or C	Accessories	IASE2PA507	IASE2PA507	470-490MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply	No longer offered by Icom America.
Icom-Innovative Circuit Technology	A, B or C	Accessories	IASIV1300	IASIV1300	Site inverter 300W 12/24VDC; 1RU 19” rack mountable	No longer offered by Icom America.
Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASMNT1005	IASMNT1005	Internal universal accessory mounting plate - use to mount duplexers/pre-selectors into FR5000/FR6000	No longer offered under Contract.
Icom-Walker Component Group	A, B or C	Accessories	IASMNT1063	IASMNT1063	63x19 welded steel 2-post rack; 63U, 1,500lb weight capacity	No longer offered by Icom America.
Icom-Innovative Circuit Technology	A, B or C	Accessories	IASMNT1100	IASMNT1100	20A power supply rackmount kit; holds 1 or 2 power supplies	No longer offered by Icom America.
Icom-Crescend Technologies	A, B or C	Accessories	IASPA510	IASPA510	144-154MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable	No longer offered by Icom America.
Icom-Crescend Technologies	A, B or C	Accessories	IASPA520	IASPA520	152-162MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable	No longer offered by Icom America.
Icom-FIPLEX	A, B or C	Accessories	IASPR1010	IASPR1010	400-440MHz 4 cavity pre-selector (assembly kit required with FR6000)	No longer offered by Icom America.
Icom-FIPLEX	A, B or C	Accessories	IASPR1011	IASPR1011	440-520MHz 4 cavity pre-selector (assembly kit required with FR6000)	No longer offered by Icom America.
Icom-Innovative Circuit Technology	A, B or C	Accessories	ICT CS120-20A/IC06	ICT CS120-20A/IC06	110V power supply & cabinet for control station use on P25 radios	No longer offered by Icom America.
Icom-Innovative Circuit Technology	A, B or C	Accessories	ICT CS120-20AG/IC09	ICT CS120-20AG/IC09	110V power supply and cabinet for control station use for F5061/6061	No longer offered under Contract.
Icom-Innovative Circuit Technology	A, B or C	Accessories	ICT CS120-30A/IC08	ICT CS120-30A/IC08	110V power supply and cabinet for control station use for	No longer offered under Contract.
Icom-Innovative Circuit Technology	A, B or C	Accessories	ICT IC04 220V	ICT IC04 220V	220V power supply and cabinet for control station use for F5011/5021	No longer offered by Icom America.
Icom-Innovative Circuit Technology	A, B or C	Accessories	ICT IC06 220V	ICT IC06 220V	220V power supply & cabinet for control station use on P25 radios	No longer offered under Contract.
Icom-Innovative Circuit Technology	A, B or C	Accessories	ICT IC09 220V	ICT IC09 220V	220V power supply and cabinet for control station use for F5061/6061	No longer offered by Icom America.
Icom-Innovative Circuit Technology	A, B or C	Accessories	ICT ICO11 220V	ICT ICO11 220V	220V power supply and cabinet for control station use for A120	No longer offered under Contract.

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Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom-Innovative Circuit Technology	A, B or C	Accessories	IAPS12E	IAPS12E	Power supply with cover for control station (220VAC; 12A) for low and mid power only	No longer offered under Contract.
Icom	A, B or C	Accessories	IUK2CMA	IUK2CMA	Dual COMMANDMIC adapter	No longer offered by Icom America.
Icom-Kirmuss & Associates	A, B or C	Accessories	KA KVL125	KA KVL125	KVL unit powered by 9-volt battery	No longer offered by Icom America.
Icom-Laird Technologies	A, B or C	Accessories	LAIRD EXH 160 MXI	LAIRD EXH 160 MXI	155-160MHz antenna	No longer offered by Icom America.
Icom	A, B or C	Accessories	LC159	LC159	Leather carrying case for the A6/A24	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF1034SW	LCF1034SW	Leather case with swivel belt loop and D-ring; no display cutout for the F3400D	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF14 SWIVEL	LCF14 SWIVEL	Leather carrying case with a swivel F14/24 & F3011/4011 radios	No longer offered by Icom America.
Icom-Bee Electronics	A, B or C	Accessories	LCF21 CLIP	LCF21 CLIP	Leather carrying case with a clip F11/21 radios	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF3021S SWIVEL	LCF3021S SWIVEL	Leather carrying case with a metal swivel clip and cutout for the display	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF3061S SWIVEL	LCF3061S SWIVEL	Leather case for the F3161/4161 with a swivel clip	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF3061T SWIVEL	LCF3061T SWIVEL	Leather case for the F3161/4161 with a full keypad cutout with a swivel belt clip	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF3261T SWIVEL	LCF3261T SWIVEL	Leather carrying case with a swivel clip and cutout for the DTMF keypad for F3261 series	No longer offered by Icom America.
Icom-Bee Electronics	A, B or C	Accessories	LCF70 CLIP	LCF70 CLIP	Leather case with a metal clip and DTMF keypad cutout for the F70/80 series radios.	No longer offered by Icom America.
Icom-Bee Electronics	A, B or C	Accessories	LCF70S LOOP	LCF70S LOOP	Leather case with a belt loop for the F70/80 series radios. Case is not IS approved with any of our IS radios.	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF9011S SWIVEL	LCF9011S SWIVEL	Leather carrying case with a swivel clip for the F9011/9021 radios without a full keypad	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	LCF9011T SWIVEL	LCF9011T SWIVEL	Leather carrying case with a swivel clip for the F9011T/9021T radios with a full keypad cutout	No longer offered by Icom America.
Icom	A, B or C	Accessories	M422 MMB	M422 MMB	Black mounting bracket for M412/M422	No longer offered under Contract.
Icom	A, B or C	Accessories	M422SW MMB	M422SW MMB	Mounting bracket super white M412/M422	No longer offered under Contract.
Icom	A, B or C	Accessories	M504B MMB	M504B MMB	Black mounting bracket for M504/M502	No longer offered under Contract.
Icom	A, B or C	Accessories	M504G MMB	M504G MMB	Gray mounting bracket for M504/M502	No longer offered under Contract.
Icom	A, B or C	Accessories	M802 CHEA	M802 CHEA	An adaptor that allows 2 control cables to be hooked together for long distance between the head and the radio	No longer offered under Contract.
Icom-ASAP Metal Fabricators	A, B or C	Accessories	MB VP3	MB VP3	Rack mounting shelf for VEPG3/IP1000C	No longer offered by Icom America.
Icom	A, B or C	Accessories	MB28H	MB28H	Universal mounting bracket for small Amateur mobiles. Radio Width 141mm (5.5”) screw spacing 50mm (2.0”) One radio mounting hole fixed, one adjustable. 27/28/228H/229H/2350H/2710H/2720H/2200H/207H/208H	No longer offered by Icom America.
Icom	A, B or C	Accessories	MB69	MB69	Flush mount kit for mounting controller or speaker to a panel M200/M412/M302/M402/M45/M304/M422	No longer offered under Contract.
Icom	A, B or C	Accessories	MB74N	MB74N	Alligator Clip for BP209 & BP210 (non N version batteries)	No longer offered by Icom America.
Icom	A, B or C	Accessories	MB92	MB92	Dust cover M304/402 series	No longer offered under Contract.
Icom	A, B or C	Accessories	MB94EX	MB94EX	Blue alligator belt clip for F3201DEX/4201DEX	No longer offered by Icom America.
Icom	A, B or C	Accessories	MB99A	MB99A	Wall mounting bracket VEPG3/IP1000C	No longer offered by Icom America.
Icom	A, B or C	Accessories	MN100	MN100	Antenna matcher. Matches the transceiver to a dipole antenna. Covers all HF bands from 1.5 to 30MHz. Two 8m antenna wires come standard.	No longer offered by Icom America.
Icom	A, B or C	Accessories	MN100L	MN100L	Antenna matcher. Matches the transceiver to a long wire antenna. Covers all HF bands from 1.5 to 30mhz. One 15m antenna comes standard.	No longer offered by Icom America.
Icom-PC-TEL Inc.	A, B or C	Accessories	MOUNT 2	MOUNT 2	Trunk Lid Mount/HD, BRKT, 45 DEG CBL, 58A/U PL259	No longer offered by Icom America.
Icom	A, B or C	Accessories	MXG5000S	MXG5000S	GPS receiver	No longer offered under Contract.
Icom-A.W. Enterprises	A, B or C	Accessories	NC100H	NC100H	Nylon case with a clip for the IP100H/IP501H	No longer offered by Icom America.

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Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom-A.W. Enterprises	A, B or C	Accessories	NCF1034C	NCF1034C	Nylon case with metal clip without display cutout for the F3400D	No longer offered by Icom America.
Icom-Bee Electronics	A, B or C	Accessories	NCF21 LOOP	NCF21 LOOP	Nylon carrying case with a loop F11/21 radios	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	NCF3021S CLIP	NCF3021S CLIP	Nylon carrying case with a clip and cutout for the display	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	NCF3061S LOOP	NCF3061S LOOP	Nylon case with a loop for the F3161S/4161S radios without a DTMF cutout	No longer offered by Icom America.
Icom-Bee Electronics	A, B or C	Accessories	NCF3061T LOOP	NCF3061T LOOP	Nylon carrying case with a loop for the F3161T/4161T radios with a full keypad	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	NCF30G LOOP	NCF30G LOOP	Nylon carrying case with a loop for the F30G/40G & M36 radios	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	NCF3261S CLIP	NCF3261S CLIP	Nylon carrying case with a clip and cutout for the display for F3261 series	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	NCF3261T CLIP	NCF3261T CLIP	Nylon carrying case with a clip and cutout for the DTMF keypad for F3261 series	No longer offered by Icom America.
Icom-A.W. Enterprises	A, B or C	Accessories	NCF9011T CLIP	NCF9011T CLIP	Nylon carrying case with a clip for the F9011T/9021T radios with a full keypad	No longer offered under Contract.
Icom-Holsterguydotcom	A, B or C	Accessories	NCP1	NCP1	Nylon chest pack	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC1122U	OPC1122U	PC to mobile radio programming cloning cable with USB	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC1655	OPC1655	Cloning cable adapter for M25/M36/M93D	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC1862	OPC1862	USB programming cloning cable for radios with 14-pin connector	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC2091	OPC2091	Cloning cable adapter for M24	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC2273	OPC2273	5m audio connection cable between the VEPG3 and the M604A (Waterproof 8-pin connector).	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC2338	OPC2338	14-pin programming cable plus transparent data transfer	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC2344	OPC2344	Modular connector programming cable plus Type-C NXDN transparent data transfer for F5360D/4360D	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC2363	OPC2363	10-pin DIM programming cable	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC2383	OPC2383	32.8ft connection cable for RC-M600	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC478UC	OPC478UC	USB programming cable (2-pin connectors handhelds)	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC510	OPC510	AC power cable for the 7800/7700	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC566	OPC566	Cable to connect the AT130 to the M710 (30 ft.)	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC568	OPC568	M710/M700PRO Power Cord	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC592	OPC592	Programming cloning cable for PC to radio (must use with OPC-478/UC)	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC608	OPC608	8m/26.2ft separation cable for remote mounting kits	No longer offered by Icom America.
Icom	A, B or C	Accessories	OPC647	OPC647	Microphone extension cable 8.2ft	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC656	OPC656	DC power cable for gang charger	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC891A	OPC891A	M504/M422 power cord	No longer offered under Contract.
Icom-Midland Radio	A, B or C	Accessories	OPC-9000	OPC-9000	Programming cable for the FR9010/9020 repeaters	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC922	OPC922	Cloning cable adapter for M72/M73/M92D	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC966U	OPC966U	USB programming cloning cable for radios with 9-pin connector	No longer offered under Contract.
Icom	A, B or C	Accessories	OPC980	OPC980	Cloning cable adapter for M424/M504/M604	No longer offered under Contract.
Icom-Otto Engineering	A, B or C	Accessories	OTTO V110822	OTTO V110822	2-Wire palm mic kit (earphone cable and mic/ptt cable) with 9-pin connector	No longer offered by Icom America.
Icom-Otto Engineering	A, B or C	Accessories	OTTO V1T12CD137	OTTO V1T12CD137	Throat Mic Sys w/tube ear piece and body PTT with 9 pin connector for F30G/40G	No longer offered by Icom America.
Icom-Otto Engineering	A, B or C	Accessories	OTTO V410399	OTTO V410399	Skull Mic System w/earcup and 80mm body PTT for F30G/40G and M88	No longer offered by Icom America.
Icom-Otto Engineering	A, B or C	Accessories	OTTO V410514	OTTO V410514	Lightweight single speaker w/in-line ptt, padded headband (9-pin connector)	No longer offered by Icom America.
Icom-Otto Engineering	A, B or C	Accessories	OTTO V4EX2CC5	OTTO V4EX2CC5	Explorer lightweight headset with flexible earloop w/boom mic (2-pin right angle connector)	No longer offered by Icom America.
Icom-Pilot Communications	A, B or C	Accessories	PA OPC499	PA OPC499	Headset adapter	No longer offered by Icom America.

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(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	APC	Item	Short Description	Comments
Icom	A, B or C	Accessories	PS310 01	PS310 01	24V DC-DC converter	No longer offered under Contract.
Icom	A, B or C	Accessories	PS310 02	PS310 02	12V DC-DC converter	No longer offered under Contract.
Icom-Powerwerx	A, B or C	Accessories	PW LF-1	PW LF-1	Noise filter to use with the F5061D with the UT-IA100 already installed.	No longer offered under Contract.
Icom	A, B or C	Accessories	RSAP3	RSAP3	Access point management software	No longer offered by Icom America.
Icom	A, B or C	Accessories	RS-BA1 V2	RS-BA1 V2	IP remote control software for amateur radios	No longer offered under Contract.
Icom	A, B or C	Accessories	RSR8500	RSR8500	Remote control software R8500	No longer offered by Icom America.
Icom	A, B or C	Accessories	RSR8600	RSR8600	Remote control software	No longer offered by Icom America.
Icom	A, B or C	Accessories	SP23	SP23	External speaker with 4 audio filters; headphone jack (5W)	No longer offered by Icom America.
Icom	A, B or C	Accessories	SP34	SP34	Base station high quality speaker with internal audio filters	No longer offered by Icom America.
Icom-W & W Manufacturing	A, B or C	Accessories	SPRING CLIP L	SPRING CLIP L	Long spring clip insert length 3.5 inches	No longer offered by Icom America.
Icom	A, B or C	Accessories	UCFR5000 01	UCFR5000 01	Trunking/Network controller board (1 per repeater)	No longer offered under Contract.
Icom	A, B or C	Accessories	UT109 02	UT109 02	Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.	No longer offered by Icom America.
Icom	A, B or C	Accessories	UT109R 21	UT109R 21	Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.	No longer offered by Icom America.
Icom	A, B or C	Accessories	UT110 02	UT110 02	Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available.	No longer offered by Icom America.
Icom	A, B or C	Accessories	UT110R 21	UT110R 21	Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available. Works only in analog mode.	No longer offered by Icom America.
Icom	A, B or C	Accessories	UT128	UT128	DES encryption for F9011/F9511 radios	No longer offered by Icom America.
Icom-Schippers & Crew	A, B or C	Accessories	UT-IA100	UT-IA100	Audio amp board for F5061D with RR firmware installed (factory install ONLY; install included in price)	No longer offered by Icom America.
Icom	A, B or C	Accessories	UX231	UX231	AIS receive board for M506	No longer offered by Icom America.
Icom	A, B or C	Accessories	VS1MC	VS1MC	VOX/PTT case with 14-pin connector. Must use with HS94/HS95/HS97.	No longer offered by Icom America.
Icom	A, B or C	Accessories	VS1SC	VS1SC	VOX/PTT case with 9-pin connector. Must use with HS94/HS95/HS97.	No longer offered by Icom America.
Icom	A, B or C	Accessories	VS4MC	VS4MC	Cable with heavy duty PTT swith with 14-pin connector. Use with HS94/HS95/HS97.	No longer offered by Icom America.

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(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	Old Item Code	Replacement Item Code	Short Description	Comments
Icom	B	Amateur	2730A 05	2730A 35	VHF/UHF dual band transceiver	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	B	Amateur	7100 02	7100 22 US	HF/6m/2m/70cm mobile transceiver	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	B	Amateur	718 62	718 72 USA	100W HF transceiver with AF DSP	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	B	Amateur	7610	7610 22	100W HF/50MHz amateur radio base station	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	B	Amateur	ID5100A DELUXE	ID5100AD 15 USA	Dual band, 2m/70cm (144-148/420-450MHz), D-Star mobile radio with MB-A2 remote mounting bracket included	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	B	Amateur	R6 SPORT	R6 SPORT 86 USA	Scanning receiver. Blocked version for consumer purchase. No supplied battery or charger. Requires 2 AA batteries.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Avionics	A120	A120 24 USA	Airband mobile with 200 channels with open VFO, 8.33/25kHz	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Avionics	A120B	A120B 24 USA	A120 with 120V power supply and cabinet for base station	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Avionics	A16	A16 41 USA	Communications only avionics handheld with full keypad	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Avionics	A16B	A16B 51 USA	Communications only avionics handheld with Bluetooth and full keypad	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Avionics	A25C	A25C 86 USA	Communications only aviation handheld 6W with li-ion battery and rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Avionics	A25N	A25N 76 USA	Communications plus navigation aviation handheld 6W	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F1000 RC	F1000 82 USA	136-174MHz,16 CH, no display, analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F1000S RC	F1000S 83 USA	136-174MHz, 128 CH, LCD, 4-key analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F1000T RC	F1000T 84 USA	136-174MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F1100D	F1100D 53 USA	136-174MHz IDAS portable with 16 channels, no display, includes rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F1100DS	F1100DS 63 USA	136-174MHz IDAS portable with 128 channels, display with limited keypad, includes rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F1100DT	F1100DT 73 USA	136-174MHz IDAS portable with 128 channels, display, full DTMF keypad, includes rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.

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ATTACHMENT 1 for 10-00000-20-00048 A008

(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	Old Item Code	Replacement Item Code	Short Description	Comments
Icom	A, B	Landmobile	F2000L RC	F2000 82 USA	400-470MHz, 16 CH, no display, analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2000H RC	F2000 88 USA	450-512MHz, 16 CH, no display, analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2000SL RC	F2000S 83 USA	400-470MHz, 128 CH, LCD, 4-key analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2000SH RC	F2000S 89 USA	450-512MHz, 128 CH, LCD, 4-key analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2000TL RC	F2000T 84 USA	400-470MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2000TH RC	F2000T 90 USA	450-512MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2100DL RC	F2100D 63 USA	400-470MHz IDAS portable (5W) with 16 channels + rapid charger and no display	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2100DH RC	F2100D 66 USA	450-512MHz IDAS portable with 16 channels and no display, includes rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2100DS 26	F2100DS 76 USA	450-512MHz IDAS portable with 128 channels, display and limited keypad, includes rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2100DSL RC	F2100DS 73 USA	400-470MHz IDAS portable with 128 channels, display, limited keypad and rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2100DT 31	F2100DT 83 USA	400-470MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F2100DT 36	F2100DT 86 USA	450-512MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F3001 03 RC	F3001 51 RC USA	136-174MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F3230DS 13	F3230DS 20 USA	136-174MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F3400DS 11	F3400DS 51 USA	136-174MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F3400DT 01	F3400DT 41 USA	136-174MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F4001 03 RC	F4001 71 RC	400-470MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F4001 43 RC	F4001 81 RC	450-512MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.

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ATTACHMENT 1 for 10-00000-20-00048 A008

(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	Old Item Code	Replacement Item Code	Short Description	Comments
Icom	A, B	Landmobile	F4230DS 13	F4230DS 20 USA	400-470MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F4230DS 32	F4230DS 34 USA	450-512MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F4400DS 11	F4400DS 81 USA	380-470MHz IDAS portable with 1024 channels, and a color display. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F4400DS 41	F4400DS 43 USA	450-512MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F4400DT 01	F4400DT 71 USA	380-470MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F4400DT 31	F4400DT 33 USA	450-512MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F5011 51	F5011 66 USA	136-174MHz mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F5021 51	F5021 66 USA	136-174MHz mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F5220D	F5220D 16 USA	136-174MHz IDAS mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F52D	F52D 17 USA	136-174MHz compact, IDAS, waterproof portable with 512 channels. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F52DUL	F52DUL 12 USA	136-174MHz intrinsically safe, IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F5400D 01	F5400D 31 USA	136-174MHz IDAS mobile with color display	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6011 51	F6011 66 USA	400-470MHz mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6011 52	F6011 67 USA	450-512MHz mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6021 51	F6021 56 USA	400-470MHz mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6021 52	F6021 57 USA	450-512MHz mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6121D 67	F6121D 76 USA	400-470MHz IDAS mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6220D 11	F6220D 16 USA	400-470MHz IDAS mobile	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.

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ATTACHMENT 1 for 10-00000-20-00048 A008
(AF) Icom America Inc.

Manufacturer	Product Category	Product Group	Old Item Code	Replacement Item Code	Short Description	Comments
Icom	A, B	Landmobile	F62D 11	F62D 17 USA	400-470MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F62D 21	F62D 27 USA	450-512MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F62DUL 11	F62DUL 12 USA	400-470MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F62DUL 21	F62DUL 22 USA	450-512MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6400D 01	F6400D 56 USA	380-470MHz IDAS mobile with color display, no Bluetooth	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F6400D 21	F6400D 71 USA	450-512MHz IDAS mobile with color display	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7010S	F7010S 13 USA	136-174MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7010T	F7010T 23 USA	136-174MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7020S 11	F7020S 51 USA	380-470MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7020S 31	F7020S 71 USA	450-512MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7040S	F7040S 31 USA	7/800MHz P25 conventional portable with partial keypad.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7510	F7510 13 USA	136-174MHz P25 conventional mobile with color display	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile	F7520 21	F7520 23 USA	450-512MHz P25 conventional mobile with color display	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile - Systems	FR5300	FR5300 21 USA	136-174 MHz analog/digital, 50W, IDAS Simulcast repeater	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile - Systems	FR6300H	FR6300 35 USA	450-512MHz analog/digital, 50W, IDAS repeater	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Landmobile - Systems	FR6300L	FR6300 41 USA	400-470MHz analog/digital, 50W, IDAS repeater	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	GM1600	GM1600SC 71 USA	GMDSS VHF handheld for survival crafts; radio plus BP-234 lithium battery	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	GM1600 21K	GM1600DU 71 USA	GMDSS VHF handheld for survival crafts; includes li-ion battery/charger plus the BP-234 battery. Surface shipping only.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.

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Manufacturer	Product Category	Product Group	Old Item Code	Replacement Item Code	Short Description	Comments
Icom	A, B	Marine	M25 BLUE	M25 BLUE 51 USA	5W floating marine VHF handheld in marine blue	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M330 11	M330 BLACK	Black compact VHF fixed mount	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M330 21	M330 WHITE	Super white compact VHF fixed mount	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M330G 31	M330G BLACK	Black compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M330G 41	M330G WHITE	Super white compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M37	M37 31 USA	6W VHF floating handheld	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M424G 22	M424G WHITE	Super white VHF fixed mount	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M605 11	M605 31 USA	VHF fixed mount with color display and rear mic connector	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M605 21	M605 41 USA	VHF fixed mount with AIS, color display, and rear mic connector	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M73	M73 61 USA	6W IPX8 submersible handheld	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M73 PLUS	M73 PLUS 71 USA	6W IPX8 submersible handheld with built-in active noise cancelling, bass boost function, and voice recording	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M85	M85 21 USA	Marine VHF 5W handheld; 100 land mobile programmable channels (2W)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	M85UL	M85UL 31 USA	Intrinsically safe marine 5W VHF handheld; 100 land mobile programmable channels (2W)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B	Marine	MR1010R2	MR1010R2 23	Marine radar, 4kW, color LCD - US version	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B, C	Network	SAT100	SAT100 13 EXP	Satellite PTT handheld with Bluetooth®	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	BP282	BP282N	1500mAh Li-ion battery for the M25	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	BP292IS	BP292UL	2010mAh li-ion intrinsically safe battery	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	CP12L	CP12L 21	Cigarette lighter cable with noise filter and right-angle connector. For direct use on the ID-52A.	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.

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Manufacturer	Product Category	Product Group	Old Item Code	Replacement Item Code	Short Description	Comments
Icom	A, B or C	Accessories	HM135	HM135N	Hand microphone; water resistant, remote function for M802	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	HM184IS	HM184UL	14-pin intrinsically safe approved waterproof speaker mic (no accessory jack)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	HM195B	HM195B 41 EXP	CommandMic IV with yellow backlit LCD in black	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	HM195GB	HM195GB 61 EXP	CommandMic IV with white backlit LCD in black	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	HM195GW	HM195GW 62 EXP	CommandMic IV with white backlit LCD in super white	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	HM195SW	HM195SW 42 EXP	Command Mic IV with yellow backlit LCD in super white	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom	A, B or C	Accessories	HM222	HM222H	IP68 waterproof speaker microphone w/3.5mm accessory jack (14-pin connector)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.
Icom-Innovative Circuit Technolog	A, B or C	Accessories	ICT CS120-20AG/IC04	IAPS04	110V power supply and cabinet for control station use for F5011/5021/F5121/F5220	Due to changes in the supply chain, applied updated the part number. The new part maintains the same features, functions and
Icom-Innovative Circuit Technolog	A, B or C	Accessories	ICT ICO11	IAPS11	120V power supply and cover for base station use on the A120	Due to changes in the supply chain, applied updated the part number. The new part maintains the same features, functions and
Icom	A, B or C	Accessories	ISL-P25AES	ISL-P25AES/ARC4	License enables AES and ARC4 in P25 radios (requires UT134 or UT125 FIPS-2)	Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits.

Certificate Of Completion

Envelope Id: B351B274289745318DA6F67FDB5D3E39 Status: Completed

Subject: 10-00000-20-00048 A008 Communication, Radio Equipment, Parts, Accessories and Related Services

Source Envelope:

Document Pages: 20 Signatures: 1 Envelope Originator:

Certificate Pages: 5 Initials: 2 Yuliastuti Wulandari

AutoNav: Enabled 1100 S Saint Francis Dr

EnvelopeId Stamping: Enabled Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada) Yuliastuti.Wulandari@gsd.nm.gov

IP Address: 164.64.62.10

Record Tracking

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Security Appliance Status: Connected Pool: StateLocal

Storage Appliance Status: Connected Pool: General Services Department Location: DocuSign

Signer Events	Signature	Timestamp
Michael Saavedra Michael.Saavedra@gsd.nm.gov IT and Const. Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/4/2020 11:04:51 AM ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8	MS Signature Adoption: Pre-selected Style Using IP Address: 67.131.78.33	Sent: 12/6/2024 3:18:53 PM Viewed: 12/6/2024 3:23:26 PM Signed: 12/6/2024 3:24:50 PM
Yuliastuti Wulandari yuliastuti.wulandari@gsd.nm.gov Procurement Specialist New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	YW Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 12/6/2024 3:24:52 PM Viewed: 12/6/2024 3:25:23 PM Signed: 12/6/2024 3:25:29 PM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 98.60.107.202 Signed using mobile	Sent: 12/6/2024 3:25:32 PM Viewed: 12/6/2024 3:33:36 PM Signed: 12/6/2024 3:33:39 PM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	12/6/2024 3:18:53 PM
Certified Delivered	Security Checked	12/6/2024 3:33:36 PM
Signing Complete	Security Checked	12/6/2024 3:33:39 PM
Completed	Security Checked	12/6/2024 3:33:39 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

Docusign Envelope ID: 0C9BCA64-390F-49EE-9041-F2828BE64C2E

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
8 Vendors

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Number**:** **10-00000-20-00048**

Amendment No.**:** **Seven**

Term**:** **November 18, 2020 – November 17, 2026**

Procurement Specialist**:** **Yuliastuti Wulandari** YW

Telephone No.**:** **(505) 469-2248**

Email: **Yuliastuti.Wulandari@gsd.nm.gov**

Title**:** **Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from November 18, 2024 to November 17, 2026 at the same price, terms and conditions for (AA) Advanced Communications and Electronics, (AB) Code 3 Service, LLC, (AD) Enchanted Technology Solutions, (AF) Icom America Inc, (AG) L3Harris Technologies Inc., (AH) Motorola Solutions Inc., (AK) Specialty Communications, and (AL) Mobile Communications America.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 8/22/2024

MS

DocuSign

Certificate Of Completion

Envelope Id: 0C9BCA64390F49EE9041F2828BE64C2E
Status: Completed
Subject: 10-00000-20-00048 A007 Communication, Radio Equipment, Parts, Accessories and Related Services
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Yuliastuti Wulandari
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Yuliastuti.Wulandari@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
8/22/2024 9:15:50 AM
Holder: Yuliastuti Wulandari
Yuliastuti.Wulandari@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: General Services Department
Location: DocuSign

Signer Events	Signature	Timestamp
Michael Saavedra Michael.Saavedra@gsd.nm.gov IT and Const. Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/4/2020 11:04:51 AM ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8	MS Signature Adoption: Pre-selected Style Using IP Address: 67.131.78.33	Sent: 8/22/2024 9:17:47 AM Viewed: 8/22/2024 9:22:11 AM Signed: 8/22/2024 9:22:18 AM
Yuliastuti Wulandari yuliastuti.wulandari@gsd.nm.gov Procurement Specialist New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	YW Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 8/22/2024 9:22:19 AM Viewed: 8/22/2024 9:22:49 AM Signed: 8/22/2024 9:22:54 AM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	Dorothy Mendonca Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 8/22/2024 9:22:55 AM Viewed: 8/22/2024 9:43:53 AM Signed: 8/22/2024 9:43:57 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	8/22/2024 9:17:47 AM
Certified Delivered	Security Checked	8/22/2024 9:43:53 AM
Signing Complete	Security Checked	8/22/2024 9:43:57 AM
Completed	Security Checked	8/22/2024 9:43:57 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DocuSign Envelope ID: EE6B72BD-5C14-4AFB-8057-49281FCDC87D

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AL) 00000178316
Mobile Communications America, Inc.
PO Box 1458
Charlotte, NC 28201

Email: mercyborunda@callmc.com
Telephone No.: (915) 584-6646

Number**: 10-00000-20-00048**

Amendment No.**: Six**

Term**: November 18, 2020 – November 17, 2024**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist**: Yuliastuti Wulandari** yw

Telephone No**.: (505) 469-2248**

Email: **Yuliastuti.Wulandari@gsd.nm.gov**

Title**: Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:
Change in contact person for vendor (AL) Mobile Communications America, Inc.

From:	**To:**
Contact Name: Latif Alam	**Contact Name: Mercy Borunda**
Email: latifalam@callmc.com	**Email: mercyborunda@callmc.com**
Telephone No.: (847) 309-0181	**Telephone No.: (915) 584-6646**

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 6/17/2024

Dorothy Mendonca
New Mexico State Purchasing Agent

DocuSign

Certificate Of Completion

Envelope Id: EE6B72BD5C144AFB805749281FCDC87D
Status: Completed
Subject: 10-00000-20-00048 A006 Communication, Radio Equipment, Parts, Accessories and Related Services
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Yuliastuti Wulandari
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Yuliastuti.Wulandari@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
6/17/2024 1:30:25 PM
Holder: Yuliastuti Wulandari
Yuliastuti.Wulandari@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Michael Saavedra Michael.Saavedra@gsd.nm.gov IT and Const. Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/4/2020 11:04:51 AM ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/17/2024 1:32:56 PM Viewed: 6/17/2024 1:59:27 PM Signed: 6/17/2024 1:59:33 PM
Yuliastuti Wulandari yuliastuti.wulandari@gsd.nm.gov Procurement Specialist New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/17/2024 1:59:34 PM Viewed: 6/17/2024 2:16:12 PM Signed: 6/17/2024 2:16:15 PM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 6/17/2024 2:16:16 PM Viewed: 6/17/2024 2:24:48 PM Signed: 6/17/2024 2:24:53 PM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp
Carbon Copy Events	**Status**	**Timestamp**
Witness Events	**Signature**	**Timestamp**
Notary Events	**Signature**	**Timestamp**
Envelope Summary Events	**Status**	**Timestamps**
Envelope Sent	Hashed/Encrypted	6/17/2024 1:32:56 PM
Certified Delivered	Security Checked	6/17/2024 2:24:48 PM
Signing Complete	Security Checked	6/17/2024 2:24:53 PM
Completed	Security Checked	6/17/2024 2:24:53 PM
Payment Events	**Status**	**Timestamps**
Electronic Record and Signature Disclosure		

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

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If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

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By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DocuSign Envelope ID: 3E06CBFB-B5FB-4F7F-A1C6-A769EA539B51

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
(AL) 00000178316
Mobile Communications America, Inc.
PO Box 1458
Charlotte, NC 28201

Email: latifalam@callmc.com
Telephone No. (847) 309-0181

Number**: 10-00000-20-00048**

Amendment No.**: Five**

Term**: November 18, 2020- November 17, 2024**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested at Time of Order

Procurement Specialist**: Raelynn Lujan** RL

Telephone No.**: (505) 670-1561**

Email: **raelynn.lujan@gsd.nm.gov**

Title**: Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Vendor R.T.C., Inc. has been acquired by Mobile Communications America, Inc.

From:	To:
(AI) 0000086640	(AL) 0000178316
R.T.C., Inc	Mobile Communications America, Inc.
300 E. Sunset Rd.	PO Box 1458
El Paso, TX. 79922	Charlotte, NC 28201
915- 584-6646	847- 309-0181
mercy@rtcinc.org	latifalam@callmc.com

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Date: 2/29/2024

Dorothy Mendonca
New Mexico State Purchasing Agent

DocuSign

Certificate Of Completion

Envelope Id: 3E06CBFBB5FB4F7FA1C6A769EA539B51
Status: Completed
Subject: 10-00000-20-00048A005
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Raelynn Lujan
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Raelynn.Lujan@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
2/22/2024 1:32:35 PM
Holder: Raelynn Lujan
Raelynn.Lujan@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Michael Saavedra Michael.Saavedra@gsd.nm.gov IT and Const. Bureau Chief New Mexico General Services Security Level: Email, Account Authentication (None), Login with SSO **Electronic Record and Signature Disclosure:** Accepted: 6/4/2020 11:04:51 AM ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 2/22/2024 1:34:17 PM Viewed: 2/22/2024 1:34:39 PM Signed: 2/22/2024 1:35:02 PM
Raelynn Lujan raelynn.lujan@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/26/2020 4:27:38 PM ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 2/22/2024 1:35:02 PM Viewed: 2/22/2024 1:37:33 PM Signed: 2/22/2024 1:37:36 PM
Dorothy Mendonca dorothy.mendonca@gsd.nm.gov SPD Division Director / State Purchasing Agent General Services Department Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 4/14/2023 7:24:59 AM ID: 51f6380f-50f7-4227-afb5-572b373dfb7c	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 2/22/2024 1:37:37 PM Viewed: 2/29/2024 6:45:49 AM Signed: 2/29/2024 6:45:53 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	2/22/2024 1:34:17 PM
Certified Delivered	Security Checked	2/29/2024 6:45:49 AM
Signing Complete	Security Checked	2/29/2024 6:45:53 AM
Completed	Security Checked	2/29/2024 6:45:53 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

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E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

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G. To advise SPD of your new email address

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H. To request paper copies from SPD

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(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

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https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

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By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DocuSign Envelope ID: 291958B5-3C26-45F3-97CC-9030E299522A

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
0000013468 (AH)
Motorola Solutions Inc
13096 Collections Center Dr.
Chicago, IL 60693-0000

Email: manny.barreras@motorlasolutions.com
Phone: (505) 850-8194

Number**:** **10-00000-20-00048**

Amendment No.**:** **Four**

Term**:** **November 18, 2020 – November 17, 2024**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist**:** **Raelynn Lujan** RL

Telephone No.**:** **(505) 670-1561**

Email: **raelynn.lujan@gsd.nm.gov**

Title**:** **Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

Replacement for Vendor (AH) Motorola Solutions Inc Price List #197 APX1000 to APX900

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk

Date: 2/21/2023

New Mexico State Purchasing Agent

x **This Amendment was signed on behalf of the State Purchasing Agent**

DocuSign

Certificate Of Completion

Envelope Id: 291958B53C2645F397CC9030E299522A
Status: Completed
Subject: 10-00000-20-00048 A004
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Raelynn Lujan
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Raelynn.Lujan@gsd.nm.gov
IP Address: 164.64.62.10

Record Tracking

Status: Original
2/21/2023 10:14:14 AM
Holder: Raelynn Lujan
Raelynn.Lujan@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Michael Saavedra Michael.Saavedra@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 67.131.78.33	Sent: 2/21/2023 10:16:08 AM Viewed: 2/21/2023 10:17:37 AM Signed: 2/21/2023 10:17:55 AM
Electronic Record and Signature Disclosure: Accepted: 6/4/2020 11:04:51 AM ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8		
Raelynn Lujan raelynn.lujan@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 2/21/2023 10:17:57 AM Viewed: 2/21/2023 10:18:25 AM Signed: 2/21/2023 10:18:31 AM
Electronic Record and Signature Disclosure: Accepted: 6/26/2020 4:27:38 PM ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31		
Valerie Paulk valerie.paulk@gsd.nm.gov Signed of Behalf of State Purchasing Agent New Mexico General Services Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None)	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 2/21/2023 10:18:33 AM Viewed: 2/21/2023 10:20:20 AM Signed: 2/21/2023 10:20:30 AM
Electronic Record and Signature Disclosure: Accepted: 5/29/2020 9:40:59 AM ID: f12ca6d0-7cba-4de4-b58f-8180244887ff		

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
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Certified Delivered	Security Checked	2/21/2023 10:20:20 AM
Signing Complete	Security Checked	2/21/2023 10:20:30 AM
Completed	Security Checked	2/21/2023 10:20:30 AM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

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E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

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G. To advise SPD of your new email address

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H. To request paper copies from SPD

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(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

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https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

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- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

DocuSign Envelope ID: 8A508577-3232-490D-BC27-732C2DF46116

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
9 Vendors

Number**: 10-00000-20-00048**

Amendment No.**: Three**

Term**: November 18, 2020 – November 17, 2024**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist**: Raelynn Lujan** RL

Telephone No.**: (505) 670-1561**

Email: **raelynn.lujan@gsd.nm.gov**

Title**: Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from November 18, 2022 to November 17, 2024 at the same price, terms and conditions. Vendors 0000147342 Electro-Magwave, Inc. and 0000137644 Southwest Customs LLC. have chosen not to extend.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Pauk

Date: 11/1/2022

New Mexico State Purchasing Agent

Effective November 18, 2022

x **This Amendment was signed on behalf of the State Purchasing Agent**

DocuSign

Certificate Of Completion

Envelope Id: 8A5085773232490DBC27732C2DF46116
Status: Completed
Subject: 10-00000-20-00048 A003 Communication Radio
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Raelynn Lujan
AutoNav: Enabled
1100 S Saint Francis Dr
EnvelopeId Stamping: Enabled
Santa Fe, NM 87502
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Raelynn.Lujan@gsd.nm.gov
IP Address: 98.60.119.245

Record Tracking

Status: Original
11/1/2022 8:54:28 AM
Holder: Raelynn Lujan
Raelynn.Lujan@gsd.nm.gov
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Travis Dutton- Leyda Travis.Dutton-Leyda@gsd.nm.gov IT & Construction Bureau Chief New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 11/1/2022 8:57:01 AM Viewed: 11/1/2022 10:04:24 AM Signed: 11/1/2022 10:38:59 AM
Raelynn Lujan raelynn.lujan@gsd.nm.gov New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/26/2020 4:27:38 PM ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31	 Signature Adoption: Pre-selected Style Using IP Address: 98.60.119.245	Sent: 11/1/2022 10:39:01 AM Viewed: 11/1/2022 10:41:36 AM Signed: 11/1/2022 10:41:43 AM
Valerie Paulk valerie.paulk@gsd.nm.gov Signed of Behalf of State Purchasing Agent New Mexico General Services Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 5/29/2020 9:40:59 AM ID: f12ca6d0-7cba-4de4-b58f-8180244887ff	 Signature Adoption: Pre-selected Style Using IP Address: 164.64.62.10	Sent: 11/1/2022 10:41:44 AM Viewed: 11/1/2022 10:51:32 AM Signed: 11/1/2022 10:51:52 AM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	11/1/2022 8:57:01 AM
Certified Delivered	Security Checked	11/1/2022 10:51:32 AM
Signing Complete	Security Checked	11/1/2022 10:51:52 AM
Completed	Security Checked	11/1/2022 10:51:52 AM

Payment Events	Status	Timestamps

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(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

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DocuSign Envelope ID: 9792953A-D4C5-40E7-8C60-38472C8533A1

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor:
0000135964 (AD)
Enchanted Technology Solutions, LLC
6615 SUJETO Rd NW
Albuquerque, NM 87120-0000

Email: jeffg@ets.us.com
Telephone No. (505) 946-8219

Number**: 10-00000-20-00048**

Amendment No.**: Two**

Term**: April 28, 2021- November 17, 2022**

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Procurement Specialist**: Raelynn Lujan** RL

Telephone No.**: 505-670-1561**

Email: **raelynn.lujan@state.nm.us**

Title**: Communication, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Address Change for Vendor (AD) Enchanted Technology Solutions, LLC:

From:	To:
Enchanted Technology Solutions, LLC	Enchanted Technology Solutions, LLC
PO Box 29374	6615 SUJETO Rd NW
Santa Fe, NM 87592	Albuquerque, NM 87120-0000

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk

Date: 1/6/2022

Mark Hayden, New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

DocuSign

Certificate Of Completion

Envelope Id: 9792953AD4C540E78C6038472C8533A1
Status: Completed
Subject: Please DocuSign: SPD SPA
Source Envelope:
Document Pages: 1
Signatures: 1
Envelope Originator:
Certificate Pages: 5
Initials: 2
Raelynn Lujan
AutoNav: Enabled
13 Bataan Blvd
EnvelopeId Stamping: Enabled
Santa Fe, NM 87508
Time Zone: (UTC-07:00) Mountain Time (US & Canada)
Raelynn.Lujan@state.nm.us
IP Address: 76.18.69.157

Record Tracking

Status: Original
1/6/2022 1:41:02 PM
Holder: Raelynn Lujan
Raelynn.Lujan@state.nm.us
Location: DocuSign
Security Appliance Status: Connected
Pool: StateLocal
Storage Appliance Status: Connected
Pool: GSD
Location: DocuSign

Signer Events	Signature	Timestamp
Travis Dutton- Leyda Travis.Dutton-Leyda@state.nm.us IT & Construction Bureau Chief New Mexico General Services, State Purchasing Division Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Not Offered via DocuSign	 Signature Adoption: Pre-selected Style Using IP Address: 73.127.219.222	Sent: 1/6/2022 1:44:45 PM Viewed: 1/6/2022 1:53:57 PM Signed: 1/6/2022 1:54:14 PM
Raelynn Lujan raelynn.lujan@state.nm.us New Mexico General Services Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 6/26/2020 4:27:38 PM ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31	 Signature Adoption: Pre-selected Style Using IP Address: 76.18.69.157	Sent: 1/6/2022 1:54:15 PM Viewed: 1/6/2022 2:26:48 PM Signed: 1/6/2022 2:26:52 PM
Valerie Paulk valerie.paulk@state.nm.us Signed of Behalf of State Purchasing Agent New Mexico General Services Signing Group: 35000 - State Purchasing Agent Security Level: Email, Account Authentication (None) **Electronic Record and Signature Disclosure:** Accepted: 5/29/2020 9:40:59 AM ID: f12ca6d0-7cba-4de4-b58f-8180244887ff	 Signature Adoption: Pre-selected Style Using IP Address: 75.161.45.20 Signed using mobile	Sent: 1/6/2022 2:26:54 PM Viewed: 1/6/2022 2:27:31 PM Signed: 1/6/2022 2:27:47 PM

In Person Signer Events	Signature	Timestamp

Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events	Status	Timestamp

Carbon Copy Events	Status	Timestamp

Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	1/6/2022 1:44:45 PM
Certified Delivered	Security Checked	1/6/2022 2:27:31 PM
Signing Complete	Security Checked	1/6/2022 2:27:47 PM
Completed	Security Checked	1/6/2022 2:27:47 PM

Payment Events	Status	Timestamps

Electronic Record and Signature Disclosure

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

B. Obtaining paper copies

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a $1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

E. All notices and disclosures will be sent to you electronically

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

F. How to contact GSD:

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: *GSD.SPDinfo@state.nm.us*

G. To advise SPD of your new email address

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of such request you must include your previous and new email addresses.

H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at *GSD.SPDinfo@state.nm.us* and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a $1.00 per page copy fee plus postage.

I. To withdraw your consent with SPD

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to *GSD.SPDinfo@state.nm.us* and in the body of your request state your email address, full name, mailing address, and telephone number.

J. Required hardware and software

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:
https://support.docusign.com/guides/signer-guide-signing-system-requirements

K. Acknowledging your access and consent to receive and sign documents electronically

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to "I agree to use electronic records and signatures," before you click "CONTINUE" within the DocuSign system.

By selecting the check-box next to "I agree to use electronic records and signatures," you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.

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State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor: **0000086640 (AI)** **R.T.C., Inc.** **300 E. Sunset Rd** **El Paso, TX 79922** **Email: mercy@rtcinc.org** **Telephone No. (915) 584- 6646**

Number**: 10-00000-20-000048**

Amendment No.**: One**

Term**: April 28, 2021 – November 17, 2022**

Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested**

Procurement Specialist**: Raelynn Lujan** RL

Telephone No.**: (505) 670-1561**

Email: **raelynn.lujan@state.nm.us**

Title**: Communications, Radio Equipment, Parts, Accessories and Related Services**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

This amendment is issued to reflect the following effective immediately:

Correction to Items Pages 54-56:
From: Vendor (AH)
To: Vendor (AI).

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Valerie Paulk

Date: 5/11/2021

Mark Hayden, New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472

JDL

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Vendor (AI)

State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	Motorola	Radio	007	EVX-S24	EVX-S24	25%-30%
2.	Motorola	TRBO	018	CP Portfolio	CP Portfolio	25%-30%
3.	Motorola	TRBO	019	PM/CM Portfolio	PM/CM Portfolio	25%-30%
4.	Motorola	Portable Radios	037	TRBO Radio Portfolio	TRBO Radio Portfolio	25%-30%
5.	Motorola	Mobile Stations	038	MotoTRBO	MotoTRBO	25%-30%
6.	Motorola	LTE Systems Dropship	055	LTE Switch Routers	LTE Switch Routers	10%
7.	Motorola	Portable Radios	087	TRBO Radio Portables	TRBO Radio Portables	25%-30%
8.	Motorola	Pagers/Receivers	136	Minitor Products	Minitor Products	15%
9.	Motorola	Portable Radios TRBO	158	TRBO Radio CP Portfolio	TRBO Radio CP Portfolio	25%-30%
10.	Motorola	Portable Radios APX Accessories	187	APX Portable Accessories	APX Portable Accessories	27%
11.	Motorola	Mobiles	189	Mobile Accessories	Mobile Accessories	20%
12.	Motorola	MotoTRBO	421	Application Partner Programs	Application Partner Programs	0%
13.	Motorola	MotoTRBO	422	Infrastructure	Infrastructure	10%-15%
14.	Motorola	MotoTRBO	433	MotoTRBO High Tier Repeater	MotoTRBO High Tier Repeater	15%-30%
15.	Motorola	Professional Commercial Radio	435	Capacity Max Hardware	Capacity Max Hardware	20%
16.	Motorola	Professional Commercial Radio	449	Capacity Max Software License	Capacity Max Software License	20%
17.	Motorola	Pagers/Receivers	452	Pagers	Pagers	15%
18.	Motorola	Dispatch	454	Audio Accessories	Audio Accessories	15%
19.	Motorola	Fixed Station	457	Infrastructure Antennas	Infrastructure Antennas	20%
20.	Motorola	Professional Commercial Radio	475	MotoTRBO Trunking Mobile	MotoTRBO Trunking Mobile	25%-30%
21.	Motorola	MotoTRBO	478	MotoTRBo Mid Tier Repeater	MotoTRBo Mid Tier Repeater	15%-30%
22.	Motorola	Mobiles	484	MotoTRBO	MotoTRBO	25%-30%
23.	Motorola	Dispatch	520	Wave Technology	Wave Technology	0%
24.	Motorola	MotoTRBO	521	MotoTRBO Low Tier Repeater	MotoTRBO Low Tier Repeater	15%-30%
25.	Motorola	Accessories	271	Carry Cases	Carry Cases	15%
26.	Motorola	Fixed Station	273	Analog Comparator	Analog Comparator	10%

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Vendor (AI)

State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

27.	Motorola	Accessories	291	Mobile Dropship	Mobile Dropship	10%
28.	Motorola	Vertex	301	Vertex Parts	Vertex Parts	10%
29.	Motorola	Wave PTT	336	Wave on Cloud 3rd Party Services - Recurring	Wave on Cloud 3rd Party Services - Recurring	0%
30.	Motorola	Professional Commercial Radio	345	Low Tier Business Radio	Low Tier Business Radio	25%-30%
31.	Motorola	MotoTRBO	356	MotorTRBO Anywhere Gateway	MotorTRBO Anywhere Gateway	10%
32.	Motorola	MotoTRBO	346	MotorTRBO Anywhere License	MotorTRBO Anywhere License	10%
33.	Motorola	Pagers/Receivers	361	Paging	Paging	15%
34.	Motorola	Accessories	372	Speaker Microphones	Speaker Microphones	27%
35.	Motorola	Professional Commercial Radios	401	Digital Portable	Digital Portable	25%-30%
36.	Motorola	Wave PTT Wave on Cloud Product	583	Wave on Cloud 3rd Party Hardware and Software	Wave on Cloud 3rd Party Hardware and Software	0%
37.	Motorola	Portable Radios	626	TRBO Radio PR Portfolio	TRBO Radio PR Portfolio	25%-30%
38.	Motorola	Wave PTT	642	Wave on Cloud MSI Hardware	Wave on Cloud MSI Hardware	10%
39.	Motorola	MotoTRBO Radios	777	Portables	Portables	25%-30%
40.	Motorola	Portable Radios – Misc Accessories	785	APX Accessories	APX Accessories	27%
41.	Motorola	LTE	790	LTE LEX 11	LTE LEX 11	0%
42.	Motorola	Professional Commercial Radio	794	Professional Fixed Equipment	Professional Fixed Equipment	15%
43.	Motorola	Portable Radios	795	Misc APX Accessories	Misc APX Accessories	27%
44.	Motorola	Portable Radios	798	Misc APX Accessories	Misc APX Accessories	27%
45.	Motorola	Professional Commercial radio	807	Subscribers	Subscribers	25%-30%
46.	Motorola	Professional Commercial radio	819	VX-261	VX-261	25%-30%
47.	Motorola	Professional Commercial radio	821	Limited Display Keypad Subscriber	Limited Display Keypad Subscriber	25%-30%
48.	Motorola	Portable Radios	837	Misc APX Accessories	Misc APX Accessories	27%
49.	Motorola	Accessories	849	Other Consumer Accessories	Other Consumer Accessories	15%-27%
50.	Motorola	Professional Commercial radio	871	Full Display Keypad Subscriber	Full Display Keypad Subscriber	25%-30%
51.	Motorola	Dispatch	892	Wave Technology	Wave Technology	0%

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52.	Motorola	Mobiles	922		CM200/300	25%-30%

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State of New Mexico
General Services Department

Statewide Price Agreement

Awarded Vendor:
11 Awarded Vendors- See pages 6&7 for details

Email:
Telephone No.:

Ship To:
All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Invoice:
As Requested

Price Agreement Number**:** **10-00000-20-00048**

Payment Terms**:** **Net 30**

F.O.B.**:** **Destination**

Delivery**:** **See pages 6&7**

RL

Procurement Specialist**:** **Raelynn Lujan**

Telephone No.**:** **505-827-0484**

Email: **raelynn.lujan@state.nm.us**

Title**:** **Communications, Radio Equipment, Parts, Accessories and Related Services**

Term**:** **November 18, 2020 thru November 17, 2022**

This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.

Accepted for the State of New Mexico

Valerie Paulk

Date: 11/13/2020

Mark Hayden, New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

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Terms and Conditions

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.

2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.

3. **Assignment:**

a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.

b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.

4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.

5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.

6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.

7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.

8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**

9. **Taxes:** The unit price shall exclude all state taxes.

10. **Packing, Shipping and Invoicing:**

a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.

b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.

c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.

11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

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the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel**: Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing

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this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds $250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: https://bewellnm.com.

D. For purposes of this Paragraph, the following terms have the following meanings:

(1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and

(2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

Statewide Price Agreement

Article I – Statement of Work
Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

Article II – Term
The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

Article III – Specifications
Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

Article IV – Shipping and Billing Instructions
Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

Article V – Termination
The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30)

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days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

Article VI – Amendment
This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

Article VII – Indemnity Clause
Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.
Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

Article VIII – Issuance or Orders
Only written signed orders are valid under this Price Agreement.

Article IX – Packing (if applicable)
Packing shall be in conformance with standard commercial practices.

Article X – Price Schedule
Prices as listed in the price schedule hereto attached are firm.

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Awarded Vendors:

(AA) 0000051480
Advanced Communications and Electro
2417 Baylor Drive SE
Albuquerque, NM 87106
(505) 244-3321
lhenz@advtwoway.com

Delivery: 10 days ARO, typical
Preference: Resident

(AB) 0000116813
Code 3 Service, LLC
2323 Aztec Rd NE- STE A
Albuquerque, NM 87107
(505) 407-2310
Sales@code3service.com

Delivery: 1-6 Weeks or As Requested

(AC) 0000147342
Electro-Magwave, Inc
PO Box 2182
Fairfax, VA 22031
(216) 232-0244
mike.wienke@emwaveinc.com

Delivery: UPS Surface Pre-Pay & Add-
Free Shipping for Order Total >$1,000.

(AD) 0000135964
Enchanted Technology Solutions, LLC
P.O. Box 29374
Santa Fe, NM 87592
(505) 946-8219
jeffg@ets.us.com

Delivery: 4-6 Weeks or as requested

(AE) 0000010372
Holzberg Communications, Inc.
PO Box 322
Totowa, NJ 07511
(800) 654-9550
holzberg@juno.com

Delivery: 15 Days ARO

(AF) 0000070398
Icom America Inc
12421 Willows Road NE
Kirkland, Washington 98034
(425) 450-6090
govsales@icomamerica.com

Delivery: 30-60 days ARO
(Large quantities: 90-120 days ARO)

(AG) 0000111558
L3Harris Technologies, Inc.
PO Box 419436
Boston, MA 02241-9436
(800) 368-3277
PSPCIDIQCONTRACTS@L3Harris.com

Delivery: As Requested

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(AH) 0000013468
Motorola Solutions Inc
13096 Collections Center Dr.
Chicago, IL 60693-0000
(505) 850-8194
manny.barreras@motorolasolutions.com

Delivery: FOB
Preference: Resident

(AI) 0000086640
R.T.C., Inc.
300 E. Sunset Rd.
El Paso, TX 79922
(915) 584-6646
mercy@rtcinc.org
omar@rtcinc.org

Delivery: 1-8 weeks

(AJ) 0000137644
Southwest Customs LLC
17 HWY 82
Alamogordo, NM 88310
Office: (575) 488-1340
Cell: (650) 283-4471
collier@swcustoms.net

Delivery: As requested; at the discretion
or purchase/end user/ requisitioner

(AK) 0000046297
Specialty Corporation
PO Box 23277
Albuquerque, NM 87192
(505) 294-6100

Delivery: same day if in stock,
if not 2-8 weeks

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Specifications:

Supplemental Terms and Conditions

General
This is a Statewide Price Agreement; therefore, there is no guarantee of the minimum quantities of items or services to be purchased.

Offerors submitting bids must be authorized employees of the company they represent who can fulfill all terms and conditions of the resulting Statewide Price Agreement.

Multiple Awards
Pursuant to the Procurement Code, Sections 13-1-153 and 13-1- 154 the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to insure availability and timely delivery.

Awards will be made to meet the best interests of the State of New Mexico.

Term
The term of this agreement shall be for a two (2) year term from date of award with the option to extend every two (2) years up to a maximum of ten (10) years; by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This agreement shall not exceed ten (10) years.

Pricing in the agreement is based on a fixed percentage off the published list price. These percentages are fixed during the first two years of the agreement. Amended percentages off the published list price may be negotiated after the second year at the discretion of State Purchasing.

Agreement Performance Monitoring
Monitoring the performance of the awarded contractor is a key function to ensure that the contractor is performing all duties in accordance with the awarded Price Agreement. All performance or monitoring will be documented and shared with any local public body or State agency utilizing the Price Agreement. They will be made aware of and addressed any developing problems or concerns. Pursuant to the Procurement Code, Sections 13-1-161 and 13-1- 182 the State reserves the right to evaluate and monitor the performance of this Price Agreement.

Reporting Requirements
At the request of State Purchasing, Contractor agrees to submit reports or other documentation in accordance with the Terms and Conditions of the ITB and Statewide Price Agreement. If the Contractor fails to submit reports to NM State Purchasing Division in a timely and satisfactory manner, any such reports, documentation, or otherwise fails to satisfactorily render performance hereunder, such failure may be considered cause for termination of this Statewide Price Agreement.

Equipment Warranty
All items proposed by the bidder should be warranted for defects in materials and workmanship for a minimum of one (1) calendar year, or the manufacture's standard U.S. warranty period, from the date of delivery to the purchaser. If the bidder is the manufacturer of any item proposed or sells that item under its own brand label, the warranty offered to the State of New Mexico under this procurement should be as

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favorable as any warranties provided to other governmental or retail customers. The bidder should provide the authorized purchaser with any manufacturer warranty information or registration materials for items proposed or supplied as a result of this procurement.

In the event defects become evident within the manufactures warranty period, the vendor shall furnish replacement parts and materials at no additional cost to the State.

Extended Warranty
If the radio equipment is subject to an extended warranty option, it should be so noted and the price(s) of the extension(s) should be included in the Equipment and Services Schedule (ESS) Template for schedule is included in bid pricing response form.

Out of Warranty Repair Service and Parts
The bidder may agree to service and repair all equipment sold to authorized purchasers under the scope of this procurement for the term of the awarded Price Agreement.

Send-in maintenance coverage must be offered for all items sold if the vendor bids such a service. Such servicing and repairs may be performed on either a time and materials basis or maintenance agreement basis at the option of the purchaser for purchased equipment and should be provided throughout the life of the Price Agreement.

The bidder may include on their ESS a guaranteed maximum hourly rate for time and a price for parts for repair of their equipment that is beyond the standard warranty. All repair parts are to be available to the Agency if they choose to do their own repairs at the above repair parts prices.
The bidder should also agree to perform upgrades, updates, and/or modifications approved by the equipment's manufacturer on send-in time and material basis, fixed fee basis or make the materials required for the modification/upgrade availableto the Agency for self-installation.

Warranty on Repairs
The bidder should guarantee all repairs, upgrades or modifications for at least 90 days from the date of repair and should perform all repairs using materials and techniques in accordance with manufacture's specifications. The bidder may decline to perform any repair, upgrade or modification not recommended or approved by the equipment's manufacturer; however, if the bidder agrees to perform such repairs, upgrades or modifications, the repair should be guaranteed for a period of at least 90 days from the date of repair.

Technical Support
All contractors should make available prompt factory level technical support of all items they offer to the Agency. This support may be by means of a telephone call and/or email to the factory or a factory representative at a "district level."
This requirement may also be met by a visit from an onsite technical representative from the manufacturer. The technical support should be available during regular business working hours Monday through Friday.

Engineering Support
All contractors may provide pricing for engineering services including but not limited to system design, traffic routing, path analysis, microwave path budgeting, frequency planning, structural analysis, feasibility studies, terrain analysis, site development, system documentation and system trouble shooting.

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Discontinued Items
During the term of this Price Agreement, should the manufacturer discontinue any of the items on the ESS, the vendor shall attempt to furnish a replacement item that is equal to or better than the discontinued item. The final price of the replacement item shall be similar to the discontinued item. The using entity reserves the right to accept the replacement item. After evaluating the replacement item, the Agency reserves the right to cancel the portion of the Price Agreement and re-bid if it is deemed in the best interest of the State of New Mexico.

Training Costs
The bidder may include on the ESS a list of all training classes, seminars, etc. that are available for the equipment offered to the Agency in the bid. The bidder should list the price of each class, the location where each is held, whether or not they are offered online, the duration of each and the maximum number of students per class. The bidder should also indicate which, if any, might be conducted at a location in New Mexico and approximate cost for a given number of students. Video presentations in DVD and internet based streaming format are recognized as viable training programs and should be included in the offerors catalog or bid if available. The video training programs must be of the same technical level as the live classroom instruction provide by the bidder.

Shipping
This is a Statewide Price Agreement; therefore it can be used by all government entities in New Mexico, allowed by law. Each using entity will have its own delivery location(s). The Contractor must verify the delivery location at the time of order.
Equipment order by Department of Information Technology will be shipped to the address below.

Public Safety Communications
State Police Complex
4491 Cerrillos Road
Santa Fe, NM 87505

Scope of Procurement:

The State of New Mexico General Services Department/State Purchasing Division, (“SPD”), is seeking fully certified resellers or manufacturers that will provide **Communications, Radio Equipment, Parts, Accessories and Related Services** to support the State’s current and future communications infrastructure.

The results of this bid will establish multiple Statewide Price Agreements.

The pricing for all Communications, Radio Equipment, Parts, Accessories and Related Services must not include New Mexico Gross Receipts Tax (NMGRT). However, the services are subject to the NMGRT and are applicable to the current rate for the period, which the services are performed.

Price shall not include State Gross Receipts or Local Option Tax. Taxes shall be added to the purchase order and invoice at current rates as a separate item to be paid by user Agency

It is preferable that the offeror maintain and guarantee accessibility to their catalog URL or direct link, for the duration of the awarded Price Agreement. It is desirable, although not required, for the awarded contractor to provide historic pricing information upon request. The awarded Contractor shall provide all quotes and invoices listing both the list price of catalog items as well as the discounted price for each item. The ability to add new Communications, Radio Equipment, Parts, Accessories and Related Services to the awarded

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Contractor's URL or direct link is to the benefit of the procuring agencies, authorized purchasing entities and the Contractor. The purpose is for the State to continue to keep up with advancing technology. All Communications, Radio Equipment, Parts, Accessories and Related Services must be commercially available at the time the award is made and when additional Communications, Radio Equipment, Parts, Accessories and Related Services are added to the catalog.
Any additions must fall within the original scope and intent of this ITB.

Specifications:

A. Radio Communication Equipment
Including Receivers/Pagers; Land Mobile Radios and Accessories (to include VHF, UHF, 700 and 800 MHZ analog, digital P25 phase I and Phase II capable radios in accordance with current industry standards; Base Stations, Repeaters and Accessories (to include VHF, UHF, 700 and 800 MHZ analog, digital P25 capable stations and repeaters); Communication Control Console Systems; Portable Radios and Accessories (to include VHF, UHF, 700 and 800 MHZ analog, digital P25 phase I and Phase II capable radios); Radio Trunking Control Systems, ancillary equipment and software; Radio Communications Towers and associated equipment; Mobile Data Systems (MDS); Wireless Mobility Systems including Broadband, WiFi and LTE (to include commercial and Band 14 FirstNet compatible devices); Networking including System-wide and local Interoperability Solutions; Biometric Applications.

B. Emergency Response Command and Control Equipment and Services
This Invitation to Bid (ITB) will establish a Statewide Price Agreement for state-of-the-art Emergency Response Command & Control Equipment and Systems that can be purchased by New Mexico's state agency or local public bodies. Actual operators of the equipment will be "first-on-the- scene" emergency incident response commanders who will need to control communications between various agencies, who will have diverse data access needs and networking interfaces, who may have the need to gather and transmit data from the scene.

C. Mobile Command Interoperable Communication Equipment and Services
This ITB will establish a Statewide Price Agreement for systems and equipment for voice, data and video communication interoperable for mobile command systems. Access to wide area network may be via optional satellite, optional wireless (WiFi) optional video network interfacing, optional networking (including public or private LTE systems) and gateway interfaces. The capabilities provided by these systems will establish interoperability between the incident scene, the Integrated Emergency Operations Center (IEOC) and other Incident command Systems (ICS) as applicable.

D. Implementation Services
This category was added to describe the types of services the Bidder may choose to offer in order to integrate and implement the various products offered in Categories A, B and C above, into complete systems or subsystems. These services shall in no way diminish or render void any installation, warranties, training or other related services that are a part of the products and services offered by the Bidder in the other categories. These services may include support to system design, installation integration, system or component optimization, testing, training, obtaining certifications…etc. Bidders may bid integration or implementation services for products from any or all of the Categories. It is preferable that bidders bid integration services for all products for which the bidder is submitting a bid.

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New Mexico Administrative Reporting and Fees: All contracts and Purchase Orders arising out of this agreement shall be deemed to include an Administrative Fee assessment at the rate of **one percent (1.00 %)** for the gross total sales and other revenues (including commissions and fees charged). This assessment shall apply to all New Mexico state agencies and local public bodies. "**Gross total sales**" means any invoiced amount less any applicable state and local taxes.

For reporting purposes: list payments received for the issued invoice during the applicable quarter by state agency, local public body and invoice number. The Quarters are as follows.

Quarter:	Period End:	Report Due:
First	September 30	October 31
Second	December 31	January 31
Third	March 31	April 30
Fourth	June 30	July 31

Even if Contractor experiences zero sales during the quarter, a report is still required. This will also apply if the contract starts partial within a Quarter. Reports and Administrative Fee shall be due no later than thirty (30) days following the end of the quarter. Only submit one payment and one report for each quarter, do not combine payments or reports.

Payment shall be made by check payable to the "State Purchasing Division". This Price Agreement number 10-00000-20-00048 must be included on all payments and Quarterly Sales Reports.

Remit Checks to: State Purchasing Division
1100 St. Francis Drive, Room 2016
PO Box 6850
Santa Fe, NM 87505
Attn: Compliance Officer

Sample Reports can be found at:
http://www.generalservices.state.nm.us/statepurchasing/resourcesandinformation.aspx#Vendors

Email completed reports to: GSD.QuarterlyUsageR@state.nm.us

For questions regarding the Administrative Fees and Quarterly Sales Reports contact the Compliance Officer at (505) 827-0472.

Method of Award:

The New Mexico State Purchasing Division will establish a Statewide Price Agreement for **Communications, Radio Equipment, Parts, Accessories and Related Services**.

It may be impossible to list all the specific components that may be required for **Communications, Radio Equipment, Parts, Accessories and Related Services**; therefore, equipment, parts, accessories and related services may be listed in an equipment catalog or equipment and Services Schedule using an updated and working URL Link.

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Vendors are encouraged to update their equipment offered with the latest technologies applicable to the Price Agreement. The same discounts will apply to any equipment added to the price agreement.

The State of New Mexico reserves the right to obtain bids from any and all successful bidders for **Communications, Radio Equipment, Parts, Accessories and Related Services** and award the bid to a contractor or multiple contractors based on price, percentage discounts, schedule and the ability to perform satisfactorily. Awards will be made to meet the best interests of the State of New Mexico.

I. The Bidders expecting to sell **Communications, Radio Equipment, Parts, Accessories and Related Services** by a specific manufacturer, as a result of this procurement must submit a minimum percentage **(%) discount off MSRP** for that particular manufacturer type. If no discount is being offered (but you can provide the type) for a specific product then the discount must be listed as 0%.

1. The Bidders must provide at least one (1) or more Manufacturer Type(s)
2. Product Category
3. Account Product Code (APC)
4. Item
5. Short Description
6. MSRP Percentage (%) Discount

*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

II. **Implementation Services, Maintenance & Support:** At a minimum, the Bidder may provide a fixed hourly or fixed daily rate for the following services, if the bidder offers these services:

1. System Technician or Technologist
2. Standard Shop Installation
3. Mobile Radio Installation
4. Radio Programming
5. Training
6. Post-Warranty Maintenance
7. Support Services – Implementation
8. Support Services – Post Implementation
9. Project Management Services

In cases where post warranty, maintenance, and support services are quoted based on an annual, system-level pricing, the vendor shall indicate "system" and provide such pricing in the individual bids.

III. The bidder must provide a working URL Link to their catalog(s) if the bidder maintains such a catalog.

IV. The Bidders must be a fully certified reseller or manufacturer for the Communications, Radio Equipment, Parts, Accessories and Related Services proposed for this bid.

***** End of Specifications *****

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Items Awarded:
Listed in pages below

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II. Implementation Services: Software Integration, Hardware Installation and Training

		Vendor (AA)		Vendor (AB)		Vendor (AC)		Vendor (AD)		Vendor (AE)	
No.	Service	MSRP % Discount	$ Rate (indicated Hourly)	MSRP % Discount	$ Rate (indicated Hourly)	MSRP % Discount	$ Rate (indicate Hourly or Daily)	MSRP % Discount	$ Rate (indicated Hourly)	MSRP % Discount	$ Rate (indicate Hourly or Daily)
1	System Technician Technologist	0%	$125.00	0%	$125.00	No Bid	No Bid	0%	$175.00	No Bid	No Bid
2	Standard Shop Installation	0%	$95.00	0%	$95.00	No Bid	No Bid	0%	$125.00	No Bid	No Bid
3	Mobile Radio Installation	0%	$105.00	0%	$95.00	No Bid	No Bid	0%	$150.00	No Bid	No Bid
4	Radio Programming	0%	$95.00	0%	$55.00	No Bid	No Bid	0%	$100.00	No Bid	No Bid
5	Training	0%	$125.00	0%	$125.00	No Bid	No Bid	0%	$200.00	No Bid	No Bid
6	Post-Warranty Maintenance	0%	$105.00	0%	$125.00	No Bid	No Bid	0%	$200.00	No Bid	No Bid
7	Support Services – Implementation	0%	$105.00	0%	$125.00	No Bid	No Bid	0%	$200.00	No Bid	No Bid
8	Support Services – Post Implementation	0%	$105.00	0%	$125.00	No Bid	No Bid	0%	$200.00	No Bid	No Bid
9	Project Management Services	0%	$125.00	0%	$175.00	No Bid	No Bid	0%	$150.00	No Bid	No Bid

		Vendor (AB)		Vendor (AD)	
Additional Items by Vendors:		MSRP % Discount	$ Rate (indicate Hourly or Daily)	MSRP % Discount	$ Rate (indicate Hourly or Daily)
10	Design Engineering	0%	$250.00	0%	$250.00
11	Senior System Engineer	0%	$300.00	0%	$300.00
12	Consulting	0%	$200.00	0%	$200.00
13	Staging	0%	$500.00	0%	$200.00
14	Travel Per-diem	0%	$150.00	0%	$200.00
15	Travel Mileage	0%	$0.55	0%	$100.00

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Vendor (AF)		Vendor (AG)				Vendor (AH)		Vendor (AI)		Vendor (AJ)		Vendor (AK)	
MSRP % Discount	$ Rate (indicate Hourly or Daily)	MSRP % Discount	$ Rate (indicate Hourly or Daily)			MSRP % Discount	$ Rate (indicate Hourly or Daily)	MSRP % Discount	$ Rate (indicated Hourly)	MSRP % Discount	$ Rate (indicate Hourly or Daily)	MSRP % Discount	$ Rate (indicate Hourly or Daily)
30%	**See Appendix ___**	0%	Refer to cataloge			0%	$1,805.00 Daily Rate	0%	$95.00	n/a	$75.00	0%	$85.00
30%	**See Appendix ___**	0%	Refer to cataloge			0%	$150.00 Per hour	0%	$95.00	n/a	$75.00	0%	$170.00
30%	**See Appendix ___**	0%	Refer to cataloge			0%	$180.00-$500.00 Per hour	0%	$95.00	n/a	$75.00	0%	$170.00
30%	**See Appendix ___**	0%	Refer to cataloge			0%	$55.00-$125.00 per hour	0%	$95.00	100% w/purchase	$75.00	0%	$30.00
30%	**See Appendix ___**	0%	Refer to cataloge				System	0%	$95.00	100% w/purchase	$75.00	0%	$85.00
30%	**See Appendix ___**	0%	Refer to cataloge				System	0%	$95.00	100% w/purchase	$75.00	0%	$85.00
30%	**See Appendix ___**	0%	Refer to cataloge				System	0%	$95.00	100% w/purchase	$75.00	0%	$85.00
30%	**See Appendix ___**	0%	Refer to cataloge				System	0%	$95.00	n/a	$75.00	0%	$85.00
No Bid	**See Appendix ___**	0%	Refer to cataloge				System	0%	$95.00	n/a	$75.00	0%	$85.00

Vendor (AF)			
	Additional Items by Vendors:	MSRP % Discount	$ Rate (indicate Hourly or Daily)
10	Extended Warranty Options (as per speivications instructinos)	30%	**See Appendix ___**

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III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:

Vendor	Links
Vendor (AA)	See Appendix _
Vendor (AB)	www.code3services.com/catalogs.html Sales@code3services.com
Vendor (AC)	mike.wieke@emwaveinc.com www.emwaveinc.com www.nearson.com sales@emwaveinc.com
Vendor (AD)	
jeffg@ets.us.com Vendor (AE)	No Bid
Vendor (AF)	http://www.icomamerica.com/clientproposal
Vendor (AG)	https://premier.pspc.harris.com/infocenter/ https://www.harris.com/solution/pspc-technical-training
(AH)	http://www.motorolasolutions.com/en_xu/product-catalog-search.html
Vendor (AI)	URL Links not available. Price Catalogs are available upon request.
Vendor (AJ)	https://www.dropbox.com/s/q15ochcos5cx6zo/BK%20June%202020%20Retail%20Price%20List.pdf?dl=0
Vendor (AK)	No Bid

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BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

A. Radio Communication Equipment
B. Emergency Response Command and Control Equipment and Services
C. Mobile Command Interoperable Communication Equipment and Services
D. Implementation Services

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount:
1	Microsemi	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
2	9dot NEW	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
3	Access Technologies	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
4	ACTi	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
5	Adtran	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
6	Advanced Communications	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	3%
7	Advanced Tower Services	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
8	Advancetec/ACT	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
9	Airspan	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
10	AirSpan Networks	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
11	Alber	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
12	AlertSense	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
13	Alvarion	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
14	Alvarion	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
15	Amphenol	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
16	Andrew	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
17	Andrew Commscope	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
18	Anritsu	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
19	Aranet	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
20	Asentria	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
21	Asset Management	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
22	Astron	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
23	Aviat	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
24	Axell Wireless	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
25	Axis Communications	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
26	Baicells	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
27	BDA Bi Diretional Amp	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
28	Bendix King / Relm	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	8%

Vendor (AA)

29	Bird	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
30	Brickcom	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
31	BridgeWave Communications	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
32	Broken Arrow Electric	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
33	Brother	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
34	CalAmp	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
35	Cambium Networks	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
36	CBNL	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
37	Cel-Fi by Nextivity	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
38	Cellular Specialties	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
39	Ceragon	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
40	Cisco Systems	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
41	Citel	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
42	Cobham	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
43	Codan Communications	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
44	Code 3	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
45	CommScope	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
46	Crane Services of NM	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
47	DAS Distributed Antenna Ssystems	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
48	David Clark	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
49	DDB Unlimited	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
50	Dell	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
51	DigiKey	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
52	Dragonwave	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
53	DuraComm	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
54	DVL	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
55	EF Johnson	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	8%
56	EMR Corp.	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
57	EnviroBuilding	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
58	Ericsson	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
59	Exalt Communications	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
60	Extralink	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
61	Extreme	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
62	Extreme Networks	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
63	Extricom	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
64	FCC	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
65	Federal Signal	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
66	Fiplex Communications	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
67	FireCom	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
68	Firetide	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%

69	Fontech	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
70	Freedom	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
71	FreeWave	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
72	G Wave	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
73	Gaitronics	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
74	Gamber Johnson	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
75	Gamma Electronics	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
76	Garmin	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
77	Generac	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
78	General Dynamics	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
79	General Electric	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
80	Generators and UPS	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
81	GeoTechnical	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
82	Getac	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
83	grounding	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
84	G-Wave	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
85	Havis	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
86	HVAC	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
87	ICOM	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
88	ICT	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
89	Installation	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
90	Integra Enclosures	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
91	Interference	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
92	Iridium	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
93	Itelite	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
94	ITS	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
95	JPS	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
96	Juniper Networks	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
97	Kenwood EF Johnson	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	15%
98	KP Performance Antennas NEW	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
99	L3 Mobile Vision	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
100	L3Harris	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	15%
101	Laird	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
102	LTE	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
103	MARS Antennas	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
104	Maxrad / PC Tel	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
105	MCM Technology	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
106	Megger	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
107	Mercury Networks	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
108	Microwave Networks	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%

109	Midland	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
110	MikroTik	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
111	Mimosa	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
112	Mobile Mark	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
113	Mor-Co	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
114	Motorola Solutions, Inc.	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	12%
115	MP Antenna	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
116	MTI Wireless Edge	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
117	NEC	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	3%
118	netElastic Systems NEW	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
119	NetworkFleet	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
120	NEWMAR	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
121	Nokia	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
122	Nomadix	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
123	Novi Security	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
124	On Site Repair	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
125	Otto	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
126	Paessler	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
127	Panasonic	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
128	PC Tel	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
129	PCTEL	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
130	Pepro	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
131	Polyphaser	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
132	Power Products	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
133	Preventative Maintenance	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
134	Primus	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
135	PRO Tower	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
136	Programming	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
137	Project Management	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
138	Proxim	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
139	Pulse Larsen	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
140	Pyramid	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
141	Radio Rental Services	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
142	Radio Waves Inc	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
143	Radiowaves	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
144	Radwin	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
145	Raetheon	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
146	Redline Communications	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
147	RFS	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
148	Ridgeline Engineering	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%

149	Rohn	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
150	Ruckus	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
151	Sabre	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
152	Samsung	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
153	Santa Cruz	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
154	Service Maintenance	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
155	Setcom	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
156	shelter	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
157	SIAE MICROELETTRONICA	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
158	Siklu	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
159	Sinclair	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
160	Site Pro Valmont	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
161	Site Survey	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
162	SkyPilot by Trilliant	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
163	SmartPTT	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
164	SOLiD	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
165	Solis Energy	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
166	SPINNER Group	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
167	Sti-Co	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
168	Tait	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
169	Talley	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
170	Teldio	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
171	Telewave	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
172	Telex	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
173	Tessco	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
174	ThermoBond	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
175	Times Microwave	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
176	Tower Analysis	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
177	Tower Inspection	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
178	Tower Shelter	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
179	Towers	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	0%
180	Transtector	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
181	TruckVault	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
182	Trylon	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
183	TX/RX	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
184	Tycon Systems NEW	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
185	Ubiquiti	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
186	Video Solutions	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
187	Videotec	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
188	Vumii	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%

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Vendor (AA)

189	WaveIP	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
190	Westell	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
191	Whelen	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
192	Wilson Electronics	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
193	Wincomm	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
194	WinnCloud	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
195	Winncom Technologies	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
196	Xirrus by Cambium	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	2%
197	Zetron	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	5%
198	Tariff Charges from Vendor	ABCD	Not Applicable	wireless, radios, parts, service	wireless, radios, parts, service	passthrough - no

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State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048
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III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:

No.	Manufacturer	URL Link
1	Microsemi	www.winncom.com
2	9dot NEW	www.winncom.com
3	Access Technologies	www.atisw.com
4	ACTi	www.winncom.com
5	Adtran	https://www.adtran.com/
6	Advanced Communications	https://www.advtwoway.com/
7	Advanced Tower Services	https://www.advtower.com
8	Advancetec/ACT	https://advancetec.com/
9	Airspan	www.winncom.com
10	AirSpan Networks	www.airspan.com
11	Alber	https://alpinepowersystems.com/
12	AlertSense	https://www.konexus.com/alertsense/
13	Alvarion	http://www.alvarion.com/
14	Alvarion	www.winncom.com
15	Amphenol	https://www.amphenol.com/
16	Andrew	www.winncom.com
17	Andrew Commscope	https://www.commscope.com/
18	Anritsu	https://www.anritsu.com/en-us/
19	Aranet	www.winncom.com
20	Asentria	https://www.asentria.com/
21	Asset Management	www.advtwoway.com
22	Astron	https://www.astroncorp.com/
23	Aviat	https://aviatnetworks.com/
24	Axell Wireless	www.axellwireless.com
25	Axis Communications	www.winncom.com
26	Baicells	www.winncom.com
27	BDA Bi Diretional Amp	www.advtwoway.com
28	Bendix King / Relm	https://www.bendixking.com/
29	Bird	https://birdrf.com/
30	Brickcom	www.winncom.com
31	BridgeWave Communications	www.winncom.com

32	Broken Arrow Electric	no website
33	Brother	https://www.brother-usa.com/
34	CalAmp	https://www.calamp.com/
35	Cambium Networks	https://www.cambiumnetworks.com/
36	CBNL	www.winncom.com
37	Cel-Fi by Nextivity	www.winncom.com
38	Cellular Specialties	https://www.westell.com/
39	Ceragon	https://www.ceragon.com/
40	Cisco Systems	www.winncom.com
41	Citel	www.winncom.com
42	Cobham	https://cobhamwireless.com/
43	Codan Communications	https://codancomms.com/
44	Code 3	https://www.code3esg.com/
45	CommScope	https://www.commscope.com/
46	Crane Services of NM	www.craneserviceinc.com
47	DAS Distributed Antenna Ssystems	www.advtwoway.com
48	David Clark	https://www.davidclarkcompany.com/
49	DDB Unlimited	www.winncom.com
50	Dell	www.dell.com
51	DigiKey	www.digikey.com
52	Dragonwave	https://www.dragonwavex.com/
53	DuraComm	www.winncom.com
54	DVL	www.dvlnet.com
55	EF Johnson	www.efjohnson.com
56	EMR Corp.	http://www.emrcorp.com/
57	EnviroBuilding	www.envirobuildings.com
58	Ericsson	www.winncom.com
59	Exalt Communications	www.winncom.com
60	Extralink	www.winncom.com
61	Extreme	https://www.extremenetworks.com/
62	Extreme Networks	www.winncom.com
63	Extricom	www.winncom.com
64	FCC	www.advtwoway.com
65	Federal Signal	https://www.fedsig.com/
66	Fiplex Communications	www.winncom.com
67	FireCom	https://www.firecom.com/
68	Firetide	www.winncom.com
69	Fontech	www.winncom.com
70	Freedom	http://freedomcte.com
71	FreeWave	www.winncom.com

72	G Wave	https://gwaverf.com/
73	Gaitronics	https://www.hubbell.com/gai-tronics
74	Gamber Johnson	https://www.gamberjohnson.com/
75	Gamma Electronics	www.winncom.com
76	Garmin	www.garmin.com
77	Generac	www.generac.com
78	General Dynamics	https://www.gd.com/
79	General Electric	www.ge.com
80	Generators and UPS	no website
81	GeoTechnical	www.advtwoway.com
82	Getac	https://www.getac.com/
83	grounding	no website
84	G-Wave	https://gwaverf.com/
85	Havis	https://www.havis.com/
86	HVAC	www.advtwoway.com
87	ICOM	http://www.icomamerica.com
88	ICT	www.winncom.com
89	Installation	www.advtwoway.com
90	Integra Enclosures	www.winncom.com
91	Interference	www.advtwoway.com
92	Iridium	https://www.iridium.com/
93	Itelite	www.winncom.com
94	ITS	http://www.itstowers.com/
95	JPS	https://www.jpsinterop.com/
96	Juniper Networks	https://www.juniper.net/us/en/
97	Kenwood EF Johnson	https://www.kenwood.com/usa/com
98	KP Performance Antennas NEW	www.winncom.com
99	L3 Mobile Vision	https://www.mobile-vision.com/
100	L3Harris	https://www.l3harris.com/
101	Laird	https://www.lairdtech.com/
102	LTE	www.advtwoway.com
103	MARS Antennas	www.winncom.com
104	Maxrad / PC Tel	https://www.pctel.com/
105	MCM Technology	www.mcmtechnology.com
106	Megger	https://megger.com/
107	Mercury Networks	www.winncom.com
108	Microwave Networks	https://www.microwavenetworks.com/
109	Midland	https://midlandusa.com/
110	MikroTik	www.winncom.com
111	Mimosa	www.winncom.com

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112	Mobile Mark	https://www.mobilemark.com/
113	Mor-Co	https://www.morcobattery.com/
114	Motorola Solutions, Inc.	https://www.motorolasolutions.com
115	MP Antenna	www.winncom.com
116	MTI Wireless Edge	www.winncom.com
117	NEC	www.nec.com
118	netElastic Systems NEW	www.winncom.com
119	NetworkFleet	https://www.networkfleet.com
120	NEWMAR	https://www.newmarpower.com/
121	Nokia	https://www.nokia.com/
122	Nomadix	www.winncom.com
123	Novi Security	www.winncom.com
124	On Site Repair	www.advtwoway.com
125	Otto	https://www.ottoexcellence.com/
126	Paessler	www.winncom.com
127	Panasonic	https://na.panasonic.com/
128	PC Tel	https://www.pctel.com/
129	PCTEL	www.winncom.com
130	Pepro	www.advtwoway.com
131	Polyphaser	https://www.polyphaser.com/
132	Power Products	https://www.powerproducts.com/
133	Preventative Maintenance	www.advtwoway.com
134	Primus	https://www.primuselectronics.com/
135	PRO Tower	www.protowermfg.com
136	Programming	www.advtwoway.com
137	Project Management	www.advtwoway.com
138	Proxim	https://www.proxim.com/
139	Pulse Larsen	https://www.pulseelectronics.com/
140	Pyramid	http://www.pyramidcomm.com/
141	Radio Rental Services	www.advtwoway.com
142	Radio Waves Inc	www.winncom.com
143	Radiowaves	https://www.radiowaves.com/
144	Radwin	https://www.radwin.com/
145	Raetheon	https://www.raytheon.com/
146	Redline Communications	www.winncom.com
147	RFS	https://www.rfsworld.com/
148	Ridgeline Engineering	www.rdgline.com
149	Rohn	https://www.rohnnet.com/
150	Ruckus	https://www.ruckussecurity.com/
151	Sabre	www.sabreindustries.com

152	Samsung	www.winncom.com
153	Santa Cruz	https://santacruzgunlocks.com/
154	Service Maintenance	www.advtwoway.com
155	Setcom	https://setcomcorp.com/
156	shelter	no website
157	SIAE MICROELETTRONICA	www.winncom.com
158	Siklu	www.winncom.com
159	Sinclair	http://www.sinclairtechnologies.com/
160	Site Pro Valmont	www.valmontstructures.com
161	Site Survey	www.advtwoway.com
162	SkyPilot by Trilliant	www.winncom.com
163	SmartPTT	https://smartptt.com/
164	SOLiD	www.winncom.com
165	Solis Energy	www.winncom.com
166	SPINNER Group	www.winncom.com
167	Sti-Co	https://sti-co.com/
168	Tait	www.taitradio.com
169	Talley	https://www.talleycom.com/
170	Teldio	https://www.teldio.com/
171	Telewave	https://www.telewave.com/
172	Telex	https://telex.com/
173	Tessco	https://www.tessco.com/
174	ThermoBond	www.thermobond.com
175	Times Microwave	https://www.timesmicrowave.com/
176	Tower Analysis	www.advtwoway.com
177	Tower Inspection	www.advtwoway.com
178	Tower Shelter	www.advtwoway.com
179	Towers	www.advtower.com
180	Transtector	www.winncom.com
181	TruckVault	https://truckvault.com/
182	Trylon	www.winncom.com
183	TX/RX	https://txrx.com/
184	Tycon Systems NEW	www.winncom.com
185	Ubiquiti	https://www.ui.com/
186	Video Solutions	www.advtwoway.com
187	Videotec	www.winncom.com
188	Vumii	www.winncom.com
189	WaveIP	www.winncom.com
190	Westell	https://www.westell.com/
191	Whelen	https://www.whelen.com/

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192	Wilson Electronics	https://www.wilsonelectronics.com/
193	Wincomm	www.winncom.com
194	WinnCloud	www.winncom.com
195	Winncom Technologies	www.winncom.com
196	Xirrus by Cambium	www.winncom.com
197	Zetron	https://www.zetron.com/

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Code 3 Services, LLC

State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

**Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	KENWOOD	LMR Radio	N/A	CURRENT CATALOG	KENWOOD LMR RADIOS AND ACCESSORIES	25%
2.	BK TECHNOLOGIES	LMR Radio	N/A	Current Catalog	BK Radios & Accessories	30%
3.	Harris	LMR Radio	N/A	Current Catalog	Harris Radios and Accessories	25%
4.	Harris Software	LMR Software	N/A	Current Catalog	Harris Software	10%
5.	Unication USA	LMR Radio	N/A	Current Catalog	Unication Fire Pagers and Accessories	10%
6.	Pyramid	LMR Radio	N/A	Current Catalog	Pyramid Vehicle Repeaters	25%
7.	Tait	LMR Radio	N/A	Current Catalog	Tait Radios and Accessories	20%
8.	Motorola	LMR Radio	N/A	Current Catalog	Motorola Radios and Accessories	10%
9.	Zetron	LMR Radio	N/A	Current Catalog	Zetron Radio Consoles, Paging, and Accessories	15%
10.	MindShare	LMR Radio	N/A	Current Catalog	MindShare Dispatch Console and Accessories	10%
11.	Codan	LMR Radio	N/A	Current Catalog	LMR Repeaters	15%
12.	DTRS Airtime	LMR Radio	DTRS	Current Catalog	Monthly Radio System Airtime	0%
13.	OTTO	Accessories	N/A	Current Catalog	Radio Accessories	20%
14.	Icom America	LMR Radio	N/A	Current Catalog	Icom LMR Radio & Accessories	25%
15.	Impact	Accessories	N/A	Current Catalog	Radio Accessories	15%
16.	JPS Interop	LMR Radio	N/A	Current Catalog	Interop Gateways and Voters	5%
17.	Other	LMR Radio	N/A	Current Catalog	Other LMR Radio Not Listed	5%
18.	Sinclair	LMR Radio	N/A	Current Catalog	Radio Antenna and Filtering	15%
19.	CommScope	Accessories	N/A	Current Catalog	Coax, Connectors, & Accessories	15%
20.	Laird	Accessories	N/A	Current Catalog	Antennas and Accessories	20%
21.	Pulse / Larsen	Accessories	N/A	Current Catalog	Antennas and Accessories	20%
22.	RF Industries	Accessories	N/A	Current Catalog	Connectors, Coax, & Accessories	20%
23.	Tram Browning	Accessories	N/A	Current Catalog	Antennas, Coax, & Accessories	20%
24.	Sti-Co	Antenna	N/A	Current Catalog	Antennas, Coax & Accessories	10%
25.	Telex	LMR Radio	N/A	Current Catalog	Dispatch Console, Tone Remote	10%
26.	Power Products	Accessories	N/A	Current Catalog	Batteries, Chargers, & Accessories	15%
27.	David Clark	Accessories	N/A	Current Catalog	Radio Headsets and Accessories	10%
28.	Hytera	LMR Radio	N/A	Current Catalog	Radios & Accessories	25%
29.	Mimosa	LMR Network	N/A	Current Catalog	LMR Radio Network & Accessories	10%
30.	Repair Depot	LMR Radio	N/A	Current Catalog	Depot Factory Repair Service LMR	0%

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Electro-Magwave, Inc

E/M Wave, Inc.
6111 Carey Drive, Unit 1 Valley View, OH 44125
Mike Wienke - Business Development Manager
mike.wienke@emwaveinc.com

State of New Mexico - Communications, radio equipment, parts, accessories and related services
Event 10-00000-20-00048 MSRP/ Discount Price List - *Confidential* *Effective September 30, 2020*
Phone: 216-453-1160 Ext.8329
Cell Direct: 216-242-0244
Fax: 815-904-6052

Model	Description	MSRP	State of New Mexico Price	State of New Mexico Discount
NMO Cables - Mounts				
EM-BSA001	Antenna Adapter, NMO to Type N Jack, 0 to 3000 MHz	$23.10	$11.55	50.00%
EMBKT-016SS	Mounting Bracket, Right Angle, Mirror and Pole Mount, 5/8" Hole, Stainless Steel	$18.00	$9.00	50.00%
EMBKT-019SS	Mounting Bracket, Right Angle, Mirror and Pole Mount, 3/4" Hole, Stainless Steel	$19.00	$9.50	50.00%
EM-M11001	NMO 3/4" Hole Mount Only, No Cable	$10.00	$5.00	50.00%
EM-M11001-058	NMO Mount, 17' RG58/U cable, 30-1000 MHz, no connector	$19.00	$9.50	50.00%
EM-M11001-058-35	NMO Mount, 35' RG58/U cable, 30-1000 MHz, no connector	$36.00	$18.00	50.00%
EM-M11001-195	NMO Mount, 17' RF195 low loss cable, 30-1000 MHz, no connector	$27.00	$13.50	50.00%
EM-M11001-195-35	NMO Mount, 35' RF195 low loss cable, 30-1000 MHz, no connector	$48.00	$24.00	50.00%
EM-MAG-058	Magnet Mount Base, NMO, Black w/17' RG58/U cable attached, no connector	$39.00	$19.50	50.00%
EM-MAG-195	Magnet Mount Base, NMO, Black w/17' Low Loss195 cable attached, no connector	$49.00	$24.50	50.00%
EM-MAG-058-HD	Heavy Duty Magnet Mount Base, NMO, Black w/17' RG58/U cable attached, no connector (50 lbs pull strength)	$49.00	$24.50	50.00%
EM-MAG-195-HD	Heavy Duty Magnet Mount Base, NMO, Black w/17' Low Loss 195 cable attached, no connector (50 lbs pull	$59.00	$29.50	50.00%
EM-MTR11001	NMO Thick Roof Mount Only	$18.00	$9.00	50.00%
EM-MTR11001-058	NMO Thick Roof Mount w/17' RG58/U cable attached, no connector	$23.00	$11.50	50.00%
EM-MTR11001-195	NMO Thick Roof Mount w/17' 195 low loss cable attached, no connector	$33.00	$16.50	50.00%
Connectors				
EMMP-058	Mini-UHF male plug connector for RG-58 and 195 type cable	$2.30	$1.15	50.00%
EMPL259-CRIMP	PL-259 connector solder center pin, crimp sleeve for RG-58 and 195 type cable	$2.80	$1.40	50.00%
EMBP-058	BNC male plug connector for RG-58 and 195 type cable	$2.80	$1.40	50.00%
EMNP-058	N Plug (male) connector-nickel plated body, goldplated center pin, crimp/solder for RG-58 and 195 type cable	$5.00	$2.50	50.00%
EMSP-058	SMA male plug connector for RG-58 and 195 type cable	$5.00	$2.50	50.00%
EMTP-058	TNC male plug connector for RG-58 and 195 type cable	$2.80	$1.40	50.00%
Mobile VHF/UHF e/m-Flex® Antennas				
EMFLX-M10001	VHF/UHF Broad Band quarter-wave roof mount antenna, e/m-Flex® Poly spring 108-520 MHz (tunable range)	$51.00	$25.50	50.00%
EMFLX-M10003	UHF 3dB gain roof mount antenna, e/m-Flex® Poly spring 420-470 MHz (tunable range)	$56.50	$28.25	50.00%
EMFLX-M10003-GPI	UHF 2dB gain roof mount antenna, e/m-Flex® spring 380-520 MHz (tunable range) Ground Plane Independent	$60.00	$30.00	50.00%
EMFLX-M10004	VHF 3dB gain roof mount antenna, e/m-Flex® Poly spring 132-174 MHz (tunable range)	$62.00	$31.00	50.00%
EMFLX-M10004-GPI	VHF 2dB gain roof mount antenna, e/m-Flex® Poly spring 132-174 MHz (tunable range) Ground Plane Independent	$67.50	$33.75	50.00%
EMFLX-M10007	UHF 5dB gain roof mount antenna, e/m-Flex ® Poly spring 420-470 MHz (tunable range)	$65.50	$32.75	50.00%

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EMFLX-M10007-GPI	UHF 3dBd gain roof mount antenna, e/m-Flex® spring 440-480 MHz Ground Plane Independent	$70.00	$35.00	50.00%
EMFLX-M10013	UHF 3dB gain roof mount antenna, e/m-Flex® Poly spring 470-520 MHz (tunable range)	$62.00	$31.00	50.00%
EMFLX-M10014	VHF 3dB gain roof mount antenna, e/m-Flex® Poly spring 144-174 MHz (tunable range)	$62.00	$31.00	50.00%
EMFLX-M10014-GPI	VHF 2dB gain roof mount antenna, e/m-Flex® Poly spring 144-174 MHz (tunable range) Ground Plane Independent	$67.50	$33.75	50.00%
EMFLX-M10008-WB	VHF Wide Band quarter-wave roof mount antenna, e/m-Flex® Poly spring 144-174 MHz, No Tuning Required	$89.00	$44.50	50.00%
Mobile VHF/UHF S.S. Spring Antennas				
EM-M10001	VHF/UHF Broad Band quarter-wave roof mount antenna w/S.S. spring 108-520 MHz (tunable range)	$51.00	$25.50	50.00%
EM-M10003	UHF 3dB gain roof mount antenna w/S.S. spring 420-470 MHz (tunable range)	$56.50	$28.25	50.00%
EM-M10003-GPI	UHF 2dB gain roof mount antenna w/S.S. spring 380-520 MHz (tunable range) Ground Plane Independent	$60.00	$30.00	50.00%
EM-M10004	VHF 3dB gain roof mount antenna w/S.S. spring 132-174 MHz (tunable range)	$62.00	$31.00	50.00%
EM-M10004-GPI	VHF 2dB gain roof mount antenna w/S.S. spring 132-174 MHz (tunable range) Ground Plane Independent	$67.50	$33.75	50.00%
EM-M10007	UHF 5dB gain roof mount antenna w/S.S. spring 420-470 MHz (tunable range)	$65.50	$32.75	50.00%
EM-M10007-GPI	UHF 3dBd gain roof mount antenna, w/S.S. spring 440-480 MHz Ground Plane Independent	$70.00	$35.00	50.00%
EM-M10014	VHF 3dB gain roof mount antenna w/S.S. spring 144-174 MHz (tunable range)	$62.00	$31.00	50.00%
EM-M10014-GPI	VHF 2dB gain roof mount antenna w/S.S. spring 144-174 MHz (tunable range) Ground Plane Independent	$67.50	$33.75	50.00%
Mobile VHF/UHF No Spring Antennas				
EM-M10001-LS	VHF/UHF Broad Band quarter-wave roof mount antenna, No Spring 108-520 MHz (tunable range)	$35.00	$17.50	50.00%
EM-M10003-LS	UHF 3dB gain roof mount antenna, No Spring 420-470 MHz (tunable range)	$35.00	$17.50	50.00%
EM-M10003-GPI-LS	UHF 2dB gain roof mount antenna, No Spring 380-520 MHz (tunable range) Ground Plane Independent	$36.00	$18.00	50.00%
EM-M10004-LS	VHF 3dB gain roof mount antenna, No Spring 132-174 MHz (tunable range)	$43.00	$21.50	50.00%
EM-M10004-GPI-LS	VHF 2dB gain roof mount antenna, No Spring 132-174 MHz (tunable range) Ground Plane Independent	$46.00	$23.00	50.00%
EM-M10014-LS	VHF 3dB gain roof mount antenna, No Spring 144-174 MHz (tunable range)	$36.00	$18.00	50.00%
EM-M10014-GPI-LS	VHF 2dB gain roof mount antenna, No Spring 144-174 MHz (tunable range) Ground Plane Independent	$39.00	$19.50	50.00%
EM-M10007-LS	UHF 5dB gain roof mount antenna, No Spring 420-470 MHz (tunable range)	$48.00	$24.00	50.00%
Mobile 700/800/900 MHz				
EM-M11003	Roof mount antenna, 3dB gain, 764-869 MHz	$39.90	$19.95	50.00%
EM-M11004	Roof mount antenna, 3dB gain, 890-960 MHz	$39.90	$19.95	50.00%
EM-M11009	Quarter-wave roof mount antenna, 746-960 MHz	$29.00	$14.50	50.00%
EM-M11008	Roof mount antenna, 3dB gain, 806-894 MHz	$39.90	$19.95	50.00%
EM-M11014	Roof mount antenna, 6dB gain, Collinear, 890-960 MHz	$51.50	$25.75	50.00%
Mobile Multi-Band Antennas				
EM-M20007	LTE Poly Pro flexible antenna for NMO applications, 698-960 MHz/1710-2700 MHz	$54.00	$27.00	50.00%
EM-M22001	LMR Poly Pro, Dual Band low profile flexible antenna for NMO applications, UHF 450-520 MHz/746-960 MHz	$64.00	$32.00	50.00%
Mobile/Fixed GPS Antennas and Combination Mounts				
EM-MG11006-SP	NMO/GPS Combo Mount: NMO RG58/U-no connector, GPS RG174 w/SMA plug connector	$110.00	$55.00	50.00%
EM-MG11006-SP-195	NMO/GPS Combo Mount: NMO 195 type low loss-no connector, GPS RG174 w/SMA plug connector	$125.00	$62.50	50.00%
EM-MG11022-SP	NMO/GPS/GLONASS Combo Mount; NMO RG58/U-no connector, GPS/GLONASS RG174 w/SMA plug connector	$110.00	$55.00	50.00%
EM-MG11022-SP-195	NMO/GPS/GLONASS Combo Mount; NMO 195 type low loss-no connector, GPS, GLONASS RG174 w/SMA plug	$125.00	$62.50	50.00%
EM-MG13004-SP	GPS/GLONASS magnet mount antenna, 16.5' Cable, SMA Plug connector	$25.00	$12.50	50.00%
EM-AG13007-SP-174	GPS/GLONASS (L1) SMA Plug (male), 9.8 ft. RG-174/U	$40.00	$20.00	50.00%
EM-AG13007-NJ	GPS/GLONASS (L1) N Type Jack (female)	$40.00	$20.00	50.00%
EM-AG13007-NP	GPS/GLONASS (L1) N Type Plug (male)	$38.00	$19.00	50.00%
Mobile WiFi Combination Antennas				
EM-M51001	NMO/WiFi Combo Mount, NMO RG58/U w/QMA, WiFi 2.4/5.x GHz LL195 w/QMA	$130.00	$65.00	50.00%
EM-MG51002-SP	NMO/WiFi/GPS/GLONASS Combo Mount, NMO RG58/U w/QMA, WiFi 2.4/5.x GHz LL195 w/QMA, GPS RG174/U	$145.00	$72.50	50.00%
"X"-Nuts				
EM-MX0152	"X"-Nut™ quarter-wave VHF 152-162 MHz	$18.50	$9.25	50.00%
EM-MX0162 (*)	"X"-Nut™ quarter-wave VHF 162-174 MHz	$18.50	$9.25	50.00%
EM-MX0450	"X"-Nut™ quarter-wave UHF 450-520 MHz	$18.50	$9.25	50.00%
EM-MX0746	"X"-Nut™ quarter-wave 746-894 MHz	$18.50	$9.25	50.00%
EM-MX0890 (*)	"X"-Nut™ quarter-wave 890-960 MHz	$18.50	$9.25	50.00%
EM-MX0108-FT	"X"-Nut™ 108-960 MHz - Field Tunable	$20.50	$10.25	50.00%
	cg			
***Available until Depleted**				
Base Station and Fixed Station Antennas				
EM-A11015	Low Profile ISM Band, 902-928 MHz, 5/8" Bulkhead Panel Mount, N Jack, Black	$60.00	$30.00	50.00%
EM-A11015-SP	Mobile Fixed Station Antenna 902-928 MHz ISM Band, SMA Plug, Black	$60.00	$30.00	50.00%
EM-A11016	Low Profile ISM Band, 902-928 MHz, 5/8" Bulkhead Panel Mount, N Jack, White	$60.00	$30.00	50.00%
EM-A11016-SP	Mobile Fixed Station Antenna 902-928 MHz ISM Band, SMA Plug, White	$60.00	$30.00	50.00%
EM-A20003-SP	Fixed station BB/multiband 698-960 & 1710-2700 MHz, 24" RG174/U LL cable, SMA plug, (Black)	$50.00	$25.00	50.00%
EM-A20004-SP	Fixed station BB/multiband 698-960 & 1710-2700 MHz, 24" RG174/U LL cable, SMA plug, (White)	$50.00	$25.00	50.00%
EM-A40001	Mobile/Fixed Station, BB/Multiband 746-960 MHz / 1710-2700 MHz (Black)	$50.00	$25.00	50.00%
EM-A40002	Mobile/Fixed Station, BB/Multiband 746-960 MHz / 1710-2700 MHz (White)	$50.00	$25.00	50.00%
EM-B40004-NJ	Multi-Band iDAS Indoor Ceiling Mount Antenna, 698-960/ 1710-2700 MHz	$39.00	$19.50	50.00%
EM-B40005-NJ	Multi-Band iDAS Indoor Ceiling Mount Antenna, 698-960/ 1710-2700 MHz, PIM Rated	$51.00	$25.50	50.00%
EM-B42001-NJ	Wide Band iDAS Indoor Ceiling Mount Antenna 698-6000 MHz	$47.00	$23.50	50.00%
EM-B42002-NJ	Wide Band iDAS Indoor Ceiling Mount Antenna, PIM Rated 698-6000 MHz	$59.00	$29.50	50.00%
EM-B11410	Yagi Antenna, 10 dBi, 7 Element, 450-470 MHz, N Jack Connector, Black	$155.00	$77.50	50.00%
EM-B11809	Yagi Antenna, 9.5dBi, 6 Element, 760-870 MHz, N Jack Connector, Black	$94.00	$47.00	50.00%
EM-B11909	Yagi Antenna, 9.5dBi, 6 Element, 890-960 MHz, N Jack Connector, Black	$94.00	$47.00	50.00%
EM-BFG11905-NJ	Base Station, 900 MHz, Fiberglass, Omnidirectional, 5 dBi, 902-928 MHz, N Jack Connector	$112.00	$56.00	50.00%
EM-BFG11905-NP	Base Station, 900 MHz, Fiberglass, Omnidirectional, 5 dBi, 902-928 MHz, N Plug Connector	$50.00	$25.00	50.00%
EM-BFG40006-NJ	Base Station, 4G/LTE Fiberglass, Omnidirectional, 2dBi, 698-960/1710-2500 MHz, N Jack Connector	$250.00	$125.00	50.00%
EM-BGT13005-TJ	Timing Antenna, GPS/GLNSS (L1), 3/4 inch NPT Mount, TNC Jack Connector, Gray	$98.00	$49.00	50.00%
EM-BGT13006-TJ	Timing Antenna and Mount Kit, GPS/GLNSS (L1), 3/4 inch NPT Mount, TNC Jack Connector, Gray, Steel Mounting	$149.00	$74.50	50.00%
EMBKT-BSA100	Base Station Ground Plane Kit, NMO to N Type, 108-520 MHz	$42.45	$21.23	50.00%
EMBKT-BSA800	Base Station Ground Plane Kit, NMO to N Type, 800/900 MHz	$40.00	$20.00	50.00%
EMBKT-IDAS40004	Bracket, Twist Lock Type for Mounting EM-B40004 & EM-B40005 IDAS Series Antennas	$9.00	$4.50	50.00%
Duplexed Antenna Kits				

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EM-MBD41000-NJ	Duplexer, N-Jack connectors (108-180/ 380-870 MHz)	$105.00	$52.50	50.00%
EM-MBD41002	VHF/UHF dual band antenna system, VHF tunable 108-174 MHz; UHF tunable 380-870 MHz, Multiband Duplexer	$222.00	$111.00	50.00%
EM-MBD41003	VHF/UHF dual band antenna system, VHF tunable 108-174 MHz; UHF tunable 380-870 MHz, Multiband Duplexer,	$284.00	$142.00	50.00%
EM-MBD41004	VHF/UHF Tri-band antenna system, VHF tunable 108-174 MHz; UHF 450-520 MHz, 746-960 MHz Multiband	$370.00	$185.00	50.00%
EM-MBD41005	VHF/UHF Tri-band antenna system, VHF tunable 108-174 MHz; UHF 450-520 MHz, 746-960 MHz Multiband	$294.00	$147.00	50.00%
EM-MBD41006	VHF/UHF Tri-Band Antenna System, 108-174/450-512/746-870 MHz, Multiband Duplexer, WiFi 2.4/5.x GHz	$325.00	$162.50	50.00%
EM-MBD41007	VHF/UHF Tri-Band Antenna System, 108-174/450-512/746-870 MHz, Multiband Duplexer, WiFi 2.4/5.x GHz,	$415.00	$207.50	50.00%

Portable Antennas

EM-P90007-BP	Molded Flexible Unity Gain portable antenna, Telescopic, Adj. Field Tune, 118-174 MHz, BNC Connector	$34.60	$17.30	50.00%
EM-P90009-BP	Molded Flexible 1/4 wave portable antenna, 2 dBi Gain, 0 & 90 deg. RA, 450-470 MHz, BNC Connector	$27.00	$13.50	50.00%
EM-P90011-BP	Molded Flexible 1/4 wave portable antenna, 2 dBi Gain, 0 & 90 deg. RA, 150-160 MHz, BNC Connector	$26.75	$13.38	50.00%
EM-P90013-148-SF	Molded Flexible Unity Gain portable antenna, Helical, 148-162 MHz, SF Connector for Motorola APX Series	$15.00	$7.50	50.00%
EM-P90013-162-MD	Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, MD Connector for Harris Series	$15.00	$7.50	50.00%
EM-P90013-162-SF	Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, SF Connector for Motorola APX Series	$15.00	$7.50	50.00%
EM-P90013-162-SFK	Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, SFK Connector for Kenwood & EF Johnson	$15.00	$7.50	50.00%
EM-P90013-162-SM	Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, SM Connector for Relm Wireless BK Series	$15.00	$7.50	50.00%
EM-P90016-SF	Molded flexible 1/4 wave portable antenna, SF connector 380-520 MHz for Motorola XTS and APX series	$29.90	$14.95	50.00%
EM-P90016-SFK	Molded flexible 1/4 wave portable antenna, SFK connector 380-520 MHz for Kenwood and EF Johnson Series	$29.90	$14.95	50.00%
EM-P90110-MD	Molded flexible 1/2 wave portable antenna, MD connector 698-870 MHz for Harris 7100 and 7300 series	$29.90	$14.95	50.00%
EM-P90110-SF	Molded flexible 1/2 wave portable antenna, SF connector 698-870 MHz for Motorola XTS and APX series	$29.90	$14.95	50.00%
EM-P90110-SFK	Molded flexible 1/2 wave portable antenna, SFK connector 698-870 MHz for Kenwood and EF Johnson Series	$29.90	$14.95	50.00%
EM-P90111-MD	Molded flexible 1/4 wave portable antenna, MD connector 698-870 MHz for Harris 7100 and 7300 series	$15.90	$7.95	50.00%
EM-P90111-SF	Molded flexible 1/4 wave portable antenna, SF connector 698-870 MHz for Motorola XTS and APX series	$15.90	$7.95	50.00%
EM-P90111-SFK	Molded flexible 1/4 wave portable antenna, SFK connector 698-870 MHz for Kenwood and EF Johnson Series	$15.90	$7.95	50.00%
EM-P90220-MD	Molded flexible 1/2 wave portable antenna, MD conn. 890-960 MHz for Harris P5300 series	$29.90	$14.95	50.00%
EM-P90403-SP	Portable Antenna, 5 dBi Gain, 0 & 90 deg. Articulating, 2400-2500 MHz, SMA Connector	$24.00	$12.00	50.00%
EM-P90918-SF	Molded flexible 1/4 wave portable antenna, SF connector, Unity Gain, Broad Band VHF, 150-174 MHz, for Motorola	$42.00	$21.00	50.00%
EM-P90918-SFK	Molded flexible 1/4 wave portable antenna, SFK connector, Unity Gain, Broad Band VHF, 150-174 MHz,for KW and	$42.00	$21.00	50.00%
EM-P90918-SM	Molded flexible 1/4 wave portable antenna, SM connector, Unity Gain, Broad Band VHF, 150-174 MHz, for Relm	$42.00	$21.00	50.00%
EM-P91201-SF	Molded flexible 1/4 wave portable antenna, SF connector 380-520/698-870 MHz for Motorola XTS and APX series	$29.90	$14.95	50.00%
EM-P92202-SM	Portable, LTE Multi-Band, 698-960 / 1710-2700 MHz, 0 & 90 Degree Articulating, SMA Male (SM)	$25.00	$12.50	50.00%
EM-P92401-SF	All Band VHF/UHF/700/800/900 MHz Portable Antenna 136-174/380-512/763-940 MHz Motorola™ APX™ Series	$70.00	$35.00	50.00%

Replacement Parts

EM2A-08RP	Whip 30" Blk Chrome, for EM-M10001 & EMFLX-M10001	$18.00	$9.00	50.00%
EM2A-11RP	Whip 55" Tapered Blk Chrome, for EM-M10004. EM-M10004-GPI, EMFLX-M10004, EMFLX-M10004-GPI	$20.00	$10.00	50.00%
EM2A-15RP	Whip 40" Tapered Open Coil, UHF 5dB Gain for EM-M10007 & EMFLX-M10007	$24.00	$12.00	50.00%
EM2A-16RP	Whip 46" Tapered Blk Chrome, for EM-M10014, EM-M10014-GPI, EMFLX-M10014, EMFLX-M10014-GPI	$20.00	$10.00	50.00%
EM2A-17RP	Whip 15" Blk Chrome, for EM-M10003 & EMFLX-M10003	$16.00	$8.00	50.00%
EM2A-152RP	Whip assy. "X"-Nut™ model EM-MX0152	$10.00	$5.00	50.00%
EM2A-450RP	Whip assy. "X"-Nut™ model EM-MX0450	$10.00	$5.00	50.00%
EM2A-746RP	Whip assy. "X"-Nut™ model EM-MX0746	$10.00	$5.00	50.00%
EM2A-890RP	Whip assy. "X"-Nut™ model EM-MX0890	$10.00	$5.00	50.00%

EM2A-108-FTRP	Whip assy. "X"-Nut™ model EM-MX0108-FT	$12.00	$6.00	50.00%
EM3A-01RP	S.S. Spring, Blk Chrome for EM-M10001, EM-M10003, EM-M10003-GPI & EM-M10004	$30.00	$15.00	50.00%
EM3A-02RP	S.S. Spring, Blk Chrome for EM-M10007	$30.00	$15.00	50.00%
EMFLX3A-01RP	e/m-Flex® Poly Spring for EMFLX-M10001, EMFLX-M10003, M10003-GPI & EMFLX-M10004	$30.00	$15.00	50.00%
EMFLX3A-02RP	e/m-Flex® Poly Spring for EMFLX-M10007	$30.00	$15.00	50.00%
EM6A-01RP	Base EM-M & EMFLX-M10001; EM-M11003,11004,11005,11008; EM-MX All Models	$18.00	$9.00	50.00%
EM6A-04RP	Base Coil for VHF models EM-M10004 & EMFLX-M10004, EM-M10014 & EMFLX-M10014	$25.00	$12.50	50.00%
EM6A-05RP	Base Coil for UHF models EM-M10003, EMFLX-M10003, EM-M10007 & EMFLX-M100007	$25.00	$12.50	50.00%
EM6A-06RP	Base Coil for UHF models EM & EMFLX-M10003-GPI's, EM & EMFLX-M10007 GPI's	$30.00	$15.00	50.00%
EM6A-07RP	Base Coil for VHF models EM & EMFLX-M10004-GPI's, EM & EMFLX-M10014-GPI's	$32.50	$16.25	50.00%
EM6A-11RP	Base Coil for VHF model EMFLX-M10008-WB, 144-174 MHz	$56.00	$28.00	50.00%
EM9-02RP	Base O-Rings - (25 pack) fits all EM6A type bases	$25.00	$12.50	50.00%
EM9-11RP	Gasket/Dust Pad for NMO/GPS Combination Mount Models	$10.00	$5.00	50.00%

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BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	Sierra Wireless	Wireless Mobility Systems	N/A	Current Catalog	Sierra Wireless LTE/FirstNet/WiFi Router/Gateway Hardware and Hardware Accessories	5%
2.	Sierra Wireless	Wireless Mobility Systems	N/A	Current Catalog	Sierra Wireless LTE/FirstNet/WiFi Router/Gateway Antennas	10%
3.	Sierra Wireless	Wireless Mobility Systems	N/A	Current Catalog	Sierra Wireless Software and Services	0%
4.	Cradlepoint	Wireless Mobility Systems	N/A	Current Catalog	Cradlepoint LTE/FirstNet/WiFi Router/Gateway Hardware and Hardware Accessories	5%
5.	Cradlepoint	Wireless Mobility Systems	N/A	Current Catalog	Cradlepoint Software and Services	0%
6.	Peplink	Wireless Mobility Systems	N/A	Current Catalog	Peplink Router LTE/FirstNet/WiFi Gateway Hardware and Hardware Accessories	5%
7.	Peplink	Wireless Mobility Systems	N/A	Current Catalog	Peplink Software and Services	0%
8.	Panasonic	Wireless Mobility Systems	N/A	Current Catalog	LTE/FirstNet/WiFi Rugged Tablets, Laptops, Cameras and Handheld Computers	10%
9.	Panasonic	Wireless Mobility Systems	N/A	Current Catalog	Accessories for LTE/FirstNet/WiFi Rugged Tablets, Laptops, and Handheld Computers	10%
10.	Panasonic	Wireless Mobility Systems	N/A	Current Catalog	Warranties, Software and Services	0%
11.	Nextivity	Wireless Mobility Systems	N/A	Current Catalog	Cel-Fi Cellular/4G/LTE/FirstNet/WiFi Smart Signal Boosters & Accessories	5%
12.	L-TRON	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Accessory	10%
13.	Leonardo/ELSAG	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Hardware and Accessories	10%
14.	Other	Wireless Mobility Systems	N/A	Others not listed	Other LMR Radio/LTE Accessories.	5%
15.	Brother	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Printer, Mounts and Accessories	5%
16.	Gamber Johnson	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Mounts, Docks, and Accessories	30%
17.	Havis	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Mounts, Docks, and Accessories	20%
18.	Airgain	Wireless Mobility Systems	N/A	Current Catalog	Airgain LMR/4G/LTE/5G/WiFi/GPS Antennas and Accessories	10%
19.	Panorama	Wireless Mobility Systems	N/A	Current Catalog	Airgain LMR/4G/LTE/5G/WiFi/GPS Antennas and Accessories	10%
20.	Weboost	Wireless Mobility Systems	N/A	Current Catalog	Cellular//4G/LTE/FirstNet/5G/WiFi Signal Boosters & Accessories	5%
21.	Startech.com	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Cable Accessories	15%
22.	Belkin	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Cable Accessories	20%

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23.	LEM Solutions	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Mounts and Accessories	5%
24.	AXON	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Mounts and Accessories	5%
25.	Lind Electronics	LMR Accessories	N/A	Current Catalog	LMR/LTE/WiFi Power Accessories	5%
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No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	Motorola	Radio Pts./Acces.		Parts/Access	2-Way Radio/Parts/Access	26
2.	Jessco	Communic.		Access.	Wireless Comms. Products	5
3.	PCTel	Radio Access		Antennas	Mobile/Base/Port. Antennas	5
4.	Harris/GE	Radio Parts		Radio Pts./Acces	Parts 2-Way radios	3
5.	Patrol PC	Comms.		MDT	Mobile Data Systems	3
6.	Allied Comm.	Parts		Components	Parts & Access.	3
7.	Digikey	Parts		Components	IC, Resistor, Cap., Xistor	3
8.	Midland Radio	Radio Equip		2-Way Radio	2-Way radios/Access.	3
9.	Alcatel	Radio Equip		Microwave	MW Radios/Access.	5
10.	NWK. Elect.	Parts		Components	IC/Resistors/Caps/Xistor	3
11.	ICOM	Radio Equip		2-Way Radio	2-Way radios & Access.	11
12.	Eltek	Radio Equip		Rectifier	Inverters/Converters	5
13.	Proxim	Radio Equip		Wireless LAN	Wireless Equip/Access	5
14.	Infosat	Radio Equip		Comms.	Remote Comm. Satellite	5
15.	CommScope/Andrew	Comms.		Cable	Cable/Connectors	5
16.	Tait	Radio Equip		2-Way radios	Radio Access/Parts	5
17.	Raitronics	Comms.		Consoles	Base Stn. Consoles	3
18.	Getac	Comms.		MDT	Mob. Data Systems	1
19.	Panasonic	Comms.		CCTV	Cameras/Monitors/Recorders	1
20.	Rohn Prod.			Towers	Towers/Poles	3
21.	Surecall			Cellular	Cell. Repeater/Amplifier	3
22.	GPS Netwk.			GPS Repeater	GPS repeater/amplif.	3
23.	Microhard Sys.			Ethernet Radio	Ethernet radios/modems	3
24.	Bird Elect.			Test Equip.	Wattmeters/elements	3
25.	Belden			Cable	Cable/Connectors	1
26.	Klein Tools	Tools		Hand Tools	Shop Tools	3
27.	Amphenol	Parts		Connectors	PL259, BNC, TNC, Mini-UHF	3
28.	RFS/Celwave	Comms.		Antenna	Ant. cable, site equip.	3
29.	Times MW	Comms.		Cable	Cable/Connectors	3
30.	EMR Corp.	Radio Equip.		Site Equip.	Combiner/multicoupler	3

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BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

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No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
31.	Fluke	Comms.		Test Equip.	Test meters	3
32.	GE/MDS	Radio Equip.		MW Radio	MW Data Systems	3
33.	Laird	Accdst.		Antennas	Mobile Base Portable	5
34.	Sony	Comms.		Cameras	CCTV Cameras/Monitors	3
35.	Pace	Tools		Solder/Desolder	Solder Guns Tips	3
36.	Polyphaser	Access.		Lightning Arrest	Lightning Protection	5
37.	RAD	Comms.		Telecom	Telecom Access. Soln.	3
38.	Raytheon/JPS	Comms.		Hardware	Interoperability & ROIP	3
39.	RF Indust.	Parts		Connectors	PL259, N, TNC, Mini UHF	5
40.	Astron	Radio Equip		Pwr. Supply	Pwr. Supply Conv. Inverter	3
41.	Sierra Wireless	Comms.		Modems	Modems	3
42.	Sti-Co	Comms.		Antennas	Disguise Antennas	3
43.	Telewave	Radio Equip		Antennas	Ant, combiners, filters	3
44.	Tripplite	Comms.		Pwr. Supply	Pwr. Sup, Converter, Inverter	3
45.	Weller	Radio Equip		Solder	Solder/desolder, ext.	3
46.	Xcelite	Tools		Hand Tools	Shop Tools	3
47.	Fed. Signal	Comms.		Light Bars	Light Bar Assy. / Sirens	3
48.	Whelen	↓		Light Bars	Light Bar Assy. / Sirens	3
49.	Garmin	↓		GPS	GPS Receivers/Mapping	3
50.	Kind Elect.	Access.		Adapters	DC-DC Adapters	1
51.	Spectracom	Comms.		Net Clock	Timing Solns.	1
52.	Otto	Access.		Spkr. Mic	Spkr. Mic, Surveillance	5
53.	Power Products	Access.		Batteries	Batteries, Chargers	5
54.	TX/RX Syst.	Radio Equip		Combiners	Combiners/Multicouplers/Filt.	3
55.	Panavise	Access.		Mounts	Pedestals/Mounts Hdwr.	1
56.	Larsen Ant.	Radio Equip		Antennas	Mob, Port., Base Ant.	5
57.	RAM Mounts	Access.		Mounts	Pedestal Mounts, hdwr.	1
58.	Plantronics	↓		Headsets	Headsets, Surv. Kits	3
59.	D. Clark	↓		Headsets	Rub. Safety Headsets	1
60.	Holzberg	Radio Equip		2-Way Radios	Radios, Antennas, Misc	5

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BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
1	Icom	A, B	Landmobile	F1000 RC	F1000 RC	136-174MHz,16 CH, no display, analog portable with rapid charger	-30%
2	Icom	A, B	Landmobile	F1000S RC	F1000S RC	136-174MHz, 128 CH, LCD, 4-key analog portable with rapid charger	-30%
3	Icom	A, B	Landmobile	F1000T RC	F1000T RC	136-174MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	-30%
4	Icom	A, B	Landmobile	F1100D	F1100D	136-174MHz IDAS portable with 16 channels and no display with rapid charger	-30%
5	Icom	A, B	Landmobile	F1100DS	F1100DS	136-174MHz IDAS portable with 128 channels, display and limited keypad	-30%
6	Icom	A, B	Landmobile	F1100DT	F1100DT	136-174MHz IDAS portable with 128 channels, display and full DTMF keypad	-30%
7	Icom	A, B	Landmobile	F2000H RC	F2000H RC	450-512MHz, 16 CH, no display, analog portable with rapid charger	-30%
8	Icom	A, B	Landmobile	F2000L RC	F2000L RC	400-470MHz, 16 CH, no display, analog portable with rapid charger	-30%
9	Icom	A, B	Landmobile	F2000SH RC	F2000SH RC	450-512MHz, 128 CH, LCD, 4-key analog portable with rapid charger	-30%
10	Icom	A, B	Landmobile	F2000SL RC	F2000SL RC	400-470MHz, 128 CH, LCD, 4-key analog portable with rapid charger	-30%
11	Icom	A, B	Landmobile	F2000TH RC	F2000TH RC	450-512MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	-30%
12	Icom	A, B	Landmobile	F2000TL RC	F2000TL RC	400-470MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger	-30%
13	Icom	A, B	Landmobile	F2100DH RC	F2100DH RC	450-512MHz IDAS portable with 16 channels and no display	-30%
14	Icom	A, B	Landmobile	F2100DL RC	F2100DL RC	400-470MHz IDAS portable (5W) with 16 channels + rapid charger and no display	-30%
15	Icom	A, B	Landmobile	F2100DS 26	F2100DS 26	450-512MHz IDAS portable with 128 channels, display and limited keypad	-30%
16	Icom	A, B	Landmobile	F2100DSL RC	F2100DSL RC	400-470MHz IDAS portable with 128 channels, display, limited keypad and rapid charger	-30%
17	Icom	A, B	Landmobile	F2100DT 31	F2100DT 31	400-470MHz IDAS portable with 128 channels, LCD, full DTMF keypad	-30%
18	Icom	A, B	Landmobile	F2100DT 36	F2100DT 36	450-512MHz IDAS portable with 128 channels, LCD, full DTMF keypad	-30%
19	Icom	A, B	Landmobile	F2821D 23	F2821D 23	400-470MHz analog mobile, upgradeable to P25	-30%
20	Icom	A, B	Landmobile	F3001 03 RC	F3001 03 RC	136-174MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	-30%
21	Icom	A, B	Landmobile	F3161S 56	F3161S 56	136-174MHz analog only radio, no DTMF keypad	-30%
22	Icom	A, B	Landmobile	F3201DEX 14	F3201DEX 14	136-174MHz ATEX intrinsically safe IDAS portable	-30%
23	Icom	A, B	Landmobile	F3210D 01	F3210D 01	136-174MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)	-30%
24	Icom	A, B	Landmobile	F3230DS 13	F3230DS 13	136-174MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	-30%
25	Icom	A, B	Landmobile	F3261DT 35 RR	F3261DT 35 RR	Railroad specific version: 136-174MHz 512 channel, IDAS waterproof portable radio with a DTMF keypad and GPS. Special railroad firmware installed.	-30%
26	Icom	A, B	Landmobile	F3261DT NI	F3261DT NI	136-174MHz nonincendive rated waterproof IDAS radio, full DTMF keypad	-30%
27	Icom	A, B	Landmobile	F3360DS 11	F3360DS 11	136-174MHz waterproof IDAS radio with GPS, 512CH, 4-key	-30%
28	Icom	A, B	Landmobile	F3400D 21	F3400D 21	136-174MHz IDAS portable with 32 channels and no display. Purchase antenna and charger separately.	-30%
29	Icom	A, B	Landmobile	F3400DS 11	F3400DS 11	136-174MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.	-30%
30	Icom	A, B	Landmobile	F3400DT 01	F3400DT 01	136-174MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger	-30%
31	Icom	A, B	Landmobile	F4001 03 RC	F4001 03 RC	400-470MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	-30%
32	Icom	A, B	Landmobile	F4001 43 RC	F4001 43 RC	450-512MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)	-30%
33	Icom	A, B	Landmobile	F4210D 01	F4210D 01	400-470MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)	-30%
34	Icom	A, B	Landmobile	F4210D 21	F4210D 21	450-512MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)	-30%
35	Icom	A, B	Landmobile	F4230DS 13	F4230DS 13	400-470MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	-30%
36	Icom	A, B	Landmobile	F4230DS 32	F4230DS 32	450-512MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.	-30%
37	Icom	A, B	Landmobile	F4261DS 65	F4261DS 65	400-470MHz waterproof IDAS radio with GPS, no DTMF keypad	-30%
38	Icom	A, B	Landmobile	F4261DS 90	F4261DS 90	450-512MHz waterproof IDAS radio with GPS, no DTMF keypad	-30%
39	Icom	A, B	Landmobile	F4261DT 55	F4261DT 55	400-470MHz waterproof IDAS radio with GPS, full DTMF keypad	-30%
40	Icom	A, B	Landmobile	F4261DT 85	F4261DT 85	450-512MHz waterproof IDAS radio with GPS, full DTMF keypad	-30%
41	Icom	A, B	Landmobile	F4261DT NI-1	F4261DT NI-1	400-470MHz nonincendive rated waterproof IDAS radio, full DTMF keypad	-30%
42	Icom	A, B	Landmobile	F4261DT NI-2	F4261DT NI-2	450-512MHz nonincendive rated waterproof IDAS radio, full DTMF keypad	-30%
43	Icom	A, B	Landmobile	F4360DS 12	F4360DS 12	400-470MHz waterproof IDAS radio with GPS, 512CH, 4-key	-30%
44	Icom	A, B	Landmobile	F4400DS 11	F4400DS 11	380-470MHz IDAS portable with 1024 channels, and a color display. Purchase antenna and charger separately.	-30%
45	Icom	A, B	Landmobile	F4400DS 41	F4400DS 41	450-512MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.	-30%
46	Icom	A, B	Landmobile	F4400DT 01	F4400DT 01	380-470MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger	-30%
47	Icom	A, B	Landmobile	F4400DT 31	F4400DT 31	450-512MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger	-30%
48	Icom	A, B	Landmobile	F5011 51	F5011 51	136-174MHz mobile	-30%
49	Icom	A, B	Landmobile	F5021 51	F5021 51	136-174MHz mobile	-30%
50	Icom	A, B	Landmobile	F5061	F5061	136-174MHz analog mobile	-30%
51	Icom	A, B	Landmobile	F5061D	F5061D	136-174MHz IDAS mobile	-30%
52	Icom	A, B	Landmobile	F5061D RR	F5061D RR	136-174MHz IDAS radio, RR firmware installed, HM-148T included	-30%
53	Icom	A, B	Landmobile	F5121D	F5121D	136-174MHz IDAS mobile	-30%
54	Icom	A, B	Landmobile	F5122DD 12	F5122DD 12	136-174MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet	-30%
55	Icom	A, B	Landmobile	F5220D	F5220D	136-174MHz IDAS mobile	-30%
56	Icom	A, B	Landmobile	F52D	F52D	136-174MHz compact, IDAS, waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
57	Icom	A, B	Landmobile	F52DUL	F52DUL	136-174MHz intrinsically safe, IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
58	Icom	A, B	Landmobile	F5360D 01	F5360D 01	136-174MHz, 50W, GPS, 512CH, type-C trunking	-30%
59	Icom	A, B	Landmobile	F5400D 01	F5400D 01	136-174MHz IDAS mobile with color display	-30%
60	Icom	A, B	Landmobile	F5400DS 11	F5400DS 11	136-174MHz IDAS mobile with numerical display	-30%
61	Icom	A, B	Landmobile	F6011 51	F6011 51	400-470MHz mobile	-30%
62	Icom	A, B	Landmobile	F6011 52	F6011 52	450-512MHz mobile	-30%
63	Icom	A, B	Landmobile	F6021 51	F6021 51	400-470MHz mobile	-30%
64	Icom	A, B	Landmobile	F6021 52	F6021 52	450-512MHz mobile	-30%
65	Icom	A, B	Landmobile	F6061D 61	F6061D 61	400-470MHz IDAS mobile	-30%
66	Icom	A, B	Landmobile	F6061D 66	F6061D 66	450-512MHz IDAS mobile	-30%
67	Icom	A, B	Landmobile	F6121D 67	F6121D 67	400-470MHz IDAS mobile	-30%
68	Icom	A, B	Landmobile	F6121D 68	F6121D 68	450-512MHz IDAS mobile	-30%
69	Icom	A, B	Landmobile	F6122DD 12	F6122DD 12	400-470MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet	-30%
70	Icom	A, B	Landmobile	F6220D 11	F6220D 11	400-470MHz IDAS mobile	-30%
71	Icom	A, B	Landmobile	F6220D 22	F6220D 22	450-512MHz IDAS mobile	-30%
72	Icom	A, B	Landmobile	F62D 11	F62D 11	400-470MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
73	Icom	A, B	Landmobile	F62D 21	F62D 21	450-512MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.	-30%
74	Icom	A, B	Landmobile	F62DUL 11	F62DUL 11	400-470MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger	-30%
75	Icom	A, B	Landmobile	F62DUL 21	F62DUL 21	450-512MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger	-30%
76	Icom	A, B	Landmobile	F6360D 01	F6360D 01	400-470MHz, 45W, GPS, 512CH, type-C trunking	-30%
77	Icom	A, B	Landmobile	F6400D 01	F6400D 01	380-470MHz IDAS mobile with color display	-30%
78	Icom	A, B	Landmobile	F6400D 21	F6400D 21	450-512MHz IDAS mobile with color display	-30%
79	Icom	A, B	Landmobile	F6400DS 11	F6400DS 11	380-470MHz IDAS mobile with numeric display	-30%
80	Icom	A, B	Landmobile	F7010S	F7010S	136-174MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	-30%
81	Icom	A, B	Landmobile	F7010T	F7010T	136-174MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	-30%
82	Icom	A, B	Landmobile	F7020S 11	F7020S 11	380-470MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	-30%
83	Icom	A, B	Landmobile	F7020S 31	F7020S 31	450-512MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.	-30%
84	Icom	A, B	Landmobile	F7020T 21	F7020T 21	380-470MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	-30%
85	Icom	A, B	Landmobile	F7020T 41	F7020T 41	450-512MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.	-30%
86	Icom	A, B	Landmobile	F7040S	F7040S	7/800MHz P25 conventional portable with partial keypad.	-30%
87	Icom	A, B	Landmobile	F7040T	F7040T	7/800MHz P25 conventional portable with full DTMF keypad.	-30%
88	Icom	A, B	Landmobile	F7510	F7510	136-174MHz P25 conventional mobile with color display	-30%
89	Icom	A, B	Landmobile	F7520 11	F7520 11	380-470MHz P25 conventional mobile with color display	-30%
90	Icom	A, B	Landmobile	F7520 21	F7520 21	450-512MHz P25 conventional mobile with color display	-30%
91	Icom	A, B	Landmobile	F7540	F7540	700/800MHz P25 conventional mobile with color display	-30%
92	Icom	A, B	Landmobile	F80DS 31	F80DS 31	380-450MHz P25 radio with FIPS AES installed, no DTMF keypad	-30%
93	Icom	A, B	Landmobile	F8101 33	F8101 33	HF 125W transceiver with ALE (automatic link establishment)	-30%
94	Icom	A, B	Landmobile	F9011B 01	F9011B 01	136-174MHz P25 conventional portable, 6W, 512 CH, basic model, no display or keypad	-30%
95	Icom	A, B	Landmobile	F9011B 21	F9011B 21	136-174MHz P25 Conventional portable, 6W, 512 CH, basic model, no display or keypad	-30%
96	Icom	A, B	Landmobile	F9011S 25	F9011S 25	136-174MHz P25 Conventional portable, 6W, 512 CH, display, simple keypad	-30%
97	Icom	A, B	Landmobile	F9011T 30	F9011T 30	136-174MHz P25 Conventional portable, 6W, 512 CH, display, full DTMF keypad	-30%
98	Icom	A, B	Landmobile	F9021B 82	F9021B 82	450-512MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad	-30%
99	Icom	A, B	Landmobile	F9021B 91	F9021B 91	380-470MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad	-30%
100	Icom	A, B	Landmobile	F9021S 85	F9021S 85	450-512MHz P25 Conventional, 5W, 512 CH, display, simple keypad	-30%
101	Icom	A, B	Landmobile	F9021S 95	F9021S 95	380-470MHz P25 Conventional portable, 5W, 512 CH, display, simple keypad	-30%
102	Icom	A, B	Landmobile	F9021T 30	F9021T 30	450-512MHz P25 Trunking portable, 5W, 512 CH, display, full DTMF keypad	-30%
103	Icom	A, B	Landmobile	F9511HT 21	F9511HT 21	136-174MHz 110W P25 Conventional mobile with full keypad. No external speaker included - must be ordered separately	-30%
104	Icom	A, B	Landmobile	F9511S 01	F9511S 01	136-174MHz P25 conventional 50W mobile	-30%
105	Icom	A, B	Landmobile	F9511T 25	F9511T 25	136-174MHz P25 Conventional 50W mobile with keypad	-30%
106	Icom	A, B	Landmobile	F9521S 41	F9521S 41	400-470MHz 45W P25 Conventional mobile, no keypad	-30%
107	Icom	A, B	Landmobile	F9521T 25	F9521T 25	400-470MHz mobile with full keypad	-30%
108	Icom	A, B	Landmobile	F9521T 45	F9521T 45	400-470MHz P25 Conventional 45W mobile, full keypad	-30%
109	Icom	A, B	Landmobile - Systems	CY5000	CY5000	136-174MHz IDAS analog/digital repeater with power supply	-30%
110	Icom	A, B	Landmobile - Systems	CY6001	CY6001	400-470MHz IDAS analog/digital repeater with power supply	-30%
111	Icom	A, B	Landmobile - Systems	CY6002	CY6002	450-512MHz IDAS analog/digital repeater with power supply	-30%
112	Icom	A, B	Landmobile - Systems	FR5000 01 2CH KIT	FR5000 01 2CH KIT	136-174MHz 2 channel conventional system (2 repeaters, 2 external power supplies)	-30%
113	Icom	A, B	Landmobile - Systems	FR5000 01 UR KIT	FR5000 01 UR KIT	136-174MHz, 2 channel analog/digital repeater (FR5000 + URFR5000 installed)	-30%
114	Icom	A, B	Landmobile - Systems	FR5000 14	FR5000 14	136-174MHz analog/digital IDAS repeater (power supply not included)	-30%

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Vendor (AF)

No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
115	Icom	A, B	Landmobile - Systems	FR5200H 51	FR5200H 51	136-174MHz 50W analog, IDAS repeater 100% duty cycle	-30%
116	Icom	A, B	Landmobile - Systems	FR5300	FR5300	136-174 MHz analog/digital, 50W, IDAS Simulcast repeater	-30%
117	Icom	A, B	Landmobile - Systems	FR6000 01 2CH KIT	FR6000 01 2CH KIT	400-470MHz 2 channel conventional system (2 repeaters, 2 external power supplies)	-30%
118	Icom	A, B	Landmobile - Systems	FR6000 01 UR KIT	FR6000 01 UR KIT	400-470MHz, 2 channel analog/digital repeater (FR6000+URFR6000 installed)	-30%
119	Icom	A, B	Landmobile - Systems	FR6000 14	FR6000 14	400-470MHz analog/digital IDAS repeater (power supply not included)	-30%
120	Icom	A, B	Landmobile - Systems	FR6000 19	FR6000 19	450-512MHz analog/digital IDAS repeater (power supply not included)	-30%
121	Icom	A, B	Landmobile - Systems	FR6200H 51	FR6200H 51	400-470MHz 50W analog, IDAS repeater 100% duty cycle	-30%
122	Icom	A, B	Landmobile - Systems	FR6200H 61	FR6200H 61	450-512MHz 50W analog, IDAS repeater 100% duty cycle	-30%
123	Icom	A, B	Landmobile - Systems	FR6300H	FR6300H	450-512MHz analog/digital, 50W, IDAS repeater	-30%
124	Icom	A, B	Landmobile - Systems	FR6300L	FR6300L	400-470MHz analog/digital, 50W, IDAS repeater	-30%
125	Icom	A, B	Landmobile - Systems	FR9010 11	FR9010 11	146-174MHz 110W P25 repeater	-30%
126	Icom	A, B	Landmobile - Systems	FR9020 11	FR9020 11	440-475MHz 100W P25 repeater	-30%
127	Icom	A, B	Landmobile - Systems	IAS X-BAND 50	IAS X-BAND 50	VHF FM & UHF FM cross band repeater	-30%
128	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 AIR U	IAS X-BAND 50 AIR U	Airband AM & UHF FM cross band repeater	-30%
129	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 AIR V	IAS X-BAND 50 AIR V	Airband AM & VHF FM cross band repeater	-30%
130	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 UU	IAS X-BAND 50 UU	UHF FM & UHF FM cross band repeater	-30%
131	Icom	A, B	Landmobile - Systems	IAS X-BAND 50 VV	IAS X-BAND 50 VV	VHF FM & VHF FM cross band repeater	-30%
132	Icom-RF Technology	A, B	Landmobile - Systems	RFT 136-174	RFT 136-174	100W analog 136-174MHz repeater with a power supply (P25 upgradeable)	-30%
133	Icom-RF Technology	A, B	Landmobile - Systems	RFT 440-490	RFT 440-490	100W analog 440-490MHz repeater with a power supply (P25 upgradeable)	-30%
134	Icom-RF Technology	A, B	Landmobile - Systems	RFT P25 136-174	RFT P25 136-174	2-120W P25/analog 136-174MHz repeater with a power supply	-30%
135	Icom-RF Technology	A, B	Landmobile - Systems	RFT P25 400-430	RFT P25 400-430	100W P25/analog 400-430MHz repeater with a power supply	-30%
136	Icom-RF Technology	A, B	Landmobile - Systems	RFT P25 485-520	RFT P25 485-520	100W P25/analog 485-520MHz repeater with a power supply	-30%
137	Icom	A, B	Landmobile - Systems	URFR5000 63	URFR5000 63	136-174MHz analog/digital repeater channel module	-30%
138	Icom	A, B	Landmobile - Systems	URFR5300	URFR5300	136-174MHz analog/digital IDAS repeater channel module	-30%
139	Icom	A, B	Landmobile - Systems	URFR6000 63	URFR6000 63	400-470MHz repeater module	-30%
140	Icom	A, B	Landmobile - Systems	URFR6300H	URFR6300H	450-512MHz Repeater module	-30%
141	Icom	A, B	Landmobile - Systems	URFR6300L	URFR6300L	400-470MHz Repeater module	-30%
142	Icom	A, B, C	Network	IP1000C 100	IP1000C 100	Manages up to 100 radios in a network	-25%
143	Icom	A, B, C	Network	IP100FS	IP100FS	IP based PC-dispatcher	-25%
144	Icom	A, B, C	Network	IP100H	IP100H	IP license-free radio for wireless networks	-25%
145	Icom	A, B, C	Network	IP501H	IP501H	Portable LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.	-25%
146	Icom	A, B, C	Network	IP501M	IP501M	Mobile LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.	-25%
147	Icom	A, B, C	Network	SAT100	SAT100	Satellite PTT radio using the Iridium satellite network	-25%
148	Icom	A, B, C	Network	SAT100M	SAT100M	Mobile satellite PTT radio with a multi-functional speaker microphone and antenna unit	-25%
149	Icom	A, B, C	Network	VEPG4	VEPG4	RoIP gateway that bridges land mobile radio systems. Deactivated SIM included. Airtime fees apply when SIM activated.	-25%
150	Icom	B	Amateur	7610	7610	100W HF/50MHz amateur radio base station	-15%
151	Icom	B	Amateur	2300H 05	2300H 05	65W, 2m (144-148MHz) mobile	-15%
152	Icom	B	Amateur	2730A 05	2730A 05	VHF/UHF dual band transceiver	-15%
153	Icom	B	Amateur	7100 02	7100 02	HF/6m/2m/70cm mobile transceiver	-15%
154	Icom	B	Amateur	718 62	718 62	100W HF transceiver with AF DSP	-15%
155	Icom	B	Amateur	7300 02	7300 02	HF/6m transceiver with an IF-DSP and internal ATU	-15%
156	Icom	B	Amateur	7700 12	7700 12	200W HF + 6m transceiver with single receiver	-15%
157	Icom	B	Amateur	7851 02	7851 02	200W HF + 6m transceiver with 2 independent receivers, internal power supply and antenna tuner (ATU)	-15%
158	Icom	B	Amateur	9700 12	9700 12	VHF/UHF transceiver	-15%
159	Icom	B	Amateur	ID4100A	ID4100A	VHF/UHF dual band D-STAR mobile	-15%
160	Icom	B	Amateur	ID5100A DELUXE	ID5100A DELUXE	Dual band, 2m/70cm (144-148/420-450MHz), D-Star mobile radio with MB-A2 remote mounting bracket included	-15%
161	Icom	B	Amateur	R30 16	R30 16	Blocked receiver handheld w/dual receive & dual band recording	-15%
162	Icom	B	Amateur	R6 SPORT	R6 SPORT	Scanning receiver. Blocked version for consumer purchase. No supplied battery or charger. Requires 2 AA batteries.	-15%
163	Icom	B	Amateur	R6E	R6E	Unblocked receiver for Federal/Export Only. No supplied battery or charger. Requires 2 AA batteries.	-15%
164	Icom	B	Amateur	R8600 02	R8600 02	Blocked super wideband 10 kHz to 3 GHz communication receiver	-15%
165	Icom	B	Amateur	R9500 02	R9500 02	Blocked version for consumer purchase	-15%
166	Icom	B	Amateur	V86 12	V86 12	2m 7W VHF handheld	-15%
167	Icom	A, B	Avionics	A120	A120	Airband mobile with 200 channels with open VFO, 8.33/25kHz	-30%
168	Icom	A, B	Avionics	A120B	A120B	A120 with 120V power supply and cabinet for base station	-30%
169	Icom	A, B	Avionics	A16	A16	Communications only airband handheld with full DTMF keypad	-30%
170	Icom	A, B	Avionics	A16B	A16B	Communications only airband handheld with Bluetooth and full DTMF keypad	-30%
171	Icom	A, B	Avionics	A220	A220	Panel mount aviation radio	-30%
172	Icom	A, B	Avionics	A220B	A220B	Radio plus PS80 power supply for base station option (radio not installed into power supply)	-30%
173	Icom	A, B	Avionics	A220M	A220M	Radio with MB-53 for mobile mount	-30%
174	Icom	A, B	Avionics	A220T	A220T	TSO approved panel mount aviation radio	-30%
175	Icom	A, B	Avionics	A25C	A25C	Communications only aviation handheld 6W with li-ion battery and rapid charger	-30%
176	Icom	A, B	Avionics	A25C SPORT	A25C SPORT	Communications only aviation handheld 6W and AA battery pack	-30%
177	Icom	A, B	Avionics	A25N	A25N	Communications plus navigation aviation handheld 6W	-30%
178	Icom	A, B	Marine	GM1600	GM1600	GMDSS VHF handheld for survival crafts; radio plus BP-234 lithium battery	-30%
179	Icom	A, B	Marine	GM1600 21K	GM1600 21K	GMDSS VHF handheld for survival crafts; includes li-ion battery/charger plus the BP-234 battery. Surface shipping only.	-30%
180	Icom	A, B	Marine	GM600	GM600	VHF GMDSS fixed mount	-30%
181	Icom	A, B	Marine	M25 BLUE	M25 BLUE	5W floating marine VHF handheld in marine blue	-30%
182	Icom	A, B	Marine	M25 GRAY	M25 GRAY	5W floating marine VHF handheld in metallic gray	-30%
183	Icom	A, B	Marine	M25 WHITE	M25 WHITE	5W floating marine VHF handheld in pearl white	-30%
184	Icom	A, B	Marine	M330 11	M330 11	Black marine compact VHF fixed mount	-30%
185	Icom	A, B	Marine	M330 21	M330 21	White marine compact VHF fixed mount	-30%
186	Icom	A, B	Marine	M330G 31	M330G 31	Black marine compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna	-30%
187	Icom	A, B	Marine	M330G 41	M330G 41	Super white marine compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna	-30%
188	Icom	A, B	Marine	M37	M37	6W marine VHF floating handheld with battery, charger included	-30%
189	Icom	A, B	Marine	M400BB	M400BB	Black box marine VHF fixed mount with black Command Mic	-30%
190	Icom	A, B	Marine	M400BB SW	M400BB SW	Black box marine VHF fixed mount with white Command Mic	-30%
191	Icom	A, B	Marine	M424G 22	M424G 22	Super white fixed mount	-30%
192	Icom	A, B	Marine	M424G BLACK	M424G BLACK	Black fixed mount	-30%
193	Icom	A, B	Marine	M506 01	M506 01	Class D DSC marine VHF radio	-30%
194	Icom	A, B	Marine	M506 11	M506 11	Class D DSC marine VHF radio with NMEA2000	-30%
195	Icom	A, B	Marine	M506 21	M506 21	Class D DSC marine VHF radio with NMEA2000 and AIS receiver	-30%
196	Icom	A, B	Marine	M506 31	M506 31	Class D DSC marine VHF radio with rear mic and NMEA2000	-30%
197	Icom	A, B	Marine	M506 41	M506 41	Class D DSC marine VHF radio with rear mic, NMEA2000 and AIS receiver	-30%
198	Icom	A, B	Marine	M605 11	M605 11	VHF fixed mount with color display and rear mic connector	-30%
199	Icom	A, B	Marine	M605 21	M605 21	VHF fixed mount with AIS, color display, and rear mic connector	-30%
200	Icom	A, B	Marine	M73	M73	6W IPX8 submersible handheld	-30%
201	Icom	A, B	Marine	M73 PLUS	M73 PLUS	6W IPX8 submersible handheld with built-in active noise cancelling and voice recording	-30%
202	Icom	A, B	Marine	M803	M803	150W advanced SSB with Class E DSC MF/HF certification	-30%
203	Icom	A, B	Marine	M85	M85	Marine VHF 5W handheld; 100 land mobile programmable channels (2W)	-30%
204	Icom	A, B	Marine	M85UL	M85UL	Intrinsically safe marine VHF 5W handheld with 100 LM programmable channels	-30%
205	Icom	A, B	Marine	M93D	M93D	5 Watt VHF handheld with built-in GPS and Class D DSC	-30%
206	Icom	A, B	Marine	MA510TR	MA510TR	AIS transponder with GPS navigation function, and NMEA 2000 connectivity.	-30%
207	Icom	A, B	Marine	MR1010R2	MR1010R2	Marine radar, 4kW, color LCD	-30%
208	Icom	A, B or C	Accessories	3310004800	3310004800	IP100H antenna	-30%
209	Icom	A, B or C	Accessories	3310005140	3310005140	LTE Antenna	-30%
210	Icom	A, B or C	Accessories	A200 TRAY	A200 TRAY	Mounting tray for A200/A210/A220	-30%
211	Icom	A, B or C	Accessories	AD100	AD100	Adapter cup to install in the BC119N or BC121N for the F50/60 & M88 radios	-30%
212	Icom	A, B or C	Accessories	AD101	AD101	Adapter cup for the BC119N or BC121N for the BP210N & BP211 batteries	-30%
213	Icom	A, B or C	Accessories	AD106	AD106	Adapter cup for the BC119N/BC121N for the radios with the BP232N/H battery	-30%
214	Icom	A, B or C	Accessories	AD109	AD109	Adapter cup fits the BC119N/BC121N and charges the BP224 (M90/GM1600)	-30%
215	Icom	A, B or C	Accessories	AD110	AD110	Adapter cup to install in the BC119N or BC121N for the BP253 or BP254 batteries	-30%
216	Icom	A, B or C	Accessories	AD118	AD118	14-pin ACC adapter to use with Hirose plug accessories	-30%
217	Icom	A, B or C	Accessories	AD120	AD120	Adapter cup that fits into the BC197 02/03 for the BP264 NiMH battery	-30%
218	Icom	A, B or C	Accessories	AD121	AD121	Adapter cup that fits into the BC197 12/13 for the BP265 Li-ion battery	-30%
219	Icom	A, B or C	Accessories	AD122	AD122	Adapter cup that fits into the BC197 22/23 for the BP232N/H batteries	-30%
220	Icom	A, B or C	Accessories	AD123 02	AD123 02	Adapter cup for BC119N for M24	-30%
221	Icom	A, B or C	Accessories	AD129	AD129	Adapter cup for BC197 gang charger for M73	-30%
222	Icom	A, B or C	Accessories	AD130	AD130	Adapter cup that fits into the BC214 for the F1000/D series	-30%
223	Icom	A, B or C	Accessories	AD135	AD135	3.5mm earphone jack adapter that plugs into a 14-pin connector	-30%
224	Icom	A, B or C	Accessories	AD55NS	AD55NS	100-240V power supply for the R8600 with a US plug	-30%
225	Icom	A, B or C	Accessories	AD92SMA	AD92SMA	Antenna connector adapter to connect a BNC-type antenna	-30%
226	Icom	A, B or C	Accessories	AD94 11	AD94 11	Adapter cup for the BC119N or BC121N for the BP209N/BP210N batteries	-30%
227	Icom	A, B or C	Accessories	AD98FSC	AD98FSC	Antenna connector adapter for "J" to "BNC" conversion	-30%
228	Icom	A, B or C	Accessories	AH2B	AH2B	Antenna element/base	-30%
229	Icom	A, B or C	Accessories	AH4	AH4	Automatic antenna tuner (long wire/AH2B)	-30%
230	Icom	A, B or C	Accessories	AH40	AH40	Antenna (4.9ft) for in-vehicle and in-building use	-30%
231	Icom	A, B or C	Accessories	AH710	AH710	Folded dipole antenna with an SO-239 connector. Covers 1.9 to 30MHz band. Length is approx 80.3ft.	-30%
232	Icom	A, B or C	Accessories	AH740	AH740	Relay-driven compact automatic tuning antenna 2.5MHz-29.999MHz	-30%
233	Icom	A, B or C	Accessories	AH8000	AH8000	Discone antenna wideband RX TX 100-3300MHz	-30%
234	Icom-PCTel	A, B or C	Accessories	ANTENNA 1	ANTENNA 1	118-940MHz 1/4 wave antenna, unity gain, field tunable	-30%
235	Icom-PCTel	A, B or C	Accessories	ANTENNA 2	ANTENNA 2	144-174MHz 3dB gain mountable antenna, CHR, 59" high	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
236	Icom-PCTel	A, B or C	Accessories	ANTENNA 3	ANTENNA 3	450-470MHz 5dB gain mountable antenna, CHR, 40" high	-30%
237	Icom-PCTel	A, B or C	Accessories	ANTENNA 4	ANTENNA 4	152-162MHz, unity gain antenna, NMO compatible, 21.6". Factory tuned to 157MHz	-30%
238	Icom	A, B or C	Accessories	AP95M	AP95M	Wireless LAN access point	-30%
239	Icom	A, B or C	Accessories	AT130	AT130	Auto antenna tuner M710/IC-78	-30%
240	Icom	A, B or C	Accessories	AT140	AT140	HF automatic antenna tuner	-30%
241	Icom	A, B or C	Accessories	AT141	AT141	Export HC automatic antenna tuner - special order	-30%
242	Icom-AW Enterprises	A, B or C	Accessories	AW F70 AREA 51	AW F70 AREA 51	Water repellant case with a swivel belt clip for the F70/80	-30%
243	Icom-AW Enterprises	A, B or C	Accessories	AW STUD/SWIVEL KIT	AW STUD/SWIVEL KIT	Metal stud that slides on like a belt clip and it's attached to a strong metal swivel belt clip	-30%
244	Icom-AW Enterprises	A, B or C	Accessories	AW SWIVEL	AW SWIVEL	Swivel clip used with the AW Stud/Swivel Kit.	-30%
245	Icom-Pulse Electronics	A, B or C	Accessories	B ANT	B ANT	Base station antenna 118.8-126.8MHz with 50' 4" cable for Avionic mobile units.	-30%
246	Icom	A, B or C	Accessories	BC119NS 11	BC119NS 11	Rapid charger with AD110 installed for F70/80/9011/9021 radios; 100-240V with US style plug	-30%
247	Icom	A, B or C	Accessories	BC121NS	BC121NS	6-Unit Charger Kit BC121N + AD110 x 6. Requires BC157S AC adapter.	-30%
248	Icom	A, B or C	Accessories	BC123SA	BC123SA	AC adapter for rapid chargers; 100-240V with US style plug	-30%
249	Icom	A, B or C	Accessories	BC123SE	BC123SE	AC adapter for rapid chargers; 100-240V with Euro style plug	-30%
250	Icom	A, B or C	Accessories	BC145SA 31	BC145SA 31	AC adapter for BC119N; 100-240V with US style plug	-30%
251	Icom	A, B or C	Accessories	BC146 01	BC146 01	Drop-in trickle charger base for the F11/21/3G/4G/30G/40G series. Requires BC147 AC adapter.	-30%
252	Icom	A, B or C	Accessories	BC147SA	BC147SA	AC adapter for trickle chargers; 100-240V with a US style plug	-30%
253	Icom	A, B or C	Accessories	BC147SE 15	BC147SE 15	AC adapter for trickle chargers; 230V with a Euro style plug	-30%
254	Icom	A, B or C	Accessories	BC152N 11	BC152N 11	F50/F60/M88 desktop trickle charger (requires BC-147)	-30%
255	Icom	A, B or C	Accessories	BC157S	BC157S	AC adapter for gang chargers; 100-240V with US style plug	-30%
256	Icom	A, B or C	Accessories	BC157SE	BC157SE	AC adapter for gang chargers; 100-240V with Euro style plug	-30%
257	Icom	A, B or C	Accessories	BC160	BC160	Rapid charger for radios with the BP230/231/232 battery; 100-240V with a US style plug	-30%
258	Icom	A, B or C	Accessories	BC160E	BC160E	Rapid charger for radios with the BP230/231/232 battery; 100-240V with a Euro style plug	-30%
259	Icom	A, B or C	Accessories	BC162 01	BC162 01	Rapid charger for M34/M36. Includes BC123SA with US plug.	-30%
260	Icom	A, B or C	Accessories	BC167SA	BC167SA	Wall trickle charger; 100-240V with US style plug	-30%
261	Icom	A, B or C	Accessories	BC167SD	BC167SD	Wall trickle charger; 100-240V with Euro style plug	-30%
262	Icom	A, B or C	Accessories	BC173 01	BC173 01	Desktop trickle charger (M34/M36/GM1600/BP224) requires BC-147S	-30%
263	Icom	A, B or C	Accessories	BC190 01	BC190 01	Sensing rapid charger for F50/60 radios; 100-240V with a US style plug	-30%
264	Icom	A, B or C	Accessories	BC190 02	BC190 02	Sensing rapid charger for F50/60 radios; 100-240V with a Euro style plug	-30%
265	Icom	A, B or C	Accessories	BC193	BC193	Rapid charger for radios with BP265 Li-ion battery; 100-240V with US style plug	-30%
266	Icom	A, B or C	Accessories	BC193E	BC193E	Rapid charger for radios with BP265 Li-ion battery; 100-240V with Euro style plug	-30%
267	Icom	A, B or C	Accessories	BC197 02	BC197 02	Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with US style	-30%
268	Icom	A, B or C	Accessories	BC197 03	BC197 03	Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with Euro style	-30%
269	Icom	A, B or C	Accessories	BC197 12	BC197 12	110-240V six unit charger for radios with the BP265 Li-Ion battery (includes AC adapter with US plug and cups installed)	-30%
270	Icom	A, B or C	Accessories	BC197 13	BC197 13	220V six unit charger for radios with the BP265 Li-Ion battery (includes AC adapter and cups installed)	-30%
271	Icom	A, B or C	Accessories	BC197 22	BC197 22	Six unit charger for radios with the BP232N/H Li-Ion battery (includes AC adapter and cups installed); 100-240V with US style	-30%
272	Icom	A, B or C	Accessories	BC197 23	BC197 23	Six unit charger for radios with the BP232N/H Li-Ion battery (includes AC adapter and cups installed); 100-240V with Euro style plug	-30%
273	Icom	A, B or C	Accessories	BC197 32	BC197 32	Six unit charger for radios with the BP245N Li-Ion battery (includes AC adapter and cups installed); 100-240V with US style	-30%
274	Icom	A, B or C	Accessories	BC197 37	BC197 37	6-Unit Charger Kit BC197 + BC157S + AD128 x 6 for F50/F60/M88	-30%
275	Icom	A, B or C	Accessories	BC199SE 13	BC199SE 13	Wall charger for the M24; 100-240V with a Euro style plug	-30%
276	Icom	A, B or C	Accessories	BC202IP2	BC202IP2	Rapid charger (includes BC-123SA AC adapter with US plug)	-30%
277	Icom	A, B or C	Accessories	BC207S	BC207S	12V / 3.5A AC adapter for VEPG3/IP1000C	-30%
278	Icom	A, B or C	Accessories	BC210	BC210	Rapid charger for the BP-245N includes AC adapter with US plug	-30%
279	Icom	A, B or C	Accessories	BC211	BC211	Rapid rate 6-unit charger - IP100H	-30%
280	Icom	A, B or C	Accessories	BC211E	BC211E	Rapid rate 6-unit charger for BP271/BP272 with European plug	-30%
281	Icom	A, B or C	Accessories	BC212EX	BC212EX	Rapid charger (includes BC213SA) for F3201DEX/4201DEX	-30%
282	Icom	A, B or C	Accessories	BC213	BC213	Rapid charger with a US plug for radios with the BP279/BP280 battery (BC-123SA or BC242 included)	-30%
283	Icom	A, B or C	Accessories	BC213NAC	BC213NAC	Rapid charger cup for radios with the BP279 battery (BC-123S not included)	-30%
284	Icom	A, B or C	Accessories	BC214	BC214	Six bank charger with US plug AC adapter and cups installed	-30%
285	Icom	A, B or C	Accessories	BC214 14	BC214 14	Gang charger for the M93D. Includes the BC157.	-30%
286	Icom	A, B or C	Accessories	BC214-1	BC214-1	Six gang charger (includes AC adapter with US plug)	-30%
287	Icom	A, B or C	Accessories	BC214-1E	BC214-1E	Six gang charger (includes AC adapter with Euro plug)	-30%
288	Icom	A, B or C	Accessories	BC214E	BC214E	Six unit charger for BP279/BP280 radios (includes AC adapter with Euro plug and cups installed)	-30%
289	Icom	A, B or C	Accessories	BC214NSAT	BC214NSAT	Six unit charger for SAT100	-30%
290	Icom	A, B or C	Accessories	BC217SA	BC217SA	USB charger; 100-240V with a US style plug	-30%
291	Icom	A, B or C	Accessories	BC218	BC218	Car charger with bluetooth (requires CP22 or CP23L)	-30%
292	Icom	A, B or C	Accessories	BC218 CCK	BC218 CCK	Car charger kit includes 1 each: BC218, CP23L, MBA7, MBF1, HM215 & SP35	-30%
293	Icom	A, B or C	Accessories	BC219E	BC219E	Rapid charger for radios with the BP283/BP28/BP290/BP294 batteries; 100-240V with a Euro style plug	-30%
294	Icom	A, B or C	Accessories	BC219N	BC219N	Rapid charger for F52D/F62D; 100-240V with a US style plug	-30%
295	Icom	A, B or C	Accessories	BC220	BC220	Rapid charger for the M93D	-30%
296	Icom	A, B or C	Accessories	BC223	BC223	Rapid charger for R30; 100-240V with a US style plug	-30%
297	Icom	A, B or C	Accessories	BC224	BC224	Rapid charger with BC123SA	-30%
298	Icom	A, B or C	Accessories	BC224E	BC224E	Rapid charger with BC123SE (Euro plug)	-30%
299	Icom	A, B or C	Accessories	BC225	BC225	Smart rapid charger; 100-240V with a US style plug	-30%
300	Icom	A, B or C	Accessories	BC226	BC226	Connectable rapid charger (connect up to 6) and requires the BC228 AC adapter	-30%
301	Icom	A, B or C	Accessories	BC227	BC227	Rapid charger that goes into trickle mode at a 80% charge (US Plug)	-30%
302	Icom	A, B or C	Accessories	BC228	BC228	AC adapter for BC226	-30%
303	Icom	A, B or C	Accessories	BC235	BC235	Desktop trickle charger (requires BC217SA)	-30%
304	Icom	A, B or C	Accessories	BC240	BC240	Rapid charger for the V86	-30%
305	Icom	A, B or C	Accessories	BC241	BC241	Rapid charger with multi-plug AC adapter for SAT100	-30%
306	Icom	A, B or C	Accessories	BC247	BC247	Charger cradle for SAT100 for in-vehicle and in-building use	-30%
307	Icom	A, B or C	Accessories	BP208N	BP208N	Battery case that holds 6 AA alkaline batteries.	-30%
308	Icom	A, B or C	Accessories	BP210N	BP210N	NiMH 7.2V 1650mAh battery	-30%
309	Icom	A, B or C	Accessories	BP224	BP224	7.2V 750mAh NiCd battery - GM1600/M32/M2A/M90	-30%
310	Icom	A, B or C	Accessories	BP226	BP226	Battery case holds 5 AA alkaline batteries for the F50/F60 & M88	-30%
311	Icom	A, B or C	Accessories	BP227	BP227	Li-ion 7.2V 1950mAh (typical capacity), 1850mAh (minimum value); waterproof	-30%
312	Icom	A, B or C	Accessories	BP232H	BP232H	Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value)	-30%
313	Icom	A, B or C	Accessories	BP232UL	BP232UL	Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) for the nonincendive approved radios	-30%
314	Icom	A, B or C	Accessories	BP232WP	BP232WP	Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) IP67 waterproof battery	-30%
315	Icom	A, B or C	Accessories	BP234	BP234	9.0V 3300mAh lithium battery pack GM1600. FedEx ground shipping only. No shipments to HI or AK.	-30%
316	Icom	A, B or C	Accessories	BP237	BP237	Battery case that holds 6 AA alkaline batteries	-30%
317	Icom	A, B or C	Accessories	BP240	BP240	Battery case that holds 6 AAA alkaline batteries (1W output power)	-30%
318	Icom	A, B or C	Accessories	BP245H	BP245H	7.4V 2000mAh Li-Ion battery for M72/M73	-30%
319	Icom	A, B or C	Accessories	BP251	BP251	Alkaline case for M34/M36 (5 x AAA)	-30%
320	Icom	A, B or C	Accessories	BP252	BP252	7.4V 980mAh Li-Ion battery (M36/M34/GM1600)	-30%
321	Icom	A, B or C	Accessories	BP253	BP253	Li-ion 7.2V 1650mAh (typical capacity), 1570mAh (minimum value)	-30%
322	Icom	A, B or C	Accessories	BP254	BP254	Li-ion 7.2V 3040mAh (typical capacity), 2900mAh (minimum value) for P25 portables	-30%
323	Icom	A, B or C	Accessories	BP261	BP261	Battery case that holds 6 AA alkaline batteries	-30%
324	Icom	A, B or C	Accessories	BP263	BP263	Battery case that holds 6 AA alkaline batteries	-30%
325	Icom	A, B or C	Accessories	BP264	BP264	Ni-MH 7.2V 1400mAh	-30%
326	Icom	A, B or C	Accessories	BP265	BP265	Li-ion 7.4V 1900mAh	-30%
327	Icom	A, B or C	Accessories	BP266	BP266	Li-ion 1500mAh battery for the M24	-30%
328	Icom	A, B or C	Accessories	BP271	BP271	Li-ion 7.4V 1200mAh (typical capacity), 1150mAh (minimum value)	-30%
329	Icom	A, B or C	Accessories	BP272	BP272	Li-ion 7.4V 2000mAh (typical capacity), 1880mAh (minimum value)	-30%
330	Icom	A, B or C	Accessories	BP273	BP273	Battery case that holds 3 AA alkaline batteries	-30%
331	Icom	A, B or C	Accessories	BP275	BP275	7.4V 1500mAh Li-ion battery for M92D	-30%
332	Icom	A, B or C	Accessories	BP277EX	BP277EX	Li-ion 7.4V 1900mAh (typical capacity), 1800mAh (minimum value) blue battery	-30%
333	Icom	A, B or C	Accessories	BP279	BP279	Li-ion 7.2V 1485mAh battery	-30%
334	Icom	A, B or C	Accessories	BP280	BP280	Li-ion 7.2V 2280mAh battery	-30%
335	Icom	A, B or C	Accessories	BP282	BP282	1500mAh Li-ion battery for the M25	-30%
336	Icom	A, B or C	Accessories	BP283	BP283	Li-ion 7.4V 2010mAh (typical capacity), 1910mAh (minimum value)	-30%
337	Icom	A, B or C	Accessories	BP284	BP284	Li-ion 7.4V 3210mAh (typical capacity), 3070mAh (minimum value)	-30%
338	Icom	A, B or C	Accessories	BP285	BP285	Li-ion 7.2V 1570mAh (typical), 1485mAh (minimum) battery for M93D	-30%
339	Icom	A, B or C	Accessories	BP287	BP287	2800mAh li-ion 7.2V battery	-30%
340	Icom	A, B or C	Accessories	BP288	BP288	2350mAh li-ion 7.2V battery; IP57	-30%
341	Icom	A, B or C	Accessories	BP289	BP289	Battery case 6 x AA; IP54	-30%
342	Icom	A, B or C	Accessories	BP290	BP290	2010mAh li-ion battery	-30%
343	Icom	A, B or C	Accessories	BP291	BP291	Battery case 5 x AA	-30%
344	Icom	A, B or C	Accessories	BP292IS	BP292IS	2010mAh li-ion intrinsically safe battery	-30%
345	Icom	A, B or C	Accessories	BP293	BP293	Battery case 6 x AA	-30%
346	Icom	A, B or C	Accessories	BP294	BP294	3150mAh li-ion battery for the F52D/F62D/M85	-30%
347	Icom	A, B or C	Accessories	BP296	BP296	3.6V 2350mAh Li-Ion battery (M37)	-30%
348	Icom	A, B or C	Accessories	BP297	BP297	Alkaline case for M37 (3 x AAA)	-30%
349	Icom	A, B or C	Accessories	BP298	BP298	2250mAh Li-ion battery for the V86	-30%
350	Icom	A, B or C	Accessories	BP299	BP299	3150mAh li-ion battery for the V86	-30%
351	Icom	A, B or C	Accessories	BP300	BP300	7.2V 2350mAh li-ion battery for the SAT100	-30%
352	Icom-Laird Technologies	A, B or C	Accessories	CEN EXD 400 SMI	CEN EXD 400 SMI	400-420MHz stubby antenna for the F60/V portable radios	-30%
353	Icom-Laird Technologies	A, B or C	Accessories	CEN EXD 450 SMI	CEN EXD 450 SMI	450-470MHz stubby antenna for F60/V portable radios	-30%
354	Icom-Laird Technologies	A, B or C	Accessories	CEN EXS 150 SMI	CEN EXS 150 SMI	150-160MHz stubby antenna for F50/V & M88 handheld radios	-30%
355	Icom	A, B or C	Accessories	CFFR5000 02	CFFR5000 02	Multi-site (conventional only) IP repeater link card (requires UC-FR5000 or UCFR5300 board)	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
356	Icom	A, B or C	Accessories	CFFR5000MT	CFFR5000MT	Multi-site (conventional & trunking) IP repeater link card (requires UC-FR5000 or UCFR5300 board)	-30%
357	Icom	A, B or C	Accessories	CFFR5300SC	CFFR5300SC	Simulcast IP Repeater link card (requires UC-FR5300)	-30%
358	Icom	A, B or C	Accessories	CFUF8100	CFUF8100	Cooling fan unit	-30%
359	Icom	A, B or C	Accessories	CP12L	CP12L	Cigarette lighter cable with noise filter and right angle connector	-30%
360	Icom	A, B or C	Accessories	CP20	CP20	Cigarette lighter cable with noise filter and DC-DC converter. Charges the BC167 with a 12V/24V cigarette lighter socket.	-30%
361	Icom	A, B or C	Accessories	CP22	CP22	Cigarette lighter cable wtih DC-DC converter for use with the BC179 for the A14/S. 12-24V DC input available.	-30%
362	Icom	A, B or C	Accessories	CP23L	CP23L	12V cigarette lighter cable for use with rapid chargers	-30%
363	Icom	A, B or C	Accessories	CP24	CP24	Cigarette lighter cable that charges the charger in a vehicle	-30%
364	Icom	A, B or C	Accessories	CS2300H	CS2300H	Cloning software for 2300H	-30%
365	Icom	A, B or C	Accessories	CS7100	CS7100	Programming software for 7100	-30%
366	Icom	A, B or C	Accessories	CS9100	CS9100	Cloning software for 9100	-30%
367	Icom	A, B or C	Accessories	CSA120	CSA120	Programming software A120	-30%
368	Icom	A, B or C	Accessories	CSA14	CSA14	Programming software for the A14/A14S	-30%
369	Icom	A, B or C	Accessories	CSA220	CSA220	Programming software A220	-30%
370	Icom	A, B or C	Accessories	CSA24	CSA24	A24 Cloning Software	-30%
371	Icom	A, B or C	Accessories	CSA25	CSA25	A25 programming software	-30%
372	Icom	A, B or C	Accessories	CSF11	CSF11	F11/F21 Program Sftwre	-30%
373	Icom	A, B or C	Accessories	CSF14	CSF14	F14/F24 Program Sftwre w/ MDC	-30%
374	Icom	A, B or C	Accessories	CSF2000	CSF2000	Programming software for the F1000/2000 series	-30%
375	Icom	A, B or C	Accessories	CSF2100D	CSF2100D	Programming software for the F1100D/2100D	-30%
376	Icom	A, B or C	Accessories	CSF3001	CSF3001	F3001/F4001 programming software	-30%
377	Icom	A, B or C	Accessories	CSF3011	CSF3011	F3011/4011 software	-30%
378	Icom	A, B or C	Accessories	CSF3021/F5021/F5011	CSF3021/F5021/F5011	F3021/5021/5011 series programming software	-30%
379	Icom	A, B or C	Accessories	CSF3101D/F5121D	CSF3101D/F5121D	F3101D/F5121D series programming software	-30%
380	Icom	A, B or C	Accessories	CSF3161/F5061	CSF3161/F5061	Software to program the F3161/4161 & F5061/6061 radios	-30%
381	Icom	A, B or C	Accessories	CSF3210D	CSF3210D	Programming software for F3210D/4210D, F3230D/4230D & F5220D/6220D	-30%
382	Icom	A, B or C	Accessories	CSF3360D/F5360D	CSF3360D/F5360D	Programming software for the F3360D & F5360D series	-30%
383	Icom	A, B or C	Accessories	CSF3400D	CSF3400D	Programming software for the F3400D/F5400D series	-30%
384	Icom	A, B or C	Accessories	CSF5122DD	CSF5122DD	F5122DD/6122DD programming software	-30%
385	Icom	A, B or C	Accessories	CSF52D	CSF52D	F52D/F62D programming software	-30%
386	Icom	A, B or C	Accessories	CSF70/F1700	CSF70/F1700	Cloning Softwre F70/F80/F1721/F1821/F2721/F282	-30%
387	Icom	A, B or C	Accessories	CSF7510	CSF7510	Programming software for the F7010 & F7510 P25 radios	-30%
388	Icom	A, B or C	Accessories	CSF8101	CSF8101	Programming software. Use a generic USB "A" to "B" cable to program radio.	-30%
389	Icom	A, B or C	Accessories	CSF9010/F9510	CSF9010/F9510	F9011/9511 programming software	-30%
390	Icom	A, B or C	Accessories	CSFR5000	CSFR5000	FR5000/6000 programming software	-30%
391	Icom	A, B or C	Accessories	CSFR9010	CSFR9010	Programming software for the FR9010/9020	-30%
392	Icom	A, B or C	Accessories	CSGM1600	CSGM1600	GM1600 programming software	-30%
393	Icom	A, B or C	Accessories	CSIP501H	CSIP501H	IP501H programming software	-30%
394	Icom	A, B or C	Accessories	CSKLD2	CSKLD2	Encryption key loader software for F3400/F5400 series	-30%
395	Icom	A, B or C	Accessories	CSM24	CSM24	M24 programming software	-30%
396	Icom	A, B or C	Accessories	CSM25	CSM25	M25 programming software (requires OPC478UC+OPC1655)	-30%
397	Icom	A, B or C	Accessories	CSM330	CSM330	M330 programming software	-30%
398	Icom	A, B or C	Accessories	CSM400BB	CSM400BB	M400BB programming software. Requires OPC-478UC + OPC-980 cables.	-30%
399	Icom	A, B or C	Accessories	CSM506	CSM506	M506 programming software. Requires OPC-478UC + OPC-980 cables.	-30%
400	Icom	A, B or C	Accessories	CSM604A	CSM604A	M604A programming software	-30%
401	Icom	A, B or C	Accessories	CSM605	CSM605	Programming software for the M605. Includes MMSI reset dongle. Requires OPC2382 + OPC478UC for programming.	-30%
402	Icom	A, B or C	Accessories	CSM72	CSM72	M72 Programming Software	-30%
403	Icom	A, B or C	Accessories	CSM73	CSM73	Programming software for the M73	-30%
404	Icom	A, B or C	Accessories	CSM802	CSM802	M802 Program Software	-30%
405	Icom	A, B or C	Accessories	CSM85	CSM85	M85 programming software	-30%
406	Icom	A, B or C	Accessories	CSM92D/M424	CSM92D/M424	Programming software for M92D & M424	-30%
407	Icom	A, B or C	Accessories	CSOTPM1	CSOTPM1	Over-the-air programming (OTAP) manager software	-30%
408	Icom	A, B or C	Accessories	CSOTPM2	CSOTPM2	P25 over-the-air programming (OTAP) manager software; support only conventional mode	-30%
409	Icom	A, B or C	Accessories	CSR30	CSR30	Programming software for R30	-30%
410	Icom	A, B or C	Accessories	CSR6	CSR6	Programming software fo R6	-30%
411	Icom	A, B or C	Accessories	CSR8600	CSR8600	R8600 programming software	-30%
412	Icom	A, B or C	Accessories	CSRMK4	CSRMK4	Programming software for the RMK4	-30%
413	Icom	A, B or C	Accessories	CST70	CST70	T70A software	-30%
414	Icom	A, B or C	Accessories	CSV80	CSV80	V80 software	-30%
415	Icom	A, B or C	Accessories	CT23 01	CT23 01	PTT microphone adapter to use SM-26 or HM-152 with a PC. Requires BC-147S.	-30%
416	Icom	A, B or C	Accessories	CT24	CT24	Digital voice converter (supplied with RCFS10 and works with VEPG3)	-30%
417	Icom	A, B or C	Accessories	EH15B	EH15B	Earphone with 2.5mm plug to use with HM-163MC	-30%
418	Icom	A, B or C	Accessories	EM80	EM80	9-pin full size speaker mic for F30G series. IS approved to work with F30G IS radios.	-30%
419	Icom	A, B or C	Accessories	EX2785J01	EX2785J01	P25 activation software for F70/80 & F1721/2721 radios	-30%
420	Icom	A, B or C	Accessories	EX2785J03	EX2785J03	AES activation upgrade	-30%
421	Icom	A, B or C	Accessories	F121 MMB	F121 MMB	Mounting bracket F121/F221 F5011/F5021 series	-30%
422	Icom	A, B or C	Accessories	F1721 MMB	F1721 MMB	Mounting bracket for F1721/F1821, F2721/2821, F9011S/T	-30%
423	Icom	A, B or C	Accessories	F5061 IGN SENSE CABLE	F5061 IGN SENSE CABLE	96" cable with 3A fuse	-30%
424	Icom	A, B or C	Accessories	F5061 MMB	F5061 MMB	Mounting bracket included with the F5061/F6061	-30%
425	Icom	A, B or C	Accessories	FAB02AR	FAB02AR	Standard antenna for Aviation handheld radios	-30%
426	Icom	A, B or C	Accessories	FAS100U	FAS100U	7/800MHz antenna	-30%
427	Icom	A, B or C	Accessories	FAS102U	FAS102U	Antenna for SAT100	-30%
428	Icom	A, B or C	Accessories	FAS24V	FAS24V	136-150MHz antenna for the F50/V handhelds (Blue ring)	-30%
429	Icom	A, B or C	Accessories	FAS270C	FAS270C	Wideband RX antenna (SMA)	-30%
430	Icom	A, B or C	Accessories	FAS27U	FAS27U	400-470MHz antenna for the F60/V (green ring)	-30%
431	Icom	A, B or C	Accessories	FAS56U	FAS56U	450-520MHz antenna for F60/V (red ring)	-30%
432	Icom	A, B or C	Accessories	FAS57US	FAS57US	450-490MHz stubby antenna for F60/V portable radios (red ring)	-30%
433	Icom	A, B or C	Accessories	FAS58U	FAS58U	400-470MHz antenna - standard on the F9021	-30%
434	Icom	A, B or C	Accessories	FAS59V	FAS59V	150-174MHz standard antenna for the F50 & M88 (red ring)	-30%
435	Icom	A, B or C	Accessories	FAS61V	FAS61V	Standard antenna for GM1600	-30%
436	Icom	A, B or C	Accessories	FAS62VS	FAS62VS	150-162MHz stubby antenna for F50/V (Red ring)	-30%
437	Icom	A, B or C	Accessories	FAS63VS	FAS63VS	160-174MHz stubby antenna for F50/V (green ring)	-30%
438	Icom	A, B or C	Accessories	FAS64V	FAS64V	Standard antenna for the M72/M73 (4 17/32" or 115mm)	-30%
439	Icom	A, B or C	Accessories	FAS65V	FAS65V	148-160 MHz flexible antenna - standard on F9011	-30%
440	Icom	A, B or C	Accessories	FAS67VC	FAS67VC	136-174MHz cut antenna - F3400/F7010/F9011	-30%
441	Icom	A, B or C	Accessories	FAS74U	FAS74U	490-520MHz antenna for F60/V (blue ring)	-30%
442	Icom	A, B or C	Accessories	FAS76UC	FAS76UC	380-520MHz cut antenna for F4400/F9021	-30%
443	Icom	A, B or C	Accessories	FAS81U	FAS81U	380-430MHz antenna for F4400	-30%
444	Icom	A, B or C	Accessories	FAS81US	FAS81US	400-450MHz stubby antenna for F4400	-30%
445	Icom	A, B or C	Accessories	FAS81V	FAS81V	136-150MHz antenna for F3400/F7010/F9011	-30%
446	Icom	A, B or C	Accessories	FAS81VS	FAS81VS	136-150MHz stubby antenna for F3400	-30%
447	Icom	A, B or C	Accessories	FAS82U	FAS82U	430-480MHz antenna for F4400	-30%
448	Icom	A, B or C	Accessories	FAS82US	FAS82US	450-490MHz stubby antenna for F4400	-30%
449	Icom	A, B or C	Accessories	FAS82V	FAS82V	148-162MHz antenna	-30%
450	Icom	A, B or C	Accessories	FAS82VS	FAS82VS	148-162MHz stubby antenna	-30%
451	Icom	A, B or C	Accessories	FAS83U	FAS83U	470-520MHz antenna for F4400	-30%
452	Icom	A, B or C	Accessories	FAS83V	FAS83V	160-174MHz antenna for F3400	-30%
453	Icom	A, B or C	Accessories	FAS83VS	FAS83VS	160-174MHz stubby antenna for F3400	-30%
454	Icom	A, B or C	Accessories	FASC25U	FASC25U	400-430MHz antenna for LM portables	-30%
455	Icom	A, B or C	Accessories	FASC25V	FASC25V	136-150MHz antenna for LM portables	-30%
456	Icom	A, B or C	Accessories	FASC26US	FASC26US	400-450MHz stubby antenna for LM portables	-30%
457	Icom	A, B or C	Accessories	FASC26VS	FASC26VS	136-144MHz stubby antenna for LM portables	-30%
458	Icom	A, B or C	Accessories	FASC27VS	FASC27VS	142-150MHz stubby antenna for LM portables	-30%
459	Icom	A, B or C	Accessories	FASC28V	FASC28V	142-162MHz antenna for LM portables	-30%
460	Icom	A, B or C	Accessories	FASC29V	FASC29V	160-174MHz antenna for LM portables	-30%
461	Icom	A, B or C	Accessories	FASC55V	FASC55V	146-174MHz standard antenna for LM portables	-30%
462	Icom	A, B or C	Accessories	FASC56VS	FASC56VS	150-160MHz stubby antenna for LM portables	-30%
463	Icom	A, B or C	Accessories	FASC57U	FASC57U	430-470MHz standard antenna for LM radios (red ring)	-30%
464	Icom	A, B or C	Accessories	FASC57VS	FASC57VS	160-174MHz stubby antenna for LM portables	-30%
465	Icom	A, B or C	Accessories	FASC58V	FASC58V	Standard antenna M24/M34/M36/M85	-30%
466	Icom	A, B or C	Accessories	FASC59V	FASC59V	Standard antenna M25/M37/M93D/M92D	-30%
467	Icom	A, B or C	Accessories	FASC61UC	FASC61UC	380-520MHz cut antenna for the specific frequency desired	-30%
468	Icom	A, B or C	Accessories	FASC61VC	FASC61VC	136-174MHz cut antenna for the specific frequency desired	-30%
469	Icom	A, B or C	Accessories	FASC62V	FASC62V	150-160MHz high gain antenna for LM portables (10")	-30%
470	Icom	A, B or C	Accessories	FASC63V	FASC63V	155-165MHz high gain antenna for LM portables (9.5")	-30%
471	Icom	A, B or C	Accessories	FASC72U	FASC72U	470-512MHz antenna for LM portables	-30%
472	Icom	A, B or C	Accessories	FASC73US	FASC73US	450-470MHz stubby antenna for LM portable radios	-30%
473	Icom-Galtronics	A, B or C	Accessories	GAL 06026	GAL 06026	136-174MHz short helical broadband antenna for F9011	-30%
474	Icom	A, B or C	Accessories	HM126B	HM126B	Standard black front mount mic for M504	-30%
475	Icom	A, B or C	Accessories	HM126RB	HM126RB	Standard black rear mount mic for M504/M604	-30%
476	Icom	A, B or C	Accessories	HM128	HM128	Earphone-microphone with 2-pin straight connector	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
477	Icom	A, B or C	Accessories	HM128L	HM128L	Earphone/mic with 2-pin right angle connector	-30%
478	Icom	A, B or C	Accessories	HM131	HM131	Speaker/microphone with earphone jack and clip (straight 2-pin, both stereo plug)	-30%
479	Icom	A, B or C	Accessories	HM131SC	HM131SC	Lightweight speaker microphone with earphone jack (9-pin)	-30%
480	Icom	A, B or C	Accessories	HM133V	HM133V	Standard partial function remote microphone (squelch only) 2300H/V8000	-30%
481	Icom	A, B or C	Accessories	HM135	HM135	Hand microphone; water resistant, remote function for M802	-30%
482	Icom	A, B or C	Accessories	HM138	HM138	Waterproof 9-pin marine style speaker mic (IS approved for F50/F60/M88/F70/F80)	-30%
483	Icom	A, B or C	Accessories	HM148G	HM148G	Self grounding microphone for mobile radios	-30%
484	Icom	A, B or C	Accessories	HM148T	HM148T	DMTF mobile microphone	-30%
485	Icom	A, B or C	Accessories	HM151	HM151	Remote control microphone (7000/7100)	-30%
486	Icom	A, B or C	Accessories	HM152	HM152	Standard microphone for low/mid range mobile radios	-30%
487	Icom	A, B or C	Accessories	HM152T	HM152T	DTMF modular microphone for LM mobile radios	-30%
488	Icom	A, B or C	Accessories	HM153LA	HM153LA	Covert durable microphone with earphone combination (right angle 2-pin screw down connector)	-30%
489	Icom	A, B or C	Accessories	HM153LS	HM153LS	Microphone with 2.5mm earphone combination (right angle 2-pin connector)	-30%
490	Icom	A, B or C	Accessories	HM154	HM154	Simple microphone for Amateur mobile radios (RJ45)	-30%
491	Icom	A, B or C	Accessories	HM158LA	HM158LA	Compact speaker microphone with revolving clip and earphone jack (right angle 2-pin screw down connector, stereo mic/mono speaker)	-30%
492	Icom	A, B or C	Accessories	HM159LA	HM159LA	Large speaker microphone with earphone jack and metal alligator clip (right angle 2-pin screw down connector, stereo mic/mono speaker)	-30%
493	Icom	A, B or C	Accessories	HM159SC LG	HM159SC LG	Large speaker microphone with earphone jack and metal alligator clip (9-pin, stereo mic/mono speaker)	-30%
494	Icom	A, B or C	Accessories	HM163MC	HM163MC	Lapel mic with 2.5mm earphone jack	-30%
495	Icom	A, B or C	Accessories	HM164B	HM164B	Standard black hand mic M200/M304/M412	-30%
496	Icom	A, B or C	Accessories	HM165	HM165	Waterproof speaker mic for M34/M36/M93D	-30%
497	Icom	A, B or C	Accessories	HM166LA	HM166LA	Earphone microphone with 2-pin right angle connector	-30%
498	Icom	A, B or C	Accessories	HM166LS	HM166LS	Earphone microphone with two pin right angle connector	-30%
499	Icom	A, B or C	Accessories	HM167	HM167	Lightweight IPX8 waterproof speaker mic M73/GM1600/M92/M72	-30%
500	Icom	A, B or C	Accessories	HM168LWP	HM168LWP	Waterproof speaker microphone	-30%
501	Icom	A, B or C	Accessories	HM169	HM169	Waterproof speaker mic (9-pin)	-30%
502	Icom	A, B or C	Accessories	HM169 IS	HM169 IS	Intrinscially safe waterproof speaker mic (9-pin)	-30%
503	Icom	A, B or C	Accessories	HM176	HM176	Microphone for the A220/A210/A200/PS80	-30%
504	Icom	A, B or C	Accessories	HM180	HM180	Microphone for M710/M700PRO	-30%
505	Icom	A, B or C	Accessories	HM183LS	HM183LS	Waterproof compact speaker microphone (2pin connector)	-30%
506	Icom	A, B or C	Accessories	HM184H	HM184H	14-pin loud waterproof speaker mic (no accessory jack)	-30%
507	Icom	A, B or C	Accessories	HM184IS	HM184IS	14-pin intrinsically safe approved waterproof speaker mic (no accessory jack)	-30%
508	Icom	A, B or C	Accessories	HM186LS	HM186LS	Compact speaker microphone with earphone jack (2 pin connector)	-30%
509	Icom	A, B or C	Accessories	HM192	HM192	Remote control microphone for F8101 (requires separation cable)	-30%
510	Icom	A, B or C	Accessories	HM193	HM193	Hand microphone for the F8101	-30%
511	Icom	A, B or C	Accessories	HM195B	HM195B	CommandMic IV with yellow backlit LCD in black	-30%
512	Icom	A, B or C	Accessories	HM195GB	HM195GB	CommandMic IV with white backlit LCD in black	-30%
513	Icom	A, B or C	Accessories	HM195GW	HM195GW	CommandMic IV with white backlit LCD in super white	-30%
514	Icom	A, B or C	Accessories	HM195SW	HM195SW	Command Mic IV with yellow backlit LCD in super white	-30%
515	Icom	A, B or C	Accessories	HM196B	HM196B	Standard hand microphone for M424 and works with the M424G	-30%
516	Icom	A, B or C	Accessories	HM196SW	HM196SW	Standard hand microphone for M424 and works with the M424G	-30%
517	Icom	A, B or C	Accessories	HM198	HM198	Hand microphone for 7100	-30%
518	Icom	A, B or C	Accessories	HM202	HM202	Compact IPX7 waterproof speaker mic M73/M72	-30%
519	Icom	A, B or C	Accessories	HM203EX	HM203EX	Blue speaker microphone for F3201DEX/4201DEX	-30%
520	Icom	A, B or C	Accessories	HM205B	HM205B	Speaker microphone M424G/M506	-30%
521	Icom	A, B or C	Accessories	HM205RB	HM205RB	Speaker microphone for M506 rear connector & M605	-30%
522	Icom	A, B or C	Accessories	HM207	HM207	Control hand microphone (ID-5100)	-30%
523	Icom	A, B or C	Accessories	HM207S	HM207S	DTMF standard mic ID4100	-30%
524	Icom	A, B or C	Accessories	HM213	HM213	Waterproof floating speaker mic for M25	-30%
525	Icom	A, B or C	Accessories	HM214H	HM214H	Hand microphone for GM800 & M803	-30%
526	Icom	A, B or C	Accessories	HM215	HM215	Speaker microphone for the BC-218 car charger	-30%
527	Icom	A, B or C	Accessories	HM216	HM216	Standard microphone for A120	-30%
528	Icom	A, B or C	Accessories	HM217	HM217	Microphone with built-in speaker and front panel includes up/down buttons and two programmable buttons (P1/P2)	-30%
529	Icom	A, B or C	Accessories	HM218	HM218	Secondary remote control microphone, COMMANDMIC, for the F5400D/F6400D. Requires RMK5 + OPC2373 or OPC2374.	-30%
530	Icom	A, B or C	Accessories	HM219	HM219	Hand microphone 7300/7610	-30%
531	Icom	A, B or C	Accessories	HM220	HM220	Heavy duty microphone (IP54) for the F5400 series	-30%
532	Icom	A, B or C	Accessories	HM220T	HM220T	Heavy duty microphone with DTMF keypad (IP54) for the F5400 series	-30%
533	Icom	A, B or C	Accessories	HM221	HM221	Microphone (IP55) for the F5400 series	-30%
534	Icom	A, B or C	Accessories	HM221T	HM221T	Microphone with DTMF keypad (IP55) for the F5400 series	-30%
535	Icom	A, B or C	Accessories	HM222	HM222	IP68 waterproof speaker microphone w/3.5mm accessory jack (14-pin connector)	-30%
536	Icom	A, B or C	Accessories	HM228	HM228	Compact IPX7 speaker mic for M93D	-30%
537	Icom	A, B or C	Accessories	HM230HB	HM230HB	CommandMic with 10-key (IP55) for IP501M	-30%
538	Icom	A, B or C	Accessories	HM231	HM231	Waterproof speaker microphone (A25)	-30%
539	Icom	A, B or C	Accessories	HM232	HM232	Hand microphone for ID4100	-30%
540	Icom	A, B or C	Accessories	HM233GP	HM233GP	GPS microphone IP67	-30%
541	Icom	A, B or C	Accessories	HM234	HM234	Aviation speaker mic (2-pin right angle connector)	-30%
542	Icom	A, B or C	Accessories	HM235B	HM235B	Black microphone for M330	-30%
543	Icom	A, B or C	Accessories	HM235W	HM235W	White microphone for M330	-30%
544	Icom	A, B or C	Accessories	HM236	HM236	Compact waterproof speaker microphone	-30%
545	Icom	A, B or C	Accessories	HM240	HM240	Waterproof aviation speaker mic (2-pin)	-30%
546	Icom	A, B or C	Accessories	HM241	HM241	Mobile microphone with emergency button for IP501M (IP54)	-30%
547	Icom	A, B or C	Accessories	HM75LS	HM75LS	Remote control speaker microphone with transmit indicator and earphone jack (right angle 2-pin, both stereo plug)	-30%
548	Icom	A, B or C	Accessories	HM-9000	HM-9000	Speaker microphone for the FR9010/9020 repeaters	-30%
549	Icom-Impact Radio Accessories	A, B or C	Accessories	HM-HD7l6WP	HM-HD7l6WP	Large waterproof, high gain speaker microphone with 3.5mm accessory jack (14-pin connector)	-30%
550	Icom-Impact Radio Accessories	A, B or C	Accessories	HM-HD7l7WP	HM-HD7l7WP	Large waterproof speaker microphone with 3.5mm accessory jack (right angle 2-pin screw down connector)	-30%
551	Icom	A, B or C	Accessories	HS102	HS102	Over the head headset with earphone. Allows for full-duplex operation and requires the OPC-2359.	-30%
552	Icom	A, B or C	Accessories	HS94	HS94	Earpiece headset; use with VS/OPC2004/OPC2006/OPC1392	-30%
553	Icom	A, B or C	Accessories	HS94LWP	HS94LWP	Earhook headset with boom microphone with 2-pin screw down connector for hands-free operation.	-30%
554	Icom	A, B or C	Accessories	HS95	HS95	Headset with boom mic; use with VS/OPC2004/OPC2006/OPC1392	-30%
555	Icom	A, B or C	Accessories	HS95LWP	HS95LWP	Behind-the-head type with boom microphone with 2-pin screw down connector	-30%
556	Icom	A, B or C	Accessories	HS97	HS97	Earphone with throat mic headset; use with VS/OPC2004/OPC2006/OPC1392	-30%
557	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IABC1019	IABC1019	Heavy duty vehicular charger	-30%
558	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IA-BC171	IA-BC171	Heavy duty vehicular charger for the F3161/F4161 series	-30%
559	Icom	A, B or C	Accessories	IA-DH1095	IA-DH1095	Remote mounting kit for the F9511/F9521 dual head kit. Dual head, external speaker, speaker microphone, and separation cables are required.	-30%
560	Icom-Pryme Radio Products	A, B or C	Accessories	IAHM600	IAHM600	Heavy duty Bluetooth speaker microphone with loud audio, water/dust resistant & 40+ hours of talk time (charger included)	-30%
561	Icom-Schippers & Crew	A, B or C	Accessories	IAJB1001	IAJB1001	Extension cable junction box for RMK5 or RMK7 that allows installer to connect 2 OPC2367s together for 52ft of cable	-30%
562	Icom-Tate Technology	A, B or C	Accessories	IAOPC054	IAOPC054	Cable to wire the F5400/F6400 to an external speaker	-30%
563	Icom-Tessco	A, B or C	Accessories	IAOPC1003	IAOPC1003	USB to micro-USB 3ft cable	-30%
564	Icom	A, B or C	Accessories	IAOPC1075	IAOPC1075	F7500 mobile adapter cable to use with Motorola KVL3000/4000/5000 keyloaders. Requires the OPC1534 cable and a RJ45 female-to-female adapter.	-30%
565	Icom	A, B or C	Accessories	IAOPC1076	IAOPC1076	F7500 mobile adapter cable to use with the KVL125 keyloader. Requires the OPC-IAKVL1 cable and a RJ45 female-to-female adapter.	-30%
566	Icom-Innovative Circuit	A, B or C	Accessories	IAPS12	IAPS12	Power supply with cover for control station (120VAC; 20A)	-30%
567	Icom-Innovative Circuit	A, B or C	Accessories	IAPS12E	IAPS12E	Power supply with cover for control station (220VAC; 12A) for low and mid power only	-30%
568	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS ANTRLY-D	IAS ANTRLY-D	1RU dual antenna switch for FR9010/9020	-30%
569	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS ANTRLY-S	IAS ANTRLY-S	1RU single antenna switch for FR9010/9020	-30%
570	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BC-RHADPTR	IAS BC-RHADPTR	100-240V charger adapter for use with the IAS OPC-RHUSB	-30%
571	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BC-RHCHG1	IAS BC-RHCHG1	100-240V single unit charger for RedHawk mic	-30%
572	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BC-RHCHG12	IAS BC-RHCHG12	100-240V 12 unit charger for the RedHawk mics	-30%
573	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS BP-RHBATT1	IAS BP-RHBATT1	3.8V 1200mAh battery for RedHawk mic	-30%
574	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS CP-RHLP	IAS CP-RHLP	12-24V cigarette lighter plug requiring 2 USB cables	-30%
575	Icom	A, B or C	Accessories	IAS CROSSBAND CONTROLLE	IAS CROSSBAND CONTROLLE	Analog gateway that provides an easy migration path from analog to digital technology	-30%
576	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS CS-RHSW	IAS CS-RHSW	Utility software to upload stored tracks, optional PC programming, online demos. One per customer needed.	-30%
577	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHI14	IAS OPC-RHI14	RedHawk 14-pin cable connects GPS mic to radio (works in analog, P25 digital and IDAS)	-30%
578	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHI1D	IAS OPC-RHI1D	RedHawk cable connects GPS mic to P25 mobile radios (works in both analog and P25 digital). May require AFO mod on radio.	-30%
579	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHI9	IAS OPC-RHI9	RedHawk 9-pin cable connects GPS mic to radio (works in analog only)	-30%
580	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS OPC-RHUSB	IAS OPC-RHUSB	USB cable to connect mic with PC or charger adapter. One comes with each microphone.	-30%
581	Icom-Kirmuss & Associates	A, B or C	Accessories	IAS REDHAWK	IAS REDHAWK	Speaker microhpone with GPS receiver. LCD display shows basic orientation of all members within a group. Battery & USB cable included. Cable that hooks from microphone to radio is required.	-30%
582	Icom	A, B or C	Accessories	IASANTSW1	IASANTSW1	Single antenna switch for base station operation	-30%
583	Icom	A, B or C	Accessories	IASANTSW2	IASANTSW2	Dual antenna switch for base station operation	-30%
584	Icom-FIPLEX	A, B or C	Accessories	IASDP1001	IASDP1001	DC distribution panel 12/24VDC with remote power control and SNMP. It can manage up to 12 loads.	-30%
585	Icom-FIPLEX	A, B or C	Accessories	IASDUP1001	IASDUP1001	136-148 6 cavity 50W internal duplexer, 3MHz TX-RX separation	-30%
586	Icom-FIPLEX	A, B or C	Accessories	IASDUP1002	IASDUP1002	148-160 6 cavity 50W internal duplexer, 3MHz TX-RX separation	-30%
587	Icom-FIPLEX	A, B or C	Accessories	IASDUP1003	IASDUP1003	160-174 6 cavity 50W internal duplexer, 3MHz TX-RX separation	-30%
588	Icom-FIPLEX	A, B or C	Accessories	IASDUP1004	IASDUP1004	136-148 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
589	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1005	IASDUP1005	148-160 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
590	Icom-FIPLEX	A, B or C	Accessories	IASDUP1006	IASDUP1006	160-174 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
591	Icom-FIPLEX	A, B or C	Accessories	IASDUP1007	IASDUP1007	136-148 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%

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No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
592	Icom-FIPLEX	A, B or C	Accessories	IASDUP1008	IASDUP1008	148-160 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
593	Icom-FIPLEX	A, B or C	Accessories	IASDUP1009	IASDUP1009	160-174 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
594	Icom-EMR	A, B or C	Accessories	IASDUP1010	IASDUP1010	144-190MHz 6 cavity 100W duplexer with 3MHz minimum TX-RX separation	-30%
595	Icom-Telewave	A, B or C	Accessories	IASDUP1012	IASDUP1012	144-174MHz 6 cavity, 350W duplexer, 400kHz TX-RX separation; 32" tall	-30%
596	Icom-Amphenol Procom	A, B or C	Accessories	IASDUP1015	IASDUP1015	152-175MHz 50W internal duplexer (6-15MHz minimum separation)	-30%
597	Icom-FIPLEX	A, B or C	Accessories	IASDUP1035	IASDUP1035	400-512 4 cavity 100W duplexer, 3MHz TX-RX separation	-30%
598	Icom-Procom A/S	A, B or C	Accessories	IASDUP1036	IASDUP1036	400-440 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
599	Icom-Procom A/S	A, B or C	Accessories	IASDUP1037	IASDUP1037	440-470 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
600	Icom-FIPLEX	A, B or C	Accessories	IASDUP1038	IASDUP1038	470-490 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
601	Icom-FIPLEX	A, B or C	Accessories	IASDUP1039	IASDUP1039	490-512 6 cavity 50W internal duplexer, 5MHz TX-RX separation	-30%
602	Icom-FIPLEX	A, B or C	Accessories	IASDUP1040	IASDUP1040	400-440 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
603	Icom-FIPLEX	A, B or C	Accessories	IASDUP1041	IASDUP1041	440-470 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
604	Icom-FIPLEX	A, B or C	Accessories	IASDUP1042	IASDUP1042	470-490 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
605	Icom-FIPLEX	A, B or C	Accessories	IASDUP1043	IASDUP1043	490-512 6 cavity 50W internal duplexer, 10MHz TX-RX separation	-30%
606	Icom-EMR	A, B or C	Accessories	IASDUP1044	IASDUP1044	440-512 6 cavity 100W duplexer with 3MHz minimum TX-RX separation	-30%
607	Icom	A, B or C	Accessories	IASDUP50CY	IASDUP50CY	CY5000/6000 internal duplexer assembly kit including RF jumpers and screws	-30%
608	Icom	A, B or C	Accessories	IASDUP50FR	IASDUP50FR	FR5000/6000 internal duplexer assembly kit including RF jumpers, mounting bracket and screws	-30%
609	Icom-RF Technology	A, B or C	Accessories	IASE2PA506	IASE2PA506	440-470MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply	-30%
610	Icom-RF Technology	A, B or C	Accessories	IASE2PA507	IASE2PA507	470-490MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply	-30%
611	Icom-RF Technology	A, B or C	Accessories	IASE2PA511	IASE2PA511	470-490MHz 100W 2RU additional power amplifier (fits next to IASE2PA507 in chassis)	-30%
612	Icom-Innovative Circuit	A, B or C	Accessories	IASIV1300	IASIV1300	Site inverter 300W 12/24VDC; 1RU 19" rack mountable	-30%
613	Icom-THALES	A, B or C	Accessories	IASKF7P	IASKF7P	System Owner Master Key (SOMK); USB Dongle and CS-F7500ASK "P25 Advanced System Key (ASK) Manager Application" Note: Available only to P25 trunking system owners and requires the completion of the "P25 System Key Request Form" by the P25 Trunking System Owner	-30%
614	Icom-THALES	A, B or C	Accessories	IASKF7S	IASKF7S	Accessory Advanced System Key (AASK) USB dongle required for programming P25 trunking parameters. Note: shipped unprogrammed; requires P25 trunking system owner to program	-30%
615	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASMNT1005	IASMNT1005	Internal universal accessory mounting plate - use to mount duplexers/pre-selectors into FR5000/FR6000	-30%
616	Icom-Walker Component Group	A, B or C	Accessories	IASMNT1028	IASMNT1028	28x19, 16U desktop 2-post rack; 350lb weight capacity	-30%
617	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASMNT1030	IASMNT1030	30" (17RU) locking indoor cabinet	-30%
618	Icom-Radar	A, B or C	Accessories	IASMNT1042	IASMNT1042	42x19 welded steel 2-post rack; 24U, 1,500lb weight capacity	-30%
619	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASMNT1046	IASMNT1046	46" (26RU) locking indoor cabinet	-30%
620	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASMNT1060	IASMNT1060	60" (34RU) locking indoor cabinet	-30%
621	Icom-Walker Component Group	A, B or C	Accessories	IASMNT1063	IASMNT1063	63x19 welded steel 2-post rack; 63U, 1,500lb weight capacity	-30%
622	Icom-Radar	A, B or C	Accessories	IASMNT1070	IASMNT1070	70x19 welded steel 2-post rack; 40U, 1,500lb weight capacity	-30%
623	Icom-Innovative Circuit	A, B or C	Accessories	IASMNT1100	IASMNT1100	20A power supply rackmount kit; holds 1 or 2 power supplies	-30%
624	Icom-Innovative Circuit	A, B or C	Accessories	IASMNT1102	IASMNT1102	19" 2RU rack mount tray for 20A power supply; holds up to 2 units	-30%
625	Icom-Tessco	A, B or C	Accessories	IASMNT1105	IASMNT1105	Battery charger rackmount kit holds 1 to 2 chargers	-30%
626	Icom-Crescend Technologies	A, B or C	Accessories	IASPA510	IASPA510	144-154MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable	-30%
627	Icom-Crescend Technologies	A, B or C	Accessories	IASPA520	IASPA520	152-162MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable	-30%
628	Icom-FIPLEX	A, B or C	Accessories	IASPR1002	IASPR1002	150-174MHz 4 cavity pre-selector (assembly kit required with FR5000)	-30%
629	Icom-FIPLEX	A, B or C	Accessories	IASPR1010	IASPR1010	400-440MHz 4 cavity pre-selector (assembly kit required with FR6000)	-30%
630	Icom-FIPLEX	A, B or C	Accessories	IASPR1011	IASPR1011	440-520MHz 4 cavity pre-selector (assembly kit required with FR6000)	-30%
631	Icom-ASAP Metal Fabricators	A, B or C	Accessories	IASPR50FR	IASPR50FR	FR5000/6000 internal pre-selector assembly kit including RF jumpers, mounting bracket and screws	-30%
632	Icom-Innovative Circuit	A, B or C	Accessories	IASPS1022	IASPS1022	12v/30A power supply/battery charger - 1RU rack mountable with IASMNT1105	-30%
633	Icom-Innovative Circuit	A, B or C	Accessories	IASPS1220	IASPS1220	20A power supply 13.8VDC; requires mount for use in rack (IASMNT1102)	-30%
634	Icom-Innovative Circuit	A, B or C	Accessories	ICT CS120-20A/IC06	ICT CS120-20A/IC06	110V power supply & cabinet for control station use on P25 radios	-30%
635	Icom-Innovative Circuit	A, B or C	Accessories	ICT CS120-20AG/IC04	ICT CS120-20AG/IC04	110V power supply and cabinet for control station use for F5011/5021/F5121/F5220	-30%
636	Icom-Innovative Circuit	A, B or C	Accessories	ICT CS120-20AG/IC09	ICT CS120-20AG/IC09	110V power supply and cabinet for control station use for F5061/6061	-30%
637	Icom-Innovative Circuit	A, B or C	Accessories	ICT CS120-30A/IC08	ICT CS120-30A/IC08	110V power supply and cabinet for control station use for F9511HT	-30%
638	Icom-Innovative Circuit	A, B or C	Accessories	ICT IC04 220V	ICT IC04 220V	220V power supply and cabinet for control station use for F5011/5021	-30%
639	Icom-Innovative Circuit	A, B or C	Accessories	ICT IC06 220V	ICT IC06 220V	220V power supply & cabinet for control station use on P25 radios	-30%
640	Icom-Innovative Circuit	A, B or C	Accessories	ICT IC09 220V	ICT IC09 220V	220V power supply and cabinet for control station use for F5061/6061	-30%
641	Icom-Innovative Circuit	A, B or C	Accessories	ICT ICO11	ICT ICO11	120V power supply and cabinet for base station use for A120	-30%
642	Icom-Innovative Circuit	A, B or C	Accessories	ICT ICO11 220V	ICT ICO11 220V	220V power supply and cabinet for control station use for A120	-30%
643	Icom-Impact Radio Accessories	A, B or C	Accessories	IMPACT HD3-I3	IMPACT HD3-I3	Heavy duty speaker mic w/3.5mm accessory jack (2-pin screw down connector)	-30%
644	Icom-Impact Radio Accessories	A, B or C	Accessories	IMPACT HD3-I5	IMPACT HD3-I5	Heavy duty use speaker mic with 3.5mm accessory jack (9-pin)	-30%
645	Icom-Impact Radio Accessories	A, B or C	Accessories	IMPACT HD3-I6	IMPACT HD3-I6	Lightweight heavy duty use speaker mic with 3.5mm accessory jack (14-pin connector)	-30%
646	Icom	A, B or C	Accessories	ISL-3	ISL-3	P25 trunking upgrade for the F9011/9511 series radios	-30%
647	Icom	A, B or C	Accessories	ISL-AK25K	ISL-AK25K	Add 25kHz into the radio	-30%
648	Icom	A, B or C	Accessories	ISL-AKAES	ISL-AKAES	AES activation code for F3400/F5400 series	-30%
649	Icom	A, B or C	Accessories	ISL-AKSTM	ISL-AKSTM	Add front panel programming/tactical group functions	-30%
650	Icom	A, B or C	Accessories	ISL-CHEX	ISL-CHEX	Memory channel expansion (4000 CH)	-30%
651	Icom	A, B or C	Accessories	ISL-P25AES	ISL-P25AES	AES activation key enables AES in radio (requires UT134 or UT125 FIPS-2)	-30%
652	Icom	A, B or C	Accessories	ISL-P25DS	ISL-P25DS	P25 packet data service (GPS/text) license	-30%
653	Icom	A, B or C	Accessories	ISL-P25FP	ISL-P25FP	Front panel programming	-30%
654	Icom	A, B or C	Accessories	ISL-P25P2	ISL-P25P2	P25 Phase 2 trunking license (Phase 1 license required)	-30%
655	Icom	A, B or C	Accessories	ISL-P25TR	ISL-P25TR	P25 Phase 1 trunking license	-30%
656	Icom	A, B or C	Accessories	ISL-P25VS	ISL-P25VS	P25 conventional voting scan license	-30%
657	Icom	A, B or C	Accessories	ISL-P25W	ISL-P25W	Enable 25kHz in the F7010/F7510 radios	-30%
658	Icom	A, B or C	Accessories	ISL-UGMTR	ISL-UGMTR	Type D trunking license for single and multi-site trunking	-30%
659	Icom	A, B or C	Accessories	IUK2CMA	IUK2CMA	Dual COMMANDMIC adapter	-30%
660	Icom	A, B or C	Accessories	K220A	K220A	Aviation mobile antenna with a magnetic mount	-30%
661	Icom	A, B or C	Accessories	K220C	K220C	Aviation mobile antenna with a rooftop hole mount	-30%
662	Icom-Kirmuss & Associates	A, B or C	Accessories	KA KVL125	KA KVL125	KVL unit powered by 9-volt battery	-30%
663	Icom-Klein Electronics	A, B or C	Accessories	KLEIN DOUBLE AGENT-S8	KLEIN DOUBLE AGENT-S8	2-Wire Kit D-Ring Earloop for F50/F60	-30%
664	Icom-Laird Technologies	A, B or C	Accessories	LAIRD EXH 160 MXI	LAIRD EXH 160 MXI	155-160MHz antenna	-30%
665	Icom-Pulse Electronics	A, B or C	Accessories	LARSEN SPHL10160IC	LARSEN SPHL10160IC	151-163MHz helical ¼ wave antenna center tuned to 157MHz	-30%
666	Icom	A, B or C	Accessories	LC159	LC159	Leather carrying case for the A6/A24	-30%
667	Icom	A, B or C	Accessories	LC189	LC189	R30 carrying case	-30%
668	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1000S	LCF1000S	Leather carrying case with a swivel for F1000/2000/D non display radios	-30%
669	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1000SS	LCF1000SS	Leather carrying case with a swivel belt loop and cutout for the display for the F1000S/2000S	-30%
670	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1000TS	LCF1000TS	Leather case for the F1000T/2000T with a full keypad cutout with a swivel loop	-30%
671	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1034SW	LCF1034SW	Leather case with swivel belt loop and D-ring; no display cutout for the F3400D	-30%
672	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1035SW	LCF1035SW	Leather case with swivel belt loop and D-ring; display cutout for the F3400DS & F7010S	-30%
673	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1036SW	LCF1036SW	Leather case with swivel belt loop and D-ring; display & full keypad cutout for the F3400DT & F7010T	-30%
674	Icom-A.W. Enterprises	A, B or C	Accessories	LCF1052S	LCF1052S	Leather case with swivel belt loop and D-ring for the F52D	-30%
675	Icom-A.W. Enterprises	A, B or C	Accessories	LCF14 SWIVEL	LCF14 SWIVEL	Leather carrying case with a swivel F14/24 & F3011/4011 radios	-30%
676	Icom-Bee Electronics	A, B or C	Accessories	LCF21 CLIP	LCF21 CLIP	Leather carrying case with a clip F11/21 radios	-30%
677	Icom-A.W. Enterprises	A, B or C	Accessories	LCF3000 SWIVEL	LCF3000 SWIVEL	Leather carrying case with a swivel for the F3001/4001 & F3101D/4101D radios	-30%
678	Icom-A.W. Enterprises	A, B or C	Accessories	LCF3021S SWIVEL	LCF3021S SWIVEL	Leather carrying case with a metal swivel clip and cutout for the display	-30%
679	Icom-A.W. Enterprises	A, B or C	Accessories	LCF3061S SWIVEL	LCF3061S SWIVEL	Leather case for the F3161/4161 with a swivel clip	-30%
680	Icom-A.W. Enterprises	A, B or C	Accessories	LCF3061T SWIVEL	LCF3061T SWIVEL	Leather case for the F3161/4161 with a full keypad cutout with a swivel belt clip	-30%
681	Icom-A.W. Enterprises	A, B or C	Accessories	LCF3261S SWIVEL	LCF3261S SWIVEL	Leather carrying case with a swivel clip and cutout for the display for F3261	-30%
682	Icom-A.W. Enterprises	A, B or C	Accessories	LCF3261T SWIVEL	LCF3261T SWIVEL	Leather carrying case with a swivel clip and cutout for the DTMF keypad for F3261 series	-30%
683	Icom-Bee Electronics	A, B or C	Accessories	LCF70 CLIP	LCF70 CLIP	Leather case with a metal clip and DTMF keypad cutout for the F70/80 series radios.	-30%
684	Icom-Bee Electronics	A, B or C	Accessories	LCF70S LOOP	LCF70S LOOP	Leather case with a belt loop for the F70/80 series radios. Case is not IS approved with any of our IS radios.	-30%
685	Icom-A.W. Enterprises	A, B or C	Accessories	LCF9011S SWIVEL	LCF9011S SWIVEL	Leather carrying case with a swivel clip for the F9011/9021 radios without a full keypad	-30%
686	Icom-A.W. Enterprises	A, B or C	Accessories	LCF9011T SWIVEL	LCF9011T SWIVEL	Leather carrying case with a swivel clip for the F9011T/9021T radios with a full keypad cutout	-30%
687	Icom	A, B or C	Accessories	M422 MMB	M422 MMB	Black mounting bracket for M412/M422	-30%
688	Icom	A, B or C	Accessories	M422SW MMB	M422SW MMB	Mounting bracket super white M412/M422	-30%
689	Icom	A, B or C	Accessories	M504B MMB	M504B MMB	Black mounting bracket for M504/M502	-30%
690	Icom	A, B or C	Accessories	M504G MMB	M504G MMB	Gray mounting bracket for M504/M502	-30%
691	Icom	A, B or C	Accessories	M602 MMB	M602 MMB	Black Mounting Bracke M602 01	-30%
692	Icom	A, B or C	Accessories	M802 CHEA	M802 CHEA	An adaptor that allows 2 control cables to be hooked together for long distance between the head and the radio	-30%
693	Icom	A, B or C	Accessories	M802 MMB	M802 MMB	Mounting Bracket M802	-30%
694	Icom-ASAP Metal Fabricators	A, B or C	Accessories	MB VP3	MB VP3	Rack mounting shelf for VEPG3/IP1000C	-30%
695	Icom	A, B or C	Accessories	MB103	MB103	Alligator belt clip	-30%
696	Icom	A, B or C	Accessories	MB103Y	MB103Y	Yellow alligator belt clip for the GM1600	-30%
697	Icom	A, B or C	Accessories	MB109	MB109	Belt clip for the M34/M36/M92D	-30%
698	Icom	A, B or C	Accessories	MB115	MB115	Standard belt clip for F9011 series	-30%
699	Icom	A, B or C	Accessories	MB118	MB118	Mounting bracket for the IC-7200	-30%
700	Icom	A, B or C	Accessories	MB121	MB121	Carrying handle for 7610	-30%
701	Icom	A, B or C	Accessories	MB123	MB123	Carrying handle for 7300/9100/7410	-30%
702	Icom	A, B or C	Accessories	MB124	MB124	Alligator type belt clip	-30%
703	Icom	A, B or C	Accessories	MB126	MB126	Mounting bracket for F8101	-30%
704	Icom	A, B or C	Accessories	MB127	MB127	Alligator belt clip	-30%
705	Icom	A, B or C	Accessories	MB130	MB130	Vehicle charger bracket holds rapid charger and requires cigarette lighter cable	-30%
706	Icom	A, B or C	Accessories	MB132	MB132	Flush mount kit for M324/G/M424/G	-30%
707	Icom	A, B or C	Accessories	MB133	MB133	Alligator type belt clip	-30%
708	Icom	A, B or C	Accessories	MB135	MB135	Alligator type belt clip	-30%
709	Icom	A, B or C	Accessories	MB136	MB136	Swivel belt clip for F1000/F3400/F7010/F52D/M85 series	-30%

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Vendor (AF)

No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
710	Icom	A, B or C	Accessories	MB23	MB23	Carry handle and mounting hardware for the IC-718/77/707/821H/R8500/R75	-30%
711	Icom	A, B or C	Accessories	MB2730B	MB2730B	Base station mount (MBF4 + MBA4)	-30%
712	Icom	A, B or C	Accessories	MB2730R	MB2730R	Remote head kit w/mobile bracket (MBF4 + MBA5)	-30%
713	Icom	A, B or C	Accessories	MB2730R1	MB2730R1	Glass mount remote head kit w/mobile bracket (MBF1+MBF4+MBA5)	-30%
714	Icom	A, B or C	Accessories	MB28H	MB28H	Universal mounting bracket for small Amateur mobiles. Radio Width 141mm (5.5") screw spacing 50mm (2.0") One radio mounting hole fixed, one adjustable. 27/28/228H/229H/2350H/2710H/2720H/2200H/207H/208H	-30%
715	Icom	A, B or C	Accessories	MB53	MB53	Mobile mounting bracket that includes HM176 microphone, SP35 external speaker, MBA-3 rear panel adapter, and harness for A200/A210/A220	-30%
716	Icom	A, B or C	Accessories	MB62	MB62	Main Unit mounting bracket for the 706 Series, 703 Series, 7000 & 7100	-30%
717	Icom	A, B or C	Accessories	MB69	MB69	Flush mount kit for mounting controller or speaker to a panel M200/M412/M302/M402/M45/M304/M422	-30%
718	Icom	A, B or C	Accessories	MB74N	MB74N	Alligator Clip for BP209 & BP210 (non N version batteries)	-30%
719	Icom	A, B or C	Accessories	MB75	MB75	Flush mount kit for mounting controller or speaker to a panel for M506/M605/M802/M504/M604/MA500TR/M502/M602	-30%
720	Icom	A, B or C	Accessories	MB86	MB86	Swivel belt clip that screws into back of radio	-30%
721	Icom	A, B or C	Accessories	MB92	MB92	Dust cover M304/402 series	-30%
722	Icom	A, B or C	Accessories	MB93	MB93	Swivel belt clip	-30%
723	Icom	A, B or C	Accessories	MB94	MB94	Alligator belt clip	-30%
724	Icom	A, B or C	Accessories	MB94EX	MB94EX	Blue alligator belt clip for F3201DEX/4201DEX	-30%
725	Icom	A, B or C	Accessories	MB94R	MB94R	Alligator belt clip with long clip that angles the antenna/top of radio off the body	-30%
726	Icom	A, B or C	Accessories	MB96N	MB96N	Swivel belt hanger to use with standard belt clip	-30%
727	Icom	A, B or C	Accessories	MB98	MB98	Standard belt clip for the F50/60 & M88	-30%
728	Icom	A, B or C	Accessories	MB99A	MB99A	Wall mounting bracket VEPG3/IP1000C	-30%
729	Icom	A, B or C	Accessories	MBA1	MBA1	Controller bracket for 7100	-30%
730	Icom	A, B or C	Accessories	MBA2	MBA2	Remote head mounting bracket for the ID5100A	-30%
731	Icom	A, B or C	Accessories	MBA3	MBA3	Rear panel adapter with a card edge connector for the A220	-30%
732	Icom	A, B or C	Accessories	MBA4	MBA4	Bracket to attach the controller to the main unit	-30%
733	Icom	A, B or C	Accessories	MBA5	MBA5	Bracket to attach the controller to the MBF-1	-30%
734	Icom	A, B or C	Accessories	MBA7	MBA7	Bracket adapter for the BC-218	-30%
735	Icom	A, B or C	Accessories	MBA8	MBA8	Controller bracket for ID4100A	-30%
736	Icom	A, B or C	Accessories	MBB3	MBB3	Standard belt clip	-30%
737	Icom	A, B or C	Accessories	MBB5	MBB5	Belt clip for SAT100	-30%
738	Icom	A, B or C	Accessories	MBF1	MBF1	Remote head mount. Adhesive pad and adjustable pivot points holds it securely. Requires MBA5, MBA7 or MBA8.	-30%
739	Icom	A, B or C	Accessories	MBF4	MBF4	Mounting bracket for the ID5100	-30%
740	Icom	A, B or C	Accessories	MBF5	MBF5	Flush mount kit for M330 series	-30%
741	Icom	A, B or C	Accessories	MN100	MN100	Antenna matcher. Matches the transceiver to a dipole antenna. Covers all HF bands from 1.5 to 30MHz. Two 8m antenna wires come standard.	-30%
742	Icom	A, B or C	Accessories	MN100L	MN100L	Antenna matcher. Matches the transceiver to a long wire antenna. Covers all HF bands from 1.5 to 30mhz. One 15m antenna comes standard.	-30%
743	Icom-PCTEL	A, B or C	Accessories	MOUNT 1	MOUNT 1	NMO Permanent Mount, 17ft RG58 cable, PL259 connector	-30%
744	Icom-PCTEL	A, B or C	Accessories	MOUNT 2	MOUNT 2	Trunk Lid Mount/HD, BRKT, 45 DEG CBL, 58A/U PL259	-30%
745	Icom-PCTEL	A, B or C	Accessories	MOUNT 3	MOUNT 3	Black Magnetic Mount - 3 1/4" diameter, 12ft RG58 cable w/PL259 connector	-30%
746	Icom-OEM PC World	A, B or C	Accessories	MSD CARD	MSD CARD	32GB micro SD card	-30%
747	Icom	A, B or C	Accessories	MXG5000S	MXG5000S	GPS receiver	-30%
748	Icom-A.W. Enterprises	A, B or C	Accessories	NC100H	NC100H	Nylon case with a clip for the IP100H/IP501H	-30%
749	Icom-A.W. Enterprises	A, B or C	Accessories	NCA25	NCA25	Nylon case for the A25	-30%
750	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1000C	NCF1000C	Nylon carrying case with a clip for the F1000/2000/D non display radios	-30%
751	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1000SC	NCF1000SC	Nylon carrying case with a clip and cutout for the display F1000S/2000S	-30%
752	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1000TC	NCF1000TC	Nylon carrying case with a clip and cutout for the display and keypad F1000T/2000T	-30%
753	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1034C	NCF1034C	Nylon case with metal clip without display cutout for the F3400D	-30%
754	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1035C	NCF1035C	Nylon case with metal clip with display cutout; F3400DS/F7010S	-30%
755	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1036C	NCF1036C	Nylon case with metal clip with full keypad cutout; F3400DT/F7010T	-30%
756	Icom-A.W. Enterprises	A, B or C	Accessories	NCF1052C	NCF1052C	Nylon case for the F52D with a clip	-30%
757	Icom-Bee Electronics	A, B or C	Accessories	NCF21 LOOP	NCF21 LOOP	Nylon carrying case with a loop F11/21 radios	-30%
758	Icom-A.W. Enterprises	A, B or C	Accessories	NCF3000 CLIP	NCF3000 CLIP	Nylon carrying case with a clip for the F3001/4001 & F3101D/4101D radios	-30%
759	Icom-A.W. Enterprises	A, B or C	Accessories	NCF3021S CLIP	NCF3021S CLIP	Nylon carrying case with a clip and cutout for the display	-30%
760	Icom-A.W. Enterprises	A, B or C	Accessories	NCF3061S LOOP	NCF3061S LOOP	Nylon case with a loop for the F3161S/4161S radios without a DTMF cutout	-30%
761	Icom-Bee Electronics	A, B or C	Accessories	NCF3061T LOOP	NCF3061T LOOP	Nylon carrying case with a loop for the F3161T/4161T radios with a full keypad	-30%
762	Icom-A.W. Enterprises	A, B or C	Accessories	NCF30G LOOP	NCF30G LOOP	Nylon carrying case with a loop for the F30G/40G & M36 radios	-30%
763	Icom-A.W. Enterprises	A, B or C	Accessories	NCF3261S CLIP	NCF3261S CLIP	Nylon carrying case with a clip and cutout for the display for F3261 series	-30%
764	Icom-A.W. Enterprises	A, B or C	Accessories	NCF3261T CLIP	NCF3261T CLIP	Nylon carrying case with a clip and cutout for the DTMF keypad for F3261 series	-30%
765	Icom-A.W. Enterprises	A, B or C	Accessories	NCF9011T CLIP	NCF9011T CLIP	Nylon carrying case with a clip for the F9011T/9021T radios with a full keypad	-30%
766	Icom-Holsterguydotcom	A, B or C	Accessories	NCP1	NCP1	Nylon chest pack	-30%
767	Icom	A, B or C	Accessories	OPC025D	OPC025D	12V DC power cord with 6-pin connector for HF radios (718/706MK2/G/756PRO/2)	-30%
768	Icom	A, B or C	Accessories	OPC1000	OPC1000	6.1m/20ft connection cable to use with the HM126RB/RG/HM205RB/HM157 (mounting hardware req.)	-30%
769	Icom	A, B or C	Accessories	OPC1106	OPC1106	Seperation cable between controller and main unit (16.4ft) for M802	-30%
770	Icom	A, B or C	Accessories	OPC1107A	OPC1107A	M802 Main Unit DC PC	-30%
771	Icom	A, B or C	Accessories	OPC1122U	OPC1122U	PC to mobile radio programming cloning cable with USB connector.	-30%
772	Icom	A, B or C	Accessories	OPC1132	OPC1132	DC power cable (9.8ft) with 2-pin T connector.	-30%
773	Icom	A, B or C	Accessories	OPC1147N	OPC1147N	Shielded control cable to connect the M802 to the AT140 (10m)	-30%
774	Icom	A, B or C	Accessories	OPC1156	OPC1156	Remote head extension cable (3.5m)	-30%
775	Icom	A, B or C	Accessories	OPC1174	OPC1174	M602/M604 DC power cord	-30%
776	Icom	A, B or C	Accessories	OPC1392	OPC1392	Headset adapter to use with HS94/95/97 for the M73/M72/GM1600/M90	-30%
777	Icom	A, B or C	Accessories	OPC1457	OPC1457	DC power cord with 4-pin connector and 30A fuse for 7000/7200/7410/7600/9100	-30%
778	Icom	A, B or C	Accessories	OPC1465	OPC1465	32.8ft shielded control cable from AT140 to M803	-30%
779	Icom	A, B or C	Accessories	OPC1529R	OPC1529R	Data cable (RS232 to 3.5mm)	-30%
780	Icom	A, B or C	Accessories	OPC1532	OPC1532	Radio to radio cloning cable between P25 mobile radios	-30%
781	Icom	A, B or C	Accessories	OPC1533	OPC1533	Radio to radio cloning cable between F1721/2721/D series mobiles & F70/80/D portable radios	-30%
782	Icom-Otto Engineering	A, B or C	Accessories	OPC1534	OPC1534	Key Loader cable for P25 radio to KVL3000/4000. For portables: requires OPC-1871, RJ45 female to RJ45 female & 8920001690. For mobiles: requires RJ45 female to RJ45 female & 8920001690.	-30%
783	Icom	A, B or C	Accessories	OPC1536	OPC1536	Radio to radio cloning cable between F70/80/D portable radios	-30%
784	Icom	A, B or C	Accessories	OPC1540	OPC1540	6.1m/20ft connection cable to use with the COMMANDMIC III/IV (mounting hardware required)	-30%
785	Icom	A, B or C	Accessories	OPC1541	OPC1541	6.1m/20ft extension cable to use with the COMMANDMIC III/IV with the OPC1540. Up to 2 OPC-1541 can be connected.	-30%
786	Icom	A, B or C	Accessories	OPC1655	OPC1655	Cloning cable adapter for M25/M36/M93D	-30%
787	Icom	A, B or C	Accessories	OPC1862	OPC1862	USB programming cloning cable for radios with 14-pin connector	-30%
788	Icom	A, B or C	Accessories	OPC1870	OPC1870	Radio to radio cloning cable between two 14-pin connector portable radios	-30%
789	Icom	A, B or C	Accessories	OPC1871	OPC1871	Radio to radio cloning cable between 14-pin connector portable & mobile radio; used in conjunction with the OPC1534 for encryption key loading on the F7010 portable series	-30%
790	Icom	A, B or C	Accessories	OPC1939	OPC1939	D-Sub 15-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn	-30%
791	Icom	A, B or C	Accessories	OPC1962	OPC1962	DC power cord for F9511HT	-30%
792	Icom	A, B or C	Accessories	OPC2004	OPC2004	Adapter plug to to use the HS94/95/97 for the F3001/4001/3101D/4101D & V80	-30%
793	Icom	A, B or C	Accessories	OPC2004LA	OPC2004LA	VOX conversion cable to to use the HS-97 for the F1000/D products	-30%
794	Icom	A, B or C	Accessories	OPC2006LS	OPC2006LS	Adapter plug with VOX and no PTT to to use with the HS94/95/97	-30%
795	Icom	A, B or C	Accessories	OPC2078	OPC2078	D-Sub 25-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn	-30%
796	Icom	A, B or C	Accessories	OPC2091	OPC2091	Cloning cable adapter for M24	-30%
797	Icom	A, B or C	Accessories	OPC2144	OPC2144	Right angle plug adapter cable to plug old straight pin connector headsets into (required to use with OPC478 when programming radios)	-30%
798	Icom	A, B or C	Accessories	OPC2218LU	OPC2218LU	Cloning/data cable with USB connector for ID51A/ID31A/5100A/7100	-30%
799	Icom	A, B or C	Accessories	OPC2253	OPC2253	3.5m (11ft) separation cable	-30%
800	Icom	A, B or C	Accessories	OPC2254	OPC2254	5m (16ft) separation cable	-30%
801	Icom	A, B or C	Accessories	OPC2273	OPC2273	5m audio connection cable between the VEPG3 and the M604A (Waterproof 8-pin connector).	-30%
802	Icom	A, B or C	Accessories	OPC2275	OPC2275	5m audio connection cable between the VEPG3 and the F5061/D series or A120 (RJ-45 modular plug connector with speaker	-30%
803	Icom	A, B or C	Accessories	OPC2276	OPC2276	5m audio connection cable between the VEPG3 and the HM152/SM26 (Modular jack connector with speaker jack)	-30%
804	Icom	A, B or C	Accessories	OPC2308	OPC2308	GPS/External modem connection cable	-30%
805	Icom	A, B or C	Accessories	OPC2309	OPC2309	Antenna tuner control cable for AT140/AH740 for F8101 (10M or 32.8ft)	-30%
806	Icom	A, B or C	Accessories	OPC2321	OPC2321	Control cable adapter to 4 pin type for AH740	-30%
807	Icom	A, B or C	Accessories	OPC2328	OPC2328	Adapter plug with PTT to to use with the HS94/95/97	-30%
808	Icom	A, B or C	Accessories	OPC2338	OPC2338	14-pin programming cable plus transparent data transfer	-30%
809	Icom	A, B or C	Accessories	OPC2344	OPC2344	Modular connector programming cable plus Type-C NXDN transparent data transfer for F5360D/4360D	-30%
810	Icom	A, B or C	Accessories	OPC2350LU	OPC2350LU	Smart phone data cable	-30%
811	Icom	A, B or C	Accessories	OPC2359	OPC2359	PTT switch cable	-30%
812	Icom	A, B or C	Accessories	OPC2361	OPC2361	DC power cord with 25A fuse for 718/78/7300	-30%
813	Icom	A, B or C	Accessories	OPC2362	OPC2362	Handheld to mobile zone copy cable (14-pin to 10-pin DIM)	-30%
814	Icom	A, B or C	Accessories	OPC2363	OPC2363	10-pin DIM programming cable	-30%
815	Icom	A, B or C	Accessories	OPC2364	OPC2364	1.9m/6.2ft separation cable for RMK5/RMK7	-30%
816	Icom	A, B or C	Accessories	OPC2365	OPC2365	3m/9.8ft separation cable for RMK5/RMK7	-30%
817	Icom	A, B or C	Accessories	OPC2366	OPC2366	5m/16.4ft separation cable for RMK5/RMK7	-30%
818	Icom	A, B or C	Accessories	OPC2367	OPC2367	8m/26.2ft separation cable for RMK5/RMK7	-30%
819	Icom	A, B or C	Accessories	OPC2373	OPC2373	1.9m/6.2ft separation cable for HM218	-30%
820	Icom	A, B or C	Accessories	OPC2374	OPC2374	8m/26.2ft separation cable for HM218	-30%
821	Icom	A, B or C	Accessories	OPC2377	OPC2377	32.8ft extension cable for RC-M600	-30%
822	Icom-Pilot Communications	A, B or C	Accessories	OPC2379	OPC2379	Headset adapter cable for A25	-30%
823	Icom	A, B or C	Accessories	OPC2382	OPC2382	Conversion cable to program M605 (links OPC478UC to M605)	-30%

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Vendor (AF)

No.	Manufacturer	Product Category	Product Group	APC	Item	Short Description	MSRP % Discount
824	Icom	A, B or C	Accessories	OPC2383	OPC2383	32.8ft connection cable for RC-M600	-30%
825	Icom	A, B or C	Accessories	OPC2384	OPC2384	12-pin to 8-pin conversion cable to connect HM195 to M605 (1 cable required per HM195)	-30%
826	Icom	A, B or C	Accessories	OPC2389	OPC2389	Cable connecting serial device w/RS232	-30%
827	Icom	A, B or C	Accessories	OPC2390	OPC2390	Cable connecting VEPG4 to FR5000/6000	-30%
828	Icom	A, B or C	Accessories	OPC2401	OPC2401	Headset adapter with screw down connector (A16)	-30%
829	Icom	A, B or C	Accessories	OPC2407	OPC2407	D-SUB 25-pin connector for the IP501M	-30%
830	Icom	A, B or C	Accessories	OPC2412	OPC2412	Connection cable between VEPG4 & SAT100	-30%
831	Icom	A, B or C	Accessories	OPC2422	OPC2422	5M extension cable between the SAT100 and AH40.	-30%
832	Icom	A, B or C	Accessories	OPC254L	OPC254L	Power supply cable; 10-14V DC required for high power output	-30%
833	Icom	A, B or C	Accessories	OPC344	OPC344	A110/A120 power cord	-30%
834	Icom	A, B or C	Accessories	OPC440	OPC440	Microphone extension cable (RJ-45 M/F) (16.4ft)	-30%
835	Icom	A, B or C	Accessories	OPC478UC	OPC478UC	USB programming cable (2-pin connectors handhelds)	-30%
836	Icom	A, B or C	Accessories	OPC510	OPC510	AC power cable for the 7800/7700	-30%
837	Icom	A, B or C	Accessories	OPC515L	OPC515L	DC power cable for single unit rapid chargers	-30%
838	Icom	A, B or C	Accessories	OPC566	OPC566	Cable to connect the AT130 to the M710 (30 ft.)	-30%
839	Icom	A, B or C	Accessories	OPC568	OPC568	M710/M700PRO Power Cord	-30%
840	Icom	A, B or C	Accessories	OPC589	OPC589	Microphone adapter cable (8 pin to RJ-45)	-30%
841	Icom	A, B or C	Accessories	OPC592	OPC592	Programming cloning cable for PC to radio (must use with OPC-478/UC)	-30%
842	Icom	A, B or C	Accessories	OPC599	OPC599	Cable adapter converts 13-pin ACC connector to 7-pin & 8-pin ACC connector	-30%
843	Icom	A, B or C	Accessories	OPC607	OPC607	3m/9.8ft separation cable for remote mounting kits	-30%
844	Icom	A, B or C	Accessories	OPC608	OPC608	8m/26.2ft separation cable for remote mounting kits	-30%
845	Icom	A, B or C	Accessories	OPC609	OPC609	1.9m/6.2ft separation cable for remote mounting kits	-30%
846	Icom	A, B or C	Accessories	OPC617	OPC617	Accesory cable for external terminal connection	-30%
847	Icom	A, B or C	Accessories	OPC647	OPC647	Microphone extension cable 8.2ft	-30%
848	Icom	A, B or C	Accessories	OPC656	OPC656	DC power cable for gang charger	-30%
849	Icom	A, B or C	Accessories	OPC726	OPC726	5m/16.4ft separation cable for remote mounting kits	-30%
850	Icom	A, B or C	Accessories	OPC871A	OPC871A	Headset adapter A120/A110	-30%
851	Icom	A, B or C	Accessories	OPC891A	OPC891A	M504/M422 power cord	-30%
852	Icom-Midland Radio	A, B or C	Accessories	OPC-9000	OPC-9000	Programming cable for the FR9010/9020 repeaters	-30%
853	Icom	A, B or C	Accessories	OPC922	OPC922	Cloning cable adapter for M72/M73/M92D	-30%
854	Icom	A, B or C	Accessories	OPC966U	OPC966U	USB programming cloning cable for radios with 9-pin connector	-30%
855	Icom	A, B or C	Accessories	OPC980	OPC980	Cloning cable adapter for M424/M504/M604	-30%
856	Icom	A, B or C	Accessories	OPC999	OPC999	20ft extension cable to connect COMMANDMIC II or HM-205RB to the OPC1000 and radio. Connect up to two HM205RB with M506 or one with M605.	-30%
857	Icom	A, B or C	Accessories	OPC-IAKVL1	OPC-IAKVL1	Interface Cable with RJ45 Connector between P25 mobiles & KA KVL125	-30%
858	Icom	A, B or C	Accessories	OPC-IAKVL14	OPC-IAKVL14	Interface Cable with 14 Pin Connector between P25 portable & KA KVL125	-30%
859	Icom-Otto Engineering	A, B or C	Accessories	OTTO V110822	OTTO V110822	2-Wire palm mic kit (earphone cable and mic/ptt cable) with 9-pin connector	-30%
860	Icom-Otto Engineering	A, B or C	Accessories	OTTO V1T12CD137	OTTO V1T12CD137	Throat Mic Svs w/tube ear piece and body PTT with 9 pin connector for F30G/40G	-30%
861	Icom-Otto Engineering	A, B or C	Accessories	OTTO V410399	OTTO V410399	Skull Mic System w/earcup and 80mm body PTT for F30G/40G and M88	-30%
862	Icom-Otto Engineering	A, B or C	Accessories	OTTO V410514	OTTO V410514	Lightweight single speaker w/in-line ptt, padded headband (9-pin connector)	-30%
863	Icom-Otto Engineering	A, B or C	Accessories	OTTO V4EX2CC5	OTTO V4EX2CC5	Explorer lightweight headset with flexible earloop w/boom mic (2-pin right angle connector)	-30%
864	Icom-Pilot Communications	A, B or C	Accessories	PA OPC499	PA OPC499	Headset adapter	-30%
865	Icom	A, B or C	Accessories	PS310 01	PS310 01	24V DC-DC converter	-30%
866	Icom	A, B or C	Accessories	PS310 02	PS310 02	12V DC-DC converter	-30%
867	Icom	A, B or C	Accessories	PS80	PS80	Power supply that includes the HM-176 & MBA-3 for A220/A210/A200	-30%
868	Icom-Pilot Communications	A, B or C	Accessories	PTT SW	PTT SW	Avionic PTT switch. Plugs into your headset.	-30%
869	Icom-Powerwerx	A, B or C	Accessories	PW LF-1	PW LF-1	Noise filter to use with the F5061D with the UT-IA100 already installed.	-30%
870	Icom	A, B or C	Accessories	RC28	RC28	Remote control USB encoder	-30%
871	Icom	A, B or C	Accessories	RCFS10	RCFS10	Remote Communicator software + CT-24 (digital voice converter unit - each IDAS system requires 1 CT-24)	-30%
872	Icom	A, B or C	Accessories	RCM600	RCM600	Command head for M605. Comes with OPC-2383 & HM-205RB.	-30%
873	Icom	A, B or C	Accessories	RMK2	RMK2	F1721/1821 bracket & face plate for remote mounting. Separation cable not included	-30%
874	Icom	A, B or C	Accessories	RMK3 01	RMK3 01	F5061/6061 bracket & face plate for remote mounting. Separation cable not included	-30%
875	Icom	A, B or C	Accessories	RMK4 01	RMK4 01	Dual head and separation kit for F9511HT. Requires external speaker and cable.	-30%
876	Icom	A, B or C	Accessories	RMK5	RMK5	Bracket & face plate for remote mounting for the F5400D/F6400D. Separation cable not included.	-30%
877	Icom	A, B or C	Accessories	RMK6	RMK6	Remote mount kit for the F8101. Separation cable sold separately.	-30%
878	Icom	A, B or C	Accessories	RMK7	RMK7	Dual head and separation kit for the F5400D/F6400D. Separation cables & microphone not included.	-30%
879	Icom	A, B or C	Accessories	RR FIRMWARE UPGRADE	RR FIRMWARE UPGRADE	Add 3.1 RR firmware to your IDAS radio	-30%
880	Icom	A, B or C	Accessories	RSAP3	RSAP3	Access point management software	-30%
881	Icom	A, B or C	Accessories	RS-BA1 V2	RS-BA1 V2	IP remote control software for amateur radios	-30%
882	Icom	A, B or C	Accessories	RSBC225	RSBC225	Battery management software for the BP-283/284/BP290. Can connect up to 30 BC-225 chargers to it.	-30%
883	Icom	A, B or C	Accessories	RSMGR1	RSMGR1	Remote system manager software for IDAS MultiTrunk	-30%
884	Icom	A, B or C	Accessories	RSR8500	RSR8500	Remote control software R8500	-30%
885	Icom	A, B or C	Accessories	RSR8600	RSR8600	Remote control software	-30%
886	Icom-AT & T Mobility	A, B or C	Accessories	SIM CARD	SIM CARD	SIM card for U.S. LTE networks	-30%
887	Icom	A, B or C	Accessories	SM26	SM26	Desktop microphone with monitor switch for mobile radios	-30%
888	Icom	A, B or C	Accessories	SM28	SM28	Desktop microphone for IP501M	-30%
889	Icom	A, B or C	Accessories	SM29	SM29	Desktop microphone for F5400 series	-30%
890	Icom	A, B or C	Accessories	SM30	SM30	Compact desktop microphone with low cut function	-30%
891	Icom	A, B or C	Accessories	SM50	SM50	Desktop unidirectional microphone with up/down switches and low cut function	-30%
892	Icom	A, B or C	Accessories	SP23	SP23	External speaker with 4 audio filters; headphone jack (5W)	-30%
893	Icom	A, B or C	Accessories	SP24	SP24	External speaker (4x4") for marine fixed mount radios (7W)	-30%
894	Icom	A, B or C	Accessories	SP26	SP26	Tube earphone with 2.5mm plug to use with HM-163MC/HM-153LS	-30%
895	Icom	A, B or C	Accessories	SP27	SP27	Acoustic tube earphone with a clip (3.5mm)	-30%
896	Icom	A, B or C	Accessories	SP28	SP28	Earhook type earphone with 2.5mm plug to use with HM-163MC/HM-153LS	-30%
897	Icom	A, B or C	Accessories	SP29	SP29	Earhook type earphone with 3.5mm plug	-30%
898	Icom	A, B or C	Accessories	SP30	SP30	20W large external speaker	-30%
899	Icom	A, B or C	Accessories	SP32	SP32	Tube adapter for use with the EH-15B	-30%
900	Icom	A, B or C	Accessories	SP33	SP33	Base station speaker (4Ohm)	-30%
901	Icom	A, B or C	Accessories	SP34	SP34	Base station high quality speaker with internal audio filters	-30%
902	Icom	A, B or C	Accessories	SP35	SP35	5W external speaker with 3.5mm speaker jack and 2m cable	-30%
903	Icom	A, B or C	Accessories	SP37	SP37	40W hailer/speaker for fixed mounts	-30%
904	Icom	A, B or C	Accessories	SP38	SP38	5W external speaker for HF radios	-30%
905	Icom	A, B or C	Accessories	SP39AD	SP39AD	External speaker with 15V/2A power supply for the R8600	-30%
906	Icom	A, B or C	Accessories	SP40	SP40	Earphone with 3.5mm plug	-30%
907	Icom	A, B or C	Accessories	SP41	SP41	5W external speaker for HF radios	-30%
908	Icom-Impact Radio Accessories	A, B or C	Accessories	SP-AT1	SP-AT1	Single pin listen only w/QD acoustic tube (9", 3.5mm L-shape)	-30%
909	Icom-W & W Manufacturing	A, B or C	Accessories	SPRING CLIP L	SPRING CLIP L	Long spring clip insert length 3.5 inches	-30%
910	Icom-StromStod	A, B or C	Accessories	SS BC61	SS BC61	Mobile rapid charger with cigarette adapter for the F3161 & F3261 series	-30%
911	Icom-StromStod	A, B or C	Accessories	SS BC62	SS BC62	Mobile rapid charger with cigarette adapter for the F3400 & F7010 series	-30%
912	Icom	A, B or C	Accessories	UCFR5000 01	UCFR5000 01	Trunking/Network controller board (1 per repeater)	-30%
913	Icom	A, B or C	Accessories	UCFR5300	UCFR5300	Trunking/Network controller board (1 per repeater)	-30%
914	Icom	A, B or C	Accessories	UT109 02	UT109 02	Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.	-30%
915	Icom	A, B or C	Accessories	UT109R 21	UT109R 21	Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.	-30%
916	Icom	A, B or C	Accessories	UT110 02	UT110 02	Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available.	-30%
917	Icom	A, B or C	Accessories	UT110R 21	UT110R 21	Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available. Works only in analog mode.	-30%
918	Icom	A, B or C	Accessories	UT112	UT112	Digital voice scrambling unit - 32 Codes	-30%
919	Icom	A, B or C	Accessories	UT120 01	UT120 01	P25 upgrade board for F70/80 handhelds	-30%
920	Icom	A, B or C	Accessories	UT120 02	UT120 02	P25 Hardware Upgrade Board - Mobiles	-30%
921	Icom	A, B or C	Accessories	UT124 01	UT124 01	Man down unit	-30%
922	Icom	A, B or C	Accessories	UT125 01	UT125 01	AES/DES encryption board with OTAR compliance for F9011/F9511 series	-30%
923	Icom	A, B or C	Accessories	UT125 FIPS	UT125 FIPS	FIPS 140-2 AES encryption board with OTAR compliance for F9011/F9511 series	-30%
924	Icom	A, B or C	Accessories	UT125 FIPS-2	UT125 FIPS-2	FIPS 140-2 encryption board; requires ISL-P25AES license key to activate AES	-30%
925	Icom	A, B or C	Accessories	UT126H 03	UT126H 03	6.25kHz digital module for old PLL versions of the F3161/4161 or F5061/6061 radios	-30%
926	Icom	A, B or C	Accessories	UT128	UT128	DES encryption for F9011/F9511 radios	-30%
927	Icom	A, B or C	Accessories	UT133	UT133	Bluetooth unit	-30%
928	Icom	A, B or C	Accessories	UT134	UT134	AES/DES encryption board; requires ISL code to activate AES	-30%
929	Icom	A, B or C	Accessories	UT137	UT137	Bluetooth unit	-30%
930	Icom-Schippers & Crew	A, B or C	Accessories	UT-IA100	UT-IA100	Audio amp board for F5061D with RR firmware installed (factory install ONLY; install included in price)	-30%
931	Icom	A, B or C	Accessories	UX231	UX231	AIS receive board for M506	-30%
932	Icom	A, B or C	Accessories	UX241	UX241	GPS antenna	-30%
933	Icom	A, B or C	Accessories	UX248	UX248	GPS unit	-30%
934	Icom	A, B or C	Accessories	UX251	UX251	AIS receiver unit for the M605	-30%
935	Icom	A, B or C	Accessories	UX252	UX252	Analog TCG output for the MR1010RII	-30%
936	Icom	A, B or C	Accessories	VESP1	VESP1	LTE speakerphone unit	-30%
937	Icom	A, B or C	Accessories	VS1L	VS1L	VOX/PTT case with 2-pin right angle connector. Must use with HS94/HS95/HS97	-30%
938	Icom	A, B or C	Accessories	VS1MC	VS1MC	VOX/PTT case with 14-pin connector. Must use with HS94/HS95/HS97.	-30%
939	Icom	A, B or C	Accessories	VS1SC	VS1SC	VOX/PTT case with 9-pin connector. Must use with HS94/HS95/HS97.	-30%
940	Icom	A, B or C	Accessories	VS3	VS3	Compact clippable PTT Bluetooth with earphone via 3.5mm jack for all-day operation	-30%
941	Icom	A, B or C	Accessories	VS4LA	VS4LA	PTT switch cable to communicate using the HS94/95/97	-30%
942	Icom	A, B or C	Accessories	VS4MC	VS4MC	Cable with heavy duty PTT swith with 14-pin connector. Use with HS94/HS95/HS97.	-30%
943	Icom	A, B or C	Accessories	VS5MC	VS5MC	VOX/PTT switch cable to use with headset (HS94/95/97)	-30%

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II. Implementation Services: Software Integration, Hardware Installation and Training

No.	Service		MSRP % Discount	Retail	$ Rate (indicate Hourly or	UOM
1.	**System Technician Technologist**		30% off retail			
	QENG-PH	Engineering support - per hour		$ 285.70	$ 200.00	Hourly
	QFS-1D	OnSite Technical/Field Support 1st Day		$ 7,856.75	$ 5,500.00	Daily
	QFS-AD	OnSite Technical/Field Support Additional Days		$ 4,571.20	$ 3,200.00	Daily
2.	**Standard Shop Installation**		30% off retail			
	CONTROL STATION ASSEMBLE	Install mobile into power supply and cabinet to make control station (no charge courtesy service)		$ -	$ -	Each
	ENGRAVE	Engrave radio		$ 42.86	$ 30.00	Each
	IASTUN1001	Icom to tune your system products		$ 80.35	$ 56.25	Each
	INSTALLATION AVIONICS	Install radio into power supply		$ 80.35	$ 56.25	Each
	INSTALLATION MARINE	Install a component into an Marine mobile or portable		$ 42.86	$ 30.00	Each
	INSTALL-IAS	Install a component into a repeater or an item into a cabinet		$ 80.35	$ 56.25	Each
	INSTALL-MF	Install a component into an LM mobile or portable		$ 42.86	$ 30.00	Each
	SERVICE/SALE BUILD-UP IAS	Systems support - per hour		$ 171.42	$ 120.00	Hourly
3.	**Mobile Radio Installation**		30% off retail			
	DEALER FIELD INSTALL	Dealer Mobile Installation Charge (underdash)		$ 357.13	$ 250.00	Each
	DEALER HOURLY RATE	Authorized Dealer Support		$ 257.13	$ 180.00	Hourly
4.	**Radio Programming**		30% off retail			
	PROG-IAS	Icom to program your system products		$ 80.35	$ 56.25	Each
	PROGLM6789	Icom to program your radio or IAS product		$ 62.75	$ 43.93	Each
	PROG-MF	Icom to program your land mobile mainframe with provided icf file or 1		$ 42.86	$ 30.00	Each
5.	**Training**		30% off retail			
	QTT-OS1D	On-Site Technical Training 1st Day, Up to 6 People		$ 7,856.75	$ 5,500.00	Daily
	QTT-OSAD	On-Site Technical Training Additional Days, Up to 6 People		$ 4,571.20	$ 3,200.00	Daily
	QTT-OSPH	Technical training from their desk		$ 249.99	$ 175.00	Hourly
6.	**Post-Warranty Maintenance**		30% off retail for labor; 23% off retail for parts			
	REPAIR LABOR	Icom Service Center Repair Labor for Icom mainframes/accessories.		$ 131.99	$ 92.40	Hourly
	REPAIR PARTS	Any required parts or components may be charged separately.		*Multiple*	*Multiple*	Each
7.	**Support Services – Implementation**		30% off retail			
	QFS-PH	Field/design support		$ 249.99	$ 175.00	Hourly
8.	**Support Services – Post Implementation**		30% off retail			
	QFS-PH	Field/design support		$ 249.99	$ 175.00	Hourly
9.	**Project Management Services**		**NO BID**			
10.	**Extended Warranty Options (as per specification instructions)**		30% off retail			
	EXTWARR211	1 year extended warranty for a total 3 years for low tier mainframes		$ 26.78	$ 18.75	Each
	EXTWARR212	2 year extended warranty for a total 4 years for low tier mainframes		$ 48.21	$ 33.75	Each
	EXTWARR213	3 year extended warranty for a total 5 years for low tier mainframes		$ 69.64	$ 48.75	Each
	EXTWARR611	1 year extended warranty for mid tier mainframes		$ 42.86	$ 30.00	Each
	EXTWARR612	2 year extended warranty for mid tier mainframes		$ 75.00	$ 52.50	Each
	EXTWARR613	3 year extended warranty for mid tier mainframes		$ 117.85	$ 82.50	Each
	EXTWARR811	1 year extended warranty for P25 mainframes		$ 92.85	$ 65.00	Each
	EXTWARR812	2 year extended warranty for P25 mainframes		$ 132.85	$ 93.00	Each
	EXTWARR813	3 year extended warranty for P25 mainframes		$ 185.71	$ 130.00	Each
	EXTWARR912	1 year extended warranty for Landmobile HF mainframes		$ 133.92	$ 93.75	Each
	EXTWARR913	2 year extended warranty for Landmobile HF mainframes		$ 171.42	$ 120.00	Each
	EXTWARR914	3 year extended warranty for Landmobile HF mainframes		$ 262.49	$ 183.75	Each
	EXTWARRPT1	1 year extended warranty, a total 3 years for repeaters		$ 192.85	$ 135.00	Each
	EXTWARRPT2	2 year extended warranty, a total 4 years for repeaters		$ 348.20	$ 243.75	Each
	EXTWARRPT3	3 year extended warranty, a total 5 years for repeaters		$ 503.55	$ 352.50	Each

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BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	L3Harris	Equipment			Equipment listed in the catalog with equipment codes C, N, NB, S, and P.	26%
2.	L3Harris	Software			Software listed in the catalog with equipment code L.	26%
3.	L3Harris	Licenses			Licenses listed in the catalog with equipment code LD.	26%
4.	L3Harris	Services			*Please refer to table in Section II.*	
5.	L3Harris	Standard Vendor Equipment			Equipment listed in the catalog with equipment codes V, VC, and 77.	10%
6.	L3Harris	Non-Standard Vendor Equipment			Equipment listed in the catalog with other equipment codes not listed above.	0%
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State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

Vendor (AH)

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

No.	Manufacturer	Product Category	Product Code (APC)	Item	Short Description	MSRP %
1	Motorola	HW_MAINTENANCE	3	Field Services	SITE MAINTENANCE	0.00%
2	Motorola	HW_MAINTENANCE	6	Infrastructure Tech Support	ASTRO Dispatch	0.00%
3	Motorola	XTS_XTL_OTHER	15	PC_SPECIAL APPLICATIONS	DATA SOFTWARE-FIREGROUND	20.00%
4	Motorola	ASTRO_SYSTEMS_CONSOLES	28	DATA SYSTEM DISC	DATA CARROT APC	10.00%
5	Motorola	ASTRO_SYSTEMS_CONSOLES	29	DATA SYSTEM DISC	DATA MARGIN ADJUSTMENT	10.00%
6	Motorola	ASTRO_SUA	42	Astro SW Maint	Astro SUA Upgrade Operations	0.00%
7	Motorola	ASTRO_SUA	43	Astro SW Maint	ASTRO SUA Field Services	0.00%
8	Motorola	ASTRO_SYSTEMS_DROPSHIP	76	Cambium Backhaul Equipment	WIRELESS VALLEY SERVICES	0.00%
9	Motorola	EMERGING_SOLUTIONS	85	PD_AandC PRODUCTS	SCADA	10.00%
10	Motorola	ASTRO_SI	100	SI SITE DESIGN	HSD	0.00%
11	Motorola	ASTRO_SI	101	SI PASSTHROUGH_ET&S	350W VHF GTR	0.00%
12	Motorola	ASTRO_SYSTEMS_INFRA	104	PREPAID FREIGHT	PREPAID FREIGHT	0.00%
13	Motorola	APX_PORTABLE	108	APX7000	APX7000L	27.00%
14	Motorola	ASTRO_SYSTEMS_INFRA	112	G-Series HW	G-SERIES HW	18.00%
15	Motorola	ASTRO_SYSTEMS_INFRA	112	G-Series HW	G-SERIES HW	18.00%
16	Motorola	A&E_OTHER_ACCY	115	TWO WAY TRADITIONAL (Elgin DC)	COMMPORT	10.00%
17	Motorola	ASTRO_SYSTEMS_INFRA	117	FSA SW	FSA SW	10.00%
18	Motorola	ASTRO_SI	127	SI PASSTHROUGH_ET&S	SI OUTSOURCING	0.00%
19	Motorola	ASTRO_SI	128	SI INSOURCING	SI INSOURCING	0.00%
20	Motorola	A&E_OTHER_ACCY	129	TWO WAY DROPSHIP ACCY	MISC DROPSHIP	27.00%
21	Motorola	ASTRO_SYSTEMS_DROPSHIP	131	MW Backhaul & Channel Banks & Freq Std	Microwave	10.00%
22	Motorola	ASTRO_SYSTEMS_DROPSHIP	135	FREIGHT DROPSHIP	FREIGHT DROPSHIP	0.00%
23	Motorola	ASTRO_SYSTEMS_INFRA	137	Encryption Products Astro	KMF	5.00%
24	Motorola	APX_PORTABLE	142	AMP Single Band	AMP Single Band	20.00%
25	Motorola	ASTRO_SYSTEMS_INFRA	147	IP Transport HW	IP TRANSPORT HW	10.00%
26	Motorola	ASTRO_SYSTEMS_DROPSHIP	152	PT_OUTSOURCED STATION ACCESS	PT TRUNKED INTERCON MBX	5.00%
27	Motorola	EMERGING_SOLUTIONS	160	PD_IRRIGATION	Emerging Solutions DS	10.00%
28	Motorola	ASTRO_SYSTEMS_DROPSHIP	183	AFTERMARKET SITE EQUIPMENT	Distributed Antenna Systems	10.00%
29	Motorola	HW_MAINTENANCE	185	Devices Essential	Astro Device Essential	0.00%
30	Motorola	HW_MAINTENANCE	185	Devices Essential	Astro Device Essential	0.00%
31	Motorola	A&E_OTHER_ACCY	187	TWO WAY DROPSHIP ACCY	PORTABLE ACCESSORIES DROPSHIP	27.00%
32	Motorola	A&E_OTHER_ACCY	189	TWO WAY DROPSHIP ACCY	MOBILE ACCESSORIES	19.00%
33	Motorola	ASTRO_SYSTEMS_INFRA	200	D - Infrastructure	DELIVERY	0.00%
34	Motorola	XTS_XTL_OTHER	201	KVL	KVL II	10.00%
35	Motorola	ASTRO_SYSTEMS_CONSOLES	202	CONTROL CENTERS	MCD 5000 Deskset	20.00%

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36	Motorola	HW_MAINTENANCE	206	Demand and Local Device Repair	Local Device Repair	0.00%
37	Motorola	ASTRO_SYSTEMS_DROPSHIP	207	Site Equipment	Site Equipment	10.00%
38	Motorola	ASTRO_SI	208	SI PROJECT MANAGEMENT LABOR	SI PROJECT MANAGEMENT LABOR	0.00%
39	Motorola	HW_MAINTENANCE	209	System Installation Services	System Installation	0.00%
40	Motorola	ASTRO_SYSTEMS_INFRA	212	Encryption Products Astro	PKI Solution	0.00%
41	Motorola	HW_MAINTENANCE	219	G&PS DEVICE & ASSET MANAGEMENT	ASSET & CONFIGURATION MGMT	0.00%
42	Motorola	ASTRO_SYSTEMS_INFRA	225	QUANTAR_QUANTRO ANAL	QTAR QTAR RCVR 6809 TRNK	0.00%
43	Motorola	ASTRO_SYSTEMS_CONSOLES	229	Console Accessories	Logging and Furniture	15.00%
44	Motorola	HW_MAINTENANCE	231	Infrastructure Tech Support	3rd Party Case Support	0.00%
45	Motorola	ASTRO_SYSTEMS_INFRA	243	D - Infrastructure	QUANTAR QUANTRO ASTRO RP	0.00%
46	Motorola	ASTRO_SYSTEMS_CONSOLES	244	CONTROL CENTERS	MCC 7500e	10.00%
47	Motorola	HW_MAINTENANCE	261	REPLACEMENT PARTS 2-WAY	SERVICE AIDS SHOP SUPPLIES	5.00%
48	Motorola	ASTRO_SYSTEMS_DROPSHIP	262	Towers	TOWERS	10.00%
49	Motorola	A&E_OTHER_ACCY	271	TWO WAY TRADITIONAL (Elgin DC)	CARRY CASES	20.00%
50	Motorola	HW_MAINTENANCE	272	REPLACEMENT PARTS 2-WAY	RNSG INFRA MANUFACTURED	0.00%
51	Motorola	ASTRO_SYSTEMS_INFRA	273	Comparators Legacy	DIGITAC COMPARATOR	0.00%
52	Motorola	ASTRO_SYSTEMS_INFRA	274	Encryption Products Astro	OEM CryptR Micro	0.00%
53	Motorola	XTS_XTL_OTHER	276	Millennium Mobile	XTL5000 CONSOLETTE	0.00%
54	Motorola	ASTRO_SYSTEMS_INFRA	277	SmartX	SMARTX	0.00%
55	Motorola	ASTRO_SYSTEMS_INFRA	280	DATA BASE STATION SMARTZONE	SMARTZONE CONTROLLER	0.00%
56	Motorola	ASTRO_SYSTEMS_INFRA	281	DATA BASE STATION SMARTZONE	SMARTZONE MANAGER	0.00%
57	Motorola	ASTRO_SYSTEMS_DROPSHIP	282	Cambium Backhaul Equipment	HF-SSB BUY-IN PRODUCTS	10.00%
58	Motorola	ASTRO_SI	285	Astro SI Training	Infrastructure Training	0.00%
59	Motorola	ASTRO_SI	286	Astro SI Training	SI CUSTOMER TRAINING	0.00%
60	Motorola	XTS_XTL_OTHER	287	PC_SPECIAL APPLICATIONS	PAC-RTVRS	0.00%
61	Motorola	ASTRO_SYSTEMS_INFRA	288	PT_RISK	ALTERNATIVE CHANNEL ENGR SERVI	0.00%
62	Motorola	HW_MAINTENANCE	290	Local Operational Support Services	WARRANTY WRAP	0.00%
63	Motorola	A&E_OTHER_ACCY	291	TWO WAY DROPSHIP ACCY	MOBILE DROPSHIP	20.00%
64	Motorola	HW_MAINTENANCE	293	Demand and Local Device Repair	Device Diagnostics	0.00%
65	Motorola	APX_PORTABLE	305	APX4000XH	APX4000XH	27.00%
66	Motorola	ASTRO_SI	306	SI SITE DESIGN	SI SITE DESIGN	0.00%
67	Motorola	ASTRO_SI	308	SI SYSTEMS RISK	SYSTEMS INTEGRATION SYSTEM DIS	0.00%
68	Motorola	ASTRO_SI	309	SI SYSTEMS RISK	SYSTEMS INTEGRATION STANDARDIZ	0.00%
69	Motorola	ASTRO_SYSTEMS_INFRA	316	Infrastructure Pricing Adjustments	INFRASTRUCTURE SYSTEM DISC APC	0.00%
70	Motorola	ASTRO_SYSTEMS_INFRA	318	Infrastructure Pricing Adjustments	INFRASTRUCTURE MARGIN ADJ	0.00%
71	Motorola	XTS_XTL_OTHER	326	COSMO PT_ASTRO XTS	ASTRO XTS3000 TRUNKED	0.00%
72	Motorola	ASTRO_SYSTEMS_CONSOLES	328	CONTROL CENTERS	CENTRACM II ELECT SP	25.00%
73	Motorola	ASTRO_SYSTEMS_DROPSHIP	329	Buildings & Sites on Wheels	MSI Stnd Bldg	10.00%
74	Motorola	ASTRO_SUBS_SOFTWARE	332	PC_SOFTWARE SALES	CONV FLASHPORT SUBSCR	27.00%
75	Motorola	ASTRO_MANAGED_SERVICES	348	Astro System Premier	Astro System Premier	0.00%
76	Motorola	ASTRO_SYSTEMS_DROPSHIP	351	Site Equipment	RF Antenna and TX Line	10.00%

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77	Motorola	ASTRO_SYSTEMS_CONSOLES	354	MotoConsole Product	MotoConsole Product	15.00%
78	Motorola	Field_Response_Reporting	357	Gridstone	Gridstone MSI Software Licenses	0.00%
79	Motorola	ASTRO_SYSTEMS_INFRA	358	IP Transport SW	IP TRANSPORT SW	10.00%
80	Motorola	ASTRO_MANAGED_SERVICES	359	MotoConsole Support Svcs	MotoConsole Support Svcs	0.00%
81	Motorola	HW_MAINTENANCE	362	REPLACEMENT PARTS 2-WAY	RPG LOW MID HIGH SRCD	0.00%
82	Motorola	HW_MAINTENANCE	371	REPLACEMENT PARTS 2-WAY	RADIO SUBSCRIPTION SOFTW	0.00%
83	Motorola	A&E_OTHER_ACCY	372	TWO WAY TRADITIONAL (Elgin DC)	SPEAKER MICROPHONES	27.00%
84	Motorola	HW_MAINTENANCE	373	Astro System Advanced	Astro System Advanced	0.00%
85	Motorola	XTS_XTL_OTHER	374	PC_ASTRO SPECTRA MOBILE	ASTRO CONSOLETTE	0.00%
86	Motorola	ASTRO_SYSTEMS_INFRA	377	Site Controllers Legacy	MTC CONTROLLERS	0.00%
87	Motorola	ASTRO_SYSTEMS_INFRA	381	D - Infrastructure	WNG RNC SW	15.00%
88	Motorola	ASTRO_SYSTEMS_INFRA	382	NFM SW	NFM SW	10.00%
89	Motorola	HW_MAINTENANCE	386	Demand and Local Device Repair	Repair Bank	0.00%
90	Motorola	ASTRO_SI	387	Consoles SI	Consoles SI	0.00%
91	Motorola	HW_MAINTENANCE	390	Field Services	System Management	0.00%
92	Motorola	HW_MAINTENANCE	393	Field Services	Contract Administration	0.00%
93	Motorola	HW_MAINTENANCE	395	Devices Essential	ASTRO Device Comprehensive	0.00%
94	Motorola	ASTRO_SYSTEMS_INFRA	405	K Core	K Core	15.00%
95	Motorola	APX_PORTABLE	411	VX P949	VX P949	25.00%
96	Motorola	A&E_OTHER_ACCY	414	TWO WAY TRADITIONAL	VISAR ACCY	0.00%
97	Motorola	ASTRO_SYSTEMS_DROPSHIP	415	TEST EQUIPMENT	Test Equipment	10.00%
98	Motorola	ASTRO_SYSTEMS_DROPSHIP	417	AFTERMARKET SITE EQUIPMENT	RESALE FIXED ACCESS AFTMKT	10.00%
99	Motorola	ASTRO_SYSTEMS_INFRA	424	Master Site Astro HW	MASTER SITE ASTRO HW	15.00%
100	Motorola	ASTRO_SYSTEMS_INFRA	425	L Core	L Core	15.00%
101	Motorola	APX_PORTABLE	426	APX4000_APX2000	APX4000 APX2000	27.00%
102	Motorola	ASTRO_SI	427	SI PASSTHROUGH_ET&S	SI PASSTHROUGH ET S	0.00%
103	Motorola	ASTRO_SUBS_SOFTWARE	430	PC_SOFTWARE SALES	FLASHPORT SFTWR UPGRADE	27.00%
104	Motorola	HW_MAINTENANCE	431	Devices Advanced	Astro Device Management Essential	0.00%
105	Motorola	ASTRO_SI	441	SI SITE DESIGN	SPECIAL SERVICE	0.00%
106	Motorola	ASTRO_SYSTEMS_CONSOLES	443	CONTROL CENTERS	MCC 7500	15.00%
107	Motorola	ASTRO_SYSTEMS_INFRA	448	QUANTAR_QUANTRO ANAL	ANALOG QUANTAR	0.00%
108	Motorola	A&E_BATTERIES	453	REPL BATTERIES	CGISS BATTERIES	27.00%
109	Motorola	HW_MAINTENANCE	454	REPLACEMENT PARTS 2-WAY	RNSG INFRA SOURCED	0.00%
110	Motorola	HW_MAINTENANCE	456	REPLACEMENT PARTS 2-WAY	RPG LOW MID HIGH MANU	0.00%
111	Motorola	ASTRO_SYSTEMS_DROPSHIP	457	AFTERMARKET SITE EQUIPMENT	RF Conditioning & Distribution	10.00%
112	Motorola	HW_MAINTENANCE	458	Devices Essential	ASTRO Device Repair	0.00%
113	Motorola	HW_MAINTENANCE	461	Devices Installation Services	Device Installation	0.00%
114	Motorola	APX_MOBILE	466	APX1500	APX1500	27.00%
115	Motorola	ASTRO_SYSTEMS_INFRA	469	NFM HW	NFM HW	15.00%
116	Motorola	APX_PORTABLE	470	SoldierMac	SOLDIER MAC	27.00%
117	Motorola	APX_MOBILE	471	APX4500_APX2500	APX4500 APX2500	27.00%
118	Motorola	ASTRO_SYSTEMS_INFRA	474	MTR3000	MTR2000 CONV INDIRECT	0.00%
119	Motorola	A&E_OTHER_ACCY	476	TWO WAY TRADITIONAL	SCHAUMBURG DC ACCESSORIES	20.00%
120	Motorola	APX_PORTABLE	481	APX 6000 Mackinaw	APX 6000 MACKINAW	27.00%

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121	Motorola	ASTRO_SYSTEMS_INFRA	482	PDR 8000	PDR 8000	15.00%
122	Motorola	ASTRO_SYSTEMS_DROPSHIP	490	DROPSHIP Standardization_System Discount	DROPSHIP SYSTEM DISCOUNT APC	10.00%
123	Motorola	ASTRO_SYSTEMS_INFRA	495	Astro 25 Data Solutions	PDG HARDWARE	15.00%
124	Motorola	ASTRO_SYSTEMS_DROPSHIP	501	Cambium Backhaul Equipment	MICOM-2000	10.00%
125	Motorola	A&E_OTHER_ACCY	505	TWO WAY DROPSHIP ACCY	CALLBOX	5.00%
126	Motorola	ASTRO_SYSTEMS_INFRA	509	QUANTAR_QUANTRO DIG	ASTRO QUANTAR	0.00%
127	Motorola	ASTRO_SYSTEMS_INFRA	512	MTR3000	MTR3000	0.00%
128	Motorola	ASTRO_SYSTEMS_DROPSHIP	515	Services Led Dropship	Services Led Dropship	10.00%
129	Motorola	ASTRO_SYSTEMS_INFRA	524	MOTOBRIDGE	MOTOBRIDGE	15.00%
130	Motorola	ASTRO_SYSTEMS_INFRA	525	Comparators Legacy	ASTROTAC COMPARATOR	0.00%
131	Motorola	XTS_XTL_OTHER	526	PC_ASTRO SPECTRA MOBILE	ASTRO SPECTRA PLUS	0.00%
132	Motorola	APX_MOBILE	527	APX 6500 Mobile	APX 6500 MOBILE	27.00%
133	Motorola	APX_PORTABLE	536	APX Covert Portable	APX Covert Portable	27.00%
134	Motorola	ASTRO_SYSTEMS_INFRA	537	QUANTAR_QUANTRO DIG	QTAR SZ ASTRO INTELLIRPT	0.00%
135	Motorola	APX_PORTABLE	562	APX7000XE	APX7000XE APXFIRE	27.00%
136	Motorola	XTS_XTL_OTHER	571	Astro Subs Dropship	Astro Subs Dropship	0.00%
137	Motorola	A&E_OTHER_ACCY	577	TWO WAY TRADITIONAL	WARIS ACCESSORIES	0.00%
138	Motorola	APX_PORTABLE	579	APX8000	APX8000	27.00%
139	Motorola	APX_PORTABLE	581	APX8000XE	APX8000XE	27.00%
140	Motorola	ASTRO_SYSTEMS_INFRA	593	MTR3000	MTR2000 TRNK DIRECT	0.00%
141	Motorola	ASTRO_SYSTEMS_INFRA	595	G-Series SW	G-SERIES SW	18.00%
142	Motorola	ASTRO_SUA	613	Consoles SW Maintenance	Consoles SW Maintenance	0.00%
143	Motorola	HW_MAINTENANCE	614	Consoles HW Maintenance	Consoles HW Maintenance	0.00%
144	Motorola	A&E_OTHER_ACCY	619	TWO WAY TRADITIONAL (Elgin DC)	900 DIGITAL ACCESSORIES	27.00%
145	Motorola	ASTRO_SYSTEMS_INFRA	643	Comparators Legacy	MODEMS	15.00%
146	Motorola	A&E_OTHER_ACCY	644	TWO WAY TRADITIONAL (Elgin DC)	CHARGERS/RECONDITIONERS	19.00%
147	Motorola	HW_MAINTENANCE	646	Sonoma Hardware Support	Sonoma Hardware Support	0.00%
148	Motorola	ASTRO_SYSTEMS_INFRA	647	D - Infrastructure	TRUNKED TERMINALS SOFTWA	10.00%
149	Motorola	APX_MOBILE	652	APX6500 Basic product	APX6500 Basic	27.00%
150	Motorola	A&E_OTHER_ACCY	653	MISC ACCY	MISC	0.00%
151	Motorola	APX_PORTABLE	655	APX7000	APX7000	27.00%
152	Motorola	APX_MOBILE	656	APX7500	APX7500	27.00%
153	Motorola	XTS_XTL_OTHER	671	PT_DSKTP PHASEOUT	SUBSCRIBER MARGIN ADJUSTMENT	0.00%
154	Motorola	APX_PORTABLE	673	APX8000H	APX8000H	27.00%
155	Motorola	ASTRO_SYSTEMS_INFRA	675	D-Series Base Radio HW	D-Series Base Radio HW	0.00%
156	Motorola	HW_MAINTENANCE	676	HW Maintenance Video	Video Advanced	0.00%
157	Motorola	ASTRO_SYSTEMS_INFRA	677	D-Series Site Controller HW	D-Series Site Controller HW	0.00%
158	Motorola	XTS_XTL_OTHER	678	PT_LTS2000 TRUNKED	LTS2000 TRNK	0.00%
159	Motorola	ASTRO_SYSTEMS_INFRA	680	D-Series SW	D-Series SW	0.00%
160	Motorola	APX_MOBILE	681	APX8500	APX8500	27.00%
161	Motorola	ASTRO_SYSTEMS_INFRA	704	AME	AME	10.00%
162	Motorola	A&E_OTHER_ACCY	706	TWO WAY TRADITIONAL (Elgin DC)	MOBILE CONSOLE ACCESSORIES	20.00%
163	Motorola	ASTRO_SYSTEMS_DROPSHIP	708	Computers & Monitors	Computers & Monitors	10.00%
164	Motorola	ASTRO_SYSTEMS_INFRA	729	INFRASTRUCTURE UPGRADE	CONV FLASHPORT INFRA	20.00%

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165	Motorola	ASTRO_SYSTEMS_CONSOLES	735	Avtec Product	Avtec Product	5.00%
166	Motorola	ASTRO_SUA	738	Avtec Scoutcare	Avtec Scoutcare	0.00%
167	Motorola	ASTRO_SUA	739	Astro SW Maint	ASTRO SUA Completed Contract	0.00%
168	Motorola	ASTRO_SYSTEMS_CONSOLES	740	Outsourced Consoles	MIP 5000	10.00%
169	Motorola	ASTRO_SUA	741	Astro SW Maint	ASTRO SUA Upgrade Operations Completed Contract	0.00%
170	Motorola	A&E_OTHER_ACCY	742	TWO WAY TRADITIONAL (Elgin DC)	PORTABLE AUDIO ACCESSORIES	20.00%
171	Motorola	ASTRO_SYSTEMS_INFRA	743	QUANTAR_QUANTRO DIG	ASTRO RECEIVERS	15.00%
172	Motorola	HW_MAINTENANCE	744	REPLACEMENT PARTS 2-WAY	MISC SUBSCRIBER INFRASTRUCTURE	0.00%
173	Motorola	ASTRO_SUA	745	Astro SW Maint	ASTRO SUA Field Services Completed Contract	0.00%
174	Motorola	HW_MAINTENANCE	746	Services (Non-SI) Training	SUA TRAINING Completed Contract	0.00%
175	Motorola	HW_MAINTENANCE	753	Devices Tech Support	Devices Tech Support	0.00%
176	Motorola	ASTRO_SYSTEMS_CONSOLES	754	Outsourced Consoles	Console Peripherals	10.00%
177	Motorola	APX_PORTABLE	755	APX6000 Basic	APX6000 BASIC	27.00%
178	Motorola	APX_PORTABLE	756	APX6000XE	APX6000XE	27.00%
179	Motorola	APX_MOBILE	757	APX4500 Li	APX4500 Li	27.00%
180	Motorola	APX_MOBILE	761	APX7500	APX 7500 CONSOLETTE	27.00%
181	Motorola	HW_MAINTENANCE	769	Field Services	Preventive Maintenance	0.00%
182	Motorola	ASTRO_SUA	771	Devices and Accessories SMA	Devices and Accessories SMA	0.00%
183	Motorola	HW_MAINTENANCE	772	Infrastructure Tech Support	Astro Infrastructure Tech Support	0.00%
184	Motorola	XTS_XTL_OTHER	775	MANTARAY EXPRESS LOW TIER MOBILE	XTL1500 7 800	0.00%
185	Motorola	A&E_OTHER_ACCY	785	TWO WAY TRADITIONAL (Elgin DC)	CHARGERS RECONDITIONERS	20.00%
186	Motorola	ASTRO_SYSTEMS_INFRA	786	D - Infrastructure	AIR TIME ACCUMULATOR	0.00%
187	Motorola	A&E_OTHER_ACCY	795	TWO WAY TRADITIONAL (Elgin DC)	GP P110 ACCESSORIES	20.00%
188	Motorola	A&E_OTHER_ACCY	796	TWO WAY TRADITIONAL	VISAR ACCESSORIES MT PL	0.00%
189	Motorola	A&E_BATTERIES	798	REPL BATTERIES	ABC BATTERY PROGRAM	0.00%
190	Motorola	ASTRO_SYSTEMS_DROPSHIP	800	Cambium Backhaul Equipment	WIRELESS VALLEY MAINTENANCE	10.00%
191	Motorola	HW_MAINTENANCE	813	Devices Essential	Accessories SFS Comprehensive	0.00%
192	Motorola	HW_MAINTENANCE	814	Security Services	Astro CyberSecurity	0.00%
193	Motorola	HW_MAINTENANCE	816	Devices Essential	Accessories Essential	0.00%
194	Motorola	ASTRO_SUA	823	Astro SW Maint	Astro SUA & SMA	0.00%
195	Motorola	ASTRO_SYSTEMS_INFRA	824	SUA POC	SUA POC	0.00%
196	Motorola	ASTRO_POC	833	G&PS Astro SI POC OLD	SI SITE CONSTRUCTION	0.00%
197	Motorola	APX_PORTABLE	837	APX1000	APX1000	27.00%
198	Motorola	ASTRO_SYSTEMS_DROPSHIP	856	Buildings & Sites on Wheels	MOTOROLA ALTERNATIVE BUILDING	10.00%
199	Motorola	EMERGING_SOLUTIONS	870	PD_IRRIGATION	IRRIGATION PRODUCTS	10.00%
200	Motorola	ASTRO_SI	872	SI ET&S Vendors	SI ET&S VENDORS	0.00%
201	Motorola	ASTRO_SI	874	SI Third Party Vendors	SI THIRD PARTY VENDORS	0.00%
202	Motorola	ASTRO_SYSTEMS_INFRA	877	Master Site Astro SW	MASTER SITE ASTRO SW	18.50%
203	Motorola	ASTRO_SYSTEMS_DROPSHIP	881	Cambium Backhaul Equipment	POWERLINE LV	10.00%
204	Motorola	HW_MAINTENANCE	882	Field Services	On-site Field Services	0.00%

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205	Motorola	HW_MAINTENANCE	900	Infrastructure Repair Services	T&M System Repair	0.00%
206	Motorola	A&E_OTHER_ACCY	903	BUSINESS LIGHT ACCY	RBR ACCY	0.00%
207	Motorola	ASTRO_SYSTEMS_DROPSHIP	904	Cambium Backhaul Equipment	Point to Multipoint	10.00%
208	Motorola	ASTRO_SYSTEMS_DROPSHIP	906	MW Backhaul & Channel Banks & Freq Std	Time and Frequency Systems	10.00%
209	Motorola	ASTRO_SYSTEMS_DROPSHIP	908	Cambium Backhaul Equipment	DROPSHIP LICENSE POINT TO POIN	10.00%
210	Motorola	HW_MAINTENANCE	929	Infrastructure Repair Services	ASTRO Repair	0.00%
211	Motorola	HW_MAINTENANCE	943	Services (Non-SI) Training	Training	0.00%
212	Motorola	ASTRO_SYSTEMS_DROPSHIP	947	Cambium Backhaul Equipment	RAD	10.00%
213	Motorola	HW_MAINTENANCE	948	Infrastructure Repair Services	Local System Repair	0.00%
214	Motorola	ASTRO_SYSTEMS_DROPSHIP	963	Cambium Backhaul Equipment	TUT	10.00%
215	Motorola	HW_MAINTENANCE	964	PCR System Essential & Advanced	PCR System Essential	0.00%
216	Motorola	ASTRO_SYSTEMS_INFRA	967	D - Infrastructure	PRIV SYS INTLNOC RELEASE	0.00%
217	Motorola	HW_MAINTENANCE	969	Security Services	Astro SUS Patching	0.00%
218	Motorola	HW_MAINTENANCE	972	PERFORMANCE SERVICES	ASTRO Network Performance	0.00%
219	Motorola	HW_MAINTENANCE	978	Demand and Local Device Repair	T&M Device Repair	0.00%
220	Motorola	ASTRO_SYSTEMS_DROPSHIP	980	Computers & Monitors	Third Party Astro Data Applications	0.00%
221	Motorola	HW_MAINTENANCE	984	Infrastructure Tech Support	Software Installs	0.00%
222	Motorola	HW_MAINTENANCE	986	REPLACEMENT PARTS 2-WAY	LEGACY SUBSCRIBER	0.00%
223	Motorola	HW_MAINTENANCE	988	Infrastructure Repair Services	Non-MSI Serviceable Item	0.00%

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Vendor (AH)

State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	Motorola	Radio	007	EVX-S24	EVX-S24	25%-30%
2.	Motorola	TRBO	018	CP Portfolio	CP Portfolio	25%-30%
3.	Motorola	TRBO	019	PM/CM Portfolio	PM/CM Portfolio	25%-30%
4.	Motorola	Portable Radios	037	TRBO Radio Portfolio	TRBO Radio Portfolio	25%-30%
5.	Motorola	Mobile Stations	038	MotoTRBO	MotoTRBO	25%-30%
6.	Motorola	LTE Systems Dropship	055	LTE Switch Routers	LTE Switch Routers	10%
7.	Motorola	Portable Radios	087	TRBO Radio Portables	TRBO Radio Portables	25%-30%
8.	Motorola	Pagers/Receivers	136	Minitor Products	Minitor Products	15%
9.	Motorola	Portable Radios TRBO	158	TRBO Radio CP Portfolio	TRBO Radio CP Portfolio	25%-30%
10.	Motorola	Portable Radios APX Accessories	187	APX Portable Accessories	APX Portable Accessories	27%
11.	Motorola	Mobiles	189	Mobile Accessories	Mobile Accessories	20%
12.	Motorola	MotoTRBO	421	Application Partner Programs	Application Partner Programs	0%
13.	Motorola	MotoTRBO	422	Infrastructure	Infrastructure	10%-15%
14.	Motorola	MotoTRBO	433	MotoTRBO High Tier Repeater	MotoTRBO High Tier Repeater	15%-30%
15.	Motorola	Professional Commercial Radio	435	Capacity Max Hardware	Capacity Max Hardware	20%
16.	Motorola	Professional Commercial Radio	449	Capacity Max Software License	Capacity Max Software License	20%
17.	Motorola	Pagers/Receivers	452	Pagers	Pagers	15%
18.	Motorola	Dispatch	454	Audio Accessories	Audio Accessories	15%
19.	Motorola	Fixed Station	457	Infrastructure Antennas	Infrastructure Antennas	20%
20.	Motorola	Professional Commercial Radio	475	MotoTRBO Trunking Mobile	MotoTRBO Trunking Mobile	25%-30%
21.	Motorola	MotoTRBO	478	MotoTRBo Mid Tier Repeater	MotoTRBo Mid Tier Repeater	15%-30%
22.	Motorola	Mobiles	484	MotoTRBO	MotoTRBO	25%-30%
23.	Motorola	Dispatch	520	Wave Technology	Wave Technology	0%
24.	Motorola	MotoTRBO	521	MotoTRBO Low Tier Repeater	MotoTRBO Low Tier Repeater	15%-30%
25.	Motorola	Accessories	271	Carry Cases	Carry Cases	15%
26.	Motorola	Fixed Station	273	Analog Comparator	Analog Comparator	10%

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27.	Motorola	Accessories	291	Mobile Dropship	Mobile Dropship	10%
28.	Motorola	Vertex	301	Vertex Parts	Vertex Parts	10%
29.	Motorola	Wave PTT	336	Wave on Cloud 3rd Party Services - Recurring	Wave on Cloud 3rd Party Services - Recurring	0%
30.	Motorola	Professional Commercial Radio	345	Low Tier Business Radio	Low Tier Business Radio	25%-30%
31.	Motorola	MotoTRBO	356	MotorTRBO Anywhere Gateway	MotorTRBO Anywhere Gateway	10%
32.	Motorola	MotoTRBO	346	MotorTRBO Anywhere License	MotorTRBO Anywhere License	10%
33.	Motorola	Pagers/Receivers	361	Paging	Paging	15%
34.	Motorola	Accessories	372	Speaker Microphones	Speaker Microphones	27%
35.	Motorola	Professional Commercial Radios	401	Digital Portable	Digital Portable	25%-30%
36.	Motorola	Wave PTT Wave on Cloud Product	583	Wave on Cloud 3rd Party Hardware and Software	Wave on Cloud 3rd Party Hardware and Software	0%
37.	Motorola	Portable Radios	626	TRBO Radio PR Portfolio	TRBO Radio PR Portfolio	25%-30%
38.	Motorola	Wave PTT	642	Wave on Cloud MSI Hardware	Wave on Cloud MSI Hardware	10%
39.	Motorola	MotoTRBO Radios	777	Portables	Portables	25%-30%
40.	Motorola	Portable Radios – Misc Accessories	785	APX Accessories	APX Accessories	27%
41.	Motorola	LTE	790	LTE LEX 11	LTE LEX 11	0%
42.	Motorola	Professional Commercial Radio	794	Professional Fixed Equipment	Professional Fixed Equipment	15%
43.	Motorola	Portable Radios	795	Misc APX Accessories	Misc APX Accessories	27%
44.	Motorola	Portable Radios	798	Misc APX Accessories	Misc APX Accessories	27%
45.	Motorola	Professional Commercial radio	807	Subscribers	Subscribers	25%-30%
46.	Motorola	Professional Commercial radio	819	VX-261	VX-261	25%-30%
47.	Motorola	Professional Commercial radio	821	Limited Display Keypad Subscriber	Limited Display Keypad Subscriber	25%-30%
48.	Motorola	Portable Radios	837	Misc APX Accessories	Misc APX Accessories	27%
49.	Motorola	Accessories	849	Other Consumer Accessories	Other Consumer Accessories	15%-27%
50.	Motorola	Professional Commercial radio	871	Full Display Keypad Subscriber	Full Display Keypad Subscriber	25%-30%
51.	Motorola	Dispatch	892	Wave Technology	Wave Technology	0%

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52.	Motorola	Mobiles	922		CM200/300	25%-30%

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Vendor (AJ)

State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	KNG2 PORTABLE (RADIO ONLY)	40%
2.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	KNG MOBILES (RADIO ONLY)	35%
3.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	KNG SERIES ACCESSORIES	35%
4.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	BKR SERIES PORTABLE (RADIO ONLY)	30%
5.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	BKR SERIES ACCESSORIES	30%
6.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	BKR SERIES FEATURE UPGRADES	50%
7.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	RAW/LEGACY/REPLACEMENT PARTS	10%
8.	BK TECHNOLOGIES	LMR RADIO		CURRENT CATALOG	ALL OTHER ITEMS	25%
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Vendor (AK)

State of New Mexico
General Services Department
Purchasing Division
ITB Statewide Price Agreement #: 10-00000-20-00048

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

No.	Manufacturer	Product Category	APC	Item	Short Description	MSRP % Discount
1.	JVCKendwood	Land Mobile Radios			Land Mobile Radios	30
2.	JVCKendwood	Land Mobile Radios			Radio Accessories	30
3.	JVCKendwood	Repeater & Accessories.			Repeater, Accessories & Systems	20
4.	EFJohnson	Repeater & Accessories.			Repeater, Accessories & Systems	20
5.	EFJohnson	Land Mobile Radios			Land Mobile Radios	20
6.	Zetron					10
7.	Telex					10
8.	Pyramid Comm.					10
9.	Talley Comm.					10
10.	Generic				VHF, UHF, 800 Antenna Kits	0
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fy27 vehicle purchase- updated memo - signed

Final Audit Report 2026-07-28

Created:	2026-07-28
By:	TARA RICO (trrico@santafenm.gov)
Status:	Filled
Transaction ID:	CBJCHBCAABAABf5GVBvzXgOF1aXnkGLFNJM0RunXYr1f
Documents:	fy27 vehicle purchase- updated memo - signed.pdf (6 pages) Quotes.pdf (41 pages) 40-00000-24-00068 Automotive Vehicles 0827.pdf.PDF (104 pages) 20-00000-21-00030 Police Vehicle Equipment Parts and Labor 427.pdf (1).PDF (143 pages) 10-00000-20-00048 Communications 1126.pdf (2).PDF (157 pages)
Number of Documents:	5
Document page count:	451
Number of supporting files:	0
Supporting files page count:	0

"fy27 vehicle purchase- updated memo - signed" History

Document created by TARA RICO (trrico@santafenm.gov)
2026-07-28 - 2:26:34 PM GMT- IP address: 63.232.20.2

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Form filling Date: 2026-07-28 - 2:29:23 PM GMT - Time Source: server- IP address: 63.232.20.2

Agreement completed.
2026-07-28 - 2:29:23 PM GMT

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GB-500-_Chalmers_Ford,_MHQ,_Code_3 (1)

Final Audit Report 2026-07-28

Created:	2026-07-28
By:	JUAN VELA (jevela@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAzrxF8KLsmEGtmyXestNL7rW4iHBhQeLM
Documents:	GB-500-_Chalmers_Ford,_MHQ,_Code_3 (1).pdf (452 pages)
Number of Documents:	1
Document page count:	452
Number of supporting files:	0
Supporting files page count:	0

"GB-500-_Chalmers_Ford,_MHQ,_Code_3 (1)" History

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2026-07-28 - 4:05:56 PM GMT- IP address: 63.232.20.2

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2026-07-28 - 4:12:03 PM GMT

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Form filling Date: 2026-07-28 - 4:12:30 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: TYPE

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2026-07-28 - 4:12:56 PM GMT

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2026-07-28 - 4:23:15 PM GMT- IP address: 104.47.65.254

Document e-signed by Andrew Hopkins (ajhopkins@santafenm.gov)
Signature Date: 2026-07-28 - 4:26:19 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: IMAGE

Document sent to JoAnn Lovato (jdlovato@santafenm.gov) and Travis Dutton-Leyda (tkduttonleyda@santafenm.gov) for signature. One of them to sign
2026-07-28 - 4:26:44 PM GMT

Document e-signed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
Signature Date: 2026-07-28 - 8:57:26 PM GMT - Time Source: server- IP address: 153.66.21.85 - Signature Appearance Selected: IMAGE

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Agreement completed.

2026-07-28 - 8:57:26 PM GMT

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CITY OF SANTA FE

Date: July 27, 2026

To: Governing Body
Finance Committee
Quality of Life Committee

Via: Ben Valdez, Interim Chief of Police B. Valdez (Jul 28, 2026 09:32:25 MDT)
Amanda Montano, Deputy Chief of Police Amanda Montano (Jul 28, 2026 08:22:49 MDT)

From: Erik Ramirez, Police Captain

Subject: **LDWI Grant MOU- Agreement Amendment #5**

Vendor Name: **Santa Fe County**

Vendor Number: **3906**

ITEM AND ISSUE:
The Santa Fe Police Department respectfully requests your review and approval of Amendment #5 to Item # 23-0551; Memorandum of Understanding (MOU) with the Santa Fe County to increase the compensation by $20,000 for a new total agreement amount of $245,000 for Local LDWI Grant Funds.

Action Requested: **Approval of Amendment #5**

BACKGROUND AND SUMMARY:
The attached MOU/Agreement amendment is for an increase of funding for an existing MOU/Agreement that is already in place. The Santa Fe Police Department continues its commitment to making Santa Fe Safer and continues with DWI enforcement efforts, by conducting operations focused on prevention/reductions of DWI incidents, over service and sales to minors.

PROCUREMENT METHOD: N/A
Chief Procurement Officer Approval: N/A **Date:**
Comment/Exceptions:
Supporting Information:

CONTRACT NUMBER: N/A

$$$$$ SOURCE/REVENUE: ☐**Expense** | ☒**Revenue**
Reimbursement of overtime.

Budget Officer Approval: Andrew J. Hopkins **Date:** 07/28/2026
Comment/Exceptions:

Grant ☒**Yes** | ☐ **No**

Grant #: L2601
Grant Manager/Accounting Officer Approval: ERIKA LUJAN (Jul 31, 2026 10:29:15 MDT) **Date:** 07/31/2026
Comment/Exceptions: _____

Project ☒Yes | ☐ No
Project Ledger #: POL2622302

CAPITAL ASSET (will this procurement result in a tangible item that costs more than $5,000
☐Yes | ☒ No
Asset # (if known): N/A

Repair or Replacement of Existing Equipment:
☐Yes | ☒ No ~If yes -> ☐Repair | ☐ Replacement
Please explain: N/A

Capital Project:
(New and improvement projects that are going to cost $10,000 or more)
☐ Yes | ☒ No
Anticipated length of project: N/A
Asset Manager Approval: N/A **Date:** _____
Comment/Exceptions: _____

Was this service deemed construction: ☐ Yes | ☒ No
~If yes, does this expenditure exceed $25,000? ☐ Yes | ☒ No
~If yes, did you obtain the appropriate bond? ☐ Yes | ☒ No
~Performance and Payment & Labor - NMSA 1978, Section 13-4-18

Department Approvals:
IT Components: ☐ **Yes | ☒ No**
Vehicles: ☐ **Yes | ☒ No**
Facilities, Furniture, Fixtures, Equipment: ☐ **Yes | ☒ No**
Approval: N/A **Title:** _____ **Date:** _____
Approval: _____ **Title:** _____ **Date:** _____
Comment & Exceptions: _____

Department Contract Administrator Contact Info: Anna Marie Bowen, 505-955-5122

ATTACHMENTS:
MOU/Agreement Amendment #5
Project Ledger Form
Budget Amendment Resolution (BAR)

City of Santa Fe New Mexico

Finance Department

Project Ledger Request Form

Date of Request: 6/26/2026

Project Title: LDWI Grant (DWI Checkpoints, Saturation, Patrols, Etc)

Project Type: ☐ CIP ☑ Grant ☐ Internal Tracking

Project ID: POL2622302
Grant ID: L2601
Approved By: BSG 07.29.26/ ERIKA LUJAN
(Finance Use Only)

Department: SFPD Project Manager: AnnaMarie Bowen Ext: 5122

Project Date Range: Upon Signature to June 30, 2027 ☐ Create Fixed Asset

---

☐ Multi-Funding (complete all funding sources, should equal 100%)

Funding Source: Local DWI Grant Funds- Santa Fe County % of Funding: 100

MUNIS ORG: 2230315 MUNIS OBJ: 491010 Awarded Amount: $20,000

Funding Source: _____ % of Funding: _____

MUNIS ORG: _____ MUNIS OBJ: _____ Awarded Amount: _____

Expense String Phase:

A project must have at least one phase identified, this can be used as an additional level of tracking, for example, CIP - Design, Construction, etc. For Grants can be used as reimbursable types, such as transportation, salaries.

(You can create more than one phase and you can default MUNIS ORGs and OBJs, optional)

Phase: POLICE OT MUNIS ORG: 2230315 MUNIS OBJ: 501400

Grants Only (list all grants if applicable):

Grantor Name: SF COUNTY MOA-2023-0136-CSD/APS/ Amendment #5 Awarded Amount: $20,000

AR Charge Code: 2230315.491010 ☐ Grant funds multiple projects (Complete a form for each project)

Grantor Id: _____ Federal CFDA (if applicable): _____

Grantor Name: _____ Awarded Amount: _____

AR Charge Code: _____ ☐ Grant funds multiple projects (Complete a form for each project)

Grantor Id: _____ Federal CFDA (if applicable): _____

(If grants please provide all grant award documents with form) ☐ Attached Grant Documentation

Log # {Finance use only}:	
Journal # {Finance use only}:	

City of Santa Fe, New Mexico
BUDGET AMENDMENT RESOLUTION (BAR)

DEPARTMENT / DIVISION NAME	DATE
Police/Administration	7/27/2026

ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE
EXPENDITURES				{enter as positive #}	{enter as negative #}
Overtime	2230315	501400	POL2622302	20,000	
REVENUES				{enter as negative #}	{enter as positive #}
Santa Fe County - LDWI Grant	2230315	491010	POL2622302	(20,000)	
				$ -	$ -

JUSTIFICATION: *(use additional page if needed)*
--Attach supporting documentation/memo

To record Memo of Understanding (MOU) Amendment #5 between Santa Fe County and the City of Santa Fe for Local DWI Grant, Expires 6/30/2027.

{Complete section below if BAR results in a net change to ANY Fund}	
Fund(s) Affected	Fund Balance Increase/(Decrease)
TOTAL:	0

AnnaMarie Bowen — 7/27/2026
Prepared By {print name} — Date

Division Director Signature {optional} — Date
B. Valdez (Jul 28, 2026 12:29:39 MDT) 07/28/2026
Department Director Signature — Date

{Use this form for Finance Committee/ City Council agenda items ONLY}

CITY COUNCIL APPROVAL

City Council Approval Date:

Agenda Item #:

Andrew J. Hopkins — 07/28/2026
Budget Officer — Date

Finance Director {≤ $5,000} — Date

City Manager {≤ $60,000} — Date

AMENDMENT NO. 5 TO MEMORANDUM OF AGREEMENT NO. 2023-0263-CSD/JL

This Amendment is entered into this _____day of _____, 2026, between **Santa Fe County** (the "County"), and the **City of Santa Fe, Santa Fe Police Department** (the "City").

WHEREAS, on June 30, 2023, the County and City entered into Memorandum of Agreement No. 2023-0263-CSD/JL (the "MOA") to provide for the City's provision of DWI and DUI prevention services; and

WHEREAS, Amendment Nos. 1 through 4 increased the compensation payable to the City and extended the term to June 30, 2026; and

WHEREAS, pursuant to Article 6 of the MOA, the parties may amend the MOA by written instrument signed by the parties; and

WHEREAS, by this Amendment No. 5 the parties agree to amend the MOA to increase the compensation payable to the City and extend the term to June 30, 2027.

NOW, THEREFORE, the parties agree to amend the MOA as follows:

1. Article 2 (Reimbursement; Compensation), insert a subparagraph D to read:

> D. By Amendment No. 5 the compensation payable to the City is increased by the sum of $20,000. The total compensation payable to the City for the term of this MOA will not exceed $245,000, *inclusive* of NM GRT.

2. Article 3 (Term), insert a subparagraph d to read:

> d. By Amendment No. 5 the term is extended to June 30, 2027.

3. All other provisions of the Agreement not specifically amended or modified by Amendment Nos. 1 through 4 and this Amendment No. 5 will remain in full force and effect.

IN WITNESS WHEREOF, the parties have executed this Amendment as of the date of last signature by the parties.

SANTA FE COUNTY:

_____ _____

Gregory S. Shaffer Date
Santa Fe County Manager

Approved as to form:

Walker Boyd
Santa Fe County Attorney

Date

CITY OF SANTA FE

Michael Garcia, Mayor

Date

ATTEST:

Geralyn Cardenas, City Clerk

Date

APPROVED TO FORM AND LEGAL SUFFICIENCY:

Christopher W. Ryan
Christopher W. Ryan (Jun 29, 2026 14:09:12 MDT)

Chris Ryan, Senior Assistant City Attorney

06/29/2026
Date

APPROVED FOR FINANCE:

Monica Maestas, Finance Director

07/31/2026
Date

Idwi am#5

Final Audit Report 2026-07-28

Created:	2026-07-28
By:	TARA RICO (trrico@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAXIJAM27Bv8V8anbteXvOUNyCsA4cEdCG
Documents:	Idwi am#5.pdf (3 pages) SKM_C361i26072813100.pdf (2 pages)
Number of Documents:	2
Document page count:	5
Number of supporting files:	0
Supporting files page count:	0

"Idwi am#5" History

Document created by TARA RICO (trrico@santafenm.gov)
2026-07-28 - 6:10:39 PM GMT- IP address: 63.232.20.2

Document emailed to bpvaldez@santafenm.gov for signature
2026-07-28 - 6:14:23 PM GMT

Restricted visibility Email viewed by bpvaldez@santafenm.gov
2026-07-28 - 6:26:37 PM GMT- IP address: 104.47.64.254

Signer bpvaldez@santafenm.gov entered name at signing as B. Valdez
2026-07-28 - 6:29:37 PM GMT- IP address: 63.232.20.129

Restricted visibility Document e-signed by B. Valdez (bpvaldez@santafenm.gov)
Signature Date: 2026-07-28 - 6:29:39 PM GMT - Time Source: server- IP address: 63.232.20.129 - Signature Appearance Selected: TYPE

Document emailed to Andrew Hopkins (ajhopkins@santafenm.gov) for signature
2026-07-28 - 6:29:41 PM GMT

Email viewed by Andrew Hopkins (ajhopkins@santafenm.gov)
2026-07-28 - 7:28:02 PM GMT- IP address: 104.47.65.254

Document e-signed by Andrew Hopkins (ajhopkins@santafenm.gov)
Signature Date: 2026-07-28 - 7:29:13 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: IMAGE

Powered by Adobe Acrobat Sign

Agreement completed.

2026-07-28 - 7:29:13 PM GMT

Powered by
Adobe
Acrobat Sign

PL-SF COUNTY MOA-LDWI-AMENDMENT #5

Final Audit Report 2026-07-31

Created:	2026-07-30
By:	BRITTANY GURULE (bsgurule@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAA_D0cJXaVpptp79RRPTF_Sv_EfCqhBlYj
Documents:	PL-SF COUNTY MOA-LDWI-AMENDMENT #5.pdf (8 pages)
Number of Documents:	1
Document page count:	8
Number of supporting files:	0
Supporting files page count:	0

"PL-SF COUNTY MOA-LDWI-AMENDMENT #5" History

Document created by BRITTANY GURULE (bsgurule@santafenm.gov)
2026-07-30 - 6:04:20 PM GMT- IP address: 63.232.20.2

Document emailed to ERIKA LUJAN (evlujan@santafenm.gov) for signature
2026-07-30 - 6:05:59 PM GMT

Document e-signed by ERIKA LUJAN (evlujan@santafenm.gov)
Signature Date: 2026-07-31 - 4:29:15 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: TYPE

Document emailed to Monica Maestas (mfmaestas@santafenm.gov) for signature
2026-07-31 - 4:29:18 PM GMT

Email viewed by Monica Maestas (mfmaestas@santafenm.gov)
2026-07-31 - 4:29:26 PM GMT- IP address: 62.10.205.4

Document e-signed by Monica Maestas (mfmaestas@santafenm.gov)
Signature Date: 2026-07-31 - 6:25:57 PM GMT - Time Source: server- IP address: 76.113.88.69 - Signature Appearance Selected: IMAGE

Agreement completed.
2026-07-31 - 6:25:57 PM GMT

Powered by Adobe Acrobat Sign

City of Santa Fe, New Mexico
Memorandum

DATE: July 28, 2026

TO: Governing Body
Finance Committee
Quality of Life Committee

VIA: Brian Moya, Interim City Manager BRIAN MOYA

FROM: Ben Valdez, Interim Chief of Police BV 7/28/26

ITEM AND ISSUE:
Request for the Approval of (1) police sergeant and (4) police officer positions to meet the needs of providing law enforcement services for our community. Total Amount is $(750,000.00) per year for the positions. Ben Valdez, Interim Chief of Police, bpvaldez@santafenm.gov, 505-955-5040.

BACKGROUND AND SUMMARY:

The police department has filled most of our police officer positions and is on track to eliminate all police officer vacancies in the coming weeks. We are also quickly filling all our professional staff positions that support our field operations. This is welcomed news and an amazing achievement; however, the amount of police officers needed for the workload of our department to provide law enforcement services is approximately 200-220 police officers.

Workload is determined based on the amount of work that is comprised of both incoming calls for service received from our community and for proactive policing efforts to work with our community to prevent crime, conduct traffic enforcement and education and address quality of issue concerns.

Our department is allocated and budgeted 169 police officers, which encompasses staff from entry level police cadets to the Chief of Police.

The growth will allow the department to gradually on-board additional staff needed to address the workload. It takes approximately 6 months to 12 months to on-board and train staff, depending on if the candidate is an experienced lateral police officer or an entry level cadet.

The reason we are requesting a sergeant position with the four police officers is so supervision can be built into the growth of our department. As we stand, all our sergeants and field supervisors are maxed out on their span of control (supervising 5-7 field personnel, where 5 is the ideal number of staff a supervisor oversees in line with the Incident Command Structure)

Furthermore, we are asking that we be approved for the growth of our department to maintain our momentum of recruiting and onboarding staff. We already know we will need at least 41 police officer positions for the workload our department experienced in 2018. Since that time, the city has grown significantly in area and population and so has the workload of our staff.

Our preference is gradual growth rather than having a large number of staff on-boarded all at once.

We have seen a significant benefit in the last few years by adding Public Safety Aide, Crime Scene Technician, Crime Analysts, Project Specialists, and Administrative Assistants to take on workload that in years past we would assign a police officer. This has allowed our department to reassign police officers to the field in the Patrol Section and to staff up our Investigations Section with detectives and our Traffic Section with officers.

Project Cost Breakdown

- The cost for adding 5 additional positions, increasing our staff from 169 to 174 is: $ 750,000

The funding for this request will be from $500,000 recurring funding from the Tourism Department and $250,000 from the general fund reserves this fiscal year that will be allocated in follow on budgets.

ACTION REQUESTED:
The Santa Fe Police Department respectfully requests your review and approval.

Log # *(Finance use only)*:	
Journal # *(Finance use only)*:	

City of Santa Fe, New Mexico
BUDGET AMENDMENT RESOLUTION (BAR)

DEPARTMENT / DIVISION NAME	DATE
Police/Operations	7/29/2026

ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE
EXPENDITURES				*(enter as positive #)*	*(enter as negative #)*
Salaries & Benefits	1000065	500110		750,000	
Transfer to General Fund	2130521	750100		500,000	
REVENUES				*(enter as negative #)*	*(enter as positive #)*
Transfer from Lodgers Tax Fund	1000001	650213		(500,000)	
				$ 250,000	$ -

JUSTIFICATION: *(use additional page if needed)*
--Attach supporting documentation/memo

Use of General Fund and Lodger's tax reserves to fund the difference needed for (1) Sergeant and (4) Senior Police Officers to expand the Police Department's Bike Team. 1/3 coming from General Fund reserves and 2/3 coming from Lodger's tax reserves.

{Complete section below if BAR results in a net change to ANY Fund}

Fund(s) Affected	Fund Balance Increase/(Decrease)
100	(250,000)
TOTAL:	**(250,000)**

AnnaMarie Bowen — 7/29/2026
Prepared By *{print name}* — Date

BV — 7/29/26
Division Director Signature *{optional}* — Date

Randy Randall (Jul 29, 2026 12:18:55 MDT) — 07/29/2026
Department Director Signature — Date

{Use this form for Finance Committee/ City Council agenda items ONLY}

CITY COUNCIL APPROVAL

City Council Approval Date

Agenda Item #:

Andrew J. Hopkins — 07/29/2026
Budget Officer — Date

Finance Director *{≤ $5,000}* — Date

City Manager *{≤ $60,000}* — Date

CITY OF SANTA FE

The Purchasing Memo

Date: July 20, 2026

To: Governing Body
Finance Committee
Quality of Life
Erika V. Lujan, Grant Manager
Travis Dutton, CPO
Andy J. Hopkins, Budget Officer

From: Jordan Guenther, TSF Marketing Director JORDAN GUENTHER (Jul 20, 2026 13:24:30 MDT)

Via: Randy Randall, TSF Executive Director Randy Randall (Jul 20, 2026 14:45:10 MDT)

Subject: FY27 New Mexico Tourism Department Grant – 27-418-1003001000-36

ITEM AND ISSUE:

TOURISM Santa Fe respectfully requests your review and approval of Cooperative Grant Agreement in the total amount of $259,527 for FY27 Term; with New Mexico Tourism Department; Randy Randall, TOURISM Santa Fe, Executive Director, rrandall@santafenm.gov, 505-955-6209).

Request for Approval of Budget Adjustment Resolution (BAR); to Allocate Funds in the Amount of $64,455 for the Marketing Cooperative Agreement; (Randy Randall, TOURISM Santa Fe Executive Director, rrandall@santafenm.gov and 505-955-6209).

COMMITTEE REVIEW:

Quality of Life: 08/05/2026
Finance Committee: 08/10/2026
Governing Body: 08/12/2026

CONTRACT NUMBER:

N/A

BACKGROUND AND SUMMARY:

TOURISM Santa Fe Applied for this marketing grant from the New Mexico Tourism Department (NMTD) and have been awarded a grant in the amount of $259,527 which is broken into two components. One is for MMP in the amount of $146,217 for MMP/media where NMTD pays $97,478 and TSF pays $48,739 through our advertising agency (Vladimir Jones).

The second component is the Flex which is for consumer travel shows (Unicomm LLC) and Afar Print in total of $113,310 where NMTD is responsible for $64,455 and TSF responsible for $48,855. TSF will front the Flex in total of $113,310 but will then be reimbursed from NMTD for their portion in the amount of $64,455.

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

VSF Admin-Advertising / 2130521.561850
$146,217 total value for MMP
$48,739 paid by TSF
$97,478 paid by NMTD

VSF Admin-Registrations / 2130521.560700
$113,310 total value for Tradeshows (Flex)
$48,855 paid by TSF
$64,455 paid by NMTD
$64,455 Reimbursement from NMTD for Flex paid by NMTD

Budget Officer / Designee: Andrew J. Hopkins **Date:** 07/22/2026

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was NMSA 1978, Section 13-1-135, Coop

NMTD Grant agreement #27-418-1003001000-36

Chief Procurement Officer (CPO)/Designee: _____ **Date:** _____

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Treasury/Point of Sale Components included? ☐ **Yes** | ☐ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? ☒ **Yes** | ☐ **No**

If yes, what is the issuing agency: New Mexico Tourism Department

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? ☐ Yes | ☒ No

Project Ledger Number: TOU2621301

Approval: ERIKA LUJAN (Jul 22, 2026 09:07:17 MDT) **Title:** Grant Manager **Date:** 07/22/2026

Comment/Exceptions: _____

ATTACHMENTS:
GRANT Agreement

CPO Service Determination Email
Procurement document: Coop Master Agreement
Vendor's Quote
Project Ledger
BAR

Log # *{Finance use only}*:	
Journal # *{Finance use only}*:	

City of Santa Fe, New Mexico
BUDGET ADJUSTMENT REQUEST (BAR)

DEPARTMENT / DIVISION NAME	DATE
TOURISM Santa Fe	6/26/2026

ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE
EXPENDITURES				*{enter as positive #}*	*{enter as negative #}*
AFAR (note: TSF portion of 15,600 will be pd by Ad Agency)	2130521	561850	TOU2621301	31,200	
Unicomm LLC Tradeshows (33,255 fronting NMTD)	2130521	560700	TOU2621301	33,255	
REVENUES				*{enter as negative #}*	*{enter as positive #}*
NMTD Co-Op Agreement FY26	2130521	490300	TOU2621301	(64,455)	
				$	$ -

JUSTIFICATION: *(use additional page if needed)*
--Attach supporting documentation/memo

Allocation of Cooperative Agreement 27-418-1003001000-36 with NM Tourism Department in the amount of $64,455

{Complete section below if BAR results in a net change to ANY Fund}	
Fund(s) Affected	Fund Balance Increase/(Decrease)
TOTAL:	0

Shirley Spencer — 7/20/2026
Prepared By *{print name}* — Date

Division Director Signature *{optional}* — Date
Randy Randall (Jul 20, 2026 14:45:10 MDT)
Department Director Signature — Date

{Use this form for Finance Committee/ City Council agenda items ONLY}

CITY COUNCIL APPROVAL

City Council Approval Date

Agenda Item #:

Andrew J. Hopkins — 07/22/2026
Budget Officer — Date

Finance Director *{≤ $5,000}* — Date

City Manager *{≤ $60,000}* — Date

Rev. 3/26

City of Santa Fe New Mexico

Finance Department

Project Ledger Request Form

Date of Request: 6/26/2027

Project Title: NMTD Coop - NM True FY27

Project Type: ☐ CIP ☑ Grant ☐ Internal Tracking

Project ID: TOU2621301
Grant ID: S2705
Approved By: BSG 07.17.26/ ERIKA LUJAN (Jul 22, 2026 09:07:17 MDT)
(Finance Use Only)

Department: TOURISM Santa Fe Project Manager: Jordan Guenther Ext: 6212

Project Date Range: FY27 to June 30, 2027 ☐ Create Fixed Asset

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☐ Multi-Funding (complete all funding sources, should equal 100%)

Funding Source: NM Tourism Department % of Funding: _____

MUNIS ORG: 2130521 MUNIS OBJ: 490300 Awarded Amount: 161,933

Funding Source: Local % of Funding: _____

MUNIS ORG: 2130521 MUNIS OBJ: 561850 & 560700 Awarded Amount: 97,594

Expense String Phase: FY27 TOTAL PROJECT AMOUNT: $259,527.00

A project must have at least one phase identified, this can be used as an additional level of tracking, for example, CIP - Design, Construction, etc. For Grants can be used as reimbursable types, such as transportation, salaries.

(You can create more than one phase and you can default MUNIS ORGs and OBJs, optional)

Phase: Advertising & Registration MUNIS ORG: 2130521 MUNIS OBJ: 561850 & 560700

Grants Only (list all grants if applicable):

Grantor Name: NMTD Coop Agreement 27-418-1003001000-36 Awarded Amount: 161,933

AR Charge Code: _____ ☐ Grant funds multiple projects (Complete a form for each project)

Grantor Id: _____ Federal CFDA (if applicable): _____

Grantor Name: _____ Awarded Amount: _____

AR Charge Code: _____ ☐ Grant funds multiple projects (Complete a form for each project)

Grantor Id: _____ Federal CFDA (if applicable): _____

(If grants please provide all grant award documents with form) ☐ Attached Grant Documentation

STATE OF NEW MEXICO
TOURISM DEPARTMENT
Cooperative Marketing Agreement

THIS AGREEMENT, numbered **27-418-1003001000-36**, is made and entered into by **State of New Mexico Tourism Department,** hereinafter referred to as the "NMTD," and **TOURISM Santa Fe**, hereinafter referred to as the "Partner" (collectively the "Parties") and is effective as set forth below.

RECITALS

WHEREAS, the New Mexico Legislature appropriated funds to NMTD for the purpose of carrying out the duties of the NMTD, which include providing a coordinated statewide perspective with regard to tourism activities; and

WHEREAS, NMTD desires to coordinate this effort through cooperative programs with matching funds for certain tourism-related non-profit organizations, local and tribal governments; and

WHEREAS, Partner wishes to leverage the New Mexico True brand (the "Brand") with advertising and media-related services provided by NMTD to stimulate tourism activities and is willing to contribute funds to further the Parties' efforts to that effect;

NOW, THEREFORE, IT IS AGREED BETWEEN THE PARTIES, for the express and sole purpose of stimulating tourism in New Mexico, in consideration of the mutual covenants and obligations contained herein, as follows:

I. **Obligations of Partner.** Partner shall:

A. Performance. Meet or exceed the requirements of its FY27 Cooperative Marketing Application to promote travel within and/or to New Mexico through advertising and media efforts as defined in the FY27 Award Summary, as approved by NMTD and attached hereto as *Exhibit A*.

B. Payment. Make all payments in accordance with the requirements listed in *Exhibit A*.

1. Acknowledge that failure to make a timely payment will affect advertising and media efforts as defined in the FY27 Award Summary.
2. In the event Partner fails to make payment within ten (10) business days of the due date indicated in *Exhibit A*, NMTD may cancel this agreement pursuant to Paragraph IV(B).
3. Partner may submit a request to extend a scheduled due date, subject to NMTD approval. Failure to comply with the extension schedule may result in cancellation of this agreement pursuant to Paragraph IV(B).

C. Style Guide. Agree to follow the established New Mexico True Brand Style Guide available via link here.

D. Approval for Brand Use. Obtain prior approval from NMTD at least twenty-one (21) days prior to Partner's deadline for any and all use of the Brand.

1. NMTD reserves the right to inspect and edit any usage of the Brand to ensure proper quality and consistency.

E. Communication. Collaborate with NMTD, providing timely inputs and responses to communications that ensure successful execution of all initiatives as outlined in *Exhibit A*. In furtherance of this commitment, Partner shall:

1. Agree to make every effort to maintain effective communications with NMTD for the term of this agreement.
2. Acknowledge that in the event Partner fails to timely respond within ten (10) business days of receipt of a communication, NMTD reserves the right to resume, modify, reject, cancel or stop any and all initiatives or works in progress.

F. Modification of Initiatives. Request and obtain prior approval from NMTD for any and all modifications to the initiatives outlined in *Exhibit A*.

1. An amendment to the initiatives within the Agreement and *Exhibit A* must be executed by all parties before Partner implements the requested change in initiatives.
2. In the event Partner modifies an initiative without prior approval, NMTD reserves the right to reject, cancel, or stop any and all initiatives or works in progress.

G. Future Eligibility..Acknowledge that any failure to adhere to the parameters set forth herein may affect Partner's eligibility for future awards.

H. Flex Funds. In addition to the above obligations, for all Flex funds expended, Partner must also:

1. Reimbursement Requests. Acknowledge that it has access to, and agrees to comply with, the FY27 Flex Reimbursement Request Form via the online grant platform and related cycle documents located at https://accounts.submittable.com/u/login. The online application form and Partner's responses to that form are incorporated herein by reference.
2. Prior Approval. Obtain prior approval utilizing the Asana form linked here and retain the approval identification number to submit with Partner's request for reimbursement for all cobranded creative materials, *i.e.* any printed or digital collateral, advertising, etc. that incorporate any part of the New Mexico True brand logo including the customized "logo lockup" provided by NMTD for Partner's use in conjunction with cooperative marketing initiatives.
3. Eligible Reimbursements. Acknowledge that NMTD reserves the right to unilaterally determine eligible line items. Line items which fail to meet the established New Mexico True Brand Style Guide shall not be reimbursed.
4. Reporting and Payment. Fully and accurately complete and timely submit the Request for Reimbursement Form(s) and supply all required analytics and reporting pertaining to awarded Flex initiatives. Complete and timely Requests for Reimbursements shall adhere to the following:
    a. Timely Submission. Requests for payment of expenses incurred between **July 1, 2026 and May 31, 2027** must be submitted within thirty (30) days of placement in market. ***Expenses incurred before the execution of this agreement will not be eligible for reimbursement.***
    b. Deadline. All requests for payment must be received by **June 9, 2027**. Incomplete or illegible requests will not be processed.

c. Eligibility. Eligible expenses submitted for reimbursement must be incurred, billed, and paid by the awarded partner or fiscal agent.

i. Failure to provide sufficient documentation in support of requests for payment, including but not limited to proof of placement, proof of payment, and proof of creative approval, may result in the unsupported submission not being processed for payment.

ii. Invoices naming entities other than the awarded partner shall be deemed ineligible.

ci. Reporting. All required analytics and reporting must be completed and supplied to NMTD thirty (30) days after the conclusion of the awarded initiative, but no later than **June 30th, 2027**.

i. A copy of vendor supplied metrics and performance reports may be uploaded and submitted using the Asana form linked here.

ii. A custom Tracking and Impact Report may be supplied upon request.

iii. Failure to do so may result in forfeiture of reimbursement and/or affect Partner's future opportunities to collaborate with NMTD.

II. **Obligations of NMTD.** NMTD agrees that it shall:

A. Assets. Provide assets necessary to meet requirements for logo integration.

B. Reimbursement. For all Flex funds expended, NMTD will reimburse Partner for all eligible expenses, in accordance with the amounts listed in *Exhibit A*, upon receipt of a completed Request for Reimbursement Form along with all required supporting documentation.

C. Performance. Upon receipt of Media Menu Plan (MMP) Partner funds, NMTD will:

1. Communicate with media vendors and secure ad placement and/or services as agreed upon and set forth in *Exhibit A*;
2. Provide documentation to Partner to verify agreed upon deliverables were made in accordance with *Exhibit A*;
3. Pay media vendors for ad placement and/or services; and
4. Collect and share campaign performance measurement data with Partner.

III. **Copyright and Quality Control.**

A. License. For the term of this Agreement, the NMTD grants to the Partner a nonexclusive, nontransferable, worldwide right and license to use the New Mexico True Brand in furtherance of the Partner's promotion and advertising of and within New Mexico, as outlined in *Exhibit A*. This includes but is not limited to the creation and distribution of advertisements defined in the original application submitted and is subject to NMTD creative approval prior to placement. The Partner must cease use of the New Mexico True Brand within 60 days of the agreement's termination.

B. Approval and Style Guide. All Brand usage and creative must be submitted to and approved by NMTD prior to use and must adhere to Brand Style Guide available via link here.

C. Right to Inspect. NMTD will exercise its right to inspect Partner's creative assets designed for and used in conjunction with marketing and promotional campaigns that employ Brand logos to ensure that such use is of proper quality and otherwise consistent with this Agreement.

D. Right to Approve. NMTD shall have the right in its sole discretion to approve or disapprove Partner's creative assets designed for use in marketing and promotional campaigns. Creative assets disapproved by NMTD will be deemed ineligible for reimbursement.

E. Additional Samples. In its inspection, NMTD may require that additional samples be submitted.

F. Right to Remove. NMTD may require that Brand logos be removed from creative assets before use.

G. Breach of Obligations. If Partner fails to obtain prior approval or should NMTD determine Partner's creative production and Brand use is inconsistent, such failure shall be deemed a breach of Partner's obligations under this Agreement for the purposes of the termination under Section IV (B) (1).

H. Joint Ownership. All materials developed or acquired by the Partner under this Agreement shall become the jointly owned property of the State of New Mexico.

   a. Nothing produced, in whole or in part, by the Partner under this Agreement shall be the subject of an application for copyright by or on behalf of Partner.

   b. Furthermore, NMTD may access and use Partner's advertising and other creative production assets at its sole discretion.

IV. Additional Terms & Conditions.

A. Appropriations. The terms of this Agreement are contingent upon sufficient appropriations and authorization being made by the Legislature of New Mexico. If sufficient appropriations and authorization are not made, this Agreement shall terminate upon written notice given by NMTD to the Partner. NMTD's decision as to whether sufficient appropriations are available shall be accepted by the Partner and shall be final.

B. Term and Termination. This Agreement shall become effective upon its execution by both Parties and shall terminate on **June 30, 2027**.

   1. NMTD may terminate this Agreement if Partner fails to comply with the obligations under this Agreement.

   2. Either party may terminate or seek to further negotiate this Agreement upon thirty (30) days written notice to the other. In the event of termination, neither party may nullify obligations already incurred for performance or failure to perform, prior to the date of termination and any outstanding reimbursements shall be made pro rata.

   3. For the avoidance of doubt, no termination of this Agreement shall relieve Partner of any obligations incurred prior to effective date of such termination including, without limitation, services performed and any prepaid costs.

C. Force Majeure. A "Force Majeure Event" is defined as an event or effect that can be neither anticipated nor controlled which renders performance of the terms of this Agreement

impossible, impracticable, or unsafe, including public health emergencies such as COVID-19. If a Force Majeure Event occurs, the parties' respective obligations hereunder will be excused fully, without any additional obligation, and each of the parties shall bear its own costs incurred in connection with this Agreement.

D. Modification. This Agreement shall not be altered, changed, or amended except by instrument of writing executed by the Parties hereto.

E. Liability. Neither party shall be responsible for liability incurred as a result of the other party's acts or omissions in connection with this Agreement. Any liability incurred by either party in connection with this Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act, NMSA 1978, §41-4-1, *et seq.*, as amended.

F. Governing Law and Venue. This Agreement is governed by the laws of the State of New Mexico. Any legal action related to this Agreement must be brought in the First Judicial District Court of the State of New Mexico.

G. No Third-Party Rights. This Agreement is not intended to and does not create any rights in any persons or entity not a party hereto.

H. Any notice required to be given to either Party by this Agreement shall be in writing and shall be delivered in person, by courier service or by electronic mail, U.S. mail, either first class or certified, return receipt requested, postage prepaid, as follows:

To NMTD: New Mexico Tourism Department
Nelida Griego
491 Old Santa Fe Trail | Santa Fe, NM 87501
505-795-0108 | nelida.griego@td.nm.gov

To Partner: Jordan Guenther
TOURISM Santa Fe
200 Lincoln Ave., P.O. Box 909
Santa Fe, NM, 87504
505-309-1194 | jguenther@santafenm.gov

I. The individual signing below on behalf of the Partner represents and warrants that he or she has the authority to bind the Partner, and that no further action, resolution or approval from the Partner is necessary to enter into a binding agreement.

THE REMAINDER OF THIS PAGE LEFT BLANK INTENTIONALLY

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date of signature by the NMTD Agency Head Designee listed below.

By: _____ Date: _____
Michael Garcia - Mayor, City of Santa Fe
PARTNER

ATTEST

By: _____ Date: _____
Geralyn Cardenas - Interim City Clerk, City of Santa Fe
PARTNER

By: _____ Date: _____
Xavier Vigil - Assistant City Clerk, City of Santa Fe
PARTNER

CITY ATTORNEY'S OFFICE

By: Sarah Piltch Date: 06/25/2026
Sarah Piltch (Jun 25, 2026 14:31:02 MDT)
Sarah Piltch - Assistant City Attorney, City of Santa Fe
PARTNER

FINANCE

By: _____ Date: 07/22/2026
Andrea Phillips - Interim Finance Director, City of Santa Fe
PARTNER
Monica Maestas- Finance Director

Approved for legal sufficiency:

By: _____ Date: _____
Phoebe Roderick, Legal Counsel for NMTD

By: _____ Date: _____
Rayline Sebay, CPO, ASD NMTD

By: _____ Date: _____
Shanna Sasser, Deputy Cabinet Secretary NMTD

The records of the Taxation and Revenue Department reflect that the Partner is registered with the Taxation and Revenue Department of the State of New Mexico to engage in business and to report and pay tax from business conducted in New Mexico.

CRS Number: 01710541002

By: _____ Date: _____
Taxation and Revenue Department

FY27 NM True Cooperative Marketing Program	
Organization Name:	TOURISM Santa Fe
Primary Contact:	Joy Rice
Email:	jrice@santafenm.gov
Phone:	5059556205

AWARD SUMMARY

Type	#	Total $ Value	NMTD $	Partner $ Commitment	Partner $ Due 07/10/26	Partner $ Due 12/01/26
MMP	8	$146,217.00	$97,478.00	$48,739.00	$24,369.50	$24,369.50
FLEX	3	$113,310.00	$64,455.00	$48,855.00	N/A	N/A
Total	11	$259,527.00	$161,933.00	$97,594.00	$24,369.50	$24,369.50

Initiative	Details	#	Total $ Value	NMTD $	Partner $ Commitment	Partner $ Due 07/10/26	Partner $ Due 12/01/26
MMP AWARDS							
New Mexico True Adventure Guide - 2 Page Spread + Digital	Details	1	$27,387.00	$18,258.00	$9,129.00	$4,564.50	$4,564.50
New Mexico Magazine Print Ads (3X, Full Page) + Digital	Details	1	$14,820.00	$9,880.00	$4,940.00	$2,470.00	$2,470.00
Texas Monthly Print Ad (Full Page) + Digital & E-Newsletter	Details	2	$31,260.00	$20,840.00	$10,420.00	$5,210.00	$5,210.00
Dallas - D Magazine Print Ads (3X, Full Page) + Advertorial & Bonus E-Newsletter	Details	2	$40,500.00	$27,000.00	$13,500.00	$6,750.00	$6,750.00
Denver 5280 Magazine Print Ads (3X, Full Page) + Digital	Details	1	$16,500.00	$11,000.00	$5,500.00	$2,750.00	$2,750.00
Phoenix Magazine Print Ads (3X, Full Page) + Digital	Details	1	$15,750.00	$10,500.00	$5,250.00	$2,625.00	$2,625.00
FLEX AWARDS							
Unicomm LLC; Travel and Adventure Shows (Maintenance Markets) Travel and Adventure Shows, we are requesting funding to attend the following shows in our Maintenance Markets in order of priority: 1. Denver 2. Dallas 3. Phoenix. Each Show has an estimated attendance ranging from 10,000 to 15,000 attendees. Each show is two days long over a Saturday and Sunday. We are requesting funding to support as many as nine New Mexico destinations; Albuquerque, Taos, Taos Ski Valley, Gallup, Red River, Farmington, Las Cruces, Roswell, Los Alamos, and Santa Fe have expressed interest in attending with the CoOp funding. The objective is to increase visibility for New Mexico and each participating destination to the Leisure travelers in these markets. This will be measured by an increase in visitation and Lodgers Tax for each destination. Santa Fe has taken the lead in acquiring funding to help NMTD support other destinations in New Mexico and to increase the awareness and presence at each Travel and Adventure show. We are requesting that NMTD provide flexibility on the funding as some shows draw more destinations than others.		1	$44,340.00	$22,170.00	$22,170.00	N/A	N/A
Unicomm LLC; Travel and Adventure Shows (Development Markets)* Travel and Adventure Shows, we are requesting funding to attend the following shows in our Development Markets in order of priority: 1. Chicago 2. Los Angeles 3. Bay Area. Each Show has an estimated attendance ranging from 10,000 to 15,000 attendees. Each show is two days long over a Saturday and Sunday. We are requesting funding to support as many as nine New Mexico destinations; Albuquerque, Taos, Taos Ski Valley, Gallup, Red River, Farmington, Las Cruces, Roswell, Los Alamos, and Santa Fe have expressed interest in attending with the CoOp funding. The objective is to increase visibility for New Mexico and each participating destination to the Leisure travelers in these markets. This will be measured by an increase in visitation and Lodgers Tax for each destination. Santa Fe has taken the lead in acquiring funding to help NMTD support other destinations in New Mexico and to increase the awareness and presence at each Travel and Adventure show. We are requesting that NMTD provide flexibility on the funding as some shows draw more destinations than others.		1	$22,170.00	$11,085.00	$11,085.00	N/A	N/A
AFAR Print x 2 AFAR print reaches an affluent, high-value traveler who aligns closely with Santa Fe's ideal visitor. Readers have strong financial capacity and travel frequently, with a clear preference for luxury experiences. Circulation of over 250k quarterly. This audience is motivated by culture, authenticity, and sustainability, which directly reflects Santa Fe's positioning. The editorial environment adds credibility and inspires consideration among travelers seeking meaningful, immersive destinations.AFAR also connects with a network of luxury travel advisors who influence high-spend bookings, extending impact beyond the reader.Overall, AFAR print delivers a qualified audience and a strong contextual fit to drive high-value visitation to Santa Fe.		1	$46,800.00	$31,200.00	$15,600.00	N/A	N/A

*NMTD not funding Bay Area trade show

TOURISM Santa Fe FY27 NM TRUE FY27

Final Audit Report 2026-07-22

Created:	2026-07-21
By:	BRITTANY GURULE (bsgurule@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAADsT62ezLpPCqbFr6vnblGd78kNdKzxaw
Documents:	TOURISM Santa Fe FY27 NM TRUE FY27.pdf (12 pages)
Number of Documents:	1
Document page count:	12
Number of supporting files:	0
Supporting files page count:	0

"TOURISM Santa Fe FY27 NM TRUE FY27" History

Document created by BRITTANY GURULE (bsgurule@santafenm.gov)
2026-07-21 - 5:51:43 PM GMT- IP address: 63.232.20.2

Document emailed to ERIKA LUJAN (evlujan@santafenm.gov) for signature
2026-07-21 - 5:54:55 PM GMT

Document e-signed by ERIKA LUJAN (evlujan@santafenm.gov)
Signature Date: 2026-07-22 - 3:07:17 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: TYPE

Document emailed to Andrew Hopkins (ajhopkins@santafenm.gov) for signature
2026-07-22 - 3:07:32 PM GMT

Email viewed by Andrew Hopkins (ajhopkins@santafenm.gov)
2026-07-22 - 3:07:38 PM GMT- IP address: 62.10.205.21

Document e-signed by Andrew Hopkins (ajhopkins@santafenm.gov)
Signature Date: 2026-07-22 - 3:48:12 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: IMAGE

Agreement completed.
2026-07-22 - 3:48:12 PM GMT

Powered by Adobe Acrobat Sign

CITY OF SANTA FE
FIRE DEPARTMENT

July 29th , 2026

Firework Permit Number

2026-0003

ATTN: Western Enterprises, Inc/ Kiwanis Club oof Santa Fe
(580) 855-2203

RE: Santa Fe Kiwanis – BURNING OF ZOZOBRA
490 Bishops Lodge Rd. Santa Fe, NM 87501 – Fort Marcy Park

This firework display permit shall be officially recognized if the following conditions are complied with the IFC 2021 Section 105.5.42:

1. Permission is granted for, 1.3 G display fireworks & 1.4 G Articles Pyrotechnic, UN0431(professional use ONLY) as per the IFC 2021 Section 5608.3.
2. Shall provide this firework permit signed by the Fire Marshal/ Fire Code Official filled out on site for verification.
3. Site map with firing site(s), drop zone distances, and safe zone distances.
4. Shall provide no smoking signs.
5. Shall include date, time, and location on site map.
6. List of all fireworks to be used with their descriptions.
7. As soon as fireworks arrive on site, they will not be left unattended under any circumstances.
8. In the event of unfavorable wind conditions, the firework display will be postponed until favorable wind conditions exist (wind conditions not to exceed 10 mph).
9. If **any** of the above requirements are **NOT FOLLOWED**, this firework permit **will be REVOKED** by the fire code official. The applicant acknowledges and agrees to this statement and all requirements listed above.

Fire Chief/ Fire Code Official

(Date Permit was created/Signed) 7-31-2026

City of Santa Fe Fire Department
P.O. Box 909, 200 Murales Road · Santa Fe, New Mexico 87504
(505) 955-3110 · FAX (505) 955-3115

Fire Prevention Use Only:
Date Request Received: _____ Date of Burn: _____ Permit #: _____

1.3 G Display Fireworks & 1.4G Articles Pyrotechnic, UN0431 (for professional use ONLY)

FIREWORKS PERMIT APPLICATION

APPLICANT NAME: Western Enterprises, Inc / Kiwanis Club of Santa Fe

MAILING ADDRESS: PO Box 60 CITY, ZIP: Carrier, OK 73727

PHONE: (580) 855-2203 FAX: (____) ____-____

E-MAIL: cheryld@fireworksbywestern.com

FIREWORKS SITE LOCATION: Fort Marcy Park-490 Bishops Lodge Rd, Santa Fe, NM 87501

OWNER/BUSINESS NAME (if applicable): _____

PURPOSE OF FIREWORKS: Santa Fe Kiwanis - Burning of Zozobra

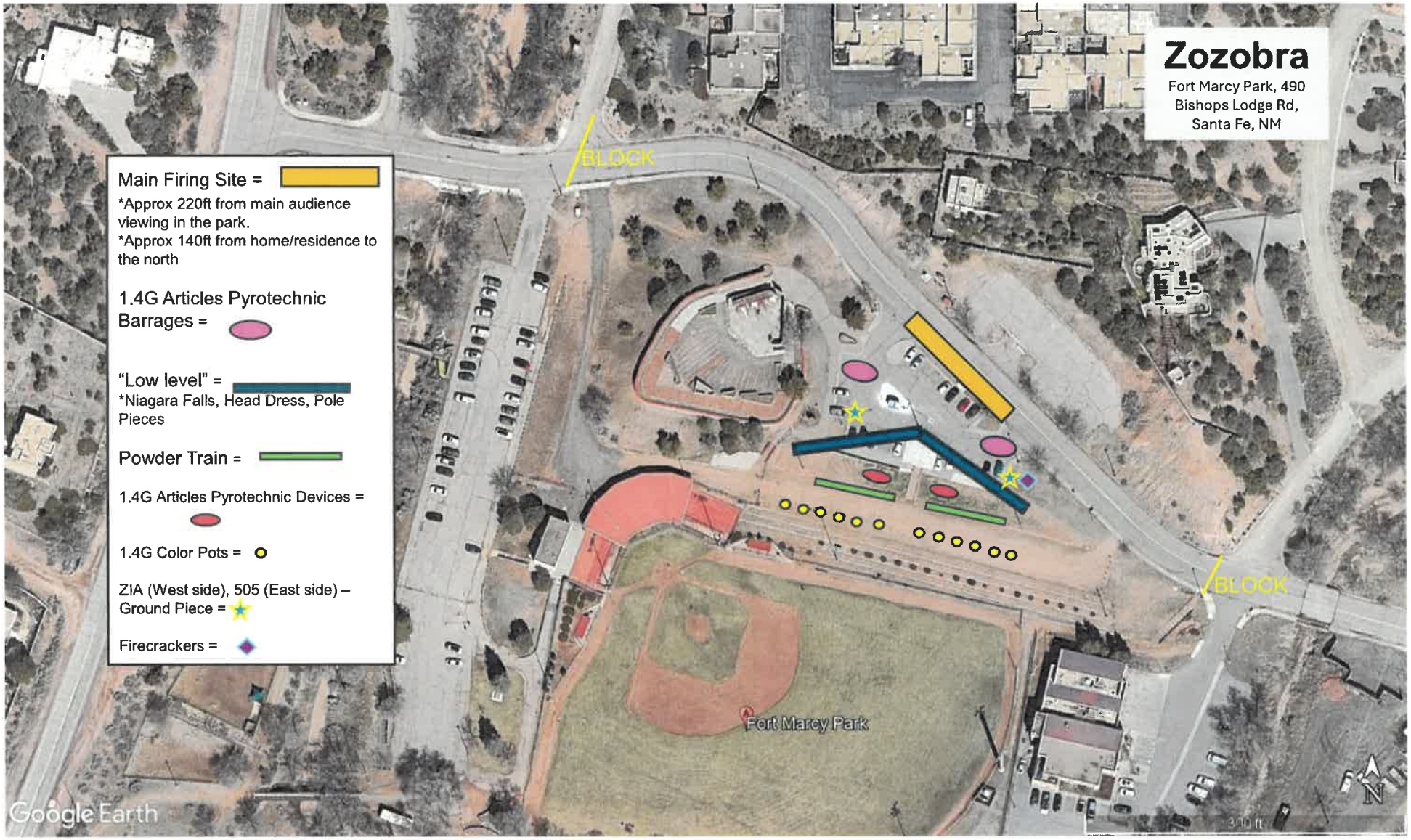
TYPE OF BURN MATERIALS INVOLVED:
1.3 G Display Fireworks & 1.4G Articles Pyrotechnic, UN0431 (for professional use ONLY)

PROTECTIVE MEASURES (i.e. fire extinguisher, hose at what distance from burn, etc.):
Security for perimeter as noted on map, fire extinguisher, fire department on site

DATE OF FIREWORKS: September 4, 2026
START TIME OF DISPLAY: Apprx 8:30pm END TIME OF DISPLAY: apprx 11:30pm
ADDITIONAL INFORMATION, SECONDARY CONTACT, ETC.:
Sarah Pecha 580-855-2203

APPLICANT SIGNATURE: _____ DATE: 7/27/26

☐ Please indicate if you are non-profit by checking this box. Proof must be given of non-profit status.
$10 fee for all burn permits, except non-profits


Zozobra
Fort Marcy Park, 490 Bishops Lodge Rd, Santa Fe, NM
Main Firing Site =
*Approx 220ft from main audience viewing in the park.
*Approx 140ft from home/residence to the north
1.4G Articles Pyrotechnic Barrages =
"Low level" =
*Niagara Falls, Head Dress, Pole Pieces
Powder Train =
1.4G Articles Pyrotechnic Devices =
1.4G Color Pots =
ZIA (West side), 505 (East side) – Ground Piece =
Firecrackers =
BLOCK
BLOCK
Fort Marcy Park
Google Earth
N

July 27, 2026

Interim Chief Scott Ouderkirk &
Fire Marshal Geronimo G. Griego
Santa Fe Fire Department

Re: Fireworks Permit application for Kiwanis Club (Zozobra)
Show date: September 4, 2026

Dear Interim Chief Scott Ouderkirk & Fire Marshal Geronimo G. Griego:

We are hereby requesting a permit to stage a firework display that will be held in conjunction with the Kiwanis Club of Santa Fe performance for the 2026 "Burning of Zozobra". This production will be held on the night of September 4, 2026 at Ft. Marcy Park, (490 Bishops Lodge Rd.), Santa Fe, NM.

1) Certificate of Insurance for Fireworks Display, noting additional insureds of Kiwanis Club of Santa Fe and the City of Santa Fe and its agents.
2) Copy of New Mexico State Fire Marshal's Fireworks License for Western Enterprises, Inc.
3) Copy of BATF&E Explosives License for Western Enterprises, Inc.; Copy of United States DOT "Hazardous Materials Certificate of Registration" for Western Enterprises, Inc.,
4) Copy of Product Listing of fireworks that will be used in the fireworks display for this particular event. (Please note; the largest size product is 1.25" Aerial and 2.5" Mine Bag. For your understanding, "Mine Bags" are **NOT** aerial shells. These devices fire stars into the sky directly out of the mortars, appearing as a floral vase. These Mine Bags have been used at this performance for many years.
5) Copy of a site map diagram of the launch site of the fireworks display, with notations for secured safety perimeter ("fall-out area" of fireworks display), and street closures.
6) Letter of certification of experience for Jim Burnett, lead technician in charge of the performance.

You will also find attached an "Operations Schedule" for your understanding. This schedule provides you with a "time-table" for the "load-in/firing/load-out" of the fireworks equipment and pyrotechnic products as well.

We hope this provides you with the information you need for the permit application.

If you have any questions or problems, please feel free to call us immediately at 580-855-2203.

Respectfully,

Jim Burnett, President
WESTERN ENTERPRISES, INC.

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 7/27/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Acrisure Great Lakes Partners Insurance Services
223 West Grand River Ave #1
Howell MI 48843

CONTACT NAME:
PHONE (A/C, No, Ext): 216-658-7100 FAX (A/C, No): 216-658-7101
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : HDI Global Specialty SE	
INSURER B : Palomar Excess and Surplus Insurance Company	16754
INSURER C : Continental Indemnity Company	28258
INSURER D :	
INSURER E :	
INSURER F :	

INSURED
Western Enterprises, Inc.
13513 W. Carrier Road
Carrier OK 73727

COVERAGES **CERTIFICATE NUMBER:** 276235274 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
B	**GENERAL LIABILITY** X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY X PRO-JECT X LOC	Y		AESPLMR-GL-26-00044	2/15/2026	2/15/2027	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 1,000,000 $ 500,000 $ $ 1,000,000 $ 2,000,000 $ 2,000,000
C	**AUTOMOBILE LIABILITY** X ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS X HIRED AUTOS X NON-OWNED AUTOS			BESCRMPOK011601_171282_01	2/15/2026	2/15/2027	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 1,000,000 $ $ $
A	**UMBRELLA LIAB** X OCCUR X **EXCESS LIAB** CLAIMS-MADE DED RETENTION $			25QS1630	2/15/2026	2/15/2027	EACH OCCURRENCE AGGREGATE	$ 4,000,000 $ 4,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N **(Mandatory in NH)** If yes, describe under DESCRIPTION OF OPERATIONS below	N / A					WC STATU-TORY LIMITS OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ $ $

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
Additional Insured extension of coverage is provided by above referenced General Liability policy where required by written agreement.
Additional Insureds: Kiwanis Club of Santa Fe & its Agents; Kiwanis Club International; City of Santa Fe & Its Agents; SREG Santa Fe LLC;.; Public Service of New Mexico

Display Date: September 4, 2026

Location: Santa Fe, NM

CERTIFICATE HOLDER

Kiwanis Club of Santa Fe
c/o Ray Sandoval
PO Box 622
Santa Fe NM 87504

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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The ACORD name and logo are registered marks of ACORD

New Mexico Department of Homeland Security And Emergency Management

STATE FIRE MARSHAL'S OFFICE FIREWORKS LICENSING & SAFETY

In accordance with the Fireworks Licensing & Safety Act 60-2C-1 Through 60-2C-11
Effective February 1990, and subsequent amendment (1997 & 1999)

Western Enterprises, Inc
13513 W. Carrier Road
Carrier OK 73727

This license is issued to the person, firm, or corporation selling DISPLAY FIREWORKS.

THIS LICENSE IS NON-TRANSFERABLE AND MUST BE DISPLAYED AT ALL TIMES

NOTICE: This license may be revoked or suspended by the State Fire Marshal, his Deputy, or Designee for violating any of the provisions of Chapter #60 Article #2C NMSA 1978 "FIREWORKS LICENSING & SAFETY ACT"

ISSUED BY THE STATE FIRE MARSHAL'S DIVISION

DATE OF ISSUE: 1/29/2026

2026
Expires 01/31/2027

CLASS B DISTRIBUTOR LICENSE
#25-4-005

U.S. Department of Justice
Bureau of Alcohol, Tobacco, Firearms and Explosives

Federal Explosives License/Permit
(18 U.S.C. Chapter 40)

In accordance with the provisions of Title XI, Organized Crime Control Act of 1970, and the regulations issued thereunder (27 CFR Part 555), you may engage in the activity specified in this license or permit within the limitations of Chapter 40, Title 18, United States Code and the regulations issued thereunder, until the expiration date shown. **THIS LICENSE IS NOT TRANSFERABLE UNDER 27 CFR 555.53.** See "WARNINGS" and "NOTICES" on reverse.

Direct ATF Correspondence To	ATF - Chief, FELC 244 Needy Road Martinsburg, WV 25405-9431
License/Permit Number	**5-OK-047-23-7D-00004**
Expiration Date	**April 1, 2027**

Chief, Federal Explosives Licensing Center (FELC)

Name
WESTERN ENTERPRISES INC

Premises Address (Changes? Notify the FELC at least 10 days before the move.)
13513 W CARRIER ROAD
CARRIER, OK 73727-

Type of License or Permit
23-IMPORTER OF EXPLOSIVES

Purchasing Certification Statement

The licensee or permittee named above shall use a copy of this license or permit to assist a transferor of explosives to verify the identity and the licensed status of the licensee or permittee as provided by 27 CFR Part 555. The signature on each copy must be an original signature. A faxed, scanned or e-mailed copy of the license or permit with a signature intended to be an original signature is acceptable. The signature must be that of the Federal Explosives Licensee (FEL) or a responsible person of the FEL. I certify that this is a true copy of a license or permit issued to the licensee or permittee named above to engage in the business or operations specified above under "Type of License or Permit."

Licensee/Permittee Responsible Person Signature — Position/Title: President

Printed Name: James V. Burnett — Date: 6/3/2024

Mailing Address (Changes? Notify the FELC of any changes.)
WESTERN ENTERPRISES INC
PO BOX 60
CARRIER, OK 73727-

Previous Edition is Obsolete

WESTERN ENTERPRISES INC:13513 W CARRIER ROAD:73727:5-OK-047-23-7D-00004:April 1, 2027:23-IMPORTER OF EXPLOSIVES

ATF Form 5400.14/5400.15 Part I
Revised September 2011

Federal Explosives License (FEL) Customer Service Information

Federal Explosives Licensing Center (FELC)
244 Needy Road
Martinsburg, WV 25405-9431

Toll-free Telephone Number: (877) 283-3352
Fax Number: (304) 616-4401
E-mail: FELC@atf.gov

ATF Homepage: www.atf.gov

Change of Address *(27 CFR 555.54(a)(1))*. Licensees or permittees may during the term of their current license or permit remove their business or operations to a new location at which they intend regularly to carry on such business or operations. The licensee or permittee is required to give notification of the new location of the business or operations not less than 10 days prior to such removal with the Chief, Federal Explosives Licensing Center. The license or permit will be valid for the remainder of the term of the original license or permit. **(The Chief, FELC, shall, if the licensee or permittee is not qualified, refer the request for amended license or permit to the Director of Industry Operations for denial in accordance with § 555.54.)**

Right of Succession *(27 CFR 555.59)*. (a) Certain persons other than the licensee or permittee may secure the right to carry on the same explosive materials business or operations at the same address shown on, and for the remainder of the term of, a current license or permit. Such persons are: (1) The surviving spouse or child, or executor, administrator, or other legal representative of a deceased licensee or permittee; and (2) A receiver or trustee in bankruptcy, or an assignee for benefit of creditors. (b) In order to secure the right provided by this section, the person or persons continuing the business or operations shall furnish the license or permit for for that business or operations for endorsement of such succession to the Chief, FELC, within 30 days from the date on which the successor begins to carry on the business or operations.

(Continued on reverse side)

Cut Here ✂

Federal Explosives License/Permit (FEL) Information Card

License/Permit Name: **WESTERN ENTERPRISES INC**

Business Name:

License/Permit Number: **5-OK-047-23-7D-00004**

License/Permit Type: **23-IMPORTER OF EXPLOSIVES**

Expiration: **April 1, 2027**

Please Note: Not Valid for the Sale or Other Disposition of Explosives.

UNITED STATES OF AMERICA
DEPARTMENT OF TRANSPORTATION
PIPELINE AND HAZARDOUS MATERIALS SAFETY ADMINISTRATION

HAZARDOUS MATERIALS CERTIFICATE OF REGISTRATION FOR REGISTRATION YEAR(S) 2025-2028

Registrant: WESTERN ENTERPRISES INC
ATTN: Sarah Pecha
PO BOX 60
CARRIER, OK 73727-0133

This certifies that the registrant is registered with the U.S. Department of Transportation as required by 49 CFR Part 107, Subpart G.

This certificate is issued under the authority of 49 U.S.C. 5108. It is unlawful to alter or falsify this document.

Reg. No: 061025550069HJ Effective: July 1, 2025 Expires: June 30, 2028

HM Company ID: 10252

Record Keeping Requirements for the Registration Program

The following must be maintained at the principal place of business for a period of three years from the date of issuance of this Certificate of Registration:

(1) A copy of the registration statement filed with PHMSA; and
(2) This Certificate of Registration

Each person subject to the registration requirement must furnish that person's Certificate of Registration (or a copy) and all other records and information pertaining to the information contained in the registration statement to an authorized representative or special agent of the U. S. Department of Transportation upon request.

Each motor carrier (private or for-hire) and each vessel operator subject to the registration requirement must keep a copy of the current Certificate of Registration or another document bearing the registration number identified as the "U.S. DOT Hazmat Reg. No." in each truck and truck tractor or vessel (trailers and semi-trailers not included) used to transport hazardous materials subject to the registration requirement. The Certificate of Registration or document bearing the registration number must be made available, upon request, to enforcement personnel.

For information, contact the Hazardous Materials Registration Manager, PHH-52, Pipeline and Hazardous Materials Safety Administration, U.S. Department of Transportation, 1200 New Jersey Avenue, SE, Washington, DC 20590, telephone (202) 366-4109.

PYROTECHNIC PRODUCT LISTING FOR
ZOZOBRA 2026
Class of Fireworks - Combination of 1.4G & 1.3G

ZOZOBRA

1 - Head Piece for Zozobra
2 - Side Pole Pieces for Zozobra
100-feet Niagara Falls (50-feet on each side)
60,000 firecrackers inside Zozobra's head
8 – Fountain Gerbs on arms and fingers of Zozobra
1 – 10 feet X 10 feet Zia Logo Ground Display Set Piece
1 – 10 feet X 10 feet 505 Ground Display Set Piece
2 - Red Strobe Zozobra's Mouthpiece

Low-level Close proximity

2 – 40mm Aerial – National Anthem
5 – 40mm Comet – National Anthem
300 – ½" Comets (left and right of Zozobra)
100 – 40mm Mines or Comets (staged on hillside, left and right below Zozobra)
16 – 25mm comets (staged on hillside, left and right below Zozobra)
26 – Flame Pots (staged on retaining wall and alongside steps)
12 – 2" Gerb Fountains (staged on retaining wall)
18 – 50mm mines (stage on hillside, left and right below Zozobra)
6 – 100mm mines (strategically placed)
500 – 1.25" 1.4G Articles Pyrotechnic low level Barrage Cakes (comets, crossettes, crackling stars, etc.)
4 - Gerb Fans on Poles
Powder Train (left & right sides, by retaining wall)

Low-level Aerial Pyrotechnics

6,000 – 1.25" low-level Barrage Cakes (comets, crossettes, crackling stars, etc.)
400 - .75 low-level Barrage Cakes (comets, crossettes, crackling stars, etc.)
140 – 2.5" Mine Bags



To Whom It May Concern:

This letter is to provide an AHJ (authority having jurisdiction) with a brief overview of the experience in pyrotechnics of James V. Burnett.

Mr. Burnett is the President of Western Enterprises, Inc., which is a pyrotechnic production company that has staged thousands of pyrotechnic performances across the country and also in Canada for close to seven decades. He is second-generation having worked with his father in the fireworks company most of his life, which essentially translates to him working in the fireworks industry for 50+ years, during this time he has personally been the primary lead operator in over 600 fireworks displays.

He is a member of APA (American Pyrotechnic Association) in which he participates in the Fireworks Display Committee and Standards Committee for AFSL (American Fireworks Safety Laboratory), which is instrumental in establishing safety standards and guidelines for fireworks imported into the United States. He is also a member of the PGI (Pyrotechnics Guild International).

Mr. Burnett conducts several "Display Operator Training Seminars" each year in several states, and he is personally licensed as a "Display Operator" in the states of Arkansas, Colorado, Texas, and Oklahoma.

If you need any further information, please do not hesitate to contact us at 580-855-2203.

Sincerely,

Sarah Pecha, VP
Western Enterprises, Inc.

Operations schedule for Kiwanis Club of Santa Fe "Burning of Zozobra"
SEPTEMBER 4, 2026

THURSDAY – 9/3/26

6:00 PM	Crew arrives. No pyrotechnics set up or fired on this night. This is only a dress rehearsal.

FRIDAY –9/4/26

7:00 AM – Finish	**(1)** Crew arrives early, begins initial preparation of close-proximity pyrotechnics **inside** Zozobra. Close proximity pyrotechnics are also set up above Zozobra and on either side of Zozobra. **(2)** Security of fireworks site is confirmed at all times when product is on site. **(3)** Low-level Aerial Pyrotechnics are begun to be set-up at approximately 5:30pm. **(4)** Fireworks are wired into electrical rails, and electrical firing connections are confirmed for continuity. **(5)** Communication is confirmed with all security personnel and also with sound contractor for the event. **(6)** Continuity test check made before show. **(7)** Security of entire display site is confirmed with Police and Fire. **(8)** At designated time the display is fired. **(9)** After fireworks display is over, there will be a "quick-check" of the grounds for any unexploded pyrotechnics, and cool-down of mortars and racks. **(10)** Mortars and racks are checked for any unfired pyrotechnics. **(11)** All fireworks equipment is loaded back into truck. **(12)** Final check of site before leaving.

SATURDAY – 9/5/26

8:00 AM – Finish	Crew members arrive back on site to do "first-light check" of area for any unexploded pyrotechnics.

U.S. Department of Justice
Bureau of Alcohol, Tobacco, Firearms and Explosives
Federal Explosives Licensing Center (FELC)
www.atf.gov

Federal Explosives Licensing Center
244 Needy Road
Martinsburg, West Virginia 25405
telephone: (877)283-3352 fax: (304)616-4401

03/26/2026

NOTICE OF CLEARANCE

for individuals transporting, shipping, receiving, or possessing explosive materials.

ISSUED TO: WESTERN ENTERPRISES INC
NOTICE DATE: 03/26/2026

Federal Explosives license/permit no.: 5-OK-047-23-7D-00004
Expiration Date: **April 1, 2027**
Explosives License/Permit Type: 23-IMPORTER OF EXPLOSIVES

EXPIRATION DATE: This Notice expires when superseded by a newer Notice which will list all current responsible persons and employee possessors, or when the license or permit expires - whichever comes first.

❶ **WARNING. Only those individuals listed below as RESPONSIBLE PERSONS and EMPLOYEE POSSESSORS with a background clearance status of "CLEARED" or "PENDING" are authorized to transport, ship, receive, or possess explosive materials in the course of employment with you.**

❷ **"DENIED" STATUS. If an employee possessor has a background clearance status of "DENIED", you MUST take immediate steps to remove the employee from a position requiring the transporting, shipping, receiving, or possessing of explosive materials. Also, if the employee has been listed as a person authorized to accept delivery of explosive materials, you MUST remove the employee from such list and immediately, and in no event later than the second business day after such change, notify distributors of such change, as stated in 27 CFR 555.33(a).**

❸ **CHANGE IN RESPONSIBLE PERSONS. You MUST report any change in responsible persons to the Chief, Federal Explosives Licensing Center, within 30 days of the change and new responsible persons MUST include "appropriate identifying information" as defined in 27 CFR 555.11. Fingerprints and photos are NOT required, however they will be required upon renewal of the license or permit.**

❹ **CHANGE OF EMPLOYEES. You MUST report any change of employee/possessors to the Chief, FELC, within 30 days. Reports relating to newly hired employees must be submitted on ATF Form 5400.28 for EACH employee.**

Premises Address: 13513 W CARRIER ROAD
CARRIER, OK 73727

Mailing Address:
WESTERN ENTERPRISES INC
PO BOX 60
CARRIER, OK 73727

This 'Notice of Clearance' is provided to you as required by 18 U.S.C. 843(h) and MUST be retained as part of your permanent records and be made available for examination or inspection by ATF officers as required by 27 CFR 555.121. If you receive a Notice subsequent to this Notice, this Notice will no longer be valid.

In accordance with 27 CFR 555.33, Background Checks and Clearances, and 27 CFR 555.57, Change of Control, Change in Responsible Persons, and Change of Employees, ATF's Federal Explosives Licensing Center (FELC) has conducted background checks on the individual(s) you identified as a responsible person(s) and an employee/possessor(s) on your application, or reported after the issuance of your license/permit.

The following is a SUMMARY of the results of the background checks conducted on the individuals you reported as responsible persons and employee/possessors. ATF will be notifying ALL individuals listed on this document of their respective status by separate letter mailed to their residence address.

PLEASE BE ADVISED THAT IT IS UNLAWFUL FOR ANY PERSON REFLECTING A STATUS OF "DENIED" TO TRANSPORT, SHIP, RECEIVE, OR POSSESS EXPLOSIVE MATERIALS.

Please carefully review this Notice to ensure that all the information is accurate. If this Notice is incorrect, please return the Notice to the Chief, FELC, with a statement showing the nature of the error(s). The Chief, FELC, shall correct the error, and return a corrected Notice.

Number of RESPONSIBLE PERSON(S) : 2
Number of EMPLOYEE POSSESSOR(S): 87

LAST NAME, First Name, Middle Name	Clearance Status
RESPONSIBLE PERSONS:	**2**
0001 BURNETT, JAMES VINCENT	Cleared
[redacted]	Cleared
EMPLOYEE POSSESSORS:	**87**
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared

continued

LAST NAME, First Name, Middle Name	Clearance Status
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared
[redacted]	Cleared

5-OK-047-23-7D-00004 expiration date: April 1, 2027 WESTERN ENTERPRISES INC OF: 13513 W CARRIER ROAD, CARRIER, OK 73727

City of Santa Fe
Governing Body
Findings of Fact and Conclusions of Law

Appeal # 2026-12028-APPL
Appellant's Name – Old Santa Fe Association
Agent's Name – JenkinsGavin, Inc., for Titan Land Development
Address – 1000, 1101 and 1103 Cerrillos Rd.

THIS MATTER came before the City of Santa Fe Governing Body for a specially scheduled public hearing on June 25, 2026, to consider the appeal of the Old Santa Fe Association (the "Appellant") from a decision of the City's Planning Commission in Case # 2025-11380. On February 5, 2026, the Commission approved a development plan for a 79,491-square-foot, 150-room AC Marriott Hotel at 1000, 1101 and 1103 Cerrillos Rd. The Appellant asked the Governing Body to overturn the Planning Commission's decision and deny the approval, or to stay the approval and remand it to the Planning Commission and require additional proof for the accuracy of a traffic impact analysis for this location.

I. RECORD ON APPEAL

The record on appeal included the following documents:

1. Memorandum to the Governing Body dated June 17, 2026, from City Attorney's Office;
2. Exhibit A, Verified Appeal Petition filed March 6, 2026;
3. Exhibit B, Planning Commission's Findings of Fact and Conclusions of Law for Case # 2025-11380, approved March 5, 2026;
4. Exhibit C, Minutes of the February 5, 2026, Planning Commission meeting;
5. Exhibit D-1, Staff Report of Planning and Land Use Department;
6. Exhibit D-2, Table of Conditions of Approval;
7. Exhibit D-3, Table of Technical Corrections;
8. Exhibit D-4, Development Review Team Comments;
9. Exhibit D-5, Site Maps and Elevation Drawings;
10. Exhibit E-1, JenkinsGavin, Inc., Letter of Intent dated October 13, 2025;
11. Exhibit E-2, 5G Studio Architectural Points Analysis;
12. Exhibit E-3, Utility Service Application;
13. Exhibit E-4, Preliminary Water Budget;
14. Exhibit E-5, Traffic Impact Analysis;
15. Exhibit E-6, Development Plan Set; and
16. Exhibit E-7, Infrastructure Plan Set.

II. FINDINGS OF FACT

After conducting a Special Governing Body Meeting June 25, 2026, the Governing Body hereby FINDS, as follows:

A. Proceedings Prior to the Governing Body Appeal

1. SFCC 1987 Section 14-3.1 sets out the following procedures for a development application:
    a. a pre-application conference (SFCC § 14-3.l(E));
    b. an Early Neighborhood Notification ("ENN") meeting (SFCC 1987 §14-3.1(F)(2)(a)(iv)); and
    c. compliance with notice and public hearing requirements (SFCC 1987 § 14-3.1(H)-(I)).
2. Titan Land Development (the "Applicant") and JenkinsGavin, Inc., the Applicant's Agent ("Agent'), attended a pre-application conference on August 14, 2025.
3. The Applicant gave notice of the ENN meetings by posting signs on the property, and mailing notice to all tenants and property owners within 300 feet of the property.
4. The Applicant held a virtual ENN meeting on the application on September 30, 2025. The project team, members of Staff, and 31 members of the public attended the ENN meeting. Members of the public voiced concerns about traffic and environmental impacts, the height and design of the proposed structure, its effect on the surrounding viewscape, safety, and whether there is a need for another hotel in Santa Fe.
5. The project proposed in the Development Plan exceeds 30,000 square feet. Pursuant to SFCC 1987 Section 14-3.8(B)(3)(a), a new development with a gross floor area of 30,000 square feet or more requires the Commission to approve a development plan.
6. SFCC 1987 Section 14-3.8 establishes procedures for development plan approval including, without limitation, a public hearing by the Commission and a decision based on the criteria set out in SFCC 1987 Section 14-3.8(D).
7. The City Planning and Land Use Staff reviewed the application, related materials, and other information that the Applicant submitted, for conformity with the SFCC. The Staff also provided the Planning Commission a written report of the Staff's findings ("Staff Report") that evaluated the factors relevant to the application.
8. Staff recommended that the Commission approve the application subject to certain conditions and technical corrections set out in the Staff Report and exhibits.
9. In a public hearing on February 5, 2026, the Planning Commission received reports from Staff, testimony and evidence from the Applicant and Agent, and testimony offered by any interested members of the public prior to making a decision.
10. At the conclusion of the hearing, the Commission voted 4 to 3 among the seven members to approve the application.
11. On March 5, 2026, the Commission adopted written Findings of Fact and Conclusions of Law reflecting its decision to approve the development plan for the AC Marriott Hotel.
12. As reflected in the Findings of Fact and Conclusions of Law and the Minutes approved by the Commission March 5, 2026, the Commission made the following findings:
    a. The approval is for a 79,491-square-foot, 150-room AC Marriott Hotel, at 1000, 1101 and 1103 Cerrillos Rd. on a lot approximately 3.40 acres in size;
    b. The development plan will not adversely affect the public interest;
    c. The development serves the public interest through the provision of lodging for travelers;
    d. The hospitality use and any associated buildings are compatible with and adaptable to buildings, structures, and uses of the abutting property and other properties in the vicinity of the premises under consideration; and
    e. The Development Plan is subject to the conditions and technical corrections

recommended by the Planning and Land Use Staff, with the addition of the following conditions imposed by the Commission:

i. the Applicant will work with the City Staff to architecturally soften the fourth-story corner deck; and
ii. the property owner will help in good faith to relocate the Gunnison prairie dogs at the project location.

13. The Commission's decision was based on the following provisions of the City of Santa Fe Land Use Code, SFCC Chapter 14:
    (a) SFCC 1987 Sections 14-2.3(C)(1) and 14-3.8(B)(4) give the Commission the authority to review and approve final development plans.
    (b) SFCC 1987 Section 14-3.8 establishes procedures for development plan approval including, without limitation, a public hearing by the Commission and a decision based on the criteria set out in SFCC 1987 Section 14-3.8(D);
    (c) SFCC 1987 Section 14-3.8(D)(1) sets out approval criteria and requires the Commission to make complete findings of fact sufficient to show that these criteria have been met before approving a development plan.
    (d) SFCC 1987 Section 14-3.8(D)(2) permits the Commission to "specify conditions of approval that are necessary to accomplish the proper development of the area and to implement the policies of the general plan."

B. Appeal to Governing Body

14. On March 6, 2026, the Appellant Old Santa Fe Association ("OSFA") timely filed a Verified Appeal Petition, asking the Governing Body to review the decision of the Commission, and to require Titan Land Development to address traffic corridor safety and access issues by obtaining an urban-planning level 2 corridor package, an N.M. Department of Transportation state highway access permit, and a final water budget.
15. In the Verified Appeal Petition, the Appellant, among other issues, argued that:
    a. The Cerrillos Road / St. Francis Drive intersection is extremely dangerous, with curving lanes, a train crossing, and no clear directions for vehicles turning left from Cerrillos Road onto side roads and parking lots. The proposed hotel would add countless more cars to this already congested and badly designed intersection;
    b. The hotel's location would cause eastbound traffic on Cerrillos Road to back up past the main driveway into the hotel, preventing cars westbound on Cerrillos Road from turning left and further obstructing westbound traffic;
    c. The application packet to the Planning Commission was incomplete, lacking a City-Grade Level 2 Corridor Package, which would include a comprehensive public transit, pedestrian walkway and road-upgrade plan to improve traffic flow and ease congestion across a designated neighborhood corridor; and
    d. The application packet did not contain the necessary core infrastructure documents for water and drainage, documentation for architectural-design compliance, State Highway Access Permits for N.M. State Hwy. 14 and U.S. 84/285, an Agreement to Construct and Dedicate, or an Approved Water Plan.
16. SFCC Section 14-3.17(A)(2) sets forth the grounds for an appeal of a Land Use Board decision and provides that an appeal may be filed for one or more of the following reasons only:

a. the Board's (or Commission's) final action does not comply with SFCC Chapter 14 or the Zoning Enabling Act, NMSA 1978, Sections 3-21-1 to -14;
b. the Board misapplied SFCC Chapter 14; or
c. the Board's decision is not supported by substantial evidence.

17. As required by SFCC Section 14-3.17(D)(6), the City Land Use Director reviewed the Verified Appeal Petition for conformity with the requirements of SFCC Section 14-3.17 and determined that the Appeal conformed to the requirements.
18. The Appellant provided notice of the Governing Body hearing by mailing notices to the owners of record of all neighboring properties within 300 feet of 1000, 1101 and 1103 Cerrillos Rd. no less than 15 days in advance of the hearing.

C. Governing Body Special Hearing June 25, 2026

19. Under SFCC Section 14-2.2(F), the Governing Body conducts a *de novo* hearing on an appeal of a final action of a Land Use Board.
20. The City of Santa Fe Governing Body conducted a specially scheduled, quasi-judicial public hearing in the City Council Chambers, City Hall, on June 25, 2026.
21. The Appellant was represented at the hearing by Katherine Rivera, who was accompanied by traffic monitoring experts Aurora Martinez and Sean Noonen.
22. Assistant City Attorney Frank Ruybalid presented an overview of the case to the Governing Body. Also present on behalf of the City were City Planner Manager Daniel Esquibel; Senior Planner Claudia Kath; Leroy Pacheco, City Public Works Traffic Engineer; Taylor Jurgens, Water Division Engineer; Levi Newell, Water Resources Analyst; Dee Beingessner, City Engineer; and, appearing by a remote medium, Phil Gallegos, Senior Transportation Engineer, Wilson & Company (consultants).
23. Ms. Rivera, Aurora Martinez and Mr. Noonen made presentations to the Governing Body on behalf of the Appellant OSFA. Mr. Noonen played a short video showing vehicular and pedestrian traffic and the Rail Runner train passing through the intersection of Cerrillos Road and St. Francis Drive.
24. Jennifer Jenkins, JenkinsGavin, Inc., made a statement in support of the Planning Commission's decision. Ms. Jenkins was accompanied by Josh Rogers, Partner, Titan Land Development; Ian Robertson, Director of Development, Titan Land Development; Ron Bohannan, Civil Engineer, Tierra West Engineering; and Frank Herdman, Santa Fe Law Group, legal counsel for Titan Development.
25. During the time allotted for comment from the public, 26 persons present in the Council Chambers addressed the Governing Body, after being sworn. Of those, 21 expressed opposition to the development, two supported the development, and three neither supported nor opposed it but urged the developer to redesign the hotel or encouraged further study about its impact on traffic.
26. Eight persons addressed the Governing Body via a remote medium (Zoom) after being sworn. Of those, six expressed opposition to the development, and two others either spoke about pedestrian traffic in that vicinity or urged the Governing Body to follow the law, but did not express opposition to or support for the hotel.
27. During the hearing, City Councilors and the parties asked questions of or heard comments from Mr. Bohannan, Mr. Pacheco, Mr. Esquibel, Mr. Ruybalid, Ms. Jenkins, Mr. Noonen, Aurora Martinez, Ms. Rivera, Mr. Herdman, Mr. Gallegos and Mr. Newell.

28. City Councilor Patricia Feghali asked whether OSFA had legal standing to challenge a traffic impact analysis. Mr. Ruybalid said standing to challenge a Land Use Board decision is conferred on "organizations duly organized at the time the decision appealed from was rendered alleging injury to their economic, environmental or aesthetic interests," pursuant to SFCC City Code Section 14-3.17(B)(3). Ruybalid and City Attorney Marcos Martinez said OSFA did not specify in its Appeal Petition the injury to its economic, environmental or aesthetic interests.
29. In response to Councilor Feghali's question, Mr. Herdman said federal and state law requires an organization challenging a governmental action to have standing based on an injury to an interest that is germane to the organization, traffic is not germane to the mission of the Old Santa Fe Association, and for that reason OSFA did not have standing.
30. Attorney Frank Katz said OSFA's interest is in preserving Old Santa Fe, and that the increased traffic from this development plan would create safety hazards, negatively affecting the aesthetics of Santa Fe, which gave OSFA standing to appeal.
31. Councilor Jamie Cassutt asked whether the Applicant would accept a condition of approval that the New Mexico Department of Transportation certify the City's traffic impact analysis; Ms. Jenkins said she would agree to that condition.
32. Mr. Noonen on behalf of OSFA gave a three-minute presentation in response to new evidence which arose during the Governing Body's questioning of witnesses, and for seven minutes posed questions to and received additional information from Mr. Pacheco and Mr. Gallegos.
33. Ms. Jenkins for three minutes asked further questions of Mr. Gallegos and Mr. Esquibel.
34. Mr. Katz on behalf of the Appellant OSFA and Ms. Jenkins on behalf of the Applicant each gave five-minute closing statements.
35. Based on the information provided by the sworn witnesses, City Staff and speakers who addressed the Governing Body, the Governing Body finds that substantial evidence supported the Planning Commission's March 5, 2026, decision to approve the Development Plan for the proposed AC Marriott Hotel, at 1000, 1101 and 1103 Cerrillos Rd., subject to the conditions and technical corrections recommended by the Planning and Land Use Staff and the additional conditions imposed by the Commission.

III. CONCLUSIONS OF LAW

Under the circumstances and based upon the record and the evidence and testimony submitted at the hearing, the Governing Body CONCLUDES as follows:

1. Pursuant to SFCC Section 14-2.2(F), the Governing Body has the power and authority to hear and decide the matter that is the subject of the Appeal.
2. The Planning Commission's written Findings of Fact and Conclusions of Law, adopted March 5, 2026, was a final action subject to appeal.
3. The Appellant timely appealed the Commission's decision to the Governing Body and complied with the procedural requirements set forth in the SFCC.
4. This Appeal should be denied for the reasons:
    a. Substantial evidence supported the Planning Commission's February 5, 2026, decision to approve the Development Plan;
    b. The Development Plan will not adversely affect the public interest as it meets all Code requirements for a property in an area zoned C-2 and will replace an

existing development that appears to be used primary for parking earth-moving equipment, has no landscaping and is unaccommodating to pedestrians;

c. The development serves the public interest through the provision of additional lodging for visitors to Santa Fe and economic benefits through employment, tourism revenue, lodgers tax revenue and visitor spending;
d. The improvements and any associated buildings are compatible with and adaptable to buildings, structures, and uses of the abutting and other properties in the vicinity: large institutional and government buildings such as the New Mexico School for the Deaf and the South Capitol complex;
e. The Development Plan is made conditional upon, and the Applicant agrees to obtain, a review by the N.M. Department of Transportation of the development's traffic impact analysis ("TIA") and letter from N.M. DOT staff reading that the TIA comports with State Access Management Standards; and
f. If N.M. Department of Transportation will not issue a letter reading that the TIA comports with State Access Management Standards, a new TIA must be performed and this case remanded to the Planning Commission for its review.

5. The City of Santa Fe Governing Body Procedural Rules, adopted January 12, 2022, section (VI)(D)(8)(b), read in part: "If one or more Governing Body members abstain, and the action being voted on is other than the passage of an ordinance or resolution, then abstentions shall be counted as acquiescence with the majority."

IV. VOTE AT THE HEARING

With respect to the Appeal and Old Santa Fe Association's challenge to the Planning Commission's February 5, 2026, decision, the Governing Body voted to deny the appeal, with a vote of five in the affirmative (counting the abstention), and two in the negative.

WHEREFORE, IT IS ORDERED ON THE 12TH OF AUGUST, 2026, BY THE GOVERNING BODY OF THE CITY OF SANTA FE: The Governing Body DENIES the appeal with respect to the property at 1000, 1101 and 1103 Cerrillos Rd., affirms the Planning Commission's February 5, 2026, decision, and approves the development as described in Land Use Case # 2025-11380, subject to the conditions described in Sections II(A)(12)(e) and III(4)(e), above.

_____ _____
Michael J. Garcia, Mayor Date

FILED WITH THE CITY CLERK:

_____ _____
Geralyn Cardenas, City Clerk Date

APPROVED AS TO FORM:

Frank E Ruybalid July 29, 2026
Frank Ruybalid, Assistant City Attorney Date

CITY OF SANTA FE

Memorandum

Date: July 10, 2026

To: Public Works and Utilities Committee, Finance Committee and Governing Body

From: Gabrielle Chavez, Transit Director of Administration Gabrielle Chavez

Via: Sam Burnett, Public Works Department Director JOHN BURNETT

RE: FY27 NCRTD Regional Tax Distribution for the City of Santa Fe

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EXECUTIVE SUMMARY:
The proposed resolution requests Governing Body approval for the City of Santa Fe's ("City's") Fiscal Year 2027 ("FY2027") Annual Transit Service Plan and accepts the North Central Regional Transit District's ("NCRTD") FY2027 proposed funding to provide $1,421,890 to the City for operating costs of regional transit services. Should the Governing Body approve the Regional FY2027 Annual Transit Service Plan, the Public Works Department shall forward a copy of the Resolution to the Board of Directors of the NCRTD for its approval.

BACKGROUND:
NCRTD was created in 2004 by agreement between the City of Espanola, Los Alamos County, Pojoaque Pueblo, Rio Arriba County, San Ildefonso Pueblo, Santa Clara Pueblo, the City of Santa Fe, Santa Fe County, and Tesuque Pueblo. In 2008, the City withdrew from the NCRTD, and the NCRTD then updated the terms of membership in its Resolution No. 2008-11. As a result of City Resolution No. 2008-14, the City re-joined the NCRTD and expanded City-delivered transit services to provide connected transportation to and from the Rail Runner. These regional, City-delivered transit services make the City eligible to receive its portion of the regional transit district increment of Gross Receipt Tax revenue managed by the NCRTD.

The services provided by Santa Fe Trails are outlined in the City's Regional FY2027 Annual Transit Service Plan, which include connections to and from the Rail Runner, the Santa Fe Pick-Up Historic District Shuttle, and Special Events Services.

NCRTD requires that this resolution be provided to the NCRTD Board by August 21, 2026, to secure this funding for regional transit services provided by the City.

ATTACHMENTS:
Resolution
Fiscal Impact Report (FIR)

CITY OF SANTA FE, NEW MEXICO

RESOLUTION NO. 2026-__

INTRODUCED BY:

Councilor Paul Bustamante

Councilor Patricia Feghali

A RESOLUTION

ADOPTING THE CITY OF SANTA FE'S ("CITY'S") REGIONAL ANNUAL TRANSIT SERVICE PLAN FOR FISCAL YEAR 2027; ACCEPTING THE NORTH CENTRAL REGIONAL TRANSIT DISTRICT'S ("NCRTD'S") FISCAL YEAR 2027 PROPOSED FUNDING OF REGIONAL SERVICES PROVIDED BY THE CITY OF $1,421,890; AND APPROVING THE SUBMISSION OF THE CITY'S REGIONAL ANNUAL TRANSIT SERVICE PLAN FOR FISCAL YEAR 2027 TO THE NCRTD'S BOARD OF DIRECTORS FOR APPROVAL.

WHEREAS, the Regional Transit District Act, NMSA 1978, Section 73-25-4, authorizes a combination of two (2) or more governmental entities to create a regional transit district by agreement; and

WHEREAS, the City of Espanola, Los Alamos County, Pojoaque Pueblo, Rio Arriba County, San Ildefonso Pueblo, San Juan Pueblo, Santa Clara Pueblo, the City of Santa Fe ("City"), Santa Fe County, and Tesuque Pueblo entered an agreement to create the North Central Regional Transit District ("NCRTD") in 2004; and

WHEREAS, NCRTD's Resolution No. 2008-14 stated that "in order to create a truly

effective and efficient regional transit system that cooperatively and equitably serves north central New Mexico, the NCRTD believes that the City of Santa Fe should be a member of the District"; and

WHEREAS, the City provides regional service routes as described in the Annual Transit Service Plan detailed below, and NCRTD's Resolution No. 2011-10 requires that, prior to committing Regional Transit Gross Receipts Transit taxes, the routes must be included in the City's "annual service plan and adopted by the NCRTD Board as well"; and

WHEREAS, the Transit Division of the City's Public Works Department has implemented the following regional transit services for adoption as the City's Regional Fiscal Year 2027 Annual Transit Service Plan:

1. Santa Fe Trails Route 22, serving the New Mexico 599 Rail Runner station as well as Rancho Viejo and Santa Fe Community College;

2. Santa Fe Trails Route 2 and 4, serving inbound and outbound Rail Runner trains at South Capitol Station;

3. Santa Fe Pick-Up Historic District Shuttle operations, providing shuttle service to and from the Rail Runner station at the Railyard and downtown destinations;

4. Special Event Services to:

    a. accommodate visitors and residents alike;

    b. meet increased demand for Rail Runner transfers;

    c. transport visitors and residents during Folk Art Market, Spanish Market, and Indian Market weekends

    d. transport visitors and residents during the annual community celebrations of Zozobra and the Canyon Road Farolito Walk; and

WHEREAS, the Public Works Department understands that NCRTD has identified funding in the amount of $1,421,890 in its Fiscal Year 2027 budget to keep the aforementioned

regional services, operated by the City and funded through Fiscal Year 2027.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF SANTA FE that it adopts the City's Regional Fiscal Year 2027 Annual Transit Service Plan described above.

BE IT FURTHER RESOLVED that the City will accept NCRTD's reimbursement to the City for regional transit services it provides, up to $1,421,890.

BE IT FURTHER RESOLVED that a representative from the Public Works Department shall forward a copy of this Resolution to NCRTD's Board of Directors.

PASSED, APPROVED, and ADOPTED this _____day of _____, 2026.

_____

MICHAEL J. GARCIA, MAYOR

ATTEST:

_____

GERALYN F. CARDENAS, CITY CLERK

APPROVED AS TO FORM:

Marcos Martinez

Marcos Martinez (Jul 17, 2026 14:58:21 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

Legislation/2026/Resolutions/Adopting NCRTD's City of Santa Fe's Regional FY 2027

Legislation/2026/Resolutions/Adopting NCRTD's City of Santa Fe's Regional FY 2027

FIR No. 10769

FISCAL IMPACT REPORT

General Information:

(Check) **Bill:** _____ **Resolution:** X

Short Title(s): Adopting NCRTD's City of Santa Fe Regional FY 2027 Annual Transit Service Plan

Sponsor(s): Councilor Alma Castro

Reviewing Department(s): Public Works Department-Transit Division

Staff Completing FIR: Gabrielle Chavez **Date:** 5/13/2026 **Phone:** (505) 469-3405

Reviewed by City Attorney: Marcos Martinez **Date:** 07/17/2026
Marcos Martinez (Jul 17, 2026 14:58:21 MDT)

Reviewed by Finance Director: **Date:** 07/17/2026

Summary:
This resolution accepts the Fiscal year 2027 ("FY2027") North Central Regional Transit District's ("NCRTD") proposed funding to provide $1,421,890 to the City of Santa Fe ("City") for regional transit services and approves the City's Regional FY2027 Annual Transit Service Plan.

Departments Affected:
Public Works Department (Transit Division).

Consequences of Not Enacting Legislation:
If this legislation is not adopted, the City's Transit Division will not receive reimbursement of up to $1,421,890 of Regional Transit Gross Receipt taxes due to the City for connection transportation services provided by Santa Fe Trails to and from the Rail Runner and other agreed upon routes and special events.

Conflict, Duplication, Companionship, or Relationship to Other Legislation:
None.

Performance and Administrative Implications:
Approval of the City's Regional FY2027 Annual Transit Service Plan will allow continued operation of a number of transit services currently in operation, that are funded through the Regional Transit tax dispersed by the NCRTD.

Fiscal Implications:
***The NCRTD's approved FY2027 budget includes $1,421,890 allocated to the City for expenditures for Regional Transit services on behalf of the NCRTD. These services will be delivered by Santa Fe Trails as indicated in the City's Regional FY2027 Annual Transit Service Plan. Funding is recuperated quarterly by way of invoicing NCRTD for services provided.

Fiscal Impact

_____ Check here if no fiscal impact

Expenditures

Expenditure Type	FYE __	FYE __	FYE __	Require BAR (Y/N)	Recurring (R) or Non-recurring (NR)	Fund	3-Year Total Cost
Personnel and Benefits*	$	$	$				
Capital Outlay	$	$	$				
Contractual/ Professional Services	$	$	$				
Operating	$	$	$				$
Total:	$	$	$				$

* This includes all staff time associated with executing the job functions of the proposed legislation.

Expenditure Narrative:

Revenue

Revenue Type	FYE __	FYE __	FYE __	Recurring (R) or Non-recurring (NR)	Fund
General Fund	$	$	$		
Special Revenue	$	$	$		
CIP	$	$	$		
Enterprise	$	$	$		
Internal Service	$	$	$		
Trust and Agency	$	$	$		
Federal	$	$	$		
Other	$	$	$		
Total	$	$	$		

Revenue Narrative:

***See Fiscal Implications Narrative above.

Signature: JOHN BURNETT (Jul 20, 2026 06:18:53 MDT)

Email: jsburnett@santafenm.gov

Signature: Gabrielle Chavez (Jul 20, 2026 09:01:18 MDT)

Email: gnchavez@santafenm.gov

CITY OF SANTA FE

The Purchasing Memo

Date: August 5, 2026

To: Governing Body, Finance Committee, and Quality of Life Committee

Via: Brian Moya, Interim City Manager BRIAN MOYA

From: Ben Valdez, Interim Chief of Police BV 8/5/26

Subject: DFR Program

Vendor Name: Axon Enterprises, Inc

Munis Vendor Number: 7375

ITEM AND ISSUE:

Santa Fe Police Department respectfully requests your review and approval of an agreement in the amount of $433,604 per year for a total amount of $2,168,020 until June 30, 2031, for equipment and services for the Drone as First Responder program.

CONTRACT NUMBER:

The FY27 Munis contract number is 3270056.

BACKGROUND AND SUMMARY:

In partnership with the Santa Fe Fire Department, we are launching a Drone as First Responder (DFR) program and standing up a Real Time Operations Center to engage in intelligence led policing by leveraging technology and expanding community partnerships.

These products work within our current Axon Ecosystem, which our staff currently are fielding and reflect technological advances made since the prior contract term we entered in 2023.

The benefit of a DFR program is having drone docks placed strategically throughout our community to facilitate a response to most areas in our community within 3 minutes or less from the time a call for service is received. This is instrumental to provide our responding officers and firefighters with critical information prior to arriving on scene so we can achieve better outcomes in crisis situations. Essentially, it will allow our community to have the benefit of an air asset at a fraction of the cost of fielding a helicopter and flight crew.

From a safety standpoint, our police field personnel can request a DFR drone to their location if a safety situation occurs by pressing a button on their body worn camera.

The DFR drones can also be available to support other public safety and public works departments in our community. It can be deployed to support the Fire Department for a structure fire or a swift water rescue operation, to assess damage to infrastructure such as public roads and utility equipment, and flooding or wildfire assessments.

Integrating DFR into a Real Time Operations Center will assist with response to crisis situations. Additional capabilities we can integrate in the future include the ability for local businesses and government facilities to subscribe to a service to stream their security cameras, providing a clear picture of a situation that can be communicated to responding officers. In communities currently fielding DFR and a Real Time Operations Center many positive outcomes were achieved with the use of this technology, and the efficiency of departments have increased exponentially.

The Santa Fe Police Department has already seen and experienced a great deal of success with our current drone program, which is being deployed by patrol officers in the field, detectives and Special Operations personnel. This project will continue to build upon our success while building efficiencies in how we deliver law enforcement services and tackle the workload.

Police and Fire will both contribute trained staff to pilot the drones from the Real Time Operations Center located at SFPD HQ. SFFD will host some drone docks at their fire stations as we complete the buildout of our entire city-wide coverage as additional funding is made available.

PRIOR APPROVALS AND SUPPORTING INFORMATION:

FUNDING SOURCE:

Fund Name/Number: General Fund/ 100

Munis Org Name/Number: Police Administration/ 1000310

Munis Object Name/Number: Inventory Exempt Equipment/ 572400

Budget Officer / Designee: Andrew J. Hopkins **Date:** 08/05/2026

Budget Officer Comment/Exceptions: _____

PROCUREMENT METHOD:

The procurement method used was NMSA 1978, Section 13-1-129, Statewide Price Agreement

New Mexico Statewide or Other New Mexico Governmental Price Agreements - This procurement was conducted under the authority of NMSA 1978, Section 13-1-129, which permits the City to utilize price agreements established by the State of New Mexico or other New Mexico governmental entities. The underlying contract was competitively solicited and awarded on February 16, 2024 with 40-00000-23-00004 until June 30, 2027. By purchasing through this agreement, the City secured the requested services from Axon Enterprises Inc while saving both time and administrative costs associated with conducting a separate solicitation. Leveraging this competitively awarded contract provides the best value to the City and conserves taxpayer resources

Chief Procurement Officer (CPO)/Designee: _____ **Date:** 08/05/2026

AP
AP

CPO Comment/Exceptions: _____

ASSOCIATED APPROVALS:

IT Components included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Vehicles included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Construction to City Facilities, Furniture, and/or Fixtures included? ☐ **Yes** | ☒ **No**

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this an externally funded purchase? ☐ **Yes** | ☒ **No**

If yes, what is the issuing agency: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

Is this a Capital Asset or Project? ☒ **Yes** | ☑ **No**

Project Ledger Number: _____

Approval: _____ **Title:** _____ **Date:** _____

Comment/Exceptions: _____

ATTACHMENTS:

Vendor's Quote/Terms and Conditions
CPO Service Determination Email – Professional
Certificate of Liability Insurance (COI)
BAR

Log # *{Finance use only}* :	
Journal # *{Finance use only}* :	

City of Santa Fe, New Mexico
BUDGET AMENDMENT RESOLUTION (BAR)

DEPARTMENT / DIVISION NAME	DATE
Police/Operations	8/5/2026

ITEM DESCRIPTION	ORG	OBJECT	PROJECT	INCREASE	DECREASE
EXPENDITURES				*{enter as positive #}*	*{enter as negative #}*
Inventory Exempt Equipment	1000310	572400		443,604	
REVENUES				*{enter as negative #}*	*{enter as positive #}*
					$ -

JUSTIFICATION: *(use additional page if needed)*
--Attach supporting documentation/memo

Use of General Fund reserves to fund the Drone as First Responder Program (DFR), for (FY27) in the amount of $433,604.

{Complete section below if BAR results in a net change to ANY Fund}

Fund(s) Affected	Fund Balance Increase/(Decrease)
100	(433,604)
TOTAL:	**(433,604)**

AnnaMarie Bowen	8/5/2026	*{Use this form for Finance Committee/ City Council agenda items ONLY}*	Andrew J. Hopkins	08/05/2026
Prepared By *{print name}*	Date	**CITY COUNCIL APPROVAL**	Budget Officer	Date
Division Director Signature *{optional}*	Date	*City Council Approval Date*	Finance Director *{≤ $5,000}*	Date
BV	8/5/26	*Agenda Item #:*		
Department Director Signature	Date		City Manager *{≤ $60,000}*	Date

DFR Program Memo

Final Audit Report 2026-08-05

Created:	2026-08-05
By:	AnnaMarie Bowen (acbowen@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAA-REg3EHmshwg3JzlFVfb0hIVNIuHHM2g
Documents:	SKM_C551i26080512170.pdf (4 pages)
Number of Documents:	1
Document page count:	4
Number of supporting files:	0
Supporting files page count:	0

"DFR Program Memo" History

Document created by AnnaMarie Bowen (acbowen@santafenm.gov)
2026-08-05 - 5:31:54 PM GMT- IP address: 63.232.20.2

Document emailed to BRIAN MOYA (bjmoya@santafenm.gov) for signature
2026-08-05 - 5:33:19 PM GMT

Email viewed by BRIAN MOYA (bjmoya@santafenm.gov)
2026-08-05 - 6:49:37 PM GMT- IP address: 174.218.24.36

Document e-signed by BRIAN MOYA (bjmoya@santafenm.gov)
Signature Date: 2026-08-05 - 6:51:41 PM GMT - Time Source: server- IP address: 174.218.24.36 - Signature Appearance Selected: MOBILE_IMAGE

Agreement completed.
2026-08-05 - 6:51:41 PM GMT

Powered by Adobe Acrobat Sign

Q-847531-46195NB

Issued: 06/22/2026

Quote Expiration: 08/31/2026

Estimated Contract Start Date: 10/01/2026

Account Number: 106844

Payment Terms: N30

Mode of Delivery: AUTO-GND

Credit/Debit Amount: $0.00

SHIP TO	BILL TO
Santa Fe Police Dept. - NM 2515 Camino Entrada Santa Fe, NM 87507-4808 USA	Santa Fe Police Dept. - NM PO Box 909 Santa Fe NM 87504-0909 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Nick Butier Phone: Email: nbutier@axon.com Fax:	Benjamin Valdez Phone: (505) 955-5040 Email: bpvaldez@santafenm.gov Fax: (505) 955-5052

Quote Summary

Program Length	60 Months
TOTAL COST	$2,040,673.00
ESTIMATED TOTAL W/ TAX	$2,168,018.35

Discount Summary

Average Savings Per Year	$0.00
TOTAL SAVINGS	$0.00

Payment Summary

Date	Subtotal	Tax	Total
Sep 2026	$408,134.60	$25,469.08	$433,603.68
Sep 2027	$408,134.60	$25,469.08	$433,603.68
Sep 2028	$408,134.60	$25,469.08	$433,603.68
Sep 2029	$408,134.60	$25,469.08	$433,603.68
Sep 2030	$408,134.60	$25,469.03	$433,603.63
Total	**$2,040,673.00**	**$127,345.35**	**$2,168,018.35**

Quote Unbundled Price:	**$8,270.00**
Quote List Price:	**$8,270.00**
Quote Subtotal:	**$2,040,673.00**

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
A00044	AXON AIR DFR DOCK PLAN	6	60			$5,645.56	$2,032,403.00	$126,935.97	$2,159,338.97
A la Carte Hardware									
101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	6	1		$265.00	$265.00	$1,590.00	$0.00	$1,590.00
101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	6	1		$280.00	$280.00	$1,680.00	$0.00	$1,680.00
A la Carte Services									
101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	1	1		$5,000.00	$5,000.00	$5,000.00	$409.38	$5,409.38
Total							**$2,040,673.00**	**$127,345.35**	**$2,168,018.35**

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AXON AIR DFR DOCK PLAN	102768	AXON AIR - SKYDIO X10 DOCK DFR HW KIT	6	1	09/01/2026
A la Carte	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	6	1	09/01/2026
AXON AIR DFR DOCK PLAN	102771	AXON AIR - SKYDIO SAFE - X10 DOCK DFR OPS HW KIT - REFRESH 1	6	1	03/01/2029
A la Carte	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	6	1	03/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AIR DFR DOCK PLAN	102656	AXON AIR - AXON EVIDENCE UNLIMITED DATA STORAGE PER DRONE	6	10/01/2026	09/30/2031
AXON AIR DFR DOCK PLAN	102766	AXON AIR - SKYDIO X10 DOCK DFR SUBCRIPTION PLAN W/ DATA	6	10/01/2026	09/30/2031

Services

Bundle	Item	Description	QTY
AXON AIR DFR DOCK PLAN	101498	AXON AIR - SKYDIO - IN-PERSON TRAINING - DOCK FOR X10	1
AXON AIR DFR DOCK PLAN	101499	AXON AIR - SKYDIO X10 DOCK COMMISSIONING	3
AXON AIR DFR DOCK PLAN	102526	PSO 1-Day Onsite	1
AXON AIR DFR DOCK PLAN	102666	AXON AIR - SKYDIO X10 DOCK DFR SERVICES - PREMIUM SOLUTION	6
AXON AIR DFR DOCK PLAN	12021	AXON AIR - PROFESSIONAL IMPLEMENTATION	1
A la Carte	101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	1

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	2515 Camino Entrada	Santa Fe	NM	87507-4808	USA

Payment Details

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	6	$318.00	$0.00	$318.00
Annual Payment 1	101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	1	$1,000.00	$81.88	$1,081.88
Annual Payment 1	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	6	$336.00	$0.00	$336.00
Annual Payment 1	A00044	AXON AIR DFR DOCK PLAN	6	$406,480.60	$25,387.20	$431,867.80
Total				**$408,134.60**	**$25,469.08**	**$433,603.68**

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	6	$318.00	$0.00	$318.00
Annual Payment 2	101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	1	$1,000.00	$81.88	$1,081.88
Annual Payment 2	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	6	$336.00	$0.00	$336.00
Annual Payment 2	A00044	AXON AIR DFR DOCK PLAN	6	$406,480.60	$25,387.20	$431,867.80
Total				**$408,134.60**	**$25,469.08**	**$433,603.68**

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	6	$318.00	$0.00	$318.00
Annual Payment 3	101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	1	$1,000.00	$81.88	$1,081.88
Annual Payment 3	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	6	$336.00	$0.00	$336.00
Annual Payment 3	A00044	AXON AIR DFR DOCK PLAN	6	$406,480.60	$25,387.20	$431,867.80
Total				**$408,134.60**	**$25,469.08**	**$433,603.68**

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	6	$318.00	$0.00	$318.00
Annual Payment 4	101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	1	$1,000.00	$81.88	$1,081.88
Annual Payment 4	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	6	$336.00	$0.00	$336.00
Annual Payment 4	A00044	AXON AIR DFR DOCK PLAN	6	$406,480.60	$25,387.20	$431,867.80
Total				**$408,134.60**	**$25,469.08**	**$433,603.68**

Sep 2030

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	6	$318.00	$0.00	$318.00
Annual Payment 5	101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	1	$1,000.00	$81.86	$1,081.86
Annual Payment 5	101522	AXON AIR - SKYDIO SAFE - SPOTLIGHT REFRESH 1	6	$336.00	$0.00	$336.00
Annual Payment 5	A00044	AXON AIR DFR DOCK PLAN	6	$406,480.60	$25,387.17	$431,867.77
Total				**$408,134.60**	**$25,469.03**	**$433,603.63**

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at https://www.axon.com/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Rewrite Estimates

Estimated Amounts and Contract Terminations. Any amounts stated as due under existing or terminated contracts — including contract transfer balances carried forward to new or pending contracts — are estimates based on payments received as of the calculation date. These estimates may be adjusted if new contracts are not executed on the anticipated dates or if expected payments are not made.

Refresh Shipment Timing

Technology Assurance Plan (TAP) Refresh Prior to Renewal. For Customers with expiring agreements that include TAP refresh rights, Axon may, in its discretion, ship refresh hardware under the existing contract while renewal or replacement agreements are in progress. Any such shipments will be deemed made under the terms of the existing contract until the new contract is fully executed, after which any applicable updates, fees, or adjustments will apply.

Shipment Timing

Shipment Variance. Estimated shipment dates are provided for planning purposes only and are not guarantees. Axon may ship hardware before or after the estimated shipment date, and failure to meet an estimated shipment date will not, by itself, constitute a breach, provided Axon uses commercially reasonable efforts to meet estimated shipment dates.

MICHAEL GARCIA, MAYOR

Date Signed

6/22/2026

ATTEST:

GERALYN CARDENAS, CITY CLERK

Approved to form and legal sufficiency by:

Christoher W. Ryan
Christoher W. Ryan (Aug 5, 2025 09:17:36 MDT)

CHRIS RYAN, SENIOR ASSISTANT CITY ATTORNEY

APPROVED FOR FINANCES:

MONICA MAESTAS, FINANCE DIRECTOR



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
08/08/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Aon Risk Insurance Services West, Inc.
Phoenix AZ Office
4300 East Camelback Rd.
Suite 460
Phoenix AZ 85018 USA

CONTACT NAME:
PHONE (A/C. No. Ext): 8662837122 **FAX (A/C. No.):** (800) 363-0105
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A:	National Casualty Company	11991
INSURER B:	Scottsdale Ins Company	41297
INSURER C:		
INSURER D:		
INSURER E:		
INSURER F:		

INSURED
Axon Enterprise, Inc.
17800 N. 85th Street
Scottsdale AZ 85255 USA

COVERAGES **CERTIFICATE NUMBER:** 570114877605 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. **Limits shown are as requested**

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X **COMMERCIAL GENERAL LIABILITY** CLAIMS-MADE X OCCUR X see Prod Liab info att'd GEN'L AGGREGATE LIMIT APPLIES PER: POLICY X PRO-JECT LOC OTHER: Xcl Prod/Comp Ops			NGO0001949 SIR applies per policy terms & conditions	08/08/2025	08/01/2026	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$2,000,000 $1,000,000 $50,000 $2,000,000 $4,000,000 Excluded
A	**AUTOMOBILE LIABILITY** X ANY AUTO OWNED AUTOS ONLY HIRED AUTOS ONLY SCHEDULED AUTOS NON-OWNED AUTOS ONLY			NGO0001948	08/08/2025	08/01/2026	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$1,000,000
B	X **UMBRELLA LIAB** X OCCUR **EXCESS LIAB** CLAIMS-MADE DED X RETENTION $10,000			UNS0000106	08/08/2025	08/01/2026	EACH OCCURRENCE AGGREGATE	$10,000,000 $10,000,000
A	**WORKERS COMPENSATION AND EMPLOYERS' LIABILITY** ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N: N **(Mandatory in NH)** If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		WCC600103A	08/08/2025	08/08/2026	X PER STATUTE OTH-ER E.L. EACH ACCIDENT E.L. DISEASE-EA EMPLOYEE E.L. DISEASE-POLICY LIMIT	$1,000,000 $1,000,000 $1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Certificate Holder is included as Additional Insured in accordance with the policy provisions of the General Liability policy. General Liability policy evidenced herein is Primary and Non-Contributory to other insurance available to Additional Insured, but only in accordance with the policy's provisions. A Waiver of Subrogation is granted in favor of Certificate Holder in accordance with the policy provisions of the General Liability, Automobile Liability, Umbrella Liability, Workers' Compensation and Products/Completed Operations policies.

CERTIFICATE HOLDER
Santa Fe Police Department
2515 Camino Entrada
Santa Fe NM 87507 USA

CANCELLATION
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Aon Risk Insurance Services West, Inc.

Holder Identifier :
Certificate No : 570114877605

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ADDITIONAL REMARKS SCHEDULE

AGENCY		NAMED INSURED
Aon Risk Insurance Services West, Inc.		Axon Enterprise, Inc.
POLICY NUMBER		
See Certificate Number: 570114877605		
CARRIER	NAIC CODE	EFFECTIVE DATE:
See Certificate Number: 570114877605		

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 **FORM TITLE:** Certificate of Liability Insurance

Products Liability Schedule

Products/Completed Operations Coverage
8/8/2025-8/1/2026:

Policy #034064091
Lexington Insurance Company
Claims Made Coverage Form - Products Liability
$15,000,000 Each Occurrence Limit
$15,000,000 Products/Completed Operations Aggregate Limit
$ 5,000,000 Per Occurrence Self Insured Retention

Policy #034064092
Lexington Insurance Company
Occurrence Coverage Form - Products Liability
$15,000,000 Each Occurrence Limit
$15,000,000 Products/Completed Operations Aggregate Limit
$ 5,000,000 Per Occurrence Self Insured Retention

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RICO, TARA R.

From: DUTTON-LEYDA, TRAVIS K.
Sent: Wednesday, July 29, 2026 11:58 AM
To: RICO, TARA R.
Cc: Purchasing DET
Subject: RE: Determination - DFR Program Services

Greetings,

Based on the information you provided, the scope of work is classified as ***Professional Services*** for procurement purposes. This classification is made solely to answer the classification question and does not constitute a comprehensive review of the scope or of the procurement method's compliance with all applicable legal or regulatory requirements. This determination may change if the scope of work is modified from the original submission.

Procurements must comply with all applicable requirements, including but not limited to:

- The City of Santa Fe Procurement Manual
- City ordinances
- Central Purchasing procedures
- Applicable State Statutes
- Any requirements of the New Mexico Department of Workforce Solutions, if applicable

Notes and additional approvals:

- Save this email as a PDF and upload it to the corresponding Munis record(s).
- Check with WorkQuest dba Horizons of New Mexico (vendor # 8673) (mloehman@horizonsofnewmexico.org) ***if*** this service appears on their approved list.
- If your request includes items that must be reviewed and preapproved by another City department or division, send the same scope of work to the appropriate email address before selecting a vendor and include their response in your packet/Munis.

For subject-matter review and signatures, use the following contacts:

- -Treasury (Point of Sale Systems) – questions: drsena@santafenm.gov; clromero@santafenm.gov. Request signature from: clromero@santafenm.gov
- -IT components (everything IT) – questions: ereview@santafenm.gov. Request signature from: edcandelaria@santafenm.gov;
  Copy: zxdushdurova@santafenm.gov; lenobes@santafenm.gov; lfworstell@santafenm.gov
- -Vehicles – questions: fleet@santafenm.gov. Request signature from: dmjaramillo@santafenm.gov
- -Grants – questions: grants@santafenm.gov. Request signature from: evlujan@santafenm.gov
- Construction, Facilities, Furniture, Fixtures, Equipment, etc. – questions: fmdreview@santafenm.gov. Request signature from: jsburnett@santafenm.gov
- -Emergency Related Purchases – questions oem@santafenm.govand. Request signature from: klmorgan@santafenm.gov
- -Asset over $5k – questions: accountspayable@santafenm.gov.

- Ensure that the appropriate templates and forms are used, they can be found on the intranet https://intranet.santafenm.gov/finance_1 and in OpenGov https://procurement.opengov.com/governments/1784201/projects.
- When processing this procurement, please ensure the procurement number issued by OpenGov and the procurement name are used in the appropriate documents and the subject of emails.
- If you are processing a procurement where the forecasted amount is ≥ $100,000.00, per SFCC 1987, Section 11-13, the procurement method must be ITB (if you choose not to use a cooperative or an existing contract). If you feel you need to process an RFP, you must request approval of an *Authorization and Plan* before you process.
- ≤ $60,000.00 per year, one quote is acceptable.
- From $60,000.01 to $100,000.00 per year or per contract, if you aren't using a cooperative or existing contract, you must provide 3 quotes in your req. It is highly recommended that you use OpenGov, or Pavilion.
- **Identify your funding source and notify Purchasing.**
  It's essential to determine the funding source early, as it impacts the required documentation and contract language. For example, if federal funds are being used, specific federal provisions must be included in both the procurement request and the resulting contract. Notifying Purchasing of the funding source upfront ensures compliance and avoids delays.
- Follow the link below to review existing price agreements, contracts, or cooperative agreements that might be applicable to this request. You might be able to use an existing price agreement/contract to save time and money.
- Pavilion: Free Cooperative Contract Search for Governments (please work with Purchasing if you find an existing or cooperative contract that might work)
- Submit via **Submit Purchase Requests** or the appropriate email address:
- Determination requests to purchasing_det@santafenm.gov
- All other requests to purchasing@santafenm.gov

Thank you for submitting this scope of work for my review.
Regards,

Travis Dutton-Leyda
Chief Procurement Officer
City of Santa Fe
200 Lincoln Avenue
Santa Fe, NM 87501
505-629-8351
tkduttonleyda@santafenm.gov

Book time to meet with me

Vendor Registration Sites and Current Procurement Opportunities:
[ERP] https://cityofsantafenm.tylerportico.com/va/vendor-access

[OpenGov - eProcurement] https://procurement.opengov.com/portal/santafenm
[Additional opportunities] https://www.withpavilion.com/

Internal Link: https://intranet.santafenm.gov/

CITY OF SANTA FE
FINANCE

"Unless someone like you cares a whole awful lot, nothing is going to get better. It's not."
— Dr. Seuss, The Lorax

From: RICO, TARA R. <trrico@santafenm.gov>
Sent: Wednesday, July 29, 2026 11:57 AM
To: Purchasing DET <purchasing_det@santafenm.gov>
Subject: Determination - DFR Program Services

Good morning,

Please provide a determination for the purchase of Drone as a First Responder program that will include data storage/dfr subscription, in person training, and dock commissioning

Thank you

SANTA FE POLICE

Tara R. King, Administrative Manager
Santa Fe Police Department
2515 Camino Entrada
Santa Fe NM 87507
505-955-5004

Services Offered to the City of Santa Fe (updated 4.16.26)

Approved:
These services have been approved by the New Mexico Council for Purchasing from Persons with Disabilities and are available through Horizons of New Mexico.

- ADA Accessibility Consulting Services
- Auctioneering Services
- Bulk Mailing and Sorting
- Call Center Services
- Computer Refurbishing
- Courier Services
- Decontamination, Sanitation and Sterilization Services
- Debris Removal
- Document Imaging
- Document Shredding
- Envelope Stuffing
- General Labor
- Hard Drive Destruction
- Janitorial and Housekeeping Services – Including Carpet Cleaning & Floor Care
- Landscape Irrigation
- Landscaping
- Mailing Services
- Management of an Assistive Technology Reuse and Recycling Program
- Medical Waste Disposal
- Meeting Minute Preparation Services
- Pest Control and Extermination Services
- Printing Services
- Rest Area Maintenance
- Security Guard Services
- Screen Printing
- Snow Removal
- Temporary Staffing Services
- Yard, Grounds, and Lawn Maintenance

Permissive:
The services have been approved by the New Mexico Council for Purchasing from Persons with Disabilities as permissible for sale under the State Use Act through Horizons of New Mexico. While the Council recognizes that certain Horizons of New Mexico members are capable of performing the services listed below, said services are considered permissive and excluded from the mandatory aspect of the State Use Program. Any procurement of the below services through Horizons of New Mexico is at the discretion of the purchasing agent and will be considered by the Council on a case-by-case basis.

- Graphic Design
- Graphic Design - Logo Design
- IT – Enterprise Application
- IT – IV & V
- IT Network and Database Management
- IT Support
- IT Security Services
- IT – Web Design
- IT – Web Programmer
- Marketing
- Social Media Marketing

For the complete State Use service list, please go to: http://horizonsofnewmexico.org/services.html

Docusign Envelope ID: 90B5F2F4-6F89-4436-BEDB-BB9C8C213A04

State of New Mexico
General Services Department
Purchasing Division

Statewide Price Agreement Amendment

Awarded Vendor: **0000054836** **AXON Enterprise, Inc.** **PO Box 29661-2018** **Phoenix, AZ 85038** **Contact: Crystal Thorson** **Email: cthorson@axon.com** **Telephone No.: (208) 954-2763**
Ship To: **All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**
Invoice: **As Requested**

Number: **40-00000-23-00004AE**

Amendment No.: **One**

Term: **February 19, 2024 – June 30, 2027**

NASPO ValuePoint:
https://www.naspovaluepoint.org/portfolio/public-safety-video-systems-2023-2028/axon-enterprise-inc/

Procurement Specialist: **Theresa Mendibles** tam

Telephone No.: **(505) 795-1894**

Email: **theresa.mendibles@gsd.nm.gov**

Title: **Public Safety Video Systems**

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from June 30, 2025 to June 30, 2027 at the same price, terms and conditions.

Change Contract POC to reflect the following effective immediately.

From: Sean Lake **Email: slake@axon.com** **Telephone No.: (623) 225-9909**	**To: Crystal Thorson** **Email: cthorson@axon.com** **Telephone No.: (208) 954-2763**

Every state agency, unless exempted from the authority of the State Purchasing Agent pursuant to Section 13-1-99 NMSA 1978, that utilizes this Statewide Price Agreement for professional services over $5,000 must process the professional services agreement template and accompanying documents through GSD's Contracts Review Bureau.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

Dorothy Mendonca

Dorothy Mendonca
New Mexico State Purchasing Agent

Date: 5/2/2025

AXON

US DOMESTIC PRICEBOOK - 4/16/2026
NASPO OK-MA-145-21-100

CATEGORY:	Volume	Discount
CATEGORY 1, Hardware Discount	1-50 Units	1.25%
	50-249	2.50%
	250-499	5%
	500+	10%
CATEGORY 1, Discount on Unlimited Licens	No minimum	5%
CATEGORY 2, Bundle Discount	1-50 Units	1.25%
	50-249	2.50%
	250-499	5%
	500+	10%

**For products with MAX PRICE of $0, $.01 or $1 the final price is determined at the time of quote*
**Product Names are subject to change without notice*
**Annual pricing for bundles, warranties and licenses may reflect a 4% YOY inflation escalator*
**SKU 101283 AXON RECORDS - DRAFT ONE - AI-ASSISTED REPORT WRITING. Axon Enterprise, Inc. may impose usage restrictions if a single user generates more than one hundred (100) reports per month for two or more consecutive*

ProductCode	Product Name	List Price Currency	MAX END USER PRICE (26_STANDARD)	Sales Bundle	Subscription	Category
101522	AXON AIR - SKYDIO - ASSURED FUTURE EQPMNT SPOTLIGHT REFRESH	USD	$280.00			CATEGORY 5 - OPT
101513	AXON AIR - SKYDIO - DOCK INSTRUCTOR TRAINING	USD	$5,000.00			CATEGORY 5 - OPT
101229	AXON AIR - SKYDIO SPOTLIGHT FOR X10	USD	$265.00			CATEGORY 5 - OPT
A00044	AXON AIR DFR DOCK PLAN	USD	BUNDLE PRICING	Yes	Yes	CATEGORY 5
A00045	AXON AIR DFR DOCK PRO PLAN	USD	BUNDLE PRICING	Yes	Yes	CATEGORY 5

DFR Program Memo - signed

Final Audit Report 2026-08-05

Created:	2026-08-05
By:	TARA RICO (trrico@santafenm.gov)
Status:	Approved
Transaction ID:	CBJCHBCAABAAeHTvNzl4kCXjiZDU-QydaGvLYP3XrmTA
Documents:	DFR Program Memo - signed.pdf (5 pages) GB-AXON Enterprises Inc- SPA.pdf (17 pages)
Number of Documents:	2
Document page count:	22
Number of supporting files:	0
Supporting files page count:	0

"DFR Program Memo - signed" History

Document created by TARA RICO (trrico@santafenm.gov)
2026-08-05 - 7:33:40 PM GMT- IP address: 63.232.20.2

Document emailed to TARA RICO (trrico@santafenm.gov) for approval
2026-08-05 - 7:34:39 PM GMT

Email viewed by TARA RICO (trrico@santafenm.gov)
2026-08-05 - 7:34:52 PM GMT- IP address: 51.54.38.112

Document approved by TARA RICO (trrico@santafenm.gov)
Approval Date: 2026-08-05 - 7:35:07 PM GMT - Time Source: server- IP address: 63.232.20.2

Agreement completed.
2026-08-05 - 7:35:07 PM GMT

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GB-Axon_Enterprises,_Inc-_SPA (1)

Final Audit Report 2026-08-05

Created:	2026-08-05
By:	ALYSSA PEREZ (aeperez@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAVkDl6PGckau8hwjGJC45xYsrqA7KIP19
Documents:	GB-Axon_Enterprises,_Inc-_SPA (1).pdf (23 pages)
Number of Documents:	1
Document page count:	23
Number of supporting files:	0
Supporting files page count:	0

"GB-Axon_Enterprises,_Inc-_SPA (1)" History

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2026-08-05 - 7:56:37 PM GMT

Form filled by ALYSSA PEREZ (aeperez@santafenm.gov)
Form filling Date: 2026-08-05 - 7:56:47 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: TYPE

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Email viewed by Andrew Hopkins (ajhopkins@santafenm.gov)
2026-08-05 - 8:18:44 PM GMT- IP address: 104.47.64.254

Document e-signed by Andrew Hopkins (ajhopkins@santafenm.gov)
Signature Date: 2026-08-05 - 8:19:44 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: IMAGE

Document sent to JoAnn Lovato (jdlovato@santafenm.gov) and Travis Dutton-Leyda (tkduttonleyda@santafenm.gov) for signature. One of them to sign
2026-08-05 - 8:19:55 PM GMT

Document e-signed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)
Signature Date: 2026-08-05 - 10:11:24 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: IMAGE

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2026-08-05 - 10:11:34 PM GMT

Email viewed by Monica Maestas (mfmaestas@santafenm.gov)

2026-08-05 - 10:17:41 PM GMT- IP address: 76.113.88.69

Document e-signed by Monica Maestas (mfmaestas@santafenm.gov)

Signature Date: 2026-08-05 - 10:18:09 PM GMT - Time Source: server- IP address: 76.113.88.69 - Signature Appearance Selected: MOBILE_IMAGE

Agreement completed.

2026-08-05 - 10:18:09 PM GMT

Date: August 4, 2026

To: Governing Body

From: Sam Burnett, Public Works Department Director JOHN BURNETT
Monica Maestas, Finance Department Director

Via: Brian Moya, City Manager
Andrea Phillips, Deputy City Manager

RE: Proposed 2026 General Obligation Bond Program

EXECUTIVE SUMMARY:

The proposed resolution requests that the following four ballot questions be submitted to City of Santa Fe voters during the November 3, 2026, General Election:

General Obligation Street, Sidewalk, and Pedestrian Accessibility Bonds
Shall the City of Santa Fe issue up to $11,250,000 in general obligation bonds, to be repaid from property taxes, to plan, design, construct, equip, reconstruct, rehabilitate, preserve, repair, replace, and improve streets, sidewalks, curb ramps, pedestrian and bicycle routes, and related infrastructure within the City?

For General Obligation Street, Sidewalk, and Pedestrian Accessibility Bonds ☐
Against General Obligation Street, Sidewalk, and Pedestrian Accessibility Bonds ☐

General Obligation Municipal Recreation Complex Soccer Valley Bonds
Shall the City of Santa Fe issue up to $4,500,000 in general obligation bonds, to be repaid from property taxes, to plan, design, construct, equip, furnish, improve, and expand athletic fields and related public recreational facilities and infrastructure at the Municipal Recreation Complex Soccer Valley?

For General Obligation Municipal Recreation Complex Soccer Valley Bonds ☐
Against General Obligation Municipal Recreation Complex Soccer Valley Bonds ☐

General Obligation Southwest Activity Node (SWAN) Park Improvement Bonds
Shall the City of Santa Fe issue up to $4,250,000 general obligation bonds, to be repaid from property taxes, to plan, design, construct, equip, furnish, and improve a splash pad and related public recreational facilities and infrastructure at SWAN Park?

For General Obligation SWAN Park Improvement Bonds ☐

City Council

Alma G. Castro, District 1 | Elizabeth "Liz" Barrett, District 2 | Lee Garcia, Mayor Pro Tem, District 3 | Jamie Cassutt, District 4
Patricia Feghali, District 1 | Paul C. Bustamante, District 2 | Pilar F.H. Faulkner, District 3 | Amanda Chavez, District 4

Against General Obligation SWAN Park Improvement Bonds ☐

General Obligation Midtown Capital Improvement Bonds
Shall the City of Santa Fe issue up to $5,000,000 in general obligation bonds, to be repaid from property taxes, to plan, design, prepare, demolish, construct, reconstruct, renovate, equip, furnish, manage, and improve public facilities, infrastructure, public spaces, and other City-owned assets at the Midtown property?

For General Obligation Midtown Capital Improvement Bonds ☐
Against General Obligation Midtown Capital Improvement Bonds ☐

The proposed resolution would authorize up to **$25,000,000** in General Obligation Bonds, to be repaid through property taxes as authorized by New Mexico law, through four separate ballot questions that allow voters to consider each proposed investment independently.

Pursuant to NMSA 1978, Section 3-30-6, before general obligation bonds are issued, the City "shall submit a vote of the qualified electors of the municipality the question of issuing the bonds". Furthermore, pursuant to NMSA 1978, Section 1-16-3, the City is required to "file a resolution proposing the ballot question" with the County Clerk, not less than seventy (70) days before the election at which the ballot question is proposed to be submitted to voters, which in this case would be no later than August 25, 2026.

Unlike the City's 2024 General Obligation Bond, which focused solely on roadway rehabilitation, this proposal provides voters with four separate ballot questions addressing transportation infrastructure, recreation, parks, and public facilities. Each question stands independently, allowing voters to approve or reject each investment on its own merits.

PROJECT DESCRIPTIONS

Street, Sidewalk, and Pedestrian Accessibility Improvements ($11.25 Million)
Funding would support the full project cycle for the rehabilitation, repair, or replacement of streets, sidewalks, curb ramps, pedestrian routes, and related transportation infrastructure throughout the City.

Approximately $10 million would be dedicated to roadway preservation, rehabilitation, and replacement, while approximately $1.25 million would support sidewalk, accessibility, and pedestrian improvements. Projects would be prioritized based on pavement condition, public safety, Americans with Disabilities Act ("ADA") compliance, traffic volumes, and emergency response needs.

Municipal Recreation Complex Soccer Valley ($4.5 Million)
Funding would advance improvements at the Municipal Recreation Complex Soccer Valley, including athletic fields and related public recreational facilities and infrastructure. The proposed bond funding represents a portion of the City's broader phased investment strategy and would leverage previously secured public and private funding to advance construction of the next phase of improvements.

Southwest Activity Node (SWAN) Park Improvements ($4.25 Million)
Funding would support construction of a splash pad and related public recreational improvements at SWAN Park.

These improvements continue implementation of the City's long-term vision for SWAN Park by expanding recreational amenities and improving neighborhood access to family-oriented park facilities.

Midtown Capital Improvements ($5.0 Million)
Funding would support site preparation, demolition, construction, renovation, infrastructure improvements, and management of City-owned assets at the Midtown property.

These investments will provide the flexibility necessary to prepare the site for future public facilities, infrastructure, and redevelopment opportunities while preserving the City's ability to respond to changing community needs over time.

FINANCIAL IMPACT
The proposed resolution authorizes placement of the four bond questions on the November 3, 2026 General Election ballot and does not itself issue debt or require the immediate expenditure of funds.

Preliminary analysis prepared by the City’s financial adviser estimates that a bond issuance providing $25 million in project proceeds would require approximately $37.9 million in total debt service through 2046. The analysis assumes an effective interest rate of 4.11% and estimates average annual debt service of approximately $1.98 million. Annual payments are projected to range from approximately $1.41 million to $2.83 million, with most years requiring approximately $1.97 million to $1.99 million.

The estimated average property-tax impact of the full $25 million bond program is approximately 0.2413 mills. The analysis is preliminary and subject to change based on final taxable assessed valuation, interest rates, issuance timing, market conditions, and the final financing structure.

The analysis identifies the estimated debt-service and property-tax impacts but does not establish the City’s total legal or practical bonding capacity before or after the proposed issuance.

RECOMMENDATION
Staff recommends approval of the attached resolution placing the four General Obligation Bond questions before City voters during the November 3, 2026 General Election.

ATTACHMENTS:

Resolution
FIR
Memo Attachment A - Proposed 2026 General Obligation Bond Program
Memo Attachment B - Proposed 2026 General Obligation Bond Program
Memo Attachment C - Proposed 2026 General Obligation Bond Program
Memo Attachment D - Proposed 2026 General Obligation Bond Program

CITY OF SANTA FE, NEW MEXICO

RESOLUTION NO. 2026-__

INTRODUCED BY:

Mayor Michael J. Garcia

Councilor Paul Bustamante

Councilor Jamie Cassutt

Councilor Amanda Chavez

Councilor Lee Garcia

Councilor Elizabeth Barrett

A RESOLUTION

PROPOSING FOUR BALLOT QUESTIONS TO BE SUBMITTED TO THE CITY OF SANTA FE VOTERS AT THE NOVEMBER 3, 2026 GENERAL ELECTION RELATING TO THE ISSUANCE OF GENERAL OBLIGATION BONDS: (1) UP TO $11,250,000 FOR CITYWIDE STREET, SIDEWALK, CURB-RAMP, AND PEDESTRIAN ACCESSIBILITY IMPROVEMENTS; (2) UP TO $4,500,000 FOR MUNICIPAL RECREATION COMPLEX SOCCER VALLEY IMPROVEMENTS; (3) UP TO $4,250,000 FOR SWAN PARK SPLASH PAD AND RELATED IMPROVEMENTS; AND (4) UP TO $5,000,000 FOR MIDTOWN CAPITAL IMPROVEMENTS; FOR A TOTAL MAXIMUM PRINCIPAL AMOUNT OF $25,000,000, TO BE REPAID FROM PROPERTY TAXES.

WHEREAS, the Governing Body of the City of Santa Fe ("City") in Santa Fe County and the State of New Mexico wishes to submit to the November 3, 2026 General Election ("2026 General Election"), the questions of the issuance of its general obligation bonds in the aggregate

maximum principal amount of $25,000,000 for the purposes specified in this Resolution; and

WHEREAS, subject to the limitations and in accordance with Article IX, Section 12 of the New Mexico Constitution and NMSA 1978, Sections 6-15-1 through 6-15-22, the City may issue general obligation bonds for the purposes permitted by NMSA 1978, Section 3-30-5; and

WHEREAS, in accordance with NMSA 1978, Section 3-30-6, before general obligation bonds are issued, "the governing body of the municipality shall submit to a vote of the qualified electors of the municipality the question of issuing the bonds"; and

WHEREAS, the Governing Body determines that it is in the best interest of the City that the questions of issuing general obligation bonds be submitted to the qualified electors of the City in the 2026 General Election; and

WHEREAS, NMSA 1978, Section 1-16-3, requires the City to "file a resolution proposing the ballot question" with the County Clerk not less than seventy (70) days before the election at which the ballot questions are proposed to be submitted to voters; and

WHEREAS, the Governing Body hereby determines and declares that the projects described in the Bond Election Questions set forth herein (collectively, the "Projects") are for public purposes, and no bond election has been held on the Bond Election Questions during the year immediately preceding the date established for the 2026 General Election.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF SANTA FE, NEW MEXICO THAT:

Section 1. Street, Sidewalk, and Pedestrian Accessibility Bond Question. The Governing Body proposes that the following question be submitted to the registered, qualified electors of the City and requests that the Santa Fe County Clerk place the question on the ballot for the 2026 General Election:

GENERAL OBLIGATION STREET, SIDEWALK, AND PEDESTRIAN ACCESSIBILITY

BONDS

Shall the City of Santa Fe issue up to $11,250,000 in general obligation bonds, to be repaid from property taxes, to plan, design, construct, equip, reconstruct, rehabilitate, preserve, repair, replace, and improve streets, sidewalks, curb ramps, pedestrian routes, and related infrastructure within the City?

FOR GENERAL OBLIGATION STREET, SIDEWALK, AND PEDESTRIAN ACCESSIBILITY BONDS ☐

AGAINST GENERAL OBLIGATION STREET, SIDEWALK, AND PEDESTRIAN ACCESSIBILITY BONDS ☐

Section 2. Soccer Valley Bond Question. The Governing Body proposes that the following question be submitted to the registered, qualified electors of the City and requests that the Santa Fe County Clerk place the question on the ballot for the 2026 General Election:

GENERAL OBLIGATION MUNICIPAL RECREATION COMPLEX SOCCER VALLEY BONDS

Shall the City of Santa Fe issue up to $4,500,000 in general obligation bonds, to be repaid from property taxes, to plan, design, construct, equip, furnish, improve, and expand athletic fields and related public recreational facilities and infrastructure at the Municipal Recreation Complex Soccer Valley?

FOR GENERAL OBLIGATION MUNICIPAL RECREATION COMPLEX SOCCER VALLEY BONDS ☐

AGAINST GENERAL OBLIGATION MUNICIPAL RECREATION COMPLEX SOCCER VALLEY BONDS ☐

Section 3. SWAN Park Bond Question. The Governing Body proposes that the following question be submitted to the registered, qualified electors of the City and requests that the Santa Fe County Clerk place the question on the ballot for the 2026 General Election:

GENERAL OBLIGATION SWAN PARK IMPROVEMENT BONDS

Shall the City of Santa Fe issue up to $3,500,000 in general obligation bonds, to be repaid from property taxes, to plan, design, construct, equip, furnish, and improve a splash pad and related public recreational facilities and infrastructure at SWAN Park?

FOR GENERAL OBLIGATION SWAN PARK IMPROVEMENT BONDS ☐

AGAINST GENERAL OBLIGATION SWAN PARK IMPROVEMENT BONDS ☐

Section 4. Midtown Bond Question. The Governing Body proposes that the following question be submitted to the registered, qualified electors of the City and requests that the Santa Fe County Clerk place the question on the ballot for the 2026 General Election:

GENERAL OBLIGATION MIDTOWN CAPITAL IMPROVEMENT BONDS

Shall the City of Santa Fe issue up to $5,000,000 in general obligation bonds, to be repaid from property taxes, to plan, design, prepare, demolish, construct, reconstruct, renovate, equip, furnish,

manage, and improve public facilities, infrastructure, public spaces, and other City-owned assets at the Midtown property?

FOR GENERAL OBLIGATION MIDTOWN CAPITAL IMPROVEMENT BONDS ☐

AGAINST GENERAL OBLIGATION MIDTOWN CAPITAL IMPROVEMENT BONDS ☐

Section 5. Filing with the Santa Fe County Clerk. The City Clerk shall file this resolution with the Santa Fe County Clerk in accordance with NMSA 1978, Section 1-16-3, not less than seventy days before the November 3, 2026 General Election. The City hereby requests that the Santa Fe County Clerk certify the ballot questions to the New Mexico Secretary of State as required by law.

PASSED, APPROVED, and ADOPTED this _____day of _____, 2026.

_____

MICHAEL J. GARCIA, MAYOR

ATTEST:

_____

GERALYN F. CARDENAS, CITY CLERK

APPROVED AS TO FORM:

Marcos D. Martínez
Marcos D. Martínez (Aug 7, 2026 09:57:27 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

Legislation/2026/Resolutions/General Obligations Bonds Ballot Measure

FIR No. 10774.1

FISCAL IMPACT REPORT

General Information:

Bill: _____ **Resolution:** X

Short Title(s): 2026 General Obligation Bond Election Resolution

Sponsor(s): Primary Sponsor - Mayor Michael Garcia; Co-sponsors – Councilors Paul Bustamante, Jamie Cassutt, Amanda Chavez, Lee Garcia

Reviewing Department(s): Public Works

Staff Completing FIR: Sam Burnett, Public Works Director **Date:**08/04/2026 **Phone:** 505-795-2491

Reviewed by City Attorney: Marcos D. Martínez Marcos D. Martinez (Aug 7, 2026 09:57:27 MDT) **Date:** 08/07/2026

Reviewed by Finance Director: **Date:** 08/07/2026

Summary:
This resolution authorizes placement of four General Obligation Bond questions on the November 3, 2026 General Election ballot. If approved by voters, the City would be authorized to issue up to $25 million in General Obligation Bonds to fund priority public infrastructure investments including Complete Streets, Soccer Valley, SWAN Park, and Midtown improvements.

Departments Affected:
Public Works and the Metropolitan Redevelopment Agency

Consequences of Not Enacting Legislation:
If this legislation is not adopted, the proposed bond questions will not appear on the November 3, 2026 General Election ballot. The City would lose the opportunity to seek voter authorization for these capital investments and would need to rely on alternative funding sources or defer implementation of these projects and improvements.

Conflict, Duplication, Companionship, or Relationship to Other Legislation:
Not applicable.

Performance and Administrative Implications:
If approved by voters, Finance, Public Works, and the MRA will coordinate bond issuance, project implementation, and ongoing compliance with applicable bond requirements.

Fiscal Implications:
Adoption of this resolution does not itself authorize the issuance of debt or have an immediate fiscal impact. The resolution authorizes placement of the proposed bond questions on the November 3, 2026 General Election ballot. If approved by voters, the bonds would be repaid through dedicated property tax revenues over the authorized repayment period. Based on preliminary assessed valuation and available debt capacity, Finance staff anticipates the City may be able to issue up to $25 million in General Obligation Bonds with

a modest impact on the property tax rate. Final debt service estimates, including issuance costs, interest rates, repayment schedules, and projected taxpayer impacts, will be completed as part of the bond issuance process.

Fiscal Impact

_____ Check here if no fiscal impact

Expenditures

Expenditure Type	FYE 2027	FYE 2028	FYE 2029	Require BAR (Y/N)	Recurring (R) or Non-recurring (NR)	Fund	3-Year Total Cost
Personnel and Benefits*	$643,013	$643,013	$643,013		(R)	TBD	$1,929,039
Capital Outlay	$	$	$				$
Contractual/ Professional Services	$1,054,100	$	$		(NR)	TBD	$1,054,100
Operating	$232,700	$232,700	$232,700		(R)	TBD	$698,100
Total:	$1,929,813	$875,713	$875,713				$3,681,239

Expenditure Narrative:
If approved by voters and constructed, the proposed projects will require future operating appropriations. Preliminary estimates include approximately $643,013 annually for personnel and benefits, $232,700 annually for operating expenses, and approximately $1.05 million in one-time startup equipment and capital support. Additional electrical and natural gas utility costs for SWAN Park have not yet been determined and will be refined during final design. These operating costs will be considered through future annual budget processes prior to facility commissioning.

Revenue

Revenue Type	FYE 2027	FYE 2028	FYE 2029	Recurring (R) or Non-recurring (NR)	Fund
General Fund	$25,000,000	$	$	(NR)	TBD
Special Revenue	$	$	$		
CIP	$	$	$		
Enterprise	$	$	$		
Internal Service	$	$	$		
Trust and Agency	$	$	$		
Federal	$	$	$		
Other	$	$	$		
Total	$25,000,000	$	$		

Revenue Narrative:
Revenue for the proposed capital projects will be derived from General Obligation Bond proceeds if authorized by the voters and subsequently issued by the City. Bond proceeds will be used solely for the voter-approved capital improvements and will be repaid through dedicated property tax revenues over the authorized repayment period.

Signature: JOHN BURNETT (Aug 7, 2026 12:30:53 EDT)

Email: jsburnett@santafenm.gov

Signature:

Email: bjmoya@santafenm.gov

Signature:

Email: akphillips@santafenm.gov

Memo Attachment A: Proposed 2026 General Obligation Bond Program

Street, Sidewalk, and Pedestrian Accessibility Improvements
Proposed General Obligation Bond Project Summary
Maximum Bond Authorization: $11,250,000

The following projects represent the City's anticipated initial investment priorities for the Street, Sidewalk, and Pedestrian and Bicycle Accessibility General Obligation Bond. The project list may be modified by the Governing Body as necessary based on funding availability, bid results, changing conditions, grant opportunities, utility coordination, project delivery considerations, or other public needs, provided all expenditures remain consistent with the purposes authorized by the bond.

Roadway Rehabilitation Projects (Approximately $10,000,000)

Council District	Street	Limits
District 2	Rodeo Road	Yucca Street to Sawmill Road
District 4	Calle Atajo	Rufina Street to Terminus
District 1	Alameda Street	St. Francis Drive to Guadalupe Street
District 1	Alameda Street	Guadalupe Street to Paseo de Peralta
District 1	Alameda Street	Paseo de Peralta to Palace Avenue
District 3	Jemez Road	Airport Road to Agua Fria Street
District 4	Center Drive	Entire Length
District 3	Agua Fria Street	Airport Road to Camino Juliana
District 4	Calle La Resolana	Cerrillos Road to Siringo Road
District 3	Vuelta Dorado	Entire Length
District 3	Calle Verde	Entire Length

Sidewalk and Pedestrian and Bicycle Accessibility Improvements (Approximately $1,250,000)
Bond proceeds are anticipated to support the Complete Streets Division's existing Sidewalk Rehabilitation Program, including the construction, rehabilitation, replacement, and accessibility improvement of sidewalks, curb ramps, pedestrian crossings, bicycle infrastructure and related infrastructure throughout the City. Individual locations will be prioritized based on:

- ADA accessibility requirements
- Public safety
- Connectivity
- School and transit access
- Sidewalk and pedestrian infrastructure condition
- Emergency response needs
- Geographic equity

Memo Attachment B: Proposed 2026 General Obligation Bond Program

Soccer Valley Improvements
Proposed General Obligation Bond Project Summary
Maximum Bond Authorization: $4,500,000

The following project represents the City's anticipated initial investment priority for the Soccer Valley Improvements General Obligation Bond. The project scope may be modified by the Governing Body as necessary based on funding availability, bid results, changing conditions, grant opportunities, project delivery considerations, or other public needs, provided all expenditures remain consistent with the purposes authorized by the bond.

Soccer Valley Improvements Project

Bond proceeds are anticipated to support the following improvements at the Municipal Recreation Complex Soccer Valley:

- New vehicle access and circulation improvements
- New parking facilities
- Three synthetic-turf multi-sport fields
- Field lighting for the new athletic fields
- New restroom facilities
- Supporting utilities and infrastructure

Memo Attachment C: Proposed 2026 General Obligation Bond Program

SWAN Park Improvements
Proposed General Obligation Bond Project Summary
Maximum Bond Authorization: $4,250,000

The following project represents the City's anticipated initial investment priority for the SWAN Park Improvements General Obligation Bond. The project scope may be modified by the Governing Body as necessary based on funding availability, bid results, changing conditions, grant opportunities, project delivery considerations, or other public needs, provided all expenditures remain consistent with the purposes authorized by the bond.

SWAN Park Improvements Project

Bond proceeds are anticipated to support the following improvements at SWAN Park:

- Extension of the park access road
- Restroom and changing facilities
- An all-ages splash pad
- New parking facilities
- Supporting utilities and infrastructure

Memo Attachment D: Proposed 2026 General Obligation Bond Program

Midtown Capital Improvements
Proposed General Obligation Bond Project Summary
Maximum Bond Authorization: $5,000,000

The following projects represent the City's anticipated initial investment priorities for the Midtown General Obligation Bond. The project list and preliminary allocations may be modified by the Governing Body as necessary based on funding availability, site assessments, environmental review, bid results, changing conditions, grant opportunities, utility coordination, project delivery considerations, or other public needs, provided all expenditures remain consistent with the purposes authorized by the bond.

Midtown Site Preparation and Demolition Projects (Approximately $2,600,000)

Council District	Building	Preliminary Estimated Cost
District 4	Mouton Hall & Modular	$600,000
District 4	Luke Hall	$500,000
District 4	Kennedy Hall	$500,000
District 4	King Hall	$1,000,000

Final demolition priorities and allocations will be subject to site assessments, environmental review, hazardous-material findings, procurement results, and Governing Body appropriations.

Fogelson Library Fire-Safety, Life-Safety, Accessibility, and Building Improvements Approximately $2,400,000

Bond proceeds are anticipated to support fire- and life-safety, accessibility, building-system, and energy-efficiency improvements at Fogelson Library. Final improvements will be informed by existing facility assessments, project development, community input, and available funding.

Date: August 5, 2026

To: Governing Body, Public Works and Utilities Committee

From: Xavier Martinez, Constituent Services Manager XM

Via: Geralyn Cardenas, City Clerk

RE: Children's Fishing Derby

EXECUTIVE SUMMARY:

The proposed resolution would suspend the Annual Fishing Derby in Santa Fe River for the year of 2026, and it would approve a Children's Fishing Derby event on City Property at Nichols Reservoir ("the Reservoir"). Additionally, it directs the City Manager to take the necessary steps to organize the event with the following specifications:

1. The event attendees will be limited to one hundred and fifty (150) children, each accompanied by an adult;
2. The participants in the event shall access the Reservoir by City bus only; and
3. The City is to take all necessary precautions to protect the Santa Fe Watershed and the City's water supply in all aspects of the event planning.

Lastly, the resolution directs the City Manager or designee to determine all other necessary details necessary to organize the Children's Fishing Derby event, including working with the New Mexico Game and Fish to stock the Reservoir with fish, specifically, triploid trout, which are infertile and will not cross-breed with native trout. Wildlife managers use triploid trout in lakes and reservoirs without risking over population or unwanted river migration.

BACKGROUND:

Resolution No. 2008-111 combined the annual River Festival and the Fishing Derby in order to promote greater awareness of the river, to celebrate the Santa Fe River and its historic and present roles in the community, to promote the diversity of cultures, to bring together different segments of the community, and to provide entertainment and fun for the whole family. Resolution No. 2012-52 amended Resolution No. 2008-111 to allow the date of the annual River Festival and Fishing Derby to be changed due to anticipated watershed yield or for other climatic or hydrologic reasons. Due to dry conditions this year, the Santa Fe River will not meet the conditions under which the target flows will be met, and therefore the annual Fishing Derby should be suspended. However, Ordinance No. 2026-17 specified that limited fishing events on City-owned property in the Santa Fe Municipal Watershed may be approved by the Governing Body, and therefore Nichols Reservoir may serve as a possible location for a fishing derby.

ATTACHMENTS:

Resolution
FIR

CITY OF SANTA FE, NEW MEXICO

RESOLUTION NO. 2026-__

INTRODUCED BY:

Mayor Michael Garcia

Councilor Paul Bustamante

A RESOLUTION

SUSPENDING THE ANNUAL FISHING DERBY IN SANTA FE RIVER; APPROVING A CHILDREN'S FISHING DERBY EVENT ON CITY PROPERTY IN NICHOLS RESERVOIR ON SEPTEMBER 26TH, 2026; AND DIRECTING THE CITY MANAGER AND DESIGNATED CITY STAFF TO TAKE THE NECESSARY STEPS TO ORGANIZE THE EVENT.

WHEREAS, the City of Santa Fe ("City") has, in the past, hosted an annual Fishing Derby; and

WHEREAS, the annual Fishing Derby is a City tradition which brings community together; and

WHEREAS, the Fishing Derby may provide education to the public, and especially children, about the City's water supply; and

WHEREAS, Resolution No. 2008-111 combined the annual River Festival and the Fishing Derby in order to promote greater awareness of the river, to celebrate the Santa Fe River and its historic and present roles in the community, to promote the diversity of cultures, to bring together different segments of the community, and to provide entertainment and fun for families; and

WHEREAS, Resolution No. 2012-28 adopted the "City of Santa Fe Administrative Procedures for City of Santa Fe River Target Flows" ("Administrative Procedures"), and Resolution No. 2012-52 amended "No. 5 of the Administrative Procedures to specify that in a year where the "watershed yield is less than 50%, or, if for other climactic or hydrologic reasons, daily target flows adequate for the Fishing Derby cannot be met, the date of the Fishing Derby may be changed or the Fishing Derby will be suspended"; and

WHEREAS, consistent with Rule No. 5 of the Administrative Procedures, drought conditions this year in Santa Fe create conditions under which the specified target flows will not be met and the annual Fishing Derby in the Santa Fe River would therefore be suspended until such time that the appropriate flows can be met; and

WHEREAS, the City wishes to hold a fishing derby event for children, and the ongoing drought conditions in Santa Fe are such that the annual Fishing Derby's status is unclear as it relates to the specified requirements of Rule No. 5; and

WHEREAS, Ordinance No. 2026-17 specifies that limited fishing events on City-owned property in the Santa Fe Municipal Watershed may be approved by the Governing Body and Ordinance No. 2026-17 would make it possible to hold a "Children's Fishing Derby" event in the Nichols Reservoir ("the Reservoir"); and

WHEREAS, a fishing derby may take place in the Reservoir if New Mexico Game and Fish stocks the Reservoir with fish; and

WHEREAS, the City is committed to protecting the Santa Fe Watershed and as such, the Governing Body wishes the event to be conducted with the care that such a commitment would require.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF SANTA FE that due to the current drought conditions in Santa Fe, and consistent with the requirements established in the Administrative Procedures, Rule No. 5, the annual Fishing

Derby in the Santa Fe River shall be suspended for the year of 2026.

BE IT FURTHER RESOLVED that consistent with Ordinance No. 2026-17, the Governing Body approves a Children's Fishing Derby event on September 26th, 2026, on City property at the Nichols Reservoir.

BE IT FURTHER RESOLVED and that the City Manager and designated staff shall take the necessary steps to organize the Children's Fishing Derby event with the following specifications:

1) The event shall be limited to 150 children, each accompanied by an adult; and
2) The participants in the event shall access the Reservoir by City bus only; and
3) The City Manager and designated staff take all necessary precautions to protect the Santa Fe Watershed and the City's water supply in all aspects of the event planning.

BE IT FURTHER RESOLVED that the City Manager or a designee of the City Manager shall determine all other details necessary to organize the Children's Fishing Derby, including working with New Mexico Game and Fish to stock the Reservoir with fish.

PASSED, APPROVED, and ADOPTED this _____day of _____, 2026.

_____

MICHAEL J. GARCIA, MAYOR

ATTEST:

_____

GERALYN F. CARDENAS, CITY CLERK

APPROVED AS TO FORM:

Marcos D. Martínez

Marcos D. Martínez (Aug 7, 2026 12:10:02 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

Legislation/2026/Resolutions/Children's Fishing Derby

FIR No. 10775.1

FISCAL IMPACT REPORT

General Information:

(Check) **Bill:** _____ **Resolution:** X

Short Title(s): Children's Fishing Derby

Sponsor(s): Mayor Michael Garcia, Councilor Paul Bustamante

Reviewing Department(s): _____

Staff Completing FIR: Xavier Martinez, Constituent Services Manager **Date:** 8/5/2026

Phone: 505-637-1563

Reviewed by City Attorney: Marcos D. Martínez **Date:** 08/06/2026

Marcos D. Martínez (Aug 7, 2026 12:10:02 MDT)

Reviewed by Finance Director: _____ **Date:** _____

Summary:

The proposed resolution would suspend the Annual Fishing Derby in Santa Fe River for the year of 2026, and it would approve a Children's Fishing Derby event on City Property at Nichols Reservoir ("the Reservoir"). Additionally, it directs the City Manager to take the necessary steps to organize the event with the following specifications:

1. The event attendees will be limited to one hundred and fifty (150) children, each accompanied by an adult;
2. The participants in the event shall access the Reservoir by City bus only; and
3. The City is to take all necessary precautions to protect the Santa Fe Watershed and the City's water supply in all aspects of the event planning.

Lastly, the resolution directs the City Manager or designee to determine all other necessary details necessary to organize the Children's Fishing Derby event, including working with the New Mexico Game and Fish to stock the Reservoir with fish.

Departments Affected:

Community Engagement Department, Public Utilities Department and Public Works Department.

Consequences of Not Enacting Legislation:

If this legislation is not adopted, the City Manager will not be authorized to organize a Children's Fishing Derby in Nichols Reservoir on September 26, 2026.

Conflict, Duplication, Companionship, or Relationship to Other Legislation:

Ordinance No. 2026-17 specifies that limited fishing events on City-owned property in the Santa Fe Municipal Watershed may be approved by the Governing Body.

Performance and Administrative Implications:

The City Manager and all designated staff will be tasked with organizing all necessary details of the Children's Fishing Derby, including working with New Mexico Game and Fish to stock the Reservoir with fish.

Fiscal Implications:

Fiscal Impact

_____ Check here if no fiscal impact

Expenditures

Expenditure Type	FYE 2026	FYE 2027	FYE 2028	Require BAR (Y/N)	Recurring (R) or Non-recurring (NR)	Fund	3-Year Total Cost
Personnel and Benefits*	$	$3,270	$				
Capital Outlay	$	$	$				
Contractual/ Professional Services	$	$	$				
Operating	$	$5,949	$				$
Total:	$	$9,219	$				$

Expenditure Narrative:
The proposed Community Fishing Derby will be held on a Saturday at the City Reservoir. Because the event occurs outside of normal operating hours, additional personnel, transportation services, and event-related supplies will be required.

Revenue

Revenue Type	FYE 2027	FYE 2028	FYE 2029	Recurring (R) or Non-recurring (NR)	Fund
General Fund	$	$	$		
Special Revenue	$	$	$		
CIP	$	$	$		
Enterprise	$	$	$		
Internal Service	$	$	$		
Trust and Agency	$	$	$		
Federal	$	$	$		
Other	$	$	$		
Total	$	$	$		

Revenue Narrative:

Signature: Xavier Martinez

Email: xbmartinez@santafenm.gov

Signature:

Email: gfcardenas@santafenm.gov

Date: June 30, 2026

To: Governing Body and Finance Committee

From: Geralyn F. Cardenas, City Clerk

RE: Updating the Campaign Finance Code

EXECUTIVE SUMMARY:

The proposed bill would amend Chapter 9-3 of the City of Santa Fe's Public Campaign Finance Code to increase the amount of public financing available to candidates for municipal office. Specifically, the bill would increase the annual appropriation to the Public Campaign Finance Fund from one hundred fifty thousand dollars ($150,000.00) to three hundred thousand dollars ($300,000.00). It would also increase public financing for candidates in contested races, raising the amount available to mayoral candidates from sixty thousand dollars ($60,000.00) to one hundred twenty thousand dollars ($120,000.00) and to city councilor and municipal judge candidates from fifteen thousand dollars ($15,000.00) to thirty thousand dollars ($30,000.00). In addition, the bill would repeal Section 9-3.12, "Qualified Small Contributions," and Section 9-3.13, "Additional Reports of Qualified Small Contributions; Additional Matching Payments from the Fund".

BACKGROUND:

The current amounts distributed to qualified public campaign finance candidates by the City of Santa Fe is a lower amount in comparison to other municipalities that participate in public campaign financing. This is an effort to give the City's public campaign financing candidates a fairer opportunity to run against a privately financed candidate in the Regular Local Election. Additionally, this would eliminate the need for a public financed candidate to solicit additional funds such as the Qualifies Small Contributions.

ATTACHMENTS:

Bill
Fiscal Impact Report

CITY OF SANTA FE, NEW MEXICO

BILL NO. 2026-13

INTRODUCED BY:

Councilor Alma Castro

underscored material = new [~~bracketed material~~] = delete

A BILL

AMENDING THE CITY OF SANTA FE'S PUBLIC CAMPAIGN FINANCE CODE, CHAPTER 9-3 SFCC 1987, TO INCREASE THE AMOUNT OF FUNDING AVAILABLE FOR PUBLICLY FINANCED CANDIDATES FOR MUNICIPAL OFFICE; INCREASING THE FUNDING AMOUNTS FOR CITY COUNCIL, MUNICIPAL JUDGE, AND MAYORAL CANDIDATES; REPEALING SECTION 9-3.12 SFCC 1987, QUALIFIED SMALL CONTRIBUTIONS; AND REPEALING SECTION 9-3.13 SFCC 1987, ADDITIONAL REPORTS OF QUALFIED SMALL CONTRIBUTIONS; ADDITIONAL MATCHING PAYMENTS FROM THE FUND.

BE IT ORDAINED BY THE GOVERNING BODY OF THE CITY OF SANTA FE:

Section 1. Section 9-2.3 of SFCC 1987 (being Ord. No. 2023-13, § 2, as amended) is amended to read:

As used in the Campaign and Public Campaign Finance Codes:

A. *Advertisement* means a communication referring to a candidate or ballot question that is published, disseminated, distributed, or displayed to the public by print, broadcast,

satellite, cable or electronic media, including recorded phone messages, or by printed materials, including mailers, handbills, signs and billboards, but does not include any of the following:

(1) A communication by a membership organization or corporation to its current members, stockholders or executive or administrative personnel;

(2) A communication appearing in a news story or editorial distributed through a print, broadcast, satellite, cable or electronic medium;

(3) A candidate debate or forum or a communication announcing a candidate debate or forum paid for on behalf of the sponsor of the debate or forum; provided that two or more candidates for the same position have been invited to participate or, in the case of an uncontested election, that the sponsor invited the single candidate for the position to participate;

(4) Nonpartisan voter guides allowed by the federal Internal Revenue code of 1986, as amended, for Section 501(c)(3) organizations; or

(5) Statements made to a court or administrative board in the course of a formal judicial or administrative proceeding.

B. *Anonymous contribution* means a contribution for which any of the information required to be recorded or reported by the Campaign Code is unknown to the persons who are required to record or report it.

C. *Ballot proposition* means any measure, amendment or other question submitted to, or proposed for submission to, a popular vote at a Santa Fe election.

D. *Campaign depository* means a bank, mutual savings bank, saving and loan association or credit unition doing business in this state under which a campaign account or accounts are maintained.

E. *Campaign finance statement* means a report of all contributions received and

expenditures made according to a form prescribed by the city clerk which, when completed and filed, provides the information required in the sections to follow.

F. *Campaign materials* means any published communication, electronic or otherwise, disseminated to more than one hundred (100) persons that either supports the election or defeat of any identifiable candidate or candidates or supports the approval or defeat of a ballot proposal, other than communications to, or editorials, reports, or commentary by news media.

G. *Campaign treasurer* means the individual who is responsible for keeping the financial records of the political committee or candidates (the candidate may be their own campaign treasurer or deputy campaign treasurer).

H. *Candidate* means any individual who seeks election to a Santa Fe municipal office. An individual shall be a candidate when:

(1) The individual announces publicly;

(2) The individual files for office;

(3) The individual accepts contributions or makes expenditures; or

(4) Any activity is held to promote an election campaign of the individual, if that activity is endorsed or supported by that individual or if the benefits of such activity are later accepted by the individual.

I. *Charity* means an organization that is exempted form federal taxation by Title 26 United States Code, Section 501(c)(3).

J. *Contribution* means a loan, loan guarantee, gift, advance, pledge, contract, agreement or promise of money or anything of value or other obligation, whether or not these items are legally enforceable, made directly or indirectly, to a candidate or political committee, or to a person obligated to file a report under Subsection 9-2.6 SFCC 1987, for the purpose of supporting the election or defeat of any identifiable candidate or the

approval or defeat of a ballot proposition.

(1) The term "contribution" includes:

(a) The transfer of funds or anything of value between political committees;

(b) The transfer of anything of value for less than full consideration;

(c) Interest, dividends or other income derived from the investment of campaign funds;

(d) The payment for the services of an individual serving on behalf of a candidate or political committee, which payments are made by a third party;

(e) The purchase of tickets for fundraising events such a dinners, rallies, raffles, etc. and the proceeds of collections at fundraising events; and

(f) A coordinated expenditure.

(2) The term "contribution" does not include a volunteer's personal services provided without compensation or the travel or personal expenses of such a campaign worker.

K. Contributor means:

(1) *Individual contributor* means an individual who makes a contribution from their personal assets which are not those of a business, corporation, partnership, labor organization, unincorporated association or political committee.

(2) *Business or organizational contributor* means an individual who uses the assets of a business, corporation, partnership, labor organization, unincorporated association or political committee as a contribution, or any business, corporation, partnership, labor organization, unincorporated association or political committee which makes a contribution.

L. *Coordinated expenditure* means an expenditure that is made

(1) By an individual or entity other than a candidate or the candidate's political

committee; and

(2) In cooperation, consultation, or concert with, or at the request or suggestion of, a candidate, his/her representatives or agents or the candidate's political committee, including but not limited to, the following examples in subsections 9-2.3(K)(2)(a)-(d):

(a) There has been substantial discussion between the individual or entity making the expenditure and the candidate, candidate's political committee, or his/her representatives or agents. Substantial discussion includes, but is not limited to, an exchange of campaign strategies, polling information, voter lists or any other similar information that would facilitate the election or defeat of a candidate.

(b) An entity making the expenditure is directly or indirectly formed or established by or at the request or suggestion of, or with the encouragement of the candidate, candidate's political committee, or his/her representatives or agents.

(c) The candidate, candidate's political committee or his/her representatives or agents has solicited funds or engaged in other fundraising activities on behalf of the person or entity making the expenditure during the twelve-month (12) period preceding the date of the expenditure. Fundraising activities include, but are not limited to, exchanging names of potential donors or other lists to be used in engaging in fundraising activity, regardless of whether or not the individual or entity pays fair market value for the names or lists provided; or being a featured guest or speaker at a fundraising event for the benefit of the entity making the expenditure.

(d) If the individual or entity making the expenditure has employed, has in a leadership position, or has accepted a donation of the campaign related

professional services of any person, who, during the twelve-month period preceding the date of the expenditure, has been an employee of, has advised, or provided or is providing services to the candidate or candidate's political committee. These services include, but are not limited to, any services in support of the candidate's or candidate's political committee's campaign activities, such as advertising, message, strategy or policy services, polling, allocation of resources, fundraising or campaign operations.

(e) An expenditure is not a coordinated expenditure solely because:

(f) The individual or entity and a candidate or candidate's political committee use the same vendor to provide polling services, printing or distribution services or physical space, provided that the vendor has in place prior to the expenditure a firewall to ensure that there is no exchange of information between the individual or entity and the candidate or campaign committee. Evidence of an adequate firewall is a vendor's formal written policy or a contractual agreement with the vendor prohibiting the exchange of information between the individual or entity and the candidate or candidate's political committee, which policy or contract is distributed to all relevant employees, consultants, and clients affected by the policy or contract. The firewall shall be designed and implemented to prohibit the flow of information between employees and consultants providing services to the individual and entity and to those currently or previously providing services to the candidate or candidate's political committee. Coordination will be presumed in the absence of such a firewall; or

(g) The individual or entity making the expenditure interviews a candidate; has endorsed a candidate; has obtained from the candidate a biography of the

candidate or a position paper, press release, or similar material about the candidate; has invited the candidate to make an appearance before the person's members, employees or shareholders; or has shared space with a candidate or candidate's political committee for one or more single events of limited duration.

M. *Election* means any regular or special Santa Fe municipal election.

N. *Expenditure* means a payment, transfer, distribution, or obligation, or promise to pay, transfer or distribute any money or other thing of value for a political purpose, including payment of a debt incurred in an election campaign.

O. *Fund* means the public campaign finance fund created by subsection 9-3.4 SFCC 1987.

P. *Independent expenditure* means an expenditure that is

(1) Made by a person other than a candidate or campaign;

(2) Not a coordinated expenditure as defined in Section 9-2, the campaign code; and

(3) Made to pay for an advertisement that:

(a) Expressly advocates the election or defeat of an identifiable candidate or the passage or defeat or an identifiable question;

(b) Is susceptible to no other reasonable interpretation than as an appeal to vote for or against a clearly identified candidate or ballot question; or

(c) Refers to a clearly identified candidate or ballot question and is published and disseminated to the electorate in Santa Fe within sixty (60) days before the election at which the candidate or ballot question is on the ballot.

Q. <u>*Non-participating candidate* means a candidate who is not a candidate participating in the public campaign finance fund.</u>

R. *Political committee* means any entity that:

(1) Is formed for the principal purpose of:

(a) Raising or collecting, and expending or contributing money or anything of value for supporting the election or defeat of any identifiable candidate or candidates or for supporting the approval or defeat of ballot propositions; or

(b) Coordinating or cooperating in efforts to support the election or defeat of any identifiable candidates or of supporting the approval or defeat of any ballot propositions; and

(2) Expends five thousand dollars ($5,000.00) or more in the aggregate for these principal purposes during a single election.

S. *Publicly financed candidate* means a candidate who has qualified and has been certified pursuant to subsection 9-3.9 SFCC 1987 as eligible to receive payments from the fund.

T. *Qualified elector* means a person who is registered to vote in the city of Santa Fe.

[~~U. *Qualified small contribution* means a contribution of no more than one hundred dollars ($100.00) made and accepted in compliance with the provisions of subsection 9-3.12 SFCC 1987.~~]

[~~V.~~]U. *Qualifying contribution* means a contribution of five dollars ($5.00) that is received from a qualifying elector during the qualifying period by a candidate seeking to become a publicly financed candidate. A candidate for councilor shall only receive qualifying contributions from qualified electors registered to vote in the council district in which the candidate is running.

[~~W.~~]V. *Qualifying period* means the period during which a candidate seeking to become a publicly financed candidate is permitted to collect qualifying contributions and to apply for certification as a publicly financed candidate. It begins one hundred eighty-three (183) days before the election and ends one hundred six (106) days before the election.

[~~X.~~]W. *Race* means the electoral process in which one (1) or more candidates run and one (1) candidate is elected to the office of mayor, municipal judge, or city councilor for a particular district.

[~~Y.~~]X. *Seed money contributions* means a contribution of no more than one hundred dollars ($100.00) made and accepted in compliance with the provisions of subsection 9-3.6 SFCC 1987 and used exclusively for the purpose specified in that subsection.

[~~Z.~~]Y. *Uncontested race* means a race in which there is only one (1) candidate for the office sought.

Section 2. Section 9-3.4 of SFCC 1987 (being Ord. No. 2018-28, § 6) is amended to read:

9-3.4 Public Campaign Finance Fund.

A. A dedicated public campaign finance fund ("the fund") is established to be administered by the city clerk for the purpose of providing public financing for the election 5 campaigns of participating candidates. Monies in the fund and disbursed from the fund to 6 participating candidates are public monies entrusted to the candidates to be used solely for the 7 public purposes specified in this Section 9-3 SFCC 1987.

B. Each fiscal year, the sum of [~~one hundred fifty thousand dollars ($150,000.00)~~] three hundred thousand dollars ($300,000.00) shall be deposited for and deposited in the fund.

C. The governing body shall appropriate and deposit in the fund such additional sums, if any, as may be necessary to ensure:

(1) That the balance in the fund one hundred nineteen (119) days preceding each election for mayor and four (4) council seats is at least six hundred thousand dollars ($600,000.00); and

(2) That the balance in the fund one hundred nineteen (119) days preceding each election for municipal judge and four (4) council seats is at least three hundred thousand dollars ($300,000.00).

D. In addition to the deposits required by paragraphs B. and C. of this subsection, the following shall also be deposited in the fund:

(1) All seed money contributions received by candidates seeking to become certified as participating candidates which remain unspent;

(2) All qualifying contributions received by candidates seeking to become certified as participating candidates;

(3) All amounts paid from the fund to participating candidates which have not been spent or obligated as of the date of the election;

(4) All fines levied by the ethics and campaign review board or as decreed by a court of competent jurisdiction as a condition of probation

(5) Voluntary donations made to the fund;

(6) All interest and other income earned from investment of the fund; and

(7) Such other appropriations to the fund as may be made by the governing body as necessary to fulfill the requirements of this section 9-3 SFCC 1987.

E. A deposit to the fund pursuant to paragraph B. of this subsection shall not be made if the balance in the fund prior to the deposit exceeds eight hundred thousand dollars ($800,000.00). If a deposit to the fund pursuant to paragraph B. of this subsection would cause the balance in the fund to exceed eight hundred thousand dollars ($800,000.00), only so much of the deposit shall be made as will increase the balance to that amount and no more.

Section 3. Section 9-3.10 of SFCC 1987 (being Ord. No. 2023-13, § 17) is

amended to read:

9-3.10 – Payments to Publicly Financed Candidates.

A. Within three (3) business days of certifying a candidate as a publicly financed candidate, the city clerk shall disburse to the candidate from the fund:

(1) [~~Sixty thousand dollars ($60,000.00)~~] One hundred twenty thousand dollars ($120,000) for a candidate in a contested race for the office of mayor;

(2) [~~Fifteen thousand dollars ($15,000.00)~~] Thirty thousand dollars ($30,000) for a candidate in a contested race for the office of city councilor;

(3) [~~Fifteen thousand dollars ($15,000.00)~~] Thirty thousand dollars ($30,000) for a candidate in a contested race for the office of municipal judge; or

(4) For a candidate in an uncontested race, ten percent (10%) of the amount would be due to a candidate in a contested race for the same office.

B. If the amounts required to be paid to candidates under paragraph A of this subsection exceed the total amount available in the fund, each payment shall be reduced in proportion to the amount of such excess. Any such proportionate reduction in the payment due to any candidate under paragraph A of this subsection shall give the candidate the option to reject the payment and to withdraw as a publicly financed candidate. A candidate who withdraws as a publicly financed candidate pursuant to this paragraph shall file an affidavit with the city clerk so stating and shall thenceforth be treated for all purposes as a non-publicly financed candidate relieved of all obligations and restrictions and excluded from all benefits and exemptions imposed or conferred on a publicly financed candidate by this Section 9-3 SFCC 1987.

C. Within five (5) business days of the candidate's receipt of the amount disbursed

under paragraph A of this subsection or the city clerk's refusal to certify the candidate as a publicly financed candidate pursuant to paragraph A of subsection 9-3.9 SFCC 1987, whichever is sooner, the candidate shall pay the city clerk for deposit in the fund any amount of seed money that has been temporarily retained by the candidate for the purpose of keeping open the bank account in the campaign depository pursuant to paragraph E of subsection 9-3.6 SFCC 1987.

Section 4. Section 9-3.12 of SFCC 1987 (being Ord 2023-13 § 18,) is repealed:

~~**[9-3.12 Qualified small contributions.**~~

~~A. A Publicly financed candidate may solicit and accept qualified small contributions beginning on the date on which the candidate is certified as a publicly financed candidate pursuant to subsection 9-3.9(A) SFCC 1987.~~

~~B. The aggregate amount of qualified small contributions from any one contributor to any one candidate shall not exceed one hundred dollars ($100.00).~~

~~C. The aggregate amount of qualified small contributions accepted by a publicly financed candidate shall not exceed:~~

~~(1) For a candidate for mayor, fifty percent (50%) of the amount initially paid to the candidate pursuant to subsection 9-3.10 SFCC 1987; and~~

~~(2) For a candidate for council or municipal judge, twenty-five percent (25%) of the amount initially paid to the candidate pursuant to subsection 9-3.10 SFCC 1987.~~

~~D. Each qualified small contribution shall be accompanied by a form signed by the contributor, which shall include the contributor's name, home address, telephone number, occupation, and name of employer. The city clerk shall accept electronic signatures and electronic conveyances that comply with the Uniform Electronic Transactions Act, Section 14-16-1 through 14-16-21 NMSA 1978.~~

~~E. No person shall knowingly make, and no candidate shall knowingly receive, a qualified~~

~~small contribution that is not from the person named on the form or for which the person named on the form has been or will be reimbursed or compensated by another person.~~

F. ~~Before soliciting or accepting qualified small contributions, a candidate shall appoint a treasurer and establish a campaign depository in the manner required by subsection 9-2.8 SFCC 1987. All qualified small contributions received by a candidate shall be recorded by the candidate's campaign treasurer, deposited in a separate non-interest-bearing account in the campaign depository and used in the candidate's campaign or disposed of following the election in the manner required by subsection 9-2.9 SFCC 1987. All such contributions shall be timely reported in a campaign finance statement prepared in the manner required by subsections 9-2.10 through 9-2.12 SFCC 1987 and filed on the dates required by subsection 9-2.10 SFCC 1987. Campaign finance statements reporting the receipt of qualified small contributions shall be accompanied by copies of the forms signed by each contributor pursuant to paragraph D of this subsection.~~]

Section 5. Section 9-3.13 of SFCC 1987 (being Ord. No. 2023-13, § 19) is repealed:

[~~9-3.13 Additional Reports of Qualified Small Contributions; Additional Matching Payments From the Fund.~~

~~A. In addition to filing the campaign finance statements required by subsection 9-3.12(F) SFCC 1987, a publicly financed candidate may file one additional campaign finance statement reporting the receipt of qualified small contributions on the fifty-seventh (57th) day preceding the election.~~

~~B. Within two (2) business days after the filing of a campaign finance statement by a publicly financed candidate reporting the receipt of qualified small contributions and~~

~~accompanied by copies of the forms signed by the contributors as required by paragraph D of subsection 9-3.12 SFCC 1987, the city clerk shall disburse to the candidate an additional payment from the fund equal to the total amount of the qualified small contributions reported in the campaign finance statement; provided, however, that no such additional matching payments shall be made for contributions reported in a campaign finance statement filed after the twenty-fifth (25th) day preceding the election.~~

~~C. Additional payments made to a publicly financed candidate pursuant to paragraph B of this subsection shall be deposited in the separate account in the candidate's campaign depository that was established by the candidate for the deposit of payments received from the fund pursuant to paragraph A of subsection 9-3.11.~~

~~D. The aggregate amount of additional payments made to a publicly financed candidate pursuant to paragraph B. of this subsection shall not exceed:~~

~~(1) For a candidate for mayor, fifty percent (50%) of the amount initially paid to the candidate pursuant to subsection 9-3.10 SFCC 1987; and~~

~~(2) For a candidate for city council or municipal judge, twenty-five percent (25%) of the amount initially paid to the candidate pursuant to subsection 9-3.10 SFCC 1987.~~

~~E. If the amounts required to be paid to candidates under paragraph B of this subsection exceed the total amount available in the fund, each payment shall be reduced in proportion to the amount of such excess.~~]

Section 5. Section 9-3.14 of SFCC 1987 (being Ord. No. 2023-13, § 20) is amended to read:

9-3.14 – Reports of expenditures; exemption from certain reporting requirements.

A. A publicly financed candidate shall file with the city clerk reports under oath of expenditures made from the payments received from the fund, indicating that the

expenditures were made from that source and showing the date and amount of each such expenditure, the name and address of the person or organization to whom it was made, the purpose of the expenditure, the aggregate amount of such expenditures made to each person or organization and the aggregate amount of all such expenditures made by the candidate or by his or her campaign. A copy of each receipt, printed on 8½-inch by 11-inch paper, shall be filled with the city clerk with the reports provided in this subsection. Each report shall be accompanied by a copy of the most recent bank statement for the separate account established by the candidate for the deposit of payments from the funds pursuant to paragraph A of subsection 9-3.11 SFCC 1987. Within ninety (90) days after the election, the candidate shall file a copy of a final bank statement showing that all funds in the account have been expended or returned to the city in the manner required by paragraphs A and C of subsection 9-3.11 SFCC 1987 and that the account has been closed.

B. The reports required by paragraph A of this subsection shall be filed on each of the days prescribed for the filing of campaign finance statements by subsection 9-2.10 SFCC 1987.

C. A campaign finance statement filed by a publicly financed candidate to report qualified small contributions pursuant to paragraph F of subsection 9-3.12 SFCC 1987 or paragraph A of subsection 9-3.13 SFCC 1987 shall also include a report of all expenditures made during the period covered by the statement from the separate account established by the candidate for the deposit of such contributions pursuant to paragraph F of subsection 9-3.12 SFCC 1987. The statement shall show that the expenditures were made from that source and shall contain all the information concerning the expenditures, account balance, and funds on hand that is required for campaign finance statements filed pursuant to subsection 9-2.11 SFCC 1987.

D. Except as provided in paragraphs A through C of this subsection, paragraph C of this subsection 9-3.8 SFCC 1987, paragraph F of subsection 9-3.12 SFCC 197, and paragraph A of subsection 9-3.13 SFCC 1987, publicly financed candidates are exempt from the requirement to file campaign finance statements imposed by subsections 9-2.10 SFCC 1987 through 9-2.12 SFCC 1987 and from the requirements to file campaign records with the city clerk imposed by paragraph D of subsection 9-2.9 SFCC 1987; provided, however, that campaign records shall be maintained in the manner required by the applicable provisions of the Campaign Code (Section 9-2 SFCC 1987) and shall be made available upon request to the city clerk and the ethics and campaign review board.

E. Seed money and qualifying contribution reports, campaign finance statements and contribution and expenditure reports of a candidate for municipal judge are not required to be signed or acknowledged by the candidate.

F. Any financial reporting shall be filed through the clerk's online portal for the campaign finance if and when the portal becomes available.

Section 6. Section 9-3.18 of SFCC 1987 (being Ord. No. 2023-13, § 13) is amended to read:

9-3.18 – Reports and forms.

A. All reports and forms that are required by Section 9-3 SFCC 1987 shall be signed under oath and submitted on forms prescribed by the city clerk. If the clerk makes an online portal available for submission, the candidate shall use the online portal.

B. The city clerk is authorized to reject any incomplete report or form. The city clerk shall notify a publicly financed candidate that the report or form is incomplete.

C. The city clerk [~~shall~~] may assess a fine of one hundred dollars ($100.00) for unexcused late filing of reports or forms.

PASSED, APPROVED, and ADOPTED this _____day of _____, 2026.

APPROVED AS TO FORM:

Marcos Martinez

Marcos Martinez (Jul 7, 2026 16:22:54 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

FIR No. 10762.1

FISCAL IMPACT REPORT

General Information:

(Check) **Bill:** X **Resolution:** _____

Short Title(s): Update Public Campaign Finance Code

Sponsor(s): Councilor Alma Castro

Reviewing Department(s): City Clerk's Office

Staff Completing FIR: Geralyn Cardenas, City Clerk **Date:** 6/30/2026
Phone: 505-955-6519

Reviewed by City Attorney: Marcos Martinez Marcos Martinez (Jul 7, 2026 16:22:54 MDT) **Date:** 07/07/2026

Reviewed by Finance Director: **Date:** 07/09/2026

Summary:
The proposed bill would amend Chapter 9-3 of the City of Santa Fe's Public Campaign Finance Code to increase the amount of public financing available to candidates for municipal office. Specifically, the bill would increase the annual appropriation to the Public Campaign Finance Fund from one hundred fifty thousand dollars ($150,000.00) to three hundred thousand dollars ($300,000.00). It would also increase public financing for candidates in contested races, raising the amount available to mayoral candidates from sixty thousand dollars ($60,000.00) to one hundred twenty thousand dollars ($120,000.00) and to city councilor and municipal judge candidates from fifteen thousand dollars ($15,000.00) to thirty thousand dollars ($30,000.00). In addition, the bill would repeal Section 9-3.12, "Qualified Small Contributions," and Section 9-3.13, "Additional Reports of Qualified Small Contributions; Additional Matching Payments From the Fund".

Departments Affected:
City Clerk's Office.

Consequences of Not Enacting Legislation:
If this legislation is not adopted, public campaign financing amounts and the annual appropriation to the Public Campaign Fund will remain at current levels. The existing qualified small contributions and matching payment provisions will also remain in effect.

Conflict, Duplication, Companionship, or Relationship to Other Legislation:
None

Performance and Administrative Implications:
Approval of this Bill will relieve City Clerk staff from having to schedule and meet with candidates for financial reporting once we offer candidates the ability to submit their finance reports online.

Fiscal Implications:
This Bill will require an increase to the annual appropriation to the Public Campaign Finance Fund by one hundred fifty thousand dollars ($150,000.00) to three hundred thousand dollars ($300,000.00).

Fiscal Impact

_____ Check here if no fiscal impact

Expenditures

Expenditure Type	FYE __	FYE __	FYE __	Require BAR (Y/N)	Recurring (R) or Non-recurring (NR)	Fund	3-Year Total Cost
Personnel and Benefits*	$	$	$				
Capital Outlay	$	$	$				
Contractual/ Professional Services	$	$	$				
Operating	$	$	$				$
Total:	$	$	$				$

* This includes all staff time associated with executing the job functions of the proposed legislation.

Expenditure Narrative:

Revenue

Revenue Type	FYE __	FYE __	FYE __	Recurring (R) or Non-recurring (NR)	Fund
General Fund	$	$	$		
Special Revenue	$	$	$		
CIP	$	$	$		
Enterprise	$	$	$		
Internal Service	$	$	$		
Trust and Agency	$	$	$		
Federal	$	$	$		
Other	$	$	$		
Total	$	$	$		

Revenue Narrative:

This Bill will require an increase to the annual appropriation to the Public Campaign Finance Fund by one hundred fifty thousand dollars ($150,000.00) to three hundred thousand dollars ($300,000.00).

Signature: 

Email: gfcardenas@santafenm.gov

CITY OF SANTA FE, NEW MEXICO
CO-SPONSOR(S) TO BILL NO. 2026-13
Updating Public Campaign Finance Code

The following members of the Governing Body joined sponsorship of this legislation:

Paul Bustamante (Jul 27, 2026 14:52:10 MDT)

Paul Bustamante, Councilor

07/27/2026

Date

10762.1

Bustamante Co-Sponsorship (7.27.26)

Final Audit Report 2026-07-27

Created:	2026-07-27
By:	INDIRA innadasen-gladstone@santafenm.gov (innadasen-gladstone@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAkflkwZwyHWf--TDEEJ_gmLKygWClkIar
Documents:	Bustamante Co-Sponsorship (7.27.26).docx (1 page)
Number of Documents:	1
Document page count:	1
Number of supporting files:	0
Supporting files page count:	0

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Date: May 1, 2026

To: Governing Body, Quality of Life Committee, Finance Committee

From: Faviola Chavez, Affordable Housing Director FC

Via: Heather Lamboy, Land Use Director

RE: Updating Fee in Lieu and Affordability Requirements for Santa Fe Homes Program

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EXECUTIVE SUMMARY:

If adopted, the proposed bill would amend SFCC 1987, Section 26-1.22, which establishes the requirements for developing rental units under the Santa Fe Homes Program ("SFHP"). The bill makes non-substantive technical updates and clarifications to the calculation of fees paid in lieu of providing on-site affordable units. It also makes a substantive change to the fee-in-lieu calculation by proposing the use of thirty percent (30%) instead of sixty-five percent (65%) when determining the calculation's base fee amount.

ATTACHMENTS:

Memo Attachment – Example Calculations for SFHP
Bill
Fiscal Impact Report

Updated Ordinance Example Calculations

2025 FMR Numbers and example unit numbers:

BR Size	2025 FMR as determined by HUD	**# Units**	**Total Aff'd Units Required**
Studio	$1,235	0	0.00
1 BR	$1,368	54	8.10
2 BR	$1,627	67	10.05
3 BR	$2,057	18	2.70
		139	**20.85**

**The FMR remains the same for both the current calculation and the proposed calculation*

Under current ordinance using 65% AMI for fee-in-lieu calculation:

BR Size	**Santa Fe Aff'd Rent****	**Base Gap**	**Adjusted Gap (100%)after July 1, 2024**
Studio	$ 1,133.00	$ 102.00	$ 204.00
1 BR	$ 1,133.00	$235	$ 470.00
2 BR	$ 1,294.00	$333	$ 666.00
3BR	$ 1,456.00	$601	$ 1,202.00

Fee Per Month	Project Fee**
$0	0
$3,807.00	$91,368.00
$6,693.30	$160,639.20
$3,245.40	$77,889.60
Total: $13,745.7	Project Total: $329,896.80

**Fee per month = adjusted base gap x number of affordable units*

** Project fee = fee per month x 24*

Under proposed ordinance change using 30% AMI for fee-in-lieu calculation:

BR Size	Santa Fe Aff'd Rent**	Base Gap	Adjusted Gap (100%)after July 1, 2024
Studio	$ 523.00	$ 712.00	$ 1,424.00
1 BR	$ 523.00	$ 845.00	$ 1,690.00
2 BR	$ 598 .00	$ 1,029.00	$ 2,058.00
3BR	$ 673.00	$ 1,420.00	$ 2,840.00

Fee Per Month	Project Fee**
$0	0
$13,689.00	$328,536.00
$20,682.90	$496,389.60
$7,668.00	$184,032.00
Total: $42,039.90	Project Total: $1,008,957

**Fee per month = adjusted base gap x number of affordable units*

** Project fee = fee per month x 24*

CITY OF SANTA FE, NEW MEXICO

BILL NO. 2026-11

INTRODUCED BY:

Mayor Michael Garcia

Councilor Alama Castro

A BILL

RELATING TO THE SANTA FE HOMES PROGRAM AND REQUIREMENTS FOR RENTAL UNITS; AMENDING SECTION 26-1.22 TO MAKE CERTAIN TECHNICAL CHANGES, TO CLARIFY THE CALCULATION OF FEES PAID IN LIEU OF PROVIDING ON-SITE AFFORDABLE UNITS, TO AMEND THE FEE-IN-LIEU CALCULATION TO USE THIRTY PERCENT OF THE AREA MEDIAN INCOME INSTEAD OF SIXTY-FIVE PERCENT WHEN DETERMINING BASE FEE AMOUNT.

BE IT ORDAINED BY THE GOVERNING BODY OF THE CITY OF SANTA FE:

Section 1. Section 26-1.22 of SFCC 1987 (being Ord. No. 2019-30, § 5) is amended to read:

26-1.22 - Requirements for SFHP rental units.

A. If a SFHP developer obtained a residential building permit for a multifamily residential development between January 1, 2016, and December 31, 2019, then the developer shall pay a fee associated with such development [~~shall be assessed~~] in accordance with SFHP administrative procedures. If applicable, the associated [~~an~~] annexation agreement, subdivision plat, or development plan shall be

underscored material = new [~~bracketed material~~] = delete

administratively amended to reflect the updated requirement and the owner or developer, as applicable, shall record or file, as applicable, the amended document [~~shall be recorded or filed, as applicable, by the owner or development~~]. Incentives for SFHP developers as set forth in subsection 14-8.11 SFCC 1987 [~~will~~] are not be available for these projects, other than the density bonus pursuant to subsection 14-8.11(G)(1).

B. [~~Effective January 1, 2020, and thereafter,~~] A SFHP developer that obtains a building permit for a [~~multifamily~~] residential rental development after January 1, 2020, shall [~~comply with the SFHP ordinance by~~] either: pay[~~ing~~] a fee, create[~~ing~~]e [~~LPDUs~~] Low Priced Dwelling Units ("LPDUs"), or provide affordable on-site units as follows:

(1) *Fee in lieu.* [~~The~~] Except for small multifamily rental projects of twelve (12) or fewer units, and as described by Section 26-1.22(B)(1)(d), SFHP developers may pay [~~of~~] a fee in lieu of providing on-site affordable units, assessed according to a[~~n "affordability gap"~~] calculation that determines the base fee, which is the difference between [~~a~~] the FMR and the rent affordable to a renter earning thirty percent ([~~65~~] 30%) of the AMI.

(a) [~~The steps of the calculation of the base fee amount t~~] To calculate the fee in lieu [~~as more fully described in the administrative procedures, are as follows~~]:

(i) multiply the total number of units [~~broken out by number of bedrooms)~~] of each size, as defined by number of bedrooms, by fifteen percent (15%) to determine the number of affordable units that would have been required to be built if not for the developer paying the fee;

(ii) multiply the number of affordable units required in the previous step (including any decimal places) by the base fee associated with each type of unit [~~broken out by number of bedrooms)~~] (determined by number of bedrooms) to determine the monthly fee; and

(iii) multiply the monthly fee by twenty-four (24) months to determine the total project fee.

(b) HUD's FMR will be used to establish the [~~affordability gap(~~]"base fee amount"[~~)~~] relative to HUD's AMI data. [~~Developers shall pay phased fee increases according to when projects are permitted as follows:~~

~~(i) for units permitted on or before June 30, 2020, the base fee amount;~~

~~(ii) for units permitted between July 1, 2020, and June 30, 2021, the base fee, increased by twenty percent (20%) fee increase;~~

~~(iii) for units permitted between July 1, 2021, and June 30, 2022, the base fee, increased by forty percent (40%) fee increase;~~

~~(iv) for units permitted between July 1, 2022, and June 30, 2023, the base fee, increased by sixty percent (60%) increase;~~

~~(v) for units permitted between July 1, 2023, and June 30, 2024, the base fee, increased by eighty percent (80%) increase; and~~

~~(vi)~~][~~f~~]For units permitted on or after July 1, 2024, the base fee[~~,~~] shall be increased by one hundred percent (100%).

(c) A SFHP developer that creates a vacation time share project or short term rental units shall be subject to the fees set forth in this subparagraph 26-1.22(B)(1);

(d) A small multifamily rental project that consists of twelve (12) or fewer units shall pay the base fee amount, which shall be calculated as the difference between a FMR and the rent affordable to a renter earning thirty percent ([~~65~~] 30%) of the AMI, and shall not be subject to the phased fee increases set forth in subsection 26-1.22(B)(1)(b).

[~~(e) No later than July 1, 2022 staff shall initiate a review of the provisions of subsection 26-1.22(B)(1), as established by ordinance no. 2019-30, and shall present the findings to the governing body within six (6) months.~~]

(2) *One-hundred percent (100%) LPDUs.* A[~~n~~] SFHP developer may create a development that consists of one-hundred percent (100%) LPDUs that shall comply with the requirements set forth in subsection 26-2.3;

(3) *Fifteen percent (15%) affordable rental units.* A[~~n~~] SFHP developer may set aside [~~of~~] fifteen percent (15%) of on-site rental units for income certified renters as described in subsection 26-1.23(A); or

(4) *Combination.* A[~~n~~] SFHP developer may combine two (2) or more of the preceding three (3) options if such a combination provides an equivalent and beneficial impact toward meeting identified housing needs, subject to approval by the office of affordable housing. If a developer chooses to

provide a combination of the options, then the city shall provide the developer incentives set forth in subsection 14-8.11(G), as approved by the land use director.

C. The marketing, leasing, and occupancy of either an SFHP rental unit or an SFHP manufactured home lot that is rented shall conform to the criteria set forth in the administrative procedures. Rental rates shall comply with the rates set forth in subsection 26-1.24 SFCC 1987. SFHP rental units shall comply with the minimum size, unit type(s), and other structural requirements set forth in subsection 26-1.25 SFCC 1987. SFHP developers must obtain approval for the location of SFHP rental units. The units or manufactured home lots shall have compatible exterior architectural and landscaping appearance with other units in the development.

D. Units or manufactured home lots available for SFHP rentals shall be described in a SFHP proposal in sufficient detail so that such units or manufactured home lots can be identified after construction or creation and occupancy. SFHP tenants must meet eligibility requirements at the time they initially lease an SFHP unit.

PASSED, APPROVED, and ADOPTED this _____day of _____, 2026.

APPROVED AS TO FORM:

Marcos Martinez
Marcos Martinez (May 21, 2026 09:49:43 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

FIR No. 10516.0

FISCAL IMPACT REPORT

General Information:

(Check) **Bill:** x **Resolution:** _____

Short Title(s): Updating Fee in Lieu and Affordability Requirements

Sponsor(s): Mayor Michael Garcia

Reviewing Department(s): Land Use Department, City Attorney's Office

Staff Completing FIR: Faviola Chavez, Affordable Housing Director **Date:** 5/01/2026

Phone: (505) 690-4192

Reviewed by City Attorney: Marcos Martinez (May 22, 2026 09:18:25 MDT) **Date:** 05/22/2026

Reviewed by Finance Director: ANDREA PHILLIPS (May 22, 2026 10:07:48 MDT) **Date:** 05/22/2026

Summary:
If adopted, the proposed bill would amend SFCC 1987, Section 26-1.22, which establishes the requirements for developing rental units under the Santa Fe Homes Program ("SFHP"). The bill makes non-substantive technical updates and clarifications to the calculation of fees paid in lieu of providing on-site affordable units. It also makes a substantive change to the fee-in-lieu calculation by proposing the use of thirty percent (30%) instead of sixty-five percent (65%) when determining the calculation's base fee amount.

Departments Affected:
Affordable Housing Department

Consequences of Not Enacting Legislation:
If this legislation is not adopted, SFCC 1987, Section 26-1.22, will not be updated to include clarifications and technical updates to the calculation of fees paid in lieu of providing on-site affordable units. There would also not be a decrease from sixty-five percent (65%) to thirty percent (30%) when determining the base fee amount in the fee-in-lieu calculation. This means that the amount collected for developing rental units under the Santa Fe Homes Program would remain status quo.

Conflict, Duplication, Companionship, or Relationship to Other Legislation:
Section 26-1.22, SFCC 1987, was last updated via Ordinance No. 2019-30.

Performance and Administrative Implications:
None at this time.

Fiscal Implications:
**Currently, the fee-in-lieu calculation uses a percentage of sixty-five percent (65%) to determine the "base fee" amount. The bill proposes to lower this amount to thirty percent (30%). The decrease in this

percentage would result in an increase in the amount the City of Santa Fe would collect from developers, should they opt to pay a fee in lieu of providing on-site affordable units. See the memo attachment "Example Calculations for SFHP" for sample fee-in-lieu calculations.

Fiscal Impact

** ___ Check here if no fiscal impact

Expenditures

Expenditure Type	FYE 2026	FYE 2027	FYE 2028	Require BAR (Y/N)	Recurring (R) or Non-recurring (NR)	Fund	3-Year Total Cost
Personnel and Benefits*	$	$	$				
Capital Outlay	$	$	$				
Contractual/ Professional Services	$	$	$				
Operating	$	$	$				$
Total:	$	$	$				$

Expenditure Narrative:
** See "Fiscal Implications" narrative" above.

Revenue

Revenue Type	FYE 2026	FYE 2027	FYE 2028	Recurring (R) or Non-recurring (NR)	Fund
General Fund	$	$	$		
Special Revenue	$	$	$		
CIP	$	$	$		
Enterprise	$	$	$		
Internal Service	$	$	$		
Trust and Agency	$	$	$		
Federal	$	$	$		
Other	$	$	$		
Total	$	$	$		

Revenue Narrative:

CITY OF SANTA FE, NEW MEXICO
CO-SPONSOR(S) TO BILL NO. 2026-11
Update to Fee in Lieu and Affordability Requirements

The following members of the Governing Body joined sponsorship of this legislation:

Pilar Faulkner (May 26, 2026 09:49:04 MDT)

Pilar Faulkner, Councilor

5/26/2026

Date

10516.0

Co-Sponsorship Form - Updating Fee in Lieu and Affordability Requirements - Councilor Faulkner

Final Audit Report 2026-05-26

Created:	2026-05-26
By:	PALMER ANDERSON (pcanderson@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAABLIEK6oIIUqo_mh_Mr9er-IcVTU91D2S

"Co-Sponsorship Form - Updating Fee in Lieu and Affordability Requirements - Councilor Faulkner" History

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CITY OF SANTA FE, NEW MEXICO
CO-SPONSOR(S) TO BILL NO. 2026-11
Update to Fee in Lieu and Affordability Requirements

The following members of the Governing Body joined sponsorship of this legislation:

Lee Garcia

Lee Garcia, Councilor

June 18, 2026

10751.1

Signature: 
Lee Garcia (Jun 18, 2026 14:29:43 MDT)

Email: lagarcia@santafenm.gov

Lee Garcia Co-Sponsorship

Final Audit Report 2026-06-18

Created:	2026-06-18
By:	INDIRA innadasen-gladstone@santafenm.gov (innadasen-gladstone@santafenm.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAKCBymhGG7x0diHCjAHSkq_y-20xb0a48
Documents:	Lee Garcia Co-Sponsorship .pdf (1 page)
Number of Documents:	1
Document page count:	2
Number of supporting files:	0
Supporting files page count:	0

"Lee Garcia Co-Sponsorship" History

Document created by INDIRA innadasen-gladstone@santafenm.gov (innadasen-gladstone@santafenm.gov)
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Signer lagarcia@santafenm.gov entered name at signing as Lee Garcia
2026-06-18 - 8:29:41 PM GMT- IP address: 71.29.200.58

Document e-signed by Lee Garcia (lagarcia@santafenm.gov)
Signature Date: 2026-06-18 - 8:29:43 PM GMT - Time Source: server- IP address: 71.29.200.58 - Signature Appearance Selected: MOBILE_DRAW

Agreement completed.
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Calculation for Fee-in-Lieu Payment	
Project Name	**Example Project**
Project Address	**Example Project**

BR Size	# Units	Aff'd Units	Fee/Unit	Fee/Month
Studio	0	0	$ 204	$ -
1	54	8.1	$ 470	$ 3,807
2	67	10.05	$ 666	$ 6,693
3	18	2.7	$ 1,202	$ 3,245
TOTAL	**139**	**20.85**		**$ 13,746**
				Cost Per Unit

BR Size	2025 HUD FMR	Santa Fe Aff'd Rent	Base Gap*	Adjusted Gap (100%)after July 1, 2024**
Studio	$1,235	$ 1,133.00	$102.00	$204.00
1 BR	$1,368	$ 1,133.00	$235.00	$470.00
2 BR	$1,627	$ 1,294.00	$333.00	$666.00
3BR	$2,057	$ 1,456.00	$601.00	$1,202.00

*Calculation: HUD FMR - Santa Fe Affordable Rent = Base Gap
**Calculation: Base gap x 2 = Adjusted Gap

Calculation Base Fee by Unit Type
Start with HUD Fair Market Rent (FMR).
Subtract the 65% rent amount.
Multiply the rent gap by 2 to set the base fee.

Project Fee	
$	-
$	91,368.00
$	160,639.20
$	77,889.60
$	**329,896.80**
$	**15,822.39**

Calculation for Fee-in-Lieu Payment	
Project Name	**Example Project**
Project Address	**Example Project**

BR Size	# Units	Aff'd Units	Fee/Unit	Fee/Month
Studio	0	0	$ 1,424	$ -
1	54	8.1	$ 1,690	$ 13,689
2	67	10.05	$ 2,058	$ 20,683
3	18	2.7	$ 2,768	$ 7,474
TOTAL	**139**	**20.85**		**$ 41,846**
				Cost Per Unit

BR Size	2025 FMR as determined by HUD	Santa Fe Aff'd Rent	Base Gap*	Adjusted Gap (100%)after July 1, 2024**
Studio	$1,235	$ 523.00	$712.00	$1,424.00
1 BR	$1,368	$ 523.00	$845.00	$1,690.00
2 BR	$1,627	$ 598.00	$1,029.00	$2,058.00
3BR	$2,057	$ 673.00	$1,384.00	$2,768.00

*Calculation: HUD FMR - Santa Fe Affordable Rent = Base Gap
**Calculation: Base gap x 2 = Adjusted Gap

Calculation Base Fee by Unit Type
Start with HUD Fair Market Rent (FMR).
Subtract the 30% rent amount.
Multiply the rent gap by 2 to set the base fee.

	Project Fee
$	-
$	328,536.00
$	496,389.60
$	179,366.40
$	**1,004,292.00**
$	**48,167.48**

Fee-in-lieu Proposed Changes

Below is a 139-unit project example, demonstrating a comparison of the current and proposed fee structure. Based on this example the fee went from 15k to 48k per unit. **Please note** that the cost per unit may vary depending on the project size and unit composition.

Current Fee-in-Lieu

65% AMI: basis for the gap calculation that establishes the per unit fee.

BR Size	# Units	Aff'd Units	Fee/Unit	Fee/Month	Project Fee
Studio	0	0	$ 204	$ -	$ -
1	54	8.1	$ 470	$ 3,807	$ 91,368.00
2	67	10.05	$ 666	$ 6,693	$ 160,639.20
3	18	2.7	$ 1,202	$ 3,245	$ 77,889.60
TOTAL	**139**	**20.85**		**$ 13,746**	**$ 329,896.80**
				Cost Per Unit	**$ 15,822.39**

Proposed Fee-in-Lieu

30% AMI: basis for the gap calculation that establishes the per unit fee.

BR Size	# Units	Aff'd Units	Fee/Unit	Fee/Month	Project Fee
Studio	0	0	$ 1,424	$ -	$ -
1	54	8.1	$ 1,690	$ 13,689	$ 328,536.00
2	67	10.05	$ 2,058	$ 20,683	$ 496,389.60
3	18	2.7	$ 2,768	$ 7,474	$ 179,366.40
TOTAL	**139**	**20.85**		**$ 41,846**	**$ 1,004,292.00**
				Cost Per Unit	**$ 48,167.48**

Fee per Unit (based on example above)

Current: $15,822 per affordable unit

Proposed: $48,167 per affordable unit

National Program Comparison

Even with this increase in the fee per unit, the cost per unit is still substantially below the other national program fee amounts. See data below related to inclusionary fee structures across the US.

City	Fee Structure	Rental Rate Amount
Boston, MA	Per Affordable Unit	$200,000 – $380,000
Larkspur, CA	Per Affordable Unit	$298,784
Broomfield, CO	Per Affordable Unit	$106,635
Denver, CO	Per Affordable Unit	$250,000 - $478,000
Littleton, CO	Per Affordable Unit	$277,890
Boulder, CO	Per Affordable Unit	$106,000 - $165,000

Two examples from our neighboring state Colorado (Broomfield and Boulder) are closest to the proposed fee in lieu. These examples are still approximately 120% higher than the proposed fee structure.

Fee Approach

Santa Fe's current calculation is unique and results in a substantially lower per unit fee structure than most cities across the US. This is because most cities utilize the subsidy replacement model approach when identifying their per unit fee amount. The subsidy replacement model uses the average cost to develop a rental housing unit and the subsidy needed to build a similar affordable unit in their community. Below is an example of what a subsidy replacement model approach would equate to in Santa Fe.

Santa Fe Example

Approximate Average Cost Per Unit: $350,000
Average Subsidy Percentage: 50%
Subsidy Cost Per Unit: $350,000 x 50% = $175,000

This explains the discrepancy between Santa Fe's per unit fee amount and the amounts we see nationally. The proposed increase is not only be well below other national programs, but it is

also well below the general amount Santa Fe would request if they were to use the popular subsidy replacement model calculation.

Additionally, if the general subsidy needed to build new affordable housing units is approximately $175,000 per unit, a fee of approximately $38,000 falls substantially short of what is needed to build a replacement unit. Therefore, slowing Santa Fe's affordable housing development impact.

Payment Timing

Although most programs require developers to pay the fee at permit issuance or application. There are some jurisdictions that allow developers to defer payment until the issuance of a Temporary Certificate of Occupancy (TCO) or Final Certificate of Occupancy (COO).

CITY OF SANTA FE, NEW MEXICO

PROPOSED AMENDMENT(S) TO BILL NO. 2026-11

Updating Fee in Lieu and Affordability Requirements

Mayor and Members of the City Council:

In relation to Bill No. 2026-11.

This amendment WILL change the caption. __x___

This amendment WILL NOT change the caption. _____

I intend to propose the following amendment(s),

CITY OF SANTA FE, NEW MEXICO

BILL NO. 2026-11

INTRODUCED BY:

Mayor Michael Garcia

Councilor Alma Castro

Councilor Pilar Faulkner

Councilor Lee Garcia

Amendment A – RED – Councilors Cassutt, Faulkner, and Garcia

A BILL

RELATING TO THE SANTA FE HOMES PROGRAM AND REQUIREMENTS FOR

[~~bracketed material~~] = delete

underscored material = new

RENTAL UNITS; AMENDING SECTION 26-1.22 TO MAKE CERTAIN TECHNICAL CHANGES, TO CLARIFY THE CALCULATION OF FEES PAID IN LIEU OF PROVIDING ON-SITE AFFORDABLE UNITS, TO AMEND THE FEE-IN-LIEU CALCULATION TO USE THIRTY PERCENT OF THE AREA MEDIAN INCOME INSTEAD OF SIXTY-FIVE PERCENT WHEN DETERMINING BASE FEE AMOUNT, AND TO SPECIFY THAT DEVELOPERS MAY WORK WITH THE OFFICE OF AFFORDABLE HOUSING TO ESTABLISH A PAYMENT PLAN.

BE IT ORDAINED BY THE GOVERNING BODY OF THE CITY OF SANTA FE:

Section 1. Section 26-1.22 of SFCC 1987 (being Ord. No. 2019-30, § 5) is amended to read:

26-1.22 - Requirements for SFHP rental units.

A. If a SFHP developer obtained a residential building permit for a multifamily residential development between January 1, 2016, and December 31, 2019, then the developer shall pay a fee associated with such development [~~shall be assessed~~] in accordance with SFHP administrative procedures. If applicable, the associated [~~an~~] annexation agreement, subdivision plat, or development plan shall be administratively amended to reflect the updated requirement and the owner or developer, as applicable, shall record or file, as applicable, the amended document [~~shall be recorded or filed, as applicable, by the owner or development~~]. Incentives for SFHP developers as set forth in subsection 14-8.11 SFCC 1987 [~~will~~] are not be available for these projects, other than the density bonus pursuant to subsection 14-8.11(G)(1).

B. [~~Effective January 1, 2020, and thereafter,~~] A SFHP developer that obtains a building permit for a [~~multifamily~~] residential rental development after January 1, 2020, shall [~~comply with the SFHP ordinance by~~] either: pay[~~ing~~] a fee,

create[~~ing~~]e [~~LPDUs~~] Low Priced Dwelling Units ("LPDUs"), or provide affordable on-site units as follows:

(1) *Fee in lieu.* [~~The~~] Except for small multifamily rental projects of twelve (12) or fewer units, and as described by Section 26-1.22(B)(1)(d), SFHP developers may pay [~~of~~] a fee in lieu of providing on-site affordable units, assessed according to a[~~n "affordability gap"~~] calculation that determines the base fee, which is the difference between [~~a~~] the FMR and the rent affordable to a renter earning thirty percent ([~~65~~] 30%) of the AMI.

(a) [~~The steps of the calculation of the base fee amount t~~] To calculate the fee in lieu [~~as more fully described in the administrative procedures, are as follows~~]:

(i) multiply the total number of units [~~broken out by number of bedrooms)~~] of each size, as defined by number of bedrooms, by fifteen percent (15%) to determine the number of affordable units that would have been required to be built if not for the developer paying the fee;

(ii) multiply the number of affordable units required in the previous step (including any decimal places) by the base fee associated with each type of unit [~~broken out by number of bedrooms)~~] (determined by number of bedrooms) to determine the monthly fee; and

(iii) multiply the monthly fee by twenty-four (24) months to determine the total project fee.

(b) HUD's FMR will be used to establish the [~~affordability gap(~~]"base fee amount"[~~)~~] relative to HUD's AMI data. [~~Developers shall pay~~

~~phased fee increases according to when projects are permitted as follows:~~

~~(i) for units permitted on or before June 30, 2020, the base fee amount;~~

~~(ii) for units permitted between July 1, 2020, and June 30, 2021, the base fee, increased by twenty percent (20%) fee increase;~~

~~(iii) for units permitted between July 1, 2021, and June 30, 2022, the base fee, increased by forty percent (40%) fee increase;~~

~~(iv) for units permitted between July 1, 2022, and June 30, 2023, the base fee, increased by sixty percent (60%) increase;~~

~~(v) for units permitted between July 1, 2023, and June 30, 2024, the base fee, increased by eighty percent (80%) increase; and~~

~~(vi)~~][~~f~~]For units permitted on or after July 1, 2024, the base fee[~~,~~] shall be increased by one hundred percent (100%).

(c) A SFHP developer that creates a vacation time share project or short term rental units shall be subject to the fees set forth in this subparagraph 26-1.22(B)(1);

(d) A small multifamily rental project that consists of twelve (12) or fewer units shall pay the base fee amount, which shall be calculated as the difference between a FMR and the rent affordable to a renter earning thirty percent ([~~65~~] 30%) of the

AMI, and shall not be subject to the phased fee increases set forth in subsection 26-1.22(B)(1)(b).

(e) [~~No later than July 1, 2022 staff shall initiate a review of the provisions of subsection 26-1.22(B)(1), as established by ordinance no. 2019-30, and shall present the findings to the governing body within six (6) months.~~] Developers who choose to pay the fee in lieu may work with the Office of Affordable Housing to develop a payment plan, so long as the total payment is received by the City no later than at the point at which the developer applies for a certificate of occupancy, unless it is determined by the Office of Affordable Housing that a later payment date is feasible and beneficial to the Santa Fe Homes Program.

(2) *One-hundred percent (100%) LPDUs.* A[~~n~~] SFHP developer may create a development that consists of one-hundred percent (100%) LPDUs that shall comply with the requirements set forth in subsection 26-2.3;

(3) *Fifteen percent (15%) affordable rental units.* A[~~n~~] SFHP developer may set aside [~~of~~] fifteen percent (15%) of on-site rental units for income certified renters as described in subsection 26-1.23(A); or

(4) *Combination.* A[~~n~~] SFHP developer may combine two (2) or more of the preceding three (3) options if such a combination provides an equivalent and beneficial impact toward meeting identified housing needs, subject to approval by the office of affordable housing. If a developer chooses to provide a combination of the options, then the city shall provide the developer incentives set forth in subsection 14-8.11(G), as approved by

the land use director.

C. The marketing, leasing, and occupancy of either an SFHP rental unit or an SFHP manufactured home lot that is rented shall conform to the criteria set forth in the administrative procedures. Rental rates shall comply with the rates set forth in subsection 26-1.24 SFCC 1987. SFHP rental units shall comply with the minimum size, unit type(s), and other structural requirements set forth in subsection 26-1.25 SFCC 1987. SFHP developers must obtain approval for the location of SFHP rental units. The units or manufactured home lots shall have compatible exterior architectural and landscaping appearance with other units in the development.

D. Units or manufactured home lots available for SFHP rentals shall be described in a SFHP proposal in sufficient detail so that such units or manufactured home lots can be identified after construction or creation and occupancy. SFHP tenants must meet eligibility requirements at the time they initially lease an SFHP unit.

Respectfully submitted,

Jamie Cassutt (Jul 27, 2026 21:49:22 MDT)

Jamie Cassutt, COUNCILOR

Respectfully submitted,

_____

Pilar Faulkner, COUNCILOR

Respectfully submitted,

_____

Lee Garcia, COUNCILOR

APPROVED AS TO FORM:

Marcos D. Martínez
Marcos D. Martínez (Jul 27, 2026 15:31:54 MDT)

MARCOS D. MARTÍNEZ, CITY ATTORNEY

ADOPTED: _____

NOT ADOPTED: _____

DATE: _____

ATTEST:

_____

GERALYN F. CARDENAS, CITY CLERK

Amendment A - Updating Fee in Lieu and Affordability Requirements (Cassutt)

Interim Agreement Report 2026-07-28

Created:	2026-07-27
By:	INDIRA innadasen-gladstone@santafenm.gov (innadasen-gladstone@santafenm.gov)
Status:	Out for Signature
Transaction ID:	CBJCHBCAABAAo1969mS70ITiOvgLbY-_W_bek66lK4gC
Documents:	Amendment A - Updating Fee in Lieu and Affordability Requirements (Cassutt).docx (7 pages)

Agreement History

Agreement history is the list of the events that have impacted the status of the agreement prior to the final signature. A final audit report will be generated when the agreement is complete.

"Amendment A - Updating Fee in Lieu and Affordability Requirements (Cassutt)" History

Document created by INDIRA innadasen-gladstone@santafenm.gov (innadasen-gladstone@santafenm.gov)
2026-07-27 - 9:29:47 PM GMT- IP address: 63.232.20.2

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2026-07-27 - 9:31:29 PM GMT- IP address: 63.232.20.2

Signer Marcos Martinez (mdmartinez@santafenm.gov) entered name at signing as Marcos D. Martínez
2026-07-27 - 9:31:52 PM GMT- IP address: 63.232.20.2

Document e-signed by Marcos D. Martínez (mdmartinez@santafenm.gov)
Signature Date: 2026-07-27 - 9:31:54 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: TYPE

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